

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

The Registrant meets the conditions set forth in General Instruction H (1)(a) and (b) of Form 10-Q and is therefore filing this Form with the reduced disclosure format.

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2011

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission file number: 000-31248

ALLSTATE LIFE INSURANCE COMPANY

(Exact name of registrant as specified in its charter)

Illinois

(State or other jurisdiction of incorporation or organization)

36-2554642

(I.R.S. Employer Identification No.)

3100 Sanders Road, Northbrook, Illinois 60062

(Address of principal executive offices) (Zip code)

(847) 402-5000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer (Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes No

As of November 4, 2011, the registrant had 23,800 common shares, \$227 par value, outstanding, all of which are held by Allstate Insurance Company.

ALLSTATE LIFE INSURANCE COMPANY
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September 30, 2011

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PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

**ALLSTATE LIFE INSURANCE COMPANY
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**

(\$ in millions)	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2011	2010	2011	2010
	(unaudited)		(unaudited)	
Revenues				
Premiums	\$ 145	\$ 151	\$ 461	\$ 458
Contract charges	255	249	753	743
Net investment income	661	683	1,996	2,090
Realized capital gains and losses:				
Total other-than-temporary impairment losses	(84)	(43)	(207)	(396)
Portion of loss recognized in other comprehensive income	(4)	(55)	(17)	(65)
Net other-than-temporary impairment losses recognized in earnings	(88)	(98)	(224)	(461)
Sales and other realized capital gains and losses	306	61	559	(89)
Total realized capital gains and losses	218	(37)	335	(550)
	1,279	1,046	3,545	2,741
Costs and expenses				
Contract benefits	377	365	1,109	1,135
Interest credited to contractholder funds	396	435	1,211	1,326
Amortization of deferred policy acquisition costs	198	69	412	150
Operating costs and expenses	73	85	229	254
Restructuring and related charges	--	--	(2)	(1)
Interest expense	12	11	34	33
	1,056	965	2,993	2,897
Gain on disposition of operations	2	4	6	7
Income (loss) from operations before income tax expense (benefit)	225	85	558	(149)
Income tax expense (benefit)	75	25	184	(64)
Net income (loss)	\$ 150	\$ 60	\$ 374	\$ (85)

See notes to condensed consolidated financial statements.

**ALLSTATE LIFE INSURANCE COMPANY
CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**

(\$ in millions, except par value data)	September 30,	December 31,
	2011	2010
	(unaudited)	
Assets		
Investments		
Fixed income securities, at fair value (amortized cost \$43,618 and \$47,486)	\$ 45,475	\$ 48,214
Mortgage loans	6,462	6,553
Equity securities, at fair value (cost \$141 and \$164)	162	211
Limited partnership interests	1,506	1,272

Short-term, at fair value (amortized cost \$1,866 and \$1,257)	1,866	1,257
Policy loans	834	841
Other	969	1,094
Total investments	<u>57,274</u>	<u>59,442</u>
Cash	198	118
Deferred policy acquisition costs	2,617	2,982
Reinsurance recoverables	4,270	4,277
Accrued investment income	542	522
Other assets	386	420
Separate Accounts	6,791	8,676
Total assets	<u>\$ 72,078</u>	<u>\$ 76,437</u>

Liabilities		
Contractholder funds	\$ 42,316	\$ 46,458
Reserve for life-contingent contract benefits	13,545	12,752
Unearned premiums	23	27
Payable to affiliates, net	89	118
Other liabilities and accrued expenses	1,629	1,454
Deferred income taxes	783	643
Notes due to related parties	700	677
Separate Accounts	6,791	8,676
Total liabilities	<u>65,876</u>	<u>70,805</u>

Commitments and Contingent Liabilities (Note 8)

Shareholder's Equity

Redeemable preferred stock - series A, \$100 par value, 1,500,000 shares authorized, none issued	--	--
Redeemable preferred stock - series B, \$100 par value, 1,500,000 shares authorized, none issued	--	--
Common stock, \$227 par value, 23,800 shares authorized and outstanding	5	5
Additional capital paid-in	3,189	3,189
Retained income	2,287	1,913
Accumulated other comprehensive income:		
Unrealized net capital gains and losses:		
Unrealized net capital losses on fixed income securities with OTTI	(91)	(100)
Other unrealized net capital gains and losses	1,302	587
Unrealized adjustment to DAC, DSI and insurance reserves	(493)	38
Total unrealized net capital gains and losses	<u>718</u>	<u>525</u>
Unrealized foreign currency translation adjustments	3	--
Total accumulated other comprehensive income	<u>721</u>	<u>525</u>
Total shareholder's equity	<u>6,202</u>	<u>5,632</u>
Total liabilities and shareholder's equity	<u>\$ 72,078</u>	<u>\$ 76,437</u>

See notes to condensed consolidated financial statements.

ALLSTATE LIFE INSURANCE COMPANY

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(\$ in millions)

	Nine Months Ended	
	September 30,	
	2011	2010
Cash flows from operating activities		
Net income (loss)	\$ 374	\$ (85)
Adjustments to reconcile net income (loss) to net cash provided by operating activities:		
Amortization and other non-cash items	(58)	(117)
Realized capital gains and losses	(335)	550
Gain on disposition of operations	(6)	(7)
Interest credited to contractholder funds	1,211	1,326
Changes in:		
Policy benefits and other insurance reserves	(523)	(216)
Unearned premiums	(3)	(3)
Deferred policy acquisition costs	182	(131)
Reinsurance recoverables, net	(97)	(308)
Income taxes	242	566
Other operating assets and liabilities	(59)	12
Net cash provided by operating activities	<u>928</u>	<u>1,587</u>
Cash flows from investing activities		
Proceeds from sales		
Fixed income securities	9,727	8,478
Equity securities	70	90
Limited partnership interests	131	78
Mortgage loans	74	110
Other investments	141	71
Investment collections		
Fixed income securities	2,460	1,933
Mortgage loans	554	767

Other investments	80	76
Investment purchases		
Fixed income securities	(7,830)	(8,949)
Equity securities	(13)	(51)
Limited partnership interests	(264)	(173)
Mortgage loans	(581)	(45)
Other investments	(161)	(88)
Change in short-term investments, net	(524)	522
Change in other investments, net	(236)	(173)
Net cash provided by investing activities	<u>3,628</u>	<u>2,646</u>
Cash flows from financing activities		
Repayment of note due to related party	--	(4)
Contractholder fund deposits	1,330	1,823
Contractholder fund withdrawals	(5,806)	(6,088)
Net cash used in financing activities	<u>(4,476)</u>	<u>(4,269)</u>
Net increase (decrease) in cash	80	(36)
Cash at beginning of period	118	145
Cash at end of period	<u>\$ 198</u>	<u>\$ 109</u>

See notes to condensed consolidated financial statements.

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ALLSTATE LIFE INSURANCE COMPANY
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

1. General

Basis of presentation

The accompanying condensed consolidated financial statements include the accounts of Allstate Life Insurance Company (“ALIC”) and its wholly owned subsidiaries (collectively referred to as the “Company”). ALIC is wholly owned by Allstate Insurance Company (“AIC”), which is wholly owned by Allstate Insurance Holdings, LLC, a wholly owned subsidiary of The Allstate Corporation (the “Corporation”).

The condensed consolidated financial statements and notes as of September 30, 2011 and for the three-month and nine-month periods ended September 30, 2011 and 2010 are unaudited. The condensed consolidated financial statements reflect all adjustments (consisting only of normal recurring accruals) which are, in the opinion of management, necessary for the fair presentation of the financial position, results of operations and cash flows for the interim periods. These condensed consolidated financial statements and notes should be read in conjunction with the consolidated financial statements and notes thereto included in the Company’s Annual Report on Form 10-K for the year ended December 31, 2010. The results of operations for the interim periods should not be considered indicative of results to be expected for the full year.

Premiums and contract charges

The following table summarizes premiums and contract charges by product.

(\$ in millions)	Three months ended		Nine months ended	
	September 30,		September 30,	
	2011	2010	2011	2010
Premiums				
Traditional life insurance	\$ 105	\$ 100	\$ 314	\$ 302
Immediate annuities with life contingencies	16	26	74	84
Accident and health insurance	24	25	73	72
Total premiums	<u>145</u>	<u>151</u>	<u>461</u>	<u>458</u>
Contract charges				
Interest-sensitive life insurance	248	240	729	711
Fixed annuities	7	9	24	32
Total contract charges	<u>255</u>	<u>249</u>	<u>753</u>	<u>743</u>
Total premiums and contract charges	<u>\$ 400</u>	<u>\$ 400</u>	<u>\$ 1,214</u>	<u>\$ 1,201</u>

Adopted accounting standards

Consolidation Analysis Considering Investments Held through Separate Accounts

In April 2010, the Financial Accounting Standards Board (“FASB”) issued guidance clarifying that an insurer is not required to combine interests in investments held in a qualifying separate account with its interests in the same investments held in the general account when performing a consolidation evaluation. The adoption of this guidance as of January 1, 2011 had no impact on the Company’s results of operations or financial position.

Disclosure of Supplementary Pro Forma Information for Business Combinations

In December 2010, the FASB issued disclosure guidance for entities that enter into business combinations that are material. The guidance specifies that if an entity presents comparative financial statements, the entity should disclose pro forma revenue and earnings of the combined entity as though the business combination that occurred during the current year had occurred as of the beginning of the comparable prior annual reporting period only. The guidance

expands the supplemental pro forma disclosures to include a description of the nature and amount of material, nonrecurring pro forma adjustments directly attributable to the business combination. The Company will apply the guidance to any business combinations entered into on or after January 1, 2011.

Criteria for Classification as a Troubled Debt Restructuring (“TDR”)

In April 2011, the FASB issued clarifying guidance related to determining whether a loan modification or restructuring should be classified as a TDR. The additional guidance provided pertains to the two criteria used to determine whether a TDR exists, specifically whether the creditor has granted a concession and whether the debtor

is experiencing financial difficulties. The guidance related to the identification of a TDR is to be applied retrospectively to the beginning of the annual period of adoption. The measurement of impairment on a TDR identified under this guidance is effective prospectively. Disclosures about the credit quality of financing receivables and the allowance for credit losses previously deferred for TDRs, is also effective for reporting periods beginning on or after June 15, 2011. The adoption of this guidance as of July 1, 2011 did not have a material effect on the Company’s results of operations or financial position.

Pending accounting standards

Accounting for Costs Associated with Acquiring or Renewing Insurance Contracts

In October 2010, the FASB issued guidance modifying the definition of the types of costs incurred by insurance entities that can be capitalized in the acquisition of new and renewal contracts. The guidance specifies that the costs must be based on successful efforts. The guidance also specifies that advertising costs should be included as deferred acquisition costs only when the direct-response advertising accounting criteria are met. If application of the guidance would result in the capitalization of acquisition costs that had not been capitalized prior to adoption, the entity may elect not to capitalize those additional costs. The new guidance is effective for reporting periods beginning after December 15, 2011 and should be applied prospectively, with retrospective application permitted. The Company plans to adopt the new guidance retrospectively. Upon adoption on January 1, 2012, the deferred policy acquisition costs (“DAC”) balance will be reduced with a corresponding decrease to retained income, net of taxes. In periods subsequent to January 1, 2012, a lower amount of acquisition costs will be capitalized which will increase operating costs and expenses and the smaller DAC balance will result in decreased amortization of DAC. The Company is in the process of completing the retrospective adoption calculations and measuring the impact of adoption on the Company’s results of operations and financial position.

Criteria for Determining Effective Control for Repurchase Agreements

In April 2011, the FASB issued guidance modifying the assessment criteria of effective control for repurchase agreements. The new guidance removes the criterion requiring an entity to have the ability to repurchase or redeem financial assets on substantially the agreed terms and the collateral maintenance implementation guidance related to that criterion. The guidance is to be applied prospectively to transactions or modifications of existing transactions that occur during reporting periods beginning on or after December 15, 2011. Early adoption is not permitted. The impact of adoption is not expected to be material to the Company’s results of operations and financial position.

Amendments to Fair Value Measurement and Disclosure Requirements

In May 2011, the FASB issued guidance that clarifies the application of existing fair value measurement and disclosure requirements and amends certain fair value measurement principles, requirements and disclosures. To improve consistency in global application, changes in wording were made. The guidance is to be applied prospectively for reporting periods beginning after December 15, 2011. Early adoption is not permitted. The impact of adoption is not expected to be material to the Company’s results of operations and financial position.

Presentation of Comprehensive Income

In June 2011, the FASB issued guidance amending the presentation of comprehensive income and its components. Under the new guidance, an entity has the option to present comprehensive income in a single continuous statement or in two separate but consecutive statements. Both options require an entity to present reclassification adjustments for items reclassified from other comprehensive income to net income in the statement(s) where the components of net income and the components of comprehensive income are presented. The guidance is effective for reporting periods beginning after December 15, 2011 and is to be applied retrospectively. Early adoption is permitted. The impact of adoption is related to presentation only and will have no impact on the Company’s results of operations and financial position. In October 2011, the FASB announced that they will discuss at a future meeting whether to delay the effective date of certain provisions in the new guidance related to the presentation of reclassification adjustments.

2. Related Party Transactions

In March 2011, Road Bay Investments, LLC (“RBI”), a consolidated subsidiary of ALIC, entered into an asset purchase agreement with AIC, which allows RBI to purchase from AIC mortgage loans, participations in mortgage loans, bonds, or real estate acquired in connection with such loans, with an aggregate fair value of up to \$25 million. As consideration for the purchase of the assets, RBI issues notes to AIC. In March 2011, RBI purchased from AIC

real estate with a fair value of \$10 million on the date of sale and issued a 5.75% note due March 24, 2018 to AIC for the same amount. In April 2011, RBI purchased from AIC mortgage loans with a fair value of \$4 million on the date of sale and issued a 5.75% note due April 19, 2018 to AIC for the same amount. In August 2011, RBI purchased from AIC fixed income securities with a fair value of \$7 million on the date of sale and issued a 6.35% note due August 23, 2018 to AIC for the same amount. Since the transactions were between affiliates under common control, the purchased investments were recorded by RBI at AIC’s carrying value on the date of sale. The investments that were purchased were impaired; therefore, the carrying value on the date of sale equaled fair value.

In June 2011, in accordance with an asset purchase agreement between RBI and American Heritage Life Insurance Company (“AHL”), an unconsolidated affiliate of the Company, RBI purchased from AHL mortgage loans with a fair value of \$3 million on the date of sale and issued a 5.80% note due June 17, 2018 for the same amount. Since the transaction was between affiliates under common control, the mortgage loans were recorded by RBI at AHL’s carrying value on the date of sale. The mortgage loans that were purchased were impaired loans; therefore, their carrying value on the date of sale equaled fair value.

3. Supplemental Cash Flow Information

Non-cash investment exchanges, including modifications of certain mortgage loans (primarily refinances at maturity with no concessions granted to the borrower), fixed income securities, limited partnerships and other investments, as well as mergers completed with equity securities, totaled \$450 million and \$506 million for the nine months ended September 30, 2011 and 2010, respectively.

Liabilities for collateral received in conjunction with the Company’s securities lending program and over-the-counter (“OTC”) derivatives are reported in other liabilities and accrued expenses or other investments. The accompanying cash flows are included in cash flows from operating activities in the Condensed Consolidated Statements of Cash Flows along with the activities resulting from management of the proceeds, which are as follows:

(\$ in millions)	Nine months ended September 30,	
	2011	2010
Net change in proceeds managed		
Net change in short-term investments	\$ (84)	\$ 148
Operating cash flow (used) provided	\$ (84)	\$ 148
Net change in liabilities		
Liabilities for collateral, beginning of year	\$ (465)	\$ (617)
Liabilities for collateral, end of period	(549)	(469)
Operating cash flow provided (used)	\$ 84	\$ (148)

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4. Investments

Fair values

The amortized cost, gross unrealized gains and losses and fair value for fixed income securities are as follows:

(\$ in millions)	Amortized cost	Gross unrealized		Fair value
		Gains	Losses	
September 30, 2011				
U.S. government and agencies	\$ 1,559	\$ 233	\$ --	\$ 1,792
Municipal	4,462	429	(97)	4,794
Corporate	28,995	2,189	(333)	30,851
Foreign government	1,037	137	(3)	1,171
Residential mortgage-backed securities (“RMBS”)	3,191	94	(338)	2,947
Commercial mortgage-backed securities (“CMBS”)	1,953	35	(256)	1,732
Asset-backed securities (“ABS”)	2,406	53	(287)	2,172
Redeemable preferred stock	15	1	--	16
Total fixed income securities	\$ 43,618	\$ 3,171	\$ (1,314)	\$ 45,475
December 31, 2010				
U.S. government and agencies	\$ 3,258	\$ 245	\$ (9)	\$ 3,494
Municipal	5,179	88	(294)	4,973
Corporate	27,509	1,510	(369)	28,650
Foreign government	1,962	303	(8)	2,257
RMBS	4,674	132	(451)	4,355
CMBS	2,121	56	(274)	1,903
ABS	2,768	88	(289)	2,567
Redeemable preferred stock	15	--	--	15
Total fixed income securities	\$ 47,486	\$ 2,422	\$ (1,694)	\$ 48,214

Scheduled maturities

The scheduled maturities for fixed income securities are as follows as of September 30, 2011:

(\$ in millions)	Amortized cost	Fair value
Due in one year or less	\$ 1,444	\$ 1,486
Due after one year through five years	10,823	11,319
Due after five years through ten years	13,174	14,131
Due after ten years	12,580	13,420
	38,021	40,356
RMBS and ABS	5,597	5,119
Total	\$ 43,618	\$ 45,475

Actual maturities may differ from those scheduled as a result of prepayments by the issuers. Because of the potential for prepayment on RMBS and ABS, they are not categorized by contractual maturity. CMBS are categorized by contractual maturity because they generally are not subject to prepayment risk.

Net investment income

Net investment income is as follows:

(\$ in millions)	Three months ended September 30,		Nine months ended September 30,	
	2011	2010	2011	2010
Fixed income securities	\$ 558	\$ 615	\$ 1,730	\$ 1,879
Mortgage loans	85	90	258	289
Equity securities	3	1	5	3
Limited partnership interests	18	3	34	10
Short-term investments	1	1	2	3
Other	22	(3)	45	(16)
Investment income, before expense	687	707	2,074	2,168
Investment expense	(26)	(24)	(78)	(78)
Net investment income	\$ 661	\$ 683	\$ 1,996	\$ 2,090

Realized capital gains and losses

Realized capital gains and losses by asset type are as follows:

(\$ in millions)	Three months ended September 30,		Nine months ended September 30,	
	2011	2010	2011	2010
Fixed income securities	\$ 429	\$ (18)	\$ 494	\$ (285)
Mortgage loans	(28)	(1)	(33)	(54)
Equity securities	--	15	14	35
Limited partnership interests	11	(6)	63	(12)
Derivatives	(186)	(25)	(207)	(237)
Other	(8)	(2)	4	3
Realized capital gains and losses	\$ 218	\$ (37)	\$ 335	\$ (550)

Realized capital gains and losses by transaction type are as follows:

(\$ in millions)	Three months ended September 30,		Nine months ended September 30,	
	2011	2010	2011	2010
Impairment write-downs	\$ (85)	\$ (78)	\$ (174)	\$ (361)
Change in intent write-downs	(3)	(20)	(50)	(100)
Net other-than-temporary impairment losses recognized in earnings	(88)	(98)	(224)	(461)
Sales	481	88	705	148
Valuation of derivative instruments	(196)	10	(227)	(193)
Settlements of derivative instruments	10	(34)	20	(45)
Equity method of accounting ("EMA") limited partnership income	11	(3)	61	1
Realized capital gains and losses	\$ 218	\$ (37)	\$ 335	\$ (550)

Gross gains of \$491 million and \$204 million and gross losses of \$17 million and \$139 million were realized on sales of fixed income securities during the three months ended September 30, 2011 and 2010, respectively. Gross gains of \$748 million and \$370 million and gross losses of \$117 million and \$282 million were realized on sales of fixed income securities during the nine months ended September 30, 2011 and 2010, respectively.

Other-than-temporary impairment losses by asset type are as follows:

(\$ in millions)	Three months ended September 30, 2011			Nine months ended September 30, 2011		
	Gross	Included in OCI	Net	Gross	Included in OCI	Net
Fixed income securities:						
Municipal	\$ --	\$ --	\$ --	\$ (12)	\$ (3)	\$ (15)

Corporate	(14)	--	(14)	(18)	1	(17)
RMBS	(35)	(1)	(36)	(93)	(7)	(100)
CMBS	(1)	(3)	(4)	(27)	(10)	(37)
ABS	--	--	--	(6)	2	(4)
Total fixed income securities	(50)	(4)	(54)	(156)	(17)	(173)
Equity securities	--	--	--	(5)	--	(5)
Mortgage loans	(29)	--	(29)	(38)	--	(38)
Limited partnership interests	--	--	--	(1)	--	(1)
Other	(5)	--	(5)	(7)	--	(7)
Other-than-temporary impairment losses	<u>\$ (84)</u>	<u>\$ (4)</u>	<u>\$ (88)</u>	<u>\$ (207)</u>	<u>\$ (17)</u>	<u>\$ (224)</u>

	Three months ended September 30, 2010			Nine months ended September 30, 2010		
	Gross	Included in OCI	Net	Gross	Included in OCI	Net
Fixed income securities:						
Municipal	\$ (1)	\$ --	\$ (1)	\$ (49)	\$ --	\$ (49)
Corporate	(9)	(1)	(10)	(51)	1	(50)
RMBS	(25)	(28)	(53)	(174)	(13)	(187)
CMBS	(1)	(26)	(27)	(44)	(37)	(81)
ABS	--	--	--	(8)	(16)	(24)
Total fixed income securities	(36)	(55)	(91)	(326)	(65)	(391)
Mortgage loans	(3)	--	(3)	(50)	--	(50)
Limited partnership interests	(4)	--	(4)	(20)	--	(20)
Other-than-temporary impairment losses	<u>\$ (43)</u>	<u>\$ (55)</u>	<u>\$ (98)</u>	<u>\$ (396)</u>	<u>\$ (65)</u>	<u>\$ (461)</u>

The total amount of other-than-temporary impairment losses included in accumulated other comprehensive income at the time of impairment for fixed income securities, which were not included in earnings, are presented in the following table. The amount excludes \$115 million and \$213 million as of September 30, 2011 and December 31, 2010, respectively, of net unrealized gains related to changes in valuation of the fixed income securities subsequent to the impairment measurement date.

(\$ in millions)	September 30, 2011	December 31, 2010
Municipal	\$ (5)	\$ (17)
Corporate	(6)	(1)
RMBS	(214)	(258)
CMBS	(8)	(49)
ABS	(22)	(41)
Total	<u>\$ (255)</u>	<u>\$ (366)</u>

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Rollforwards of the cumulative credit losses recognized in earnings for fixed income securities held as of the end of the period are as follows:

(\$ in millions)	Three months ended September 30,		Nine months ended September 30,	
	2011	2010	2011	2010
Beginning balance	\$ (544)	\$ (864)	\$ (701)	\$ (808)
Cumulative effect of change in accounting principle	--	81	--	81
Additional credit loss for securities previously other-than-temporarily impaired	(30)	(67)	(62)	(180)
Additional credit loss for securities not previously other-than-temporarily impaired	(21)	(4)	(61)	(118)
Reduction in credit loss for securities disposed or collected	45	42	255	210
Reduction in credit loss for securities the Company has made the decision to sell or more likely than not will be required to sell	--	26	13	27
Change in credit loss due to accretion of increase in cash flows	3	1	9	3
Ending balance	<u>\$ (547)</u>	<u>\$ (785)</u>	<u>\$ (547)</u>	<u>\$ (785)</u>

The Company uses its best estimate of future cash flows expected to be collected from the fixed income security, discounted at the security's original or current effective rate, as appropriate, to calculate a recovery value and determine whether a credit loss exists. The determination of cash flow estimates is inherently subjective and methodologies may vary depending on facts and circumstances specific to the security. All reasonably available information relevant to the collectability of the security, including past events, current conditions, and reasonable and supportable assumptions and forecasts, are considered when developing the estimate of cash flows expected to be collected. That information generally includes, but is not limited to, the remaining payment terms of the security, prepayment speeds, foreign exchange rates, the financial condition and future earnings potential of the issue or issuer, expected defaults, expected recoveries, the value of underlying collateral, vintage, geographic concentration, available reserves or escrows, current subordination levels, third party guaranties and other credit enhancements. Other information, such as industry analyst reports and forecasts, sector credit ratings, financial condition of the bond insurer for insured fixed income securities, and other market data relevant to the realizability of contractual cash flows, may also be considered. The estimated fair value of collateral will be used to estimate recovery value if the Company determines that the security is dependent on the liquidation of collateral for ultimate settlement. If the estimated recovery value is less than the amortized cost of the security, a credit loss exists and an other-than-temporary impairment for the difference between the estimated recovery value and amortized cost is recorded in earnings. The portion of the unrealized loss related to factors other than credit remains classified in accumulated other comprehensive income. If the Company determines that the fixed income

security does not have sufficient cash flow or other information to estimate a recovery value for the security, the Company may conclude that the entire decline in fair value is deemed to be credit related and the loss is recorded in earnings.

