

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**FORM 8-K**

**CURRENT REPORT**

**PURSUANT TO SECTION 13 OR 15 (d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

Date of report (Date of earliest event reported): May 1, 2013

**THE ALLSTATE CORPORATION**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other  
jurisdiction of incorporation)

**1-11840**  
(Commission  
File Number)

**36-3871531**  
(IRS Employer  
Identification No.)

**2775 Sanders Road, Northbrook, Illinois**  
(Address of principal executive offices)

**60062**  
(Zip Code)

Registrant's telephone number, including area code **(847) 402-5000**

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

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**Section 2 – Financial Information**

**Item 2.02. Results of Operations and Financial Condition.**

On May 1, 2013, the registrant issued a press release announcing its financial results for the first quarter of 2013, and the availability of the registrant's first quarter investor supplement on the registrant's web site. The press release and the investor supplement are furnished as Exhibits 99.1 and 99.2 to this report. The information contained in the press release and the investor supplement are furnished and not filed pursuant to instruction B.2 of Form 8-K.

**Section 9 – Financial Statements and Exhibits**

**Item 9.01. Financial Statements and Exhibits.**

(d) Exhibits

- 99.1 Registrant's press release dated May 1, 2013
- 99.2 First quarter 2013 Investor Supplement of The Allstate Corporation

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**THE ALLSTATE CORPORATION**  
(Registrant)

By: /s/ Samuel H. Pilch  
Name: Samuel H. Pilch

Date: May 1, 2013



## FOR IMMEDIATE RELEASE

Contacts:  
Maryellen Thielen  
Media Relations  
(847) 402-5600

Robert Block  
Investor Relations  
(847) 402-2800

### Allstate Reports Solid First Quarter 2013 Earnings

NORTHBROOK, Ill., May 1, 2013 – The Allstate Corporation (NYSE: ALL) today reported financial results for the first quarter of 2013. The financial highlights were:

The Allstate Corporation Consolidated Highlights			
(\$ in millions, except per share amounts and ratios)	Three months ended March 31,		
	2013	2012	% Change
<b>Consolidated revenues</b>	<b>\$ 8,463</b>	<b>\$ 8,362</b>	<b>1.2</b>
<b>Net income</b>	<b>709</b>	<b>766</b>	<b>(7.4)</b>
<b>Net income per diluted share</b>	<b>1.47</b>	<b>1.53</b>	<b>(3.9)</b>
<b>Operating income*</b>	<b>647</b>	<b>710</b>	<b>(8.9)</b>
<b>Operating income per diluted share*</b>	<b>1.35</b>	<b>1.42</b>	<b>(4.9)</b>
<b>Book value per share</b>	<b>43.46</b>	<b>38.57</b>	<b>12.7</b>
<b>Book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities*</b>	<b>38.22</b>	<b>35.31</b>	<b>8.2</b>
<b>Catastrophe losses</b>	<b>359</b>	<b>259</b>	<b>38.6</b>
<b>Property-Liability combined ratio</b>	<b>93.2</b>	<b>92.1</b>	<b>1.1 pts</b>
<b>Property-Liability combined ratio excluding the effect of catastrophes, prior year reserve reestimates, business combination expenses and the amortization of purchased intangible assets ("underlying combined ratio")*</b>	<b>87.7</b>	<b>88.1</b>	<b>(0.4)pts</b>

\* Measures used in this release that are not based on accounting principles generally accepted in the United States of America ("non-GAAP") are defined and reconciled to the most directly comparable GAAP measure in the "Definitions of Non-GAAP Measures" section of this document.

"The strategy of offering unique products and services to distinct consumer segments is working and we are on track to achieve our 2013 operating priorities," said Thomas J. Wilson, chairman, president and chief executive officer of The Allstate Corporation. "Property-liability net written premium increased in each of our brands with the total growing 2.5% over the prior year quarter. Allstate agency premium growth was the result of slightly higher prices, progress in new business unit growth and improved customer retention in Allstate brand standard auto. Esurance had another strong quarter with policies in force up 36% over the prior year. We maintained our Allstate brand standard auto margins with a combined ratio of 94.2 and made progress improving Allstate brand homeowners returns with an underlying combined ratio of 65.8. Proactive management of the investment portfolio generated a positive total return of 1.2% for the quarter. We also continued reducing our risk to increased interest rates which will reduce future investment earnings.

"We remain focused on managing our capital to benefit shareholders and ensure strategic flexibility. During the first quarter, we increased our shareholder dividend, repurchased 14.3 million shares of our stock and issued \$500 million of hybrid debt," said Wilson. "Book value per diluted share increased 12.7% from March 31, 2012. Continued execution of our consumer-focused strategy will drive additional value for our customers, employees, agencies and shareholders."

#### Financial Results

Net income for the first quarter 2013 was \$709 million, or \$1.47 per diluted share, compared to \$766 million, or \$1.53 per diluted share in the first quarter of 2012. Total operating income was \$647 million, or \$1.35 per diluted share, versus \$710 million, or \$1.42 per diluted share, in the prior year quarter. The decline from the first quarter of 2012 in both net and operating income was primarily due to higher catastrophe losses, partially offset by a lower property-liability underlying combined ratio. Pre-tax net realized capital gains were \$131 million for the first quarter of 2013 compared to \$168 million in the first quarter of 2012. Both periods reflect the impact of risk and return initiatives, offset somewhat by an improving trend in impairment write-downs.

In the quarter, property-liability recorded net income of \$616 million compared to \$695 million in the first quarter of 2012. The property-liability combined ratio was 93.2, up 1.1 points from the prior year quarter. Catastrophe losses of \$359 million were \$100 million higher than the prior year quarter. The property-liability underlying combined ratio was 87.7, a 0.4 point improvement from first quarter 2012, and slightly better than the full year 2013 outlook of 88 to 90. Allstate Financial net income was \$146 million, up \$34 million from first quarter 2012 due to net realized capital gains in the current quarter versus net realized capital losses in last year's first quarter. Allstate Financial operating income declined slightly year-over-year primarily due to a decrease in investment spread, partially offset by a benefit spread increase.

#### Progress on Customer-Focused Strategy and Achieving 2013 Priorities

Allstate continued to execute on its strategy to offer unique products and services to different consumer segments by focusing on the achievement of its 2013 priorities: growing insurance premiums, maintaining auto profitability, raising returns in homeowners and annuities, proactively managing investments, and reducing our cost structure.

Progress continues to be made in growing insurance premiums. Total property-liability net written premium increased 2.5% to \$6.6 billion and total Allstate Financial premiums and contract charges improved 4.7% to \$579 million compared to the first quarter of 2012. In the consumer segments that prefer local advice and assistance, Allstate brand net written premium increased 1.1% due to positive results for standard auto, homeowners and emerging businesses. Units continued to decline as expected in the first quarter in standard auto and homeowners, although at a lower rate. Encompass grew net written premium by 7.2% on the strength of its package policy and units increased 6.1% year-over-year. In the consumer segment that is more self-directed, Esurance net written premium grew 30.5% and units grew 36.4%. At Allstate Financial, premiums and contract charges from Allstate Benefits, the worksite voluntary employee benefits business, grew 11.8% from the first quarter of 2012.

Maintaining auto profitability is also a priority for Allstate. In total, standard auto posted a combined ratio of 96.1, a 1.2 point improvement from the year-ago quarter. For the Allstate brand, which represents 90% of the standard auto earned premium, the recorded combined ratio for the quarter was 94.2, 1.0 point better than a year ago, and the underlying combined ratio improved by 1.4 points to 93.5. Favorable impacts from rate increases, coupled with declining

frequency trends from the prior year quarter in both bodily injury and property damage, helped offset some pressure from severities in the quarter. In the Encompass brand, the standard auto combined ratio was 105.8, an improvement from prior year of 0.8 points. Esurance recorded a combined ratio of 116.7 with an underlying combined ratio of 110.3, as we continue to invest in marketing to acquire profitable lifetime value customers.

Raising returns in homeowners and annuities is another priority for Allstate. In the first quarter, we continued to see improvement in the homeowners business, with an Allstate brand underlying combined ratio of 65.8, 1.2 points better than the prior year quarter, but slightly above the full year 2012. Allstate brand homeowners recorded an 85.1 combined ratio, which included 18.7 points of catastrophe losses. The continued positive impacts of rate increases combined with a decline in paid severity more than offset a slight increase in frequency. Returns in annuities declined in the first quarter due to a reduction in limited partnership income and continued low interest rates. Contractholder funds declined \$512 million in the first quarter 2013 from year-end, reflecting our continuing strategy to shift away from spread-based products.

Through proactive management of investments, Allstate delivered a total return of 1.2% for the first quarter of 2013, with net investment income the primary contributor. Allstate's consolidated investment portfolio totaled \$97.38 billion at March 31, 2013 compared to \$97.28 billion at December 31, 2012. Investment results reflect continuing actions taken to reduce interest rate risk by proactively reducing the maturity profile of the property-liability portfolio, to shift a greater allocation of the portfolio into cash generating assets and to adapt to low interest rates.

2

These actions coupled with the managed reduction in the Allstate Financial liabilities are expected to reduce net investment income from current levels.

For the first quarter of 2013, net investment income totaled \$983 million, including \$42 million of premiums related to bond calls, mortgage prepayments and litigation proceeds. The total portfolio yield was 4.5%, below both the prior quarter and the first quarter of 2012. Property-liability net investment income was \$341 million and portfolio yield was 4.0%, a decrease from the fourth quarter of 2012, reflecting a lower contribution from fixed income due to risk reduction sales, lower reinvestment yields and equity dividend variability, offset somewhat by higher limited partnership results. Allstate Financial net investment income was \$635 million and portfolio yield was 5.0%. Allstate Financial's net investment income has declined primarily due to the managed reduction in spread-based liabilities. The portfolio yield has been less impacted by reinvestment in the current low interest rate environment, as much of the investment cash flows have been used to fund the managed reduction in spread-based liabilities.

We remain focused on reducing our cost structure, looking across the organization for opportunities to sustainably change how we do business. In the first quarter, operating expenses increased primarily driven by higher employee costs and accelerated technology investments. There were restructuring and related charges of \$26 million, primarily related to improving the efficiency of the technology organization. We expect to reduce the overall costs of our reinsurance programs for the year beginning June 1, 2013.

#### Continued Focus on Capital Management

"We continue to focus on proactive capital management in 2013," said Steve Shebik, chief financial officer. "During the quarter, we issued \$500 million of 5.10% fixed-to-floating rate subordinated debentures and repurchased 5.1 million common shares for \$226 million in the market and 9.2 million shares under a \$500 million accelerated share repurchase agreement. As of March 31, 2013, \$1.33 billion remains in our share repurchase programs.

"We also proactively and cost-effectively manage our catastrophe exposure through the traditional and capital markets," Shebik said. "In the second quarter, we placed a portion of our catastrophe reinsurance coverage with a special purpose reinsurance company that will collateralize the reinsurance coverage with the proceeds from an offering of principal at risk notes."

Book value per diluted share ended the first quarter at \$43.46, a 12.7% increase year-over-year and 2.5% higher than at the end of 2012. Statutory surplus at March 31, 2013 was an estimated \$17.2 billion for the combined insurance operating companies. Property-liability surplus was an estimated \$13.6 billion, with Allstate Financial companies accounting for the remainder. Deployable assets at the holding company level totaled \$2.7 billion at March 31, 2013.

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Visit [www.allstateinvestors.com](http://www.allstateinvestors.com) to view additional information about Allstate's results, including a webcast of its quarterly conference call and the presentation discussed on the call. The conference call will be held at 9 a.m. ET on Thursday, May 2.

The Allstate Corporation (NYSE: ALL) is the nation's largest publicly held personal lines insurer, serving approximately 16 million households through its Allstate, Encompass, Esurance and Answer Financial brand names and Allstate Financial business segment. Allstate branded insurance products (auto, home, life and retirement) and services are offered through Allstate agencies, independent agencies, and Allstate exclusive financial representatives, as well as via [www.allstate.com](http://www.allstate.com), [www.allstate.com/financial](http://www.allstate.com/financial) and 1-800 Allstate®, and are widely known through the slogan "You're In Good Hands With Allstate®."

3

### THE ALLSTATE CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(\$ in millions, except per share data)

	Three months ended	
	March 31,	
	2013	2012
	(unaudited)	
<b>Revenues</b>		
Property-liability insurance premiums	\$ 6,770	\$ 6,630
Life and annuity premiums and contract charges	579	553
Net investment income	983	1,011
Realized capital gains and losses:		
Total other-than-temporary impairment losses	(27)	(87)
Portion of loss recognized in other comprehensive income	(10)	4
Net other-than-temporary impairment losses recognized in earnings	(37)	(83)
Sales and other realized capital gains and losses	168	251
Total realized capital gains and losses	131	168
	<u>8,463</u>	<u>8,362</u>
<b>Costs and expenses</b>		
Property-liability insurance claims and claims expense	4,460	4,339

Life and annuity contract benefits	458	439
Interest credited to contractholder funds	345	378
Amortization of deferred policy acquisition costs	946	979
Operating costs and expenses	1,102	1,017
Restructuring and related charges	26	6
Interest expense	98	95
	<u>7,435</u>	<u>7,253</u>
Gain on disposition of operations	2	3
<b>Income from operations before income tax expense</b>	<b>1,030</b>	<b>1,112</b>
Income tax expense	321	346
<b>Net income</b>	<b>\$ 709</b>	<b>\$ 766</b>
<b>Earnings per share:</b>		
<b>Net income per share – Basic</b>	<b>\$ 1.49</b>	<b>\$ 1.54</b>
<b>Weighted average shares – Basic</b>	<b>475.4</b>	<b>498.7</b>
<b>Net income per share – Diluted</b>	<b>\$ 1.47</b>	<b>\$ 1.53</b>
<b>Weighted average shares – Diluted</b>	<b>480.8</b>	<b>501.5</b>
<b>Cash dividends declared per share</b>	<b>\$ 0.25</b>	<b>\$ 0.22</b>

4

**THE ALLSTATE CORPORATION  
SEGMENT RESULTS**

(\$ in millions, except ratios)

	Three months ended March 31,	
	2013	2012
<b>Property-Liability</b>		
Premiums written	\$ 6,625	\$ 6,463
Premiums earned	\$ 6,770	\$ 6,630
Claims and claims expense	(4,460)	(4,339)
Amortization of deferred policy acquisition costs	(871)	(878)
Operating costs and expenses	(957)	(884)
Restructuring and related charges	(24)	(6)
Underwriting income*	<u>458</u>	<u>523</u>
Net investment income	341	313
Periodic settlements and accruals on non-hedge derivative instruments	(1)	(1)
Business combination expenses and the amortization of purchased intangible assets	21	47
Income tax expense on operations	(263)	(281)
Operating income	<u>556</u>	<u>601</u>
Realized capital gains and losses, after-tax	73	124
Reclassification of periodic settlements and accruals on non-hedge derivative instruments, after-tax	1	1
Business combination expenses and the amortization of purchased intangible assets, after-tax	(14)	(31)
Net income	<u>\$ 616</u>	<u>\$ 695</u>
Catastrophe losses	\$ 359	\$ 259
Operating ratios:		
Claims and claims expense ratio	65.9	65.4
Expense ratio	27.3	26.7
Combined ratio	<u>93.2</u>	<u>92.1</u>
Effect of catastrophe losses on combined ratio	<u>5.3</u>	<u>3.9</u>
Effect of prior year reserve reestimates on combined ratio	<u>(0.6)</u>	<u>(3.1)</u>
Effect of catastrophe losses included in prior year reserve reestimates on combined ratio	<u>(0.5)</u>	<u>(2.5)</u>
Effect of business combination expenses and the amortization of purchased intangible assets on combined ratio	<u>0.3</u>	<u>0.7</u>
Effect of Discontinued Lines and Coverages on combined ratio	<u>--</u>	<u>--</u>
<b>Allstate Financial</b>		
Investments	\$ 56,853	\$ 57,620
Premiums and contract charges	\$ 579	\$ 553
Net investment income	635	687
Periodic settlements and accruals on non-hedge derivative instruments	10	15
Contract benefits	(458)	(439)
Interest credited to contractholder funds	(336)	(368)
Amortization of deferred policy acquisition costs	(76)	(86)
Operating costs and expenses	(148)	(142)
Restructuring and related charges	(2)	--
Income tax expense on operations	(60)	(70)
Operating income	<u>144</u>	<u>150</u>
Realized capital gains and losses, after-tax	12	(14)
Valuation changes on embedded derivatives that are not hedged, after-tax	(6)	(6)
DAC and DSI accretion (amortization) relating to realized capital gains and losses and valuation changes on embedded derivatives that are not hedged, after-tax	1	(10)
Reclassification of periodic settlements and accruals on non-hedge derivative instruments, after-tax	(6)	(10)
Gain on disposition of operations, after-tax	1	2
Net income	<u>\$ 146</u>	<u>\$ 112</u>
<b>Corporate and Other</b>		
Net investment income	\$ 7	\$ 11
Operating costs and expenses	(95)	(86)
Income tax benefit on operations	35	34
Operating loss	(53)	(41)
Realized capital gains and losses, after-tax	--	--
Net loss	<u>\$ (53)</u>	<u>\$ (41)</u>
<b>Consolidated net income</b>	<b>\$ 709</b>	<b>\$ 766</b>

5

**CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**

(\$ in millions, except par value data)

	<u>March 31, 2013</u>	<u>December 31, 2012</u>
	(unaudited)	
<b>Assets</b>		
Investments:		
Fixed income securities, at fair value (amortized cost \$70,957 and \$71,915)	\$ 75,806	\$ 77,017
Equity securities, at fair value (cost \$3,777 and \$3,577)	4,439	4,037
Mortgage loans	6,434	6,570
Limited partnership interests	4,931	4,922
Short-term, at fair value (amortized cost \$3,169 and \$2,336)	3,169	2,336
Other	2,603	2,396
Total investments	<u>97,382</u>	<u>97,278</u>
Cash	820	806
Premium installment receivables, net	5,066	5,051
Deferred policy acquisition costs	3,660	3,621
Reinsurance recoverables, net	8,316	8,767
Accrued investment income	792	781
Property and equipment, net	998	989
Goodwill	1,239	1,240
Other assets	1,589	1,804
Separate Accounts	6,750	6,610
<b>Total assets</b>	<u>\$ 126,612</u>	<u>\$ 126,947</u>
<b>Liabilities</b>		
Reserve for property-liability insurance claims and claims expense	\$ 20,920	\$ 21,288
Reserve for life-contingent contract benefits	14,767	14,895
Contractholder funds	38,807	39,319
Unearned premiums	10,218	10,375
Claim payments outstanding	757	797
Deferred income taxes	782	597
Other liabilities and accrued expenses	6,436	6,429
Long-term debt	6,556	6,057
Separate Accounts	6,750	6,610
<b>Total liabilities</b>	<u>105,993</u>	<u>106,367</u>
<b>Equity</b>		
Preferred stock, \$1 par value, 25 million shares authorized, none issued	--	--
Common stock, \$.01 par value, 2.0 billion shares authorized and 900 million issued, 468 million and 479 million shares outstanding	9	9
Additional capital paid-in	3,028	3,162
Retained income	34,375	33,783
Deferred ESOP expense	(39)	(41)
Treasury stock, at cost (432 million and 421 million shares)	(18,033)	(17,508)
Accumulated other comprehensive income:		
Unrealized net capital gains and losses:		
Unrealized net capital gains and losses on fixed income securities with OTTI	30	(11)
Other unrealized net capital gains and losses	3,543	3,614
Unrealized adjustment to DAC, DSI and insurance reserves	(668)	(769)
Total unrealized net capital gains and losses	<u>2,905</u>	<u>2,834</u>
Unrealized foreign currency translation adjustments	58	70
Unrecognized pension and other postretirement benefit cost	(1,684)	(1,729)
Total accumulated other comprehensive income	<u>1,279</u>	<u>1,175</u>
<b>Total shareholders' equity</b>	<u>20,619</u>	<u>20,580</u>
<b>Total liabilities and shareholders' equity</b>	<u>\$ 126,612</u>	<u>\$ 126,947</u>

