## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

### **CURRENT REPORT**

PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported) April 27, 2005

## **Allstate Life Insurance Company**

(Exact Name of Registrant as Specified in Charter)

Illinois (State or Other Jurisdiction of Incorporation) **0-31248** (Commission File Number) **36-2554642** (IRS Employer Identification Number)

3100 Sanders Road, Northbrook, Illinois

(Address of Principal Executive Offices)

**60062** (Zip Code)

Registrant's telephone number, including area code (847) 402-5000

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### Section 2 — Financial Information

### Item 2.02. Results of Operations and Financial Condition.

The registrant furnishes below its Condensed Consolidated Statements of Operations for the three-month periods ended March 31, 2005 and 2004 and Condensed Consolidated Statements of Financial Position as of March 31, 2005 and December 31, 2004, prepared in conformity with accounting principles generally accepted in the United States of America, and certain non-GAAP and operating measures:

# ALLSTATE LIFE INSURANCE COMPANY AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

		Three Months Ended March 31,			
(in millions)		<u>;                                    </u>	2004		
Revenues					
Premiums	\$	142 \$	5 151		
Contract charges		259	234		
Net investment income		888	783		
Realized capital gains and losses		1	(27)		
		1,290	1,141		
Costs and expenses					
Contract benefits		347	336		
Interest credited to contractholder funds		576	449		
Amortization of deferred policy acquisition costs		169	115		
Operating costs and expenses		116	102		

	1,208	1,002
Loss on disposition of operations	 (5)	 (3)
Income from operations before income tax expense and cumulative effect of change in accounting	77	126
principle, after-tax Income tax expense	 9	 136 45
Income before cumulative effect of change in accounting principle, after-tax	68	91
Cumulative effect of change in accounting principle, after-tax	 	 (175)
Net income (loss)	\$ 68	\$ (84)

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# ALLSTATE LIFE INSURANCE COMPANY AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

(in millions, except par value data)		March 31, 2005 (Est.)		December 31, 2004	
Assets					
Investments					
Fixed income securities, at fair value (amortized cost \$58,263 and \$55,964)	\$	50,768	\$	59,291	
Mortgage loans		7,538		7,318	
Equity securities		228		214	
Short-term		1,630		1,440	
Policy loans		719		722	
Other		623		704	
Total investments	: :	71,506		69,689	
Cash		162		241	
Deferred policy acquisition costs		3,582		3,176	
Reinsurance recoverables, net		1,586		1,507	
Accrued investment income		641		593	
Other assets		726		818	
Separate Accounts		14,087		14,377	
		,		1,077	
Total assets	\$	92,290	\$	90,401	
Liabilities					
	¢ I		¢	52.020	
Contractholder funds		55,666	\$	53,939	
Reserve for life-contingent contract benefits		11,558		11,203	
Unearned premiums		31		31	
Payable to affiliates, net		90		79	
Other liabilities and accrued expenses		4,399		3,721	
Deferred income taxes		358		638	
Short-term debt		75			
Long-term debt		98		104	
Separate Accounts	· · · · · · · · · · · · · · · · · · ·	14,087		14,377	
Total liabilities	8	36,362		84,092	
				· ·	
Shareholder's Equity					
Redeemable preferred stock—series A, \$100 par value, 1,500,000 shares		_		-	
authorized, 49,230 shares issued and outstanding		5		5	
Redeemable preferred stock—series B, \$100 par value, 1,500,000 shares authorized, none issued					
Common stock, \$227 par value, 23,800 shares authorized and outstanding		5		5	
Additional capital paid-in		1,091		1,108	
Retained income		4,205		4,178	
Accumulated other comprehensive income:					
Unrealized net capital gains and losses		622		1,013	
Total accumulated other comprehensive income		622		1,013	
Total shareholder's equity		5,928		6,309	
Total liabilities and shareholder's equity	\$	92,290	\$	90,401	
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#### **Definitions of Non-GAAP and Operating Measures**

We believe that investors' understanding of our performance is enhanced by our disclosure of the following non-GAAP financial measure. Our method of calculating this measure may differ from those used by other companies and therefore comparability may be limited.