Unrealized net capital gains and losses

Unrealized net capital gains and losses included in accumulated other comprehensive income are as follows:

(\$ in millions)	Fair value	Gross unrealized		Unrealized net gains (losses)
		Gains	Losses	
September 30, 2011				
Fixed income securities	\$ 45,475	\$ 3,171	\$ (1,314)	\$ 1,857
Equity securities	162	28	(7)	21
Short-term investments	1,866	--	--	--
Derivative instruments ⁽¹⁾	(10)	2	(12)	(10)
EMA limited partnership interests ⁽²⁾				3
Unrealized net capital gains and losses, pre-tax				1,871
Amounts recognized for:				
Insurance reserves ⁽³⁾				(641)
DAC and DSI ⁽⁴⁾				(118)
Amounts recognized				(759)
Deferred income taxes				(394)
Unrealized net capital gains and losses, after-tax				\$ 718

⁽¹⁾ Included in the fair value of derivative instruments are \$(6) million classified as assets and \$4 million classified as liabilities.

⁽²⁾ Unrealized net capital gains and losses for limited partnership interests represent the Company's share of EMA limited partnerships' other comprehensive income. Fair value and gross gains and losses are not applicable.

⁽³⁾ The insurance reserves adjustment represents the amount by which the reserve balance would increase if the net unrealized gains in the applicable product portfolios were realized and reinvested at current lower interest rates, resulting in a premium deficiency. Although the Company evaluates premium deficiencies on the combined performance of life insurance and immediate annuities with life contingencies, the adjustment primarily relates to structured settlement annuities with life contingencies, in addition to annuity buy-outs and certain payout annuities with life contingencies.

⁽⁴⁾ The DAC and DSI adjustment balance represents the amount by which the amortization of DAC and DSI would increase or decrease if the unrealized gains or losses in the respective product portfolios were realized.

December 31, 2010	Fair value	Gross unrealized		Unrealized net gains (losses)
		Gains	Losses	
Fixed income securities	\$ 48,214	\$ 2,422	\$ (1,694)	\$ 728
Equity securities	211	48	(1)	47
Short-term investments	1,257	--	--	--
Derivative instruments ⁽¹⁾	(17)	2	(19)	(17)
Unrealized net capital gains and losses, pre-tax				758
Amounts recognized for:				
Insurance reserves				(41)
DAC and DSI				98
Amounts recognized				57
Deferred income taxes				(290)
Unrealized net capital gains and losses, after-tax				\$ 525

⁽¹⁾ Included in the fair value of derivative instruments are \$2 million classified as assets and \$19 million classified as liabilities.

Change in unrealized net capital gains and losses

The change in unrealized net capital gains and losses for the nine months ended September 30, 2011 is as follows:

(\$ in millions)	
Fixed income securities	\$ 1,129
Equity securities	(26)
Derivative instruments	7
EMA limited partnership interests	3
Total	1,113
Amounts recognized for:	
Insurance reserves	(600)
DAC and DSI	(216)
Amounts recognized	(816)
Deferred income taxes	(104)
Increase in unrealized net capital gains and losses	\$ 193

Portfolio monitoring

The Company has a comprehensive portfolio monitoring process to identify and evaluate each fixed income and equity security whose carrying value may be other-than-temporarily impaired.

For each fixed income security in an unrealized loss position, the Company assesses whether management with the appropriate authority has made the decision to sell or whether it is more likely than not the Company will be required to sell the security before recovery of the amortized cost basis for reasons such as liquidity, contractual or regulatory purposes. If a security meets either of these criteria, the security's decline in fair value is considered other than temporary and is recorded in earnings.

If the Company has not made the decision to sell the fixed income security and it is not more likely than not the Company will be required to sell the fixed income security before recovery of its amortized cost basis, the Company evaluates whether it expects to receive cash flows sufficient to recover the entire amortized cost basis of the security. The Company calculates the estimated recovery value by discounting the best estimate of future cash flows at the security's original or current effective rate, as appropriate, and compares this to the amortized cost of the security. If the Company does not expect to receive cash flows sufficient to recover the entire amortized cost basis of the fixed income security, the credit loss component of the impairment is recorded in earnings, with the remaining amount of the unrealized loss related to other factors recognized in other comprehensive income.

For equity securities, the Company considers various factors, including whether it has the intent and ability to hold the equity security for a period of time sufficient to recover its cost basis. Where the Company lacks the intent and ability to hold to recovery, or believes the recovery period is extended, the equity security's decline in fair value is considered other than temporary and is recorded in earnings. For equity securities managed by a third party, the Company has contractually retained its decision making authority as it pertains to selling equity securities that are in an unrealized loss position.

The Company's portfolio monitoring process includes a quarterly review of all securities to identify instances where the fair value of a security compared to its amortized cost (for fixed income securities) or cost (for equity securities) is below established thresholds. The process also includes the monitoring of other impairment indicators such as ratings, ratings downgrades and payment defaults. The securities identified, in addition to other securities for which the Company may have a concern, are evaluated for potential other-than-temporary impairment using all reasonably available information relevant to the collectability or recovery of the security. Inherent in the Company's evaluation of other-than-temporary impairment for these fixed income and equity securities are assumptions and estimates about the financial condition and future earnings potential of the issue or issuer. Some of the factors that may be considered in evaluating whether a decline in fair value is other than temporary are: 1) the financial condition, near-term and long-term prospects of the issue or issuer, including relevant industry specific market conditions and trends, geographic location and implications of rating agency actions and offering prices; 2) the specific reasons that a security is in an unrealized loss position, including overall market conditions which could affect liquidity; and 3) the length of time and extent to which the fair value has been less than amortized cost or cost.

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The following table summarizes the gross unrealized losses and fair value of fixed income and equity securities by the length of time that individual securities have been in a continuous unrealized loss position.

(\$ in millions)	Less than 12 months			12 months or more			Total unrealized losses
	Number of issues	Fair value	Unrealized losses	Number of issues	Fair value	Unrealized losses	
September 30, 2011							
Fixed income securities							
U.S. government and agencies	2	\$ 18	\$ --	--	\$ --	\$ --	\$ --
Municipal	7	78	(1)	104	691	(96)	(97)
Corporate	376	3,293	(112)	100	1,281	(221)	(333)
Foreign government	14	207	(3)	--	--	--	(3)
RMBS	60	134	(6)	162	819	(332)	(338)
CMBS	64	545	(56)	74	530	(200)	(256)
ABS	25	193	(6)	111	1,040	(281)	(287)
Total fixed income securities	548	4,468	(184)	551	4,361	(1,130)	(1,314)
Equity securities	7	80	(7)	--	--	--	(7)
Total fixed income and equity securities	555	\$ 4,548	\$ (191)	551	\$ 4,361	\$ (1,130)	\$ (1,321)
Investment grade fixed income securities	339	\$ 3,427	\$ (124)	348	\$ 3,125	\$ (634)	\$ (758)
Below investment grade fixed income securities	209	1,041	(60)	203	1,236	(496)	(556)
Total fixed income securities	548	\$ 4,468	\$ (184)	551	\$ 4,361	\$ (1,130)	\$ (1,314)
December 31, 2010							
Fixed income securities							
U.S. government and agencies	13	\$ 348	\$ (9)	--	\$ --	\$ --	\$ (9)
Municipal	142	1,718	(55)	170	1,145	(239)	(294)
Corporate	340	3,805	(144)	143	1,951	(225)	(369)
Foreign government	16	191	(8)	1	10	--	(8)
RMBS	108	143	(3)	246	1,266	(448)	(451)
CMBS	11	123	(2)	114	836	(272)	(274)
ABS	33	262	(4)	130	1,288	(285)	(289)
Total fixed income securities	663	6,590	(225)	804	6,496	(1,469)	(1,694)
Equity securities	3	17	(1)	--	--	--	(1)
Total fixed income and equity securities	666	\$ 6,607	\$ (226)	804	\$ 6,496	\$ (1,469)	\$ (1,695)
Investment grade fixed income securities	600	\$ 6,222	\$ (209)	559	\$ 4,853	\$ (782)	\$ (991)
Below investment grade fixed income securities	63	368	(16)	245	1,643	(687)	(703)
Total fixed income securities	663	\$ 6,590	\$ (225)	804	\$ 6,496	\$ (1,469)	\$ (1,694)

As of September 30, 2011, \$397 million of unrealized losses are related to securities with an unrealized loss position less than 20% of amortized cost or cost, the degree of which suggests that these securities do not pose a high risk of being other-than-temporarily impaired. Of the \$397 million, \$291 million are related to unrealized losses on investment grade fixed income securities. Investment grade is defined as a security having a rating of Aaa, Aa, A or Baa from Moody's, a rating of AAA, AA, A or BBB from Standard & Poor's ("S&P"), Fitch, Dominion or Realpoint, a rating of aaa, aa, a or bbb from A.M. Best, or a comparable internal rating if an externally provided rating is not available. Unrealized losses on investment grade securities are principally related to widening credit spreads or rising interest rates since the time of initial purchase.

As of September 30, 2011, the remaining \$924 million of unrealized losses are related to securities in unrealized loss positions greater than or equal to 20% of amortized cost or cost. Investment grade fixed income securities comprising \$467 million of these unrealized losses were evaluated based on factors such as expected cash flows and the financial condition and near-term and long-term prospects of the issue or issuer and were determined to have adequate resources to fulfill contractual obligations. Of the \$924 million, \$451 million are related to below investment grade fixed income securities and \$6 million are related to equity securities. Of these amounts, \$329 million of the below investment grade fixed income securities had been in an unrealized loss position greater than or equal to 20% of amortized cost for a period of twelve or more consecutive months as of September 30, 2011. Unrealized losses on below

investment grade securities are principally related to RMBS, CMBS and ABS and were the result of wider credit spreads resulting from higher risk premiums since the time of initial purchase, largely due to macroeconomic conditions and credit market deterioration, including the impact of lower real estate valuations.

RMBS, CMBS and ABS in an unrealized loss position were evaluated based on actual and projected collateral losses relative to the securities' positions in the respective securitization trusts, security specific expectations of cash flows, and credit ratings. This evaluation also takes into consideration credit enhancement, measured in terms of (i) subordination from other classes of securities in the trust that are contractually obligated to absorb losses before the class of security the Company owns, (ii) the expected impact of other structural features embedded in the securitization trust beneficial to the class of securities the Company owns, such as overcollateralization and excess spread, and (iii) for RMBS and ABS in an unrealized loss position, credit enhancements from reliable bond insurers, where applicable. Municipal bonds in an unrealized loss position were evaluated based on the quality of the underlying securities, taking into consideration credit enhancements from reliable bond insurers, where applicable. Unrealized losses on equity securities are primarily related to temporary equity market fluctuations of securities that are expected to recover.

As of September 30, 2011, the Company has not made the decision to sell and it is not more likely than not the Company will be required to sell fixed income securities with unrealized losses before recovery of the amortized cost basis. As of September 30, 2011, the Company had the intent and ability to hold equity securities with unrealized losses for a period of time sufficient for them to recover.

Limited partnerships

As of September 30, 2011 and December 31, 2010, the carrying value of equity method limited partnership interests totaled \$792 million and \$610 million, respectively. The Company recognizes an impairment loss for equity method investments when evidence demonstrates that the loss is other than temporary. Evidence of a loss in value that is other than temporary may include the absence of an ability to recover the carrying amount of the investment or the inability of the investee to sustain a level of earnings that would justify the carrying amount of the investment. The Company had no write-downs related to equity method limited partnership interests for the three months and nine months ended September 30, 2011 and the three months ended September 30, 2010 and write-downs of \$1 million for the nine months ended September 30, 2010.

As of September 30, 2011 and December 31, 2010, the carrying value for cost method limited partnership interests was \$714 million and \$662 million, respectively. To determine if an other-than-temporary impairment has occurred, the Company evaluates whether an impairment indicator has occurred in the period that may have a significant adverse effect on the carrying value of the investment. Impairment indicators may include: significantly reduced valuations of the investments held by the limited partnerships; actual recent cash flows received being significantly less than expected cash flows; reduced valuations based on financing completed at a lower value; completed sale of a material underlying investment at a price significantly lower than expected; or any other adverse events since the last financial statements received that might affect the fair value of the investee's capital. Additionally, the Company's portfolio monitoring process includes a quarterly review of all cost method limited partnerships to identify instances where the net asset value is below established thresholds for certain periods of time, as well as investments that are performing below expectations, for further impairment consideration. If a cost method limited partnership is other-than-temporarily impaired, the carrying value is written down to fair value, generally estimated to be equivalent to the reported net asset value of the underlying funds. The Company had no write-downs related to cost method investments for the three months ended September 30, 2011 and write-downs of \$4 million for the three months ended September 30, 2010, and write-downs of \$1 million and \$19 million for the nine months ended September 30, 2011 and 2010, respectively.

Mortgage loans

Mortgage loans are evaluated for impairment on a specific loan basis through a quarterly credit monitoring process and review of key credit quality indicators. Mortgage loans are considered impaired when it is probable that the Company will not collect the contractual principal and interest. Valuation allowances are established for impaired loans to reduce the carrying value to the fair value of the collateral less costs to sell or the present value of the loan's expected future repayment cash flows discounted at the loan's original effective interest rate. Impaired mortgage loans may not have a valuation allowance when the fair value of the collateral less costs to sell is higher than the carrying value. Mortgage loan valuation allowances are charged off when there is no reasonable expectation of recovery. The impairment evaluation is non-statistical in respect to the aggregate portfolio but considers facts and circumstances attributable to each loan. It is not considered probable that additional impairment losses, beyond those identified on a specific loan basis, have been incurred as of September 30, 2011.

Accrual of income is suspended for mortgage loans that are in default or when full and timely collection of principal and interest payments is not probable. Cash receipts on mortgage loans on nonaccrual status are generally recorded as a reduction of carrying value.

Debt service coverage ratio is considered a key credit quality indicator when mortgage loans are evaluated for impairment. Debt service coverage ratio represents the amount of estimated cash flows from the property available to the borrower to meet principal and interest payment obligations. Debt service coverage ratio estimates are updated annually or more frequently if conditions are warranted based on the Company's credit monitoring process. The following table reflects the carrying value of non-impaired fixed rate and variable rate mortgage loans summarized by debt service coverage ratio distribution:

(\$ in millions)	September 30, 2011			December 31, 2010		
	Fixed rate mortgage loans	Variable rate mortgage loans	Total	Fixed rate mortgage loans	Variable rate mortgage loans	Total
Debt service coverage ratio distribution						
Below 1.0	\$ 277	\$ --	\$ 277	\$ 275	\$ --	\$ 275
1.0 - 1.25	1,667	--	1,667	1,571	16	1,587
1.26 - 1.50	1,513	20	1,533	1,478	--	1,478
Above 1.50	2,586	128	2,714	2,484	546	3,030
Total non-impaired mortgage loans	\$ 6,043	\$ 148	\$ 6,191	\$ 5,808	\$ 562	\$ 6,370

Mortgage loans with a debt service coverage ratio below 1.0 that are not considered impaired primarily relate to instances where the borrower has the financial capacity to fund the revenue shortfalls from the properties for the foreseeable term, the decrease in cash flows from the properties is considered temporary, or there are other risk mitigating circumstances such as additional collateral, escrow balances or borrower guarantees.

The net carrying value of impaired mortgage loans is as follows:

(\$ in millions)	September 30, 2011	December 31, 2010
Impaired mortgage loans with a valuation allowance	\$ 257	\$ 168
Impaired mortgage loans without a valuation allowance	14	15
Total impaired mortgage loans	<u>\$ 271</u>	<u>\$ 183</u>
Valuation allowance on impaired mortgage loans	\$ 70	\$ 84

The average balance of impaired loans was \$198 million during the nine months ended September 30, 2011.

The rollforward of the valuation allowance on impaired mortgage loans is as follows:

(\$ in millions)	Three months ended September 30, 2011	Nine months ended September 30, 2011
Beginning balance	\$ 68	\$ 84
Net increase in valuation allowance	29	38
Charge offs	(27)	(52)
Ending balance	<u>\$ 70</u>	<u>\$ 70</u>

The carrying value of past due mortgage loans is as follows:

(\$ in millions)	September 30, 2011	December 31, 2010
Less than 90 days past due	\$ --	\$ 12
90 days or greater past due	64	78
Total past due	64	90
Current loans	6,398	6,463
Total mortgage loans	<u>\$ 6,462</u>	<u>\$ 6,553</u>

5. Fair Value of Assets and Liabilities

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The hierarchy for inputs used in determining fair value maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that observable inputs be used when available. Assets and liabilities recorded on the Condensed Consolidated Statements of Financial Position at fair value are categorized in the fair value hierarchy based on the observability of inputs to the valuation techniques as follows:

Level 1: Assets and liabilities whose values are based on unadjusted quoted prices for identical assets or liabilities in an active market that the Company can access.

Level 2: Assets and liabilities whose values are based on the following:

- (a) Quoted prices for similar assets or liabilities in active markets;
- (b) Quoted prices for identical or similar assets or liabilities in markets that are not active; or
- (c) Valuation models whose inputs are observable, directly or indirectly, for substantially the full term of the asset or liability.

Level 3: Assets and liabilities whose values are based on prices or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement. Unobservable inputs reflect the Company's estimates of the assumptions that market participants would use in valuing the assets and liabilities.

The availability of observable inputs varies by instrument. In situations where fair value is based on internally developed pricing models or inputs that are unobservable in the market, the determination of fair value requires more judgment. The degree of judgment exercised by the Company in determining fair value is typically greatest for instruments categorized in Level 3. In many instances, valuation inputs used to measure fair value fall into different levels of the fair value hierarchy. The category level in the fair value hierarchy is determined based on the lowest level input that is significant to the fair value measurement in its entirety. The Company uses prices and inputs that are current as of the measurement date, including during periods of market disruption. In periods of market disruption, the ability to observe prices and inputs may be reduced for many instruments.

The Company has two types of situations where investments are classified as Level 3 in the fair value hierarchy. The first is where quotes continue to be received from independent third-party valuation service providers and all significant inputs are market observable; however, there has been a significant decrease in the volume and level of activity for the asset when compared to normal market activity such that the degree of market observability has declined to a point where categorization as a Level 3 measurement is considered appropriate. The indicators considered in determining whether a significant decrease in the volume and level of activity for a specific asset has occurred include the level of new issuances in the primary market, trading volume in the secondary market, the level of credit spreads over historical levels, applicable bid-ask spreads, and price consensus among market participants and other pricing sources.

The second situation where the Company classifies securities in Level 3 is where specific inputs significant to the fair value estimation models are not market observable. This occurs in two primary instances. The first relates to the Company's use of broker quotes. The second relates to auction rate

securities (“ARS”) backed by student loans for which a key input, the anticipated date liquidity will return to this market, is not market observable.

Certain assets are not carried at fair value on a recurring basis, including investments such as mortgage loans, limited partnership interests, bank loans and policy loans. Accordingly, such investments are only included in the fair value hierarchy disclosure when the investment is subject to remeasurement at fair value after initial recognition and the resulting remeasurement is reflected in the condensed consolidated financial statements. In addition, derivatives embedded in fixed income securities are not disclosed in the hierarchy as free-standing derivatives since they are presented with the host contracts in fixed income securities.

In determining fair value, the Company principally uses the market approach which generally utilizes market transaction data for the same or similar instruments. To a lesser extent, the Company uses the income approach which involves determining fair values from discounted cash flow methodologies. For the majority of Level 2 and Level 3 valuations, a combination of the market and income approaches is used.

Summary of significant valuation techniques for assets and liabilities measured at fair value on a recurring basis

Level 1 measurements

- Fixed income securities: Comprise U.S. Treasuries. Valuation is based on unadjusted quoted prices for identical assets in active markets that the Company can access.
- Equity securities: Comprise actively traded, exchange-listed U.S. and international equity securities. Valuation is based on unadjusted quoted prices for identical assets in active markets that the Company can access.
- Short-term: Comprise actively traded money market funds that have daily quoted net asset values for identical assets that the Company can access.
- Separate account assets: Comprise actively traded mutual funds that have daily quoted net asset values for identical assets that the Company can access. Net asset values for the actively traded mutual funds in which the separate account assets are invested are obtained daily from the fund managers.

Level 2 measurements

- Fixed income securities:

U.S. government and agencies: The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active, contractual cash flows, benchmark yields and credit spreads.

Municipal: The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active, contractual cash flows, benchmark yields and credit spreads.

Corporate, including privately placed: The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active, contractual cash flows, benchmark yields and credit spreads. Also included are privately placed securities valued using a discounted cash flow model that is widely accepted in the financial services industry and uses market observable inputs and inputs derived principally from, or corroborated by, observable market data. The primary inputs to the discounted cash flow model include an interest rate yield curve, as well as published credit spreads for similar assets in markets that are not active that incorporate the credit quality and industry sector of the issuer.

Foreign government: The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active, contractual cash flows, benchmark yields and credit spreads.

RMBS and ABS: The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active, contractual cash flows, benchmark yields, prepayment speeds, collateral performance and credit spreads.

CMBS: The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active, contractual cash flows, benchmark yields, collateral performance and credit spreads.

Redeemable preferred stock: The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active, contractual cash flows, benchmark yields, underlying stock prices and credit spreads.

- Equity securities: The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active.
- Short-term: The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active, contractual cash flows, benchmark yields and credit spreads. For certain short-term investments, amortized cost is used as the best estimate of fair value.
- Other investments: Free-standing exchange listed derivatives that are not actively traded are valued based on quoted prices for identical instruments in markets that are not active.

OTC derivatives, including interest rate swaps, foreign currency swaps, foreign exchange forward contracts, certain options and certain credit default swaps, are valued using models that rely on inputs such as interest rate yield curves, currency rates, and counterparty credit spreads that are observable for

substantially the full term of the contract. The valuation techniques underlying the models are widely accepted in the financial services industry and do not involve significant judgment.

Level 3 measurements

- **Fixed income securities:**

Municipal: ARS primarily backed by student loans that have become illiquid due to failures in the auction market are valued using a discounted cash flow model that is widely accepted in the financial services industry and uses significant non-market observable inputs, including estimates of future coupon rates if auction failures continue, the anticipated date liquidity will return to the market and illiquidity premium. Also included are municipal bonds that are not rated by third party credit rating agencies but are rated by the National Association of Insurance Commissioners (“NAIC”), and other high-yield municipal bonds. The primary inputs to the valuation of these municipal bonds include quoted prices for identical or similar assets in markets that exhibit less liquidity relative to those markets supporting Level 2 fair value measurements, contractual cash flows, benchmark yields and credit spreads.

Corporate, including privately placed: Primarily valued based on non-binding broker quotes. Also included are equity-indexed notes which are valued using a discounted cash flow model that is widely accepted in the financial services industry and uses significant non-market observable inputs, such as volatility. Other inputs include an interest rate yield curve, as well as published credit spreads for similar assets that incorporate the credit quality and industry sector of the issuer.

RMBS, CMBS and ABS: Valued based on non-binding broker quotes received from brokers who are familiar with the investments.

- **Other investments:** Certain OTC derivatives, such as interest rate caps and floors, certain credit default swaps and certain options (including swaptions), are valued using models that are widely accepted in the financial services industry. These are categorized as Level 3 as a result of the significance of non-market observable inputs such as volatility. Other primary inputs include interest rate yield curves and credit spreads.

