

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

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**FORM 8-K**

CURRENT REPORT

PURSUANT TO SECTION 13 OR 15 (d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported) October 31, 2011

**The Allstate Corporation**  
(Exact name of registrant as specified in charter)

**Delaware**  
(State or other  
jurisdiction of incorporation)

**1-11840**  
(Commission  
File Number)

**36-3871531**  
(IRS Employer  
Identification No.)

**2775 Sanders Road, Northbrook, Illinois**  
(Address of principal executive offices)

**60062**  
(Zip Code)

Registrant's telephone number, including area code **(847) 402-5000**

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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**Section 2. – Financial Information**

**Item 2.02. Results of Operations and Financial Condition.**

On October 31, 2011, the registrant issued a press release announcing its financial results for the third quarter of 2011, and the availability of the registrant's third quarter investor supplement on the registrant's web site. The press release and the investor supplement are furnished as Exhibits 99.1 and 99.2 to this report. The information contained in the press release and the investor supplement are furnished and not filed pursuant to instruction B.2 of Form 8-K.

**Section 9. – Financial Statements and Exhibits**

**Item 9.01. Financial Statements and Exhibits.**

(d) Exhibits

- 99.1 Registrant's press release dated October 31, 2011
- 99.2 Third quarter 2011 Investor Supplement of The Allstate Corporation

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

THE ALLSTATE CORPORATION  
(registrant)

By /s/ Samuel H. Pilch  
Name: Samuel H. Pilch  
Title: Senior Group Vice President  
and Controller

Dated: October 31, 2011

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# NEWS

## FOR IMMEDIATE RELEASE

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### Allstate Reports Third Quarter Profits Despite Large Weather-Related Losses

NORTHBROOK, Ill., October 31, 2011 – The Allstate Corporation (NYSE: ALL) today reported financial results for the third quarter of 2011:

The Allstate Corporation Consolidated Highlights			
(\$ in millions, except per share amounts and ratios)	Three months ended September 30,		
	2011	2010	% Change
<b>Consolidated revenues</b>	<b>\$ 8,242</b>	<b>\$ 7,908</b>	<b>4.2</b>
<b>Net income</b>	<b>165</b>	<b>367</b>	<b>(55.0)</b>
<b>Net income per diluted share</b>	<b>0.32</b>	<b>0.68</b>	<b>(52.9)</b>
<b>Operating income*</b>	<b>84</b>	<b>452</b>	<b>(81.4)</b>
<b>Operating income per diluted share*</b>	<b>0.16</b>	<b>0.83</b>	<b>(80.7)</b>
<b>Book value per share</b>	<b>35.56</b>	<b>35.48</b>	<b>0.2</b>
<b>Book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities*</b>	<b>33.39</b>	<b>33.38</b>	<b>--</b>
<b>Catastrophe losses</b>	<b>1,077</b>	<b>386</b>	<b>179.0</b>
<b>Property-Liability combined ratio</b>	<b>104.8</b>	<b>95.9</b>	<b>8.9 pts</b>
<b>Property-Liability combined ratio excluding the effect of catastrophes and prior year reserve reestimates ("underlying combined ratio")*</b>	<b>89.2</b>	<b>89.2</b>	<b>-- pts</b>

\* Measures used in this release that are not based on accounting principles generally accepted in the United States of America ("non-GAAP") are defined and reconciled to the most directly comparable GAAP measure and operating measures are defined in the "Definitions of Non-GAAP and Operating Measures" section of this document.

"Maintaining auto insurance profitability and proactively managing our investment portfolio enabled us to overcome an increase of \$691 million in catastrophe losses from the third quarter of 2010 and still earn a profit," said Thomas J. Wilson, chairman, president and chief executive officer of The Allstate Corporation. "Progress was made in improving auto insurance profitability in New York and Florida and raising underlying returns in homeowners insurance. A small decline in auto insurance policies during the last twelve months is related to the impact of improving profitability in New York and Florida and a 4% decline in homeowners policies. The Property-Liability underlying combined ratio of 88.9 for the first three quarters of 2011 continued to compare favorably with our full-year guidance range of 88 to 91.

"Allstate Financial's results were solid and investment results were also strong in the quarter. Allstate Financial's operating income increased 24.1% from the prior year third quarter to \$134 million in the third quarter of 2011 reflecting improved margins and lower expenses. These improvements were partially offset by the managed reduction in the size of the fixed annuity business. Proactive risk and return strategies enabled us to maintain the portfolio yield, realize net capital gains and increase the absolute level of fixed income unrealized gains in the quarter.

"We completed the \$1 billion share repurchase program in the third quarter, and the acquisition of Esurance and Answer Financial in early October," Wilson concluded.

#### Property-Liability Impacted by Catastrophe Losses, Underlying Profitability Within Guidance

Allstate's Property-Liability combined ratio for the third quarter of 2011 was 104.8, reflecting the previously reported catastrophe losses of \$1.1 billion, or 16.7 points. During the period, Allstate experienced 23 catastrophe loss events, including Hurricane Irene and Tropical Storm Lee. Excluding catastrophe losses and prior year reserve reestimates, the Property-Liability underlying combined ratio was 89.2 during the third quarter of 2011, consistent with the third quarter of 2010. Total Allstate brand policies in force declined as of September 30, 2011 compared to the prior year quarter driven by standard auto and homeowners declines, but were partly offset by growth in the Emerging Business lines and Canada.

Allstate brand standard auto premiums written\* declined by 0.8% from the prior year third quarter as increased average premiums were offset by lower policies in force. Average gross premium increased 1.1% in the third quarter of 2011 compared to the third quarter of 2010, as rate increases were partially offset by reduced volumes in New York and Florida where average premiums are above the countrywide average. Policies in force declined during the quarter, consistent with the company's expectation, as growth was balanced with a focus on maintaining auto profitability. New issued applications declined 13.2% in the quarter when compared to the prior year, while retention improved to 89.1 from 88.7 in the third quarter of last year. The Allstate brand standard auto combined ratio was 94.2, 1.0 points higher than the third quarter of 2010.

Allstate brand homeowners premiums written increased 1.5% in the third quarter of 2011 compared to the same period a year ago, as a 5.0% increase in average gross premium was partly offset by a 4.2% decline in policies in force. Rate increases averaging 13.9% were approved in 15 states during the third quarter, as Allstate continued to take actions to improve homeowners returns. Policies in force declined reflecting restrictions in new business and, to a lesser degree, the decision not to offer continuing coverage to some policyholders. The Allstate brand homeowners combined ratio was 131.9 for the third quarter of 2011 as catastrophe losses impacted the combined ratio by 55.8 points. Excluding the impact of catastrophes and prior year reserve reestimates, the Allstate brand homeowners underlying combined ratio was 73.3 in the third quarter of 2011, compared to 75.0 in the third quarter of 2010.

#### Allstate Financial Strategy Produces Improved Financial Results

Allstate Financial's strategy of reducing concentration in, and improving the profitability of, investment spread products, expanding the sales of underwritten products through Allstate agencies and growing Allstate Benefits resulted in improved financial results. Operating income increased to \$134 million in the third quarter, which was 24.1% above the third quarter of 2010. Net income increased to \$183 million in the third quarter of 2011 compared to \$85 million in the same quarter of 2010.

Allstate Financial premiums and contract charges were essentially flat to the prior year quarter as growth in underwritten products was offset by a decline in annuity sales. Premiums and contract charges on products sold through Allstate agencies were 5.3% higher than the prior year quarter. Deferred fixed annuity contractholder funds declined \$4.0 billion, or 13.4%, as of September 30, 2011 compared to September 30, 2010, as surrenders and maturities outpaced new sales. Allstate Benefits' premiums and contract charges were 2.7% higher than the third quarter of 2010.

Operating income was \$26 million higher than the third quarter of 2010 as increases in the investment spread and lower expenses were only partly offset by declines in the benefit spread. The investment spread increased 11.8% to \$142 million in the third quarter when compared to the prior year third quarter, as actions to improve investment portfolio yields and lower crediting rates on annuities and interest-sensitive life insurance more than offset the effect of a continued decline in spread-based business in force. The benefit spread decreased to \$134 million in the third quarter from \$141 million in the 2010 third quarter, due primarily to unfavorable mortality experience on annuities and life insurance, partly offset by higher profitability and growth at Allstate Benefits and higher contract charges on interest-sensitive life insurance. The improvement in net income was due to net realized capital gains in the third quarter, versus net realized capital losses in the third quarter of last year, and increased operating income.

#### Proactive Management of Investment Portfolio Maintains Yield and Return

Allstate's proactive management of risk and return during the first nine months of 2011 was focused on enhancing yields and total risk adjusted returns. The fixed income yields were maintained, despite lower

interest rates, by increasing corporate bond allocations, reducing investments in government securities and slightly lengthening duration. Interest rate derivative positions, which were used for overall risk management purposes in 2010, were also terminated in 2011. Additional actions to manage risk included reducing select exposures to municipal bonds and European Union banks and reallocating portions of below investment grade exposures from structured securities to high-yield corporate bonds.

Allstate's consolidated investment portfolio totaled \$97.5 billion at September 30, 2011 compared to \$100.5 billion at December 31, 2010, as the Allstate Financial portfolio declined in size with the reduction in the fixed annuity business. Net investment income was \$994 million for the third quarter of 2011, which was 1.1% below the prior year quarter primarily due to lower portfolio balances. The total portfolio yield was 4.5% for the third quarter of 2011, which was higher than the prior year quarter and consistent with the second quarter of 2011. Net realized capital gains for the third quarter of 2011 were \$264 million, pre-tax, compared to a net realized capital loss of \$144 million, pre-tax, in the third quarter of 2010. Realized gains in the current year quarter were primarily due to sales of foreign government and U.S. Treasury securities, which were partly offset by losses on the valuation of interest rate derivatives resulting from lower interest rates and impairments on real estate-related and equity securities. Net unrealized capital gains totaled \$2.4 billion, pre-tax, at September 30, 2011 compared to \$1.4 billion at December 31, 2010, as the benefit of lower interest rates was only partially offset by realized gains.

#### Share Repurchases Total \$308 Million, Completing \$1 Billion Program

"We completed our share repurchase program during the third quarter bringing total share repurchases to \$20 billion over the last 17 years," said Don Civgin, executive vice president and chief financial officer. Allstate repurchased shares totaling \$308 million during the third quarter of 2011, completing the \$1 billion share repurchase program authorized in November of 2010.

Statutory surplus at September 30, 2011 was an estimated \$14.4 billion for Allstate Insurance Company, including \$3.7 billion at Allstate Life Insurance Company. This compares to Allstate Insurance Company statutory surplus of \$15.1 billion at June 30, 2011 and \$15.4 billion at December 31, 2010. During the third quarter of 2011, Allstate Insurance Company paid a \$200 million dividend to the holding company. Deployable assets at the holding company level totaled \$3.4 billion at September 30, 2011 compared to \$3.5 billion at June 30, 2011 and \$3.8 billion at December 31, 2010.

"Book value per share totaled \$35.56 at September 30, 2011, compared to \$35.95 at June 30, 2011 and \$35.48 at September 30, 2010. Strong auto profitability, realized capital gains and an increase in unrealized gains on the fixed income portfolio so far this year have offset the impact of high catastrophe losses and a decline in the value of our equity portfolio," Civgin concluded.

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Visit [www.allstateinvestors.com](http://www.allstateinvestors.com) to view additional information about Allstate's results, including a webcast of its quarterly conference call and the presentation discussed on the call. The conference call will be held at 9 a.m. ET on Tuesday, November 1.

The Allstate Corporation (NYSE: ALL) is the nation's largest publicly held personal lines insurer known for its "You're In Good Hands With Allstate®" slogan. Now celebrating its 80th anniversary as an insurer, Allstate is reinventing protection and retirement to help nearly 16 million households insure what they have today and better prepare for tomorrow. Consumers access Allstate insurance products (auto, home, life and retirement) and services through Allstate agencies, independent agencies, and Allstate exclusive financial representatives in the U.S. and Canada, as well as via [www.allstate.com](http://www.allstate.com) and 1-800 Allstate®.

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### THE ALLSTATE CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(\$ in millions, except per share data)

	Three months ended September 30,		Nine months ended September 30,	
	2011	2010	2011	2010
	(unaudited)		(unaudited)	
<b>Revenues</b>				
Property-liability insurance premiums	\$ 6,432	\$ 6,499	\$ 19,337	\$ 19,515
Life and annuity premiums and contract charges	552	548	1,668	1,637
Net investment income	994	1,005	2,996	3,104
Realized capital gains and losses:				
Total other-than-temporary impairment losses	(197)	(99)	(435)	(637)
Portion of loss recognized in other comprehensive income	(6)	(68)	(37)	(91)
Net other-than-temporary impairment losses recognized in earnings	(203)	(167)	(472)	(728)
Sales and other realized capital gains and losses	467	23	889	(215)
Total realized capital gains and losses	264	(144)	417	(943)
	8,242	7,908	24,418	23,313
<b>Costs and expenses</b>				
Property-liability insurance claims and claims expense	5,132	4,603	15,963	14,109
Life and annuity contract benefits	455	445	1,331	1,372
Interest credited to contractholder funds	405	445	1,240	1,358
Amortization of deferred policy acquisition costs	1,122	1,006	3,191	2,969
Operating costs and expenses	825	828	2,465	2,446
Restructuring and related charges	8	9	28	33
Interest expense	92	91	275	275
	8,039	7,427	24,493	22,562
Gain (loss) on disposition of operations	--	9	(17)	12
<b>Income (loss) from operations before income tax expense (benefit)</b>	203	490	(92)	763
Income tax expense (benefit)	38	123	(156)	131
<b>Net income</b>	\$ 165	\$ 367	\$ 64	\$ 632
<b>Earnings per share:</b>				
<b>Net income per share - Basic</b>	\$ 0.32	\$ 0.68	\$ 0.12	\$ 1.17
<b>Weighted average shares - Basic</b>	512.0	540.9	520.4	540.6
<b>Net income per share - Diluted</b>	\$ 0.32	\$ 0.68	\$ 0.12	\$ 1.16
<b>Weighted average shares - Diluted</b>	514.2	543.0	522.9	542.7
<b>Cash dividends declared per share</b>	\$ 0.21	\$ 0.20	\$ 0.63	\$ 0.60

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### THE ALLSTATE CORPORATION SEGMENT RESULTS

(\$ in millions, except ratios)

	Three months ended September 30,		Nine months ended September 30,	
	2011	2010	2011	2010
<b>Property-Liability</b>				
Premiums written	\$ 6,728	\$ 6,767	\$ 19,554	\$ 19,665
Premiums earned	\$ 6,432	\$ 6,499	\$ 19,337	\$ 19,515
Claims and claims expense	(5,132)	(4,603)	(15,963)	(14,109)

Amortization of deferred policy acquisition costs	(907)	(915)	(2,719)	(2,754)
Operating costs and expenses	(696)	(706)	(2,111)	(2,074)
Restructuring and related charges	(8)	(9)	(30)	(34)
Underwriting (loss) income	<u>(311)</u>	<u>266</u>	<u>(1,486)</u>	<u>544</u>
Net investment income	298	284	892	898
Periodic settlements and accruals on non-hedge derivative instruments	(5)	(2)	(12)	(4)
Income tax benefit (expense) on operations	<u>39</u>	<u>(154)</u>	<u>321</u>	<u>(390)</u>
Operating income (loss)	21	394	(285)	1,048
Realized capital gains and losses, after-tax	15	(69)	47	(261)
Gain on disposition of operations, after-tax	--	4	--	4
Reclassification of periodic settlements and accruals on non-hedge derivative instruments, after-tax	<u>4</u>	<u>2</u>	<u>8</u>	<u>3</u>
Net income (loss)	<u>\$ 40</u>	<u>\$ 331</u>	<u>\$ (230)</u>	<u>\$ 794</u>
Catastrophe losses	<u>\$ 1,077</u>	<u>\$ 386</u>	<u>\$ 3,749</u>	<u>\$ 1,670</u>
Operating ratios:				
Claims and claims expense ratio	79.8	70.8	82.6	72.3
Expense ratio	25.0	25.1	25.1	24.9
Combined ratio	<u>104.8</u>	<u>95.9</u>	<u>107.7</u>	<u>97.2</u>
Effect of catastrophe losses on combined ratio	<u>16.7</u>	<u>5.9</u>	<u>19.4</u>	<u>8.6</u>
Effect of prior year reserve reestimates on combined ratio	<u>(1.8)</u>	<u>0.2</u>	<u>(1.1)</u>	<u>(0.9)</u>
Effect of catastrophe losses included in prior year reserve reestimates on combined ratio	<u>(0.7)</u>	<u>(0.6)</u>	<u>(0.5)</u>	<u>(0.7)</u>
Effect of Discontinued Lines and Coverages on combined ratio	<u>0.2</u>	<u>0.3</u>	<u>0.1</u>	<u>0.1</u>
<b>Allstate Financial</b>				
Investments	<u>\$ 59,068</u>	<u>\$ 62,915</u>	<u>\$ 59,068</u>	<u>\$ 62,915</u>
Premiums and contract charges	\$ 552	\$ 548	\$ 1,668	\$ 1,637
Net investment income	682	707	2,060	2,161
Periodic settlements and accruals on non-hedge derivative instruments	18	10	54	38
Contract benefits	(455)	(445)	(1,331)	(1,372)
Interest credited to contractholder funds	(395)	(446)	(1,232)	(1,359)
Amortization of deferred policy acquisition costs	(101)	(101)	(317)	(200)
Operating costs and expenses	(105)	(118)	(324)	(354)
Restructuring and related charges	--	--	2	1
Income tax expense on operations	<u>(62)</u>	<u>(47)</u>	<u>(189)</u>	<u>(180)</u>
Operating income	134	108	391	372
Realized capital gains and losses, after-tax	142	(25)	207	(360)
Valuation changes on embedded derivatives that are not hedged, after-tax	(4)	--	1	--
DAC and DSI (amortization) accretion relating to realized capital gains and losses and valuation changes on embedded derivatives that are not hedged, after-tax	(78)	7	(109)	9
DAC and DSI unlocking relating to realized capital gains and losses, after-tax	--	--	1	(18)
Reclassification of periodic settlements and accruals on non-hedge derivative instruments, after-tax	(12)	(7)	(35)	(25)
Gain (loss) on disposition of operations, after-tax	<u>1</u>	<u>2</u>	<u>(10)</u>	<u>4</u>
Net income (loss)	<u>\$ 183</u>	<u>\$ 85</u>	<u>\$ 446</u>	<u>\$ (18)</u>
<b>Corporate and Other</b>				
Net investment income	\$ 14	\$ 14	\$ 44	\$ 45
Operating costs and expenses	(116)	(95)	(305)	(293)
Income tax benefit on operations	<u>31</u>	<u>31</u>	<u>94</u>	<u>96</u>
Operating loss	(71)	(50)	(167)	(152)
Realized capital gains and losses, after-tax	<u>13</u>	<u>1</u>	<u>15</u>	<u>8</u>
Net loss	<u>\$ (58)</u>	<u>\$ (49)</u>	<u>\$ (152)</u>	<u>\$ (144)</u>
<b>Consolidated net income</b>	<u>\$ 165</u>	<u>\$ 367</u>	<u>\$ 64</u>	<u>\$ 632</u>

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**THE ALLSTATE CORPORATION AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**

(\$ in millions, except par value data)

	September 30, 2011	December 31, 2010
	(unaudited)	
<b>Assets</b>		
Investments:		
Fixed income securities, at fair value (amortized cost \$73,935 and \$78,786)	\$ 76,394	\$ 79,612
Equity securities, at fair value (cost \$4,252 and \$4,228)	4,157	4,811
Mortgage loans	6,956	6,679
Limited partnership interests	4,407	3,816
Short-term, at fair value (amortized cost \$3,517 and \$3,279)	3,517	3,279
Other	<u>2,094</u>	<u>2,286</u>
Total investments	97,525	100,483
Cash	1,026	562
Premium installment receivables, net	4,988	4,839
Deferred policy acquisition costs	4,444	4,769
Reinsurance recoverables, net	6,720	6,552
Accrued investment income	854	809
Deferred income taxes	792	784
Property and equipment, net	908	921
Goodwill	874	874
Other assets	2,037	1,605
Separate Accounts	<u>6,791</u>	<u>8,676</u>
<b>Total assets</b>	<u>\$ 126,959</u>	<u>\$ 130,874</u>
<b>Liabilities</b>		
Reserve for property-liability insurance claims and claims expense	\$ 20,395	\$ 19,468
Reserve for life-contingent contract benefits	14,308	13,482
Contractholder funds	43,776	48,195
Unearned premiums	10,002	9,800
Claim payments outstanding	960	737
Other liabilities and accrued expenses	6,691	5,564
Long-term debt	5,907	5,908
Separate Accounts	<u>6,791</u>	<u>8,676</u>
<b>Total liabilities</b>	<u>108,830</u>	<u>111,830</u>
<b>Equity</b>		
Preferred stock, \$1 par value, 25 million shares authorized, none issued	--	--
Common stock, \$.01 par value, 2.0 billion shares authorized and 900 million issued, 505 million and 533 million shares outstanding	9	9
Additional capital paid-in	3,177	3,176
Retained income	31,704	31,969
Deferred ESOP expense	(43)	(44)
Treasury stock, at cost (395 million and 367 million shares)	(16,693)	(15,910)
Accumulated other comprehensive income:		
Unrealized net capital gains and losses:		
Unrealized net capital losses on fixed income securities with OTTI	(155)	(190)
Other unrealized net capital gains and losses	1,683	1,089
Unrealized adjustment to DAC, DSI and insurance reserves	(496)	36
Total unrealized net capital gains and losses	<u>1,032</u>	<u>935</u>
Unrealized foreign currency translation adjustments	49	69
Unrecognized pension and other postretirement benefit cost	<u>(1,135)</u>	<u>(1,188)</u>
Total accumulated other comprehensive loss	<u>(54)</u>	<u>(184)</u>
<b>Total shareholders' equity</b>	<u>18,100</u>	<u>19,016</u>
Noncontrolling interest	29	28
<b>Total equity</b>	<u>18,129</u>	<u>19,044</u>
<b>Total liabilities and equity</b>	<u>\$ 126,959</u>	<u>\$ 130,874</u>