Operating income is income before cumulative effect of change in accounting principle, after-tax, excluding:

- realized capital gains and losses, after-tax, except for periodic settlements and accruals on non-hedge derivative instruments which are reported with
  realized capital gains and losses but included in operating income,
- amortization of deferred policy acquisition costs ("DAC") and deferred sales inducements ("DSI"), to the extent that they resulted from the
  recognition of certain realized capital gains and losses,
- (loss) gain on disposition of operations, after-tax, and
- adjustments for other significant non-recurring, infrequent or unusual items, when (a) the nature of the charge or gain is such that it is reasonably unlikely to recur within two years, or (b) there has been no similar charge or gain within the prior two years.

Net income is the GAAP measure that is most directly comparable to operating income.

We use operating income to evaluate our results of operations. It reveals trends in our insurance and financial services business that may be obscured by the net effect of realized capital gains and losses and (loss) gain on disposition of operations and adjustments for other significant non-recurring, infrequent or unusual items. Realized capital gains and losses and (loss) gain on disposition of operations may vary significantly between periods and are generally driven by business decisions and economic developments such as market conditions, the timing of which is unrelated to the insurance underwriting process. Moreover, we reclassify periodic settlements on non-hedge derivative instruments into operating income to report them in a manner consistent with the economically hedged investments, replicated assets or product attributes (e.g. net investment income and interest credited to contractholder funds) and by doing so, appropriately reflect trends in product performance. Non-recurring items are excluded because, by their nature, they are not indicative of our business or economic trends. Therefore, we believe it is useful for investors to evaluate these components separately and in the aggregate when reviewing our performance. We use adjusted measures of operating income in incentive compensation. Operating income should not be considered as a substitute for net income and does not reflect the overall profitability of our business.

The following table reconciles operating income and net income.

	Three Months Ended March 31,		nded
(in millions)	Est	t. 2005	2004
Operating income	\$	143 \$	124
Realized capital gains and losses		1	(27)
Income tax benefit		—	10
Realized capital gains and losses, after-tax		1	(17)
DAC and DSI amortization relating to realized capital gains and losses, after-tax		(61)	(10)
Reclassification of periodic settlements and accruals on non-hedge derivative instruments,			
after-tax		(12)	(4)
Loss on disposition of operations, after-tax		(3)	(2)
Income before cumulative effect of change in accounting principle, after-tax		68	91
Cumulative effect of change in accounting principle, after-tax			(175)
Net income (loss)	\$	68 \$	(84)

### **Operating Measures**

We believe that investors' understanding of our performance is enhanced by our disclosure of the following operating financial measures. Our method of calculating these measures may differ from those used by other companies and therefore comparability may be limited.

**Premiums and deposits** is an operating measure that we use to analyze production trends for sales. It includes premiums on insurance policies and annuities and all deposits and other funds received from customers on deposit-type products, which we account for under GAAP as increases to liabilities rather than as revenue.

The following table illustrates where premiums and deposits are reflected in the condensed consolidated financial statements.

	Th	Three Months Ended March 31,		
(in millions)	Est. 2	05	2004	
Premiums	\$	142 \$	151	
Deposits to contractholder funds		3,249	2,743	
Deposits to separate accounts		343	367	
Change in unearned premiums and other adjustments		(5)	(6)	
Premiums and deposits	\$	3,729 \$	3,255	

**New sales of financial products by Allstate exclusive agencies** is an operating measure that we use to quantify the current year sales of financial products by the Allstate proprietary distribution channel. New sales of financial products by Allstate exclusive agencies includes annual premiums on new insurance policies, initial premiums and deposits on annuities, net new deposits in the Allstate Bank, sales of other companies' mutual funds, and excludes renewal

premiums. New sales of financial products by Allstate exclusive agencies for the first quarter of 2005 and 2004 totaled \$514 million and \$491 million, respectively.

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

ALLSTATE LIFE INSURANCE COMPANY

By /s/ Samuel H. Pilch

Name: Samuel H. Pilch Title: Group Vice President and Controller

April 27, 2005