- **Contractholder funds:** Derivatives embedded in certain life and annuity contracts are valued internally using models widely accepted in the financial services industry that determine a single best estimate of fair value for the embedded derivatives within a block of contractholder liabilities. The models primarily use stochastically determined cash flows based on the contractual elements of embedded derivatives, projected option cost and applicable market data, such as interest rate yield curves and equity index volatility assumptions. These are categorized as Level 3 as a result of the significance of non-market observable inputs.

Assets and liabilities measured at fair value on a non-recurring basis

Mortgage loans written-down to fair value in connection with recognizing impairments are valued based on the fair value of the underlying collateral less costs to sell. Limited partnership interests written-down to fair value in connection with recognizing other-than-temporary impairments are valued using net asset values.

The following table summarizes the Company’s assets and liabilities measured at fair value on a recurring and non-recurring basis as of September 30, 2011:

(\$ in millions)	Quoted prices in active markets for identical assets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)	Counterparty and cash collateral netting	Balance as of September 30, 2011
Assets					
Fixed income securities:					
U.S. government and agencies	\$ 716	\$ 1,076	\$ --	\$ --	\$ 1,792
Municipal	--	4,396	398	--	4,794
Corporate	--	29,273	1,578	--	30,851
Foreign government	--	1,171	--	--	1,171
RMBS	--	2,866	81	--	2,947
CMBS	--	1,700	32	--	1,732
ABS	--	591	1,581	--	2,172
Redeemable preferred stock	--	15	1	--	16
Total fixed income securities	716	41,088	3,671	--	45,475
Equity securities	112	37	13	--	162
Short-term investments	46	1,820	--	--	1,866
Other investments:					
Free-standing derivatives	--	336	1	\$ (115)	222
Separate account assets	6,791	--	--	--	6,791
Other assets	1	--	1	--	2
Total recurring basis assets	7,666	43,281	3,686	(115)	54,518
Non-recurring basis ⁽¹⁾	--	--	155	--	155
Total assets at fair value	\$ 7,666	\$ 43,281	\$ 3,841	\$ (115)	\$ 54,673
% of total assets at fair value	14.0 %	79.2 %	7.0 %	(0.2) %	100.0 %
Liabilities					
Contractholder funds:					
Derivatives embedded in life and annuity contracts	\$ --	\$ --	\$ (597)	\$ --	\$ (597)
Other liabilities:					
Free-standing derivatives	--	(189)	(104)	112	(181)
Total liabilities at fair value	\$ --	\$ (189)	\$ (701)	\$ 112	\$ (778)
% of total liabilities at fair value	-- %	24.3 %	90.1 %	(14.4) %	100.0 %

⁽¹⁾ Includes \$141 million of mortgage loans and \$14 million of other investments written-down to fair value in connection with recognizing other-than-temporary impairments.

The following table summarizes the Company's assets and liabilities measured at fair value on a recurring and non-recurring basis as of December 31, 2010:

(\$ in millions)	Quoted prices in active markets for identical assets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)	Counterparty and cash collateral netting	Balance as of December 31, 2010
Assets					
Fixed income securities:					
U.S. government and agencies	\$ 882	\$ 2,612	\$ --	\$ --	\$ 3,494
Municipal	--	4,372	601	--	4,973
Corporate	--	26,890	1,760	--	28,650
Foreign government	--	2,257	--	--	2,257
RMBS	--	3,166	1,189	--	4,355
CMBS	--	1,059	844	--	1,903
ABS	--	593	1,974	--	2,567
Redeemable preferred stock	--	14	1	--	15
Total fixed income securities	<u>882</u>	<u>40,963</u>	<u>6,369</u>	<u>--</u>	<u>48,214</u>
Equity securities	137	45	29	--	211
Short-term investments	72	1,185	--	--	1,257
Other investments:					
Free-standing derivatives	--	602	10	\$ (225)	387
Separate account assets	8,676	--	--	--	8,676
Other assets	--	--	1	--	1
Total recurring basis assets	<u>9,767</u>	<u>42,795</u>	<u>6,409</u>	<u>(225)</u>	<u>58,746</u>
Non-recurring basis ⁽¹⁾	--	--	117	--	117
Total assets at fair value	<u>\$ 9,767</u>	<u>\$ 42,795</u>	<u>\$ 6,526</u>	<u>\$ (225)</u>	<u>\$ 58,863</u>
% of total assets at fair value	16.6 %	72.7 %	11.1 %	(0.4) %	100.0 %
Liabilities					
Contractholder funds:					
Derivatives embedded in life and annuity contracts	\$ --	\$ --	\$ (653)	\$ --	\$ (653)
Other liabilities:					
Free-standing derivatives	--	(455)	(87)	221	(321)
Total liabilities at fair value	<u>\$ --</u>	<u>\$ (455)</u>	<u>\$ (740)</u>	<u>\$ 221</u>	<u>\$ (974)</u>
% of total liabilities at fair value	-- %	46.7 %	76.0 %	(22.7) %	100.0 %

⁽¹⁾ Includes \$111 million of mortgage loans and \$6 million of limited partnership interests written-down to fair value in connection with recognizing other-than-temporary impairments.

The following table presents the rollforward of Level 3 assets and liabilities held at fair value on a recurring basis during the three months ended September 30, 2011.

(\$ in millions)	Balance as of June 30, 2011	Total realized and unrealized gains (losses) included in:			Transfers into Level 3	Transfers out of Level 3
		Net income ⁽¹⁾	OCI on Statement of Financial Position	OCI on Statement of Financial Position		
Assets						
Fixed income securities:						
Municipal	\$ 433	\$ --	\$ (2)	\$ --	\$ --	\$ (22)
Corporate	1,567	(6)	(20)	3	--	(82)
RMBS	847	--	2	--	--	(764)
CMBS	904	--	(4)	--	--	(868)
ABS	1,786	(37)	(73)	--	--	(88)
Redeemable preferred stock	1	--	--	--	--	--
Total fixed income securities	<u>5,538</u>	<u>(43)</u>	<u>(97)</u>	<u>3</u>	<u>--</u>	<u>(1,824)</u>
Equity securities	13	--	--	--	--	--
Other investments:						
Free-standing derivatives, net	(67)	(40)	--	--	--	--
Other assets	1	--	--	--	--	--
Total recurring Level 3 assets	<u>\$ 5,485</u>	<u>\$ (83)</u>	<u>\$ (97)</u>	<u>\$ 3</u>	<u>\$ --</u>	<u>\$ (1,824)</u>
Liabilities						
Contractholder funds:						
Derivatives embedded in life and annuity contracts	\$ (629)	\$ 2	\$ --	\$ --	\$ --	\$ --
Total recurring Level 3 liabilities	<u>\$ (629)</u>	<u>\$ 2</u>	<u>\$ --</u>	<u>\$ --</u>	<u>\$ --</u>	<u>\$ --</u>
Balance as of September 30, 2011						
Assets						
Fixed income securities:						
Municipal	\$ --	\$ (11)	\$ --	\$ --	\$ --	\$ 398
Corporate	207	(48)	--	(43)	--	1,578
RMBS	--	--	--	(4)	--	81
CMBS	--	--	--	--	--	32
ABS	67	(1)	--	(73)	--	1,581
Redeemable preferred stock	--	--	--	--	--	1
Total fixed income securities	<u>274</u>	<u>(60)</u>	<u>--</u>	<u>(120)</u>	<u>--</u>	<u>3,671</u>
Equity securities	--	--	--	--	--	13
Other investments:						
Free-standing derivatives, net	5	--	--	(1)	--	(103) ⁽²⁾
Other assets	--	--	--	--	--	1
Total recurring Level 3 assets	<u>\$ 279</u>	<u>\$ (60)</u>	<u>\$ --</u>	<u>\$ (121)</u>	<u>\$ --</u>	<u>\$ 3,582</u>

Liabilities

Contractholder funds:										
Derivatives embedded in life and annuity contracts	\$	--	\$	--	\$	(15)	\$	45	\$	(597)
Total recurring Level 3 liabilities	\$	<u><u>--</u></u>	\$	<u><u>--</u></u>	\$	<u><u>(15)</u></u>	\$	<u><u>45</u></u>	\$	<u><u>(597)</u></u>

(1) The effect to net income totals \$(81) million and is reported in the Condensed Consolidated Statements of Operations as follows: \$(93) million in realized capital gains and losses, \$13 million in net investment income, \$54 million in interest credited to contractholder funds and \$(55) million in contract benefits.

(2) Comprises \$1 million of assets and \$104 million of liabilities.

The following table presents the rollforward of Level 3 assets and liabilities held at fair value on a recurring basis during the nine months ended September 30, 2011.

(\$ in millions)	Balance as of December 31, 2010	Total realized and unrealized gains (losses) included in:			Transfers into Level 3	Transfers out of Level 3
		Net income ⁽¹⁾	OCI on Statement of Financial Position			
Assets						
Fixed income securities:						
Municipal	\$ 601	\$ --	\$ 13	\$ --	\$ --	\$ (33)
Corporate	1,760	27	(2)	183	--	(193)
RMBS	1,189	(57)	78	--	--	(821)
CMBS	844	(42)	111	65	--	(878)
ABS	1,974	17	(47)	--	--	(183)
Redeemable preferred stock	1	--	--	--	--	--
Total fixed income securities	6,369	(55)	153	248	--	(2,108)
Equity securities	29	(5)	--	--	--	(10)
Other investments:						
Free-standing derivatives, net	(77)	(37)	--	--	--	--
Other assets	1	--	--	--	--	--
Total recurring Level 3 assets	\$ <u><u>6,322</u></u>	\$ <u><u>(97)</u></u>	\$ <u><u>153</u></u>	\$ <u><u>248</u></u>	\$	\$ <u><u>(2,118)</u></u>
Liabilities						
Contractholder funds:						
Derivatives embedded in life and annuity contracts	\$ (653)	\$ (24)	\$ --	\$ --	\$ --	\$ --
Total recurring Level 3 liabilities	\$ <u><u>(653)</u></u>	\$ <u><u>(24)</u></u>	\$ <u><u>--</u></u>	\$ <u><u>--</u></u>	\$ <u><u>--</u></u>	\$ <u><u>--</u></u>
						Balance as of September 30, 2011
	Purchases	Sales	Issuances	Settlements		
Assets						
Fixed income securities:						
Municipal	\$ 10	\$ (193)	\$ --	\$ --	\$ --	\$ 398
Corporate	262	(408)	--	(51)	--	1,578
RMBS	--	(222)	--	(86)	--	81
CMBS	--	(66)	--	(2)	--	32
ABS	146	(131)	--	(195)	--	1,581
Redeemable preferred stock	--	--	--	--	--	1
Total fixed income securities	418	(1,020)	--	(334)	--	3,671
Equity securities	--	(1)	--	--	--	13
Other investments:						
Free-standing derivatives, net	20	--	--	(9)	--	(103) ⁽²⁾
Other assets	--	--	--	--	--	1
Total recurring Level 3 assets	\$ <u><u>438</u></u>	\$ <u><u>(1,021)</u></u>	\$ <u><u>--</u></u>	\$ <u><u>(343)</u></u>	\$	\$ <u><u>3,582</u></u>
Liabilities						
Contractholder funds:						
Derivatives embedded in life and annuity contracts	\$ --	\$ --	\$ (42)	\$ 122	\$ --	\$ (597)
Total recurring Level 3 liabilities	\$ <u><u>--</u></u>	\$ <u><u>--</u></u>	\$ <u><u>(42)</u></u>	\$ <u><u>122</u></u>	\$ <u><u>--</u></u>	\$ <u><u>(597)</u></u>

(1) The effect to net income totals \$(121) million and is reported in the Condensed Consolidated Statements of Operations as follows: \$(122) million in realized capital gains and losses, \$28 million in net investment income, \$(9) million in interest credited to contractholder funds and \$(18) million in contract benefits.

(2) Comprises \$1 million of assets and \$104 million of liabilities.

The following table presents the rollforward of Level 3 assets and liabilities held at fair value on a recurring basis during the three months ended September 30, 2010.

(\$ in millions)	Balance as of June 30, 2010	Total realized and unrealized gains (losses) included in:			Purchases, sales, issuances and settlements, net	Transfers into Level 3	Transfers out of Level 3	Balance as of September 30, 2010
		Net income ⁽¹⁾	OCI on Statement of Financial Position					
Assets								
Fixed income securities:								
Municipal	\$ 603	\$ --	\$ (1)	\$ 28	\$ 2	\$ --	\$ --	\$ 632
Corporate	2,018	14	67	(127)	164	(151)	--	1,985
RMBS	1,362	(51)	118	(161)	--	--	--	1,268
CMBS	792	(68)	131	(119)	38	--	--	774
ABS	1,880	27	56	48	--	(123)	--	1,888
Redeemable preferred stock	1	--	--	--	--	--	--	1
Total fixed income securities	6,656	(78)	371	(331)	204	(274)	--	6,548
Equity securities	29	15	--	(15)	--	--	--	29
Other investments:								
Free-standing derivatives, net	(108)	10	--	5	--	--	--	(93) ⁽²⁾
Other assets	2	--	--	--	--	--	--	2
Total recurring Level 3 assets	\$ <u><u>6,579</u></u>	\$ <u><u>(53)</u></u>	\$ <u><u>371</u></u>	\$ <u><u>(341)</u></u>	\$ <u><u>204</u></u>	\$ <u><u>(274)</u></u>	\$	\$ <u><u>6,486</u></u>
Liabilities								

Contractholder funds:							
Derivatives embedded in life and annuity contracts	\$ (119)	\$ (23)	\$ --	\$ --	\$ --	\$ --	\$ (142)
Total recurring Level 3 liabilities	<u>\$ (119)</u>	<u>\$ (23)</u>	<u>\$ --</u>	<u>\$ --</u>	<u>\$ --</u>	<u>\$ --</u>	<u>\$ (142)</u>

(1) The effect to net income totals \$(76) million and is reported in the Condensed Consolidated Statements of Operations as follows: \$(63) million in realized capital gains and losses, \$10 million in net investment income and \$(23) million in contract benefits.

(2) Comprises \$4 million of assets and \$97 million of liabilities.

The following table presents the rollforward of Level 3 assets and liabilities held at fair value on a recurring basis during the nine months ended September 30, 2010.

(\$ in millions)	Balance as of December 31, 2009	Total realized and unrealized gains (losses) included in:		Purchases, sales, issuances and settlements, net	Transfers into Level 3	Transfers out of Level 3	Balance as of September 30, 2010
		Net income ⁽¹⁾	OCI on Statement of Financial Position				
Assets							
Fixed income securities:							
Municipal	\$ 746	\$ (10)	\$ 9	\$ (88)	\$ 2	\$ (27)	\$ 632
Corporate	2,020	(8)	187	(188)	336	(362)	1,985
Foreign government	20	--	--	(20)	--	--	--
RMBS	1,052	(179)	366	35	--	(6)	1,268
CMBS	1,322	(176)	432	(453)	62	(413)	774
ABS	1,710	43	133	202	--	(200)	1,888
Redeemable preferred stock	1	--	--	--	--	--	1
Total fixed income securities	<u>6,871</u>	<u>(330)</u>	<u>1,127</u>	<u>(512)</u>	<u>400</u>	<u>(1,008)</u>	<u>6,548</u>
Equity securities	27	15	1	(14)	--	--	29
Other investments:							
Free-standing derivatives, net	(53)	(55)	--	15	--	--	(93) ⁽²⁾
Other assets	2	--	--	--	--	--	2
Total recurring Level 3 assets	<u>\$ 6,847</u>	<u>\$ (370)</u>	<u>\$ 1,128</u>	<u>\$ (511)</u>	<u>\$ 400</u>	<u>\$ (1,008)</u>	<u>\$ 6,486</u>
Liabilities							
Contractholder funds:							
Derivatives embedded in life and annuity contracts	\$ (110)	\$ (35)	\$ --	\$ 3	\$ --	\$ --	\$ (142)
Total recurring Level 3 liabilities	<u>\$ (110)</u>	<u>\$ (35)</u>	<u>\$ --</u>	<u>\$ 3</u>	<u>\$ --</u>	<u>\$ --</u>	<u>\$ (142)</u>

(1) The effect to net income totals \$(405) million and is reported in the Condensed Consolidated Statements of Operations as follows: \$(424) million in realized capital gains and losses, \$57 million in net investment income, \$(3) million in interest credited to contractholder funds and \$(35) million in contract benefits.

(2) Comprises \$4 million of assets and \$97 million of liabilities.

Transfers between level categorizations may occur due to changes in the availability of market observable inputs, which generally are caused by changes in market conditions such as liquidity, trading volume or bid-ask spreads. Transfers between level categorizations may also occur due to changes in the valuation source. For example, in situations where a fair value quote is not provided by the Company's independent third-party valuation service provider and as a result the price is stale or has been replaced with a broker quote, the security is transferred into Level 3. Transfers in and out of level categorizations are reported as having occurred at the beginning of the quarter in which the transfer occurred. Therefore, for all transfers into Level 3, all realized and changes in unrealized gains and losses in the quarter of transfer are reflected in the Level 3 rollforward table.

There were no transfers between Level 1 and Level 2 during the three and nine months ended September 30, 2011 or 2010.

During the three and nine months ended September 30, 2011, certain RMBS, CMBS and ABS were transferred into Level 2 from Level 3 as a result of increased liquidity in the market and a sustained increase in market activity for these assets. During the three and nine months ended September 30, 2010, certain CMBS were transferred into Level 2 from Level 3 as a result of increased liquidity in the market and a sustained increase in market activity for these assets. When transferring these securities into Level 2, the Company did not change the source of fair value estimates or modify the estimates received from independent third-party valuation service providers or the internal valuation approach. Accordingly, for securities included within this group, there was no change in fair value in conjunction with the transfer resulting in a realized or unrealized gain or loss.

Transfers into Level 3 during the three and nine months ended September 30, 2011 and 2010 included situations where a fair value quote was not provided by the Company's independent third-party valuation service provider and as a result the price was stale or had been replaced with a broker quote resulting in the security being classified as Level 3. Transfers out of Level 3 during the three and nine months ended September 30, 2011 and 2010 included situations where a broker quote was used in the prior period and a fair value quote became available from the Company's independent third-party valuation service provider in the current period. A quote utilizing the

new pricing source was not available as of the prior period, and any gains or losses related to the change in valuation source for individual securities were not significant.

The following table provides the total gains and (losses) included in net income for Level 3 assets and liabilities still held as of September 30.

(\$ in millions)	Three months ended September 30,		Nine months ended September 30,	
	2011	2010	2011	2010
Assets				
Fixed income securities:				
Municipal	\$ --	\$ --	\$ --	\$ (8)
Corporate	(13)	5	1	(27)
RMBS	--	(49)	--	(141)

CMBS	(1)	(22)	(10)	(42)
ABS	(38)	26	(29)	49
Total fixed income securities	(52)	(40)	(38)	(169)
Other investments:				
Free-standing derivatives, net	(39)	13	(42)	(44)
Total recurring Level 3 assets	\$ (91)	\$ (27)	\$ (80)	\$ (213)

Liabilities

Contractholder funds:				
Derivatives embedded in life and annuity contracts	\$ 2	\$ (23)	\$ (24)	\$ (35)
Total recurring Level 3 liabilities	\$ 2	\$ (23)	\$ (24)	\$ (35)

The amounts in the table above represent gains and losses included in net income for the period of time that the asset or liability was determined to be in Level 3. These gains and losses total \$(89) million for the three months ended September 30, 2011 and are reported as follows: \$(102) million in realized capital gains and losses, \$11 million in net investment income, \$57 million in interest credited to contractholder funds and \$(55) million in contract benefits. These gains and losses total \$(50) million for the three months ended September 30, 2010 and are reported as follows: \$(33) million in realized capital gains and losses, \$5 million in net investment income, \$1 million in interest credited to contractholder funds and \$(23) million in contract benefits. These gains and losses total \$(104) million for the nine months ended September 30, 2011 and are reported as follows: \$(116) million in realized capital gains and losses, \$36 million in net investment income, \$(6) million in interest credited to contractholder funds and \$(18) million in contract benefits. These gains and losses total \$(248) million for the nine months ended September 30, 2010 and are reported as follows: \$(243) million in realized capital gains and losses, \$35 million in net investment income, \$(5) million in interest credited to contractholder funds and \$(35) million in contract benefits.

Presented below are the carrying values and fair value estimates of financial instruments not carried at fair value.

Financial assets

(\$ in millions)

	September 30, 2011		December 31, 2010	
	Carrying value	Fair value	Carrying value	Fair value
Mortgage loans	\$ 6,462	\$ 6,484	\$ 6,553	\$ 6,312
Limited partnership interests - cost basis	714	870	662	719
Bank loans	317	301	322	314
Notes due from related party	275	240	275	245

The fair value of mortgage loans is based on discounted contractual cash flows, or if the loans are impaired due to credit reasons, the fair value of collateral less costs to sell. Risk adjusted discount rates are selected using current rates at which similar loans would be made to borrowers with similar characteristics, using similar types of properties as collateral. The fair value of limited partnership interests accounted for on the cost basis is determined using reported net asset values of the underlying funds. The fair value of bank loans, which are reported in other investments, is based

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on broker quotes from brokers familiar with the loans and current market conditions. The fair value of notes due from related party, which are reported in other investments, is based on discounted cash flow calculations using current interest rates for instruments with comparable terms.

Financial liabilities

(\$ in millions)

	September 30, 2011		December 31, 2010	
	Carrying value	Fair value	Carrying value	Fair value
Contractholder funds on investment contracts	\$ 30,909	\$ 31,171	\$ 35,040	\$ 34,056
Notes due to related parties	700	665	677	649
Liability for collateral	549	549	465	465

The fair value of contractholder funds on investment contracts is based on the terms of the underlying contracts utilizing prevailing market rates for similar contracts adjusted for the Company's own credit risk. Deferred annuities included in contractholder funds are valued using discounted cash flow models which incorporate market value margins, which are based on the cost of holding economic capital, and the Company's own credit risk. Immediate annuities without life contingencies and fixed rate funding agreements are valued at the present value of future benefits using market implied interest rates which include the Company's own credit risk.

The fair value of notes due to related parties is based on discounted cash flow calculations using current interest rates for instruments with comparable terms and considers the Company's own credit risk. The liability for collateral is valued at carrying value due to its short-term nature.

6. Derivative Financial Instruments

The Company primarily uses derivatives for risk management and asset replication. In addition, the Company has derivatives embedded in non-derivative host contracts that are required to be separated from the host contracts and accounted for at fair value. With the exception of non-hedge derivatives used for asset replication and non-hedge embedded derivatives, all of the Company's derivatives are evaluated for their ongoing effectiveness as either accounting hedge or non-hedge derivative financial instruments on at least a quarterly basis. The Company does not use derivatives for trading purposes. Non-hedge accounting is generally used for "portfolio" level hedging strategies where the terms of the individual hedged items do not meet the strict homogeneity requirements to permit the application of hedge accounting.

Asset-liability management is a risk management strategy that is principally employed to balance the respective interest-rate sensitivities of the Company's assets and liabilities. Depending upon the attributes of the assets acquired and liabilities issued, derivative instruments such as interest rate swaps,

caps, floors, swaptions and futures are utilized to change the interest rate characteristics of existing assets and liabilities to ensure the relationship is maintained within specified ranges and to reduce exposure to rising or falling interest rates. The Company uses financial futures and interest rate swaps to hedge anticipated asset purchases and liability issuances and futures and options for hedging the Company's equity exposure contained in equity indexed life and annuity product contracts that offer equity returns to contractholders. In addition, the Company also uses interest rate swaps to hedge interest rate risk inherent in funding agreements.

Credit default swaps are typically used to mitigate the credit risk within the Company's fixed income portfolio. The Company uses foreign currency swaps primarily to reduce the foreign currency risk associated with issuing foreign currency denominated funding agreements and holding foreign currency denominated investments.

When derivatives meet specific criteria, they may be designated as accounting hedges and accounted for as fair value, cash flow, foreign currency fair value or foreign currency cash flow hedges. The Company designates certain of its interest rate and foreign currency swap contracts and certain investment risk transfer reinsurance agreements as fair value hedges when the hedging instrument is highly effective in offsetting the risk of changes in the fair value of the hedged item. The Company designates certain of its foreign currency swap contracts as cash flow hedges when the hedging instrument is highly effective in offsetting the exposure of variations in cash flows for the hedged risk that could affect net income. Amounts are reclassified to net investment income or realized capital gains and losses as the hedged item affects net income.