**THE ALLSTATE CORPORATION AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

(\$ in millions)

	Nine months ended September 30,	
	2011	2010
	(unaudited)	
<b>Cash flows from operating activities</b>		
Net income	\$ 64	\$ 632
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation, amortization and other non-cash items	149	55
Realized capital gains and losses	(417)	943
Loss (gain) on disposition of operations	17	(12)
Interest credited to contractholder funds	1,240	1,358
Changes in:		
Policy benefits and other insurance reserves	546	143
Unearned premiums	220	172
Deferred policy acquisition costs	138	(138)
Premium installment receivables, net	(158)	(137)
Reinsurance recoverables, net	(275)	(229)
Income taxes	(188)	178
Other operating assets and liabilities	335	58
Net cash provided by operating activities	<u>1,671</u>	<u>3,023</u>
<b>Cash flows from investing activities</b>		
Proceeds from sales:		
Fixed income securities	23,916	17,345
Equity securities	1,116	4,262
Limited partnership interests	762	387
Mortgage loans	74	121
Other investments	149	98
Investment collections:		
Fixed income securities	3,864	3,672
Mortgage loans	491	784
Other investments	105	96
Investment purchases:		
Fixed income securities	(21,900)	(20,712)
Equity securities	(1,066)	(2,721)
Limited partnership interests	(1,159)	(1,040)
Mortgage loans	(896)	(55)
Other investments	(199)	(99)
Change in short-term investments, net	64	104
Change in other investments, net	(357)	(464)
Purchases of property and equipment, net	(160)	(114)
Disposition of operations	1	7
Net cash provided by investing activities	<u>4,805</u>	<u>1,671</u>
<b>Cash flows from financing activities</b>		
Repayment of long-term debt	(1)	(1)
Contractholder fund deposits	1,606	2,297
Contractholder fund withdrawals	(6,439)	(6,779)
Dividends paid	(327)	(322)
Treasury stock purchases	(858)	(5)
Shares reissued under equity incentive plans, net	18	26
Excess tax benefits on share-based payment arrangements	(4)	(7)
Other	(7)	(15)
Net cash used in financing activities	<u>(6,012)</u>	<u>(4,806)</u>
<b>Net increase (decrease) in cash</b>	464	(112)
<b>Cash at beginning of period</b>	562	612
<b>Cash at end of period</b>	<u>\$ 1,026</u>	<u>\$ 500</u>

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**Definitions of Non-GAAP and Operating Measures**

We believe that investors' understanding of Allstate's performance is enhanced by our disclosure of the following non-GAAP and operating financial measures. Our methods for calculating these measures may differ from those used by other companies and therefore comparability may be limited.

**Operating income (loss)** is net income (loss), excluding:

- realized capital gains and losses, after-tax, except for periodic settlements and accruals on non-hedge derivative instruments, which are reported with realized capital gains and losses but included in operating income (loss),
- valuation changes on embedded derivatives that are not hedged, after-tax,
- amortization of DAC and DSI, to the extent they resulted from the recognition of certain realized capital gains and losses or valuation changes on embedded derivatives that are not hedged,
- gain (loss) on disposition of operations, after-tax, and
- adjustments for other significant non-recurring, infrequent or unusual items, when (a) the nature of the charge or gain is such that it is reasonably unlikely to recur within two years, or (b) there has been no similar charge or gain within the prior two years.

Net income (loss) is the GAAP measure that is most directly comparable to operating income (loss).

We use operating income (loss) as an important measure to evaluate our results of operations. We believe that the measure provides investors with a valuable measure of the company's ongoing performance because it reveals trends in our insurance and financial services business that may be obscured by the net effect of realized capital gains and losses, valuation changes on embedded derivatives that are not hedged, gain (loss) on disposition of operations and adjustments for other significant non-recurring, infrequent or unusual items. Realized capital gains and losses, valuation changes on embedded derivatives that are not hedged and gain (loss) on disposition of operations may vary significantly between periods and are generally driven by business decisions and external economic developments such as capital market conditions, the timing of which is unrelated to the insurance underwriting process. Consistent with our intent to protect results or earn additional income, operating income (loss) includes periodic settlements and accruals on certain derivative instruments that are reported in realized capital gains and losses because they do not qualify for hedge accounting or are not designated as hedges for accounting purposes. These instruments are used for economic hedges and to replicate fixed income securities, and by including them in operating income (loss), we are appropriately reflecting their trends in our performance and in a manner consistent with the economically hedged investments, product attributes (e.g., net investment income and interest credited to contractholder funds) or replicated investments. Non-recurring items are excluded because, by their nature, they are not indicative of our business or economic trends. Accordingly, operating income (loss) excludes the effect of items that tend to be highly variable from period to period and highlights the results from ongoing operations and the underlying profitability of our business. A byproduct of excluding these items to determine operating income is the transparency and understanding of their significance to net income variability and profitability while recognizing these or similar items may recur in subsequent periods. Operating income (loss) is used by management along with the other components of net income (loss) to assess our performance. We use adjusted measures of operating income (loss) and operating income (loss) per diluted share in incentive compensation. Therefore, we believe it is useful for investors to evaluate net income (loss), operating income (loss) and their components separately and in the aggregate when reviewing and evaluating our performance. We note that investors, financial analysts, financial and business media organizations and rating agencies utilize operating income results in their evaluation of our and our industry's financial performance and in their investment decisions, recommendations and communications as it represents a reliable, representative and consistent measurement of the industry and the company and management's performance. We note that the price to earnings multiple commonly used by insurance investors as a forward-looking valuation technique uses operating income (loss) as the denominator. Operating income (loss) should not be considered as a substitute for net income (loss) and does not reflect the overall profitability of our business.

The following tables reconcile operating income (loss) and net income (loss).

(\$ in millions, except per share data)

	For the three months ended September 30,							
	Property-Liability		Allstate Financial		Consolidated		Per diluted share	
	2011	2010	2011	2010	2011	2010	2011	2010
<b>Operating income</b>	\$ 21	\$ 394	\$ 134	\$ 108	\$ 84	\$ 452	\$ 0.16	\$ 0.83
Realized capital gains and losses	24	(107)	219	(38)	264	(144)		
Income tax (expense) benefit	(9)	38	(77)	13	(94)	51		
Realized capital gains and losses, after-tax	15	(69)	142	(25)	170	(93)	0.33	(0.17)
Valuation changes on embedded derivatives that are not hedged, after-tax	--	--	(4)	--	(4)	--	(0.01)	--
DAC and DSI (amortization) accretion relating to realized capital gains and losses and valuation changes on embedded derivatives that are not hedged, after-tax	--	--	(78)	7	(78)	7	(0.15)	0.01
Reclassification of periodic settlements and accruals on non-hedge derivative instruments, after-tax	4	2	(12)	(7)	(8)	(5)	(0.01)	--
Gain on disposition of operations, after-tax	--	4	1	2	1	6	--	0.01
<b>Net income</b>	<u>\$ 40</u>	<u>\$ 331</u>	<u>\$ 183</u>	<u>\$ 85</u>	<u>\$ 165</u>	<u>\$ 367</u>	<u>\$ 0.32</u>	<u>\$ 0.68</u>

(\$ in millions, except per share data)

	For the nine months ended September 30,							
	Property-Liability		Allstate Financial		Consolidated		Per diluted share	
	2011	2010	2011	2010	2011	2010	2011	2010
<b>Operating (loss) income</b>	\$ (285)	\$ 1,048	\$ 391	\$ 372	\$ (61)	\$ 1,268	\$ (0.12)	\$ 2.34
Realized capital gains and losses	73	(403)	320	(553)	417	(943)		
Income tax (expense) benefit	(26)	142	(113)	193	(148)	330		
Realized capital gains and losses, after-tax	47	(261)	207	(360)	269	(613)	0.52	(1.13)
Valuation changes on embedded derivatives that are not hedged, after-tax	--	--	1	--	1	--	--	--
DAC and DSI (amortization) accretion relating to realized capital gains and losses and valuation changes on embedded derivatives that are not hedged, after-tax	--	--	(109)	9	(109)	9	(0.21)	0.01
DAC and DSI unlocking relating to realized capital gains and losses, after-tax	--	--	1	(18)	1	(18)	--	(0.03)
Reclassification of periodic settlements and accruals on non-hedge derivative instruments, after-tax	8	3	(35)	(25)	(27)	(22)	(0.05)	(0.04)
Gain (loss) on disposition of operations, after-tax	--	4	(10)	4	(10)	8	(0.02)	0.01
<b>Net (loss) income</b>	\$ (230)	\$ 794	\$ 446	\$ (18)	\$ 64	\$ 632	\$ 0.12	\$ 1.16

**Underwriting income (loss)** is calculated as premiums earned, less claims and claims expense ("losses"), amortization of DAC, operating costs and expenses and restructuring and related charges as determined using GAAP. Management uses this measure in its evaluation of the results of operations to analyze the profitability of our Property-Liability insurance operations separately from investment results. It is also an integral component of incentive compensation. It is useful for investors to evaluate the components of income separately and in the aggregate when reviewing performance. Net income (loss) is the most directly comparable GAAP measure. Underwriting income (loss) should not be considered as a substitute for net income (loss) and does not reflect the overall profitability of our business. A reconciliation of Property-Liability underwriting income (loss) to net income (loss) is provided in the "Segment Results" page.

**Combined ratio excluding the effect of catastrophes and prior year reserve reestimates ("underlying combined ratio")** is a non-GAAP ratio, which is computed as the difference between three GAAP operating ratios: the combined ratio, the effect of catastrophes on the combined ratio and the effect of prior year non-catastrophe reserve reestimates on the combined ratio. The most directly comparable GAAP measure is the combined ratio. We believe that this ratio is useful to investors and it is used by management to reveal the trends in our Property-Liability business that may be obscured by catastrophe losses and prior year reserve reestimates. These catastrophe losses cause our loss trends to vary significantly between periods as a result of their incidence of occurrence and magnitude, and can have a significant impact on the combined ratio. Prior year reserve reestimates are caused by unexpected loss development on historical reserves. We believe it is useful for investors to evaluate these components separately and in the aggregate when reviewing our underwriting performance. We also provide it to facilitate a comparison to our outlook on the combined ratio excluding the effect of catastrophe losses and prior year reserve reestimates. The combined ratio excluding the effect of catastrophes and prior year reserve reestimates should not be considered a substitute for the combined ratio and does not reflect the overall underwriting profitability of our business.

A reconciliation of the Property-Liability combined ratio excluding the effect of catastrophes and prior year reserve reestimates to the Property-Liability combined ratio is provided in the following table.

	Three months ended September 30,		Nine months ended September 30,	
	2011	2010	2011	2010
<b>Combined ratio excluding the effect of catastrophes and prior year reserve reestimates ("underlying combined ratio")</b>	89.2	89.2	88.9	88.8
Effect of catastrophe losses	16.7	5.9	19.4	8.6
Effect of prior year non-catastrophe reserve reestimates	(1.1)	0.8	(0.6)	(0.2)
<b>Combined ratio</b>	<u>104.8</u>	<u>95.9</u>	<u>107.7</u>	<u>97.2</u>
Effect of prior year catastrophe reserve reestimates	<u>(0.7)</u>	<u>(0.6)</u>	<u>(0.5)</u>	<u>(0.7)</u>

In this news release, we provide our outlook range on the Property-Liability 2011 combined ratio excluding the effect of catastrophe losses and prior year reserve reestimates. A reconciliation of this measure to the combined ratio is not possible on a forward-looking basis because it is not possible to provide a reliable forecast of catastrophes. Future prior year reserve reestimates are expected to be zero because reserves are determined based on our best estimate of ultimate loss reserves as of the reporting date.

A reconciliation of the Allstate brand standard auto combined ratio excluding the effect of catastrophes and prior year reserve reestimates to the Allstate brand standard auto combined ratio is provided in the following table.

	Three months ended September 30,		Nine months ended September 30,	
	2011	2010	2011	2010
<b>Combined ratio excluding the effect of catastrophes and prior year reserve reestimates ("underlying combined ratio")</b>	94.5	93.1	94.3	93.6
Effect of catastrophe losses	2.9	0.4	3.3	1.0
Effect of prior year non-catastrophe reserve reestimates	(3.2)	(0.3)	(1.8)	(0.5)
<b>Combined ratio</b>	<u>94.2</u>	<u>93.2</u>	<u>95.8</u>	<u>94.1</u>
Effect of prior year catastrophe reserve reestimates	<u>(0.1)</u>	<u>(0.3)</u>	<u>(0.2)</u>	<u>(0.4)</u>

A reconciliation of the Allstate brand homeowners combined ratio excluding the effect of catastrophes and prior year reserve reestimates to the Allstate brand homeowners combined ratio is provided in the following table.

	Three months ended September 30,		Nine months ended September 30,	
	2011	2010	2011	2010
<b>Combined ratio excluding the effect of catastrophes and prior year reserve reestimates ("underlying combined ratio")</b>	73.3	75.0	72.3	73.2
Effect of catastrophe losses	55.8	23.1	65.7	31.6
Effect of prior year non-catastrophe reserve reestimates	2.8	6.6	1.0	2.0
<b>Combined ratio</b>	<u>131.9</u>	<u>104.7</u>	<u>139.0</u>	<u>106.8</u>
Effect of prior year catastrophe reserve reestimates	<u>(2.8)</u>	<u>(1.4)</u>	<u>(1.8)</u>	<u>(1.8)</u>

**Book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities**, is a ratio that uses a non-GAAP measure. It is calculated by dividing shareholders' equity after excluding the impact of unrealized net capital gains and losses on fixed income securities and related DAC, DSI and life insurance reserves by total shares outstanding plus dilutive potential shares outstanding. Book value per share is the most directly comparable GAAP measure.

We use the trend in book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities, in conjunction with book value per share to identify and analyze the change in net worth attributable to management efforts between periods. We believe the non-GAAP ratio is useful to investors because it eliminates the effect of items that can fluctuate significantly from period to period and are generally driven by economic developments, primarily capital market conditions, the magnitude and timing of which are generally not influenced by management, and we believe it enhances understanding and comparability of performance by highlighting underlying business activity and profitability drivers. We note that book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities, is a measure commonly used by insurance investors as a valuation technique. Book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities, should not be considered as a substitute for book value per share, and does not reflect the recorded net worth of our business. The following table shows the reconciliation.

(\$ in millions, except per share data)

	As of September 30,	
	2011	2010
<b>Book value per share</b>		
Numerator:		
Shareholders' equity	\$ 18,100	\$ 19,274
Denominator:		
Shares outstanding and dilutive potential shares outstanding	509.0	543.3
Book value per share	\$ 35.56	\$ 35.48
<b>Book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities</b>		
Numerator:		
Shareholders' equity	\$ 18,100	\$ 19,274
Unrealized net capital gains and losses on fixed income securities	1,103	1,138
Adjusted shareholders' equity	\$ 16,997	\$ 18,136
Denominator:		
Shares outstanding and dilutive potential shares outstanding	509.0	543.3
Book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities	\$ 33.39	\$ 33.38

**Premiums written** is the amount of premiums charged for policies issued during a fiscal period. Premiums earned is a GAAP measure. Premiums are considered earned and are included in financial results on a pro-rata basis over the policy period. The portion of premiums written applicable to the unexpired terms of the policies is recorded as unearned premiums on our Condensed Consolidated Statements of Financial Position. A reconciliation of premiums written to premiums earned is presented in the following table.

(\$ in millions)

	Three months ended September 30,		Nine months ended September 30,	
	2011	2010	2011	2010
<b>Property-Liability premiums written</b>				
\$	6,728	\$ 6,767	\$ 19,554	\$ 19,665
Increase in unearned premiums	(276)	(319)	(207)	(184)
Other	(20)	51	(10)	34
<b>Property-Liability premiums earned</b>				
\$	<u>6,432</u>	<u>\$ 6,499</u>	<u>\$ 19,337</u>	<u>\$ 19,515</u>

**Forward-Looking Statements and Risk Factors**

This news release contains forward-looking statements about our outlook for the combined ratio excluding the effect of catastrophes and prior year reserve reestimates for 2011. These statements are subject to the Private Securities Litigation Reform Act of 1995 and are based on management's estimates, assumptions and projections. Actual results may differ materially from those projected based on the risk factors described below.

- Premiums written and premiums earned, the denominator of the underlying combined ratio, may be materially less than projected. Policyholder attrition may be greater than anticipated resulting in a lower amount of insurance in force.
- Unanticipated increases in the severity or frequency of standard auto insurance claims may adversely affect our underwriting results. Changes in the severity or frequency of claims may affect the profitability of our Allstate Protection segment. Changes in bodily injury claim severity are driven primarily by inflation in the medical sector of the economy and litigation. Changes in auto physical damage claim severity are driven primarily by inflation in auto repair costs, auto parts prices and used car prices. The short-term level of claim frequency we experience may vary from period to period and may not be sustainable over the longer term. A decline in gas prices, increase in miles driven, and higher unemployment are examples of factors leading to a short-term frequency change. A significant long-term increase in claim frequency could have an adverse effect on our underwriting results.

We undertake no obligation to publicly correct or update any forward-looking statements. This news release contains unaudited financial information.

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Property-liability insurance premiums	\$ 6,432	\$ 6,457	\$ 6,448	\$ 6,442	\$ 6,499	\$ 6,513	\$ 6,503	\$ 19,337	\$ 19,515
Life and annuity premiums and contract charges	552	547	569	531	548	545	544	1,668	1,637
Net investment income	994	1,020	982	998	1,005	1,049	1,050	2,996	3,104
Realized capital gains and losses:									
Total other-than-temporary impairment losses	(197)	(82)	(156)	(300)	(99)	(288)	(250)	(435)	(637)
Portion of loss recognized in other comprehensive income	(6)	(4)	(27)	27	(68)	(18)	(5)	(37)	(91)
Net other-than-temporary impairment losses recognized in earnings	(203)	(86)	(183)	(273)	(167)	(306)	(255)	(472)	(728)
Sales and other realized capital gains and losses	467	143	279	389	23	(145)	(93)	889	(215)
Total realized capital gains and losses	264	57	96	116	(144)	(451)	(348)	417	(943)
Total revenues	<u>8,242</u>	<u>8,081</u>	<u>8,095</u>	<u>8,087</u>	<u>7,908</u>	<u>7,656</u>	<u>7,749</u>	<u>24,418</u>	<u>23,313</u>
<b>Costs and expenses</b>									
Property-liability insurance claims and claims expense	5,132	6,355	4,476	4,842	4,603	4,714	4,792	15,963	14,109
Life and annuity contract benefits	455	422	454	443	445	485	442	1,331	1,372
Interest credited to contractholder funds	405	417	418	449	445	450	463	1,240	1,358
Amortization of deferred policy acquisition costs	1,122	1,018	1,051	1,065	1,006	949	1,014	3,191	2,969
Operating costs and expenses	825	802	838	835	828	789	829	2,465	2,446
Restructuring and related charges	8	11	9	(3)	9	13	11	28	33
Interest expense	92	91	92	92	91	92	92	275	275
Total costs and expenses	<u>8,039</u>	<u>9,116</u>	<u>7,338</u>	<u>7,723</u>	<u>7,427</u>	<u>7,492</u>	<u>7,643</u>	<u>24,493</u>	<u>22,562</u>
Gain (loss) on disposition of operations	-	6	(23)	(1)	9	2	1	(17)	12
<b>Income (loss) from operations before income tax expense (benefit)</b>	203	(1,029)	734	363	490	166	107	(92)	763
<b>Income tax expense (benefit)</b>	38	(409)	215	67	123	21	(13)	(156)	131
<b>Net income (loss)</b>	<u>\$ 165</u>	<u>\$ (620)</u>	<u>\$ 519</u>	<u>\$ 296</u>	<u>\$ 367</u>	<u>\$ 145</u>	<u>\$ 120</u>	<u>\$ 64</u>	<u>\$ 632</u>
<b>Earnings per share: <sup>(1)</sup></b>									
<b>Net income (loss) per share - Basic</b>	<u>\$ 0.32</u>	<u>\$ (1.19)</u>	<u>\$ 0.98</u>	<u>\$ 0.55</u>	<u>\$ 0.68</u>	<u>\$ 0.27</u>	<u>\$ 0.22</u>	<u>\$ 0.12</u>	<u>\$ 1.17</u>
<b>Weighted average shares - Basic</b>	<u>512.0</u>	<u>523.1</u>	<u>531.0</u>	<u>539.5</u>	<u>540.9</u>	<u>540.7</u>	<u>540.5</u>	<u>520.4</u>	<u>540.6</u>
<b>Net income (loss) per share - Diluted <sup>(2)</sup></b>	<u>\$ 0.32</u>	<u>\$ (1.19)</u>	<u>\$ 0.97</u>	<u>\$ 0.55</u>	<u>\$ 0.68</u>	<u>\$ 0.27</u>	<u>\$ 0.22</u>	<u>\$ 0.12</u>	<u>\$ 1.16</u>
<b>Weighted average shares - Diluted <sup>(2)</sup></b>	<u>514.2</u>	<u>523.1</u>	<u>533.6</u>	<u>542.0</u>	<u>543.0</u>	<u>543.0</u>	<u>541.8</u>	<u>522.9</u>	<u>542.7</u>
<b>Cash dividends declared per share</b>	<u>\$ 0.21</u>	<u>\$ 0.21</u>	<u>\$ 0.21</u>	<u>\$ 0.20</u>	<u>\$ 0.20</u>	<u>\$ 0.20</u>	<u>\$ 0.20</u>	<u>\$ 0.63</u>	<u>\$ 0.60</u>

<sup>(1)</sup> In accordance with GAAP, the quarter and year-to-date per share amounts are calculated discretely. Therefore, the sum of each quarter may not equal the year-to-date amount.