**THE ALLSTATE CORPORATION AND SUBSIDIARIES  
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

(\$ in millions)

	<u>Three months ended March 31,</u>	
	<u>2013</u>	<u>2012</u>
	(unaudited)	
<b>Cash flows from operating activities</b>		
Net income	\$ 709	\$ 766
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation, amortization and other non-cash items	87	96
Realized capital gains and losses	(131)	(168)
Gain on disposition of operations	(2)	(3)
Interest credited to contractholder funds	345	378
Changes in:		
Policy benefits and other insurance reserves	(514)	(346)
Unearned premiums	(146)	(180)
Deferred policy acquisition costs	(30)	52
Premium installment receivables, net	(22)	19
Reinsurance recoverables, net	406	57
Income taxes	277	333
Other operating assets and liabilities	(239)	(197)
Net cash provided by operating activities	<u>740</u>	<u>807</u>
<b>Cash flows from investing activities</b>		
Proceeds from sales		
Fixed income securities	5,474	5,689
Equity securities	210	1,059
Limited partnership interests	160	403
Mortgage loans	2	6
Other investments	15	36
Investment collections		
Fixed income securities	1,745	966
Mortgage loans	237	170
Other investments	54	23
Investment purchases		
Fixed income securities	(6,084)	(7,008)
Equity securities	(317)	(128)
Limited partnership interests	(255)	(318)
Mortgage loans	(75)	(216)
Other investments	(196)	(163)
Change in short-term investments, net	(808)	(379)

Change in other investments, net	34	(9)
Purchases of property and equipment, net	(60)	(51)
Disposition of operations	--	(1)
Net cash provided by investing activities	136	79
<b>Cash flows from financing activities</b>		
Proceeds from issuance of long-term debt	492	493
Repayment of long-term debt	--	(350)
Contractholder fund deposits	591	485
Contractholder fund withdrawals	(1,259)	(1,299)
Dividends paid	--	(106)
Treasury stock purchases	(739)	(309)
Shares reissued under equity incentive plans, net	17	15
Excess tax benefits on share-based payment arrangements	23	(1)
Other	13	(13)
Net cash used in financing activities	(862)	(1,085)
<b>Net increase (decrease) in cash</b>	14	(199)
<b>Cash at beginning of period</b>	806	776
<b>Cash at end of period</b>	\$ 820	\$ 577

7

#### Definitions of Non-GAAP Measures

We believe that investors' understanding of Allstate's performance is enhanced by our disclosure of the following non-GAAP measures. Our methods for calculating these measures may differ from those used by other companies and therefore comparability may be limited.

**Operating income (loss)** is net income (loss), excluding:

- realized capital gains and losses, after-tax, except for periodic settlements and accruals on non-hedge derivative instruments, which are reported with realized capital gains and losses but included in operating income (loss),
- valuation changes on embedded derivatives that are not hedged, after-tax,
- amortization of DAC and deferred sales inducements (DSI), to the extent they resulted from the recognition of certain realized capital gains and losses or valuation changes on embedded derivatives that are not hedged, after-tax,
- business combination expenses and the amortization of purchased intangible assets, after-tax,
- gain (loss) on disposition of operations, after-tax, and
- adjustments for other significant non-recurring, infrequent or unusual items, when (a) the nature of the charge or gain is such that it is reasonably unlikely to recur within two years, or (b) there has been no similar charge or gain within the prior two years.

Net income (loss) is the GAAP measure that is most directly comparable to operating income (loss).

We use operating income (loss) as an important measure to evaluate our results of operations. We believe that the measure provides investors with a valuable measure of the company's ongoing performance because it reveals trends in our insurance and financial services business that may be obscured by the net effect of realized capital gains and losses, valuation changes on embedded derivatives that are not hedged, business combination expenses and the amortization of purchased intangible assets, gain (loss) on disposition of operations and adjustments for other significant non-recurring, infrequent or unusual items. Realized capital gains and losses, valuation changes on embedded derivatives that are not hedged and gain (loss) on disposition of operations may vary significantly between periods and are generally driven by business decisions and external economic developments such as capital market conditions, the timing of which is unrelated to the insurance underwriting process. Consistent with our intent to protect results or earn additional income, operating income (loss) includes periodic settlements and accruals on certain derivative instruments that are reported in realized capital gains and losses because they do not qualify for hedge accounting or are not designated as hedges for accounting purposes. These instruments are used for economic hedges and to replicate fixed income securities, and by including them in operating income (loss), we are appropriately reflecting their trends in our performance and in a manner consistent with the economically hedged investments, product attributes (e.g. net investment income and interest credited to contractholder funds) or replicated investments. Business combination expenses are excluded because they are non-recurring in nature and the amortization of purchased intangible assets is excluded because it relates to the acquisition purchase price and is not indicative of our underlying insurance business results or trends. Non-recurring items are excluded because, by their nature, they are not indicative of our business or economic trends. Accordingly, operating income (loss) excludes the effect of items that tend to be highly variable from period to period and highlights the results from ongoing operations and the underlying profitability of our business. A byproduct of excluding these items to determine operating income (loss) is the transparency and understanding of their significance to net income variability and profitability while recognizing these or similar items may recur in subsequent periods. Operating income (loss) is used by management along with the other components of net income (loss) to assess our performance. We use adjusted measures of operating income (loss) and operating income (loss) per diluted share in incentive compensation. Therefore, we believe it is useful for investors to evaluate net income (loss), operating income (loss) and their components separately and in the aggregate when reviewing and evaluating our performance. We note that investors, financial analysts, financial and business media organizations and rating agencies utilize operating income (loss) results in their evaluation of our and our industry's financial performance and in their investment decisions, recommendations and communications as it represents a reliable, representative and consistent measurement of the industry and the company and management's performance. We note that the price to earnings multiple commonly used by insurance investors as a forward-looking valuation technique uses operating income (loss) as the denominator. Operating income (loss) should not be considered as a substitute for net income (loss) and does not reflect the overall profitability of our business.

8

The following table reconciles operating income and net income.

(\$ in millions, except per share data)

	For the three months ended March 31,							
	Property-Liability		Allstate Financial		Consolidated		Per diluted share	
	2013	2012	2013	2012	2013	2012	2013	2012
<b>Operating income</b>	\$ 556	\$ 601	\$ 144	\$ 150	\$ 647	\$ 710	\$ 1.35	\$ 1.42
Realized capital gains and losses	112	189	19	(21)	131	168		
Income tax (expense) benefit	(39)	(65)	(7)	7	(46)	(58)		
Realized capital gains and losses, after-tax	73	124	12	(14)	85	110	0.18	0.22
Valuation changes on embedded derivatives that are not hedged, after-tax	--	--	(6)	(6)	(6)	(6)	(0.02)	(0.01)
DAC and DSI accretion (amortization) relating to realized capital gains and losses and valuation changes on embedded derivatives that are not hedged, after-tax	--	--	1	(10)	1	(10)	--	(0.02)
Reclassification of periodic settlements and accruals on non-hedge derivative instruments, after-tax	1	1	(6)	(10)	(5)	(9)	(0.01)	(0.02)
Business combination expenses and the amortization of purchased intangible assets, after-tax	(14)	(31)	--	--	(14)	(31)	(0.03)	(0.06)
Gain on disposition of operations, after-tax	--	--	1	2	1	2	--	--
<b>Net income</b>	\$ 616	\$ 695	\$ 146	\$ 112	\$ 709	\$ 766	\$ 1.47	\$ 1.53

**Operating income (loss) return on shareholders' equity** is a ratio that uses a non-GAAP measure. It is calculated by dividing the rolling 12-month operating income (loss) by the average of shareholders' equity at the beginning and at the end of the 12-months, after excluding the effect of unrealized net capital gains and losses. Return on shareholders' equity is the most directly comparable GAAP measure. We use operating income (loss) as the numerator for the same reasons we use operating income (loss), as discussed above. We use average shareholders' equity excluding the effect of unrealized net capital gains and losses for the denominator as a representation of shareholders' equity primarily attributable to the company's earned and realized business operations because it eliminates the effect of items that are unrealized and vary significantly between periods due to external economic developments such as capital market conditions like changes in equity prices and interest rates, the amount and timing of which are unrelated to the insurance underwriting process. We use it to supplement our evaluation of net income (loss) and return on shareholders' equity because it excludes the effect of items that tend to be highly variable from period to period. We believe that this measure is useful to investors and that it provides a valuable tool for investors when considered along with net income (loss) return on shareholders' equity because it eliminates the after-tax effects of realized and unrealized net capital gains and losses that can fluctuate significantly from period to period and that are driven by economic developments, the magnitude and timing of which are generally not influenced by management. In addition, it eliminates non-recurring items that are not indicative of our ongoing business or economic trends. A byproduct of excluding the items noted above to determine operating income (loss) return on shareholders' equity from return on shareholders' equity is the transparency and understanding of their significance to return on shareholders' equity variability and profitability while recognizing these or similar items may recur in subsequent periods. Therefore, we believe it is useful for investors to have operating income (loss) return on shareholders' equity and return on shareholders' equity when evaluating our performance. We note that investors, financial analysts, financial and business media organizations and rating agencies utilize operating income (loss) return on shareholders' equity results in their evaluation of our and our industry's financial performance and in their investment decisions, recommendations and communications as it represents a reliable, representative and consistent measurement of the industry and the company and management's utilization of capital. Operating income (loss) return on shareholders' equity should not be considered as a substitute for return on shareholders' equity and does not reflect the overall profitability of our business.





combined ratio. We believe that this ratio is useful to investors and it is used by management to reveal the trends in our Property-Liability business that may be obscured by catastrophe losses, prior year reserve reestimates, business combination expenses and the amortization of purchased intangible assets. Catastrophe losses cause our loss trends to vary significantly between periods as a result of their incidence of occurrence and magnitude, and can have a significant impact on the combined ratio. Prior year reserve reestimates are caused by unexpected loss development on historical reserves. Business combination expenses and the amortization of purchased intangible assets primarily relate to the acquisition purchase price and are not

indicative of our underlying insurance business results or trends. We believe it is useful for investors to evaluate these components separately and in the aggregate when reviewing our underwriting performance. We also provide it to facilitate a comparison to our outlook on the underlying combined ratio. The most directly comparable GAAP measure is the combined ratio. The underlying combined ratio should not be considered as a substitute for the combined ratio and does not reflect the overall underwriting profitability of our business.

The following table reconciles the Property-Liability underlying combined ratio to the Property-Liability combined ratio.

	Three months ended March 31,	
	2013	2012
<b>Combined ratio excluding the effect of catastrophes, prior year reserve reestimates, business combination expenses and the amortization of purchased intangible assets ("underlying combined ratio")</b>	87.7	88.1
Effect of catastrophe losses	5.3	3.9
Effect of prior year non-catastrophe reserve reestimates	(0.1)	(0.6)
Effect of business combination expenses and the amortization of purchased intangible assets	0.3	0.7
<b>Combined ratio</b>	<u>93.2</u>	<u>92.1</u>
Effect of prior year catastrophe reserve reestimates	<u>(0.5)</u>	<u>(2.5)</u>

Underwriting margin is calculated as 100% minus the combined ratio.

In this news release, we provide our outlook range on the Property-Liability 2013 underlying combined ratio. A reconciliation of this measure to the combined ratio is not possible on a forward-looking basis because it is not possible to provide a reliable forecast of catastrophes. Future prior year reserve reestimates are expected to be zero because reserves are determined based on our best estimate of ultimate loss reserves as of the reporting date.

The following table reconciles the Allstate brand standard auto underlying combined ratio to the Allstate brand standard auto combined ratio.

	Three months ended March 31,	
	2013	2012
<b>Underlying combined ratio</b>	93.5	94.9
Effect of catastrophe losses	1.1	1.2
Effect of prior year non-catastrophe reserve reestimates	(0.4)	(0.9)
<b>Combined ratio</b>	<u>94.2</u>	<u>95.2</u>
Effect of prior year catastrophe reserve reestimates	<u>(1.2)</u>	<u>(0.3)</u>

The following table reconciles the Allstate brand homeowners underlying combined ratio to the Allstate brand homeowners combined ratio.

	Three months ended March 31,	
	2013	2012
<b>Underlying combined ratio</b>	65.8	67.0
Effect of catastrophe losses	18.7	12.6
Effect of prior year non-catastrophe reserve reestimates	0.6	0.6
<b>Combined ratio</b>	<u>85.1</u>	<u>80.2</u>
Effect of prior year catastrophe reserve reestimates	<u>2.0</u>	<u>(8.5)</u>

The following table reconciles the Encompass brand underlying combined ratio to the Encompass brand combined ratio.

	Three months ended March 31,	
	2013	2012
<b>Underlying combined ratio</b>	97.9	96.6
Effect of catastrophe losses	4.6	2.6
Effect of prior year non-catastrophe reserve reestimates	(0.4)	0.4
<b>Combined ratio</b>	<u>102.1</u>	<u>99.6</u>

The following table reconciles the Esurance brand underlying combined ratio to the Esurance brand combined ratio.

	Three months ended March 31,	
	2013	2012
<b>Underlying combined ratio</b>	110.3	109.1
Effect of catastrophe losses	1.1	0.4
Effect of business combination expenses and the amortization of purchased intangible assets	5.3	18.1
<b>Combined ratio</b>	<u>116.7</u>	<u>127.6</u>

**Book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities**, is a ratio that uses a non-GAAP measure. It is calculated by dividing shareholders' equity after excluding the impact of unrealized net capital gains and losses on fixed income securities and related DAC, DSI and life insurance reserves by total shares outstanding plus dilutive potential shares outstanding. We use the trend in book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities, in conjunction with book value per share to identify and analyze the change in net worth attributable to management efforts between periods. We believe the non-GAAP ratio is useful to investors because it eliminates the effect of items that can fluctuate significantly from period to period and are generally driven by economic developments, primarily capital market conditions, the magnitude and timing of which are generally not influenced by management, and we believe it enhances understanding and comparability of performance by highlighting underlying business activity and profitability drivers. We note that book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities, is a measure commonly used by insurance investors as a valuation technique. Book value per share is the most directly comparable GAAP measure. Book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities, should not be considered as a substitute for book value per share, and does not reflect the recorded net worth of our business. The following table shows the reconciliation.

(\$ in millions, except per share data)

	As of March 31,	
	2013	2012
<b>Book value per share</b>		
Numerator:		
Shareholders' equity	\$ 20,619	\$ 19,182
Denominator:		
Shares outstanding and dilutive potential shares outstanding	474.4	497.3
Book value per share	\$ 43.46	\$ 38.57
<b>Book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities</b>		
Numerator:		
Shareholders' equity	\$ 20,619	\$ 19,182

Unrealized net capital gains and losses on fixed income securities	2,486	1,620
Adjusted shareholders' equity	\$ 18,133	\$ 17,562
Denominator:		
Shares outstanding and dilutive potential shares outstanding	474.4	497.3
Book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities	\$ 38.22	\$ 35.31

**Forward-Looking Statements and Risk Factors**

This news release contains forward-looking statements about our outlook for the Property-Liability combined ratio excluding the effect of catastrophes, prior year reserve reestimates, business combination expenses, and the amortization of purchased intangible assets for 2013, our investment portfolio and our reinsurance programs. These statements are subject to the Private Securities Litigation Reform Act of 1995 and are based on management's estimates, assumptions and projections. Actual results may differ materially from those projected based on the risk factors described below.

- Premiums written and premiums earned, the denominator of the underlying combined ratio, may be materially less than projected. Policyholder attrition may be greater than anticipated resulting in a lower amount of insurance in force.
- Unanticipated increases in the severity or frequency of standard auto insurance claims may adversely affect our underwriting results. Changes in the severity or frequency of claims may affect the profitability of our Allstate Protection segment. Changes in bodily injury claim severity are driven primarily by inflation in the medical sector of the economy and litigation. Changes in auto physical damage claim severity are driven primarily by inflation in auto repair costs, auto parts prices and used car prices. The short-term level of claim frequency we experience may vary from period to period and may not be sustainable over the longer term. A decline in gas prices, increase in miles driven, and higher unemployment are examples of factors leading to a short-term frequency change. A significant long-term increase in claim frequency could have an adverse effect on our underwriting results.
- The actions we have taken to reduce the sensitivity of our investment portfolio to a rise in interest rates may not be effective.
- Conditions and costs in the reinsurance market could change and we have not fully placed our reinsurance programs yet for 2013.

We undertake no obligation to publicly correct or update any forward-looking statements. This news release contains unaudited financial information.

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# THE ALLSTATE CORPORATION

## Investor Supplement First Quarter 2013

The consolidated financial statements and financial exhibits included herein are unaudited. These consolidated financial statements and exhibits should be read in conjunction with the consolidated financial statements and notes thereto included in the most recent Annual Report on Form 10-K and Quarterly Reports on Form 10-Q. The results of operations for interim periods should not be considered indicative of results to be expected for the full year.

Measures used in these financial statements and exhibits that are not based on generally accepted accounting principles ("non-GAAP") are denoted with an asterisk (\*) the first time they appear. These measures are defined on the page "Definitions of Non-GAAP Measures" and are reconciled to the most directly comparable GAAP measure herein.