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Asset replication refers to the "synthetic" creation of assets through the use of derivatives and primarily investment grade host bonds to replicate securities that are either unavailable in the cash markets or more economical to acquire in synthetic form. The Company replicates fixed income securities using a combination of a credit default swap and one or more highly rated fixed income securities to synthetically replicate the economic characteristics of one or more cash market securities.

The Company's primary embedded derivatives are equity options in life and annuity product contracts, which provide equity returns to contractholders; equity-indexed notes containing equity call options, which provide a coupon payout that is determined using one or more equity-based indices; credit default swaps in synthetic collateralized debt obligations, which provide enhanced coupon rates as a result of selling credit protection; and conversion options in fixed income securities, which provide the Company with the right to convert the instrument into a predetermined number of shares of common stock. Substantially all of the fixed income securities with conversion options were sold in March 2011.

The notional amounts specified in the contracts are used to calculate the exchange of contractual payments under the agreements and are generally not representative of the potential for gain or loss on these agreements. However, the notional amounts specified in credit default swaps where the Company has sold credit protection represent the maximum amount of potential loss, assuming no recoveries.

Fair value, which is equal to the carrying value, is the estimated amount that the Company would receive or pay to terminate the derivative contracts at the reporting date. The carrying value amounts for OTC derivatives are further adjusted for the effects, if any, of legally enforceable master netting agreements and are presented on a net basis, by counterparty agreement, in the Condensed Consolidated Statements of Financial Position. For certain exchange traded derivatives, the exchange requires margin deposits as well as daily cash settlements of margin accounts. As of September 30, 2011, the Company pledged \$12 million of cash and securities in the form of margin deposits.

For those derivatives which qualify for fair value hedge accounting, net income includes the changes in the fair value of both the derivative instrument and the hedged risk, and therefore reflects any hedging ineffectiveness. For cash flow hedges, gains and losses are amortized from accumulated other comprehensive income and are reported in net income in the same period the forecasted transactions being hedged impact net income. For embedded derivatives in fixed income securities, net income includes the change in fair value of the embedded derivative and accretion income related to the host instrument. For non-hedge derivatives, net income includes changes in fair value and accrued periodic settlements, when applicable.

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The following table provides a summary of the volume and fair value positions of derivative instruments as well as their reporting location in the Condensed Consolidated Statement of Financial Position as of September 30, 2011.

(\$ in millions, except number of contracts)

	Balance sheet location	Asset derivatives				
		Volume ⁽¹⁾		Fair value, net	Gross asset	Gross liability
		Notional amount	Number of contracts			
Derivatives designated as accounting hedging instruments						
Interest rate swap agreements	Other investments	\$ 101	n/a	\$ (6)	\$ --	\$ (6)
Foreign currency swap agreements	Other investments	152	n/a	(7)	3	(10)
Total		\$ 253	n/a	\$ (13)	\$ 3	\$ (16)
Derivatives not designated as accounting hedging instruments						
Interest rate contracts						
Interest rate swap agreements	Other investments	\$ 4,404	n/a	\$ 114	\$ 114	\$ --
Interest rate swaption agreements	Other investments	500	n/a	--	--	--
Interest rate cap and floor agreements	Other investments	1,726	n/a	(16)	--	(16)
Equity and index contracts						
Options, futures and warrants ⁽²⁾	Other investments	170	20,166	127	127	--
Options, futures and warrants	Other assets	n/a	864	1	1	--
Foreign currency contracts						
Foreign currency swap agreements	Other investments	50	n/a	4	4	--
Embedded derivative financial instruments						
Conversion options	Fixed income securities	5	n/a	--	--	--
Equity-indexed call options	Fixed income securities	150	n/a	7	7	--
Credit default swaps	Fixed income securities	170	n/a	(118)	--	(118)
Credit default contracts						
Credit default swaps – buying protection	Other investments	159	n/a	9	9	--
Credit default swaps – selling protection	Other investments	32	n/a	--	--	--
Other contracts						
Other contracts	Other investments	5	n/a	--	--	--
Other contracts	Other assets	4	n/a	1	1	--
Total		\$ 7,375	21,030	\$ 129	\$ 263	\$ (134)
Total asset derivatives		\$ 7,628	21,030	\$ 116	\$ 266	\$ (150)

(1) Volume for OTC derivative contracts is represented by their notional amounts. Volume for exchange traded derivatives is represented by the number of contracts, which is the basis on which they are traded. (n/a = not applicable)

(2) In addition to the number of contracts presented in the table, the Company held 837,100 stock warrants. Stock warrants can be converted to cash upon sale of those instruments or exercised for shares of common stock.

Balance sheet location	Liability derivatives					
	Volume ⁽¹⁾					
	Notional amount	Number of contracts	Fair value, net	Gross asset	Gross liability	
Derivatives designated as accounting hedging instruments						
Interest rate swap agreements	Other liabilities & accrued expenses	\$ 84	n/a	\$ (9)	\$ --	\$ (9)
Foreign currency swap agreements	Other liabilities & accrued expenses	50	n/a	(4)	--	(4)
Total		\$ 134	n/a	\$ (13)	\$ --	\$ (13)
Derivatives not designated as accounting hedging instruments						
Interest rate contracts						
Interest rate swap agreements	Other liabilities & accrued expenses	\$ 4,522	n/a	\$ (19)	\$ 72	\$ (91)
Interest rate cap and floor agreements	Other liabilities & accrued expenses	1,117	n/a	(18)	--	(18)
Financial futures contracts and options	Other liabilities & accrued expenses	n/a	346	--	--	--
Equity and index contracts						
Options and futures	Other liabilities & accrued expenses	n/a	21,006	(66)	--	(66)
Embedded derivative financial instruments						
Guaranteed accumulation benefits	Contractholder funds	956	n/a	(97)	--	(97)
Guaranteed withdrawal benefits	Contractholder funds	647	n/a	(51)	--	(51)
Equity-indexed and forward starting options in life and annuity product contracts	Contractholder funds	4,211	n/a	(441)	--	(441)
Other embedded derivative financial instruments	Contractholder funds	85	n/a	(8)	--	(8)
Credit default contracts						
Credit default swaps – buying protection	Other liabilities & accrued expenses	196	n/a	6	7	(1)
Credit default swaps – selling protection	Other liabilities & accrued expenses	270	n/a	(71)	1	(72)
Total		\$ 12,004	21,352	\$ (765)	\$ 80	\$ (845)
Total liability derivatives		\$ 12,138	21,352	\$ (778)	\$ 80	\$ (858)
Total derivatives		\$ 19,766	42,382	\$ (662)		

(1) Volume for OTC derivative contracts is represented by their notional amounts. Volume for exchange traded derivatives is represented by the number of contracts, which is the basis on which they are traded. (n/a = not applicable)

The following table provides a summary of the volume and fair value positions of derivative instruments as well as their reporting location in the Condensed Consolidated Statement of Financial Position as of December 31, 2010.

(\$ in millions, except number of contracts)

Balance sheet location	Asset derivatives					
	Volume ⁽¹⁾					
	Notional amount	Number of contracts	Fair value, net	Gross asset	Gross liability	
Derivatives designated as accounting hedging instruments						
Interest rate swap agreements	Other investments	\$ 156	n/a	\$ (18)	\$ --	\$ (18)
Foreign currency swap agreements	Other investments	64	n/a	2	3	(1)
Total		\$ 220	n/a	\$ (16)	\$ 3	\$ (19)
Derivatives not designated as accounting hedging instruments						
Interest rate contracts						
Interest rate swap agreements	Other investments	\$ 1,094	n/a	\$ 79	\$ 81	\$ (2)
Interest rate cap and floor agreements	Other investments	226	n/a	(2)	1	(3)
Financial futures contracts and options	Other assets	n/a	1,420	--	--	--
Equity and index contracts						
Options, futures and warrants ⁽²⁾	Other investments	64	20,451	327	327	--
Foreign currency contracts						
Foreign currency swap agreements	Other investments	90	n/a	6	6	--
Embedded derivative financial instruments						
Conversion options	Fixed income securities	287	n/a	84	84	--
Equity-indexed call options	Fixed income securities	300	n/a	47	47	--
Credit default swaps	Fixed income securities	179	n/a	(87)	--	(87)
Credit default contracts						
Credit default swaps – buying protection	Other investments	66	n/a	(1)	1	(2)
Credit default swaps – selling protection	Other investments	42	n/a	(2)	1	(3)
Other contracts						
Other contracts	Other investments	13	n/a	--	--	--
Other contracts	Other assets	5	n/a	1	1	--
Total		\$ 2,366	21,871	\$ 452	\$ 549	\$ (97)
Total asset derivatives		\$ 2,586	21,871	\$ 436	\$ 552	\$ (116)

(1) Volume for OTC derivative contracts is represented by their notional amounts. Volume for exchange traded derivatives is represented by the number of contracts, which is the basis on which they are traded. (n/a = not applicable)

(2) In addition to the number of contracts presented in the table, the Company held 837,100 stock warrants. Stock warrants can be converted to cash upon sale of those instruments or exercised for shares of common stock.

Balance sheet location	Liability derivatives				
	Volume ⁽¹⁾				
	Notional amount	Number of contracts	Fair value, net	Gross asset	Gross liability

Derivatives designated as accounting hedging instruments						
Interest rate swap agreements	Other liabilities & accrued expenses	\$ 3,345	n/a	\$ (181)	\$ 20	\$ (201)
Interest rate swap agreements	Contractholder funds	--	n/a	2	2	--
Foreign currency swap agreements	Other liabilities & accrued expenses	138	n/a	(20)	--	(20)
Foreign currency and interest rate swap agreements	Other liabilities & accrued expenses	435	n/a	34	34	--
Foreign currency and interest rate swap agreements	Contractholder funds	--	n/a	28	28	--
Total		\$ 3,918	n/a	\$ (137)	\$ 84	\$ (221)
Derivatives not designated as accounting hedging instruments						
Interest rate contracts						
Interest rate swap agreements	Other liabilities & accrued expenses	\$ 3,642	n/a	\$ 66	\$ 96	\$ (30)
Interest rate swaption agreements	Other liabilities & accrued expenses	750	n/a	4	4	--
Interest rate cap and floor agreements	Other liabilities & accrued expenses	3,216	n/a	(22)	1	(23)
Financial futures contracts and options	Other liabilities & accrued expenses	n/a	150	--	--	--
Equity and index contracts						
Options and futures	Other liabilities & accrued expenses	64	20,752	(168)	2	(170)
Embedded derivative financial instruments						
Guaranteed accumulation benefits	Contractholder funds	1,067	n/a	(88)	--	(88)
Guaranteed withdrawal benefits	Contractholder funds	739	n/a	(47)	--	(47)
Equity-indexed and forward starting options in life and annuity product contracts	Contractholder funds	4,694	n/a	(515)	--	(515)
Other embedded derivative financial instruments	Contractholder funds	85	n/a	(3)	--	(3)
Credit default contracts						
Credit default swaps – buying protection	Other liabilities & accrued expenses	181	n/a	(3)	4	(7)
Credit default swaps – selling protection	Other liabilities & accrued expenses	267	n/a	(61)	1	(62)
Total		\$ 14,705	20,902	\$ (837)	\$ 108	\$ (945)
Total liability derivatives		\$ 18,623	20,902	\$ (974)	\$ 192	\$ (1,166)
Total derivatives		\$ 21,209	42,773	\$ (538)		

(1) Volume for OTC derivative contracts is represented by their notional amounts. Volume for exchange traded derivatives is represented by the number of contracts, which is the basis on which they are traded. (n/a = not applicable)

The following table provides a summary of the impacts of the Company's foreign currency contracts in cash flow hedging relationships in the Condensed Consolidated Statements of Operations and the Condensed Consolidated Statements of Financial Position. Amortization of net losses from accumulated other comprehensive income related to cash flow hedges is expected to be \$2 million during the next twelve months.

(\$ in millions)	Three months ended		Nine months ended	
	September 30,		September 30,	
	2011	2010	2011	2010
Effective portion				
Gain (loss) recognized in OCI on derivatives during the period	\$ 20	\$ (19)	\$ 7	\$ 9
Loss recognized in OCI on derivatives during the term of the hedging relationship	(10)	(12)	(10)	(12)
(Loss) gain reclassified from AOCI into income (net investment income)	(1)	--	--	1
Gain reclassified from AOCI into income (realized capital gains and losses)	--	--	--	2
Ineffective portion and amount excluded from effectiveness testing				
Gain recognized in income on derivatives (realized capital gains and losses)	--	--	--	--

The following tables present gains and losses from valuation, settlements and hedge ineffectiveness reported on derivatives used in fair value hedging relationships and derivatives not designated as accounting hedging instruments in the Condensed Consolidated Statements of Operations.

(\$ in millions)	Three months ended September 30, 2011				
	Net investment income	Realized capital gains and losses	Contract benefits	Interest credited to contractholder funds	Total gain (loss) recognized in net income on derivatives
Derivatives in fair value accounting hedging relationships					
Interest rate contracts	\$ (1)	\$ --	\$ --	\$ --	\$ (1)
Subtotal	(1)	--	--	--	(1)
Derivatives not designated as accounting hedging instruments					
Interest rate contracts	--	(130)	--	--	(130)
Equity and index contracts	--	--	--	(71)	(71)
Embedded derivative financial instruments	--	(49)	(55)	87	(17)
Credit default contracts	--	(7)	--	--	(7)
Other contracts	--	--	--	1	1
Subtotal	--	(186)	(55)	17	(224)
Total	\$ (1)	\$ (186)	\$ (55)	\$ 17	\$ (225)

(\$ in millions)	Nine months ended September 30, 2011				
	Net investment income	Realized capital gains and losses	Contract benefits	Interest credited to contractholder funds	Total gain (loss) recognized in net income on derivatives
Derivatives in fair value accounting hedging relationships					
Interest rate contracts	\$ (2)	\$ (8)	\$ --	\$ (5)	\$ (15)
Foreign currency and interest rate contracts	--	--	--	(32)	(32)
Subtotal	(2)	(8)	--	(37)	(47)
Derivatives not designated as accounting hedging instruments					
Interest rate contracts	--	(152)	--	--	(152)
Equity and index contracts	--	--	--	(25)	(25)
Embedded derivative financial instruments	--	(53)	(18)	74	3

Credit default contracts	--	6	--	--	6
Other contracts	--	--	--	6	6
Subtotal	--	(199)	(18)	55	(162)
Total	\$ (2)	\$ (207)	\$ (18)	\$ 18	\$ (209)

Three months ended September 30, 2010

	Net investment income	Realized capital gains and losses	Contract benefits	Interest credited to contractholder funds	Total gain (loss) recognized in net income on derivatives
Derivatives in fair value accounting hedging relationships					
Interest rate contracts	\$ (57)	\$ 2	\$ --	\$ 9	\$ (46)
Foreign currency and interest rate contracts	--	--	--	25	25
Subtotal	(57)	2	--	34	(21)
Derivatives not designated as accounting hedging instruments					
Interest rate contracts	--	(65)	--	--	(65)
Equity and index contracts	--	--	--	70	70
Embedded derivative financial instruments	--	29	(22)	(39)	(32)
Credit default contracts	--	10	--	--	10
Other contracts	--	--	--	1	1
Subtotal	--	(26)	(22)	32	(16)
Total	\$ (57)	\$ (24)	\$ (22)	\$ 66	\$ (37)

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Nine months ended September 30, 2010

	Net investment income	Realized capital gains and losses	Contract benefits	Interest credited to contractholder funds	Total gain (loss) recognized in net income on derivatives
Derivatives in fair value accounting hedging relationships					
Interest rate contracts	\$ (170)	\$ 4	\$ --	\$ 21	\$ (145)
Foreign currency and interest rate contracts	--	(1)	--	(15)	(16)
Subtotal	(170)	3	--	6	(161)
Derivatives not designated as accounting hedging instruments					
Interest rate contracts	--	(212)	--	--	(212)
Equity and index contracts	--	--	--	34	34
Embedded derivative financial instruments	--	(27)	(30)	71	14
Foreign currency contracts	--	4	--	--	4
Credit default contracts	--	(6)	--	--	(6)
Other contracts	--	--	--	3	3
Subtotal	--	(241)	(30)	108	(163)
Total	\$ (170)	\$ (238)	\$ (30)	\$ 114	\$ (324)

The following tables provide a summary of the changes in fair value of the Company's fair value hedging relationships in the Condensed Consolidated Statements of Operations.

(\$ in millions)

Location of gain or (loss) recognized in net income on derivatives	Three months ended September 30, 2011			
	Gain (loss) on derivatives		Gain (loss) on hedged risk	
	Interest rate contracts	Foreign currency & interest rate contracts	Contractholder funds	Investments
Net investment income	\$ 1	\$ --	\$ --	\$ (1)
Total	\$ 1	\$ --	\$ --	\$ (1)

Location of gain or (loss) recognized in net income on derivatives	Nine months ended September 30, 2011			
	Gain (loss) on derivatives		Gain (loss) on hedged risk	
	Interest rate contracts	Foreign currency & interest rate contracts	Contractholder funds	Investments
Interest credited to contractholder funds	\$ (7)	\$ (34)	\$ 41	\$ --
Net investment income	24	--	--	(24)
Realized capital gains and losses	(8)	--	--	--
Total	\$ 9	\$ (34)	\$ 41	\$ (24)

Location of gain or (loss) recognized in net income on derivatives	Three months ended September 30, 2010			
	Gain (loss) on derivatives		Gain (loss) on hedged risk	
	Interest rate contracts	Foreign currency & interest rate contracts	Contractholder funds	Investments
Interest credited to contractholder funds	\$ 6	\$ 18	\$ (24)	\$ --
Net investment income	(32)	--	--	32
Realized capital gains and losses	2	--	--	--
Total	\$ (24)	\$ 18	\$ (24)	\$ 32

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Location of gain or (loss) recognized in net income on derivatives	Nine months ended September 30, 2010			
	Gain (loss) on derivatives		Gain (loss) on hedged risk	
	Interest rate contracts	Foreign currency & interest rate contracts	Contractholder funds	Investments
Interest credited to contractholder funds	\$ 14	\$ (39)	\$ 25	\$ --
Net investment income	(88)	--	--	88

The Company manages its exposure to credit risk by utilizing highly rated counterparties, establishing risk control limits, executing legally enforceable master netting agreements (“MNAs”) and obtaining collateral where appropriate. The Company uses MNAs for OTC derivative transactions, including interest rate swap, foreign currency swap, interest rate cap, interest rate floor, credit default swap, forward and certain option agreements (including swaptions). These agreements permit either party to net payments due for transactions covered by the agreements. Under the provisions of the agreements, collateral is either pledged or obtained when certain predetermined exposure limits are exceeded. As of September 30, 2011, counterparties pledged \$52 million in cash and securities to the Company, and the Company pledged \$113 million in securities to counterparties which includes \$107 million of collateral posted under MNAs for contracts containing credit-risk-contingent provisions that are in a liability position and \$6 million of collateral posted under MNAs for contracts without credit-risk-contingent liabilities. The Company has not incurred any losses on derivative financial instruments due to counterparty nonperformance. Other derivatives, including futures and certain option contracts, are traded on organized exchanges which require margin deposits and guarantee the execution of trades, thereby mitigating any potential credit risk.

Counterparty credit exposure represents the Company’s potential loss if all of the counterparties concurrently fail to perform under the contractual terms of the contracts and all collateral, if any, becomes worthless. This exposure is measured by the fair value of OTC derivative contracts with a positive fair value at the reporting date reduced by the effect, if any, of legally enforceable master netting agreements.

The following table summarizes the counterparty credit exposure by counterparty credit rating as it relates to the Company’s OTC derivatives.

Rating ⁽¹⁾	September 30, 2011				December 31, 2010			
	Number of counterparties	Notional amount ⁽²⁾	Credit exposure ⁽²⁾	Exposure, net of collateral ⁽²⁾	Number of counterparties	Notional amount ⁽²⁾	Credit exposure ⁽²⁾	Exposure, net of collateral ⁽²⁾
AA	1	\$ 25	\$ 1	\$ 1	--	\$ --	\$ --	\$ --
AA-	3	3,093	28	4	1	675	19	10
A+	2	2,941	11	2	2	951	14	10
A	2	1,178	19	--	3	772	10	10
A-	--	--	--	--	1	89	32	32
BBB+	2	57	40	40	--	--	--	--
Total	10	\$ 7,294	\$ 99	\$ 47	7	\$ 2,487	\$ 75	\$ 62

⁽¹⁾ Rating is the lower of S&P or Moody’s ratings.

⁽²⁾ Only OTC derivatives with a net positive fair value are included for each counterparty.

Market risk is the risk that the Company will incur losses due to adverse changes in market rates and prices. Market risk exists for all of the derivative financial instruments the Company currently holds, as these instruments may become less valuable due to adverse changes in market conditions. To limit this risk, the Company’s senior management has established risk control limits. In addition, changes in fair value of the derivative financial instruments that the Company uses for risk management purposes are generally offset by the change in the fair value or cash flows of the hedged risk component of the related assets, liabilities or forecasted transactions.

Certain of the Company’s derivative instruments contain credit-risk-contingent termination events, cross-default provisions and credit support annex agreements. Credit-risk-contingent termination events allow the counterparties to terminate the derivative on certain dates if ALIC’s or Allstate Life Insurance Company of New York’s (“ALNY”) financial strength credit ratings by Moody’s or S&P fall below a certain level or in the event ALIC or ALNY are no longer rated by both Moody’s and S&P. Credit-risk-contingent cross-default provisions allow the counterparties to terminate the derivative instruments if the Company defaults by pre-determined threshold amounts on certain debt

instruments. Credit-risk-contingent credit support annex agreements specify the amount of collateral the Company must post to counterparties based on ALIC’s or ALNY’s financial strength credit ratings by Moody’s or S&P, or in the event ALIC or ALNY are no longer rated by both Moody’s and S&P.

The following summarizes the fair value of derivative instruments with termination, cross-default or collateral credit-risk-contingent features that are in a liability position, as well as the fair value of assets and collateral that are netted against the liability in accordance with provisions within legally enforceable MNAs.

(\$ in millions)	September 30, 2011	December 31, 2010
Gross liability fair value of contracts containing credit-risk-contingent features	\$ 224	\$ 368
Gross asset fair value of contracts containing credit-risk-contingent features and subject to MNAs	(112)	(212)
Collateral posted under MNAs for contracts containing credit-risk-contingent features	(107)	(147)
Maximum amount of additional exposure for contracts with credit-risk-contingent features if all features were triggered concurrently	\$ 5	\$ 9

Credit derivatives - selling protection

Free-standing credit default swaps (“CDS”) are utilized for selling credit protection against a specified credit event. A credit default swap is a derivative instrument, representing an agreement between two parties to exchange the credit risk of a specified entity (or a group of entities), or an index based on the credit risk of a group of entities (all commonly referred to as the “reference entity” or a portfolio of “reference entities”), in return for a periodic premium. In selling protection, CDS are used to replicate fixed income securities and to complement the cash market when credit exposure to certain issuers is not available or when the derivative alternative is less expensive than the cash market alternative. CDS typically have a five-year term.