<sup>(2)</sup> As a result of the net loss for the three-months ended June 30, 2011, weighted average dilutive potential common shares outstanding resulting from 2.1 million stock options and 0.5 million restricted stock units (non-participating) were not included in the computation of diluted earnings per share in that quarter, since inclusion of these securities would have an anti-dilutive effect.

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**THE ALLSTATE CORPORATION**  
**CONTRIBUTION TO INCOME**  
( \$ in millions, except per share data )

	Three months ended				Nine months ended				
	Sept. 30, 2011	June 30, 2011	March 31, 2011	Dec. 31, 2010	Sept. 30, 2010	June 30, 2010	March 31, 2010	Sept. 30, 2011	Sept. 30, 2010
<b>Contribution to income</b>									
Operating income (loss) before the impact of restructuring and related charges	\$ 89	\$ (635)	\$ 503	\$ 270	\$ 457	\$ 450	\$ 382	\$ (43)	\$ 1,289
Restructuring and related charges, after-tax	(5)	(7)	(6)	1	(5)	(9)	(7)	(18)	(21)
Operating income (loss) *	84	(642)	497	271	452	441	375	(61)	1,268
Realized capital gains and losses, after-tax	170	36	63	76	(93)	(294)	(226)	269	(613)
Valuation changes on embedded derivatives that are not hedged, after-tax	(4)	(3)	8	-	-	-	-	1	-
DAC and DSI (amortization) accretion relating to realized capital gains and losses and valuation changes on embedded derivatives that are not hedged, after-tax	(78)	(5)	(26)	(43)	7	4	(2)	(109)	9
DAC and DSI unlocking relating to realized capital gains and losses, after-tax	-	-	1	-	-	-	(18)	1	(18)
Reclassification of periodic settlements and accruals on non-hedge derivative instruments, after-tax	(8)	(10)	(9)	(7)	(5)	(7)	(10)	(27)	(22)
Gain (loss) on disposition of operations, after-tax	1	4	(15)	(1)	6	1	1	(10)	8
Net income (loss)	<u>\$ 165</u>	<u>\$ (620)</u>	<u>\$ 519</u>	<u>\$ 296</u>	<u>\$ 367</u>	<u>\$ 145</u>	<u>\$ 120</u>	<u>\$ 64</u>	<u>\$ 632</u>
<b>Income per share - Diluted <sup>(1) (2)</sup></b>									
Operating income (loss) before the impact of restructuring and related charges	\$ 0.17	\$ (1.21)	\$ 0.94	\$ 0.50	\$ 0.84	\$ 0.83	\$ 0.70	\$ (0.08)	\$ 2.38
Restructuring and related charges, after-tax	(0.01)	(0.02)	(0.01)	-	(0.01)	(0.02)	(0.01)	(0.04)	(0.04)
Operating income (loss)	0.16	(1.23)	0.93	0.50	0.83	0.81	0.69	(0.12)	2.34
Realized capital gains and losses, after-tax	0.33	0.07	0.12	0.14	(0.17)	(0.53)	(0.42)	0.52	(1.13)
Valuation changes on embedded derivatives that are not hedged, after-tax	(0.01)	(0.01)	0.02	-	-	-	-	-	-



	2,094	2,158	2,287	2,286	2,123	Common stock, 505 million, 517 million, 524 million, 533 million and 538 million shares outstanding	9	9	9	9	9
Other											
Total investments	<u>97,525</u>	<u>99,289</u>	<u>99,611</u>	<u>100,483</u>	<u>102,214</u>						
						Additional capital paid-in	3,177	3,165	3,156	3,176	3,165
						Retained income	31,704	31,647	32,377	31,969	31,781
						Deferred ESOP expense	(43)	(43)	(42)	(44)	(45)
						Treasury stock, at cost (395 million, 383 million, 376 million, 367 million and 362 million shares)	(16,693)	(16,387)	(16,173)	(15,910)	(15,755)
						Accumulated other comprehensive income:					
						Unrealized net capital gains and losses:					
						Unrealized net capital losses on fixed income securities with other-than-temporary impairments	(155)	(156)	(167)	(190)	(200)
						Other unrealized net capital gains and losses	1,683	1,783	1,186	1,089	1,919
						Unrealized adjustment to DAC, DSI and					
Cash	1,026	693	641	562	500	insurance reserves	(496)	(181)	60	36	(427)
Premium installment receivables, net	4,988	4,869	4,842	4,839	4,981	Total unrealized net capital gains and losses	1,032	1,446	1,079	935	1,292
Deferred policy acquisition costs	4,444	4,572	4,697	4,769	4,671	Unrealized foreign currency translation adjustments	49	83	79	69	54
Reinsurance recoverables, net	6,720	6,446	6,589	6,552	6,597	Unrecognized pension and other postretirement benefit cost	(1,135)	(1,156)	(1,173)	(1,188)	(1,227)
Accrued investment income	854	875	885	809	847	Total accumulated other comprehensive income (loss)	(54)	373	(15)	(184)	119
Deferred income taxes	792	525	612	784	670	Total shareholders' equity	18,100	18,764	19,312	19,016	19,274
Property and equipment, net	908	914	912	921	922	Noncontrolling interest	29	29	29	28	28
Goodwill	874	874	874	874	874	Total equity	18,129	18,793	19,341	19,044	19,302
Other assets	2,037	1,791	2,159	1,605	1,799	Total liabilities and equity	\$126,959	\$129,023	\$130,425	\$130,874	\$132,534
Separate Accounts	<u>6,791</u>	<u>8,175</u>	<u>8,603</u>	<u>8,676</u>	<u>8,459</u>						
Total assets	<u>\$126,959</u>	<u>\$129,023</u>	<u>\$130,425</u>	<u>\$130,874</u>	<u>\$132,534</u>						

<sup>(1)</sup> Reinsurance recoverables of unpaid losses related to Property-Liability were \$2,271 million, \$2,099 million, \$2,134 million, \$2,072 million and \$2,095 million as of September 30, 2011, June 30, 2011, March 31, 2011, December 31, 2010 and September 30, 2010, respectively.

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**THE ALLSTATE CORPORATION  
BOOK VALUE PER SHARE  
(\$ in millions, except per share data)**

	Sept. 30, 2011	June 30, 2011	March 31, 2011	Dec. 31, 2010	Sept. 30, 2010	June 30, 2010	March 31, 2010
<b>Book value per share</b>							
Numerator:							
Shareholders' equity	\$ <u>18,100</u>	\$ <u>18,764</u>	\$ <u>19,312</u>	\$ <u>19,016</u>	\$ <u>19,274</u>	\$ <u>18,039</u>	\$ <u>17,560</u>
Denominator:							
Shares outstanding and dilutive potential shares outstanding	<u>509.0</u>	<u>522.0</u>	<u>529.0</u>	<u>538.4</u>	<u>543.3</u>	<u>542.7</u>	<u>544.3</u>
Book value per share	\$ <u>35.56</u>	\$ <u>35.95</u>	\$ <u>36.51</u>	\$ <u>35.32</u>	\$ <u>35.48</u>	\$ <u>33.24</u>	\$ <u>32.26</u>
<b>Book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities <sup>*</sup></b>							
Numerator:							
Shareholders' equity	\$ 18,100	\$ 18,764	\$ 19,312	\$ 19,016	\$ 19,274	\$ 18,039	\$ 17,560
Unrealized net capital gains and losses on fixed income securities	<u>1,103</u>	<u>1,062</u>	<u>678</u>	<u>573</u>	<u>1,138</u>	<u>398</u>	<u>(309)</u>
Adjusted shareholders' equity	\$ <u>16,997</u>	\$ <u>17,702</u>	\$ <u>18,634</u>	\$ <u>18,443</u>	\$ <u>18,136</u>	\$ <u>17,641</u>	\$ <u>17,869</u>
Denominator:							
Shares outstanding and dilutive potential shares outstanding	<u>509.0</u>	<u>522.0</u>	<u>529.0</u>	<u>538.4</u>	<u>543.3</u>	<u>542.7</u>	<u>544.3</u>
Book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities	\$ <u>33.39</u>	\$ <u>33.91</u>	\$ <u>35.22</u>	\$ <u>34.26</u>	\$ <u>33.38</u>	\$ <u>32.51</u>	\$ <u>32.83</u>

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**THE ALLSTATE CORPORATION  
RETURN ON SHAREHOLDERS' EQUITY  
(\$ in millions)**

	Twelve months ended						
	Sept. 30, 2011	June 30, 2011	March 31, 2011	Dec. 31, 2010	Sept. 30, 2010	June 30, 2010	March 31, 2010
<b>Return on Shareholders' Equity</b>							
Numerator:							
Net income <sup>(1)</sup>	\$ <u>360</u>	\$ <u>562</u>	\$ <u>1,327</u>	\$ <u>928</u>	\$ <u>1,150</u>	\$ <u>1,004</u>	\$ <u>1,248</u>
Denominator:							
Beginning shareholders' equity	\$ 19,274	\$ 18,039	\$ 17,560	\$ 16,692	\$ 17,505	\$ 15,068	\$ 12,242
Ending shareholders' equity	18,100	18,764	19,312	19,016	19,274	18,039	17,560
Average shareholders' equity <sup>(2)</sup>	\$ <u>18,687</u>	\$ <u>18,402</u>	\$ <u>18,436</u>	\$ <u>17,854</u>	\$ <u>18,390</u>	\$ <u>16,554</u>	\$ <u>14,901</u>

Return on shareholders' equity	1.9 %	3.1 %	7.2 %	5.2 %	6.3 %	6.1 %	8.4 %
<b>Operating Income Return on Shareholders' Equity *</b>							
Numerator:							
Operating income <sup>(1)</sup>	\$ 210	\$ 578	\$ 1,661	\$ 1,539	\$ 1,860	\$ 1,946	\$ 1,802
Denominator:							
Beginning shareholders' equity	\$ 19,274	\$ 18,039	\$ 17,560	\$ 16,692	\$ 17,505	\$ 15,068	\$ 12,242
Unrealized net capital gains and losses	1,292	328	(84)	(870)	112	(2,112)	(3,767)
Adjusted beginning shareholders' equity	17,982	17,711	17,644	17,562	17,393	17,180	16,009
Ending shareholders' equity	18,100	18,764	19,312	19,016	19,274	18,039	17,560
Unrealized net capital gains and losses	1,032	1,446	1,079	935	1,292	328	(84)
Adjusted ending shareholders' equity	17,068	17,318	18,233	18,081	17,982	17,711	17,644
Average adjusted shareholders' equity <sup>(2)</sup>	\$ 17,525	\$ 17,515	\$ 17,939	\$ 17,822	\$ 17,688	\$ 17,446	\$ 16,827
Operating income return on shareholders' equity	1.2 %	3.3 %	9.3 %	8.6 %	10.5 %	11.2 %	10.7 %

<sup>(1)</sup> Net income and operating income reflect a trailing twelve-month period.

<sup>(2)</sup> Average shareholders' equity and average adjusted shareholders' equity are determined using a two-point average, with the beginning and ending shareholders' equity and adjusted shareholders' equity, respectively, for the twelve-month period as data points.

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**THE ALLSTATE CORPORATION  
DEBT TO CAPITAL  
(\$ in millions)**

	Sept. 30, 2011	June 30, 2011	March 31, 2011	Dec. 31, 2010	Sept. 30, 2010	June 30, 2010	March 31, 2010
<b>Debt</b>							
Long-term debt	\$ 5,907	\$ 5,907	\$ 5,908	\$ 5,908	\$ 5,909	\$ 5,909	\$ 5,910
<b>Capital resources</b>							
Debt	\$ 5,907	\$ 5,907	\$ 5,908	\$ 5,908	\$ 5,909	\$ 5,909	\$ 5,910
Shareholders' equity							
Common stock	9	9	9	9	9	9	9
Additional capital paid-in	3,177	3,165	3,156	3,176	3,165	3,155	3,152
Retained income	31,704	31,647	32,377	31,969	31,781	31,552	31,514
Deferred ESOP expense	(43)	(43)	(42)	(44)	(45)	(44)	(44)
Treasury stock	(16,693)	(16,387)	(16,173)	(15,910)	(15,755)	(15,760)	(15,782)
Unrealized net capital gains and losses	1,032	1,446	1,079	935	1,292	328	(84)
Unrealized foreign currency translation adjustments	49	83	79	69	54	43	60
Unrecognized pension and other postretirement benefit cost	(1,135)	(1,156)	(1,173)	(1,188)	(1,227)	(1,244)	(1,265)
Total shareholders' equity	18,100	18,764	19,312	19,016	19,274	18,039	17,560
Total capital resources	\$ 24,007	\$ 24,671	\$ 25,220	\$ 24,924	\$ 25,183	\$ 23,948	\$ 23,470
<b>Ratio of debt to shareholders' equity</b>	32.6 %	31.5 %	30.6 %	31.1 %	30.7 %	32.8 %	33.7 %
<b>Ratio of debt to capital resources</b>	24.6 %	23.9 %	23.4 %	23.7 %	23.5 %	24.7 %	25.2 %

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**THE ALLSTATE CORPORATION  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(\$ in millions)**

	Three months ended				Nine months ended			
	Sept. 30, 2011	June 30, 2011	March 31, 2011	Dec. 31, 2010	Sept. 30, 2010	June 30, 2010	March 31, 2010	Sept. 30, 2010
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>								
Net income (loss)	\$ 165	\$ (620)	\$ 519	\$ 296	\$ 367	\$ 145	\$ 120	\$ 64
Adjustments to reconcile net income(loss) to net cash provided by operating activities:								
Depreciation, amortization and other non-cash items	60	58	31	39	29	10	16	149
Realized capital gains and losses	(264)	(57)	(96)	(116)	144	451	348	(417)
(Gain) loss on disposition of operations	-	(6)	23	1	(9)	(2)	(1)	17
Interest credited to contractholder funds	405	417	418	449	445	450	463	1,240
Changes in:								
Policy benefits and other insurance reserves	(119)	723	(58)	95	(163)	118	188	546
Unearned premiums	307	161	(248)	(212)	307	126	(261)	220
Deferred policy acquisition costs	81	(15)	72	44	(68)	(100)	30	138
Premium installment receivables, net	(136)	(25)	3	147	(146)	(15)	24	(158)
Reinsurance recoverables, net	(235)	77	(117)	(36)	(23)	(134)	(72)	(275)
Income taxes	38	(426)	200	22	104	1	73	(188)
Other operating assets and liabilities	109	247	(21)	(63)	(58)	80	36	335
Net cash provided by operating activities	411	534	726	666	929	1,130	964	1,671
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>								
Proceeds from sales:								
Fixed income securities	9,776	5,777	8,363	5,536	8,231	4,184	4,930	23,916
Equity securities	262	212	642	87	1,216	1,056	1,990	1,116
Limited partnership interests	427	222	113	118	109	132	146	762
Mortgage loans	9	39	26	3	77	41	3	74
Other investments	40	46	63	23	36	25	37	149
Investment collections:								
Fixed income securities	1,479	1,184	1,201	1,475	1,281	1,269	1,122	3,864
Mortgage loans	183	220	88	292	146	375	263	491

Other investments	13	15	77	41	52	26	18	105	96
Investment purchases									
Fixed income securities	(7,966)	(3,727)	(10,207)	(5,033)	(8,812)	(4,801)	(7,099)	(21,900)	(20,712)
Equity securities	(285)	(637)	(144)	(843)	(1,220)	(945)	(556)	(1,066)	(2,721)
Limited partnership interests	(394)	(431)	(334)	(302)	(424)	(431)	(185)	(1,159)	(1,040)
Mortgage loans	(360)	(510)	(26)	(65)	(45)	(9)	(1)	(896)	(55)
Other investments	(53)	(88)	(58)	(82)	(20)	(36)	(43)	(199)	(99)
Change in short-term investments, net	(1,102)	(483)	1,649	(486)	(335)	28	411	64	104
Change in other investments, net	(187)	(51)	(119)	(55)	(336)	(79)	(49)	(357)	(464)
Purchases of property and equipment, net	(54)	(58)	(48)	(48)	(45)	(45)	(24)	(160)	(114)
Disposition of operations	2	-	(1)	-	7	-	-	1	7
Net cash provided by (used in) investing activities	1,790	1,730	1,285	661	(82)	790	963	4,805	1,671
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>									
Repayment of long-term debt	-	(1)	-	(1)	-	(1)	-	(1)	(1)
Contractholder fund deposits	486	524	596	683	730	739	828	1,606	2,297
Contractholder fund withdrawals	(1,931)	(2,386)	(2,122)	(1,691)	(1,667)	(2,543)	(2,569)	(6,439)	(6,779)
Dividends paid	(109)	(111)	(107)	(108)	(107)	(108)	(107)	(327)	(322)
Treasury stock purchases	(314)	(239)	(305)	(147)	-	-	(5)	(858)	(5)
Shares reissued under equity incentive plans, net	1	8	9	2	1	11	14	18	26
Excess tax benefits on share-based payment arrangements	(1)	-	(3)	-	(3)	(2)	(2)	(4)	(7)
Other	-	(7)	-	(3)	(12)	(9)	6	(7)	(15)
Net cash used in financing activities	(1,868)	(2,212)	(1,932)	(1,265)	(1,058)	(1,913)	(1,835)	(6,012)	(4,806)
<b>NET INCREASE (DECREASE) IN CASH</b>	333	52	79	62	(211)	7	92	464	(112)
<b>CASH AT BEGINNING OF PERIOD</b>	693	641	562	500	711	704	612	562	612
<b>CASH AT END OF PERIOD</b>	\$ 1,026	\$ 693	\$ 641	\$ 562	\$ 500	\$ 711	\$ 704	\$ 1,026	\$ 500

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**THE ALLSTATE CORPORATION**  
**ANALYSIS OF DEFERRED POLICY ACQUISITION COSTS**  
(\$ in millions)

**Change in Deferred Policy Acquisition Costs**  
**For the three months ended September 30, 2011**

	Beginning balance June 30, 2011	Acquisition costs deferred	Amortization before adjustments <sup>(1) (2)</sup>	Amortization relating to realized capital gains and losses and valuation changes on embedded derivatives that are not hedged <sup>(2)</sup>	Amortization (acceleration) deceleration (charged) credited to income <sup>(2)</sup>	Effect of unrealized capital gains and losses	Ending balance Sept, 30, 2011
<b>Property-Liability</b>	\$ 1,369	\$ 934	\$ (907)	\$ -	\$ -	\$ -	\$ 1,396
<b>Allstate Financial:</b>							
Traditional life and accident and health	714	43	(26)	-	-	-	731
Interest-sensitive life	2,170	52	(57)	(5)	-	(127)	2,033
Fixed annuity	316	8	(18)	(109)	-	84	281
Other	3	-	-	-	-	-	3
Sub-total	3,203	103	(101)	(114)	-	(43)	3,048
<b>Consolidated</b>	\$ 4,572	\$ 1,037	\$ (1,008)	\$ (114)	\$ -	\$ (43)	\$ 4,444

**Change in Deferred Policy Acquisition Costs**  
**For the three months ended September 30, 2010**

	Beginning balance June 30, 2010	Acquisition costs deferred	Amortization before adjustments <sup>(1) (2)</sup>	Accretion (amortization) relating to realized capital gains and losses <sup>(2)</sup>	Amortization (acceleration) deceleration (charged) credited to income <sup>(2)</sup>	Effect of unrealized capital gains and losses	Ending balance Sept, 30, 2010
<b>Property-Liability</b>	\$ 1,367	\$ 954	\$ (915)	\$ -	\$ -	\$ -	\$ 1,406
<b>Allstate Financial:</b>							
Traditional life and accident and health	669	37	(29)	-	-	-	677
Interest-sensitive life	2,225	68	(53)	12	-	(139)	2,113
Fixed annuity	738	13	(19)	(2)	-	(259)	471
Other	4	-	-	-	-	-	4
Sub-total	3,636	118	(101)	10	-	(398)	3,265
<b>Consolidated</b>	\$ 5,003	\$ 1,072	\$ (1,016)	\$ 10	\$ -	\$ (398)	\$ 4,671

<sup>(1)</sup> Amortization before adjustments reflects total DAC amortization before amortization/accretion related to realized capital gains and losses, valuation changes on embedded derivatives that are not hedged and amortization acceleration/deceleration charged/credited to income.