**Allstate**<sup>®</sup>  
You're in good hands.

### THE ALLSTATE CORPORATION Investor Supplement - First Quarter 2013 Table of Contents

	PAGE
<b>Consolidated</b>	
Statements of Operations	1
Contribution to Income	2
Revenues	3
Statements of Financial Position	4
Book Value Per Share	5
Return on Shareholders' Equity	6
Debt to Capital	7
Statements of Cash Flows	8
Analysis of Deferred Policy Acquisition Costs	9
<b>Property-Liability Operations</b>	
Property-Liability Results	10
Underwriting Results by Area of Business	11
Premiums Written by Market Segment	12
Allstate Brand Premiums Written	13
Impact of Net Rate Changes Approved on Premiums Written	14
Allstate Brand Profitability Measures	15
Encompass Brand Profitability Measures	16
Esurance Brand Profitability Measures and Statistics	17
Standard Auto Profitability Measures	18
Allstate Brand Standard Auto Loss Ratio of Top 5 States	19
Non-standard Auto Profitability Measures	20
Auto Profitability Measures	21
Homeowners Profitability Measures	22
Other Personal Lines Profitability Measures	23
Property-Liability Policies in Force and Other Statistics	24
Allstate Brand Domestic Operating Measures and Statistics	25
Homeowners Supplemental Information	26
Allstate Protection Catastrophe Losses by Market Segment	27
Effect of Catastrophe Losses on the Combined Ratio	28
Allstate Protection Catastrophe by Size of Event	29
Prior Year Reserve Reestimates	30
Asbestos and Environmental Reserves	31
<b>Allstate Financial Operations</b>	
Allstate Financial Results	32
Return on Attributed Equity	33
Premiums and Contract Charges	34
Change in Contractholder Funds	35
Analysis of Net Income	36
Allstate Financial Weighted Average Investment Spreads	37
Allstate Financial Supplemental Product Information	38

## Investments

Investments	40
Investment Portfolio Details	41
Limited Partnership Investments	42
Unrealized Net Capital Gains and Losses on Security Portfolio by Type	43
Net Investment Income, Yields and Realized Capital Gains and Losses (Pre-tax)	44
Property-Liability Net Investment Income, Yields and Realized Capital Gains and Losses (Pre-tax)	45
Allstate Financial Net Investment Income, Yields and Realized Capital Gains and Losses (Pre-tax)	46
Investment Results	47

## Definitions of Non-GAAP Measures

48

**THE ALLSTATE CORPORATION**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**  
(\$ in millions, except per share data)

Three months ended

	March 31, 2013	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012
<b>Revenues</b>					
Property-liability insurance premiums	\$ 6,770	\$ 6,744	\$ 6,697	\$ 6,666	\$ 6,630
Life and annuity premiums and contract charges	579	566	563	559	553
Net investment income	983	1,033	940	1,026	1,011
Realized capital gains and losses:					
Total other-than-temporary impairment losses	(27)	(44)	(39)	(69)	(87)
Portion of loss recognized in other comprehensive income	(10)	(10)	(7)	19	4
Net other-than-temporary impairment losses recognized in earnings	(37)	(54)	(46)	(50)	(83)
Sales and other realized capital gains and losses	168	258	(26)	77	251
Total realized capital gains and losses	131	204	(72)	27	168
Total revenues	<u>8,463</u>	<u>8,547</u>	<u>8,128</u>	<u>8,278</u>	<u>8,362</u>
<b>Costs and expenses</b>					
Property-liability insurance claims and claims expense	4,460	5,042	4,293	4,810	4,339
Life and annuity contract benefits	458	464	453	462	439
Interest credited to contractholder funds	345	357	215	366	378
Amortization of deferred policy acquisition costs	946	947	1,016	942	979
Operating costs and expenses	1,102	1,095	1,010	996	1,017
Restructuring and related charges	26	9	9	10	6
Interest expense	98	92	93	93	95
Total costs and expenses	<u>7,435</u>	<u>8,006</u>	<u>7,089</u>	<u>7,679</u>	<u>7,253</u>
Gain on disposition of operations	<u>2</u>	<u>3</u>	<u>9</u>	<u>3</u>	<u>3</u>
<b>Income from operations before income tax expense</b>	1,030	544	1,048	602	1,112
<b>Income tax expense</b>	<u>321</u>	<u>150</u>	<u>325</u>	<u>179</u>	<u>346</u>
<b>Net income</b>	<u>\$ 709</u>	<u>\$ 394</u>	<u>\$ 723</u>	<u>\$ 423</u>	<u>\$ 766</u>
<b>Earnings per share: <sup>(1)</sup></b>					
<b>Net income per share - Basic</b>	<u>\$ 1.49</u>	<u>\$ 0.82</u>	<u>\$ 1.49</u>	<u>\$ 0.86</u>	<u>\$ 1.54</u>
<b>Weighted average shares - Basic</b>	<u>475.4</u>	<u>482.2</u>	<u>485.9</u>	<u>490.6</u>	<u>498.7</u>
<b>Net income per share - Diluted</b>	<u>\$ 1.47</u>	<u>\$ 0.81</u>	<u>\$ 1.48</u>	<u>\$ 0.86</u>	<u>\$ 1.53</u>
<b>Weighted average shares - Diluted</b>	<u>480.8</u>	<u>487.0</u>	<u>489.9</u>	<u>493.8</u>	<u>501.5</u>
<b>Cash dividends declared per share</b>	<u>\$ 0.25</u>	<u>\$ 0.22</u>	<u>\$ 0.22</u>	<u>\$ 0.22</u>	<u>\$ 0.22</u>

<sup>(1)</sup> In accordance with GAAP, the quarter and year-to-date per share amounts are calculated discretely. Therefore, the sum of each quarter may not equal the year-to-date amount.

1

**THE ALLSTATE CORPORATION**  
**CONTRIBUTION TO INCOME**  
(\$ in millions, except per share data)

Three months ended

	March 31, 2013	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012
<b>Contribution to income</b>					
Operating income before the impact of restructuring and related charges	\$ 664	\$ 295	\$ 723	\$ 438	\$ 714
Restructuring and related charges, after-tax	(17)	(6)	(6)	(6)	(4)

Operating income *	647	289	717	432	710
Realized capital gains and losses, after-tax	85	136	(47)	17	110
Valuation changes on embedded derivatives that are not hedged, after-tax	(6)	(6)	97	(3)	(6)
DAC and DSI accretion (amortization) relating to realized capital gains and losses and valuation changes on embedded derivatives that are not hedged, after-tax	1	(4)	(28)	-	(10)
DAC and DSI unlocking relating to realized capital gains and losses, after-tax	-	-	4	-	-
Reclassification of periodic settlements and accruals on non-hedge derivative instruments, after-tax	(5)	(7)	(8)	(9)	(9)
Business combination expenses and the amortization of purchased intangible assets, after-tax	(14)	(16)	(18)	(16)	(31)
Gain on disposition of operations, after-tax	1	2	6	2	2
Net income	\$ 709	\$ 394	\$ 723	\$ 423	\$ 766
<b>Income per share - Diluted<sup>(1)</sup></b>					
Operating income before the impact of restructuring and related charges	\$ 1.38	\$ 0.61	\$ 1.48	\$ 0.89	\$ 1.42
Restructuring and related charges, after-tax	(0.03)	(0.02)	(0.02)	(0.02)	-
Operating income	1.35	0.59	1.46	0.87	1.42
Realized capital gains and losses, after-tax	0.18	0.28	(0.09)	0.04	0.22
Valuation changes on embedded derivatives that are not hedged, after-tax	(0.02)	(0.01)	0.20	(0.01)	(0.01)
DAC and DSI amortization relating to realized capital gains and losses and valuation changes on embedded derivatives that are not hedged, after-tax	-	(0.01)	(0.06)	-	(0.02)
DAC and DSI unlocking relating to realized capital gains and losses, after-tax	-	-	0.01	-	-
Reclassification of periodic settlements and accruals on non-hedge derivative instruments, after-tax	(0.01)	(0.01)	(0.01)	(0.02)	(0.02)
Business combination expenses and the amortization of purchased intangible assets, after-tax	(0.03)	(0.03)	(0.04)	(0.03)	(0.06)
Gain on disposition of operations, after-tax	-	-	0.01	0.01	-
Net income	\$ 1.47	\$ 0.81	\$ 1.48	\$ 0.86	\$ 1.53
Weighted average shares - Diluted	480.8	487.0	489.9	493.8	501.5

<sup>(1)</sup> In accordance with GAAP, the quarter and year-to-date per share amounts are calculated discretely. Therefore, the sum of each quarter may not equal the year-to-date amount.

2

**THE ALLSTATE CORPORATION  
REVENUES**  
(\$ in millions)

	Three months ended				
	March 31, 2013	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012
<b>Property-Liability</b>					
Property-liability insurance premiums	\$ 6,770	\$ 6,744	\$ 6,697	\$ 6,666	\$ 6,630
Net investment income	341	362	299	352	313
Realized capital gains and losses	112	143	(16)	19	189
Total Property-Liability revenues	7,223	7,249	6,980	7,037	7,132
<b>Allstate Financial</b>					
Life and annuity premiums and contract charges	579	566	563	559	553
Net investment income	635	665	632	663	687
Realized capital gains and losses	19	56	(56)	8	(21)
Total Allstate Financial revenues	1,233	1,287	1,139	1,230	1,219
<b>Corporate and Other</b>					
Service fees <sup>(1)</sup>	1	1	1	1	1
Net investment income	7	6	9	11	11
Realized capital gains and losses	-	5	-	-	-
Total Corporate and Other revenues before reclassification of services fees	8	12	10	12	12
Reclassification of service fees <sup>(1)</sup>	(1)	(1)	(1)	(1)	(1)
Total Corporate and Other revenues	7	11	9	11	11
<b>Consolidated revenues</b>	\$ 8,463	\$ 8,547	\$ 8,128	\$ 8,278	\$ 8,362

<sup>(1)</sup> For presentation in the Consolidated Statements of Operations, service fees of the Corporate and Other segment are reclassified to Operating costs and expenses.

3

**THE ALLSTATE CORPORATION**  
**CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**  
(\$ in millions)

	March 31, 2013	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012	March 31, 2013	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012	
<b>Assets</b>						<b>Liabilities</b>					
Investments						Reserve for property-liability insurance claims and claims expense	\$ 20,920	\$ 21,288	\$ 20,197	\$ 20,395	\$ 20,283
Fixed income securities, at fair value (amortized cost \$70,957, \$71,915, \$72,432, \$73,925 and \$74,060)	\$ 75,806	\$ 77,017	\$ 77,729	\$ 77,926	\$ 77,223	Reserve for life-contingent contract benefits	14,767	14,895	14,900	14,640	14,296
Equity securities, at fair value (cost \$3,777, \$3,577, \$3,429, \$3,430 and \$3,430)	4,439	4,037	3,876	3,681	3,847	Contractholder funds	38,807	39,319	40,110	40,832	41,603
Mortgage loans	6,434	6,570	6,904	6,928	7,167	Unearned premiums	10,218	10,375	10,494	10,085	9,888
Limited partnership interests	4,931	4,922	4,974	4,694	4,637	Claim payments outstanding	757	797	763	813	750
Short-term, at fair value (amortized cost \$3,169, \$2,336, \$2,825, \$1,867 and \$1,886)	3,169	2,336	2,825	1,867	1,886	Deferred income taxes	782	597	689	53	-
Other	2,603	2,396	2,208	2,224	2,249	Other liabilities and accrued expenses	6,436	6,429	6,121	6,394	6,490
Total investments	97,382	97,278	98,516	97,320	97,009	Long-term debt	6,556	6,057	6,057	6,058	6,058
						Separate Accounts	6,750	6,610	6,820	6,790	7,355
						Total liabilities	105,993	106,367	106,151	106,060	106,723
						<b>Equity</b>					
						Common stock, 468 million, 479 million, 483 million, 486 million and 493 million shares outstanding	9	9	9	9	9
						Additional capital paid-in	3,028	3,162	3,154	3,154	3,151
						Retained income	34,375	33,783	33,496	32,880	32,565
						Deferred ESOP expense	(39)	(41)	(41)	(41)	(41)
						Treasury stock, at cost (432 million, 421 million, 417 million, 414 million and 407 million shares)	(18,033)	(17,508)	(17,368)	(17,272)	(17,034)
						Accumulated other comprehensive income:					
						Unrealized net capital gains and losses:					
						Unrealized net capital gains and losses on fixed income securities with other-than-temporary impairments	30	(11)	(42)	(105)	(100)
						Other unrealized net capital gains and losses	3,543	3,614	3,765	2,859	2,412
						Unrealized adjustment to DAC, DSI and insurance reserves	(668)	(769)	(843)	(684)	(438)
						Total unrealized net capital gains and losses	2,905	2,834	2,880	2,070	1,874
						Unrealized foreign currency translation adjustments	58	70	70	58	65
						Unrecognized pension and other postretirement benefit cost	(1,684)	(1,729)	(1,363)	(1,383)	(1,407)
						Total accumulated other comprehensive income	1,279	1,175	1,587	745	532
						Total shareholders' equity	20,619	20,580	20,837	19,475	19,182
						Noncontrolling interest	-	-	-	-	28
						Total equity	20,619	20,580	20,837	19,475	19,210
						Total liabilities and equity	\$ 126,612	\$ 126,947	\$ 126,988	\$ 125,535	\$ 125,933
Cash	820	806	642	571	577						
Premium installment receivables, net	5,066	5,051	5,108	4,929	4,908						
Deferred policy acquisition costs	3,660	3,621	3,578	3,644	3,716						
Reinsurance recoverables, net <sup>(1)</sup>	8,316	8,767	7,278	7,120	7,118						
Accrued investment income	792	781	835	846	846						
Deferred income taxes	-	-	-	-	201						
Property and equipment, net	998	989	928	909	912						
Goodwill	1,239	1,240	1,242	1,242	1,242						
Other assets	1,589	1,804	2,041	2,164	2,049						
Separate Accounts	6,750	6,610	6,820	6,790	7,355						
Total assets	\$ 126,612	\$ 126,947	\$ 126,988	\$ 125,535	\$ 125,933						

<sup>(1)</sup> Reinsurance recoverables of unpaid losses related to Property-Liability were \$3,568 million, \$4,010 million, \$2,651 million, \$2,544 million and \$2,571 million as of March 31, 2013, December 31, 2012, September 30, 2012, June 30, 2012 and March 31, 2012, respectively.

4

**THE ALLSTATE CORPORATION**  
**BOOK VALUE PER SHARE**  
(\$ in millions, except per share data )

	March 31, 2013	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012
<b>Book value per share</b>					
Numerator:					
Shareholders' equity	\$ 20,619	\$ 20,580	\$ 20,837	\$ 19,475	\$ 19,182
Denominator:					
Shares outstanding and dilutive potential shares outstanding	474.4	485.5	488.7	490.2	497.3
Book value per share	\$ 43.46	\$ 42.39	\$ 42.64	\$ 39.73	\$ 38.57
<b>Book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities *</b>					
Numerator:					
Shareholders' equity	\$ 20,619	\$ 20,580	\$ 20,837	\$ 19,475	\$ 19,182
Unrealized net capital gains and losses on fixed income securities	2,486	2,549	2,602	1,919	1,620
Adjusted shareholders' equity	\$ 18,133	\$ 18,031	\$ 18,235	\$ 17,556	\$ 17,562
Denominator:					
Shares outstanding and dilutive potential shares outstanding	474.4	485.5	488.7	490.2	497.3
Book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities	\$ 38.22	\$ 37.14	\$ 37.31	\$ 35.81	\$ 35.31

**THE ALLSTATE CORPORATION**  
**RETURN ON SHAREHOLDERS' EQUITY**  
(\$ in millions)

	Twelve months ended				
	March 31, 2013	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012
<b>Return on Shareholders' Equity</b>					
Numerator:					
Net income <sup>(1)</sup>	\$ 2,249	\$ 2,306	\$ 2,624	\$ 2,076	\$ 1,029
Denominator:					
Beginning shareholders' equity	\$ 19,182	\$ 18,298	\$ 17,732	\$ 18,382	\$ 18,898
Ending shareholders' equity	20,619	20,580	20,837	19,475	19,182
Average shareholders' equity <sup>(2)</sup>	\$ 19,901	\$ 19,439	\$ 19,285	\$ 18,929	\$ 19,040
Return on shareholders' equity	11.3 %	11.9 %	13.6 %	11.0 %	5.4 %
<b>Operating Income Return on Shareholders' Equity *</b>					
Numerator:					
Operating income <sup>(1)</sup>	\$ 2,085	\$ 2,148	\$ 2,594	\$ 1,957	\$ 878
Denominator:					
Beginning shareholders' equity	\$ 19,182	\$ 18,298	\$ 17,732	\$ 18,382	\$ 18,898
Unrealized net capital gains and losses	1,874	1,400	1,065	1,475	1,072
Adjusted beginning shareholders' equity	17,308	16,898	16,667	16,907	17,826
Ending shareholders' equity	20,619	20,580	20,837	19,475	19,182
Unrealized net capital gains and losses	2,905	2,834	2,880	2,070	1,874
Adjusted ending shareholders' equity	17,714	17,746	17,957	17,405	17,308
Average adjusted shareholders' equity <sup>(2)</sup>	\$ 17,511	\$ 17,322	\$ 17,312	\$ 17,156	\$ 17,567
Operating income return on shareholders' equity	11.9 %	12.4 %	15.0 %	11.4 %	5.0 %

<sup>(1)</sup> Net income and operating income reflect a trailing twelve-month period.

<sup>(2)</sup> Average shareholders' equity and average adjusted shareholders' equity are determined using a two-point average, with the beginning and ending shareholders' equity and adjusted shareholders' equity, respectively, for the twelve-month period as data points.