The following table shows the CDS notional amounts by credit rating and fair value of protection sold as of September 30, 2011:

(\$ in millions)	Notional amount					Fair value
	AA	A	BBB	BB and lower	Total	
Single name						

Investment grade corporate debt	\$	40	\$	50	\$	10	\$	10	\$	110	\$	(2)
High yield debt		--		--		--		2		2		--
Municipal		25		--		--		--		25		(4)
Subtotal		<u>65</u>		<u>50</u>		<u>10</u>		<u>12</u>		<u>137</u>		<u>(6)</u>
Baskets												
Tranche												
Investment grade corporate debt		--		--		--		65		65		(32)
First-to-default												
Municipal		--		100		--		--		100		(33)
Subtotal		<u>--</u>		<u>100</u>		<u>--</u>		<u>65</u>		<u>165</u>		<u>(65)</u>
Total	\$	<u>65</u>	\$	<u>150</u>	\$	<u>10</u>	\$	<u>77</u>	\$	<u>302</u>	\$	<u>(71)</u>

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The following table shows the CDS notional amounts by credit rating and fair value of protection sold as of December 31, 2010:

(\$ in millions)	Notional amount					Fair value						
	AA	A	BBB	BB and lower	Total							
Single name												
Investment grade corporate debt	\$	40	\$	55	\$	10	\$	10	\$	115	\$	(1)
High yield debt		--		--		--		4		4		--
Municipal		25		--		--		--		25		(6)
Subtotal		<u>65</u>		<u>55</u>		<u>10</u>		<u>14</u>		<u>144</u>		<u>(7)</u>
Baskets												
Tranche												
Investment grade corporate debt		--		--		--		65		65		(19)
First-to-default												
Municipal		--		100		--		--		100		(37)
Subtotal		<u>--</u>		<u>100</u>		<u>--</u>		<u>65</u>		<u>165</u>		<u>(56)</u>
Total	\$	<u>65</u>	\$	<u>155</u>	\$	<u>10</u>	\$	<u>79</u>	\$	<u>309</u>	\$	<u>(63)</u>

In selling protection with CDS, the Company sells credit protection on an identified single name, a basket of names in a first-to-default ("FTD") structure or a specific tranche of a basket, or credit derivative index ("CDX") that is generally investment grade, and in return receives periodic premiums through expiration or termination of the agreement. With single name CDS, this premium or credit spread generally corresponds to the difference between the yield on the reference entity's public fixed maturity cash instruments and swap rates at the time the agreement is executed. With a FTD basket or a tranche of a basket, because of the additional credit risk inherent in a basket of named reference entities, the premium generally corresponds to a high proportion of the sum of the credit spreads of the names in the basket and the correlation between the names. CDX index is utilized to take a position on multiple (generally 125) reference entities. Credit events are typically defined as bankruptcy, failure to pay, or restructuring, depending on the nature of the reference entities. If a credit event occurs, the Company settles with the counterparty, either through physical settlement or cash settlement. In a physical settlement, a reference asset is delivered by the buyer of protection to the Company, in exchange for cash payment at par, whereas in a cash settlement, the Company pays the difference between par and the prescribed value of the reference asset. When a credit event occurs in a single name or FTD basket (for FTD, the first credit event occurring for any one name in the basket), the contract terminates at the time of settlement. When a credit event occurs in a tranche of a basket, there is no immediate impact to the Company until cumulative losses in the basket exceed the contractual subordination. To date, realized losses have not exceeded the subordination. For CDX index, the reference entity's name incurring the credit event is removed from the index while the contract continues until expiration. The maximum payout on a CDS is the contract notional amount. A physical settlement may afford the Company with recovery rights as the new owner of the asset.

The Company monitors risk associated with credit derivatives through individual name credit limits at both a credit derivative and a combined cash instrument/credit derivative level. The ratings of individual names for which protection has been sold are also monitored.

In addition to the CDS described above, the Company's synthetic collateralized debt obligations contain embedded credit default swaps which sell protection on a basket of reference entities. The synthetic collateralized debt obligations are fully funded; therefore, the Company is not obligated to contribute additional funds when credit events occur related to the reference entities named in the embedded credit default swaps. The Company's maximum amount at risk equals the amount of its aggregate initial investment in the synthetic collateralized debt obligations.

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7. Reinsurance

The effects of reinsurance on premiums and contract charges are as follows:

(\$ in millions)	Three months ended		Nine months ended					
	September 30,		September 30,					
	2011	2010	2011	2010				
Direct	\$	540	\$	554	\$	1,655	\$	1,671
Assumed								
Affiliate		28		27		84		80
Non-affiliate		5		5		15		16
Ceded--non-affiliate		<u>(173)</u>		<u>(186)</u>		<u>(540)</u>		<u>(566)</u>

Premiums and contract charges, net of reinsurance	\$	<u>400</u>	\$	<u>400</u>	\$	<u>1,214</u>	\$	<u>1,201</u>
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The effects of reinsurance on contract benefits are as follows:

(\$ in millions)	Three months ended September 30,				Nine months ended September 30,			
	2011		2010		2011		2010	
Direct	\$	557	\$	602	\$	1,372	\$	1,660
Assumed								
Affiliate		18		18		56		53
Non-affiliate		4		6		12		18
Ceded--non-affiliate		(202)		(261)		(331)		(596)
Contract benefits, net of reinsurance	\$	<u>377</u>	\$	<u>365</u>	\$	<u>1,109</u>	\$	<u>1,135</u>

The effects of reinsurance on interest credited to contractholder funds are as follows:

(\$ in millions)	Three months ended September 30,				Nine months ended September 30,			
	2011		2010		2011		2010	
Direct	\$	398	\$	438	\$	1,216	\$	1,333
Assumed								
Affiliate		2		3		7		8
Non-affiliate		3		2		9		9
Ceded--non-affiliate		(7)		(8)		(21)		(24)
Interest credited to contractholder funds, net of reinsurance	\$	<u>396</u>	\$	<u>435</u>	\$	<u>1,211</u>	\$	<u>1,326</u>

8. Guarantees and Contingent Liabilities

Guaranty funds

Under state insurance guaranty fund laws, insurers doing business in a state can be assessed, up to prescribed limits, for certain obligations of insolvent insurance companies to policyholders and claimants. Amounts assessed to each company are typically related to its proportion of business written in each state. The Company's policy is to accrue assessments when the entity for which the insolvency relates has met its state of domicile's statutory definition of insolvency and the amount of the loss is reasonably estimable. In most states, the definition is met with a declaration of financial insolvency by a court of competent jurisdiction. In certain states there must also be a final order of liquidation.

Executive Life of New York ("ELNY") has been under the jurisdiction of the New York Liquidation Bureau (the "Bureau") as part of a 1992 court-ordered rehabilitation plan. ELNY continues to fully pay annuity benefits when due. The Superintendent of Insurance of the State of New York in conjunction with the New York Attorney General filed a proposed formal plan of liquidation on September 1, 2011 and a public hearing on the proposed plan is scheduled for March 15, 2012. The current publicly available estimated shortfall from the Bureau is \$1.57 billion. If the proposed plan of liquidation is accepted by the court next year, the Company will have exposure to future guaranty fund assessments. New York law currently contains an aggregate limit on insurer assessments by the

guaranty fund, the Life Insurance Corporation of New York, of \$500 million, of which approximately \$40 million has been used.

The Company's three-year average market share for New York as of December 31, 2009, based on assessable premiums, was approximately 2.2%. Under current law, the Company may be allowed to recoup a portion of the amount of any additional guaranty fund assessment in periods subsequent to the recognition of the assessment by offsetting future state related taxes. The Company estimates its exposure to guaranty fund assessments to be \$15 million to \$20 million, or \$4 million to \$6 million, net of state related taxes and federal income tax, but the amount will ultimately depend on an approved liquidation plan and the level of guaranty fund system participation.

In addition, the Company plans to participate in an industry sponsored plan to supplement certain ELNY policyholders for an amount not expected to exceed \$4 million after-tax. The Company's participation is contingent upon certain events including a court ordered liquidation.

Guarantees

The Company owns certain fixed income securities that obligate the Company to exchange credit risk or to forfeit principal due, depending on the nature or occurrence of specified credit events for the reference entities. In the event all such specified credit events were to occur, the Company's maximum amount at risk on these fixed income securities, as measured by the amount of the aggregate initial investment, was \$57 million as of September 30, 2011. The obligations associated with these fixed income securities expire at various dates on or before March 11, 2018.

Related to the disposal through reinsurance of substantially all of the Company's variable annuity business to Prudential in 2006, the Company and the Corporation have agreed to indemnify Prudential for certain pre-closing contingent liabilities (including extra-contractual liabilities of the Company and liabilities specifically excluded from the transaction) that the Company has agreed to retain. In addition, the Company and the Corporation will each indemnify Prudential for certain post-closing liabilities that may arise from the acts of the Company and its agents, including in connection with the Company's provision of transition services. The reinsurance agreements contain no limitations or indemnifications with regard to insurance risk transfer, and transferred all of the future risks and responsibilities for performance on the underlying variable annuity contracts to Prudential, including those related to

benefit guarantees. Management does not believe this agreement will have a material adverse effect on results of operations, cash flows or financial position of the Company.

In the normal course of business, the Company provides standard indemnifications to contractual counterparties in connection with numerous transactions, including acquisitions and divestitures. The types of indemnifications typically provided include indemnifications for breaches of representations and warranties, taxes and certain other liabilities, such as third party lawsuits. The indemnification clauses are often standard contractual terms and are entered into in the normal course of business based on an assessment that the risk of loss would be remote. The terms of the indemnifications vary in duration and nature. In many cases, the maximum obligation is not explicitly stated and the contingencies triggering the obligation to indemnify have not occurred and are not expected to occur. Consequently, the maximum amount of the obligation under such indemnifications is not determinable. Historically, the Company has not made any material payments pursuant to these obligations.

The aggregate liability balance related to all guarantees was not material as of September 30, 2011.

Regulation and Compliance

The Company is subject to changing social, economic and regulatory conditions. From time to time, regulatory authorities or legislative bodies seek to impose additional regulations regarding agent and broker compensation, regulate the nature of and amount of investments, and otherwise expand overall regulation of insurance products and the insurance industry. The Company has established procedures and policies to facilitate compliance with laws and regulations, to foster prudent business operations, and to support financial reporting. The Company routinely reviews its practices to validate compliance with laws and regulations and with internal procedures and policies. As a result of these reviews, from time to time the Company may decide to modify some of its procedures and policies. Such modifications, and the reviews that led to them, may be accompanied by payments being made and costs being incurred. The ultimate changes and eventual effects of these actions on the Company's business, if any, are uncertain.

The Company is currently being examined by certain states for compliance with unclaimed property laws. It is possible that this examination may result in additional payments of abandoned funds to states and to changes in the

Company's practices and procedures for the identification of escheatable funds, which could impact benefit payments and reserves, among other consequences; however, it is not likely to have a material effect on the consolidated financial statements of the Company.

9. Other Comprehensive Income

The components of other comprehensive income on a pre-tax and after-tax basis are as follows:

(\$ in millions)

	Three months ended September 30,					
	2011			2010		
	Pre-tax	Tax	After-tax	Pre-tax	Tax	After-tax
Unrealized net holding gains and losses arising during the period, net of related offsets	\$ 398	\$ (139)	\$ 259	\$ 651	\$ (227)	\$ 424
Less: reclassification adjustment of realized capital gains and losses	440	(154)	286	(13)	5	(8)
Unrealized net capital gains and losses	(42)	15	(27)	664	(232)	432
Unrealized foreign currency translation adjustments	2	(1)	1	--	--	--
Other comprehensive (loss) income	\$ (40)	\$ 14	(26)	\$ 664	\$ (232)	432
Net income			150			60
Comprehensive income			\$ 124			\$ 492

	Nine months ended September 30,					
	2011			2010		
	Pre-tax	Tax	After-tax	Pre-tax	Tax	After-tax
Unrealized net holding gains and losses arising during the period, net of related offsets	\$ 840	\$ (294)	\$ 546	\$ 1,866	\$ (653)	\$ 1,213
Less: reclassification adjustment of realized capital gains and losses	543	(190)	353	(290)	102	(188)
Unrealized net capital gains and losses	297	(104)	193	2,156	(755)	1,401
Unrealized foreign currency translation adjustments	5	(2)	3	--	--	--
Other comprehensive income	\$ 302	\$ (106)	196	\$ 2,156	\$ (755)	1,401
Net income (loss)			374			(85)
Comprehensive income			\$ 570			\$ 1,316

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Shareholder of
Allstate Life Insurance Company

We have reviewed the accompanying condensed consolidated statement of financial position of Allstate Life Insurance Company and subsidiaries (the "Company"), an affiliate of The Allstate Corporation, as of September 30, 2011, and the related condensed consolidated statements of operations for the three-month and nine-month periods ended September 30, 2011 and 2010, and the condensed consolidated statements of cash flows for the nine-month periods ended September 30, 2011 and 2010. These interim financial statements are the responsibility of the Company's management.

We conducted our reviews in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to such condensed consolidated interim financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated statement of financial position of Allstate Life Insurance Company and subsidiaries as of December 31, 2010, and the related consolidated statements of operations and comprehensive income, shareholder's equity, and cash flows for the year then ended (not presented herein); and in our report dated March 11, 2011, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated statement of financial position as of December 31, 2010 is fairly stated, in all material respects, in relation to the consolidated statement of financial position from which it has been derived.

/s/ Deloitte & Touche LLP

Chicago, Illinois
November 4, 2011

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH AND NINE-MONTHS PERIODS ENDED SEPTEMBER 31, 2011 AND 2010

OVERVIEW

The following discussion highlights significant factors influencing the consolidated financial position and results of operations of Allstate Life Insurance Company (referred to in this document as "we," "our," "us," or the "Company"). It should be read in conjunction with the condensed consolidated financial statements and notes thereto found under Part I. Item 1. contained herein, and with the discussion, analysis, consolidated financial statements and notes thereto in Part I. Item 1. and Part II. Item 7. and Item 8. of the Allstate Life Insurance Company Annual Report on Form 10-K for 2010. We operate as a single segment entity based on the manner in which we use financial information to evaluate business performance and to determine the allocation of resources.

OPERATIONS HIGHLIGHTS

- Net income was \$150 million and \$374 million in the third quarter and first nine months of 2011, respectively, compared to net income of \$60 million and a net loss of \$85 million in the third quarter and first nine months of 2010, respectively.
- Premiums and contract charges on underwritten products, including traditional life, interest-sensitive life and accident and health insurance, totaled \$377 million in the third quarter 2011, an increase of 3.3% from the prior year period, and \$1.12 billion in the first nine months of 2011, an increase of 2.9% from the prior year period.
- Net realized capital gains totaled \$218 million and \$335 million in the third quarter and first nine months of 2011, respectively, compared to net realized capital losses of \$37 million and \$550 million in the third quarter and first nine months of 2010, respectively.
- Investments as of September 30, 2011 totaled \$57.27 billion, reflecting a decrease in carrying value of \$2.17 billion from \$59.44 billion as of December 31, 2010. Net investment income decreased 3.2% to \$661 million in the third quarter 2011 and 4.5% to \$2.00 billion in the first nine months of 2011 from \$683 million and \$2.09 billion in the third quarter and first nine months of 2010, respectively.
- Contractholder funds as of September 30, 2011 totaled \$42.32 billion, reflecting decreases of \$4.14 billion from \$46.46 billion as of December 31, 2010 and \$4.86 billion from \$47.18 billion as of September 30, 2010.

OPERATIONS

Summary analysis Summarized financial data is presented in the following table.

(\$ in millions)	Three months ended		Nine months ended	
	September 30,		September 30,	
	2011	2010	2011	2010
Revenues				
Premiums	\$ 145	\$ 151	\$ 461	\$ 458
Contract charges	255	249	753	743
Net investment income	661	683	1,996	2,090
Realized capital gains and losses	218	(37)	335	(550)
Total revenues	1,279	1,046	3,545	2,741
Costs and expenses				
Contract benefits	(377)	(365)	(1,109)	(1,135)
Interest credited to contractholder funds	(396)	(435)	(1,211)	(1,326)

Amortization of DAC	(198)	(69)	(412)	(150)
Operating costs and expenses	(73)	(85)	(229)	(254)
Restructuring and related charges	--	--	2	1
Interest expense	(12)	(11)	(34)	(33)
Total costs and expenses	<u>(1,056)</u>	<u>(965)</u>	<u>(2,993)</u>	<u>(2,897)</u>
Gain on disposition of operations	2	4	6	7
Income tax (expense) benefit	(75)	(25)	(184)	64
Net income (loss)	<u>\$ 150</u>	<u>\$ 60</u>	<u>\$ 374</u>	<u>\$ (85)</u>
Investments as of September 30			<u>\$ 57,274</u>	<u>\$ 60,747</u>

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Net income in the third quarter of 2011 was \$150 million compared to \$60 million in the same period of 2010. The \$90 million increase was primarily due to net realized capital gains in the current year compared to net realized capital losses in the prior year and decreased interest credited to contractholder funds, partially offset by higher amortization of deferred policy acquisition costs (“DAC”) and lower net investment income.

Net income in the first nine months of 2011 was \$374 million compared to a net loss of \$85 million in the first nine months of 2010. The \$459 million improvement was primarily due to net realized capital gains in the current year compared to net realized capital losses in the prior year, decreased interest credited to contractholder funds and lower contract benefits, partially offset by higher amortization of DAC and lower net investment income.

Analysis of revenues Total revenues increased 22.3% or \$233 million in the third quarter of 2011 and 29.3% or \$804 million in the first nine months of 2011 compared to the same periods of 2010 due to net realized capital gains in the current year compared to net realized capital losses in the prior year, partially offset by lower net investment income.

Premiums represent revenues generated from traditional life insurance, immediate annuities with life contingencies, and accident and health insurance products that have significant mortality or morbidity risk.

Contract charges are revenues generated from interest-sensitive and variable life insurance and fixed annuities for which deposits are classified as contractholder funds or separate account liabilities. Contract charges are assessed against the contractholder account values for maintenance, administration, cost of insurance and surrender prior to contractually specified dates.

The following table summarizes premiums and contract charges by product.

(\$ in millions)

	Three months ended September 30,		Nine months ended September 30,	
	2011	2010	2011	2010
Underwritten products				
Traditional life insurance premiums	\$ 105	\$ 100	\$ 314	\$ 302
Accident and health insurance premiums	24	25	73	72
Interest-sensitive life insurance contract charges	248	240	729	711
Subtotal	<u>377</u>	<u>365</u>	<u>1,116</u>	<u>1,085</u>
Annuities				
Immediate annuities with life contingencies premiums	16	26	74	84
Other fixed annuity contract charges	7	9	24	32
Subtotal	<u>23</u>	<u>35</u>	<u>98</u>	<u>116</u>
Life and annuity premiums and contract charges ⁽¹⁾	<u>\$ 400</u>	<u>\$ 400</u>	<u>\$ 1,214</u>	<u>\$ 1,201</u>

⁽¹⁾ Contract charges related to the cost of insurance totaled \$165 million and \$159 million in the third quarter of 2011 and 2010, respectively, and \$484 million and \$469 million in the first nine months of 2011 and 2010, respectively.

Total premiums and contract charges in the third quarter of 2011 were consistent with the same period of 2010. Total premiums and contract charges increased 1.1% in the first nine months of 2011 compared to the same period of 2010 primarily due to higher contract charges on interest-sensitive life insurance products primarily resulting from the aging of our policyholders and lower reinsurance premiums on traditional life insurance, partially offset by lower sales of immediate annuities with life contingencies. Sales of immediate annuities with life contingencies fluctuate with changes in our pricing competitiveness relative to other insurers.

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Contractholder funds represent interest-bearing liabilities arising from the sale of individual and institutional products, such as interest-sensitive life insurance, fixed annuities and funding agreements. The balance of contractholder funds is equal to the cumulative deposits received and interest credited to the contractholder less cumulative contract maturities, benefits, surrenders, withdrawals and contract charges for mortality or administrative expenses. The following table shows the changes in contractholder funds.

(\$ in millions)

	Three months ended September 30,		Nine months ended September 30,	
	2011	2010	2011	2010
Contractholder funds, beginning balance	\$ 43,492	\$ 47,697	\$ 46,458	\$ 50,850

Deposits				
Fixed annuities	132	223	438	751
Interest-sensitive life insurance	299	345	899	1,087
Total deposits	<u>431</u>	<u>568</u>	<u>1,337</u>	<u>1,838</u>
Interest credited	391	433	1,195	1,322
Maturities, benefits, withdrawals and other adjustments				
Maturities and retirements of institutional products	(26)	(3)	(819)	(1,784)
Benefits	(394)	(393)	(1,130)	(1,174)
Surrenders and partial withdrawals	(1,342)	(1,035)	(3,866)	(3,138)
Contract charges	(240)	(231)	(714)	(685)
Net transfers from separate accounts	3	3	9	8
Fair value hedge adjustments for institutional products	--	24	(34)	(173)
Other adjustments ⁽¹⁾	1	114	(120)	113
Total maturities, benefits, withdrawals and other adjustments	<u>(1,998)</u>	<u>(1,521)</u>	<u>(6,674)</u>	<u>(6,833)</u>
Contractholder funds, ending balance	\$ <u>42,316</u>	\$ <u>47,177</u>	\$ <u>42,316</u>	\$ <u>47,177</u>

⁽¹⁾ The table above illustrates the changes in contractholder funds, which are presented gross of reinsurance recoverables on the Condensed Consolidated Statements of Financial Position. The table above is intended to supplement our discussion and analysis of revenues, which are presented net of reinsurance on the Condensed Consolidated Statements of Operations. As a result, the net change in contractholder funds associated with products reinsured to third parties is reflected as a component of the other adjustments line.

Contractholder funds decreased 2.7% and 8.9% in the third quarter and first nine months of 2011, respectively, compared to decreases of 1.1% and 7.2% in the third quarter and first nine months of 2010, respectively, reflecting our continuing strategy to reduce our concentration in spread-based products. Average contractholder funds decreased 9.6% and 9.4% in the third quarter and first nine months of 2011, respectively, compared to the same periods of 2010.

Contractholder deposits decreased 24.1% and 27.3% in the third quarter and first nine months of 2011, respectively, compared to the same periods of 2010 primarily due to lower deposits on fixed annuities.

Maturities and retirements of institutional products decreased \$965 million to \$819 million in the first nine months of 2011 from \$1.78 billion in the same period of 2010, reflecting the continuing decline in these obligations over the past three years.

Surrenders and partial withdrawals on deferred fixed annuities and interest-sensitive life insurance products increased 29.7% to \$1.34 billion in the third quarter of 2011 and 23.2% to \$3.87 billion in the first nine months of 2011 from \$1.04 billion and \$3.14 billion in the third quarter and first nine months of 2010, respectively, primarily due to higher surrenders and partial withdrawals on fixed annuities, partially offset by lower surrenders and partial withdrawals on interest-sensitive life insurance products. The increase for fixed annuities resulted from an increased number of contracts reaching the 30-45 day period (typically at their 5 or 6 year anniversary) during which there is no surrender charge as well as crediting rate actions taken by management. The annualized surrender and partial withdrawal rate on deferred fixed annuities and interest-sensitive life insurance products, based on the beginning of year contractholder funds, was 13.4% in the first nine months of 2011 compared to 10.2% in the first nine months of 2010.

Analysis of costs and expenses Total costs and expenses increased 9.4% or \$91 million in the third quarter of 2011 and 3.3% or \$96 million in the first nine months of 2011 compared to the same periods of 2010 primarily due to higher amortization of DAC, partially offset by lower interest credited to contractholder funds.

Contract benefits increased 3.3% or \$12 million in the third quarter of 2011 compared to the third quarter of 2010 primarily due to unfavorable mortality in interest-sensitive life insurance products. Contract benefits decreased 2.3% or \$26 million in the first nine months of 2011 compared to the same period of 2010 primarily due to reserve reestimations recorded in second quarter 2010 that did not recur in 2011.

The reserve reestimations in the second quarter of 2010 utilized more refined policy level information and assumptions. The increase in reserves for certain secondary guarantees on universal life insurance policies resulted in a charge to contract benefits of \$68 million and a related reduction in amortization of DAC of \$50 million. The decrease in reserves for immediate annuities resulted in a credit to contract benefits of \$26 million. The net impact was an increase to income of \$8 million, pre-tax.

We analyze our mortality and morbidity results using the difference between premiums and contract charges earned for the cost of insurance and contract benefits excluding the portion related to the implied interest on immediate annuities with life contingencies ("benefit spread"). This implied interest totaled \$135 million and \$405 million in the third quarter and first nine months of 2011, respectively, compared to \$134 million and \$412 million in the third quarter and first nine months of 2010, respectively.

The benefit spread by product group is disclosed in the following table.

(\$ in millions)	Three months ended		Nine months ended	
	September 30,		September 30,	
	2011	2010	2011	2010
Life insurance	\$ 86	\$ 88	\$ 270	\$ 192
Accident and health insurance	8	8	17	23
Annuities	(26)	(17)	(46)	(11)
Total benefit spread	\$ <u>68</u>	\$ <u>79</u>	\$ <u>241</u>	\$ <u>204</u>

Benefit spread decreased 13.9% or \$11 million in the third quarter of 2011 compared to the third quarter of 2010 primarily due to unfavorable mortality experience on annuities and interest-sensitive life insurance. Benefit spread increased 18.1% or \$37 million in the first nine months of 2011 compared to the

same period of 2010 primarily due to reestimations of reserves that increased contract benefits for interest-sensitive life insurance and decreased contract benefits for immediate annuities with life contingencies in 2010.