<sup>(2)</sup> Included as a component of amortization of DAC on the Consolidated Statements of Operations.

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**THE ALLSTATE CORPORATION**  
**ANALYSIS OF DEFERRED POLICY ACQUISITION COSTS**  
(\$ in millions)

**Change in Deferred Policy Acquisition Costs**  
**For the nine months ended September 30, 2011**

**Reconciliation of Deferred Policy Acquisition Costs as of September 30, 2011**

Beginning balance Dec. 31, 2010	Acquisition costs deferred	Amortization before adjustments <sup>(1) (2)</sup>	Amortization relating to realized capital gains and losses and valuation changes on embedded derivatives that are not hedged <sup>(2)</sup>	Amortization (acceleration) deceleration (charged) credited to income <sup>(2)</sup>	Effect of unrealized capital gains and losses	Ending balance Sept. 30, 2011	DAC before impact of unrealized capital gains and losses	Impact of unrealized capital gains and losses	DAC after impact of unrealized capital gains and losses
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<b>Property-Liability</b>	\$ 1,377	\$ 2,738	\$ (2,719)	\$ -	\$ -	\$ -	\$ 1,396	\$ 1,396	\$ -	\$ 1,396
<b>Allstate Financial:</b>										
Traditional life and accident and health	693	126	(88)	-	-	-	731	731	-	731
Interest-sensitive life	2,265	164	(165)	(16)	(17)	(198)	2,033	2,278	(245)	2,033
Fixed annuity	431	22	(51)	(140)	5	14	281	145	136	281
Other	3	-	-	-	-	-	3	3	-	3
Sub-total	<u>3,392</u>	<u>312</u>	<u>(304)</u>	<u>(156)</u>	<u>(12)</u>	<u>(184)</u>	<u>3,048</u>	<u>3,157</u>	<u>(109)</u>	<u>3,048</u>
<b>Consolidated</b>	<u>\$ 4,769</u>	<u>\$ 3,050</u>	<u>\$ (3,023)</u>	<u>\$ (156)</u>	<u>\$ (12)</u>	<u>\$ (184)</u>	<u>\$ 4,444</u>	<u>\$ 4,553</u>	<u>\$ (109)</u>	<u>\$ 4,444</u>

**Change in Deferred Policy Acquisition Costs  
For the nine months ended September 30, 2010**

**Reconciliation of Deferred Policy  
Acquisition Costs as of September 30, 2010**

	Beginning balance Dec. 31, 2009	Acquisition costs deferred	Amortization before adjustments <sup>(1) (2)</sup>	Accretion (amortization) relating to realized capital gains and losses <sup>(2)</sup>	Amortization (acceleration) deceleration (charged) credited to income <sup>(2)</sup>	Effect of unrealized capital gains and losses	Ending balance Sept. 30, 2010	DAC before impact of unrealized capital gains and losses	Impact of unrealized capital gains and losses	DAC after impact of unrealized capital gains and losses
<b>Property-Liability</b>	\$ 1,410	\$ 2,750	\$ (2,754)	\$ -	\$ -	\$ -	\$ 1,406	\$ 1,406	\$ -	\$ 1,406
<b>Allstate Financial:</b>										
Traditional life and accident and health	650	112	(85)	-	-	-	677	677	-	677
Interest-sensitive life	2,246	199	(92)	18	13	(271)	2,113	2,287	(174)	2,113
Fixed annuity	1,159	44	(62)	(5)	(1)	(664)	471	362	109	471
Other	5	-	(1)	-	-	-	4	4	-	4
Sub-total	<u>4,060</u>	<u>355</u>	<u>(240)</u>	<u>13</u>	<u>12</u>	<u>(935)</u>	<u>3,265</u>	<u>3,330</u>	<u>(65)</u>	<u>3,265</u>
<b>Consolidated</b>	<u>\$ 5,470</u>	<u>\$ 3,105</u>	<u>\$ (2,994)</u>	<u>\$ 13</u>	<u>\$ 12</u>	<u>\$ (935)</u>	<u>\$ 4,671</u>	<u>\$ 4,736</u>	<u>\$ (65)</u>	<u>\$ 4,671</u>

<sup>(1)</sup> Amortization before adjustments reflects total DAC amortization before amortization/accretion related to realized capital gains and losses, valuation changes on embedded derivatives that are not hedged and amortization acceleration/deceleration charged/credited to income.

<sup>(2)</sup> Included as a component of amortization of DAC on the Consolidated Statements of Operations.

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**THE ALLSTATE CORPORATION  
PROPERTY-LIABILITY RESULTS  
(\$ in millions, except ratios)**

	Three months ended				Nine months ended				
	Sept. 30, 2011	June 30, 2011	March 31, 2011	Dec. 31, 2010	Sept. 30, 2010	June 30, 2010	March 31, 2010	Sept. 30, 2011	Sept. 30, 2010
Premiums written *	\$ 6,728	\$ 6,611	\$ 6,215	\$ 6,242	\$ 6,767	\$ 6,640	\$ 6,258	\$ 19,554	\$ 19,665
(Increase) decrease in unearned premiums	(276)	(165)	234	203	(319)	(110)	245	(207)	(184)
Other	(20)	11	(1)	(3)	51	(17)	-	(10)	34
Premiums earned	6,432	6,457	6,448	6,442	6,499	6,513	6,503	19,337	19,515
Claims and claims expense	(5,132)	(6,355)	(4,476)	(4,842)	(4,603)	(4,714)	(4,792)	(15,963)	(14,109)
Amortization of deferred policy acquisition costs	(907)	(908)	(904)	(924)	(915)	(914)	(925)	(2,719)	(2,754)
Operating costs and expenses	(696)	(685)	(730)	(726)	(706)	(664)	(704)	(2,111)	(2,074)
Restructuring and related charges	(8)	(11)	(11)	1	(9)	(14)	(11)	(30)	(34)
Underwriting (loss) income *	<u>(311)</u>	<u>(1,502)</u>	<u>327</u>	<u>(49)</u>	<u>266</u>	<u>207</u>	<u>71</u>	<u>(1,486)</u>	<u>544</u>
Net investment income	298	310	284	291	284	310	304	892	898
Periodic settlements and accruals on non-hedge derivative instruments	(5)	(3)	(4)	(3)	(2)	(1)	(1)	(12)	(4)
Income tax benefit (expense) on operations	<u>39</u>	<u>462</u>	<u>(180)</u>	<u>(33)</u>	<u>(154)</u>	<u>(148)</u>	<u>(88)</u>	<u>321</u>	<u>(390)</u>
Operating income (loss)	21	(733)	427	206	394	368	286	(285)	1,048
Realized capital gains and losses, after-tax	15	(6)	38	54	(69)	(69)	(123)	47	(261)
(Loss) gain on disposition of operations, after-tax	-	-	-	(1)	4	-	-	-	4
Reclassification of periodic settlements and accruals on non-hedge derivative instruments, after-tax	4	1	3	1	2	-	1	8	3
Net income (loss)	<u>\$ 40</u>	<u>\$ (738)</u>	<u>\$ 468</u>	<u>\$ 260</u>	<u>\$ 331</u>	<u>\$ 299</u>	<u>\$ 164</u>	<u>\$ (230)</u>	<u>\$ 794</u>
Catastrophe losses	<u>\$ 1,077</u>	<u>\$ 2,339</u>	<u>\$ 333</u>	<u>\$ 537</u>	<u>\$ 386</u>	<u>\$ 636</u>	<u>\$ 648</u>	<u>\$ 3,749</u>	<u>\$ 1,670</u>
Operating ratios *									
Claims and claims expense ("loss") ratio	79.8	98.4	69.4	75.2	70.8	72.4	73.7	82.6	72.3
Expense ratio <sup>(1)</sup>	25.0	24.9	25.5	25.6	25.1	24.4	25.2	25.1	24.9
Combined ratio	<u>104.8</u>	<u>123.3</u>	<u>94.9</u>	<u>100.8</u>	<u>95.9</u>	<u>96.8</u>	<u>98.9</u>	<u>107.7</u>	<u>97.2</u>
Combined ratio excluding the effect of catastrophes *	88.1	87.1	89.7	92.5	90.0	87.0	88.9	88.3	88.6
Effect of catastrophe losses on combined ratio *	16.7	36.2	5.2	8.3	5.9	9.8	10.0	19.4	8.6
Combined ratio	<u>104.8</u>	<u>123.3</u>	<u>94.9</u>	<u>100.8</u>	<u>95.9</u>	<u>96.8</u>	<u>98.9</u>	<u>107.7</u>	<u>97.2</u>
Combined ratio excluding the effect of catastrophes and prior year reserve reestimates ("underlying") *	89.2	87.5	89.9	92.0	89.2	88.1	89.1	88.9	88.8
Effect of catastrophe losses on combined ratio *	16.7	36.2	5.2	8.3	5.9	9.8	10.0	19.4	8.6
Effect of prior year reserve reestimates on combined ratio *	(1.8)	(0.7)	(0.7)	0.1	0.2	(2.3)	(0.4)	(1.1)	(0.9)

Effect of catastrophe losses included in prior year reserve reestimates on combined ratio	0.7	0.3	0.5	0.4	0.6	1.2	0.2	0.5	0.7
Combined ratio	104.8	123.3	94.9	100.8	95.9	96.8	98.9	107.7	97.2
Effect of restructuring and related charges on combined ratio *	0.1	0.2	0.2	-	0.1	0.2	0.2	0.2	0.2
Effect of Discontinued Lines and Coverages on combined ratio	0.2	0.1	0.1	0.1	0.3	-	0.1	0.1	0.1

(1) The Company implemented a series of growth initiatives such as sales campaigns, agent incentives, referrals and additional marketing that are expected to increase expenses in the fourth quarter of 2011 compared to the fourth quarter of 2010.

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**THE ALLSTATE CORPORATION**  
**PROPERTY-LIABILITY UNDERWRITING RESULTS BY AREA OF BUSINESS**  
(\$ in millions)

	Three months ended				Nine months ended				
	Sept. 30, 2011	June 30, 2011	March 31, 2011	Dec. 31, 2010	Sept. 30, 2010	June 30, 2010	March 31, 2010	Sept. 30, 2011	Sept. 30, 2010
<b>Property-Liability Underwriting Summary</b>									
Allstate Protection	\$ (299)	\$ (1,498)	\$ 333	\$ (45)	\$ 287	\$ 209	\$ 75	\$ (1,464)	\$ 571
Discontinued Lines and Coverages	(12)	(4)	(6)	(4)	(21)	(2)	(4)	(22)	(27)
Underwriting (loss) income	<u>\$ (311)</u>	<u>\$ (1,502)</u>	<u>\$ 327</u>	<u>\$ (49)</u>	<u>\$ 266</u>	<u>\$ 207</u>	<u>\$ 71</u>	<u>\$ (1,486)</u>	<u>\$ 544</u>
<b>Allstate Protection Underwriting Summary</b>									
Premiums written	\$ 6,728	\$ 6,611	\$ 6,216	\$ 6,241	\$ 6,767	\$ 6,640	\$ 6,258	\$ 19,555	\$ 19,665
Premiums earned	\$ 6,432	\$ 6,457	\$ 6,449	\$ 6,441	\$ 6,498	\$ 6,513	\$ 6,503	\$ 19,338	\$ 19,514
Claims and claims expense	(5,121)	(6,352)	(4,472)	(4,838)	(4,582)	(4,713)	(4,790)	(15,945)	(14,085)
Amortization of deferred policy acquisition costs	(907)	(908)	(904)	(924)	(915)	(914)	(925)	(2,719)	(2,754)
Operating costs and expenses	(695)	(684)	(729)	(725)	(705)	(663)	(702)	(2,108)	(2,070)
Restructuring and related charges	(8)	(11)	(11)	1	(9)	(14)	(11)	(30)	(34)
Underwriting (loss) income	<u>\$ (299)</u>	<u>\$ (1,498)</u>	<u>\$ 333</u>	<u>\$ (45)</u>	<u>\$ 287</u>	<u>\$ 209</u>	<u>\$ 75</u>	<u>\$ (1,464)</u>	<u>\$ 571</u>
Catastrophe losses	\$ 1,077	\$ 2,339	\$ 333	\$ 537	\$ 386	\$ 636	\$ 648	\$ 3,749	\$ 1,670
Operating ratios									
Loss ratio	79.6	98.4	69.3	75.1	70.5	72.4	73.6	82.5	72.2
Expense ratio	25.0	24.8	25.5	25.6	25.1	24.4	25.2	25.1	24.9
Combined ratio	<u>104.6</u>	<u>123.2</u>	<u>94.8</u>	<u>100.7</u>	<u>95.6</u>	<u>96.8</u>	<u>98.8</u>	<u>107.6</u>	<u>97.1</u>
Effect of catastrophe losses on combined ratio	<u>16.7</u>	<u>36.2</u>	<u>5.2</u>	<u>8.3</u>	<u>5.9</u>	<u>9.8</u>	<u>10.0</u>	<u>19.4</u>	<u>8.6</u>
Effect of restructuring and related charges on combined ratio	<u>0.1</u>	<u>0.2</u>	<u>0.2</u>	<u>-</u>	<u>0.1</u>	<u>0.2</u>	<u>0.2</u>	<u>0.2</u>	<u>0.2</u>
<b>Discontinued Lines and Coverages Underwriting Summary</b>									
Premiums written	\$ -	\$ -	\$ (1)	\$ 1	\$ -	\$ -	\$ -	\$ (1)	\$ -
Premiums earned	\$ -	\$ -	\$ (1)	\$ 1	\$ 1	\$ -	\$ -	\$ (1)	\$ 1
Claims and claims expense	(11)	(3)	(4)	(4)	(21)	(1)	(2)	(18)	(24)
Operating costs and expenses	(1)	(1)	(1)	(1)	(1)	(1)	(2)	(3)	(4)
Underwriting loss	<u>\$ (12)</u>	<u>\$ (4)</u>	<u>\$ (6)</u>	<u>\$ (4)</u>	<u>\$ (21)</u>	<u>\$ (2)</u>	<u>\$ (4)</u>	<u>\$ (22)</u>	<u>\$ (27)</u>
Effect of Discontinued Lines and Coverages on the Property-Liability combined ratio	<u>0.2</u>	<u>0.1</u>	<u>0.1</u>	<u>0.1</u>	<u>0.3</u>	<u>-</u>	<u>0.1</u>	<u>0.1</u>	<u>0.1</u>

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**THE ALLSTATE CORPORATION**  
**PROPERTY-LIABILITY PREMIUMS WRITTEN BY MARKET SEGMENT**  
(\$ in millions)

	Three months ended				Nine months ended				
	Sept. 30, 2011	June 30, 2011	March 31, 2011	Dec. 31, 2010	Sept. 30, 2010	June 30, 2010	March 31, 2010	Sept. 30, 2011	Sept. 30, 2010
<b>Allstate brand (1)</b>									
Standard auto	\$ 3,996	\$ 3,911	\$ 3,984	\$ 3,843	\$ 4,028	\$ 3,948	\$ 4,023	\$ 11,891	\$ 11,999
Non-standard auto	194	197	210	203	223	220	237	601	680
Auto	<u>4,190</u>	<u>4,108</u>	<u>4,194</u>	<u>4,046</u>	<u>4,251</u>	<u>4,168</u>	<u>4,260</u>	<u>12,492</u>	<u>12,679</u>
Involuntary auto	17	21	19	22	18	25	16	57	59
Commercial lines	116	125	120	120	130	137	131	361	398
Homeowners	1,634	1,606	1,225	1,389	1,610	1,565	1,189	4,465	4,364
Other personal lines	489	478	413	408	468	457	399	1,380	1,324
	<u>6,446</u>	<u>6,338</u>	<u>5,971</u>	<u>5,985</u>	<u>6,477</u>	<u>6,352</u>	<u>5,995</u>	<u>18,755</u>	<u>18,824</u>
<b>Encompass brand</b>									
Standard auto	159	154	144	149	166	169	160	457	495
Non-standard auto	-	-	1	1	1	1	3	1	5
Auto	<u>159</u>	<u>154</u>	<u>145</u>	<u>150</u>	<u>167</u>	<u>170</u>	<u>163</u>	<u>458</u>	<u>500</u>
Involuntary auto	2	3	3	2	3	3	2	8	8
Homeowners	100	94	79	85	98	94	80	273	272
Other personal lines	21	22	18	19	22	21	18	61	61
	<u>282</u>	<u>273</u>	<u>245</u>	<u>256</u>	<u>290</u>	<u>288</u>	<u>263</u>	<u>800</u>	<u>841</u>
<b>Allstate Protection</b>	6,728	6,611	6,216	6,241	6,767	6,640	6,258	19,555	19,665
<b>Discontinued Lines and Coverages</b>	-	-	(1)	1	-	-	-	(1)	-

**Property-Liability**

	\$ 6,728	\$ 6,611	\$ 6,215	\$ 6,242	\$ 6,767	\$ 6,640	\$ 6,258	\$ 19,554	\$ 19,665
<b>Allstate Protection</b>									
Standard auto	\$ 4,155	\$ 4,065	\$ 4,128	\$ 3,992	\$ 4,194	\$ 4,117	\$ 4,183	\$ 12,348	\$ 12,494
Non-standard auto	194	197	211	204	224	221	240	602	685
Auto	4,349	4,262	4,339	4,196	4,418	4,338	4,423	12,950	13,179
Involuntary auto	19	24	22	24	21	28	18	65	67
Commercial lines	116	125	120	120	130	137	131	361	398
Homeowners	1,734	1,700	1,304	1,474	1,708	1,659	1,269	4,738	4,636
Other personal lines	510	500	431	427	490	478	417	1,441	1,385
	\$ 6,728	\$ 6,611	\$ 6,216	\$ 6,241	\$ 6,767	\$ 6,640	\$ 6,258	\$ 19,555	\$ 19,665

(1) Allstate brand premiums written by the direct channel, excluding Allstate Canada, totaled \$214 million, \$200 million, \$206 million, \$184 million, \$195 million, \$181 million and \$185 million for the three months ended September 30, 2011, June 30, 2011, March 31, 2011, December 31, 2010, September 30, 2010, June 30, 2010 and March 31, 2010, respectively. Allstate brand premiums written by the direct channel totaled \$620 million and \$561 million for the nine months ended September 30, 2011 and September 30, 2010, respectively. The direct channel includes call centers and the internet.