**THE ALLSTATE CORPORATION**  
**DEBT TO CAPITAL**  
(\$ in millions)

	March 31, 2013	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012
<b>Debt</b>					
Long-term debt	\$ 6,556	\$ 6,057	\$ 6,057	\$ 6,058	\$ 6,058
<b>Capital resources</b>					
Debt	\$ 6,556	\$ 6,057	\$ 6,057	\$ 6,058	\$ 6,058
Shareholders' equity					
Common stock	9	9	9	9	9
Additional capital paid-in	3,028	3,162	3,154	3,154	3,151
Retained income	34,375	33,783	33,496	32,880	32,565
Deferred ESOP expense	(39)	(41)	(41)	(41)	(41)
Treasury stock	(18,033)	(17,508)	(17,368)	(17,272)	(17,034)
Unrealized net capital gains and losses	2,905	2,834	2,880	2,070	1,874
Unrealized foreign currency translation adjustments	58	70	70	58	65
Unrecognized pension and other postretirement benefit cost	(1,684)	(1,729)	(1,363)	(1,383)	(1,407)
Total shareholders' equity	20,619	20,580	20,837	19,475	19,182
Total capital resources	\$ 27,175	\$ 26,637	\$ 26,894	\$ 25,533	\$ 25,240
Ratio of debt to shareholders' equity	31.8 %	29.4 %	29.1 %	31.1 %	31.6 %

**THE ALLSTATE CORPORATION**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(\$ in millions)

Three months ended

	March 31, 2013	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>					
Net income	\$ 709	\$ 394	\$ 723	\$ 423	\$ 766
Adjustments to reconcile net income to net cash provided by operating activities:					
Depreciation, amortization and other non-cash items	87	95	92	105	96
Realized capital gains and losses	(131)	(204)	72	(27)	(168)
Gain on disposition of operations	(2)	(3)	(9)	(3)	(3)
Interest credited to contractholder funds	345	357	215	366	378
Changes in:					
Policy benefits and other insurance reserves	(514)	983	(392)	(31)	(346)
Unearned premiums	(146)	(115)	394	207	(180)
Deferred policy acquisition costs	(30)	(31)	7	(46)	52
Premium installment receivables, net	(22)	53	(169)	(28)	19
Reinsurance recoverables, net	406	(1,421)	(166)	(30)	57
Income taxes	277	29	328	8	333
Other operating assets and liabilities	(239)	299	(251)	23	(197)
Net cash provided by operating activities	<u>740</u>	<u>436</u>	<u>844</u>	<u>967</u>	<u>807</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>					
Proceeds from sales					
Fixed income securities	5,474	4,920	4,034	4,229	5,689
Equity securities	210	150	70	216	1,059
Limited partnership interests	160	331	271	393	403
Mortgage loans	2	3	-	5	6
Other investments	15	44	16	52	36
Investment collections					
Fixed income securities	1,745	1,525	1,751	1,175	966
Mortgage loans	237	382	224	288	170
Other investments	54	58	31	16	23
Investment purchases					
Fixed income securities	(6,084)	(5,849)	(4,464)	(5,337)	(7,008)
Equity securities	(317)	(286)	(95)	(162)	(128)
Limited partnership interests	(255)	(292)	(568)	(346)	(318)
Mortgage loans	(75)	(53)	(205)	(51)	(216)
Other investments	(196)	(390)	(32)	(80)	(163)
Change in short-term investments, net	(808)	586	(892)	(13)	(379)
Change in other investments, net	34	64	51	(48)	(9)
Purchases of property and equipment, net	(60)	(109)	(60)	(65)	(51)
Disposition of operations	-	-	13	1	(1)
Net cash provided by investing activities	<u>136</u>	<u>1,084</u>	<u>145</u>	<u>273</u>	<u>79</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>					
Proceeds from issuance of long-term debt	492	-	-	-	493
Repayment of long-term debt	-	(1)	-	(1)	(350)
Contractholder fund deposits	591	587	566	520	485
Contractholder fund withdrawals	(1,259)	(1,581)	(1,273)	(1,366)	(1,299)
Dividends paid	-	(212)	(107)	(109)	(106)
Treasury stock purchases	(739)	(184)	(146)	(274)	(309)
Shares reissued under equity incentive plans, net	17	25	34	11	15
Excess tax benefits on share-based payment arrangements	23	3	3	5	(1)
Other	13	7	5	(32)	(13)
Net cash used in financing activities	<u>(862)</u>	<u>(1,356)</u>	<u>(918)</u>	<u>(1,246)</u>	<u>(1,085)</u>
<b>NET INCREASE (DECREASE) IN CASH</b>	14	164	71	(6)	(199)
<b>CASH AT BEGINNING OF PERIOD</b>	806	642	571	577	776
<b>CASH AT END OF PERIOD</b>	<u>\$ 820</u>	<u>\$ 806</u>	<u>\$ 642</u>	<u>\$ 571</u>	<u>\$ 577</u>

**THE ALLSTATE CORPORATION**  
**ANALYSIS OF DEFERRED POLICY ACQUISITION COSTS**  
(\$ in millions)

Change in Deferred Policy Acquisition Costs  
For the three months ended March 31, 2013

Reconciliation of Deferred Policy  
Acquisition Costs as of March 31, 2013

Accretion  
relating to realized  
capital gains and

DAC before

DAC after



	Beginning balance Dec. 31, 2012	Acquisition costs deferred	Amortization before adjustments <sup>(1)(2)</sup>	losses and valuation changes on embedded derivatives that are not hedged <sup>(2)</sup>	Effect of unrealized capital gains and losses	Ending balance March 31, 2013	Impact of unrealized capital gains and losses	Impact of unrealized capital gains and losses	Impact of unrealized capital gains and losses
<b>Property-Liability</b>	\$ 1,396	\$ 873	\$ (871)	\$ -	\$ -	\$ 1,398	\$ 1,398	\$ -	\$ 1,398
<b>Allstate Financial:</b>									
Traditional life and accident and health	671	39	(29)	-	-	681	681	-	681
Interest-sensitive life	1,529	58	(44)	-	6	1,549	1,889	(340)	1,549
Fixed annuity	25	5	(3)	1	4	32	62	(30)	32
Subtotal	2,225	102	(76)	1	10	2,262	2,632	(370)	2,262
<b>Consolidated</b>	<b>\$ 3,621</b>	<b>\$ 975</b>	<b>\$ (947)</b>	<b>\$ 1</b>	<b>\$ 10</b>	<b>\$ 3,660</b>	<b>\$ 4,030</b>	<b>\$ (370)</b>	<b>\$ 3,660</b>

**Change in Deferred Policy Acquisition Costs  
For the three months ended March 31, 2012**

**Reconciliation of Deferred Policy  
Acquisition Costs as of March 31, 2012**

	Beginning balance Dec. 31, 2011	Acquisition costs deferred	Amortization before adjustments <sup>(1)(2)</sup>	Amortization relating to realized capital gains and losses and valuation changes on embedded derivatives that are not hedged <sup>(2)</sup>	Effect of unrealized capital gains and losses	Ending balance March 31, 2012	DAC before impact of unrealized capital gains and losses	Impact of unrealized capital gains and losses	DAC after impact of unrealized capital gains and losses
<b>Property-Liability</b>	\$ 1,348	\$ 844	\$ (878)	\$ -	\$ -	\$ 1,314	\$ 1,314	\$ -	\$ 1,314
<b>Allstate Financial:</b>									
Traditional life and accident and health	616	38	(27)	-	-	627	627	-	627
Interest-sensitive life	1,698	42	(47)	(2)	(17)	1,674	1,909	(235)	1,674
Fixed annuity	209	4	(12)	(13)	(87)	101	81	20	101
Subtotal	2,523	84	(86)	(15)	(104)	2,402	2,617	(215)	2,402
<b>Consolidated</b>	<b>\$ 3,871</b>	<b>\$ 928</b>	<b>\$ (964)</b>	<b>\$ (15)</b>	<b>\$ (104)</b>	<b>\$ 3,716</b>	<b>\$ 3,931</b>	<b>\$ (215)</b>	<b>\$ 3,716</b>

<sup>(1)</sup> Amortization before adjustments reflects total DAC amortization before amortization/accretion related to realized capital gains and losses and valuation changes on embedded derivatives that are not hedged and amortization acceleration/deceleration for changes in assumptions.

<sup>(2)</sup> Included as a component of amortization of DAC on the Consolidated Statements of Operations.

**THE ALLSTATE CORPORATION  
PROPERTY-LIABILITY RESULTS**  
(\$ in millions, except ratios)

Three months ended

	March 31, 2013	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012
Premiums written	\$ 6,625	\$ 6,637	\$ 7,063	\$ 6,864	\$ 6,463
Decrease (increase) in unearned premiums	155	120	(411)	(198)	167
Other	(10)	(13)	45	-	-
Premiums earned	6,770	6,744	6,697	6,666	6,630
Claims and claims expense	(4,460)	(5,042)	(4,293)	(4,810)	(4,339)
Amortization of deferred policy acquisition costs	(871)	(870)	(870)	(865)	(878)
Operating costs and expenses	(957)	(939)	(866)	(847)	(884)
Restructuring and related charges	(24)	(9)	(9)	(10)	(6)
Underwriting income (loss) *	458	(116)	659	134	523
Net investment income	341	362	299	352	313
Periodic settlements and accruals on non-hedge derivative instruments	(1)	(2)	(1)	(2)	(1)
Business combination expenses and the amortization of purchased intangible assets	21	25	26	26	47
Income tax expense on operations	(263)	(69)	(316)	(153)	(281)
Operating income	556	200	667	357	601
Realized capital gains and losses, after-tax	73	96	(11)	12	124
Reclassification of periodic settlements and accruals on non-hedge derivative instruments, after-tax	1	-	1	1	1
Business combination expenses and the amortization of purchased intangible assets, after-tax	(14)	(16)	(18)	(16)	(31)
Net income	\$ 616	\$ 280	\$ 639	\$ 354	\$ 695
Catastrophe losses	\$ 359	\$ 1,061	\$ 206	\$ 819	\$ 259
Operating ratios					
Claims and claims expense ("loss") ratio	65.9	74.8	64.1	72.2	65.4
Expense ratio	27.3	26.9	26.1	25.8	26.7
Combined ratio	93.2	101.7	90.2	98.0	92.1

Combined ratio excluding the effect of catastrophes *	87.9	86.0	87.1	85.7	88.2
Effect of catastrophe losses on combined ratio	5.3	15.7	3.1	12.3	3.9
Combined ratio	<u>93.2</u>	<u>101.7</u>	<u>90.2</u>	<u>98.0</u>	<u>92.1</u>
Combined ratio excluding the effect of catastrophes, prior year reserve reestimates, business combination expenses and the amortization of purchased intangible assets ("underlying")	87.7	86.7	87.8	86.3	88.1
Effect of catastrophe losses on combined ratio	5.3	15.7	3.1	12.3	3.9
Effect of prior year reserve reestimates on combined ratio	(0.6)	(2.3)	(2.2)	(2.4)	(3.1)
Effect of catastrophe losses included in prior year reserve reestimates on combined ratio	0.5	1.2	1.1	1.4	2.5
Effect of business combination expenses and the amortization of purchased intangible assets on combined ratio	0.3	0.4	0.4	0.4	0.7
Combined ratio	<u>93.2</u>	<u>101.7</u>	<u>90.2</u>	<u>98.0</u>	<u>92.1</u>
Effect of restructuring and related charges on combined ratio	<u>0.4</u>	<u>0.1</u>	<u>0.1</u>	<u>0.2</u>	<u>0.1</u>
Effect of Discontinued Lines and Coverages on combined ratio	<u>-</u>	<u>-</u>	<u>0.7</u>	<u>0.1</u>	<u>-</u>

10

**THE ALLSTATE CORPORATION**  
**PROPERTY-LIABILITY UNDERWRITING RESULTS BY AREA OF BUSINESS**  
(\$ in millions)

Three months ended

	March 31, 2013	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012
<b>Property-Liability Underwriting Summary</b>					
Allstate Protection	\$ 462	\$ (112)	\$ 701	\$ 138	\$ 526
Discontinued Lines and Coverages	(4)	(4)	(42)	(4)	(3)
Underwriting income (loss)	<u>\$ 458</u>	<u>\$ (116)</u>	<u>\$ 659</u>	<u>\$ 134</u>	<u>\$ 523</u>
<b>Allstate Protection Underwriting Summary</b>					
Premiums written	<u>\$ 6,625</u>	<u>\$ 6,636</u>	<u>\$ 7,064</u>	<u>\$ 6,864</u>	<u>\$ 6,462</u>
Premiums earned	\$ 6,770	\$ 6,745	\$ 6,696	\$ 6,666	\$ 6,630
Claims and claims expense	(4,457)	(5,038)	(4,251)	(4,808)	(4,336)
Amortization of deferred policy acquisition costs	(871)	(870)	(870)	(865)	(878)
Operating costs and expenses	(956)	(940)	(865)	(845)	(884)
Restructuring and related charges	(24)	(9)	(9)	(10)	(6)
Underwriting income (loss)	<u>\$ 462</u>	<u>\$ (112)</u>	<u>\$ 701</u>	<u>\$ 138</u>	<u>\$ 526</u>
Catastrophe losses	<u>\$ 359</u>	<u>\$ 1,061</u>	<u>\$ 206</u>	<u>\$ 819</u>	<u>\$ 259</u>
Operating ratios					
Loss ratio	65.9	74.7	63.5	72.1	65.4
Expense ratio	27.3	27.0	26.0	25.8	26.7
Combined ratio	<u>93.2</u>	<u>101.7</u>	<u>89.5</u>	<u>97.9</u>	<u>92.1</u>
Effect of catastrophe losses on combined ratio	<u>5.3</u>	<u>15.7</u>	<u>3.1</u>	<u>12.3</u>	<u>3.9</u>
Effect of restructuring and related charges on combined ratio	<u>0.4</u>	<u>0.1</u>	<u>0.1</u>	<u>0.2</u>	<u>0.1</u>
Effect of business combination expenses and the amortization of purchased intangible assets on combined ratio	<u>0.3</u>	<u>0.4</u>	<u>0.4</u>	<u>0.4</u>	<u>0.7</u>
<b>Discontinued Lines and Coverages Underwriting Summary</b>					
Premiums written	\$ -	\$ 1	\$ (1)	\$ -	\$ 1
Premiums earned	\$ -	\$ (1)	\$ 1	\$ -	\$ -
Claims and claims expense	(3)	(4)	(42)	(2)	(3)
Operating costs and expenses	(1)	1	(1)	(2)	-
Underwriting loss	<u>\$ (4)</u>	<u>\$ (4)</u>	<u>\$ (42)</u>	<u>\$ (4)</u>	<u>\$ (3)</u>
Effect of Discontinued Lines and Coverages on the Property-Liability combined ratio	<u>-</u>	<u>-</u>	<u>0.7</u>	<u>0.1</u>	<u>-</u>

11

**THE ALLSTATE CORPORATION**  
**PROPERTY-LIABILITY PREMIUMS WRITTEN BY MARKET SEGMENT**  
(\$ in millions)

Three months ended

	March 31, 2013	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012
<b>Allstate brand <sup>(1)</sup></b>					
Standard auto	\$ 3,983	\$ 3,872	\$ 3,988	\$ 3,903	\$ 3,937
Non-standard auto	172	159	176	174	189
Auto	<u>4,155</u>	<u>4,031</u>	<u>4,164</u>	<u>4,077</u>	<u>4,126</u>
Involuntary auto	17	15	17	21	20
Commercial lines	112	112	110	120	112
Homeowners	1,268	1,477	1,686	1,639	1,258
Other personal lines	464	467	508	494	435
	<u>6,016</u>	<u>6,102</u>	<u>6,485</u>	<u>6,351</u>	<u>5,951</u>
<b>Encompass brand</b>					
Standard auto	147	153	163	160	142
Involuntary auto	2	1	2	3	2
Homeowners	97	101	108	104	85
Other personal lines	21	23	24	22	20
	<u>267</u>	<u>278</u>	<u>297</u>	<u>289</u>	<u>249</u>
<b>Esurance brand</b>					
Standard auto	342	256	282	224	262
<b>Allstate Protection</b>	6,625	6,636	7,064	6,864	6,462
<b>Discontinued Lines and Coverages</b>	-	1	(1)	-	1
<b>Property-Liability</b>	<u>\$ 6,625</u>	<u>\$ 6,637</u>	<u>\$ 7,063</u>	<u>\$ 6,864</u>	<u>\$ 6,463</u>
<b>Allstate Protection</b>					
Standard auto	\$ 4,472	\$ 4,281	\$ 4,433	\$ 4,287	\$ 4,341
Non-standard auto	172	159	176	174	189
Auto	<u>4,644</u>	<u>4,440</u>	<u>4,609</u>	<u>4,461</u>	<u>4,530</u>
Involuntary auto	19	16	19	24	22
Commercial lines	112	112	110	120	112
Homeowners	1,365	1,578	1,794	1,743	1,343
Other personal lines	485	490	532	516	455
	<u>\$ 6,625</u>	<u>\$ 6,636</u>	<u>\$ 7,064</u>	<u>\$ 6,864</u>	<u>\$ 6,462</u>
<sup>(1)</sup> Canada premiums included in Allstate brand	\$ 235	\$ 253	\$ 279	\$ 291	\$ 218

12

**THE ALLSTATE CORPORATION**  
**ALLSTATE BRAND PREMIUMS WRITTEN <sup>(1)</sup>**  
(\$ in millions)

Three months ended

	March 31, 2013	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012
<b>Allstate Auto Home and Agencies</b>					
Standard auto	\$ 3,931	\$ 3,833	\$ 3,932	\$ 3,828	\$ 3,887
Non-standard auto	168	155	170	167	185
Auto	<u>4,099</u>	<u>3,988</u>	<u>4,102</u>	<u>3,995</u>	<u>4,072</u>
Involuntary auto	17	15	17	21	20
Homeowners	1,268	1,477	1,686	1,639	1,258
Other personal lines	9	9	12	12	8
	<u>5,393</u>	<u>5,489</u>	<u>5,817</u>	<u>5,667</u>	<u>5,358</u>
<b>Emerging Businesses <sup>(2)</sup></b>					
Specialty auto <sup>(3)</sup>	\$ 56	\$ 43	\$ 62	\$ 82	\$ 54
Landlord	124	137	140	132	123
Renters	53	52	62	54	50
Condominium	45	47	50	49	41
Other property	100	102	126	136	100
Specialty property	322	338	378	371	314
Consumer household <sup>(4)</sup>	378	381	440	453	368
Allstate Roadside Services	82	75	74	71	76
Allstate Dealer Services	51	45	44	40	37
Other personal lines <sup>(5)</sup>	<u>455</u>	<u>458</u>	<u>496</u>	<u>482</u>	<u>427</u>

Commercial lines	112	112	110	120	112
	623	613	668	684	593
<b>Allstate brand<sup>(1)</sup></b>					
Standard auto	\$ 3,983	\$ 3,872	\$ 3,988	\$ 3,903	\$ 3,937
Non-standard auto	172	159	176	174	189
Auto	4,155	4,031	4,164	4,077	4,126
Involuntary auto	17	15	17	21	20
Commercial lines	112	112	110	120	112
Homeowners	1,268	1,477	1,686	1,639	1,258
Other personal lines	464	467	508	494	435
	\$ 6,016	\$ 6,102	\$ 6,485	\$ 6,351	\$ 5,951

<sup>(1)</sup> Allstate brand is comprised of Allstate Auto Home and Agencies and Emerging Businesses.

<sup>(2)</sup> Emerging Businesses include Consumer Household (specialty auto products including motorcycle, trailer, motor home and off-road vehicle insurance policies and specialty property products including renter, landlord, boat, umbrella, manufactured home and condominium insurance policies), Allstate Roadside Services (roadside assistance products), Allstate Dealer Services (guaranteed automobile protection and vehicle service products sold primarily through auto dealers), Ivantage (insurance agency) and Commercial Lines (commercial products for small business owners).

<sup>(3)</sup> Specialty auto is reported in Allstate brand auto.

<sup>(4)</sup> Consumer household includes specialty auto and specialty property.

<sup>(5)</sup> Emerging Businesses other personal lines include specialty property, Allstate Roadside Services and Allstate Dealer Services.