Interest credited to contractholder funds decreased 9.0% or \$39 million in the third quarter of 2011 and 8.7% or \$115 million in the first nine months of 2011 compared to the same periods of 2010 primarily due to lower average contractholder funds and lower interest crediting rates on deferred fixed annuities, interest-sensitive life insurance and immediate fixed annuities. Additionally, valuation changes on derivatives embedded in equity-indexed annuity contracts that are not hedged increased interest credited to contractholder funds by \$6 million in the third quarter of 2011 and decreased interest credited to contractholder funds by \$2 million in the first nine months of 2011.

Amortization of deferred sales inducement costs in the third quarter and first nine months of 2011 was \$8 million and \$23 million, respectively, compared to \$3 million and \$14 million in the third quarter and first nine months of 2010, respectively.

In order to analyze the impact of net investment income and interest credited to contractholders on net income, we monitor the difference between net investment income and the sum of interest credited to contractholder funds and the implied interest on immediate annuities with life contingencies, which is included as a component of contract benefits on the Condensed Consolidated Statements of Operations ("investment spread").

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The investment spread by product group is shown in the following table.

(\$ in millions)	Three months ended		Nine months ended	
	September 30,		September 30,	
	2011	2010	2011	2010
Annuities and institutional products	\$ 48	\$ 44	\$ 147	\$ 148
Life insurance	18	12	46	26
Accident and health insurance	1	2	6	6
Net investment income on investments supporting capital	63	56	181	172
Total investment spread	\$ 130	\$ 114	\$ 380	\$ 352

Investment spread increased 14.0% or \$16 million in the third quarter of 2011 and 8.0% or \$28 million in the first nine months of 2011 compared to the same periods of 2010 as actions to improve investment portfolio yields and lower crediting rates more than offset the effect of the continuing decline in our spread-based business in force.

To further analyze investment spreads, the following table summarizes the weighted average investment yield on assets supporting product liabilities and capital, interest crediting rates and investment spreads.

	Three months ended September 30,					
	Weighted average investment yield		Weighted average interest crediting rate		Weighted average investment spreads	
	2011	2010	2011	2010	2011	2010
Interest-sensitive life insurance	5.4 %	5.5 %	4.1 %	4.4 %	1.3 %	1.1 %
Deferred fixed annuities and institutional products	4.7	4.4	3.3	3.3	1.4	1.1
Immediate fixed annuities with and without life contingencies	6.4	6.3	6.2	6.3	0.2	--
Investments supporting capital, traditional life and other products	3.9	3.8	n/a	n/a	n/a	n/a

	Nine months ended September 30,					
	Weighted average investment yield		Weighted average interest crediting rate		Weighted average investment spreads	
	2011	2010	2011	2010	2011	2010
Interest-sensitive life insurance	5.4 %	5.5 %	4.2 %	4.5 %	1.2 %	1.0 %
Deferred fixed annuities and institutional products	4.6	4.4	3.3	3.3	1.3	1.1
Immediate fixed annuities with and without life contingencies	6.3	6.4	6.2	6.4	0.1	--
Investments supporting capital, traditional life and other products	3.9	3.8	n/a	n/a	n/a	n/a

The following table summarizes our product liabilities and indicates the account value of those contracts and policies in which an investment spread is generated.

(\$ in millions)	September 30,	
	2011	2010
Immediate fixed annuities with life contingencies	\$ 8,796	\$ 8,646
Other life contingent contracts and other	4,749	4,596
Reserve for life-contingent contract benefits	\$ 13,545	\$ 13,242
Interest-sensitive life insurance	\$ 10,126	\$ 9,953
Deferred fixed annuities	26,016	30,042
Immediate fixed annuities without life contingencies	3,734	3,807
Institutional products	1,914	2,678
Market value adjustments related to fair value hedges and other	526	697
Contractholder funds	\$ 42,316	\$ 47,177

Amortization of DAC increased \$129 million in the third quarter of 2011 and \$262 million in the first nine months of 2011 compared to the same periods of 2010. The components of amortization of DAC are summarized in the following table.

(\$ in millions)	Three months ended		Nine months ended	
	September 30,		September 30,	
	2011	2010	2011	2010
Amortization of DAC before amortization relating to realized capital gains and losses and valuation changes on embedded derivatives that are not hedged and changes in assumptions	\$ (83)	\$ (80)	\$ (242)	\$ (176)
(Amortization) accretion relating to realized capital gains and losses ⁽¹⁾ and valuation changes on embedded derivatives that are not hedged	(115)	11	(157)	13
Amortization (acceleration) deceleration for changes in assumptions ("DAC unlocking")	--	--	(13)	13
Total amortization of DAC	\$ (198)	\$ (69)	\$ (412)	\$ (150)

⁽¹⁾ The impact of realized capital gains and losses on amortization of DAC is dependent upon the relationship between the assets that give rise to the gain or loss and the product liability supported by the assets. Fluctuations result from changes in the impact of realized capital gains and losses on actual and expected gross profits.

The increase of \$129 million in the third quarter of 2011 was primarily due to higher amortization relating to realized capital gains and losses. The increase of \$262 million in the first nine months of 2011 was primarily due to increased amortization relating to realized capital gains, lower amortization in the second quarter of 2010 resulting from decreased benefit spread on interest-sensitive life insurance due to the reestimation of reserves, and an unfavorable change in amortization acceleration/deceleration for changes in assumptions. DAC amortization relating to realized capital gains and losses primarily resulted from realized capital gains on sales of fixed income securities in 2011.

During the first quarter of 2011, we completed our annual comprehensive review of the profitability of our products to determine DAC balances for our interest-sensitive life, fixed annuities and other investment contracts which covers assumptions for investment returns, including capital gains and losses, interest crediting rates to policyholders, the effect of any hedges, persistency, mortality and expenses in all product lines. The review resulted in an acceleration of DAC amortization (charge to income) of \$13 million in the first quarter of 2011. Amortization acceleration of \$19 million related to interest-sensitive life insurance and was primarily due to an increase in projected expenses. Amortization deceleration of \$6 million related to fixed annuities and was primarily due to an increase in projected investment margins on equity-indexed annuities.

In the first quarter of 2010, the review resulted in a deceleration of DAC amortization (credit to income) of \$13 million. Amortization deceleration of \$45 million related to variable life insurance and was primarily due to appreciation in the underlying separate account valuations. Amortization acceleration of \$31 million related to interest-sensitive life insurance and was primarily due to an increase in projected realized capital losses and lower projected renewal premium (which is also expected to reduce persistency), partially offset by lower expenses.

Operating costs and expenses decreased 14.1% and 9.8% in the third quarter and first nine months of 2011, respectively, compared to the same periods of 2010. The following table summarizes operating costs and expenses.

(\$ in millions)	Three months ended		Nine months ended	
	September 30,		September 30,	
	2011	2010	2011	2010
Non-deferrable acquisition costs	\$ 20	\$ 22	\$ 58	\$ 64
Other operating costs and expenses	53	63	171	190
Total operating costs and expenses	\$ 73	\$ 85	\$ 229	\$ 254
Restructuring and related charges	\$ --	\$ --	\$ (2)	\$ (1)

Non-deferrable acquisition costs decreased 9.1% or \$2 million and 9.4% or \$6 million in the third quarter and first nine months of 2011, respectively, compared to the same periods of 2010 primarily due to lower premium tax expenses and lower non-deferrable commissions. Other operating costs and expenses decreased 15.9% or \$10

million and 10.0% or \$19 million in the third quarter and first nine months of 2011, respectively, compared to the same periods of 2010. The declines were primarily due to lower employee and professional service costs and reduced insurance department expense assessments.

Income tax expense of \$75 million and \$184 million was recognized for the third quarter and first nine months of 2011, respectively, compared to an income tax expense of \$25 million and an income tax benefit of \$64 million in the same periods of 2010, respectively. This change was due to the proportionate change in the income on which the income tax expense was determined.

INVESTMENTS HIGHLIGHTS

- Investments as of September 30, 2011 totaled \$57.27 billion, a decrease of 3.6% from \$59.44 billion as of December 31, 2010.
- Unrealized net capital gains totaled \$1.87 billion as of September 30, 2011, improving from \$758 million as of December 31, 2010.
- As of September 30, 2011, 49% of our below investment grade gross unrealized losses were concentrated in residential mortgage-backed securities, specifically Alt-A residential mortgage-backed securities and Subprime residential mortgage-backed securities. The fair value of these securities totaled

\$602 million, a decrease of 8.5%, compared to \$658 million as of December 31, 2010. Gross unrealized losses on these securities totaled \$272 million as of September 30, 2011, an improvement of 16.3%, compared to \$325 million as of December 31, 2010.

Net investment income was \$661 million in the third quarter of 2011, a decrease of 3.2% from \$683 million in the third quarter of 2010, and \$2.00 billion in the first nine months of 2011, a decrease of 4.5% from \$2.09 billion in the first nine months of 2010.

Net realized capital gains were \$218 million in the third quarter of 2011 compared to net realized capital losses of \$37 million in the third quarter of 2010. Net realized capital gains were \$335 million in the first nine months of 2011 compared to net realized capital losses of \$550 million in the first nine months of 2010.

INVESTMENTS

Early in 2011, we executed yield and return enhancement strategies to optimize the maturity profile of our fixed income portfolio. We shifted out of longer term fixed rate and shorter term lower yielding securities into intermediate-term maturity securities. Additionally, we increased our exposure to high yield corporate bonds through a higher targeted allocation and reinvestment of proceeds from the sale of lower rated structured securities. During the third quarter of 2011, we capitalized on valuation gains on foreign government, U.S. Treasury and other fixed income securities that resulted from historically low interest rates through sales which generated \$459 million of realized capital gains. Proceeds were primarily invested in intermediate-term corporate bonds at current market rates.

The composition of the investment portfolio as of September 30, 2011 is presented in the table below.

(\$ in millions)	Investments	Percent to total
Fixed income securities ⁽¹⁾	\$ 45,475	79.4%
Mortgage loans	6,462	11.3
Equity securities ⁽²⁾	162	0.3
Limited partnership interests ⁽³⁾	1,506	2.6
Short-term ⁽⁴⁾	1,866	3.3
Policy loans	834	1.4
Other	969	1.7
Total	\$ 57,274	100.0%

⁽¹⁾ Fixed income securities are carried at fair value. Amortized cost basis for these securities was \$43.62 billion.

⁽²⁾ Equity securities are carried at fair value. Cost basis for these securities was \$141 million.

⁽³⁾ We have commitments to invest in additional limited partnership interests totaling \$780 million.

⁽⁴⁾ Short-term investments are carried at fair value. Amortized cost basis for these investments was \$1.87 billion.

Total investments decreased to \$57.27 billion as of September 30, 2011, from \$59.44 billion as of December 31, 2010, primarily due to net reductions in contractholder obligations of \$4.14 billion, partially offset by higher valuations of fixed income securities. Valuations of fixed income securities are typically driven by a combination of changes in relevant risk-free interest rates and credit spreads over the period. Risk-free interest rates are typically referenced as the yield on U.S. Treasury securities, whereas credit spread is the additional yield on fixed income securities above the risk-free rate that market participants require to compensate them for assuming credit, liquidity and/or prepayment risks. U.S. Treasury securities continue to trade in active markets, and the yield curve on U.S. Treasury securities remains an appropriate basis for determining risk-free rates. The increase in valuation of fixed income securities for the nine months ended September 30, 2011 was due to declining risk-free interest rates, partially offset by widening credit spreads.

Fixed income securities by type are listed in the table below.

(\$ in millions)	Fair value as of		Percent to total	
	September 30, 2011	investments	December 31, 2010	investments
U.S. government and agencies	\$ 1,792	3.1%	\$ 3,494	5.9%
Municipal	4,794	8.4	4,973	8.4
Corporate	30,851	53.9	28,650	48.2
Foreign government	1,171	2.0	2,257	3.8
Residential mortgage-backed securities ("RMBS")	2,947	5.2	4,355	7.3
Commercial mortgage-backed securities ("CMBS")	1,732	3.0	1,903	3.2
Asset-backed securities ("ABS")	2,172	3.8	2,567	4.3
Redeemable preferred stock	16	--	15	--
Total fixed income securities	\$ 45,475	79.4%	\$ 48,214	81.1%

As of September 30, 2011, 92.3% of the fixed income securities portfolio was rated investment grade, which is defined as a security having a rating of Aaa, Aa, A or Baa from Moody's, a rating of AAA, AA, A or BBB from Standard & Poor's ("S&P"), Fitch, Dominion, or Realpoint, a rating of aaa, aa, a or bbb from A.M. Best, or a comparable internal rating if an externally provided rating is not available. All of our fixed income securities are rated by third party credit rating agencies, the National Association of Insurance Commissioners ("NAIC"), and/or internally rated. Our initial investment decisions and ongoing monitoring procedures for fixed income securities are based on a thorough due diligence process which includes, but is not limited to, an assessment of the credit quality, sector, structure, and liquidity risks of each issue.

The following table summarizes the fair value and unrealized net capital gains and losses for fixed income securities by credit rating as of September 30, 2011.

(\$ in millions)	Aaa	Aa	A
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	Fair value	Unrealized gain/(loss)	Fair value	Unrealized gain/(loss)	Fair value	Unrealized gain/(loss)
U.S. government and agencies	\$ 1,792	\$ 233	\$ --	\$ --	\$ --	\$ --
Municipal						
Tax exempt	--	--	27	1	--	--
Taxable	200	23	2,671	283	1,090	85
Auction rate securities ("ARS")	296	(23)	15	(3)	26	(5)
Corporate						
Public	713	45	1,717	128	7,189	558
Privately placed	644	38	1,276	88	3,609	263
Foreign government	437	93	100	5	335	18
RMBS						
U.S. government sponsored entities ("U.S. Agency")	1,355	70	--	--	--	--
Prime residential mortgage-backed securities ("Prime")	203	4	21	(1)	168	3
Alt-A residential mortgage-backed securities ("Alt-A")	--	--	34	(1)	70	1
Subprime residential mortgage-backed securities ("Subprime")	--	--	48	(19)	38	(8)
CMBS	924	21	204	(14)	177	(41)
ABS						
Collateralized debt obligations ("CDO")	69	(3)	693	(35)	345	(78)
Consumer and other asset-backed securities ("Consumer and other ABS")	265	16	143	3	142	2
Redeemable preferred stock	--	--	1	--	--	--
Total fixed income securities	\$ <u>6,898</u>	\$ <u>517</u>	\$ <u>6,950</u>	\$ <u>435</u>	\$ <u>13,189</u>	\$ <u>798</u>

	Baa		Ba or lower		Total	
	Fair value	Unrealized gain/(loss)	Fair value	Unrealized gain/(loss)	Fair value	Unrealized gain/(loss)
U.S. government and agencies	\$ --	\$ --	\$ --	\$ --	\$ 1,792	\$ 233
Municipal						
Tax exempt	10	--	--	--	37	1
Taxable	391	(17)	57	(11)	4,409	363
ARS	11	(1)	--	--	348	(32)
Corporate						
Public	7,801	554	1,142	(25)	18,562	1,260
Privately placed	5,793	200	967	7	12,289	596
Foreign government	299	18	--	--	1,171	134
RMBS						
U.S. Agency	--	--	--	--	1,355	70
Prime	33	1	227	(4)	652	3
Alt-A	28	--	234	(48)	366	(48)
Subprime	52	(23)	436	(219)	574	(269)
CMBS	259	(91)	168	(96)	1,732	(221)
ABS						
CDO	193	(72)	237	(66)	1,537	(254)
Consumer and other ABS	68	1	17	(2)	635	20
Redeemable preferred stock	15	1	--	--	16	1
Total fixed income securities	\$ <u>14,953</u>	\$ <u>571</u>	\$ <u>3,485</u>	\$ <u>(464)</u>	\$ <u>45,475</u>	\$ <u>1,857</u>

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Municipal bonds, including tax exempt, taxable and ARS securities, totaled \$4.79 billion as of September 30, 2011 with an unrealized net capital gain of \$332 million. The municipal bond portfolio includes general obligations of state and local issuers, revenue bonds and pre-refunded bonds, which are bonds for which an irrevocable trust has been established to fund the remaining payments of principal and interest.

The following table summarizes by state the fair value, amortized cost and credit rating of our municipal bonds, excluding \$34 million of pre-refunded bonds, as of September 30, 2011.

(\$ in millions)	State general obligation	Local general obligation	Revenue ⁽¹⁾	Fair value	Amortized cost	Average credit rating ⁽²⁾
California	\$ 67	\$ 322	\$ 295	\$ 684	\$ 653	A
Texas	--	277	251	528	486	Aa
New York	17	4	346	367	342	Aa
Delaware	--	--	248	248	257	Aa
Illinois	--	96	136	232	205	Aa
New Jersey	84	23	96	203	190	A
Oregon	--	164	30	194	175	A
Florida	27	39	125	191	173	Aa
Ohio	--	83	90	173	152	Aa
Michigan	34	59	68	161	146	Aa
All others	221	257	1,301	1,779	1,654	A
Total	\$ <u>450</u>	\$ <u>1,324</u>	\$ <u>2,986</u>	\$ <u>4,760</u>	\$ <u>4,433</u>	Aa

⁽¹⁾ The nature of the activities supporting revenue bonds is highly diversified and includes transportation, health care, industrial development, housing, higher education, utilities, recreation/convention centers and other activities.

⁽²⁾ The municipal bonds are rated by third party credit rating agencies, the NAIC and/or internally rated.

Our practice for acquiring and monitoring municipal bonds is predominantly based on the underlying credit quality of the primary obligor. We currently rely on the primary obligor to pay all contractual cash flows and are not relying on bond insurers for payments. As a result of downgrades in the insurers' credit ratings, the ratings of the insured municipal bonds generally reflect the underlying ratings of the primary obligor. As of September 30, 2011, 99.5% of our insured municipal bond portfolio is rated investment grade. Given the effects of the economic crisis on bond insurers, the value inherent in the insurance has declined. Further, we believe the fair value of our insured municipal bond portfolio substantially reflects the decline in the value of the insurance. We believe that the loss of the benefit of insurance would not result in a material adverse impact on our results of operations, financial position or liquidity.

Corporate bonds, including publicly traded and privately placed, totaled \$30.85 billion as of September 30, 2011 with an unrealized net capital gain of \$1.86 billion. Privately placed securities primarily consist of corporate issued senior debt securities that are directly negotiated with the borrower or are in unregistered form.

RMBS, CMBS and ABS are structured securities that are primarily collateralized by residential and commercial real estate loans and other consumer or corporate borrowings. The cash flows from the underlying collateral paid to the securitization trust are generally applied in a pre-determined order and are designed so that each security issued by the trust, typically referred to as a "class", qualifies for a specific original rating. For example, the "senior" portion or "top" of the capital structure, or rating class, which would originally qualify for a rating of Aaa typically has priority in receiving principal repayments on the underlying collateral and retains this priority until the class is paid in full. In a sequential structure, underlying collateral principal repayments are directed to the most senior rated Aaa class in the structure until paid in full, after which principal repayments are directed to the next most senior Aaa class in the structure until it is paid in full. Senior Aaa classes generally share any losses from the underlying collateral on a pro-rata basis after losses are absorbed by classes with lower original ratings. The payment priority and class subordination included in these securities serves as credit enhancement for holders of the senior or top portions of the structures. These securities continue to retain the payment priority features that existed at the origination of the securitization trust. Other forms of credit enhancement may include structural features embedded in the securitization trust, such as overcollateralization, excess spread and bond insurance. The underlying collateral can have fixed interest rates, variable interest rates (such as adjustable rate mortgages ("ARM")) or may contain features of both fixed and variable rate mortgages.

RMBS, including U.S. Agency, Prime, Alt-A and Subprime, totaled \$2.95 billion, with 69.6% rated investment grade, as of September 30, 2011. The RMBS portfolio is subject to interest rate risk, but unlike other fixed income

securities, is additionally subject to significant prepayment risk from the underlying residential mortgage loans. The credit risk associated with U.S. Agency portfolio is mitigated because they were issued by or have underlying collateral guaranteed by U.S. government agencies. The unrealized net capital loss of \$244 million as of September 30, 2011 was the result of wider credit spreads than at initial purchase on the non-U.S. Agency portion of our RMBS portfolio, largely due to higher risk premiums caused by macroeconomic conditions and credit market deterioration, including the impact of lower real estate valuations, which show signs of stabilization or recovery in certain geographic areas but remain under stress in other geographic areas. The following table shows our RMBS portfolio as of September 30, 2011 based upon vintage year of the issuance of the securities.

(\$ in millions)	U.S. Agency		Prime		Alt-A		Subprime		Total RMBS	
	Fair value	Unrealized gain/(loss)	Fair value	Unrealized gain/(loss)	Fair value	Unrealized gain/(loss)	Fair value	Unrealized gain/(loss)	Fair value	Unrealized gain/(loss)
2010	\$ --	\$ --	\$ 148	\$ 3	\$ 49	\$ 2	\$ --	\$ --	\$ 197	\$ 5
2009	197	6	40	1	7	--	--	--	244	7
2008	199	10	--	--	--	--	--	--	199	10
2007	59	3	110	3	24	(12)	157	(83)	350	(89)
2006	59	4	85	1	84	(13)	113	(55)	341	(63)
2005	230	11	91	(6)	85	(9)	161	(84)	567	(88)
Pre-2005	611	36	178	1	117	(16)	143	(47)	1,049	(26)
Total	\$ 1,355	\$ 70	\$ 652	\$ 3	\$ 366	\$ (48)	\$ 574	\$ (269)	\$ 2,947	\$ (244)

Prime are collateralized by residential mortgage loans issued to prime borrowers. As of September 30, 2011, \$528 million of the Prime had fixed rate underlying collateral and \$124 million had variable rate underlying collateral.

Alt-A includes securities collateralized by residential mortgage loans issued to borrowers who do not qualify for prime financing terms due to high loan-to-value ratios or limited supporting documentation, but have stronger credit profiles than subprime borrowers. As of September 30, 2011, \$305 million of the Alt-A had fixed rate underlying collateral and \$61 million had variable rate underlying collateral.

Subprime includes securities collateralized by residential mortgage loans issued to borrowers that cannot qualify for Prime or Alt-A financing terms due in part to weak or limited credit history. It also includes securities that are collateralized by certain second lien mortgages regardless of the borrower's credit history. The Subprime portfolio consisted of \$412 million and \$162 million of first lien and second lien securities, respectively. As of September 30, 2011, \$328 million of the Subprime had fixed rate underlying collateral and \$246 million had variable rate underlying collateral.

CMBS totaled \$1.73 billion, with 90.3% rated investment grade, as of September 30, 2011. The CMBS portfolio is subject to credit risk, but unlike certain other structured securities, is generally not subject to prepayment risk due to protections within the underlying commercial mortgage loans. Of the CMBS investments, 96.2% are traditional conduit transactions collateralized by commercial mortgage loans, broadly diversified across property types and geographical area. The remainder consists of non-traditional CMBS such as small balance transactions, large loan pools and single borrower transactions.

The following table shows our CMBS portfolio as of September 30, 2011 based upon vintage year of the underlying collateral.

(\$ in millions)	Fair value	Unrealized gain/(loss)
2007	\$ 263	\$ (30)
2006	507	(146)
2005	276	(48)
Pre-2005	686	3
Total CMBS	\$ 1,732	\$ (221)

The unrealized net capital loss of \$221 million as of September 30, 2011 on our CMBS portfolio was the result of wider credit spreads than at initial purchase, largely due to the macroeconomic conditions and credit market deterioration, including the impact of lower real estate valuations, which show signs

of stabilization or recovery in certain geographic areas but remain under stress in other geographic areas. CMBS credit spreads in most rating classes remain wider than at initial purchase, which is particularly evident in our 2005-2007 vintage year CMBS.

ABS, including CDO and Consumer and other ABS, totaled \$2.17 billion, with 88.3% rated investment grade, as of September 30, 2011. Credit risk is managed by monitoring the performance of the underlying collateral. Many of the securities in the ABS portfolio have credit enhancement with features such as overcollateralization, subordinated structures, reserve funds, guarantees and/or insurance. The unrealized net capital loss of \$234 million as of September 30, 2011 on our ABS portfolio was the result of wider credit spreads than at initial purchase.