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**THE ALLSTATE CORPORATION**  
**ALLSTATE PROTECTION MARKET SEGMENT ANALYSIS**  
 (\$ in millions)

	Three months ended September 30,															
	2011	2010	2011	2010	2011	2010	2011	2010	2011	2010	2011	2010	2011	2010	2011	2010
	Premiums earned	Incurred losses	Incurred catastrophe losses	Expenses	Loss ratio <sup>(2)</sup>	Effect of catastrophe losses on the loss ratio	Expense ratio	Effect of pre-tax reserve reestimates on the combined ratio								
<b>Allstate brand</b>																
Standard auto	\$ 3,916	\$ 3,961	\$ 2,712	\$ 2,723	\$ 112	\$ 15	\$ 975	\$ 970	69.3	68.7	2.9	0.4	24.9	24.5	(3.3)	(0.6)
Non-standard auto	196	222	112	137	1	-	48	61	57.1	61.7	0.5	-	24.5	27.5	(8.7)	(6.8)
Auto	4,112	4,183	2,824	2,860	113	15	1,023	1,031	68.7	68.4	2.7	0.4	24.9	24.6	(3.6)	(0.9)
Homeowners	1,462	1,430	1,587	1,151	816	331	341	346	108.6	80.5	55.8	23.1	23.3	24.2	-	5.2
Other personal lines <sup>(1)</sup>	590	591	450	363	77	26	167	161	76.3	61.4	13.1	4.4	28.3	27.3	2.4	(6.3)
Total Allstate brand	6,164	6,204	4,861	4,374	1,006	372	1,531	1,538	78.9	70.5	16.3	6.0	24.8	24.8	(2.1)	-
<b>Encompass brand</b>																
Standard auto	154	173	135	131	5	1	44	52	87.6	75.7	3.2	0.6	28.6	30.1	6.5	(1.7)
Non-standard auto	-	2	1	2	-	-	1	1	-	100.0	-	-	-	50.0	-	-
Auto	154	175	136	133	5	1	45	53	88.3	76.0	3.2	0.6	29.2	30.3	6.5	(1.7)
Homeowners	91	96	109	61	64	13	27	31	119.8	63.5	70.3	13.5	29.7	32.3	(4.4)	(7.3)
Other personal lines <sup>(1)</sup>	23	23	15	14	2	-	7	7	65.2	60.9	8.7	-	30.5	30.4	(8.7)	(4.3)
Total Encompass brand	268	294	260	208	71	14	79	91	97.0	70.7	26.5	4.8	29.5	31.0	1.5	(3.7)
<b>Allstate Protection</b>	\$ 6,432	\$ 6,498	\$ 5,121	\$ 4,582	\$ 1,077	\$ 386	\$ 1,610	\$ 1,629	79.6	70.5	16.7	5.9	25.0	25.1	(2.0)	(0.2)
	Nine months ended September 30,															
	2011	2010	2011	2010	2011	2010	2011	2010	2011	2010	2011	2010	2011	2010	2011	2010
	Premiums earned	Incurred losses	Incurred catastrophe losses	Expenses	Loss ratio <sup>(2)</sup>	Effect of catastrophe losses on the loss ratio	Expense ratio	Effect of pre-tax reserve reestimates on the combined ratio								
<b>Allstate brand</b>																
Standard auto	\$ 11,782	\$ 11,873	\$ 8,354	\$ 8,245	\$ 394	\$ 121	\$ 2,935	\$ 2,924	70.9	69.5	3.3	1.0	24.9	24.6	(2.0)	(0.9)
Non-standard auto	611	680	390	452	9	2	144	177	63.8	66.5	1.5	0.3	23.6	26.0	(4.3)	(4.3)
Auto	12,393	12,553	8,744	8,697	403	123	3,079	3,101	70.6	69.3	3.3	1.0	24.8	24.7	(2.1)	(1.0)
Homeowners	4,367	4,262	5,063	3,559	2,868	1,348	1,007	992	115.9	83.5	65.7	31.6	23.1	23.3	(0.8)	0.2
Other personal lines <sup>(1)</sup>	1,765	1,775	1,436	1,128	325	118	534	502	81.4	63.5	18.4	6.6	30.2	28.3	3.7	(3.6)
Total Allstate brand	18,525	18,590	15,243	13,384	3,596	1,589	4,620	4,595	82.3	72.0	19.4	8.5	24.9	24.7	(1.2)	(1.0)
<b>Encompass brand</b>																
Standard auto	469	552	378	415	10	4	133	153	80.6	75.2	2.1	0.7	28.4	27.7	3.2	1.8
Non-standard auto	2	8	3	8	-	-	2	3	150.0	100.0	-	-	100.0	37.5	(50.0)	-
Auto	471	560	381	423	10	4	135	156	80.9	75.5	2.1	0.7	28.7	27.9	3.0	1.8
Homeowners	273	292	267	226	135	74	84	89	97.8	77.4	49.5	25.3	30.8	30.5	(1.5)	(3.4)
Other personal lines <sup>(1)</sup>	69	72	54	52	8	3	18	18	78.2	72.2	11.6	4.2	26.1	25.0	(5.8)	(1.4)
Total Encompass brand	813	924	702	701	153	81	237	263	86.3	75.9	18.8	8.8	29.2	28.4	0.7	(0.1)
<b>Allstate Protection</b>	\$ 19,338	\$ 19,514	\$ 15,945	\$ 14,085	\$ 3,749	\$ 1,670	\$ 4,857	\$ 4,858	82.5	72.2	19.4	8.6	25.1	24.9	(1.2)	(1.0)

(1) Other personal lines includes commercial, condominium, renters, involuntary auto and other personal lines.

(2) Ratios are calculated using the premiums earned for the respective line of business.

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**THE ALLSTATE CORPORATION**  
**ALLSTATE PROTECTION HISTORICAL MARKET SEGMENT ANALYSIS**  
 (\$ in millions)

	Three months ended September 30, 2011				Three months ended June 30, 2011				Three months ended March 31, 2011				Three months ended December 31, 2010			
	Premiums earned	Loss ratio	Effect of CAT losses on loss ratio	Expense ratio	Premiums earned	Loss ratio	Effect of CAT losses on loss ratio	Expense ratio	Premiums earned	Loss ratio	Effect of CAT losses on loss ratio	Expense ratio	Premiums earned	Loss ratio	Effect of CAT losses on loss ratio	Expense ratio
	<b>Allstate brand</b>															
Standard auto	\$ 3,916	69.3	2.9	24.9	\$ 3,938	73.2	6.7	25.0	\$ 3,928	70.3	0.5	24.8	\$ 3,941	74.6	0.8	25.1
Non-standard auto	196	57.1	0.5	24.5	205	69.3	3.9	23.4	210	64.8	-	22.8	216	69.4	0.5	17.6
Auto	4,112	68.7	2.7	24.9	4,143	73.0	6.6	24.9	4,138	70.0	0.4	24.7	4,157	74.4	0.8	24.7
Homeowners	1,462	108.6	55.8	23.3	1,457	171.1	123.2	22.3	1,448	67.9	17.7	23.5	1,431	77.8	30.3	24.2
Other personal lines <sup>(1)</sup>	590	76.3	13.1	28.3	587	100.5	35.3	28.1	588	67.3	7.0	34.4	573	75.2	9.1	33.9





Allstate brand	\$ 3,996	\$ 3,911	\$ 3,984	\$ 3,843	\$ 4,028	\$ 3,948	\$ 4,023	\$ 11,891	\$ 11,999
Encompass brand	159	154	144	149	166	169	160	457	495
	<u>4,155</u>	<u>4,065</u>	<u>4,128</u>	<u>3,992</u>	<u>4,194</u>	<u>4,117</u>	<u>4,183</u>	<u>12,348</u>	<u>12,494</u>
Net premiums earned									
Allstate brand	\$ 3,916	\$ 3,938	\$ 3,928	\$ 3,941	\$ 3,961	\$ 3,969	\$ 3,943	\$ 11,782	\$ 11,873
Encompass brand	154	155	160	164	173	185	194	469	552
	<u>4,070</u>	<u>4,093</u>	<u>4,088</u>	<u>4,105</u>	<u>4,134</u>	<u>4,154</u>	<u>4,137</u>	<u>12,251</u>	<u>12,425</u>
Incurred losses									
Allstate brand	\$ 2,712	\$ 2,882	\$ 2,760	\$ 2,941	\$ 2,723	\$ 2,783	\$ 2,739	\$ 8,354	\$ 8,245
Encompass brand	135	122	121	125	131	135	149	378	415
	<u>2,847</u>	<u>3,004</u>	<u>2,881</u>	<u>3,066</u>	<u>2,854</u>	<u>2,918</u>	<u>2,888</u>	<u>8,732</u>	<u>8,660</u>
Expenses									
Allstate brand	\$ 975	\$ 986	\$ 974	\$ 990	\$ 970	\$ 969	\$ 985	\$ 2,935	\$ 2,924
Encompass brand	44	44	45	45	52	50	51	133	153
	<u>1,019</u>	<u>1,030</u>	<u>1,019</u>	<u>1,035</u>	<u>1,022</u>	<u>1,019</u>	<u>1,036</u>	<u>3,068</u>	<u>3,077</u>
Underwriting Income									
Allstate brand	\$ 229	\$ 70	\$ 194	\$ 10	\$ 268	\$ 217	\$ 219	\$ 493	\$ 704
Encompass brand	(25)	(11)	(6)	(6)	(10)	-	(6)	(42)	(16)
	<u>204</u>	<u>59</u>	<u>188</u>	<u>4</u>	<u>258</u>	<u>217</u>	<u>213</u>	<u>451</u>	<u>688</u>
Loss ratio									
Allstate brand <sup>(1)</sup>	69.3	73.2	70.3	74.6	68.7	70.1	69.4	70.9	69.5
Encompass brand	87.6	78.7	75.7	76.2	75.7	73.0	76.8	80.6	75.2
Allstate Protection	70.0	73.4	70.5	74.7	69.1	70.3	69.8	71.3	69.7
Expense ratio									
Allstate brand	24.9	25.0	24.8	25.1	24.5	24.4	25.0	24.9	24.6
Encompass brand	28.6	28.4	28.1	27.5	30.1	27.0	26.3	28.4	27.7
Allstate Protection	25.0	25.2	24.9	25.2	24.7	24.5	25.1	25.0	24.8
Combined ratio									
Allstate brand	94.2	98.2	95.1	99.7	93.2	94.5	94.4	95.8	94.1
Encompass brand	116.2	107.1	103.8	103.7	105.8	100.0	103.1	109.0	102.9
Allstate Protection	95.0	98.6	95.4	99.9	93.8	94.8	94.9	96.3	94.5
Effect of catastrophe losses on loss ratio									
Allstate brand	2.9	6.7	0.5	0.8	0.4	2.0	0.7	3.3	1.0
Encompass brand	3.2	3.2	-	1.2	0.6	0.5	1.0	2.1	0.7
Allstate brand combined ratio excluding the effect of catastrophes and prior year reserve reestimates ("underlying") * <sup>(2)</sup>	94.5	93.6	94.9	100.1	93.1	94.1	93.4	94.3	93.6
Effect of catastrophe losses on combined ratio *	2.9	6.7	0.5	0.8	0.4	2.0	0.7	3.3	1.0
Effect of prior year reserve reestimates on combined ratio *	(3.3)	(2.2)	(0.4)	(1.2)	(0.6)	(1.9)	(0.1)	(2.0)	(0.9)
Effect of catastrophe losses included in prior year reserve reestimates on combined ratio	0.1	0.1	0.1	-	0.3	0.3	0.4	0.2	0.4
Allstate brand combined ratio	<u>94.2</u>	<u>98.2</u>	<u>95.1</u>	<u>99.7</u>	<u>93.2</u>	<u>94.5</u>	<u>94.4</u>	<u>95.8</u>	<u>94.1</u>

#### Allstate brand standard auto domestic operating measures <sup>(3)</sup>

	Sept. 30, 2011	June 30, 2011	March 31, 2011	Dec. 31, 2010	Sept. 30, 2010	June 30, 2010	March 31, 2010	Sept. 30, 2011	Sept. 30, 2010
<b>Operating measures <sup>(4)</sup></b>									
Policies in force (in thousands)	17,286	17,420	17,456	17,484	17,479	17,529	17,581	17,286	17,479
New issued applications (in thousands) <sup>(5)</sup>	466	472	519	526	537	498	464	1,457	1,499
New items added to existing policies (in thousands) <sup>(6)</sup>	377	386	363	340	394	397	367	1,126	1,158
Average premium - gross written (\$)	446	442	439	442	441	444	443	442	443
Average premium - net earned (\$)	429	429	430	433	432	433	430	429	432
Renewal ratio (%)	89.1	89.2	88.9	88.4	88.7	89.0	88.8	89.1	88.8
<b>Loss trends (% change year-over-year)</b>									
Bodily injury claim frequency	(3.3)	(2.3)	3.1	7.7	7.5	4.2	5.4	(0.9)	5.7
Property damage claim frequency	(2.6)	(3.9)	1.2	2.4	3.7	1.9	(0.1)	(1.8)	1.8

<sup>(1)</sup> In the first nine months of 2011, Florida and New York continue to have loss ratios higher than the countrywide average though results in these two key states have improved relative to the first nine months of 2010, reducing the pressure on countrywide results.

<sup>(2)</sup> Reflects new measures added since prior quarter.

<sup>(3)</sup> Measures and statistics presented for Allstate brand exclude the Company's Canadian operations and specialty auto.

<sup>(4)</sup> Refer to the Allstate Brand Domestic Operating Measures and Statistics table for descriptions of these measures.

<sup>(5)</sup> Excluding Florida and New York (impacted by actions to improve profitability), new issued applications on a countrywide basis decreased 7.3% to 418 thousand in the third quarter of 2011 from 451 thousand in the third quarter of 2010, and increased 3.3% to 1,289 thousand in the first nine months of 2011 from 1,248 thousand in the first nine months of 2010.

<sup>(6)</sup> Net increases in insured cars by policy endorsement activity.

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### THE ALLSTATE CORPORATION NON-STANDARD AUTO PROFITABILITY MEASURES

(\$ in millions)	Three months ended				Nine months ended				
	Sept. 30, 2011	June 30, 2011	March 31, 2011	Dec. 31, 2010	Sept. 30, 2010	June 30, 2010	March 31, 2010	Sept. 30, 2011	Sept. 30, 2010
<b>Non-standard auto</b>									
Net premiums written									
Allstate brand	\$ 194	\$ 197	\$ 210	\$ 203	\$ 223	\$ 220	\$ 237	\$ 601	\$ 680
Encompass brand	-	-	1	1	1	1	3	1	5
	<u>194</u>	<u>197</u>	<u>211</u>	<u>204</u>	<u>224</u>	<u>221</u>	<u>240</u>	<u>602</u>	<u>685</u>
Net premiums earned									
Allstate brand	\$ 196	\$ 205	\$ 210	\$ 216	\$ 222	\$ 228	\$ 230	\$ 611	\$ 680
Encompass brand	-	1	1	1	2	2	4	2	8
	<u>196</u>	<u>206</u>	<u>211</u>	<u>217</u>	<u>224</u>	<u>230</u>	<u>234</u>	<u>613</u>	<u>688</u>
Incurred losses									
Allstate brand	\$ 112	\$ 142	\$ 136	\$ 150	\$ 137	\$ 157	\$ 158	\$ 390	\$ 452
Encompass brand	1	1	1	1	2	2	4	3	8
	<u>113</u>	<u>143</u>	<u>137</u>	<u>151</u>	<u>139</u>	<u>159</u>	<u>162</u>	<u>393</u>	<u>460</u>
Expenses									
Allstate brand	\$ 48	\$ 48	\$ 48	\$ 38	\$ 61	\$ 60	\$ 56	\$ 144	\$ 177
Encompass brand	1	-	1	2	1	1	1	2	3
	<u>49</u>	<u>48</u>	<u>49</u>	<u>40</u>	<u>62</u>	<u>61</u>	<u>57</u>	<u>146</u>	<u>180</u>
Underwriting Income									
Allstate brand	\$ 36	\$ 15	\$ 26	\$ 28	\$ 24	\$ 11	\$ 16	\$ 77	\$ 51
Encompass brand	(2)	-	(1)	(2)	(1)	(1)	(1)	(3)	(3)
	<u>34</u>	<u>15</u>	<u>25</u>	<u>26</u>	<u>23</u>	<u>10</u>	<u>15</u>	<u>74</u>	<u>48</u>
Loss ratio									
Allstate brand	57.1	69.3	64.8	69.4	61.7	68.9	68.7	63.8	66.5

Encompass brand	-	100.0	100.0	100.0	100.0	100.0	100.0	150.0	100.0
Allstate Protection	57.7	69.4	64.9	69.6	62.0	69.2	69.2	64.1	66.8
Expense ratio									
Allstate brand	24.5	23.4	22.8	17.6	27.5	26.3	24.3	23.6	26.0
Encompass brand	-	-	100.0	200.0	50.0	50.0	25.0	100.0	37.5
Allstate Protection	25.0	23.3	23.3	18.4	27.7	26.5	24.4	23.8	26.2
Combined ratio									
Allstate brand	81.6	92.7	87.6	87.0	89.2	95.2	93.0	87.4	92.5
Encompass brand	-	100.0	200.0	300.0	150.0	150.0	125.0	250.0	137.5
Allstate Protection	82.7	92.7	88.2	88.0	89.7	95.7	93.6	87.9	93.0
Effect of catastrophe losses on loss ratio									
Allstate brand	0.5	3.9	-	0.5	-	0.4	0.4	1.5	0.3
Encompass brand	-	-	-	-	-	-	-	-	-

#### Allstate brand non-standard auto domestic operating measures <sup>(1)</sup>

	Sept. 30, 2011	June 30, 2011	March 31, 2011	Dec. 31, 2010	Sept. 30, 2010	June 30, 2010	March 31, 2010	Sept. 30, 2011	Sept. 30, 2010
<b>Operating measures <sup>(2)</sup></b>									
Policies in force (in thousands)	599	599	627	640	671	706	724	599	671
New issued applications (in thousands)	61	59	78	63	70	77	99	198	246
Average premium - gross written (\$)	586	620	621	627	630	619	619	609	623
Average premium - net earned (\$)	533	573	579	576	571	573	571	562	572
Renewal ratio (%)	70.6	70.8	70.4	70.5	70.8	72.5	71.8	70.6	71.7
<b>Loss trends</b>									
(% change year-over-year)									
Bodily injury claim frequency	(5.9)	(2.4)	2.3	8.1	7.1	1.4	6.6	(2.0)	4.9
Property damage claim frequency	(2.7)	(1.8)	0.5	0.3	3.3	0.8	3.1	(1.3)	2.4

<sup>(1)</sup> Measures and statistics presented for Allstate brand exclude the Company's Canadian operations and specialty auto.  
<sup>(2)</sup> Refer to the Allstate Brand Domestic Operating Measures and Statistics page for descriptions of these measures.

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### THE ALLSTATE CORPORATION AUTO PROFITABILITY MEASURES

(\$ in millions)	Three months ended					Nine months ended			
	Sept. 30, 2011	June 30, 2011	March 31, 2011	Dec. 31, 2010	Sept. 30, 2010	June 30, 2010	March 31, 2010	Sept. 30, 2011	Sept. 30, 2010
<b>Auto</b>									
Net premiums written									
Allstate brand	\$ 4,190	\$ 4,108	\$ 4,194	\$ 4,046	\$ 4,251	\$ 4,168	\$ 4,260	\$ 12,492	\$ 12,679
Encompass brand	159	154	145	150	167	170	163	458	500
	4,349	4,262	4,339	4,196	4,418	4,338	4,423	12,950	13,179
Net premiums earned									
Allstate brand	\$ 4,112	\$ 4,143	\$ 4,138	\$ 4,157	\$ 4,183	\$ 4,197	\$ 4,173	\$ 12,393	\$ 12,553
Encompass brand	154	156	161	165	175	187	198	471	560
	4,266	4,299	4,299	4,322	4,358	4,384	4,371	12,864	13,113
Incurred losses									
Allstate brand	\$ 2,824	\$ 3,024	\$ 2,896	\$ 3,091	\$ 2,860	\$ 2,940	\$ 2,897	\$ 8,744	\$ 8,697
Encompass brand	136	123	122	126	133	137	153	381	423
	2,960	3,147	3,018	3,217	2,993	3,077	3,050	9,125	9,120
Expenses									
Allstate brand	\$ 1,023	\$ 1,034	\$ 1,022	\$ 1,028	\$ 1,031	\$ 1,029	\$ 1,041	\$ 3,079	\$ 3,101
Encompass brand	45	44	46	47	53	51	52	135	156
	1,068	1,078	1,068	1,075	1,084	1,080	1,093	3,214	3,257
Underwriting Income									
Allstate brand	\$ 265	\$ 85	\$ 220	\$ 38	\$ 292	\$ 228	\$ 235	\$ 570	\$ 755
Encompass brand	(27)	(11)	(7)	(8)	(11)	(1)	(7)	(45)	(19)
	238	74	213	30	281	227	228	525	736
Loss ratio									
Allstate brand	68.7	73.0	70.0	74.4	68.4	70.1	69.4	70.6	69.3
Encompass brand	88.3	78.9	75.8	76.3	76.0	73.2	77.3	80.9	75.5
Allstate Protection	69.4	73.2	70.2	74.5	68.7	70.2	69.8	70.9	69.6
Expense ratio									
Allstate brand	24.9	24.9	24.7	24.7	24.6	24.5	25.0	24.8	24.7
Encompass brand	29.2	28.2	28.5	28.5	30.3	27.3	26.2	28.7	27.9
Allstate Protection	25.0	25.1	24.8	24.8	24.9	24.6	25.0	25.0	24.8
Combined ratio									
Allstate brand	93.6	97.9	94.7	99.1	93.0	94.6	94.4	95.4	94.0
Encompass brand	117.5	107.1	104.3	104.8	106.3	100.5	103.5	109.6	103.4
Allstate Protection	94.4	98.3	95.0	99.3	93.6	94.8	94.8	95.9	94.4
Effect of catastrophe losses on loss ratio									
Allstate brand	2.7	6.6	0.4	0.8	0.4	1.9	0.7	3.3	1.0
Encompass brand	3.2	3.2	-	1.2	0.6	0.5	1.0	2.1	0.7
Effect of pre-tax reserve reestimates on combined ratio*									
Allstate brand	(3.6)	(2.1)	(0.6)	(1.2)	(0.9)	(2.1)	(0.1)	(2.1)	(1.0)
Encompass brand	6.5	(0.6)	3.1	(6.1)	(1.7)	1.6	5.1	3.0	1.8

#### Allstate brand auto domestic operating measures

	Sept. 30, 2011	June 30, 2011	March 31, 2011	Dec. 31, 2010	Sept. 30, 2010	June 30, 2010	March 31, 2010	Sept. 30, 2011	Sept. 30, 2010
<b>Operating measures <sup>(2)</sup></b>									
Policies in force (in thousands)	17,885	18,019	18,083	18,124	18,150	18,235	18,305	17,885	18,150
New issued applications (in thousands)	527	531	597	589	607	575	563	1,655	1,745
Average premium - gross written (\$)	451	448	446	449	449	452	451	449	450
Average premium - net earned (\$)	432	434	435	438	437	439	436	434	437
Renewal ratio (%)	88.4	88.5	88.1	88.0	87.9	88.3	88.0	88.3	88.1
<b>Loss trends</b>									
(% change year-over-year)									
Bodily injury claim frequency	(3.9)	(2.7)	2.7	7.5	7.3	3.9	5.4	(1.4)	5.5
Property damage claim frequency	(2.9)	(4.0)	0.9	2.2	3.6	1.8	-	(2.0)	1.8
Paid severity - bodily injury	0.2	0.4	3.6	(0.2)	1.1	(1.0)	(1.3)	1.4	(0.4)
Paid severity - property damage	1.0	1.1	0.8	(1.7)	1.0	(1.5)	0.4	1.0	(0.1)

<sup>(2)</sup> Measures and statistics presented for Allstate brand exclude the Company's Canadian operations and specialty auto.