13

**THE ALLSTATE CORPORATION  
PROPERTY-LIABILITY  
IMPACT OF NET RATE CHANGES APPROVED ON PREMIUMS WRITTEN**

	Three months ended March 31, 2013 <sup>(1)</sup>			Three months ended December 31, 2012			Three months ended September 30, 2012		
	Number of states	Countrywide (%)	State specific (%) <sup>(5)</sup>	Number of states	Countrywide (%)	State specific (%) <sup>(5)</sup>	Number of states	Countrywide (%)	State specific (%) <sup>(5)</sup>
<b>Allstate brand</b>									
Standard auto <sup>(2)</sup>	12	0.3	1.8	15	0.8	2.9	13	0.3	1.8
Non-standard auto	3	0.1	3.2	4	0.4	5.9	4	0.2	5.8
Auto	15	0.3	1.8	17	0.8	3.0	15	0.3	1.8
Homeowners <sup>(3)</sup>	16	1.3	4.8	20	2.3	6.2	10	0.8	7.3
<b>Encompass brand</b>									
Standard auto	5	0.8	5.6	21	1.7	4.3	3	0.7	4.5
Homeowners	3	1.4	7.0	20	3.0	5.8	5 <sup>(6)</sup>	0.3	2.5
<b>Esurance brand</b>									
Standard auto	11	0.9	4.2	21	2.0	4.4	7	1.2	4.2
	Three months ended June 30, 2012			Three months ended March 31, 2012			Three months ended December 31, 2011		
	Number of states	Countrywide (%)	State specific (%) <sup>(5)</sup>	Number of states	Countrywide (%)	State specific (%) <sup>(5)</sup>	Number of states	Countrywide (%)	State specific (%) <sup>(5)</sup>
<b>Allstate brand</b>									
Standard auto <sup>(2)</sup>	19	1.5	4.4	10	0.5	5.4	12 <sup>(7)</sup>	0.7	3.9
Non-standard auto	1	0.3	7.5	4	0.2	1.4	5 <sup>(6)</sup>	1.1	6.5
Auto	19	1.4	4.4	13	0.5	5.1	16 <sup>(6)</sup>	0.8	4.0
Homeowners <sup>(3)</sup>	7	1.2	10.2	13	2.0	7.9	17	2.9	7.8
<b>Encompass brand</b>									
Standard auto	14	1.6	4.2	2	0.1	3.2	7	1.8	6.5
Homeowners	14	1.8	5.4	5	0.9	5.3	8	0.8	4.6
<b>Esurance brand</b>									
Standard auto	23	(0.1)	(0.1)	6	1.3	8.6	n/a	n/a	n/a

<sup>(1)</sup> Rate changes include changes approved based on our net cost of reinsurance. These rate changes do not reflect initial rates filed for insurance subsidiaries initially writing business. Based on historical premiums written in those states, rate changes approved for the three month period ending March 31, 2013 are estimated to total \$141 million. Rate changes do not include rating plan enhancements, including the introduction of discounts and surcharges, that result in no change in the overall rate level in the state. Rate changes also exclude Canadian operations, specialty auto, and excess and surplus homeowners lines.

<sup>(2)</sup> Impacts of Allstate brand standard auto effective rate changes as a percentage of total countrywide prior year-end premiums written were 0.5%, 0.6%, 1.1%, 0.9%, 0.4% and 1.2% for the three months ended March 31, 2013, December 31, 2012, September 30, 2012, June 30, 2012, March 31, 2012 and December 31, 2011, respectively.

<sup>(3)</sup> Impacts of Allstate brand homeowners effective rate changes as a percentage of total countrywide prior year-end premiums written were 1.7%, 1.0%, 0.7%, 2.0%, 3.6% and 2.6% for the three months ended March 31, 2013, December 31, 2012, September 30, 2012, June 30, 2012, March 31, 2012 and December 31, 2011, respectively.

<sup>(4)</sup> Represents the impact in the states where rate changes were approved during the period as a percentage of total countrywide prior year-end premiums written.

<sup>(5)</sup> Represents the impact in the states where rate changes were approved during the period as a percentage of its respective total prior year-end premiums written in those states.

**THE ALLSTATE CORPORATION**  
**ALLSTATE BRAND PROFITABILITY MEASURES**  
(\$ in millions, except ratios)

Three months ended

	March 31, 2013	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012
Net premiums written	\$ 6,016	\$ 6,102	\$ 6,485	\$ 6,351	\$ 5,951
Net premiums earned					
Standard auto	\$ 3,927	\$ 3,921	\$ 3,910	\$ 3,909	\$ 3,897
Non-standard auto	167	171	177	184	183
Auto	4,094	4,092	4,087	4,093	4,080
Homeowners	1,516	1,514	1,499	1,487	1,480
Other personal lines	599	600	591	583	583
Total	6,209	6,206	6,177	6,163	6,143
Incurring losses					
Standard auto	\$ 2,670	\$ 2,988	\$ 2,617	\$ 2,734	\$ 2,713
Non-standard auto	104	104	103	112	123
Auto	2,774	3,092	2,720	2,846	2,836
Homeowners	914	1,045	735	1,218	836
Other personal lines	355	429	416	369	314
Total	4,043	4,566	3,871	4,433	3,986
Expenses					
Standard auto	\$ 1,029	\$ 1,001	\$ 977	\$ 1,000	\$ 998
Non-standard auto	39	45	43	42	44
Auto	1,068	1,046	1,020	1,042	1,042
Homeowners	376	377	358	342	351
Other personal lines	207	216	182	164	178
Total	1,651	1,639	1,560	1,548	1,571
Underwriting income (loss)					
Standard auto	\$ 228	\$ (68)	\$ 316	\$ 175	\$ 186
Non-standard auto	24	22	31	30	16
Auto	252	(46)	347	205	202
Homeowners	226	92	406	(73)	293
Other personal lines	37	(45)	(7)	50	91
Total	515	1	746	182	586
Loss ratio	65.1	73.6	62.7	71.9	64.9
Expense ratio	26.6	26.4	25.2	25.1	25.6
Combined ratio	91.7	100.0	87.9	97.0	90.5
Effect of catastrophe losses on combined ratio	5.5	15.5	3.1	12.9	4.1
Effect of prior year reserve reestimates on combined ratio	(0.6)	(2.2)	(2.9)	(2.5)	(3.3)
Effect of business combination expenses and the amortization of purchased intangible assets on combined ratio	0.1	0.1	0.1	0.1	0.1
Effect of advertising expenses on combined ratio	2.7	2.5	2.4	2.9	3.1
Combined ratio excluding the effect of catastrophes, prior year reserve reestimates, business combination expenses, and the amortization of purchased intangible assets ("underlying")	86.2	85.3	86.7	85.1	87.0
Effect of catastrophe losses	5.5	15.5	3.1	12.9	4.1
Effect of prior year non-catastrophe reserve reestimates	(0.1)	(0.9)	(2.0)	(1.1)	(0.7)
Effect of business combination expenses and the amortization of purchased intangible assets	0.1	0.1	0.1	0.1	0.1
Combined ratio	91.7	100.0	87.9	97.0	90.5

**THE ALLSTATE CORPORATION**  
**ENCOMPASS BRAND PROFITABILITY MEASURES**  
(\$ in millions, except ratios)

Three months ended

	March 31, 2013	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012
Net premiums written	\$ 267	\$ 278	\$ 297	\$ 289	\$ 249
Net premiums earned					
Standard auto	\$ 155	\$ 153	\$ 152	\$ 153	\$ 151
Non-standard auto	-	-	-	-	-
Auto	155	153	152	153	151
Homeowners	100	98	96	93	92
Other personal lines	25	24	23	23	23
Total	280	275	271	269	266
Incurred losses					
Standard auto	\$ 117	\$ 118	\$ 121	\$ 125	\$ 118
Non-standard auto	-	(2)	(2)	-	-
Auto	117	116	119	125	118
Homeowners	62	121	56	62	51
Other personal lines	20	20	13	10	20
Total	199	257	188	197	189
Expenses					
Standard auto	\$ 47	\$ 47	\$ 45	\$ 42	\$ 43
Non-standard auto	-	1	-	-	-
Auto	47	48	45	42	43
Homeowners	32	31	30	28	28
Other personal lines	8	6	7	7	5
Total	87	85	82	77	76
Underwriting income (loss)					
Standard auto	\$ (9)	\$ (12)	\$ (14)	\$ (14)	\$ (10)
Non-standard auto	-	1	2	-	-
Auto	(9)	(11)	(12)	(14)	(10)
Homeowners	6	(54)	10	3	13
Other personal lines	(3)	(2)	3	6	(2)
Total	(6)	(67)	1	(5)	1
Loss ratio	71.1	93.5	69.4	73.3	71.0
Expense ratio	31.0	30.9	30.2	28.6	28.6
Combined ratio	102.1	124.4	99.6	101.9	99.6
Effect of catastrophe losses on combined ratio	4.6	34.9	5.5	6.7	2.6
Effect of prior year reserve reestimates on combined ratio	(0.7)	(8.4)	(3.7)	(3.7)	(0.8)
Effect of advertising expenses on combined ratio	0.7	0.7	-	0.4	0.8
Combined ratio excluding the effect of catastrophes and prior year reserve reestimates ("underlying")	97.9	97.1	93.4	97.0	96.6
Effect of catastrophe losses	4.6	34.9	5.5	6.7	2.6
Effect of prior year non-catastrophe reserve reestimates	(0.4)	(7.6)	0.7	(1.8)	0.4
Combined ratio	102.1	124.4	99.6	101.9	99.6

**THE ALLSTATE CORPORATION**  
**ESURANCE BRAND PROFITABILITY MEASURES AND STATISTICS**

(\$ in millions)	Three months ended				
	March 31, 2013	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012
Net premiums written	\$ 342	\$ 256	\$ 282	\$ 224	\$ 262
Net premiums earned					
Standard auto	\$ 281	\$ 264	\$ 248	\$ 234	\$ 221
Incurred losses					
Standard auto	\$ 215	\$ 215	\$ 192	\$ 178	\$ 161
Expenses					
Standard auto	\$ 113	\$ 95	\$ 102	\$ 95	\$ 121
Underwriting loss	\$ (47)	\$ (46)	\$ (46)	\$ (39)	\$ (61)
Loss ratio	76.5	81.4	77.4	76.1	72.8
Expense ratio	40.2	36.0	41.1	40.6	54.8
Combined ratio	116.7	117.4	118.5	116.7	127.6
Effect of catastrophe losses on combined ratio	1.1	2.3	0.8	2.6	0.4
Effect of prior year reserve reestimates on combined ratio	-	-	-	-	-

Effect of business combination expenses and the amortization of purchased intangible assets on combined ratio	5.3	7.2	8.1	8.1	18.1
Effect of advertising expenses on combined ratio	16.0	9.5	16.5	16.2	20.4
Combined ratio excluding the effect of catastrophes, prior year reserve reestimates, business combination expenses, and the amortization of purchased intangible assets ("underlying")	110.3	107.9	109.6	106.0	109.1
Effect of catastrophe losses	1.1	2.3	0.8	2.6	0.4
Effect of prior year non-catastrophe reserve reestimates	-	-	-	-	-
Effect of business combination expenses and the amortization of purchased intangible assets	5.3	7.2	8.1	8.1	18.1
Combined ratio	<u>116.7</u>	<u>117.4</u>	<u>118.5</u>	<u>116.7</u>	<u>127.6</u>
Policies in Force (in thousands)					
Standard auto	1,151	1,029	962	892	849
New Issued Applications (in thousands)					
Standard auto	222	164	172	130	139
Average Premium - Gross Written (\$)					
Standard auto	494	484	485	490	508
Renewal Ratio (%)					
Standard auto	81.2	80.1	79.7	81.9	80.5
Impact of Esurance brand on Allstate Protection combined ratio	0.7	0.7	0.7	0.6	0.9
Impact of Esurance brand on Allstate Protection expense ratio	1.7	1.4	1.5	1.4	1.8

**THE ALLSTATE CORPORATION  
STANDARD AUTO PROFITABILITY MEASURES**

Three months ended

(\$ in millions)	March 31, 2013	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012
Net premiums written					
Allstate brand	\$ 3,983	\$ 3,872	\$ 3,988	\$ 3,903	\$ 3,937
Encompass brand	147	153	163	160	142
Esurance brand	342	256	282	224	262
	<u>4,472</u>	<u>4,281</u>	<u>4,433</u>	<u>4,287</u>	<u>4,341</u>
Net premiums earned					
Allstate brand	\$ 3,927	\$ 3,921	\$ 3,910	\$ 3,909	\$ 3,897
Encompass brand	155	153	152	153	151
Esurance brand	281	264	248	234	221
	<u>4,363</u>	<u>4,338</u>	<u>4,310</u>	<u>4,296</u>	<u>4,269</u>
Incurred losses					
Allstate brand	\$ 2,670	\$ 2,988	\$ 2,617	\$ 2,734	\$ 2,713
Encompass brand	117	118	121	125	118
Esurance brand	215	215	192	178	161
	<u>3,002</u>	<u>3,321</u>	<u>2,930</u>	<u>3,037</u>	<u>2,992</u>
Expenses					
Allstate brand	\$ 1,029	\$ 1,001	\$ 977	\$ 1,000	\$ 998
Encompass brand	47	47	45	42	43
Esurance brand	113	95	102	95	121
	<u>1,189</u>	<u>1,143</u>	<u>1,124</u>	<u>1,137</u>	<u>1,162</u>
Underwriting income					
Allstate brand	\$ 228	\$ (68)	\$ 316	\$ 175	\$ 186
Encompass brand	(9)	(12)	(14)	(14)	(10)
Esurance brand	(47)	(46)	(46)	(39)	(61)
	<u>172</u>	<u>(126)</u>	<u>256</u>	<u>122</u>	<u>115</u>
Loss ratio					
Allstate brand	68.0	76.2	66.9	69.9	69.6
Encompass brand	75.5	77.1	79.6	81.7	78.1
Esurance brand	76.5	81.4	77.4	76.1	72.8
Allstate Protection	68.8	76.6	68.0	70.7	70.1
Expense ratio					
Allstate brand	26.2	25.5	25.0	25.6	25.6
Encompass brand	30.3	30.7	29.6	27.5	28.5
Esurance brand	40.2	36.0	41.1	40.6	54.8
Allstate Protection	27.3	26.3	26.1	26.5	27.2
Combined ratio					
Allstate brand	94.2	101.7	91.9	95.5	95.2
Encompass brand	105.8	107.8	109.2	109.2	106.6
Esurance brand	116.7	117.4	118.5	116.7	127.6
Allstate Protection	96.1	102.9	94.1	97.2	97.3
Effect of catastrophe losses on combined ratio					

Allstate brand	1.1	9.3	1.3	3.9	1.2
Encompass brand	(0.6)	9.8	1.3	2.6	0.7
Esurance brand	1.1	2.3	0.8	2.6	0.4
Effect of prior year reserve reestimates on combined ratio					
Allstate brand	(1.6)	(1.7)	(3.2)	(2.0)	(1.2)
Encompass brand	(3.9)	(14.4)	0.7	-	0.7
Esurance brand	-	-	-	-	-
Effect of business combination expenses and the amortization of purchased intangible assets on combined ratio					
Esurance brand	5.3	7.2	8.1	8.1	18.1
Allstate brand combined ratio excluding the effect of catastrophes and prior year reserve reestimates ("underlying")	93.5	94.0	93.7	93.4	94.9
Effect of catastrophe losses on combined ratio	1.1	9.3	1.3	3.9	1.2
Effect of prior year non-catastrophe reserve reestimates on combined ratio	(0.4)	(1.6)	(3.1)	(1.8)	(0.9)
Allstate brand combined ratio	<u>94.2</u>	<u>101.7</u>	<u>91.9</u>	<u>95.5</u>	<u>95.2</u>
Effect of catastrophe losses included in prior year reserve reestimates on combined ratio	(1.2)	(0.1)	(0.1)	(0.2)	(0.3)

18

**THE ALLSTATE CORPORATION**  
**ALLSTATE BRAND STANDARD AUTO LOSS RATIO OF TOP 5 STATES**

	Three months ended				
	March 31, 2013	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012
<b>Allstate brand standard auto loss ratio <sup>(1)</sup></b>					
California	72.1	71.2	68.8	71.6	78.4
Florida	69.7	72.5	65.6	66.6	71.3
New York <sup>(2)</sup>	70.6	135.2	67.8	67.7	65.2
Pennsylvania	70.1	71.0	71.9	70.3	72.7
Texas	65.8	66.8	62.5	81.5	74.5
All other states & Canada	67.9	68.8	67.0	68.7	67.6
Total Allstate brand standard auto	68.0	76.2	66.9	69.9	69.6

<sup>(1)</sup> Loss ratios include prior year reserve reestimates.

<sup>(2)</sup> Excluding the impact of Sandy, loss ratio in New York for the three months ended December 31, 2012 was 71.0.

19

**THE ALLSTATE CORPORATION**  
**NON-STANDARD AUTO PROFITABILITY MEASURES**

	Three months ended				
	March 31, 2013	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012
(\$ in millions)					
Net premiums written					
Allstate brand	\$ 172	\$ 159	\$ 176	\$ 174	\$ 189
Encompass brand	-	-	-	-	-
	<u>172</u>	<u>159</u>	<u>176</u>	<u>174</u>	<u>189</u>
Net premiums earned					
Allstate brand	\$ 167	\$ 171	\$ 177	\$ 184	\$ 183
Encompass brand	-	-	-	-	-
	<u>167</u>	<u>171</u>	<u>177</u>	<u>184</u>	<u>183</u>
Incurred losses					
Allstate brand	\$ 104	\$ 104	\$ 103	\$ 112	\$ 123
Encompass brand	-	(2)	(2)	-	-
	<u>104</u>	<u>102</u>	<u>101</u>	<u>112</u>	<u>123</u>
Expenses					
Allstate brand	\$ 39	\$ 45	\$ 43	\$ 42	\$ 44
Encompass brand	-	1	-	-	-
	<u>39</u>	<u>46</u>	<u>43</u>	<u>42</u>	<u>44</u>
Underwriting income					
Allstate brand	\$ 24	\$ 22	\$ 31	\$ 30	\$ 16
Encompass brand	-	1	2	-	-
	<u>24</u>	<u>23</u>	<u>33</u>	<u>30</u>	<u>16</u>
Loss ratio					
Allstate brand	62.3	60.8	58.2	60.9	67.2
Encompass brand	-	-	-	-	-
Allstate Protection	62.3	59.6	57.1	60.9	67.2
Expense ratio					



Allstate brand	23.3	26.3	24.3	22.8	24.1
Encompass brand	-	-	-	-	-
Allstate Protection	23.3	26.9	24.3	22.8	24.1
Combined ratio					
Allstate brand	85.6	87.1	82.5	83.7	91.3
Encompass brand	-	-	-	-	-
Allstate Protection	85.6	86.5	81.4	83.7	91.3
Effect of catastrophe losses on combined ratio					
Allstate brand	0.6	0.6	1.1	1.6	-
Encompass brand	-	-	-	-	-
Effect of prior year reserve reestimates on combined ratio					
Allstate brand	(0.6)	(7.0)	(4.5)	(1.6)	-
Encompass brand	-	-	-	-	-