CDO totaled \$1.54 billion, with 84.6% rated investment grade, as of September 30, 2011. CDO consist primarily of obligations collateralized by high yield and investment grade corporate credits including \$1.24 billion of cash flow collateralized loan obligations ("CLO") with unrealized losses of \$155 million. The remaining \$294 million of securities consisted of synthetic CDO, trust preferred CDO, project finance CDO, market value CDO, collateralized bond obligations and other CLO with unrealized losses of \$99 million.

Consumer and other ABS totaled \$635 million, with 97.3% rated investment grade, as of September 30, 2011. Consumer and other ABS consists of \$251 million of consumer auto and \$384 million of other ABS with unrealized gains of \$4 million and \$16 million, respectively.

Mortgage loans Our mortgage loan portfolio totaled \$6.46 billion as of September 30, 2011, compared to \$6.55 billion as of December 31, 2010, and primarily comprises loans secured by first mortgages on developed commercial real estate. Key considerations used to manage our exposure include property type and geographic diversification.

We recognized \$29 million and \$38 million of realized capital losses related to net increases in the valuation allowance on impaired mortgage loans for the three months and nine months ended September 30, 2011, respectively, primarily due to the risk associated with refinancing near-term maturities, and decreases in occupancy which resulted in deteriorating debt service coverage and declines in property valuations. While property valuations show signs of stabilization or recovery in many larger, primary markets, valuations in many smaller cities remain under stress.

For further detail on our mortgage loan portfolio, see Note 4 of the condensed consolidated financial statements.

Limited partnership interests consist of investments in private equity/debt funds, real estate funds, hedge funds and tax credit funds. The limited partnership interests portfolio is well diversified across a number of characteristics including fund sponsors, vintage years, strategies, geography (including international), and company/property types. The following table presents information about our limited partnership interests as of September 30, 2011.

(\$ in millions)

	Private equity/debt funds	Real estate funds	Hedge funds	Tax credit funds	Total
Cost method of accounting ("Cost")	\$ 565	\$ 149	\$ --	\$ --	\$ 714
Equity method of accounting ("EMA")	401	164	1	226	792
Total	<u>\$ 966</u>	<u>\$ 313</u>	<u>\$ 1</u>	<u>\$ 226</u>	<u>\$ 1,506</u>
Number of sponsors	84	28	1	7	
Number of individual funds	134	52	2	13	
Largest exposure to single fund	\$ 38	\$ 20	\$ 1	\$ 29	

Our aggregate limited partnership exposure represented 2.6% and 2.1% of total invested assets as of September 30, 2011 and December 31, 2010, respectively.

The following table shows the results from our limited partnership interests by fund type and accounting classification.

(\$ in millions)

	Three months ended September 30,							
	2011				2010			
	Cost	EMA	Total income	Impairment write-downs ⁽¹⁾	Cost	EMA	Total income	Impairment write-downs ⁽¹⁾
Private equity/debt funds	\$ 14	\$ 10	\$ 24	\$ --	\$ 3	\$ 1	\$ 4	\$ --
Real estate funds	4	5	9	--	--	(4)	(4)	(4)
Hedge funds	--	(1)	(1)	--	--	--	--	--
Tax credit funds	--	(3)	(3)	--	--	--	--	--
Total	<u>\$ 18</u>	<u>\$ 11</u>	<u>\$ 29</u>	<u>\$ --</u>	<u>\$ 3</u>	<u>\$ (3)</u>	<u>\$ --</u>	<u>\$ (4)</u>
	Nine months ended September 30,							
	2011				2010			
	Cost	EMA	Total income	Impairment write-downs ⁽¹⁾	Cost	EMA	Total income	Impairment write-downs ⁽¹⁾
Private equity/debt funds	\$ 30	\$ 45	\$ 75	\$ (1)	\$ 10	\$ 20	\$ 30	\$ (2)
Real estate funds	4	21	25	--	--	(25)	(25)	(18)
Hedge funds	--	(1)	(1)	--	--	6	6	--
Tax credit funds	--	(4)	(4)	--	--	--	--	--
Total	<u>\$ 34</u>	<u>\$ 61</u>	<u>\$ 95</u>	<u>\$ (1)</u>	<u>\$ 10</u>	<u>\$ 1</u>	<u>\$ 11</u>	<u>\$ (20)</u>

⁽¹⁾ Impairment write-downs related to Cost limited partnerships were zero and \$1 million in the three months and nine months ended September 30, 2011, respectively, compared to \$4 million and \$19 million in the three months and nine months ended September 30, 2010, respectively. There were no impairment write-downs related to EMA limited partnerships in the three months ended

Limited partnership interests, excluding impairment write-downs, produced income of \$29 million and \$95 million in the three months and nine months ended September 30, 2011, respectively, compared to no income or loss in the three months ended September 30, 2010 and income of \$11 million in the nine months ended September 30, 2010. Income on EMA limited partnerships is recognized on a delay due to the availability of the related financial statements. The recognition of income on hedge funds is primarily on a one-month delay and the income recognition on private equity/debt funds, real estate funds and tax credit funds are generally on a three-month delay. Income on Cost limited partnerships is recognized only upon receipt of amounts distributed by the partnerships.

Unrealized net capital gains totaled \$1.87 billion as of September 30, 2011 compared to unrealized net capital gains of \$758 million as of December 31, 2010. The improvement since December 31, 2010 was due to declining risk-free interest rates, partially offset by widening credit spreads. The following table presents unrealized net capital gains and losses, pre-tax.

(\$ in millions)	September 30, 2011	June 30, 2011	March 31, 2011	December 31, 2010
U.S. government and agencies	\$ 233	\$ 204	\$ 207	\$ 236
Municipal	332	5	(170)	(206)
Corporate	1,856	1,420	1,102	1,141
Foreign government	134	281	266	295
RMBS	(244)	(228)	(238)	(319)
CMBS	(221)	(100)	(105)	(218)
ABS	(234)	(170)	(186)	(201)
Redeemable preferred stock	1	1	--	--
Fixed income securities ⁽¹⁾	1,857	1,413	876	728
Equity securities	21	44	59	47
EMA limited partnership interests	3	3	4	--
Derivatives	(10)	(31)	(26)	(17)
Unrealized net capital gains and losses, pre-tax	\$ 1,871	\$ 1,429	\$ 913	\$ 758

⁽¹⁾ Unrealized net capital gains and losses for fixed income securities as of September 30, 2011, June 30, 2011, March 31, 2011 and December 31, 2010 comprise \$(140) million, \$(141) million, \$(159) million and \$(153) million, respectively, related to unrealized net capital losses on fixed income securities with other-than-temporary impairment and \$2.00 billion, \$1.55 billion, \$1.04 billion and \$881 million, respectively, related to other unrealized net capital gains and losses.

The unrealized net capital gains for the fixed income portfolio totaled \$1.86 billion and comprised \$3.17 billion of gross unrealized gains and \$1.31 billion of gross unrealized losses as of September 30, 2011. This is compared to unrealized net capital gains for the fixed income portfolio totaling \$728 million, comprised of \$2.42 billion of gross unrealized gains and \$1.69 billion of gross unrealized losses as of December 31, 2010.

Gross unrealized gains and losses as of September 30, 2011 on fixed income securities by type and sector are provided in the table below.

(\$ in millions)	Par value ⁽¹⁾	Amortized cost	Gross unrealized		Fair value	Amortized cost as a percent of par value ⁽²⁾	Fair value as a percent of par value ⁽²⁾
			Gains	Losses			
Corporate:							
Banking	\$ 2,401	\$ 2,354	\$ 74	\$ (152)	\$ 2,276	98.0%	94.8%
Financial services	2,183	2,189	116	(38)	2,267	100.3	103.8
Consumer goods (cyclical and non-cyclical)	5,294	5,367	376	(30)	5,713	101.4	107.9
Capital goods	3,515	3,527	319	(26)	3,820	100.3	108.7
Utilities	5,979	5,973	645	(24)	6,594	99.9	110.3
Transportation	1,613	1,611	153	(15)	1,749	99.9	108.4
Communications	1,788	1,803	103	(12)	1,894	100.8	105.9
Basic industry	1,402	1,411	89	(10)	1,490	100.6	106.3
Energy	2,118	2,147	169	(7)	2,309	101.4	109.0
Technology	1,180	1,204	67	(6)	1,265	102.0	107.2
Other	1,493	1,409	78	(13)	1,474	94.4	98.7
Total corporate fixed income portfolio	28,966	28,995	2,189	(333)	30,851	100.1	106.5
U.S. government and agencies	1,952	1,559	233	--	1,792	79.9	91.8
Municipal	6,068	4,462	429	(97)	4,794	73.5	79.0
Foreign government	1,159	1,037	137	(3)	1,171	89.5	101.0
RMBS	3,584	3,191	94	(338)	2,947	89.0	82.2
CMBS	1,979	1,953	35	(256)	1,732	98.7	87.5
ABS	2,721	2,406	53	(287)	2,172	88.4	79.8
Redeemable preferred stock	14	15	1	--	16	107.1	114.3
Total fixed income securities	\$ 46,443	\$ 43,618	\$ 3,171	\$ (1,314)	\$ 45,475	93.9	97.9

⁽¹⁾ Included in par value are zero-coupon securities that are generally purchased at a deep discount to the par value that is received at maturity. These primarily included corporate, U.S. government and agencies, municipal and foreign government zero-coupon securities with par value of \$473 million, \$948 million, \$1.87 billion and \$382 million, respectively.

⁽²⁾ Excluding the impact of zero-coupon securities, the percentage of amortized cost to par value would be 100.5% for corporates, 103.4% for U.S. government and agencies, 99.0% for municipals and 102.3% for foreign governments. Similarly, excluding the impact of zero-coupon securities, the percentage of fair value to par value would be 106.9% for corporates, 109.2% for U.S. government and agencies, 108.3% for municipals and 108.4% for foreign governments.

The banking, financial services, consumer goods, capital goods and utilities, sectors had the highest concentration of gross unrealized losses in our corporate fixed income securities portfolio as of September 30, 2011. In general, credit spreads remain wider than at initial purchase for most of the securities with gross unrealized losses in these categories.

The unrealized net capital gain for the equity portfolio totaled \$21 million and comprised \$28 million of gross unrealized gains and \$7 million of gross unrealized losses as of September 30, 2011. This is compared to an unrealized net capital gain for the equity portfolio totaling \$47 million, comprised of \$48 million of gross unrealized gains and \$1 million of gross unrealized losses as of December 31, 2010.

We continue to monitor our fixed income and equity securities in the European Union (“EU”). As of September 30, 2011, the total fair value of these investments in the EU is \$2.98 billion, with net unrealized capital gains of \$75 million, comprised of \$180 million of gross unrealized gains and \$105 million of gross unrealized losses. The following table summarizes our total exposure related to Greece, Ireland, Italy, Portugal and Spain (collectively “GIIPS”) and the EU.

(\$ in millions)	Banking		Sovereign		Other corporate		Total	
	Fair value	Gross unrealized losses	Fair value	Gross unrealized losses	Fair value	Gross unrealized losses	Fair value	Gross unrealized losses
GIIPS								
Fixed income securities	\$ 22	\$ (8)	\$ 3	\$ --	\$ 480	\$ (25)	\$ 505	\$ (33)
Total	<u>22</u>	<u>(8)</u>	<u>3</u>	<u>--</u>	<u>480</u>	<u>(25)</u>	<u>505</u>	<u>(33)</u>
EU non-GIIPS								
Fixed income securities	315	(47)	86	--	2,049	(25)	2,450	(72)
Equity securities	--	--	--	--	21	--	21	--
Total	<u>315</u>	<u>(47)</u>	<u>86</u>	<u>--</u>	<u>2,070</u>	<u>(25)</u>	<u>2,471</u>	<u>(72)</u>
Total EU	<u>\$ 337</u>	<u>\$ (55)</u>	<u>\$ 89</u>	<u>\$ --</u>	<u>\$ 2,550</u>	<u>\$ (50)</u>	<u>\$ 2,976</u>	<u>\$ (105)</u>

We have a comprehensive portfolio monitoring process to identify and evaluate each fixed income and equity security that may be other-than-temporarily impaired. The process includes a quarterly review of all securities to identify instances where the fair value of a security compared to its amortized cost (for fixed income securities) or cost (for equity securities) is below established thresholds. The process also includes the monitoring of other impairment indicators such as ratings, ratings downgrades and payment defaults. The securities identified, in addition to other securities for which we may have a concern, are evaluated based on facts and circumstances for inclusion on our watch-list. All investments in an unrealized loss position as of September 30, 2011 were included in our portfolio monitoring process for determining whether declines in value were other than temporary.

The extent and duration of a decline in fair value for fixed income securities have become less indicative of actual credit deterioration with respect to an issue or issuer. While we continue to use declines in fair value and the length of time a security is in an unrealized loss position as indicators of potential credit deterioration, our determination of whether a security’s decline in fair value is other than temporary has placed greater emphasis on our analysis of the underlying credit and collateral and related estimates of future cash flows.

The following table summarizes the fair value and gross unrealized losses of fixed income securities by type and investment grade classification as of September 30, 2011.

(\$ in millions)	Investment grade		Below investment grade		Total	
	Fair value	Unrealized losses	Fair value	Unrealized losses	Fair value	Unrealized losses
U.S. government and agencies	\$ 18	\$ --	\$ --	\$ --	\$ 18	\$ --
Municipal	729	(85)	40	(12)	769	(97)
Corporate	3,374	(255)	1,200	(78)	4,574	(333)
Foreign government	207	(3)	--	--	207	(3)
RMBS	265	(56)	688	(282)	953	(338)
CMBS	914	(158)	161	(98)	1,075	(256)
ABS	1,045	(201)	188	(86)	1,233	(287)
Total	<u>\$ 6,552</u>	<u>\$ (758)</u>	<u>\$ 2,277</u>	<u>\$ (556)</u>	<u>\$ 8,829</u>	<u>\$ (1,314)</u>

We have experienced declines in the fair values of fixed income securities primarily due to wider credit spreads resulting from higher risk premiums since the time of initial purchase, largely due to macroeconomic conditions and credit market deterioration, including the impact of lower real estate valuations, which show signs of stabilization or recovery in certain geographic areas but remain under stress in other geographic areas. Consistent with their ratings, our portfolio monitoring process indicates that investment grade securities have a low risk of default. Securities rated below investment grade, comprising securities with a rating of Ba, B and Caa or lower, have a higher risk of default.

As of September 30, 2011, 49% of our below investment grade gross unrealized losses were concentrated in RMBS, specifically Alt-A and Subprime. The fair value of these securities totaled \$602 million, a decrease of 8.5%, compared to \$658 million as of December 31, 2010. Gross unrealized losses on these securities totaled \$272 million as of September 30, 2011, an improvement of 16.3%, compared to \$325 million as of December 31, 2010, due to impairment write-downs, principal collections and sales, partially offset by the downgrade of certain securities to below investment grade and lower valuations. In addition, as of September 30, 2011, the fair value of our below investment grade CMBS with gross unrealized losses totaled \$161 million compared to \$136 million as of December 31, 2010. As of September 30, 2011, gross unrealized losses for our below investment grade CMBS portfolio totaled \$98 million, an improvement of 26.3% from \$133 million as of December 31, 2010, due to sales, impairment write-downs and improved valuations, partially offset by the downgrade of certain securities to below investment grade.

Fair values for our structured securities are obtained from third-party valuation service providers and are subject to review as disclosed in our Application of Critical Accounting Estimates. In accordance with accounting principles generally accepted in the United States of America (“GAAP”), when fair value is less than the amortized cost of a security and we have not made the decision to sell the security and it is not more likely than not we will be required to sell the security before recovery of its amortized cost basis, we evaluate if we expect to receive cash flows sufficient to recover the entire amortized cost basis of the security. We calculate the estimated recovery value by discounting our best estimate of future cash flows at the security’s original or current effective rate, as appropriate, and compare this to the amortized cost of the security. If we do not expect to receive cash flows sufficient to recover the entire amortized cost basis of the security, the credit loss component of the impairment is recorded in earnings, with the remaining amount of the unrealized loss related to other factors (“non-credit-related”) recognized in other comprehensive income.

The non-credit-related unrealized losses for our structured securities, including our below investment grade Alt-A and Subprime, are heavily influenced by risk factors other than those related to our best estimate of future cash flows. The difference between these securities’ original or current effective rates

	lower				lower					
Trust-level										
Actual cumulative collateral losses incurred to date ⁽¹⁾	1.4 %	6.9 %	6.6 %	1.3 %	0.3 %	4.5 %	1.7 %	n/a		
Projected additional collateral losses to be incurred ⁽²⁾	11.6 %	21.0 %	20.6 %	8.1 %	4.8 %	16.7 %	9.1 %	n/a		
Class-level										
Average remaining credit enhancement ⁽³⁾	12.1 %	4.2 %	4.5 %	13.4 %	8.0 %	22.9 %	13.9 %	n/a		
Security-specific										
Number of positions	1	16	17	5	4	2	11	28		
Par value	\$ 9	\$ 215	\$ 224	\$ 38	\$ 23	\$ 17	\$ 78	\$ 302		
Amortized cost	\$ 9	\$ 166	\$ 175	\$ 39	\$ 22	\$ 14	\$ 75	\$ 250		
Fair value	\$ 9	\$ 125	\$ 134	\$ 37	\$ 18	\$ 11	\$ 66	\$ 200		
Gross unrealized losses										
Total	\$ --	\$ (41)	\$ (41)	\$ (2)	\$ (4)	\$ (3)	\$ (9)	\$ (50)		
12-24 months ⁽⁴⁾	\$ --	\$ --	\$ --	\$ --	\$ --	\$ --	\$ --	\$ --		
Over 24 months ⁽⁵⁾	\$ --	\$ (40)	\$ (40)	\$ (2)	\$ (4)	\$ (1)	\$ (7)	\$ (47)		
Cumulative write-downs recognized ⁽⁶⁾	\$ --	\$ (39)	\$ (39)	\$ --	\$ --	\$ --	\$ --	\$ (39)		
Principal payments received during the period ⁽⁷⁾							\$	16		

December 31, 2010

	With other-than-temporary impairments recorded in earnings				Without other-than-temporary impairments recorded in earnings				Total	Total
	Ba	B	Caa or lower	Total	Ba	B	Caa or lower	Total		
Trust-level										
Actual cumulative collateral losses incurred to date ⁽¹⁾	0.5 %	0.7 %	5.9 %	5.7 %	0.1 %	1.2 %	2.5 %	1.8 %	n/a	
Projected additional collateral losses to be incurred ⁽²⁾	9.9 %	22.5 %	20.5 %	20.3 %	4.8 %	11.6 %	14.3 %	11.5 %	n/a	
Class-level										
Average remaining credit enhancement ⁽³⁾	9.9 %	19.0 %	4.6 %	4.9 %	5.3 %	24.0 %	17.6 %	14.0 %	n/a	
Security-specific										
Number of positions	1	1	13	15	2	1	2	5	20	
Par value	\$ 4	\$ 3	\$ 197	\$ 204	\$ 16	\$ 1	\$ 37	\$ 54	\$ 258	
Amortized cost	\$ 4	\$ 2	\$ 154	\$ 160	\$ 16	\$ 1	\$ 33	\$ 50	\$ 210	
Fair value	\$ 1	\$ 1	\$ 122	\$ 124	\$ 13	\$ 1	\$ 30	\$ 44	\$ 168	
Gross unrealized losses										
Total	\$ (3)	\$ (1)	\$ (32)	\$ (36)	\$ (3)	\$ --	\$ (3)	\$ (6)	\$ (42)	
12-24 months ⁽⁴⁾	\$ --	\$ --	\$ --	\$ --	\$ --	\$ --	\$ --	\$ --	\$ --	
Over 24 months ⁽⁵⁾	\$ (3)	\$ (1)	\$ (32)	\$ (36)	\$ (3)	\$ --	\$ (3)	\$ (6)	\$ (42)	
Cumulative write-downs recognized ⁽⁶⁾	\$ --	\$ (1)	\$ (33)	\$ (34)	\$ --	\$ --	\$ --	\$ --	\$ (34)	
Principal payments received during the period ⁽⁷⁾								\$	16	

⁽¹⁾ Weighted average actual cumulative collateral losses incurred to date as of period end are based on the actual principal losses incurred as a percentage of the remaining principal amount of the loans in the trust. The weighting calculation is based on the par value of each security. Actual losses on the securities we hold are less than the losses on the underlying collateral as presented in this table. Actual cumulative realized principal losses on the below investment grade Alt-A securities we own, as reported by the trust servicers, were \$2 million as of September 30, 2011.

⁽²⁾ Weighted average projected additional collateral losses to be incurred as of period end are based on our projections of future losses to be incurred by the trust, taking into consideration the actual cumulative collateral losses incurred to date, as a percentage of the remaining principal amount of the loans in the trust. Our projections are developed internally and customized to our specific holdings and are informed by and benchmarked against credit opinions obtained from third parties, such as industry analysts, nationally recognized credit rating agencies and an RMBS loss modeling advisory service. Projected additional collateral losses to be incurred are compared to average remaining credit

enhancement for each security. For securities where the projected additional collateral losses exceed remaining credit enhancement, a recovery value is calculated to determine whether impairment losses should be recorded in earnings. The weighting calculation is based on the par value of each security.

⁽³⁾ Weighted average remaining credit enhancement as of period end is based on structural subordination and the expected impact of other structural features existing in the securitization trust beneficial to our class and reflects our projection of future principal losses that can occur as a percentage of the remaining principal amount of the loans in the trust before the class of the security we own will incur its first dollar of principal loss. The weighting calculation is based on the par value of each security.

⁽⁴⁾ Includes total gross unrealized losses on securities in an unrealized loss position for a period of 12 to 24 consecutive months.

⁽⁵⁾ Includes total gross unrealized losses on securities in an unrealized loss position for a period more than 24 consecutive months. As of September 30, 2011, \$20 million of unrealized losses on securities with other-than-temporary impairments recognized in earnings and \$5 million of unrealized losses on securities without other-than-temporary impairments recognized in earnings have been greater than or equal to 20% of those securities' amortized cost for a period of more than 24 consecutive months. As of December 31, 2010, \$19 million of unrealized losses on securities with other-than-temporary impairments recognized in earnings and \$1 million of unrealized losses on securities without other-than-temporary impairments recognized in earnings have been greater than or equal to 20% of those securities' amortized cost for a period of more than 24 consecutive months.

⁽⁶⁾ Includes cumulative write-downs recorded in accordance with GAAP.

⁽⁷⁾ Reflects principal payments for the nine months ended September 30, 2011 or the year ended December 31, 2010, respectively.

The above tables include information about our below investment grade Alt-A securities with gross unrealized losses as of each period presented. The par value and composition of securities included can vary significantly from period to period due to changes in variables such as credit ratings, principal payments, sales, purchases and realized principal losses.

As of September 30, 2011, our below investment grade Alt-A securities with gross unrealized losses and without other-than-temporary impairments recorded in earnings had incurred actual cumulative collateral losses of 1.7%. Our impairment evaluation forecasts more severe assumptions than the trusts are actually experiencing, including a projected weighted average underlying default rate of 26.1% and a projected weighted average loss severity of 36.0%, which resulted in projected additional collateral losses of 9.1%. As the average remaining credit enhancement for these securities of 13.9% exceeds the projected additional collateral losses of 9.1%, these securities have not been impaired.

As of September 30, 2011, our below investment grade Alt-A securities with gross unrealized losses and with other-than-temporary impairments recorded in earnings had incurred actual cumulative collateral losses of 6.6%. Our impairment evaluation forecasts more severe assumptions than the trusts are actually experiencing, including a projected weighted average underlying default rate of 37.9% and a projected weighted average loss severity of 53.3%, which resulted in projected additional collateral losses of 20.6%. As the average remaining credit enhancement for these securities of 4.5% is insufficient to withstand the projected additional collateral losses, we have recognized cumulative write-downs in earnings on these securities as reflected in the table above using our calculated recovery value at the time of impairment. The current average recovery value of these securities as a percentage of par was 79.0% and exceeded these securities' current average amortized cost as a percentage of par of 77.9%, which demonstrates our conclusion that the nature of the remaining unrealized loss on these securities is temporary and will reverse over time. The comparison indicates that recovery value exceeds amortized cost based on a comprehensive evaluation of financial, economic and capital markets assumptions developed for this reporting period.