**THE ALLSTATE CORPORATION  
HOMEOWNERS PROFITABILITY MEASURES**

(\$ in millions)	Three months ended						Nine months ended		
	Sept. 30, 2011	June 30, 2011	March 31, 2011	Dec. 31, 2010	Sept. 30, 2010	June 30, 2010	March 31, 2010	Sept. 30, 2011	Sept. 30, 2010
<b>Homeowners</b>									
Net premiums written									
Allstate brand	\$ 1,634	\$ 1,606	\$ 1,225	\$ 1,389	\$ 1,610	\$ 1,565	\$ 1,189	\$ 4,465	\$ 4,364
Encompass brand	100	94	79	85	98	94	80	273	272
	<u>1,734</u>	<u>1,700</u>	<u>1,304</u>	<u>1,474</u>	<u>1,708</u>	<u>1,659</u>	<u>1,269</u>	<u>4,738</u>	<u>4,636</u>
Net premiums earned									
Allstate brand	\$ 1,462	\$ 1,457	\$ 1,448	\$ 1,431	\$ 1,430	\$ 1,416	\$ 1,416	\$ 4,367	\$ 4,262
Encompass brand	91	91	91	93	96	96	100	273	292
	<u>1,553</u>	<u>1,548</u>	<u>1,539</u>	<u>1,524</u>	<u>1,526</u>	<u>1,512</u>	<u>1,516</u>	<u>4,640</u>	<u>4,554</u>
Incurred losses									
Allstate brand	\$ 1,587	\$ 2,493	\$ 983	\$ 1,113	\$ 1,151	\$ 1,169	\$ 1,239	\$ 5,063	\$ 3,559
Encompass brand	109	98	60	60	61	62	103	267	226
	<u>1,696</u>	<u>2,591</u>	<u>1,043</u>	<u>1,173</u>	<u>1,212</u>	<u>1,231</u>	<u>1,342</u>	<u>5,330</u>	<u>3,785</u>
Expenses									
Allstate brand	\$ 341	\$ 325	\$ 341	\$ 346	\$ 346	\$ 309	\$ 337	\$ 1,007	\$ 992
Encompass brand	27	29	28	28	31	29	29	84	89
	<u>368</u>	<u>354</u>	<u>369</u>	<u>374</u>	<u>377</u>	<u>338</u>	<u>366</u>	<u>1,091</u>	<u>1,081</u>
Underwriting Income									
Allstate brand	\$ (466)	\$ (1,361)	\$ 124	\$ (28)	\$ (67)	\$ (62)	\$ (160)	\$ (1,703)	\$ (289)
Encompass brand	(45)	(36)	3	5	4	5	(32)	(78)	(23)
	<u>(511)</u>	<u>(1,397)</u>	<u>127</u>	<u>(23)</u>	<u>(63)</u>	<u>(57)</u>	<u>(192)</u>	<u>(1,781)</u>	<u>(312)</u>
Loss ratio									
Allstate brand	108.6	171.1	67.9	77.8	80.5	82.6	87.5	115.9	83.5
Encompass brand	119.8	107.7	65.9	64.5	63.5	64.6	103.0	97.8	77.4
Allstate Protection	109.2	167.4	67.7	77.0	79.4	81.4	88.5	114.9	83.1
Expense ratio									
Allstate brand	23.3	22.3	23.5	24.2	24.2	21.8	23.8	23.1	23.3
Encompass brand	29.7	31.9	30.8	30.1	32.3	30.2	29.0	30.8	30.5
Allstate Protection	23.7	22.8	24.0	24.5	24.7	22.4	24.2	23.5	23.8
Combined ratio									
Allstate brand	131.9	193.4	91.4	102.0	104.7	104.4	111.3	139.0	106.8
Encompass brand	149.5	139.6	96.7	94.6	95.8	94.8	132.0	128.6	107.9
Allstate Protection	132.9	190.2	91.7	101.5	104.1	103.8	112.7	138.4	106.9
Effect of catastrophe losses on loss ratio									
Allstate brand	55.8	123.2	17.7	30.3	23.1	34.7	37.1	65.7	31.6
Encompass brand	70.3	61.5	16.5	16.1	13.5	15.6	46.0	49.5	25.3
Effect of pre-tax reserve reestimates on combined ratio									
Allstate brand	-	0.3	(2.7)	(1.8)	5.2	(4.2)	(0.4)	(0.8)	0.2
Encompass brand	(4.4)	(1.1)	1.1	5.4	(7.3)	(1.0)	(2.0)	(1.5)	(3.4)
Allstate brand combined ratio excluding the effect of catastrophes and prior year reserve reestimates ("underlying") * (1)	73.3	69.5	74.0	72.2	75.0	69.8	74.7	72.3	73.2
Effect of catastrophe losses on combined ratio *	55.8	123.2	17.7	30.3	23.1	34.7	37.1	65.7	31.6
Effect of prior year reserve reestimates on combined ratio *	-	0.3	(2.7)	(1.8)	5.2	(4.2)	(0.4)	(0.8)	0.2
Effect of catastrophe losses included in prior year reserve reestimates on combined ratio	2.8	0.4	2.4	1.3	1.4	4.1	(0.1)	1.8	1.8
Allstate brand combined ratio	<u>131.9</u>	<u>193.4</u>	<u>91.4</u>	<u>102.0</u>	<u>104.7</u>	<u>104.4</u>	<u>111.3</u>	<u>139.0</u>	<u>106.8</u>

**Allstate brand homeowners domestic operating measures (2)**

	Sept. 30, 2011	June 30, 2011	March 31, 2011	Dec. 31, 2010	Sept. 30, 2010	June 30, 2010	March 31, 2010	Sept. 30, 2011	Sept. 30, 2010
<b>Operating measures (3)</b>									
Policies in force (in thousands)	6,459	6,555	6,631	6,690	6,740	6,821	6,886	6,459	6,740
New issued applications (in thousands)	116	123	114	126	140	151	119	353	410
Average premium - gross written (\$)	1,001	989	975	963	953	933	921	989	937
Average premium - net earned (\$)	871	856	844	825	821	803	795	857	806
Renewal ratio (%)	88.4	88.4	88.3	88.5	88.6	88.3	88.0	88.4	88.3
<b>Loss trends (% change year-over-year)</b>									
Claim frequency excluding catastrophe losses	6.0	(0.8)	1.7	(8.5)	(2.3)	1.7	5.1	2.4	1.2
Claim severity excluding catastrophe losses	3.3	3.4	3.5	8.0	2.1	(0.7)	(2.1)	3.4	0.6

(1) Reflects new measures added since prior quarter.

(2) Measures presented for Allstate brand exclude the Company's Canadian operations.

(3) Refer to the Allstate Brand Domestic Operating Measures and Statistics page for descriptions of these measures.

**THE ALLSTATE CORPORATION  
PROPERTY-LIABILITY  
ALLSTATE BRAND DOMESTIC OPERATING MEASURES AND STATISTICS (1)**

	Three months ended						
	Sept. 30, 2011	June 30, 2011	March 31, 2011	Dec. 31, 2010	Sept. 30, 2010	June 30, 2010	March 31, 2010
<b>Policies in Force (in thousands) (2)</b>							
Standard auto	17,286	17,420	17,456	17,484	17,479	17,529	17,581
Non-standard auto	599	599	627	640	671	706	724
Involuntary auto	32	39	42	43	41	39	32
Homeowners	6,459	6,555	6,631	6,690	6,740	6,821	6,886
Emerging business (3)(4)	5,165	5,133	5,064	5,041	5,021	4,994	4,971
Canada	911	899	882	871	850	830	817
Allstate Roadside Services	1,029	1,045	1,039	1,032	1,048	1,058	1,073
	<u>31,481</u>	<u>31,690</u>	<u>31,741</u>	<u>31,801</u>	<u>31,850</u>	<u>31,977</u>	<u>32,084</u>
<b>New Issued Applications (in thousands) (5)</b>							
Standard auto	466	472	519	526	537	498	464
Non-standard auto	61	59	78	63	70	77	99
Auto	527	531	597	589	607	575	563
Homeowners	116	123	114	126	140	151	119

Average Premium - Gross Written (\$) <sup>(6)</sup>							
Standard auto	446	442	439	442	441	444	443
Non-standard auto	586	620	621	627	630	619	619
Auto	451	448	446	449	449	452	451
Homeowners	1,001	989	975	963	953	933	921
Average Premium - Net Earned (\$) <sup>(7)</sup>							
Standard auto	429	429	430	433	432	433	430
Non-standard auto	533	573	579	576	571	573	571
Auto	432	434	435	438	437	439	436
Homeowners	871	856	844	825	821	803	795
Renewal Ratio (%) <sup>(8)</sup>							
Standard auto	89.1	89.2	88.9	88.4	88.7	89.0	88.8
Non-standard auto	70.6	70.8	70.4	70.5	70.8	72.5	71.8
Auto	88.4	88.5	88.1	88.0	87.9	88.3	88.0
Homeowners	88.4	88.4	88.3	88.5	88.6	88.3	88.0
Bodily Injury Claim Frequency (% change year-over-year)							
Standard auto	(3.3)	(2.3)	3.1	7.7	7.5	4.2	5.4
Non-standard auto	(5.9)	(2.4)	2.3	8.1	7.1	1.4	6.6
Auto	(3.9)	(2.7)	2.7	7.5	7.3	3.9	5.4
Property Damage Claim Frequency (% change year-over-year)							
Standard auto	(2.6)	(3.9)	1.2	2.4	3.7	1.9	(0.1)
Non-standard auto	(2.7)	(1.8)	0.5	0.3	3.3	0.8	3.1
Auto	(2.9)	(4.0)	0.9	2.2	3.6	1.8	-
Auto Paid Severity (% change year-over-year)							
Bodily injury	0.2	0.4	3.6	(0.2)	1.1	(1.0)	(1.3)
Property damage	1.0	1.1	0.8	(1.7)	1.0	(1.5)	0.4
Homeowners Excluding Catastrophe Losses (% change year-over-year)							
Claim frequency	6.0	(0.8)	1.7	(8.5)	(2.3)	1.7	5.1
Claim severity	3.3	3.4	3.5	8.0	2.1	(0.7)	(2.1)

<sup>(1)</sup> Measures and statistics presented for Allstate brand exclude the Company's Canadian operations, loan protection and specialty auto, except for policies in force.

<sup>(2)</sup> Policies in Force: Policy counts are based on items rather than customers. A multi-car customer would generate multiple item (policy) counts, even if all cars were insured under one policy.

<sup>(3)</sup> Emerging Businesses include Business Insurance (commercial products for small business owners), Consumer Household (specialty products including motorcycle, boat, renters and condominium insurance policies), Allstate Dealer Services (insurance and non-insurance products sold primarily to auto dealers), Allstate Roadside Services (retail and wholesale roadside assistance products) and Ivtantage (insurance agency). Premiums written by Emerging Businesses, through all channels including the direct channel, totaled \$657 million, \$672 million, \$575 million, \$554 million, \$643 million, \$659 million and \$570 million for the three months ended September 30, 2011, June 30, 2011, March 31, 2011, December 31, 2010, September 30, 2010, June 30, 2010 and March 31, 2010, respectively.

<sup>(4)</sup> Reflects new measures added since prior quarter.

<sup>(5)</sup> New Issued Applications: Item counts of automobiles or homeowners insurance applications for insurance policies that were issued during the period. Does not include automobiles that are added by existing customers.

<sup>(6)</sup> Average Premium - Gross Written: Gross premiums written divided by issued item count. Gross premiums written include the impacts from discounts and surcharges; and exclude the impacts from mid-term premium adjustments, ceded reinsurance premiums, and premium refund accruals. Average premiums represent the appropriate policy term for each line, which is 6 months for auto and 12 months for homeowners.

<sup>(7)</sup> Average Premium - Net Earned: Earned premium divided by average policies in force for the period. Earned premium includes the impacts from mid-term premium adjustments and ceded reinsurance, but does not include impacts of premium refund accruals. Average premiums represent the appropriate policy term for each line, which is 6 months for auto and 12 months for homeowners.

<sup>(8)</sup> Renewal ratio: Renewal policies issued during the period, based on contract effective dates, divided by the total policies issued 6 months prior for auto or 12 months prior for homeowners.

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**THE ALLSTATE CORPORATION**  
**HOMEOWNERS SUPPLEMENTAL INFORMATION**  
( \$ in millions )

Nine months ended September 30, 2011

Primary Exposure Groupings <sup>(1)</sup>	Earned premiums	Incurred losses	Loss ratios	Catastrophe losses	Effect of catastrophes on loss ratio	Number of catastrophes	Premium rate changes <sup>(5)</sup>	
							Number of states	Annual impact of rate changes on state specific premiums written
Florida	\$ 69	\$ 69	100.0%	\$ 7	10.1%			
Other hurricane exposure states	2,384	3,050	127.9%	1,886	79.1%			
Total hurricane exposure states <sup>(2)</sup>	2,453	3,119	127.2%	1,893	77.2%		18	11.7%
Other catastrophe exposure states	2,187	2,211	101.1%	1,110	50.8%		25	7.8%
Total	\$ 4,640	\$ 5,330	114.9%	\$ 3,003	64.7%	72	43	10.0%

Primary Exposure Groupings <sup>(1)</sup>	1992 to 2010 Historical Information					1992 to 2010 Historical Information (Adjusted for Industry Reinsurance or Insurance Mechanism)					
	Earned premiums	Incurred losses	Loss ratios	Catastrophe losses	Effect of catastrophes on loss ratio	Earned premiums <sup>(4)</sup>	Incurred losses <sup>(3)</sup>	Loss ratios <sup>(5)</sup>	Catastrophe losses <sup>(3)</sup>	Effect of catastrophes on loss ratio <sup>(5)</sup>	Number of catastrophes
Florida	\$ 3,637	\$ 5,109	140.5%	\$ 3,560	97.9%	\$ 3,746	\$ 3,328	88.8%	\$ 1,778	47.5%	
Other hurricane exposure states	41,697	33,381	80.1%	11,766	28.2%	41,765	33,313	79.8%	11,698	28.0%	
Total hurricane exposure states	45,334	38,490	84.9%	15,326	33.8%	45,511	36,641	80.5%	13,476	29.6%	
Other catastrophe exposure states	38,784	29,451	75.9%	9,277	23.9%	38,785	27,609	71.2%	7,436	19.2%	
Total	\$ 84,118	\$ 67,941	80.8%	\$ 24,603	29.2%	\$ 84,296	\$ 64,250	76.2%	\$ 20,912	24.8%	1,273

**<sup>(1)</sup> Basis of Presentation**

This homeowners supplemental information schedule displays financial results for the homeowners business (defined to include standard homeowners, scheduled personal property and other than primary residence lines) for the period 1992 through 2011. The premiums and losses are presented on a GAAP basis with adjustments as indicated in Notes 3 and 4. Each state in which the Company writes business has been categorized into one of two exposure groupings (Hurricane or Other). Hurricane exposure states are comprised of those states in which hurricanes are the primary catastrophe exposure. However, the catastrophe losses for these states include losses due to other kinds of catastrophes. A catastrophe is defined by Allstate as an event that produces pre-tax losses before reinsurance in excess of \$1 million, and involves multiple first party policyholders, or an event that produces a number of claims in excess of a preset per-event threshold of average claims in a specific area, occurring within a certain amount of time following the event.

**<sup>(2)</sup> Hurricane Exposure States**

Hurricane exposure states include the following coastal locations: Alabama, Connecticut, Delaware, Florida, Georgia, Louisiana, Maine, Maryland, Massachusetts, Mississippi, New Hampshire, New Jersey, New York, North Carolina, Pennsylvania, Rhode Island, South Carolina, Texas, Virginia and Washington, D.C.

<sup>(3)</sup> **Incurring Losses**

Incurring losses (which include catastrophe losses) and Catastrophe losses, exclude the effects of those events for which the exposure is now covered, at least in part, by permanent industry reinsurance or insurance mechanism (i.e., Florida Hurricane Catastrophe Fund ("FHCF"), California Earthquake Authority) or with Hawaii hurricanes, coverage is being brokered to a non-affiliated insurance company. Mechanisms such as the FHCF and external reinsurance are available and are reflected in our capital structure and help mitigate exposure to these types of events. For the period 1992 - 2010, Incurring losses and Catastrophe losses for the Hurricane exposure states were adjusted to exclude \$1.8 billion for losses related to Hurricane Andrew. Incurring losses and Catastrophe losses for the Other catastrophe exposure states were adjusted to exclude an additional \$1.8 billion for losses related to certain California earthquakes and Hawaii hurricanes. Subsequent catastrophes of a similar magnitude are not excluded from the exhibit. Through the use of the insurance mechanisms, Allstate may have a contingent liability for industry assessments and losses exceeding the claims paying capacity of these mechanisms as discussed in the Annual Report on Form 10-K.

<sup>(4)</sup> **Earned Premiums**

Earned premiums for the Hurricane exposure locations was adjusted to add back premium ceded to third party reinsurers of \$178 million for hurricane reinsurance purchased in Florida, the Northeast and other states during the period 1992 to 2005. These programs support management actions that address hurricane exposures. Mechanisms such as the FHCF and external reinsurance are available and are reflected in our capital structure because they help mitigate exposure to these types of events, but no impact is reflected in earned premiums above.

<sup>(5)</sup> **Premium Rate Changes**

Represents the impact in the states where rate changes were approved during the year as a percentage of total prior year-end premiums written in those states.