20

**THE ALLSTATE CORPORATION  
AUTO PROFITABILITY MEASURES**

Three months ended

(\$ in millions)	Three months ended				
	March 31, 2013	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012
Net premiums written					
Allstate brand	\$ 4,155	\$ 4,031	\$ 4,164	\$ 4,077	\$ 4,126
Encompass brand	147	153	163	160	142
Esurance brand	342	256	282	224	262
	<u>4,644</u>	<u>4,440</u>	<u>4,609</u>	<u>4,461</u>	<u>4,530</u>
Net premiums earned					
Allstate brand	\$ 4,094	\$ 4,092	\$ 4,087	\$ 4,093	\$ 4,080
Encompass brand	155	153	152	153	151
Esurance brand	281	264	248	234	221
	<u>4,530</u>	<u>4,509</u>	<u>4,487</u>	<u>4,480</u>	<u>4,452</u>
Incurred losses					
Allstate brand	\$ 2,774	\$ 3,092	\$ 2,720	\$ 2,846	\$ 2,836
Encompass brand	117	116	119	125	118
Esurance brand	215	215	192	178	161
	<u>3,106</u>	<u>3,423</u>	<u>3,031</u>	<u>3,149</u>	<u>3,115</u>
Expenses					
Allstate brand	\$ 1,068	\$ 1,046	\$ 1,020	\$ 1,042	\$ 1,042
Encompass brand	47	48	45	42	43
Esurance brand	113	95	102	95	121
	<u>1,228</u>	<u>1,189</u>	<u>1,167</u>	<u>1,179</u>	<u>1,206</u>
Underwriting income					
Allstate brand	\$ 252	\$ (46)	\$ 347	\$ 205	\$ 202
Encompass brand	(9)	(11)	(12)	(14)	(10)
Esurance brand	(47)	(46)	(46)	(39)	(61)
	<u>196</u>	<u>(103)</u>	<u>289</u>	<u>152</u>	<u>131</u>
Loss ratio					
Allstate brand	67.7	75.6	66.5	69.5	69.5
Encompass brand	75.5	75.8	78.3	81.7	78.1
Esurance brand	76.5	81.4	77.4	76.1	72.8
Allstate Protection	68.6	75.9	67.6	70.3	70.0
Expense ratio					
Allstate brand	26.1	25.5	25.0	25.5	25.5
Encompass brand	30.3	31.4	29.6	27.5	28.5
Esurance brand	40.2	36.0	41.1	40.6	54.8
Allstate Protection	27.1	26.4	26.0	26.3	27.1
Combined ratio					
Allstate brand	93.8	101.1	91.5	95.0	95.0
Encompass brand	105.8	107.2	107.9	109.2	106.6
Esurance brand	116.7	117.4	118.5	116.7	127.6
Allstate Protection	95.7	102.3	93.6	96.6	97.1
Effect of catastrophe losses on combined ratio					
Allstate brand	1.1	8.9	1.2	3.8	1.2
Encompass brand	(0.6)	9.8	1.3	2.6	0.7
Esurance brand	1.1	2.3	0.8	2.6	0.4
Effect of prior year reserve reestimates on combined ratio					
Allstate brand	(1.6)	(1.9)	(3.3)	(2.0)	(1.2)
Encompass brand	(3.9)	(15.0)	(0.7)	(0.7)	0.7
Esurance brand	-	-	-	-	-
Effect of business combination expenses and the amortization of purchased intangible assets on combined ratio					
Esurance brand	5.3	7.2	8.1	8.1	18.1

21

**THE ALLSTATE CORPORATION  
HOMEOWNERS PROFITABILITY MEASURES**

(\$ in millions)	March 31, 2013	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012
Net premiums written					
Allstate brand	\$ 1,268	\$ 1,477	\$ 1,686	\$ 1,639	\$ 1,258
Encompass brand	97	101	108	104	85
	<u>1,365</u>	<u>1,578</u>	<u>1,794</u>	<u>1,743</u>	<u>1,343</u>
Net premiums earned					
Allstate brand	\$ 1,516	\$ 1,514	\$ 1,499	\$ 1,487	\$ 1,480
Encompass brand	100	98	96	93	92
	<u>1,616</u>	<u>1,612</u>	<u>1,595</u>	<u>1,580</u>	<u>1,572</u>
Incurred losses					
Allstate brand	\$ 914	\$ 1,045	\$ 735	\$ 1,218	\$ 836
Encompass brand	62	121	56	62	51
	<u>976</u>	<u>1,166</u>	<u>791</u>	<u>1,280</u>	<u>887</u>
Expenses					
Allstate brand	\$ 376	\$ 377	\$ 358	\$ 342	\$ 351
Encompass brand	32	31	30	28	28
	<u>408</u>	<u>408</u>	<u>388</u>	<u>370</u>	<u>379</u>
Underwriting income					
Allstate brand	\$ 226	\$ 92	\$ 406	\$ (73)	\$ 293
Encompass brand	6	(54)	10	3	13
	<u>232</u>	<u>38</u>	<u>416</u>	<u>(70)</u>	<u>306</u>
Loss ratio					
Allstate brand	60.3	69.0	49.0	81.9	56.5
Encompass brand	62.0	123.5	58.3	66.7	55.4
Allstate Protection	60.4	72.3	49.6	81.0	56.4
Expense ratio					
Allstate brand	24.8	24.9	23.9	23.0	23.7
Encompass brand	32.0	31.6	31.3	30.1	30.5
Allstate Protection	25.2	25.3	24.3	23.4	24.1
Combined ratio					
Allstate brand	85.1	93.9	72.9	104.9	80.2
Encompass brand	94.0	155.1	89.6	96.8	85.9
Allstate Protection	85.6	97.6	73.9	104.4	80.5
Effect of catastrophe losses on combined ratio					
Allstate brand	18.7	32.0	7.8	40.2	12.6
Encompass brand	12.0	77.6	13.5	15.1	6.5
Effect of prior year reserve reestimates on combined ratio					
Allstate brand	2.6	(5.0)	(4.3)	(3.5)	(7.9)
Encompass brand	1.0	2.0	(8.3)	(4.3)	(2.2)
Allstate brand combined ratio excluding the effect of catastrophe losses and prior year reserve reestimates ("underlying")	65.8	62.4	66.2	64.6	67.0
Effect of catastrophe losses on combined ratio	18.7	32.0	7.8	40.2	12.6
Effect of prior year non-catastrophe reserve reestimates on combined ratio	0.6	(0.5)	(1.1)	0.1	0.6
Allstate brand combined ratio	<u>85.1</u>	<u>93.9</u>	<u>72.9</u>	<u>104.9</u>	<u>80.2</u>
Effect of catastrophe losses included in prior year reserve reestimates on combined ratio	2.0	(4.5)	(3.2)	(3.6)	(8.5)

**THE ALLSTATE CORPORATION  
OTHER PERSONAL LINES PROFITABILITY MEASURES <sup>(1)</sup>**

Three months ended

(\$ in millions)	March 31, 2013	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012
Net premiums written					
Allstate brand	\$ 593	\$ 594	\$ 635	\$ 635	\$ 567
Encompass brand	23	24	26	25	22
	<u>616</u>	<u>618</u>	<u>661</u>	<u>660</u>	<u>589</u>
Net premiums earned					
Allstate brand	\$ 599	\$ 600	\$ 591	\$ 583	\$ 583
Encompass brand	25	24	23	23	23
	<u>624</u>	<u>624</u>	<u>614</u>	<u>606</u>	<u>606</u>
Incurred losses					
Allstate brand	\$ 355	\$ 429	\$ 416	\$ 369	\$ 314
Encompass brand	20	20	13	10	20
	<u>375</u>	<u>449</u>	<u>429</u>	<u>379</u>	<u>334</u>
Expenses					
Allstate brand	\$ 207	\$ 216	\$ 182	\$ 164	\$ 178
Encompass brand	8	6	7	7	5
	<u>215</u>	<u>222</u>	<u>189</u>	<u>171</u>	<u>183</u>
Underwriting income					
Allstate brand	\$ 37	\$ (45)	\$ (7)	\$ 50	\$ 91
Encompass brand	(3)	(2)	3	6	(2)
	<u>34</u>	<u>(47)</u>	<u>(4)</u>	<u>56</u>	<u>89</u>
Loss ratio					
Allstate brand	59.3	71.5	70.4	63.3	53.9
Encompass brand	80.0	83.3	56.5	43.5	87.0
Allstate Protection	60.1	71.9	69.9	62.6	55.1

Expense ratio					
Allstate brand	34.5	36.0	30.8	28.1	30.5
Encompass brand	32.0	25.0	30.5	30.4	21.7
Allstate Protection	34.5	35.6	30.8	28.2	30.2
Combined ratio					
Allstate brand	93.8	107.5	101.2	91.4	84.4
Encompass brand	112.0	108.3	87.0	73.9	108.7
Allstate Protection	94.6	107.5	100.7	90.8	85.3
Effect of catastrophe losses on combined ratio					
Allstate brand	2.7	18.0	3.6	7.2	2.9
Encompass brand	8.0	20.8	-	-	-
Effect of prior year reserve reestimates on combined ratio					
Allstate brand	(2.0)	3.2	2.7	(2.9)	(6.7)
Encompass brand	12.0	(8.3)	(4.3)	(21.7)	(4.3)
Effect of business combination expenses and the amortization of purchased intangible assets on combined ratio					
Allstate brand	1.0	1.0	1.0	1.2	1.2

<sup>(1)</sup> Other personal lines include commercial, renters, condominium, involuntary auto and other personal lines.

### THE ALLSTATE CORPORATION PROPERTY-LIABILITY POLICIES IN FORCE AND OTHER STATISTICS

	March 31, 2013	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012
<b>Policies in Force</b> (in thousands) <sup>(1)</sup>					
<b>Allstate brand</b>					
<b>Allstate Auto Home and Agencies</b>					
Standard auto	16,850	16,929	16,941	17,046	17,080
Non-standard auto	509	508	528	551	570
Auto	<u>17,359</u>	<u>17,437</u>	<u>17,469</u>	<u>17,597</u>	<u>17,650</u>
Homeowners	5,895	5,974	6,042	6,147	6,259
Canada	1,005	991	975	956	938
Involuntary auto	25	27	28	29	28
Excess and surplus	15	13	12	10	9
	<u>24,299</u>	<u>24,442</u>	<u>24,526</u>	<u>24,739</u>	<u>24,884</u>
<b>Emerging Businesses</b> <sup>(2)</sup>					
Renters	1,304	1,303	1,300	1,283	1,275
Condominium	614	616	615	616	615
Landlord	748	752	754	758	764
Other property	<u>1,209</u>	<u>1,223</u>	<u>1,230</u>	<u>1,238</u>	<u>1,245</u>
Specialty property	3,875	3,894	3,899	3,895	3,899
Specialty auto	<u>1,021</u>	<u>1,018</u>	<u>1,023</u>	<u>1,010</u>	<u>976</u>
Consumer household	4,896	4,912	4,922	4,905	4,875
Commercial lines	286	283	290	283	281
Allstate Roadside Services	1,001	1,009	1,025	1,035	1,045
	<u>6,183</u>	<u>6,204</u>	<u>6,237</u>	<u>6,223</u>	<u>6,201</u>
Total Allstate brand	<u>30,482</u>	<u>30,646</u>	<u>30,763</u>	<u>30,962</u>	<u>31,085</u>
<b>Encompass brand</b>					
Standard auto	714	708	697	687	676
Homeowners	333	327	320	314	309
Specialty auto	23	23	22	22	21
Specialty property	117	116	114	112	111
Involuntary auto	4	4	5	5	5
Total Encompass brand	<u>1,191</u>	<u>1,178</u>	<u>1,158</u>	<u>1,140</u>	<u>1,122</u>
<b>Esurance brand</b>					
Standard auto	1,151	1,029	962	892	849
Specialty property <sup>(3)</sup>	7	2	-	-	-
Total Esurance brand	<u>1,158</u>	<u>1,031</u>	<u>962</u>	<u>892</u>	<u>849</u>
Total Policies in Force	<u>32,831</u>	<u>32,855</u>	<u>32,883</u>	<u>32,994</u>	<u>33,056</u>
<b>Other Customer Relationships</b>					
Good Hands Roadside Members (in thousands)	1,099	870	758	656	569
<b>Non-Proprietary Premiums</b>					
Answer Financial (\$ in millions)	\$ 126	\$ 114	\$ 109	\$ 104	\$ 115

<sup>(1)</sup> Policies in Force: Policy counts are based on items rather than customers. A multi-car customer would generate multiple item (policy) counts, even if all cars were insured under one policy. Allstate Dealer Services (guaranteed automobile protection and vehicle service products sold primarily through auto dealers) and Partnership Marketing Group (roadside assistance products) statistics are not included in total policies in force since these are not available. Additionally, non-proprietary products offered by Ivtantage (insurance agency) and Answer Financial (independent insurance agency) are not included.

<sup>(2)</sup> Emerging Businesses policies in force include statistics for Consumer Household (specialty auto products including motorcycle, trailer, motor home and off-road vehicle insurance policies and specialty property products including renter, landlord, boat, umbrella, manufactured home and condominium insurance policies), Commercial Lines (commercial products for small business owners) and Allstate Roadside Services (roadside assistance products sold by Allstate Motor Club).

<sup>(3)</sup> Specialty property includes renter insurance policies for Esurance.



Florida	\$	30	\$	19	63.3%	\$	-	0.0%			
Other hurricane exposure states		832		622	74.8%		283	34.0%			
Total hurricane exposure states											
<sup>(2)</sup>		862		641	74.4%		283	32.8%	9	4.6%	
Other catastrophe exposure states		754		335	44.4%		13	1.7%	8	5.9%	
Total	\$	1,616	\$	976	60.4%	\$	296	18.3%	9	17	4.9%

**<sup>(1)</sup> Basis of Presentation**

This homeowners supplemental information schedule displays financial results for the homeowners business (defined to include standard homeowners, scheduled personal property and other than primary residence lines). Each state in which the Company writes business has been categorized into one of two exposure groupings (Hurricane or Other). Hurricane exposure states are comprised of those states in which hurricanes are the primary catastrophe exposure. However, the catastrophe losses for these states include losses due to other kinds of catastrophes. A catastrophe is defined by Allstate as an event that produces pre-tax losses before reinsurance in excess of \$1 million, and involves multiple first party policyholders, or an event that produces a number of claims in excess of a preset per-event threshold of average claims in a specific area, occurring within a certain amount of time following the event.

**<sup>(2)</sup> Hurricane Exposure States**

Hurricane exposure states include the following coastal locations: Alabama, Connecticut, Delaware, Florida, Georgia, Louisiana, Maine, Maryland, Massachusetts, Mississippi, New Hampshire, New Jersey, New York, North Carolina, Pennsylvania, Rhode Island, South Carolina, Texas, Virginia and Washington, D.C.

**<sup>(3)</sup> Premium Rate Changes**

Represents the impact in the states where rate changes were approved during the year as a percentage of total prior year-end premiums written in those states.

**THE ALLSTATE CORPORATION  
ALLSTATE PROTECTION CATASTROPHE LOSSES BY MARKET SEGMENT  
(\$ in millions)**

	Three months ended				
	March 31, 2013	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012
<b>Allstate brand</b>					
Standard auto	\$ 42	\$ 365	\$ 49	\$ 153	\$ 48
Non-standard auto	1	1	2	3	-
Auto	43	366	51	156	48
Homeowners	284	485	117	597	186
Other personal lines	16	108	21	42	17
Total Allstate Brand	343	959	189	795	251
<b>Encompass brand</b>					
Standard auto	(1)	15	2	4	1
Non-standard auto	-	-	-	-	-
Auto	(1)	15	2	4	1
Homeowners	12	76	13	14	6
Other personal lines	2	5	-	-	-
Total Encompass Brand	13	96	15	18	7
<b>Esurance brand</b>					
Standard auto	3	6	2	6	1
<b>Allstate Protection</b>	\$ 359	\$ 1,061	\$ 206	\$ 819	\$ 259
<b>Allstate Protection</b>					
Standard auto	\$ 44	\$ 386	\$ 53	\$ 163	\$ 50
Non-standard auto	1	1	2	3	-
Auto	45	387	55	166	50
Homeowners	296	561	130	611	192
Other personal lines	18	113	21	42	17
	\$ 359	\$ 1,061	\$ 206	\$ 819	\$ 259

**THE ALLSTATE CORPORATION  
PROPERTY-LIABILITY  
EFFECT OF CATASTROPHE LOSSES ON THE COMBINED RATIO  
(\$ in millions, except ratios)**

	Effect of all catastrophe losses on the Property-Liability combined ratio					Premiums earned year-to-date	Total catastrophe losses by year	Total catastrophe losses by year	Effect on the Property-Liability combined ratio	Excludes the effect of catastrophe losses relating to earthquakes and hurricanes
	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Year					
2004	1.6	3.8	26.0	6.2	9.5	\$ 25,989	\$ 2,468	\$ 467	1.8	
2005	2.5	2.2	69.4	9.6	21.0	27,039	5,674	460	1.7	

2006	1.6	3.7	2.5	4.1	3.0	27,369	810	1,044	3.8
2007	2.4	6.3	5.0	7.0	5.2	27,233	1,409	1,336	4.9
2008	8.4	10.3	26.8	3.9	12.4	26,967	3,342	1,876	7.0
2009	7.8	12.5	6.2	5.0	7.9	26,194	2,069	2,159	8.2
2010	10.0	9.8	5.9	8.3	8.5	25,957	2,207	2,272	8.8
2011	5.2	36.2	16.7	1.0	14.7	25,942	3,815	3,298	12.7
2012	3.9	12.3	3.1	15.7	8.8	26,737	2,345	1,324	5.0
2013	5.3	-	-	-	5.3	6,770	359	387	5.7
Average	4.8	10.7	18.1	6.8	10.0				5.9

28

**THE ALLSTATE CORPORATION**  
**ALLSTATE PROTECTION CATASTROPHE BY SIZE OF EVENT**  
(\$ in millions, except ratios)

Three months ended March 31, 2013

Size of catastrophe	Number of events		Claim and claim expense		Combined ratio impact	Average catastrophe loss per event
Greater than \$250 million	-	- %	\$ -	- %	-	\$ -
\$101 million to \$250 million	1	11.1	225	62.7	3.3	225
\$50 million to \$100 million	1	11.1	73	20.3	1.1	73
Less than \$50 million	7	77.8	93	25.9	1.4	13
Total	9	100.0 %	391	108.9	5.8	43
Prior year reserve reestimates			(32)	(8.9)	(0.5)	
Prior quarter reserve reestimates			-	-	-	
Total catastrophe losses			\$ 359	100.0 %	5.3	

29

**THE ALLSTATE CORPORATION**  
**PROPERTY-LIABILITY**  
**EFFECT OF PRIOR YEAR RESERVE REESTIMATES ON THE COMBINED RATIO**  
(\$ in millions, except ratios)

Three months ended

	March 31, 2013	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012
<b>Prior Year Reserve Reestimates <sup>(1)</sup></b>					
Auto	\$ (70)	\$ (100)	\$ (134)	\$ (83)	\$ (48)
Homeowners	41	(74)	(72)	(56)	(119)
Other personal lines	(9)	17	15	(22)	(40)
Allstate Protection	(38)	(157)	(191)	(161)	(207)
Discontinued Lines and Coverages	3	3	42	3	3
Property-Liability	\$ (35)	\$ (154)	\$ (149)	\$ (158)	\$ (204)
Allstate brand <sup>(2)</sup>	\$ (36)	\$ (134)	\$ (181)	\$ (151)	\$ (205)
Encompass brand <sup>(2)</sup>	(2)	(23)	(10)	(10)	(2)
Esurance brand	-	-	-	-	-
Allstate Protection <sup>(2)</sup>	\$ (38)	\$ (157)	\$ (191)	\$ (161)	\$ (207)
<b>Effect of Prior Year Reserve Reestimates on Combined Ratio <sup>(1)(3)</sup></b>					
Auto	(1.0)	(1.5)	(2.0)	(1.3)	(0.7)
Homeowners	0.6	(1.1)	(1.1)	(0.8)	(1.8)
Other personal lines	(0.2)	0.3	0.2	(0.3)	(0.6)
Allstate Protection	(0.6)	(2.3)	(2.9)	(2.4)	(3.1)
Discontinued Lines and Coverages	-	-	0.7	-	-
Property-Liability	(0.6)	(2.3)	(2.2)	(2.4)	(3.1)
Allstate brand	(0.5)	(2.0)	(2.7)	(2.3)	(3.1)
Encompass brand	(0.1)	(0.3)	(0.2)	(0.1)	-
Esurance brand	-	-	-	-	-
Allstate Protection	(0.6)	(2.3)	(2.9)	(2.4)	(3.1)

- (1) Favorable reserve reestimates are shown in parentheses.  
(2) Favorable reserve reestimates included in catastrophe losses for Allstate Brand, Encompass Brand and Allstate Protection totaled \$31 million, \$1 million and \$32 million in the three months ended March 31, 2013, respectively, compared to \$158 million, \$3 million and \$161 million for Allstate Brand, Encompass Brand and Allstate Protection in the same period of 2012.  
(3) Calculated using Property-Liability premiums earned for the respective period.