We believe the unrealized losses on our Alt-A securities, including those over 24 months, result from the current risk premium on these securities, which should continue to reverse over the securities' remaining lives, as demonstrated by improved valuations since 2009, primarily in 2010. We expect to receive our estimated share of contractual principal and interest collections used to determine the securities' recovery value. As of September 30, 2011, we do not

average loss severity of 69.2%, which resulted in projected additional collateral losses of 34.7%. As the average remaining credit enhancement for these securities of 47.1% exceeds the projected additional collateral losses of 34.7%, these securities have not been impaired.

As of September 30, 2011, our below investment grade Subprime securities with gross unrealized losses that are not reliably insured and with other-than-temporary impairments recorded in earnings had incurred actual cumulative collateral losses of 16.3%. Our impairment evaluation forecasts more severe assumptions than the trusts are actually experiencing, including a projected weighted average underlying default rate of 53.5% and a projected weighted average loss severity of 75.9%, which resulted in projected additional collateral losses of 40.0%. As the average remaining credit enhancement for these securities of 16.8% is insufficient to withstand the projected additional collateral losses, we have recognized cumulative write-downs in earnings on the securities as reflected in the table above using our calculated recovery value at the time of impairment. The current average recovery value of these securities as a percentage of par was 66.9% and exceeded these securities' current average amortized cost as a percentage of par of 65.8%, which demonstrates our conclusion that the nature of the remaining unrealized loss on these securities is temporary and will reverse over time. The comparison indicates that recovery value exceeds amortized cost based on a comprehensive evaluation of financial, economic and capital markets assumptions developed for this reporting period.

We believe the unrealized losses on our Subprime securities, including those over 24 months, result from the current risk premium on these securities, which should continue to reverse over the securities' remaining lives, as demonstrated by improved valuations since 2009, primarily in 2010. We expect to receive our estimated share of contractual principal and interest collections used to determine the securities' recovery value. As of September 30, 2011, we do not have the intent to sell and it is not more likely than not we will be required to sell these securities before the recovery of their amortized cost basis. We believe that our valuation and impairment processes are comprehensive, employ the most current views about collateral and securitization trust financial positions, and demonstrate our recorded impairments and that the remaining unrealized losses on these positions are temporary.

Problem, restructured, or potential problem securities

We also monitor the quality of our fixed income and bank loan portfolios by categorizing certain investments as "problem," "restructured" or "potential problem." Problem fixed income securities and bank loans are in default with respect to principal or interest and/or are investments issued by companies that have gone into bankruptcy subsequent to our acquisition or loan. Fixed income and bank loan investments are categorized as restructured when the debtor is experiencing financial difficulty and we grant a concession. Potential problem fixed income or bank loan investments are current with respect to contractual principal and/or interest, but because of other facts and circumstances, we have concerns regarding the borrower's ability to pay future principal and interest according to the original terms, which causes us to believe these investments may be classified as problem or restructured in the future.

The following table summarizes problem, restructured and potential problem fixed income securities and bank loans, which are reported in other investments.

(\$ in millions)

	September 30, 2011					
	Par value ⁽¹⁾	Amortized cost ⁽¹⁾	Amortized cost as a percent of par value	Fair value ⁽²⁾	Fair value as a percent of par value	Percent of total fixed income and bank loan portfolios
Restructured	\$ 68	\$ 52	76.5%	\$ 64	94.1%	0.1%
Problem	369	122	33.1	100	27.1	0.2
Potential problem	1,586	674	42.5	549	34.6	1.2
Total	\$ 2,023	\$ 848	41.9	\$ 713	35.2	1.5%
Cumulative write-downs recognized ⁽³⁾		\$ 530				

	December 31, 2010					
	Par value ⁽¹⁾	Amortized cost ⁽¹⁾	Amortized cost as a percent of par value	Fair value ⁽²⁾	Fair value as a percent of par value	Percent of total fixed income and bank loan portfolios
Restructured	\$ 68	\$ 52	76.5%	\$ 55	80.9%	0.1%
Problem	414	92	22.2	77	18.6	0.2
Potential problem	2,468	867	35.1	687	27.8	1.4
Total	\$ 2,950	\$ 1,011	34.3	\$ 819	27.8	1.7%
Cumulative write-downs recognized ⁽³⁾		\$ 659				

⁽¹⁾ The difference between par value and amortized cost of \$1.18 billion and \$1.94 billion as of September 30, 2011 and December 31, 2010, respectively, is primarily attributable to write-downs and a zero-coupon security.

⁽²⁾ Bank loans are reflected at amortized cost.

⁽³⁾ Cumulative write-downs recognized only reflect impairment write-downs related to investments within the problem, potential problem and restructured categories.

As of September 30, 2011, amortized cost for the problem category was \$122 million and comprised \$52 million of Alt-A, \$51 million of Subprime, \$7 million of municipal bonds, \$4 million of corporates (primarily privately placed), \$4 million of CDO, \$3 million of Consumer and other ABS and \$1 million of bank loans.

As of September 30, 2011, amortized cost for the potential problem category was \$674 million and comprised \$316 million of Subprime, \$141 million of Alt-A, \$117 million of Prime, \$39 million of corporates (primarily privately placed), \$26 million of CDO, \$14 million of CMBS, \$12 million of municipal bonds, \$6 million of bank loans and \$3 million of Consumer and other ABS.

Net investment income The following table presents net investment income.

(\$ in millions)

Three months ended

Nine months ended

	September 30,		September 30,	
	2011	2010	2011	2010
Fixed income securities	\$ 558	\$ 615	\$ 1,730	\$ 1,879
Mortgage loans	85	90	258	289
Equity securities	3	1	5	3
Limited partnership interests	18	3	34	10
Short-term investments	1	1	2	3
Other	22	(3)	45	(16)
Investment income, before expense	687	707	2,074	2,168
Investment expense	(26)	(24)	(78)	(78)
Net investment income	\$ 661	\$ 683	\$ 1,996	\$ 2,090

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Net investment income decreased 3.2% or \$22 million to \$661 million in the third quarter of 2011 and 4.5% or \$94 million to \$2.00 billion in the first nine months of 2011 from \$683 million and \$2.09 billion in the third quarter and first nine months of 2010, respectively, primarily due to reduced average investment balances which were partially offset by higher yields. The higher yields are primarily attributable to yield optimization actions including the termination of interest rate swaps during the first quarter of 2011. Net investment income was \$662 million and \$673 million in the first quarter and second quarter of 2011, respectively.

Realized capital gains and losses The following table presents the components of realized capital gains and losses and the related tax effect.

(\$ in millions)	Three months ended		Nine months ended	
	September 30,		September 30,	
	2011	2010	2011	2010
Impairment write-downs	\$ (85)	\$ (78)	\$ (174)	\$ (361)
Change in intent write-downs	(3)	(20)	(50)	(100)
Net other-than-temporary impairment losses recognized in earnings	(88)	(98)	(224)	(461)
Sales	481	88	705	148
Valuation of derivative instruments	(196)	10	(227)	(193)
Settlements of derivative instruments	10	(34)	20	(45)
EMA limited partnership income	11	(3)	61	1
Realized capital gains and losses, pre-tax	218	(37)	335	(550)
Income tax (expense) benefit	(76)	14	(118)	193
Realized capital gains and losses, after-tax	\$ 142	\$ (23)	\$ 217	\$ (357)

Impairment write-downs are presented in the following table.

(\$ in millions)	Three months ended		Nine months ended	
	September 30,		September 30,	
	2011	2010	2011	2010
Fixed income securities	\$ (51)	\$ (71)	\$ (123)	\$ (297)
Mortgage loans	(29)	(3)	(38)	(44)
Equity securities	--	--	(5)	--
Limited partnership interests	--	(4)	(1)	(20)
Other investments	(5)	--	(7)	--
Impairment write-downs	\$ (85)	\$ (78)	\$ (174)	\$ (361)

Impairment write-downs for the three months and nine months ended September 30, 2011 were primarily driven by RMBS, which experienced deterioration in expected cash flows; investments with commercial real estate exposure, including mortgage loans, CMBS, equity securities and certain real estate related municipal bonds, which were impacted by lower real estate valuations or experienced deterioration in expected cash flows; and privately placed corporate fixed income securities impacted by issuer specific circumstances. Impairment write-downs on below investment grade RMBS and CMBS were \$31 million and \$4 million for the three months ended September 30, 2011, respectively, and \$63 million and \$37 million for the nine months ended September 30, 2011, respectively.

Change in intent write-downs are presented in the following table.

(\$ in millions)	Three months ended		Nine months ended	
	September 30,		September 30,	
	2011	2010	2011	2010
Fixed income securities	\$ (3)	\$ (20)	\$ (50)	\$ (94)
Mortgage loans	--	--	--	(6)
Change in intent write-downs	\$ (3)	\$ (20)	\$ (50)	\$ (100)

The change in intent write-downs in the three months and nine months ended September 30, 2011 were primarily a result of ongoing comprehensive reviews of our portfolios resulting in write-downs of individually identified investments, primarily lower yielding, floating rate RMBS and municipal bonds.

Sales generated \$481 million and \$705 million of net realized gains for the three months and nine months ended September 30, 2011, respectively. Net realized gains for the three months ended September 30, 2011 primarily

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related to \$494 million of net gains on sales of foreign government, U.S. government, corporate, U.S. Agency and municipal fixed income securities, partially offset by \$11 million of net losses on sales of ABS securities. During the third quarter of 2011, interest rates were at historical lows and we capitalized on valuation gains on fixed income securities through \$3.28 billion in sales generating \$459 million of realized capital gains. Net realized gains for the nine months ended September 30, 2011 primarily related to \$692 million of net gains on sales of foreign government, corporate, U.S. government, ABS and U.S. Agency securities and \$19 million of net gains on sales of equity securities, partially offset by \$25 million of net losses on sales of municipal and CMBS fixed income securities.

Valuation and settlements of derivative instruments net realized capital losses totaling \$186 million for the three months ended September 30, 2011 included \$196 million of losses on the valuation of derivative instruments and \$10 million of gains on the settlement of derivative instruments. Valuation and settlements of derivative instruments net realized capital losses totaling \$207 million for the nine months ended September 30, 2011 included \$227 million of losses on the valuation of derivative instruments and \$20 million of gains on the settlement of derivative instruments. The net realized capital losses on derivative instruments for the three and nine months ended September 30, 2011 primarily included losses on interest rate risk management due to decreases in interest rates. As a component of our approach to managing interest rate risk, realized gains and losses on certain derivative instruments are most appropriately considered in conjunction with the unrealized gains and losses on the fixed income portfolio. This approach mitigates the impacts of general interest rate changes to our overall financial condition.

CAPITAL RESOURCES AND LIQUIDITY

Capital resources consist of shareholder's equity and notes due to related parties, representing funds deployed or available to be deployed to support business operations. The following table summarizes our capital resources.

(\$ in millions)	September 30, 2011	December 31, 2010
Common stock, retained income and additional capital paid-in	\$ 5,481	\$ 5,107
Accumulated other comprehensive income	721	525
Total shareholder's equity	6,202	5,632
Notes due to related parties	700	677
Total capital resources	\$ 6,902	\$ 6,309

Shareholder's equity increased in the first nine months of 2011 due to net income and increased unrealized net capital gains on investments.

Financial ratings and strength Our ratings are influenced by many factors including our operating and financial performance, asset quality, liquidity, asset/liability management, overall portfolio mix, financial leverage (i.e., debt), exposure to risks, the current level of operating leverage and Allstate Insurance Company's ("AIC's") ratings. On November 2, 2011, S&P affirmed our financial strength rating of A+. The outlook for the S&P rating was revised to negative from stable. There have been no changes to our insurance financial strength ratings from Moody's and A.M. Best since December 31, 2010.

The Company, AIC and The Allstate Corporation (the "Corporation") are party to the Amended and Restated Intercompany Liquidity Agreement ("Liquidity Agreement") which allows for short-term advances of funds to be made between parties for liquidity and other general corporate purposes. The Liquidity Agreement does not establish a commitment to advance funds on the part of any party. The Company and AIC each serve as a lender and borrower and the Corporation serves only as a lender. The Company also has a capital support agreement with AIC. Under the capital support agreement, AIC is committed to provide capital to the Company to maintain an adequate capital level. The maximum amount of potential funding under each of these agreements is \$1.00 billion.

In addition to the Liquidity Agreement, the Company also has an intercompany loan agreement with the Corporation. The amount of intercompany loans available to the Company is at the discretion of the Corporation. The maximum amount of loans the Corporation will have outstanding to all its eligible subsidiaries at any given point in time is limited to \$1.00 billion. The Corporation may use commercial paper borrowings, bank lines of credit and repurchase agreements to fund intercompany borrowings.

Liquidity sources and uses We actively manage our financial position and liquidity levels in light of changing market, economic, and business conditions. Liquidity is managed at both the entity and enterprise level across the

Company, and is assessed on both base and stressed level liquidity needs. We believe we have sufficient liquidity to meet these needs. Additionally, we have existing intercompany agreements in place that facilitate liquidity management across the Company to enhance flexibility.

Allstate parent holding company capital capacity The Corporation has at the parent holding company level \$3.43 billion of deployable invested assets as of September 30, 2011. These assets include investments that are generally saleable within one quarter totaling \$2.91 billion. This provides funds for the parent company's relatively low fixed charges and other corporate purposes.

The Company has access to additional borrowing to support liquidity through the Corporation as follows:

- A commercial paper facility with a borrowing limit of \$1.00 billion to cover short-term cash needs. As of September 30, 2011, there were no balances outstanding and therefore the remaining borrowing capacity was \$1.00 billion; however, the outstanding balance can fluctuate daily.
- A primary credit facility is available for short-term liquidity requirements and backs the commercial paper facility. The \$1.00 billion unsecured revolving credit facility has an initial term of five years expiring in 2012 with two optional one-year extensions that can be exercised at the end of any of the remaining anniversary years of the facility upon approval of existing or replacement lenders providing more than two-thirds of the commitments to lend. The program is fully subscribed among 11 lenders with the largest commitment being \$185 million. The commitments of the lenders are several and no lender is responsible for any other lender's commitment if such lender fails to make a loan under the facility. This facility contains an increase provision that would allow up to an additional \$500 million of borrowing provided the increased portion could be fully syndicated at a later date among existing or new lenders. This facility has a financial covenant requiring that the Corporation not exceed a 37.5% debt to capital resources ratio as

defined in the agreement. This ratio as of September 30, 2011 was 20.5%. Although the right to borrow under the facility is not subject to a minimum rating requirement, the costs of maintaining the facility and borrowing under it are based on the ratings of the Corporation's senior, unsecured, nonguaranteed long-term debt. There were no borrowings under the credit facility during the third quarter and first nine months of 2011. The total amount outstanding at any point in time under the combination of the commercial paper program and the credit facility cannot exceed the amount that can be borrowed under the credit facility.

A universal shelf registration statement was filed by the Corporation with the Securities and Exchange Commission on May 8, 2009. The Corporation can use this shelf registration to issue an unspecified amount of debt securities, common stock (including 395 million shares of treasury stock as of September 30, 2011), preferred stock, depository shares, warrants, stock purchase contracts, stock purchase units and securities of trust subsidiaries. The specific terms of any securities the Corporation issues under this registration statement will be provided in the applicable prospectus supplements.

Liquidity Exposure Contractholder funds as of September 30, 2011 were \$42.32 billion. The following table summarizes contractholder funds by their contractual withdrawal provisions as of September 30, 2011.

(\$ in millions)		<u>Percent to total</u>
Not subject to discretionary withdrawal	\$ 5,933	14.0%
Subject to discretionary withdrawal with adjustments:		
Specified surrender charges ⁽¹⁾	16,499	39.0
Market value adjustments ⁽²⁾	6,674	15.8
Subject to discretionary withdrawal without adjustments ⁽³⁾	<u>13,210</u>	<u>31.2</u>
Total contractholder funds ⁽⁴⁾	<u>\$ 42,316</u>	<u>100.0%</u>

⁽¹⁾ Includes \$8.71 billion of liabilities with a contractual surrender charge of less than 5% of the account balance.

⁽²⁾ \$5.50 billion of the contracts with market value adjusted surrenders have a 30-45 day period at the end of their initial and subsequent interest rate guarantee periods (which are typically 5 or 6 years) during which there is no surrender charge or market value adjustment.

⁽³⁾ 69% of these contracts have a minimum interest crediting rate guarantee of 3% or higher.

⁽⁴⁾ Includes \$1.14 billion of contractholder funds on variable annuities reinsured to The Prudential Insurance Company of America, a subsidiary of Prudential Financial, Inc., in 2006.

While we are able to quantify remaining scheduled maturities for our institutional products, anticipating retail product surrenders is less precise. Retail life and annuity products may be surrendered by customers for a variety of reasons. Reasons unique to individual customers include a current or unexpected need for cash or a change in life insurance coverage needs. Other key factors that may impact the likelihood of customer surrender include the level of the contract surrender charge, the length of time the contract has been in force, distribution channel, market interest rates, equity market conditions and potential tax implications. In addition, the propensity for retail life insurance policies to lapse is lower than it is for fixed annuities because of the need for the insured to be re-underwritten upon policy replacement. Surrenders and partial withdrawals for our retail annuities increased 38.2% and 28.4% in the third quarter and first nine months of 2011, respectively, compared to the same periods of 2010. The annualized surrender and partial withdrawal rate on deferred annuities and interest-sensitive life insurance products, based on the beginning of year contractholder funds, was 13.4% and 10.2% for the first nine months of 2011 and 2010, respectively. We strive to promptly pay customers who request cash surrenders, however, statutory regulations generally provide up to six months in most states to fulfill surrender requests.

Our institutional products are primarily funding agreements sold to unaffiliated trusts used to back medium-term notes. As of September 30, 2011, total institutional products outstanding were \$1.88 billion. The following table presents the remaining scheduled maturities for our institutional products outstanding as of September 30, 2011.

(\$ in millions)	
2012	\$ 40
2013	1,750
2016	<u>85</u>
	<u>\$ 1,875</u>

Our asset-liability management practices limit the differences between the cash flows generated by our investment portfolio and the expected cash flow requirements of our life insurance, annuity and institutional product obligations.

Cash Flows As reflected in our Condensed Consolidated Statements of Cash Flows, lower cash provided by operating cash flows in the first nine months of 2011 compared to the first nine months of 2010 was primarily due to lower income tax refunds.

Higher cash provided by investing activities in the first nine months of 2011 compared to the first nine months of 2010 were impacted by higher net sales of fixed income securities used to fund reductions in contractholder fund liabilities.

Higher cash used in financing activities in the first nine months of 2011 compared to the first nine months of 2010 was primarily due to higher surrenders and partial withdrawals on fixed annuities and lower deposits on fixed annuities and interest-sensitive life insurance, partially offset by decreased maturities and retirements of institutional products.

Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures. We maintain disclosure controls and procedures as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934. Under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, we conducted an evaluation of the effectiveness of our disclosure controls and procedures as of the end of the period covered by this report. Based upon this evaluation, the principal executive officer and the principal financial officer concluded that our disclosure controls and

procedures are effective in providing reasonable assurance that material information required to be disclosed in our reports filed with or submitted to the Securities and Exchange Commission under the Securities Exchange Act is made known to management, including the principal executive officer and the principal financial officer, as appropriate to allow timely decisions regarding required disclosure.

Changes in Internal Control over Financial Reporting. During the fiscal quarter ended September 30, 2011, there have been no changes in our internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II. OTHER INFORMATION

Item 1. Legal Proceedings

Information required for Part II, Item 1 is incorporated by reference to the discussion under the heading "Regulation and Compliance" in Note 8 of the condensed consolidated financial statements in Part I, Item 1 of this Form 10-Q.

Item 1A. Risk Factors

This document contains "forward-looking statements" that anticipate results based on our estimates, assumptions and plans that are subject to uncertainty. These statements are made subject to the safe-harbor provisions of the Private Securities Litigation Reform Act of 1995. We assume no obligation to update any forward-looking statements as a result of new information or future events or developments.

These forward-looking statements do not relate strictly to historical or current facts and may be identified by their use of words like "plans," "seeks," "expects," "will," "should," "anticipates," "estimates," "intends," "believes," "likely," "targets" and other words with similar meanings. These statements may address, among other things, our strategy for growth, product development, investment results, regulatory approvals, market position, expenses, financial results, litigation and reserves. We believe that these statements are based on reasonable estimates, assumptions and plans. However, if the estimates, assumptions or plans underlying the forward-looking statements prove inaccurate or if other risks or uncertainties arise, actual results could differ materially from those communicated in these forward-looking statements. Risk factors which could cause actual results to differ materially from those suggested by such forward-looking statements include but are not limited to those discussed or identified in this document, in our public filings with the Securities and Exchange Commission, and those incorporated by reference in Part I, Item 1A of the Allstate Life Insurance Company Annual Report on Form 10-K for 2010.

Item 6. Exhibits

(a) Exhibits

An Exhibit Index has been filed as part of this report on page E-1.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Allstate Life Insurance Company
(Registrant)

November 4, 2011

By /s/ Samuel H. Pilch
Samuel H. Pilch
(chief accounting officer and duly
authorized officer of Registrant)

Exhibit No.

Description

- | | |
|------|--|
| 10.1 | Assignment & Delegation of Administrative Services Agreements, Underwriting Agreements, and Selling Agreements entered into as of September 1, 2011 among ALFS, Inc., Allstate Life Insurance Company, Allstate Life Insurance Company of New York, Allstate Distributors, LLC, Charter National Life Insurance Company, Intramerica Life Insurance Company, Allstate Financial Services, LLC, and Lincoln Benefit Life Company, incorporated herein by reference to Exhibit 10.1 to Allstate Life Insurance Company's Current Report on Form 8-K filed September 1, 2011. |
| 15 | Acknowledgment of awareness from Deloitte & Touche LLP, dated November 4, 2011, concerning unaudited interim financial information. |

31(i)	Rule 13a-14(a) Certification of Principal Executive Officer
31(i)	Rule 13a-14(a) Certification of Principal Financial Officer
32	Section 1350 Certifications
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema
101.CAL	XBRL Taxonomy Extension Calculation Linkbase
101.LAB	XBRL Taxonomy Extension Label Linkbase
101.PRE	XBRL Taxonomy Extension Presentation Linkbase

Allstate Life Insurance Company
3100 Sanders Road
Northbrook, IL 60062

We have reviewed, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the unaudited interim financial information of Allstate Life Insurance Company and subsidiaries for the periods ended September 30, 2011 and 2010, as indicated in our report dated November 4, 2011; because we did not perform an audit, we expressed no opinion on that information.

We are aware that our report referred to above, which is included in your Quarterly Report on Form 10-Q for the quarter ended September 30, 2011, is incorporated by reference in the following Registration Statements:

Form S-3 Registration Statement Nos.

333-150286
333-150577
333-150583
333-156064
333-157311
333-157314
333-157318
333-157319
333-157320
333-157331
333-157332
333-157334
333-158182
333-159317
333-169382

Form N-4 Registration Statement Nos.

333-102934
333-114560
333-114561
333-114562
333-121687
333-121691
333-121692
333-121693
333-121695
333-121697

We also are aware that the aforementioned report, pursuant to Rule 436(c) under the Securities Act of 1933, is not considered a part of the Registration Statement prepared or certified by an accountant or a report prepared or certified by an accountant within the meaning of Sections 7 and 11 of that Act.

/s/ Deloitte & Touche LLP

Chicago, Illinois
November 4, 2011

I, Matthew E. Winter, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Allstate Life Insurance Company;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

November 4, 2011

/s/ Matthew E. Winter
Matthew E. Winter
President and Chief Executive Officer

E-3

I, John C. Pintozzi, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Allstate Life Insurance Company;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

November 4, 2011

/s/ John C. Pintozzi

John C. Pintozzi

Senior Vice President and Chief Financial Officer

SECTION 1350 CERTIFICATIONS

Each of the undersigned hereby certifies that to his knowledge the quarterly report on Form 10-Q for the fiscal period ended September 30, 2011 of Allstate Life Insurance Company filed with the Securities and Exchange Commission fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and that the information contained in such report fairly presents, in all material respects, the financial condition and result of operations of Allstate Life Insurance Company.

November 4, 2011

/s/ Matthew E. Winter

Matthew E. Winter

President and Chief Executive Officer

/s/ John C. Pintozzi

John C. Pintozzi

Senior Vice President and Chief Financial Officer