**THE ALLSTATE CORPORATION  
PROPERTY-LIABILITY  
EFFECT OF CATASTROPHE LOSSES ON THE COMBINED RATIO  
(\$ in millions, except ratios)**

	Effect of all catastrophe losses on the Property-Liability combined ratio					Premiums earned year-to-date	Total catastrophe losses by year	Excludes the effect of catastrophe losses relating to earthquakes and hurricanes		
	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Year			Total catastrophe losses by year	Effect on Property-Liability combined ratio	
									Total catastrophe losses by year	combined ratio
1992 <sup>(3)</sup>	3.2	7.1	48.7	25.5	21.2	\$ 15,542	\$ 3,301	\$ 680	4.4	
1993 <sup>(3)</sup>	5.8	3.0	1.2	3.8	3.4	16,039	547	607	3.8	
1994 <sup>(3)</sup>	27.4	4.4	9.5	7.3	12.0	16,513	1,989	529	3.2	
1995	4.0	7.8	3.8	5.0	5.2	17,540	905	683	3.9	
1996	5.1	6.0	6.4	3.8	5.4	18,366	983	837	4.6	
1997	2.4	2.6	2.6	0.3	2.0	18,604	365	325	1.7	
1998	2.5	6.3	3.9	3.4	4.0	19,307	780	615	3.2	
1999	2.6	5.6	5.4	2.7	4.1	20,112	816	623	3.1	
2000	7.0	6.7	1.7	2.3	4.4	21,871	967	930	4.3	
2001	1.5	9.8	2.5	2.4	4.0	22,197	894	763	3.4	
2002	1.9	5.0	1.6	4.0	3.1	23,361	731	638	2.7	
2003	2.2	9.2	6.1	6.5	6.0	24,677	1,489	1,256	5.1	
2004	1.6	3.8	26.0	6.2	9.5	25,989	2,468	467	1.8	
2005	2.5	2.2	69.4	9.6	21.0	27,039	5,674	460	1.7	
2006	1.6	3.7	2.5	4.1	3.0	27,369	810	1,044	3.8	
2007	2.4	6.3	5.0	7.0	5.2	27,233	1,409	1,336	4.9	
2008	8.4	10.3	26.8	3.9	12.4	26,967	3,342	1,876	7.0	
2009	7.8	12.5	6.2	5.0	7.9	26,194	2,069	2,159	8.2	
2010	10.0	9.8	5.9	8.3	8.5	25,957	2,207	2,272	8.8	
2011	5.2	36.2	16.7	-	19.4	19,337	3,749	3,232	16.7	
Average <sup>(5)</sup>	5.0	8.3	13.1	5.7	8.1				4.8	

	Excludes the effect of catastrophe losses relating to Hurricane Andrew, California Earthquakes, and Hawaii Hurricanes <sup>(1)</sup>					Premiums earned year-to-date	Total catastrophe losses by year	
	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Year			Total catastrophe losses by year
1993 <sup>(3)</sup>	5.6	3.0	1.5	5.1	3.8	16,039	607	
1994 <sup>(3)</sup>	5.1	3.8	1.7	2.5	3.2	16,513	535	
1995	4.0	7.7	1.8	5.0	4.6	17,540	843	
1996	5.1	6.0	6.4	3.8	5.4	18,366	991	
1997	2.4	2.6	1.8	0.3	1.8	18,604	329	
1998	2.0	6.3	3.9	2.2	3.6	19,307	695	
1999	2.6	5.6	5.4	2.3	3.9	20,112	790	
2000	7.0	6.7	1.5	1.8	4.3	21,871	930	
2001	1.5	8.1	2.5	1.7	3.5	22,197	769	
2002	1.8	5.0	1.6	3.6	3.0	23,361	706	
2003	2.1	9.0	6.1	6.4	5.9	24,677	1,458	
2004	1.6	3.8	26.0	6.2	9.5	25,989	2,468	
2005	2.5	2.2	69.4	9.6	21.0	27,039	5,674	
2006	1.6	3.7	2.5	4.1	3.0	27,369	810	
2007	2.4	6.3	5.0	7.0	5.2	27,233	1,409	
2008	8.4	10.3	26.8	3.9	12.4	26,967	3,342	
2009	7.8	12.5	6.2	5.0	7.9	26,194	2,069	
2010	10.0	9.8	5.9	8.3	8.5	25,957	2,207	
2011	5.2	36.2	16.7	-	19.4	19,337	3,749	
Average <sup>(5)</sup>	4.1	8.2	11.2	4.5	7.0			

<sup>(1)</sup> The effect of Catastrophe losses on the combined ratio is presented excluding the effects of those events for which the exposure is now covered by an industry reinsurance or insurance mechanism (i.e., Florida Hurricane Catastrophe Fund and California Earthquake Authority) or with Hawaii hurricanes, coverage is being brokered to a non-affiliated insurance company (see the "Commitments, Guarantees and Contingent Liabilities" footnote to the Consolidated Financial Statements).

<sup>(2)</sup> The effect of Catastrophes and Catastrophes excluding extraordinary catastrophes on the Combined Ratio calculated as an average for all periods since 1992.

<sup>(3)</sup> The years 1992-1994 have been adjusted to exclude the premiums earned of the PMI Group, a mortgage guarantee insurer that was sold in 1995.

**THE ALLSTATE CORPORATION  
ALLSTATE PROTECTION HISTORICAL CATASTROPHE BY SIZE OF EVENT  
(\$ in millions, except ratios)**

Three months ended September 30, 2011

Size of catastrophe	Number of events		Claim and claim expense		Combined ratio impact	Average catastrophe loss per event
Greater than \$250 million	1	4.3 %	\$ 522	48.5 %	8.1	\$ 522
\$101 million to \$250 million	1		110	10.2	1.7	110
\$50 million to \$100 million	4	17.4	227	21.1	3.5	57
Less than \$50 million	17	74.0	236	21.9	3.7	14
Total	23	100.0 %	1,095	101.7	17.0	48
Prior year reserve reestimates			(47)	(4.4)	(0.7)	
Prior quarter reserve reestimates			29	2.7	0.4	
Total catastrophe losses			\$ 1,077	100.0 %	16.7	

Nine months ended September 30, 2011



**Asbestos claims**

Beginning reserves	\$ 1,092	\$ 1,091	\$ 1,100	\$ 1,180	\$ 1,228	\$ 1,302	\$ 1,375	\$ 1,373
Incurred claims and claims expense	26	-	-	5	(8)	8	17	86
Claims and claims expense paid	(25)	1	(9)	(85)	(40)	(82)	(90)	(84)
Ending reserves	<u>\$ 1,093</u>	<u>\$ 1,092</u>	<u>\$ 1,091</u>	<u>\$ 1,100</u>	<u>\$ 1,180</u>	<u>\$ 1,228</u>	<u>\$ 1,302</u>	<u>\$ 1,375</u>

Claims and claims expense paid as a percent of ending reserves	2.3%	(0.1)%	0.8%	7.7%	3.4%	6.7%	6.9%	6.1%
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**Environmental claims**

Beginning reserves	\$ 192	\$ 193	\$ 201	\$ 198	\$ 195	\$ 232	\$ 194	\$ 205
Incurred claims and claims expense	-	-	-	18	13	-	63	10
Claims and claims expense paid	(5)	(1)	(8)	(15)	(10)	(37)	(25)	(21)
Ending reserves	<u>\$ 187</u>	<u>\$ 192</u>	<u>\$ 193</u>	<u>\$ 201</u>	<u>\$ 198</u>	<u>\$ 195</u>	<u>\$ 232</u>	<u>\$ 194</u>

Claims and claims expense paid as a percent of ending reserves	2.7%	0.5%	4.1%	7.5%	5.1%	19.0%	10.8%	10.8%
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**THE ALLSTATE CORPORATION**  
**ALLSTATE FINANCIAL RESULTS**  
(\$ in millions)

	Three months ended				Nine months ended				
	Sept. 30, 2011	June 30, 2011	March 31, 2011	Dec. 31, 2010	Sept. 30, 2010	June 30, 2010	March 31, 2010	Sept. 30, 2010	
Investments	<u>\$ 59,068</u>	<u>\$ 59,659</u>	<u>\$ 60,484</u>	<u>\$ 61,582</u>	<u>\$ 62,915</u>	<u>\$ 61,804</u>	<u>\$ 62,336</u>	<u>\$ 59,068</u>	<u>\$ 62,915</u>
Premiums	\$ 287	\$ 286	\$ 312	\$ 273	\$ 290	\$ 286	\$ 289	\$ 885	\$ 865
Contract charges	265	261	257	258	258	259	255	783	772
Net investment income	682	694	684	692	707	723	731	2,060	2,161
Periodic settlements and accruals on non-hedge derivative instruments	18	19	17	13	10	11	17	54	38
Contract benefits	(455)	(422)	(454)	(443)	(445)	(485)	(442)	(1,331)	(1,372)
Interest credited to contractholder funds	(395)	(412)	(425)	(439)	(446)	(450)	(463)	(1,232)	(1,359)
Amortization of deferred policy acquisition costs	(101)	(103)	(113)	(86)	(101)	(41)	(58)	(317)	(200)
Operating costs and expenses	(105)	(110)	(109)	(115)	(118)	(116)	(120)	(324)	(354)
Restructuring and related charges	-	-	2	2	-	1	-	2	1
Income tax expense on operations	(62)	(72)	(55)	(51)	(47)	(63)	(70)	(189)	(180)
Operating income	134	141	116	104	108	125	139	391	372
Realized capital gains and losses, after-tax	142	40	25	23	(25)	(230)	(105)	207	(360)
Valuation changes on embedded derivatives that are not hedged, after-tax	(4)	(3)	8	-	-	-	-	1	-
DAC and DSI (amortization) accretion relating to realized capital gains and losses and valuation changes on embedded derivatives that are not hedged, after-tax	(78)	(5)	(26)	(43)	7	4	(2)	(109)	9
DAC and DSI unlocking relating to realized capital gains and losses, after-tax	-	-	1	-	-	-	(18)	1	(18)
Reclassification of periodic settlements and accruals on non-hedge derivative instruments, after-tax	(12)	(11)	(12)	(8)	(7)	(7)	(11)	(35)	(25)
Gain (loss) on disposition of operations, after-tax	1	4	(15)	-	2	1	1	(10)	4
Net income (loss)	<u>\$ 183</u>	<u>\$ 166</u>	<u>\$ 97</u>	<u>\$ 76</u>	<u>\$ 85</u>	<u>\$ (107)</u>	<u>\$ 4</u>	<u>\$ 446</u>	<u>\$ (18)</u>

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**THE ALLSTATE CORPORATION**  
**ALLSTATE FINANCIAL PREMIUMS AND CONTRACT CHARGES**  
(\$ in millions)

	Three months ended				Nine months ended			
	Sept. 30, 2011	June 30, 2011	March 31, 2011	Dec. 31, 2010	Sept. 30, 2010	June 30, 2010	March 31, 2010	Sept. 30, 2010
<b>PREMIUMS AND CONTRACT CHARGES - BY PRODUCT</b>								
<b>Underwritten Products</b>								
Traditional life insurance premiums	\$ 111	\$ 109	\$ 108	\$ 103	\$ 107	\$ 104	\$ 106	\$ 328
Accident and health insurance premiums	160	162	161	157	157	151	156	483
Interest-sensitive life insurance contract charges	258	253	248	251	249	249	242	759
	<u>529</u>	<u>524</u>	<u>517</u>	<u>511</u>	<u>513</u>	<u>504</u>	<u>504</u>	<u>1,570</u>
<b>Annuities</b>								
Immediate annuities with life contingencies premiums	16	15	43	13	26	31	27	74
Other fixed annuity contract charges	7	8	9	7	9	10	13	24
	<u>23</u>	<u>23</u>	<u>52</u>	<u>20</u>	<u>35</u>	<u>41</u>	<u>40</u>	<u>98</u>
<b>Total</b>	<u>\$ 552</u>	<u>\$ 547</u>	<u>\$ 569</u>	<u>\$ 531</u>	<u>\$ 548</u>	<u>\$ 545</u>	<u>\$ 544</u>	<u>\$ 1,668</u>
<b>PREMIUMS AND CONTRACT CHARGES - BY DISTRIBUTION CHANNEL</b>								
Allstate agencies	\$ 260	\$ 256	\$ 251	\$ 253	\$ 247	\$ 247	\$ 246	\$ 767
Workplace enrolling agents	171	169	168	166	166	161	161	508
Other	121	122	150	112	135	137	137	393
<b>Total</b>	<u>\$ 552</u>	<u>\$ 547</u>	<u>\$ 569</u>	<u>\$ 531</u>	<u>\$ 548</u>	<u>\$ 545</u>	<u>\$ 544</u>	<u>\$ 1,668</u>

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**THE ALLSTATE CORPORATION**  
**CHANGE IN CONTRACTHOLDER FUNDS**  
(\$ in millions)

	Three months ended					Nine months ended			
	Sept. 30, 2011	June 30, 2011	March 31, 2011	Dec. 31, 2010	Sept. 30, 2010	June 30, 2010	March 31, 2010	Sept. 30, 2011	Sept. 30, 2010
<b>Beginning balance</b>	\$ 45,078	\$ 46,834	\$ 48,195	\$ 48,936	\$ 49,443	\$ 51,027	\$ 52,582	\$ 48,195	\$ 52,582
<b>Deposits</b>									
Fixed annuities	133	142	164	180	224	237	291	439	752
Interest-sensitive life insurance	319	316	329	363	363	391	395	964	1,149
Bank and other deposits	34	97	213	246	262	234	252	344	748
Total deposits	486	555	706	789	849	862	938	1,747	2,649
<b>Interest credited</b>	400	413	410	439	445	448	462	1,223	1,355
<b>Maturities, benefits, withdrawals and other adjustments</b>									
Maturities and retirements of institutional products	(26)	(306)	(487)	(49)	(3)	(827)	(954)	(819)	(1,784)
Benefits	(396)	(367)	(372)	(365)	(397)	(395)	(395)	(1,135)	(1,187)
Surrenders and partial withdrawals	(1,513)	(1,723)	(1,293)	(1,305)	(1,295)	(1,355)	(1,248)	(4,529)	(3,898)
Contract charges	(257)	(255)	(251)	(252)	(247)	(243)	(241)	(763)	(731)
Net transfers from separate accounts	3	3	3	3	3	3	2	9	8
Fair value hedge adjustments for institutional products	-	-	(34)	(23)	24	(74)	(123)	(34)	(173)
Other adjustments	1	(76)	(43)	22	114	(3)	4	(118)	115
Total maturities, benefits, withdrawals and other adjustments	(2,188)	(2,724)	(2,477)	(1,969)	(1,801)	(2,894)	(2,955)	(7,389)	(7,650)
<b>Ending balance</b>	\$ 43,776	\$ 45,078	\$ 46,834	\$ 48,195	\$ 48,936	\$ 49,443	\$ 51,027	\$ 43,776	\$ 48,936

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**THE ALLSTATE CORPORATION**  
**ALLSTATE FINANCIAL ANALYSIS OF NET INCOME**  
(\$ in millions)

	Three months ended					Nine months ended			
	Sept. 30, 2011	June 30, 2011	March 31, 2011	Dec. 31, 2010	Sept. 30, 2010	June 30, 2010	March 31, 2010	Sept. 30, 2011	Sept. 30, 2010
<b>Benefit spread</b>									
Premiums	\$ 287	\$ 286	\$ 312	\$ 273	\$ 290	\$ 286	\$ 289	\$ 885	\$ 865
Cost of insurance contract charges <sup>(1)</sup>	167	162	162	161	161	159	156	491	476
Contract benefits excluding the implied interest on immediate annuities with life contingencies <sup>(2)</sup>	(320)	(287)	(319)	(307)	(310)	(346)	(303)	(926)	(959)
Total benefit spread	134	161	155	127	141	99	142	450	382
<b>Investment spread</b>									
Net investment income	682	694	684	692	707	723	731	2,060	2,161
Implied interest on immediate annuities with life contingencies <sup>(2)</sup>	(135)	(135)	(135)	(136)	(135)	(139)	(139)	(405)	(413)
Interest credited to contractholder funds	(405)	(417)	(418)	(449)	(445)	(450)	(463)	(1,240)	(1,358)
Total investment spread	142	142	131	107	127	134	129	415	390
Surrender charges and contract maintenance expense fees <sup>(1)</sup>	98	99	95	97	97	100	99	292	296
Realized capital gains and losses	219	62	39	36	(38)	(353)	(162)	320	(553)
Amortization of deferred policy acquisition costs	(215)	(110)	(147)	(141)	(91)	(35)	(89)	(472)	(215)
Operating costs and expenses	(105)	(110)	(109)	(115)	(118)	(116)	(120)	(324)	(354)
Restructuring and related charges	-	-	2	2	-	1	-	2	1
Gain (loss) on disposition of operations	1	6	(23)	(1)	4	2	1	(16)	7
Income tax (expense) benefit on operations	(91)	(84)	(46)	(36)	(37)	61	4	(221)	28
<b>Net income (loss)</b>	\$ 183	\$ 166	\$ 97	\$ 76	\$ 85	\$ (107)	\$ 4	\$ 446	\$ (18)
<b>Benefit spread by product group</b>									
Life insurance	\$ 90	\$ 98	\$ 93	\$ 78	\$ 93	\$ 23	\$ 88	\$ 281	\$ 204
Accident and health insurance	70	71	74	63	65	60	64	215	189
Annuities	(26)	(8)	(12)	(14)	(17)	16	(10)	(46)	(11)
Total benefit spread	\$ 134	\$ 161	\$ 155	\$ 127	\$ 141	\$ 99	\$ 142	\$ 450	\$ 382
<b>Investment spread by product group</b>									
Annuities and institutional products	\$ 48	\$ 51	\$ 48	\$ 31	\$ 44	\$ 54	\$ 50	\$ 147	\$ 148
Life insurance	17	14	11	11	11	6	7	42	24
Allstate Bank products	6	6	8	7	8	8	8	20	24
Accident and health insurance	4	5	5	5	5	4	4	14	13
Net investment income on investments supporting capital	67	66	59	53	59	62	60	192	181
Total investment spread	\$ 142	\$ 142	\$ 131	\$ 107	\$ 127	\$ 134	\$ 129	\$ 415	\$ 390
<sup>(1)</sup> Reconciliation of contract charges									
Cost of insurance contract charges	\$ 167	\$ 162	\$ 162	\$ 161	\$ 161	\$ 159	\$ 156	\$ 491	\$ 476
Surrender charges and contract maintenance expense fees	98	99	95	97	97	100	99	292	296
Total contract charges	\$ 265	\$ 261	\$ 257	\$ 258	\$ 258	\$ 259	\$ 255	\$ 783	\$ 772
<sup>(2)</sup> Reconciliation of contract benefits									
Contract benefits excluding the implied interest on immediate annuities with life contingencies	\$ (320)	\$ (287)	\$ (319)	\$ (307)	\$ (310)	\$ (346)	\$ (303)	\$ (926)	\$ (959)
Implied interest on immediate annuities with life contingencies	(135)	(135)	(135)	(136)	(135)	(139)	(139)	(405)	(413)
Total contract benefits	\$ (455)	\$ (422)	\$ (454)	\$ (443)	\$ (445)	\$ (485)	\$ (442)	\$ (1,331)	\$ (1,372)





**THE ALLSTATE CORPORATION**  
**GROSS UNREALIZED GAINS AND LOSSES ON FIXED INCOME SECURITIES BY TYPE AND SECTOR**  
(\$ in millions)

As of September 30, 2011

	Par value <sup>(1)</sup>	Amortized cost	Gross unrealized		Fair value	Amortized cost as a percent of par value <sup>(2)</sup>	Fair value as a percent of par value <sup>(2)</sup>
			Gains	Losses			
<b>Corporate:</b>							
Banking	\$ 3,829	\$ 3,760	\$ 111	\$ (171)	\$ 3,700	98.2 %	96.6 %
Consumer goods (cyclical and non-cyclical)	8,182	8,305	485	(54)	8,736	101.5	106.8
Financial services	3,743	3,689	161	(49)	3,801	98.6	101.5
Capital goods	5,170	5,199	392	(40)	5,551	100.6	107.4
Communications	2,868	2,883	127	(30)	2,980	100.5	103.9
Utilities	7,277	7,277	699	(29)	7,947	100.0	109.2
Transportation	1,966	1,967	173	(19)	2,121	100.1	107.9
Basic industry	2,080	2,099	112	(17)	2,194	100.9	105.5
Energy	3,253	3,304	205	(14)	3,495	101.6	107.4
Technology	2,007	2,043	93	(12)	2,124	101.8	105.8
FDIC guaranteed	157	157	2	-	159	100.0	101.3
Other	1,746	1,652	84	(15)	1,721	94.6	98.6
Total corporate fixed income portfolio	<u>42,278</u>	<u>42,335</u>	<u>2,644</u>	<u>(450)</u>	<u>44,529</u>	100.1	105.3
U.S. government and agencies	4,351	4,009	337	-	4,346	92.1	99.9
Municipal	16,417	14,445	816	(262)	14,999	88.0	91.4
Foreign government	2,030	1,941	197	(5)	2,133	95.6	105.1
RMBS	5,760	5,027	146	(541)	4,632	87.3	80.4
CMBS	2,071	2,045	37	(258)	1,824	98.7	88.1
ABS	4,437	4,110	87	(291)	3,906	92.6	88.0
Redeemable preferred stock	22	23	2	-	25	104.5	113.6
Total fixed income securities	<u>\$ 77,366</u>	<u>\$ 73,935</u>	<u>\$ 4,266</u>	<u>\$ (1,807)</u>	<u>\$ 76,394</u>	95.6	98.7

<sup>(1)</sup> Included in par value are zero-coupon securities that are generally purchased at a deep discount to the par value that is received at maturity. These primarily included corporate, U.S. government and agencies, municipal and foreign government zero-coupon securities with par value of \$474 million, \$948 million, \$3.52 billion and \$382 million, respectively.

<sup>(2)</sup> Excluding the impact of zero-coupon securities, the percentage of amortized cost to par value would be 100.4% for corporates, 102.5% for U.S. government and agencies, 101.0% for municipals and 103.1% for foreign governments. Similarly, excluding the impact of zero-coupon securities, the percentage of fair value to par value would be 105.6% for corporates, 107.3% for U.S. government and agencies, 105.1% for municipals and 109.5% for foreign governments.