**THE ALLSTATE CORPORATION**  
**ASBESTOS AND ENVIRONMENTAL RESERVES**  
(\$ in millions)

	Three months ended March 31, 2013	Twelve months ended December 31,				
		2012	2011	2010	2009	2008
<b>(net of reinsurance)</b>						
<b>Asbestos claims</b>						
Beginning reserves	\$ 1,026	\$ 1,078	\$ 1,100	\$ 1,180	\$ 1,228	\$ 1,302
Incurred claims and claims expense	-	26	26	5	(8)	8
Claims and claims expense paid	(22)	(78)	(48)	(85)	(40)	(82)
Ending reserves	\$ <u>1,004</u>	\$ <u>1,026</u>	\$ <u>1,078</u>	\$ <u>1,100</u>	\$ <u>1,180</u>	\$ <u>1,228</u>
Claims and claims expense paid as a percent of ending reserves	2.2%	7.6%	4.5%	7.7%	3.4%	6.7%
<b>Environmental claims</b>						
Beginning reserves	\$ 193	\$ 185	\$ 201	\$ 198	\$ 195	\$ 232
Incurred claims and claims expense	-	22	-	18	13	-
Claims and claims expense paid	(1)	(14)	(16)	(15)	(10)	(37)
Ending reserves	\$ <u>192</u>	\$ <u>193</u>	\$ <u>185</u>	\$ <u>201</u>	\$ <u>198</u>	\$ <u>195</u>
Claims and claims expense paid as a percent of ending reserves	0.5%	7.3%	8.6%	7.5%	5.1%	19.0%

**THE ALLSTATE CORPORATION**  
**ALLSTATE FINANCIAL RESULTS**  
(\$ in millions)

	Three months ended				
	March 31, 2013	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012
Investments	\$ <u>56,853</u>	\$ <u>56,999</u>	\$ <u>58,155</u>	\$ <u>57,734</u>	\$ <u>57,620</u>
Premiums <sup>(1)</sup>	\$ 303	\$ 299	\$ 291	\$ 291	\$ 287
Contract charges <sup>(1)</sup>	276	267	272	268	266
Net investment income	635	665	632	663	687
Periodic settlements and accruals on non-hedge derivative instruments	10	10	15	15	15
Contract benefits	(458)	(464)	(453)	(462)	(439)
Interest credited to contractholder funds	(336)	(347)	(357)	(362)	(368)
Amortization of deferred policy acquisition costs	(76)	(71)	(117)	(76)	(86)
Operating costs and expenses	(148)	(152)	(147)	(135)	(142)
Restructuring and related charges	(2)	-	-	-	-
Income tax expense on operations	(60)	(63)	(39)	(64)	(70)
Operating income	144	144	97	138	150
Realized capital gains and losses, after-tax	12	37	(36)	5	(14)
Valuation changes on embedded derivatives that are not hedged, after-tax	(6)	(6)	97	(3)	(6)
DAC and DSI accretion (amortization) relating to realized capital gains and losses and valuation changes on embedded derivatives that are not hedged, after-tax	1	(4)	(28)	-	(10)
DAC and DSI unlocking relating to realized capital gains and losses, after-tax	-	-	4	-	-
Reclassification of periodic settlements and accruals on non-hedge derivative instruments, after-tax	(6)	(7)	(9)	(10)	(10)
Gain on disposition of operations, after-tax	1	2	6	2	2
Net income	\$ <u>146</u>	\$ <u>166</u>	\$ <u>131</u>	\$ <u>132</u>	\$ <u>112</u>

<sup>(1)</sup> Allstate Benefits premiums and contract charges increased 11.8% to \$170 million in the first quarter of 2013 from \$152 million in the first quarter of 2012.

**ALLSTATE FINANCIAL  
RETURN ON ATTRIBUTED EQUITY**  
(\$ in millions)

Twelve months ended

	March 31, 2013	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012
<b>Return on Attributed Equity</b>					
Numerator:					
Net income <sup>(1)</sup>	\$ 575	\$ 541	\$ 510	\$ 571	\$ 600
Denominator:					
Beginning attributed equity <sup>(2)</sup>	\$ 7,475	\$ 7,230	\$ 7,044	\$ 6,868	\$ 6,568
Ending attributed equity	8,617	8,446	8,291	7,737	7,475
Average attributed equity <sup>(3)</sup>	\$ 8,046	\$ 7,838	\$ 7,668	\$ 7,303	\$ 7,022
Return on attributed equity	7.1 %	6.9 %	6.7 %	7.8 %	8.5 %
<b>Operating Income Return on Attributed Equity</b>					
Numerator:					
Operating income <sup>(1)</sup>	\$ 523	\$ 529	\$ 515	\$ 547	\$ 544
Denominator:					
Beginning attributed equity <sup>(2)</sup>	\$ 7,475	\$ 7,230	\$ 7,044	\$ 6,868	\$ 6,568
Unrealized net capital gains and losses	1,073	842	776	792	656
Adjusted beginning attributed equity	6,402	6,388	6,268	6,076	5,912
Ending attributed equity	8,617	8,446	8,291	7,737	7,475
Unrealized net capital gains and losses	1,702	1,678	1,666	1,240	1,073
Adjusted ending attributed equity	6,915	6,768	6,625	6,497	6,402
Average adjusted attributed equity <sup>(3)</sup>	\$ 6,659	\$ 6,578	\$ 6,447	\$ 6,287	\$ 6,157
Operating income return on attributed equity	7.9 %	8.0 %	8.0 %	8.7 %	8.8 %

<sup>(1)</sup> Net income and operating income reflect a trailing twelve-month period.

<sup>(2)</sup> Allstate Financial attributed equity is the sum of equity for Allstate Life Insurance Company and the applicable equity for American Heritage Life Investment Corporation.

<sup>(3)</sup> Average attributed equity and average adjusted attributed equity are determined using a two-point average, with the beginning and ending attributed equity and adjusted attributed equity, respectively, for the twelve-month period as data points.

**THE ALLSTATE CORPORATION  
ALLSTATE FINANCIAL PREMIUMS AND CONTRACT CHARGES**  
(\$ in millions)

Three months ended

	March 31, 2013	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012
<b>PREMIUMS AND CONTRACT CHARGES - BY PRODUCT</b>					
<b>Underwritten Products</b>					
Traditional life insurance premiums	\$ 116	\$ 123	\$ 117	\$ 117	\$ 113
Accident and health insurance premiums	180	167	164	160	162
Interest-sensitive life insurance contract charges	273	265	267	263	260
	569	555	548	540	535
<b>Annuities</b>					
Immediate annuities with life contingencies premiums	7	9	10	14	12
Other fixed annuity contract charges	3	2	5	5	6
	10	11	15	19	18
Total	\$ 579	\$ 566	\$ 563	\$ 559	\$ 553
<b>PREMIUMS AND CONTRACT CHARGES - BY DISTRIBUTION CHANNEL</b>					
Allstate agencies <sup>(1)</sup>	\$ 276	\$ 278	\$ 261	\$ 272	\$ 266
Workplace enrolling agents	188	180	174	170	170
Other <sup>(2)</sup>	115	108	128	117	117
Total	\$ 579	\$ 566	\$ 563	\$ 559	\$ 553
<b>ISSUED LIFE INSURANCE POLICIES BY DISTRIBUTION CHANNEL <sup>(3)</sup></b>					
Allstate agencies <sup>(1)</sup>	36,421	50,428	32,076	30,544	29,714
Other	879	1,006	766	780	876
Total	37,300	51,434	32,842	31,324	30,590
<b>ALLSTATE BENEFITS NEW BUSINESS WRITTEN PREMIUMS</b>	\$ 52	\$ 136	\$ 62	\$ 59	\$ 53



- (1) Includes products directly sold through call centers and internet.  
(2) Primarily represents independent master brokerage agencies, and to a lesser extent, specialized brokers.  
(3) Excludes Allstate Benefits and non-proprietary products.  
(4) New business written premiums reflect annualized premiums at initial customer enrollment (including new accounts and new employees or policies of existing accounts), reduced by an estimate for certain policies that are expected to lapse. A significant portion of Allstate Benefits business is seasonally written in the fourth quarter during many clients' annual employee benefits enrollment.

**THE ALLSTATE CORPORATION**  
**CHANGE IN CONTRACTHOLDER FUNDS**  
(\$ in millions)

	Three months ended				
	March 31, 2013	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012
<b>Beginning balance</b>	\$ 39,319	\$ 40,110	\$ 40,832	\$ 41,603	\$ 42,332
<b>Deposits</b>					
Fixed annuities	287	318	272	185	153
Interest-sensitive life insurance	386	357	323	335	332
Total deposits	<u>673</u>	<u>675</u>	<u>595</u>	<u>520</u>	<u>485</u>
<b>Interest credited</b>	350	362	213	369	379
<b>Benefits, withdrawals, maturities and other adjustments</b>					
Benefits	(395)	(434)	(341)	(331)	(357)
Surrenders and partial withdrawals	(891)	(1,157)	(941)	(949)	(943)
Maturities of and interest payments on institutional products	(1)	(48)	(1)	(88)	(1)
Contract charges	(277)	(272)	(264)	(266)	(264)
Net transfers from separate accounts	1	4	3	2	2
Other adjustments	28	79	14	(28)	(30)
Total benefits, withdrawals, maturities and other adjustments	<u>(1,535)</u>	<u>(1,828)</u>	<u>(1,530)</u>	<u>(1,660)</u>	<u>(1,593)</u>
<b>Ending balance</b>	<u>\$ 38,807</u>	<u>\$ 39,319</u>	<u>\$ 40,110</u>	<u>\$ 40,832</u>	<u>\$ 41,603</u>

**THE ALLSTATE CORPORATION**  
**ALLSTATE FINANCIAL ANALYSIS OF NET INCOME**  
(\$ in millions)

	Three months ended				
	March 31, 2013	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012
<b>Benefit spread</b>					
Premiums	\$ 303	\$ 299	\$ 291	\$ 291	\$ 287
Cost of insurance contract charges <sup>(1)</sup>	180	173	180	173	170
Contract benefits excluding the implied interest on immediate annuities with life contingencies <sup>(2)</sup>	(325)	(331)	(318)	(326)	(305)
Total benefit spread	<u>158</u>	<u>141</u>	<u>153</u>	<u>138</u>	<u>152</u>
<b>Investment spread</b>					
Net investment income	635	665	632	663	687
Implied interest on immediate annuities with life contingencies <sup>(2)</sup>	(133)	(133)	(135)	(136)	(134)
Interest credited to contractholder funds	(345)	(357)	(215)	(366)	(378)
Total investment spread	<u>157</u>	<u>175</u>	<u>282</u>	<u>161</u>	<u>175</u>
Surrender charges and contract maintenance expense fees <sup>(1)</sup>	96	94	92	95	96
Realized capital gains and losses	19	56	(56)	8	(21)
Amortization of deferred policy acquisition costs	(75)	(77)	(146)	(77)	(101)
Operating costs and expenses	(148)	(152)	(147)	(135)	(142)
Restructuring and related charges	(2)	-	-	-	-
Gain on disposition of operations	2	3	9	3	3
Income tax expense	(61)	(74)	(56)	(61)	(50)
<b>Net income</b>	<u>\$ 146</u>	<u>\$ 166</u>	<u>\$ 131</u>	<u>\$ 132</u>	<u>\$ 112</u>
<b>Benefit spread by product group</b>					
Life insurance	\$ 86	\$ 79	\$ 90	\$ 87	\$ 91
Accident and health insurance	89	82	76	72	73
Annuities	(17)	(20)	(13)	(21)	(12)
Total benefit spread	<u>\$ 158</u>	<u>\$ 141</u>	<u>\$ 153</u>	<u>\$ 138</u>	<u>\$ 152</u>
<b>Investment spread by product group</b>					
Annuities and institutional products	\$ 59	\$ 85	\$ 39	\$ 71	\$ 97
Life insurance	27	21	23	20	18

Accident and health insurance	6	6	7	6	6
Net investment income on investments supporting capital	74	72	64	68	64
Investment spread before valuation changes on embedded derivatives that are not hedged	166	184	133	165	185
Valuation changes on derivatives embedded in equity-indexed annuity contracts that are not hedged	(9)	(9)	149	(4)	(10)
Total investment spread	\$ 157	\$ 175	\$ 282	\$ 161	\$ 175
<b>(1) Reconciliation of contract charges</b>					
Cost of insurance contract charges	\$ 180	\$ 173	\$ 180	\$ 173	\$ 170
Surrender charges and contract maintenance expense fees	96	94	92	95	96
Total contract charges	\$ 276	\$ 267	\$ 272	\$ 268	\$ 266
<b>(2) Reconciliation of contract benefits</b>					
Contract benefits excluding the implied interest on immediate annuities with life contingencies	\$ (325)	\$ (331)	\$ (318)	\$ (326)	\$ (305)
Implied interest on immediate annuities with life contingencies	(133)	(133)	(135)	(136)	(134)
Total contract benefits	\$ (458)	\$ (464)	\$ (453)	\$ (462)	\$ (439)

36

**THE ALLSTATE CORPORATION**  
**ALLSTATE FINANCIAL WEIGHTED AVERAGE INVESTMENT SPREADS**

	Three months ended March 31, 2013			Three months ended March 31, 2012		
	Weighted average investment yield	Weighted average interest crediting rate	Weighted average investment spreads	Weighted average investment yield	Weighted average interest crediting rate	Weighted average investment spreads
Interest-sensitive life insurance	5.2 %	3.9 %	1.3 %	5.4 %	4.1 %	1.3 %
Deferred fixed annuities and institutional products	4.6	3.1	1.5	4.5	3.2	1.3
Immediate fixed annuities with and without life contingencies	6.3	6.0	0.3	7.8	6.1	1.7
Investments supporting capital, traditional life and other products	4.0	n/a	n/a	3.9	n/a	n/a

37

**THE ALLSTATE CORPORATION**  
**ALLSTATE FINANCIAL SUPPLEMENTAL PRODUCT INFORMATION**  
**(\$ in millions)**

	As of March 31, 2013		Twelve months ended March 31, 2013	Twelve months ended				
	Reserves and Contractholder funds	Attributed equity excluding unrealized capital gains/losses <sup>(3)</sup> <sup>(4)</sup>	Operating income <sup>(5)</sup>	March 2013	Dec. 2012	Sept. 2012	June 2012	March 2012
				Operating income return on attributed equity (%)				
<b>Underwritten products</b>								
Life insurance	\$ 14,419	\$ 2,797	\$ 231	8.9 %	9.0 %	9.0 %	10.8 %	11.3 %
Accident and health insurance	2,045	646	87	13.5	12.7	16.6	16.3	15.9
Subtotal	16,464	3,443	318	9.8	9.7	10.6	11.9	12.2
<b>Annuities and institutional products:</b>								
Deferred Annuities	21,917	1,870	205	10.9	9.8	9.1	9.2	9.2
Immediate Annuities:								
Sub-standard structured settlements and group pension terminations <sup>(1)</sup>	5,140	1,018	(19)	(1.9)	(0.7)	(0.7)	(0.7)	(1.0)
Standard structured settlements and SPIA <sup>(2)</sup>	8,169	523	25	5.1	9.0	5.3	5.3	5.7
Subtotal	13,309	1,541	6	0.4	2.4	1.1	1.1	0.9
Institutional products	1,884	61	(6)					
Subtotal	37,110	3,472	205	6.0	6.5	5.7	5.9	5.9
<b>Total Allstate Financial</b>	\$ 53,574	\$ 6,915	\$ 523	7.9	8.0	8.0	8.7	8.8

Three months ended March 31, 2013

	Life insurance	Accident and health insurance	Annuities and institutional products	Allstate Financial
<b>Operating income</b>	\$ 71	\$ 24	\$ 49	\$ 144
Realized capital gains and losses, after-tax	(8)	-	20	12
Valuation changes on embedded derivatives that are not hedged, after-tax	-	-	(6)	(6)
DAC and DSI accretion relating to realized capital gains and losses and valuation changes on embedded derivatives that are not hedged, after-tax	-	-	1	1
Reclassification of periodic settlements and accruals on non-hedge derivative instruments, after-tax	-	-	(6)	(6)
Gain on disposition of operations, after-tax	-	-	1	1
<b>Net income</b>	<u>\$ 63</u>	<u>\$ 24</u>	<u>\$ 59</u>	<u>\$ 146</u>

- (1) Structured settlement annuities for annuitants with severe injuries or other health impairments which significantly reduced their life expectancy at the time the annuity was issued and group annuity contracts issued to sponsors of terminated pension plans.
- (2) Life-contingent structured settlement annuities for annuitants with standard life expectancy, period certain structured settlements and single premium immediate annuities with and without life contingencies.
- (3) Total Allstate Financial attributed equity is the sum of equity for Allstate Life Insurance Company and the applicable equity for American Heritage Life Investment Corporation.
- (4) Attributed equity is allocated to each product line based on statutory capital adjusted for GAAP reporting differences and the amount of capital held in Allstate Financial may vary from economic capital. The calculation of statutory capital by product incorporates internal factors for invested asset risk, insurance risk (mortality and morbidity), interest rate risk and business risk. Due to the unavailability of final statutory financial statements at the time we release our GAAP financial results, the allocation is derived from prior quarter statutory capital. Statutory capital is adjusted for appropriate GAAP accounting differences. Changes in internal capital factors, investment portfolio mix and risk as well as changes in GAAP and statutory reporting differences will result in changes to the allocation of attributed equity to products.
- (5) Product line operating income includes allocation of income on investments supporting capital. Operating income reflects a trailing twelve-month period.