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**THE ALLSTATE CORPORATION**  
**FAIR VALUE AND UNREALIZED NET CAPITAL GAINS AND LOSSES FOR FIXED INCOME SECURITIES BY CREDIT RATING**  
(\$ in millions)

As of September 30, 2011

	Aaa		Aa		A		Baa		Ba or lower <sup>(1)</sup>		Par value	Total	
	Fair value	Unrealized gain/(loss)	Fair value	Unrealized gain/(loss)	Fair value	Unrealized gain/(loss)	Fair value	Unrealized gain/(loss)	Fair value	Unrealized gain/(loss)		Fair value	Unrealized gain/(loss)
U.S. government and agencies	\$ 4,346	\$ 337	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,351	\$ 4,346	\$ 337
Municipal													
Tax exempt	958	62	4,755	186	2,274	84	1,117	(11)	465	(55)	9,655	9,569	266
Taxable	206	23	2,706	288	1,121	86	425	(17)	99	(18)	5,815	4,557	362
Auction rate securities	668	(43)	58	(7)	79	(14)	68	(10)	-	-	947	873	(74)
Sub-total	<u>1,832</u>	<u>42</u>	<u>7,519</u>	<u>467</u>	<u>3,474</u>	<u>156</u>	<u>1,610</u>	<u>(38)</u>	<u>564</u>	<u>(73)</u>	<u>16,417</u>	<u>14,999</u>	<u>554</u>
Corporate													
Public	1,079	57	3,223	176	11,643	724	11,052	671	2,471	(78)	27,614	29,468	1,550
Privately placed	1,078	52	1,654	101	4,374	283	6,617	212	1,338	(4)	14,664	15,061	644
Sub-total	<u>2,157</u>	<u>109</u>	<u>4,877</u>	<u>277</u>	<u>16,017</u>	<u>1,007</u>	<u>17,669</u>	<u>883</u>	<u>3,809</u>	<u>(82)</u>	<u>42,278</u>	<u>44,529</u>	<u>2,194</u>
Foreign government	778	117	458	30	534	25	363	20	-	-	2,030	2,133	192
RMBS													
U.S. government sponsored entities	2,250	108	-	-	-	-	-	-	-	-	2,107	2,250	108
Prime residential mortgage-backed securities	244	4	30	(1)	188	3	36	1	512	(20)	1,105	1,010	(13)
Alt-A residential mortgage-backed securities	-	-	41	(1)	71	1	33	-	386	(75)	877	531	(75)
Subprime residential mortgage-backed securities	-	-	52	(20)	43	(9)	62	(30)	684	(356)	1,671	841	(415)
Sub-total	<u>2,494</u>	<u>112</u>	<u>123</u>	<u>(22)</u>	<u>302</u>	<u>(5)</u>	<u>131</u>	<u>(29)</u>	<u>1,582</u>	<u>(451)</u>	<u>5,760</u>	<u>4,632</u>	<u>(395)</u>
CMBS	989	24	206	(13)	178	(41)	282	(94)	169	(97)	2,071	1,824	(221)
ABS													
Collateralized debt obligations	84	(2)	784	(36)	354	(77)	193	(72)	243	(67)	2,198	1,658	(254)
Consumer and other asset-backed securities	1,321	40	311	4	359	5	229	3	28	(2)	2,239	2,248	50
Sub-total	<u>1,405</u>	<u>38</u>	<u>1,095</u>	<u>(32)</u>	<u>713</u>	<u>(72)</u>	<u>422</u>	<u>(69)</u>	<u>271</u>	<u>(69)</u>	<u>4,437</u>	<u>3,906</u>	<u>(204)</u>
Redeemable preferred stock	-	-	1	-	-	-	24	2	-	-	22	25	2
Total fixed income securities	<u>\$ 14,001</u>	<u>\$ 779</u>	<u>\$ 14,279</u>	<u>\$ 707</u>	<u>\$ 21,218</u>	<u>\$ 1,070</u>	<u>\$ 20,501</u>	<u>\$ 675</u>	<u>\$ 6,395</u>	<u>\$ (772)</u>	<u>\$ 77,366</u>	<u>\$ 76,394</u>	<u>\$ 2,459</u>

<sup>(1)</sup> Securities rated below investment grade comprise securities with a rating of Ba or lower. As of September 30, 2011, 50% of our below investment grade gross unrealized losses were concentrated in RMBS, specifically Alt-A and Subprime. The fair value of these securities totaled \$928 million, a decrease of 14.4%, compared to \$1.08 billion as of December 31, 2010, primarily due to sales. Gross unrealized losses on these securities totaled \$445 million as of September 30, 2011, an improvement of 19.7%, compared to \$554 million as of December 31, 2010, due to impairment write-downs, principal collections and sales, partially offset by the downgrade of certain securities to below investment grade and lower valuations.

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**THE ALLSTATE CORPORATION**  
**REALIZED CAPITAL GAINS AND LOSSES BY TRANSACTION TYPE**  
(\$ in millions)



Fixed income securities	\$ 572	\$ 596	\$ 607	\$ 614	\$ 631	\$ 646	\$ 652	\$ 1,775	\$ 1,929
Equity securities	3	2	1	2	1	2	1	6	4
Mortgage loans	88	86	89	89	92	99	103	263	294
Cost limited partnership interests <sup>(1)</sup>	18	11	5	11	3	4	3	34	10
Short-term	1	-	1	-	1	-	1	2	2
Other	26	24	9	5	3	-	(2)	59	1
Sub-total	708	719	712	721	731	751	758	2,139	2,240
Less: Investment expense	(26)	(25)	(28)	(29)	(24)	(28)	(27)	(79)	(79)
Net investment income	682	694	684	692	707	723	731	2,060	2,161
Net investment income, after-tax	448	455	449	453	463	473	478	1,352	1,414
<b>PRE-TAX YIELDS <sup>(2)</sup></b>									
Fixed income securities	5.0	5.0	5.0	5.0	5.0	5.1	5.1	5.0	5.1
Equity securities	8.0	2.9	3.3	3.6	2.8	3.5	2.3	4.6	2.9
Mortgage loans	5.3	5.2	5.4	5.3	5.2	5.4	5.3	5.3	5.3
Cost limited partnership interests	10.2	6.3	2.7	7.0	1.8	3.3	1.9	6.5	2.4
Total portfolio <sup>(3)</sup>	5.0	4.9	4.8	4.8	4.8	4.8	4.8	4.9	4.8
<b>REALIZED CAPITAL GAINS AND LOSSES (PRE-TAX) BY ASSET TYPE</b>									
Fixed income securities	\$ 433	\$ 46	\$ 15	\$ (85)	\$ (19)	\$ (177)	\$ (92)	\$ 494	\$ (288)
Equity securities	-	17	(2)	1	15	20	-	15	35
Mortgage loans	(28)	(3)	(4)	(17)	(1)	(28)	(25)	(35)	(54)
Limited partnership interests	11	30	22	28	(6)	9	(15)	63	(12)
Derivatives and other	(197)	(28)	8	109	(27)	(177)	(30)	(217)	(234)
Total	\$ 219	\$ 62	\$ 39	\$ 36	\$ (38)	\$ (353)	\$ (162)	\$ 320	\$ (553)
<b>REALIZED CAPITAL GAINS AND LOSSES (PRE-TAX) BY TRANSACTION TYPE</b>									
Impairment write-downs	\$ (85)	\$ (43)	\$ (50)	\$ (134)	\$ (80)	\$ (143)	\$ (144)	\$ (178)	\$ (367)
Change in intent write-downs	(3)	(5)	(42)	(42)	(20)	(57)	(23)	(50)	(100)
Net other-than-temporary impairment losses recognized in earnings	(88)	(48)	(92)	(176)	(100)	(200)	(167)	(228)	(467)
Sales	485	112	111	68	89	18	44	708	151
Valuation of derivative instruments	(198)	(38)	(4)	99	10	(149)	(54)	(240)	(193)
Settlements of derivative instruments	9	4	6	14	(34)	(30)	19	19	(45)
EMA limited partnership income	11	32	18	31	(3)	8	(4)	61	1
Total	\$ 219	\$ 62	\$ 39	\$ 36	\$ (38)	\$ (353)	\$ (162)	\$ 320	\$ (553)
<b>AVERAGE INVESTED ASSETS (in billions) <sup>(4)</sup></b>	\$ 57.7	\$ 58.8	\$ 60.2	\$ 61.0	\$ 61.4	\$ 62.5	\$ 63.9	\$ 58.9	\$ 62.7

<sup>(1)</sup> As of September 30, 2011, Allstate Financial has commitments to invest in additional limited partnership interests totaling \$780 million.

<sup>(2)</sup> Pre-tax yields are calculated as annualized investment income (including dividend income in the case of equity securities) divided by the average of investment balances at the end of each quarter during the year. Investment balances, for purposes of the pre-tax yield calculation, exclude unrealized capital gains and losses.

<sup>(3)</sup> The pre-tax yield for the total portfolio reflects the yield on total investments. Total investments include fixed income and equity securities, mortgage loans, cost limited partnership interests, short-term and other investments.

<sup>(4)</sup> Average invested assets for the quarter are calculated as the average of the current and prior quarter invested assets. Year-to-date average invested assets are calculated as the average of invested assets at the end of each quarter during the year. For purposes of the average invested assets calculation, unrealized capital gains and losses are excluded.

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## Definitions of Non-GAAP and Operating Measures

We believe that investors' understanding of Allstate's performance is enhanced by our disclosure of the following non-GAAP financial measures. Our methods for calculating these measures may differ from those used by other companies and therefore comparability may be limited.

**Operating income (loss)** is net income (loss), excluding:

- realized capital gains and losses, after-tax, except for periodic settlements and accruals on non-hedge derivative instruments, which are reported with realized capital gains and losses but included in operating income (loss),
- valuation changes on embedded derivatives that are not hedged, after-tax,
- amortization of deferred acquisition costs ("DAC") and deferred sales inducements ("DSI"), to the extent they resulted from the recognition of certain realized capital gains and losses or valuation changes on embedded derivatives that are not hedged, after-tax,
- gain (loss) on disposition of operations, after-tax, and
- adjustments for other significant non-recurring, infrequent or unusual items, when (a) the nature of the charge or gain is such that it is reasonably unlikely to recur within two years, or (b) there has been no similar charge or gain within the prior two years.

Net income (loss) is the GAAP measure that is most directly comparable to operating income (loss). We use operating income (loss) as an important measure to evaluate our results of operations. We believe that the measure provides investors with a valuable measure of the Company's ongoing performance because it reveals trends in our insurance and financial services business that may be obscured by the net effect of realized capital gains and losses, valuation changes on embedded derivatives that are not hedged, gain (loss) on disposition of operations and adjustments for other significant non-recurring, infrequent or unusual items. Realized capital gains and losses, valuation changes on embedded derivatives that are not hedged and gain (loss) on disposition of operations may vary significantly between periods and are generally driven by business decisions and external economic developments such as capital market conditions, the timing of which is unrelated to the insurance underwriting process. Consistent with our intent to protect results or earn additional income, operating income (loss) includes periodic settlements and accruals on certain derivative instruments that are reported in realized capital gains and losses because they do not qualify for hedge accounting or are not designated as hedges for accounting purposes. These instruments are used for economic hedges and to replicate fixed income securities, and by including them in operating income (loss), we are appropriately reflecting their trends in our performance and in a manner consistent with the economically hedged investments, product attributes (e.g. net investment income and interest credited to contractholder funds) or replicated investments. Non-recurring items are excluded because, by their nature, they are not indicative of our business or economic trends. Accordingly, operating income (loss) excludes the effect of items that tend to be highly variable from period to period and highlights the results from ongoing operations and the underlying profitability of our business. A byproduct of excluding these items to determine operating income (loss) is the transparency and understanding of their significance to net income variability and profitability while recognizing these or similar items may recur in subsequent periods. Operating income (loss) is used by management along with the other components of net income (loss) to assess our performance. We use adjusted measures of operating income (loss) and operating income (loss) per diluted share in incentive compensation. Therefore, we believe it is useful for investors to evaluate net income (loss), operating income (loss) and their components separately and in the aggregate when reviewing and evaluating our performance. We note that investors, financial analysts, financial and business media organizations and rating agencies utilize operating income (loss) results in their evaluation of our and our industry's financial performance and in their investment decisions, recommendations and communications as it represents a reliable, representative and consistent measurement of the industry and the Company and management's performance. We note that the price to earnings multiple commonly used by insurance investors as a forward-looking valuation technique uses operating income (loss) as the denominator. Operating income (loss) should not be considered as a substitute for net income (loss) and does not reflect the overall profitability of our business. A reconciliation of operating income (loss) to net income (loss) is provided in the schedule, "Contribution to Income".

**Underwriting income (loss)** is calculated as premiums earned, less claims and claims expense ("losses"), amortization of DAC, operating costs and expenses and restructuring and related charges as determined using GAAP. Management uses this measure in its evaluation of the results of operations to analyze the profitability of our Property-Liability insurance operations separately from investment results. It is also an integral component of incentive compensation. It is useful for investors to evaluate the components of income separately and in the aggregate when reviewing performance. Net income (loss) is the most directly comparable GAAP measure. Underwriting income (loss) should not be considered as a substitute for net income (loss) and does not reflect the overall profitability of our business. A reconciliation of Property-Liability underwriting income (loss) to net income (loss) is provided in the schedule, "Property-Liability Results".

**Combined ratio excluding the effect of catastrophes** is a non-GAAP ratio, which is computed as the difference between two GAAP operating ratios: the combined ratio and the effect of catastrophes on the combined ratio. The most directly comparable GAAP measure is the combined ratio. We believe that this ratio is useful to investors and it is used by management to reveal the trends in our Property-Liability business that may be obscured by catastrophe losses. These catastrophe losses cause our loss trends to vary significantly between periods as a result of their incidence of occurrence and magnitude and can have a significant impact on the combined ratio. We believe it is useful for investors to evaluate these components separately and in the aggregate when reviewing our underwriting performance. The combined ratio excluding the effect of catastrophes should not be considered a substitute for the combined ratio and does not reflect the overall underwriting profitability of our business. A reconciliation of combined ratio excluding the effect of catastrophes to combined ratio is provided in the schedule, "Property-Liability Results".

**Combined ratio excluding the effect of catastrophes and prior year reserve reestimates ("underlying combined ratio")** is a non-GAAP ratio, which is computed as the difference between three GAAP operating ratios: the combined ratio, the effect of catastrophes on the combined ratio and the effect of prior year reserve reestimates on the combined ratio. The most directly comparable GAAP measure is the combined ratio. We believe that this ratio is useful to investors and it is used by management to reveal the trends in our Property-Liability business that may be obscured by catastrophe losses and prior year reserve reestimates. These catastrophe losses cause our loss trends to vary significantly between periods as a result of their incidence of occurrence and magnitude, and can have a significant impact on the combined ratio. Prior year reserve reestimates are caused by unexpected loss development on historical reserves. We believe it is useful for investors to evaluate these components separately and in the aggregate when reviewing our underwriting performance. We also provide it to facilitate a comparison to our outlook on the combined ratio excluding the effect of catastrophe losses and prior year reserve reestimates. The combined ratio excluding the effect of catastrophes and prior year reserve reestimates should not be considered a substitute for the combined

ratio and does not reflect the overall underwriting profitability of our business. A reconciliation of the combined ratio excluding the effect of catastrophes and prior year reserve reestimates to combined ratio is provided in the schedules, "Property-Liability Results", "Standard Auto Profitability Measures" and "Homeowners Profitability Measures".

**Operating income return on shareholders' equity** is a ratio that uses a non-GAAP measure. It is calculated by dividing the rolling 12-month operating income by the average of shareholders' equity at the beginning and at the end of the 12-months, after excluding the effect of unrealized net capital gains and losses. Return on shareholders' equity is the most directly comparable GAAP measure. We use operating income as the numerator for the same reasons we use operating income, as discussed above. We use average shareholders' equity excluding the effect of unrealized net capital gains and losses for the denominator as a representation of shareholders' equity primarily attributable to the Company's earned and realized business operations because it eliminates the effect of items that are unrealized and vary significantly between periods due to external economic developments such as capital market conditions like changes in equity prices and interest rates, the amount and timing of which are unrelated to the insurance underwriting process. We use it to supplement our evaluation of net income and return on shareholders' equity because it excludes the effect of items that tend to be highly variable from period to period. We believe that this measure is useful to investors and that it provides a valuable tool for investors when considered along with net income return on shareholders' equity because it eliminates the after-tax effects of realized and unrealized net capital gains and losses that can fluctuate significantly from period to period and that are driven by economic developments, the magnitude and timing of which are generally not influenced by management. In addition, it eliminates non-recurring items that are not indicative of our ongoing business or economic trends. A byproduct of excluding the items noted above to determine operating income return on shareholders' equity from return on shareholders' equity is the transparency and understanding of their significance to return on shareholders' equity variability and profitability while recognizing these or similar items may recur in subsequent periods. Therefore, we believe it is useful for investors to have operating income return on shareholders' equity and return on shareholders' equity when evaluating our performance. We note that investors, financial analysts, financial and business media organizations and rating agencies utilize operating income return on shareholders' equity results in their evaluation of our and our industry's financial performance and in their investment decisions, recommendations and communications as it represents a reliable, representative and consistent measurement of the industry and the company and management's utilization of capital. Operating income return on shareholders' equity should not be considered as a substitute for return on shareholders' equity and does not reflect the overall profitability of our business. A reconciliation of return on shareholders' equity and operating income return on shareholders' equity can be found in the schedule, "Return on Shareholders' Equity".

**Book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities**, is a ratio that uses a non-GAAP measure. It is calculated by dividing shareholders' equity after excluding the impact of unrealized net capital gains and losses on fixed income securities and related DAC, DSI and life insurance reserves by total shares outstanding plus dilutive potential shares outstanding. Book value per share is the most directly comparable GAAP measure. We use the trend in book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities in conjunction with book value per share to identify and analyze the change in net worth attributable to management efforts between periods. We believe the non-GAAP ratio is useful to investors because it eliminates the effect of items that can fluctuate significantly from period to period and are generally driven by economic developments, primarily capital market conditions, the magnitude and timing of which are generally not influenced by management, and we believe it enhances understanding and comparability of performance by highlighting underlying business activity and profitability drivers. We note that book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities, is a measure commonly used by insurance investors as a valuation technique. Book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities, should not be considered as a substitute for book value per share, and does not reflect the recorded net worth of our business. A reconciliation of book value per share, excluding the impact of unrealized net capital gains on fixed income securities, and book value per share can be found in the schedule, "Book Value per Share".

#### Operating Measure

We believe that investors' understanding of Allstate's performance is enhanced by our disclosure of the following operating financial measure. Our method for calculating this measure may differ from those used by other companies and therefore comparability may be limited.

**Premiums written** is the amount of premiums charged for policies issued during a fiscal period. Premiums earned is a GAAP measure. Premiums are considered earned and are included in financial results on a pro-rata basis over the policy period. The portion of premiums written applicable to the unexpired terms of the policies is recorded as unearned premiums on our Consolidated Statements of Financial Position. A reconciliation of premiums written to premiums earned is presented in the schedule, "Property-Liability Results".

#### Definitions of GAAP Operating Ratios and Impacts of Specific Items on the GAAP Operating Ratios

We use the following operating ratios to measure the profitability of our Property-Liability results. We believe that they enhance an investor's understanding of our profitability. They are calculated as follows:

**Claims and claims expense ("loss") ratio** is the ratio of claims and claims expense to premiums earned. Loss ratios include the impact of catastrophe losses.

**Expense ratio** is the ratio of amortization of DAC, operating costs and expenses and restructuring and related charges to premiums earned.

**Combined ratio** is the ratio of claims and claims expense, amortization of DAC, operating costs and expenses and restructuring and related charges to premiums earned. The combined ratio is the sum of the loss ratio and the expense ratio. The difference between 100% and the combined ratio represents underwriting income (loss) as a percentage of premiums earned or underwriting margin.

**Effect of Discontinued Lines and Coverages on combined ratio** is the ratio of claims and claims expense and other costs and expenses in the Discontinued Lines and Coverages segment to Property-Liability premiums earned. The sum of the effect of Discontinued Lines and Coverages on the combined ratio and the Allstate Protection combined ratio is equal to the Property-Liability combined ratio.

**Effect of catastrophe losses on combined ratio** is the percentage of catastrophe losses included in claims and claims expense to premiums earned. This ratio includes prior year reserve reestimates of catastrophe losses.

**Effect of prior year reserve reestimates on combined ratio** is the percentage of prior year reserve reestimates included in claims and claims expense to premiums earned. This ratio includes prior year reserve reestimates of catastrophe losses.

**Effect of pre-tax reserve reestimates on combined ratio** is the percentage of prior year reserve reestimates included in claims and claims expense to premiums earned. This ratio includes prior year reserve reestimates of catastrophe losses.

**Effect of restructuring and related charges on combined ratio** is the percentage of restructuring and related charges to premiums earned.