38

**THE ALLSTATE CORPORATION  
CORPORATE AND OTHER RESULTS  
(\$ in millions)**

Three months ended

	March 31, 2013	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012
Net investment income	\$ 7	\$ 6	\$ 9	\$ 11	\$ 11
Operating costs and expenses	(95)	(96)	(90)	(107)	(86)
Income tax benefit on operations	35	35	34	33	34
Operating loss	(53)	(55)	(47)	(63)	(41)
Realized capital gains and losses, after-tax	-	3	-	-	-
Net loss	<u>\$ (53)</u>	<u>\$ (52)</u>	<u>\$ (47)</u>	<u>\$ (63)</u>	<u>\$ (41)</u>

39

**THE ALLSTATE CORPORATION  
INVESTMENTS  
(\$ in millions)**

**PROPERTY-LIABILITY**

**ALLSTATE FINANCIAL**

	March 31, 2013	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012	March 31, 2013	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012
Fixed income securities, at fair value:										
Tax-exempt	\$ 6,470	\$ 7,419	\$ 8,002	\$ 7,915	\$ 7,634	\$ 2	\$ 3	\$ 28	\$ 29	\$ 37
Taxable	22,635	22,262	21,787	21,578	21,272	45,176	45,793	46,317	46,390	46,232
Equity securities, at fair value	4,037	3,671	3,660	3,470	3,636	402	366	216	211	211
Mortgage loans	488	493	498	494	494	5,946	6,077	6,406	6,434	6,673
Limited partnership interests	2,994	2,991	3,106	2,877	2,889	1,933	1,924	1,860	1,806	1,729
Short-term, at fair value	1,171	912	756	699	608	1,391	907	1,320	893	681
Other	600	467	200	253	192	2,003	1,929	2,008	1,971	2,057
Total	<u>\$ 38,395</u>	<u>\$ 38,215</u>	<u>\$ 38,009</u>	<u>\$ 37,286</u>	<u>\$ 36,725</u>	<u>\$ 56,853</u>	<u>\$ 56,999</u>	<u>\$ 58,155</u>	<u>\$ 57,734</u>	<u>\$ 57,620</u>

Fixed income securities, at amortized cost:										
Tax-exempt	\$ 6,168	\$ 7,061	\$ 7,616	\$ 7,592	\$ 7,350	\$ 2	\$ 3	\$ 28	\$ 29	\$ 36
Taxable	21,721	21,311	20,752	20,878	20,742	41,582	42,043	42,495	43,464	43,936
Ratio of fair value to amortized cost	104.4%	104.6%	105.0%	103.6%	102.9%	108.6%	108.9%	109.0%	106.7%	105.2%
Equity securities, at cost	\$ 3,449	\$ 3,250	\$ 3,271	\$ 2,370	\$ 3,270	\$ 328	\$ 327	\$ 158	\$ 160	\$ 160
Short-term, at amortized cost	1,171	912	756	699	608	1,391	907	1,320	893	681
	<b>CORPORATE AND OTHER</b>					<b>CONSOLIDATED</b>				

	March 31, 2013	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012	March 31, 2013	Dec. 31, 2012	Sept 30, 2012	June 30, 2012	March 31, 2012
Fixed income securities, at fair value:										
Tax-exempt	\$ 604	\$ 616	\$ 724	\$ 775	\$ 748	\$ 7,076	\$ 8,038	\$ 8,754	\$ 8,719	\$ 8,419
Taxable	919	924	871	1,239	1,300	68,730	68,979	68,975	69,207	68,804
Equity securities, at fair value	-	-	-	-	-	4,439	4,037	3,876	3,681	3,847
Mortgage loans	-	-	-	-	-	6,434	6,570	6,904	6,928	7,167
Limited partnership interests	4	7	8	11	19	4,931	4,922	4,974	4,694	4,637
Other	607	517	749	275	597	3,169	2,336	2,825	1,867	1,886
Other	-	-	-	-	-	2,603	2,396	2,208	2,224	2,249
Total	<u>\$ 2,134</u>	<u>\$ 2,064</u>	<u>\$ 2,352</u>	<u>\$ 2,300</u>	<u>\$ 2,664</u>	<u>\$ 97,382</u>	<u>\$ 97,278</u>	<u>\$ 98,516</u>	<u>\$ 97,320</u>	<u>\$ 97,009</u>
Fixed income securities, at amortized cost:										
Tax-exempt	\$ 572	\$ 580	\$ 684	\$ 739	\$ 714	\$ 6,742	\$ 7,644	\$ 8,328	\$ 8,360	\$ 8,100
Taxable	912	917	857	1,223	1,282	64,215	64,271	64,104	65,565	65,960
Ratio of fair value to amortized cost	102.6%	102.9%	103.5%	102.7%	102.6%	106.8%	107.1%	107.3%	105.4%	104.3%
Equity securities, at cost	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,777	\$ 3,577	\$ 3,429	\$ 2,530	\$ 3,430
Short-term, at amortized cost	607	517	749	275	597	3,169	2,336	2,825	1,867	1,886

40

**THE ALLSTATE CORPORATION**  
**INVESTMENT PORTFOLIO DETAILS**  
(\$ in millions)

Financial statement classification as of March 31, 2013

	Fixed income securities	Equity securities	Mortgage loans	Limited partnership interests	Short-term	Other	Total
Infrastructure and real assets							
Infrastructure and real assets - debt <sup>(1)</sup>	\$ 14,825	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 14,825
Infrastructure and real assets - equity	-	368	-	523	-	-	891
	14,825	368	-	523	-	-	15,716
Real estate							
Real estate - debt	4,131	-	6,434	-	-	-	10,565
Real estate - equity	-	224	-	1,635	-	122	1,981
Tax credit funds	-	-	-	665	-	-	665
	4,131	224	6,434	2,300	-	122	13,211
Consumer goods (cyclical and non-cyclical) <sup>(1)</sup>	11,418	744	-	-	-	-	12,162
Banking & financial services							
Banking	3,840	174	-	-	-	-	4,014
Financial services <sup>(1)</sup>	4,243	249	-	-	-	-	4,492
Credit card and student loan							
ABS	621	-	-	-	-	-	621
Consumer auto ABS	557	-	-	-	-	-	557
	9,261	423	-	-	-	-	9,684
Municipal - General obligation, revenue and taxable	8,687	-	-	-	-	-	8,687
Government & agencies							
U.S. government and agencies	4,257	-	-	-	811	-	5,068
Foreign government	1,915	-	-	-	-	-	1,915
	6,172	-	-	-	811	-	6,983
Technology and communications							
Communications	3,420	161	-	-	-	-	3,581
Technology	2,587	290	-	-	-	-	2,877
	6,007	451	-	-	-	-	6,458
Capital goods	5,496	243	-	-	-	-	5,739
Basic & other industries							
Basic industry	3,067	151	-	-	-	-	3,218
Other industries <sup>(1)</sup>	1,166	47	-	-	-	-	1,213
	4,233	198	-	-	-	-	4,431



	and losses	value	amortized cost	and losses	value	amortized cost	and losses	value	amortized cost
Fixed income securities									
U.S. government and agencies	\$ 297	\$ 4,257	107.5	\$ 326	\$ 4,713	107.4	\$ 371	\$ 4,772	108.4
Municipal	929	11,862	108.5	930	13,069	107.7	922	13,970	107.1
Corporate	3,300	49,567	107.1	3,594	48,537	108.0	3,810	48,154	108.6
Foreign government	200	2,365	109.2	227	2,517	109.9	240	2,255	111.9
Asset-backed securities ("ABS")	18	3,597	100.5	1	3,624	100.0	(30)	3,673	99.2
Residential mortgage-backed securities ("RMBS")	65	2,750	102.4	32	3,032	101.1	4	3,348	100.1
Commercial mortgage-backed securities ("CMBS")	36	1,381	102.7	(12)	1,498	99.2	(25)	1,530	98.4
Redeemable preferred stock	4	27	117.4	4	27	117.4	5	27	122.7
Total fixed income securities	4,849	75,806	106.8	5,102	77,017	107.1	5,297	77,729	107.3
Equity securities	662	4,439	117.5	460	4,037	112.9	447	3,876	113.0
Short-term investments	-	3,169	100.0	-	2,336	100.0	-	2,825	100.0
Derivatives	(19)	223	n/a	(22)	133	n/a	(19)	251	n/a
EMA limited partnership interests <sup>(2)</sup>	8	n/a	n/a	7	n/a	n/a	6	n/a	n/a
Unrealized net capital gains and losses, pre-tax	\$ 5,500	\$ 83,637	107.0	\$ 5,547	\$ 83,523	107.1	\$ 5,731	\$ 84,681	107.3
Amounts recognized for:									
Insurance reserves <sup>(3)</sup>	(623)			(771)			(876)		
DAC and DSI <sup>(4)</sup>	(404)			(412)			(420)		
Amounts recognized	(1,027)			(1,183)			(1,296)		
Deferred income taxes	(1,568)			(1,530)			(1,555)		
Unrealized net capital gains and losses, after-tax	\$ 2,905			\$ 2,834			\$ 2,880		

	June 30, 2012			March 31, 2012			December 31, 2011		
	Unrealized net capital gains and losses	Fair value	Fair value as a percent of amortized cost	Unrealized net capital gains and losses	Fair value	Fair value as a percent of amortized cost	Unrealized net capital gains and losses	Fair value	Fair value as a percent of amortized cost
Fixed income securities									
U.S. government and agencies	\$ 374	\$ 5,246	107.7	\$ 282	\$ 5,541	105.4	\$ 349	\$ 6,315	105.8
Municipal	805	13,892	106.2	644	13,614	105.0	607	14,241	104.5
Corporate	3,025	47,254	106.8	2,512	46,331	105.7	2,364	43,581	105.7
Foreign government	227	2,169	111.7	195	1,989	110.9	215	2,081	111.5
ABS	(105)	3,949	97.4	(130)	4,242	97.0	(214)	3,966	94.9
RMBS	(212)	3,675	94.5	(231)	3,728	94.2	(411)	4,121	90.9
CMBS	(115)	1,716	93.7	(111)	1,753	94.0	(178)	1,784	90.9
Redeemable preferred stock	2	25	108.7	2	25	108.7	2	24	109.1
Total fixed income securities	4,001	77,926	105.4	3,163	77,223	104.3	2,734	76,113	103.7
Equity securities	251	3,681	107.3	417	3,847	112.2	160	4,363	103.8
Short-term investments	-	1,867	100.0	-	1,886	100.0	-	1,291	100.0
Derivatives	(16)	187	n/a	(21)	273	n/a	(17)	168	n/a
EMA limited partnership interests <sup>(2)</sup>	4	n/a	n/a	1	n/a	n/a	2	n/a	n/a
Unrealized net capital gains and losses, pre-tax	\$ 4,240	\$ 83,661	105.3	\$ 3,560	\$ 83,229	104.5	\$ 2,879	\$ 81,935	103.6
Amounts recognized for:									
Insurance reserves <sup>(3)</sup>	(700)			(443)			(594)		
DAC and DSI <sup>(4)</sup>	(352)			(230)			(124)		
Amounts recognized	(1,052)			(673)			(718)		
Deferred income taxes	(1,118)			(1,013)			(761)		
Unrealized net capital gains and losses, after-tax	\$ 2,070			\$ 1,874			\$ 1,400		

- (1) The comparison of percentages from period to period may be distorted by investment transactions such as sales, purchases and impairment write-downs.
- (2) Unrealized net capital gains and losses for limited partnership interest represent the Company's share of Equity Method of Accounting ("EMA") limited partnerships' other comprehensive income. Fair value and amortized cost are not applicable.
- (3) The insurance reserves adjustment represents the amount by which the reserve balance would increase if the net unrealized gains in the applicable product portfolios were realized and reinvested at current lower interest rates, resulting in a premium deficiency. Although we evaluate premium deficiencies on the combined performance of our life insurance and immediate annuities with life contingencies, the adjustment primarily relates to structured settlement annuities with life contingencies, in addition to annuity buy-outs and certain payout annuities with life contingencies.
- (4) The DAC and DSI adjustment balance represents the amount by which the amortization of DAC and DSI would increase or decrease if the unrealized gains or losses in the respective product portfolios were realized.

**THE ALLSTATE CORPORATION**  
**NET INVESTMENT INCOME, YIELDS AND REALIZED CAPITAL GAINS AND LOSSES (PRE-TAX)**  
(\$ in millions)

	Three months ended				
	March 31, 2013	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012
<b>NET INVESTMENT INCOME</b>					
Fixed income securities	\$ 762	\$ 793	\$ 817	\$ 818	\$ 806

Equity securities	25	53	29	24	21
Mortgage loans	98	97	92	92	93
Limited partnership interests	107	110	22	107	109
Short-term	2	2	2	1	1
Other	37	35	33	34	30
Sub-total	1,031	1,090	995	1,076	1,060
Less: Investment expense	(48)	(57)	(55)	(50)	(49)
Net investment income	\$ 983	\$ 1,033	\$ 940	\$ 1,026	\$ 1,011
<b>PRE-TAX YIELDS <sup>(1)</sup></b>					
Fixed income securities	4.3 %	4.4 %	4.5 %	4.4 %	4.4 %
Equity securities	2.8	6.1	3.4	2.8	2.2
Mortgage loans	6.0	5.7	5.4	5.2	5.2
Limited partnership interests	8.7	8.9	1.8	9.2	9.3
Total portfolio	4.5	4.7	4.3	4.6	4.6
<b>REALIZED CAPITAL GAINS AND LOSSES (PRE-TAX) BY TRANSACTION TYPE</b>					
Impairment write-downs	\$ (10)	\$ (54)	\$ (43)	\$ (49)	\$ (39)
Change in intent write-downs	(27)	-	(3)	(1)	(44)
Net other-than-temporary impairment losses recognized in earnings	(37)	(54)	(46)	(50)	(83)
Sales	172	261	(24)	70	229
Valuation of derivative instruments	(4)	(12)	-	(10)	11
Settlements of derivative instruments	-	9	(2)	17	11
Total	\$ 131	\$ 204	\$ (72)	\$ 27	\$ 168
<b>TOTAL RETURN ON INVESTMENT PORTFOLIO <sup>(2)</sup></b>	1.2 %	1.1 %	2.4 %	1.8 %	2.0 %
<b>AVERAGE INVESTMENT BALANCES (in billions) <sup>(3)</sup></b>	\$ 91.8	\$ 92.2	\$ 92.9	\$ 93.2	\$ 93.1

<sup>(1)</sup> Pre-tax yields are calculated as annualized investment income before investment expense (including dividend income in the case of equity securities) divided by the average of investment balances at the end of each quarter during the year. Investment balances, for purposes of the pre-tax yield calculation, exclude unrealized capital gains and losses.

<sup>(2)</sup> Total return on investment portfolio is calculated from GAAP results including the total of net investment income, realized capital gains and losses, the change in unrealized net capital gains and losses, and the change in the difference between fair value and carrying value of mortgage loans and cost method limited partnerships, divided by the average fair value balances.

<sup>(3)</sup> Average investment balances for the quarter are calculated as the average of the current and prior quarter investment balances. Year-to-date average investment balances are calculated as the average of investment balances at the beginning of the year and the end of each quarter during the year. For purposes of the average investment balances calculation, unrealized capital gains and losses are excluded.

**THE ALLSTATE CORPORATION**  
**PROPERTY-LIABILITY**  
**NET INVESTMENT INCOME, YIELDS AND REALIZED CAPITAL GAINS AND LOSSES (PRE-TAX)**  
(\$ in millions)

Three months ended

	March 31, 2013	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012
<b>NET INVESTMENT INCOME</b>					
Fixed income securities:					
Tax-exempt	\$ 61	\$ 71	\$ 81	\$ 82	\$ 87
Taxable	188	188	194	192	178
Equity securities	23	49	28	22	19
Mortgage loans	5	5	5	5	6
Limited partnership interests <sup>(1)</sup>	77	68	11	68	41
Short-term	1	2	-	1	1
Other	8	5	4	3	2
Subtotal	363	388	323	373	334
Less: Investment expense	(22)	(26)	(24)	(21)	(21)
Net investment income	\$ 341	\$ 362	\$ 299	\$ 352	\$ 313
Net investment income, after-tax	\$ 241	\$ 258	\$ 220	\$ 254	\$ 232
<b>PRE-TAX YIELDS <sup>(2)</sup></b>					
Fixed income securities:					
Tax-exempt	3.7 %	3.9 %	4.2 %	4.4 %	4.6 %
Equivalent yield for tax-exempt	5.4	5.7	6.1	6.4	6.7
Taxable	3.5	3.6	3.7	3.7	3.6
Equity securities	2.8	6.1	3.3	2.7	2.1
Mortgage loans	4.3	4.1	4.3	4.2	4.5
Limited partnership interests	10.4	8.9	1.5	9.5	5.5
Total portfolio	4.0	4.3	3.6	4.2	3.8
<b>REALIZED CAPITAL GAINS AND LOSSES (PRE-TAX) BY ASSET TYPE</b>					
Fixed income securities:					
Tax-exempt	\$ 47	\$ 23	\$ 8	\$ (4)	\$ 25
Taxable	43	98	1	15	(5)

Equity securities	28	25	(14)	13	159
Limited partnership interests	5	1	-	1	11
Derivatives and other	(11)	(4)	(11)	(6)	(1)
Total	\$ 112	\$ 143	\$ (16)	\$ 19	\$ 189
<b>REALIZED CAPITAL GAINS AND LOSSES (PRE-TAX) BY TRANSACTION TYPE</b>					
Impairment write-downs	\$ (8)	\$ (41)	\$ (31)	\$ (43)	\$ (19)
Change in intent write-downs	(20)	-	(2)	(1)	(28)
Net other-than-temporary impairment losses recognized in earnings	(28)	(41)	(33)	(44)	(47)
Sales	151	187	27	60	237
Valuation of derivative instruments	-	(2)	3	1	3
Settlements of derivative instruments	(11)	(1)	(13)	2	(4)
Total	\$ 112	\$ 143	\$ (16)	\$ 19	\$ 189
<b>AVERAGE INVESTMENT BALANCES (in billions) <sup>(3)</sup></b>					
	\$ 36.5	\$ 36.3	\$ 36.1	\$ 35.8	\$ 35.4

<sup>(1)</sup> As of March 31, 2013, Property-Liability has commitments to invest in additional limited partnership interests totaling \$1.02 billion.

<sup>(2)</sup> Pre-tax yields are calculated as annualized investment income before investment expense (including dividend income in the case of equity securities) divided by the average of investment balances at the end of each quarter during the year. Investment balances, for purposes of the pre-tax yield calculation, exclude unrealized capital gains and losses.

<sup>(3)</sup> Average investment balances for the quarter are calculated as the average of the current and prior quarter investment balances. Year-to-date average investment balances are calculated as the average of investment balances at the end of each quarter during the year. For purposes of the average investment balances calculation, unrealized capital gains and losses are excluded.

**THE ALLSTATE CORPORATION**  
**ALLSTATE FINANCIAL**  
**NET INVESTMENT INCOME, YIELDS AND REALIZED CAPITAL GAINS AND LOSSES (PRE-TAX)**  
(\$ in millions)

Three months ended

	March 31, 2013	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012
<b>NET INVESTMENT INCOME</b>					
Fixed income securities	\$ 506	\$ 527	\$ 532	\$ 534	\$ 531
Equity securities	2	4	1	2	2
Mortgage loans	93	92	87	87	87
Limited partnership interests <sup>(1)</sup>	30	42	11	39	67
Short-term	1	-	1	-	-
Other	28	29	29	29	27
Subtotal	660	694	661	691	714
Less: Investment expense	(25)	(29)	(29)	(28)	(27)
Net investment income	\$ 635	\$ 665	\$ 632	\$ 663	\$ 687
Net investment income, after-tax	\$ 424	\$ 440	\$ 420	\$ 437	\$ 455
<b>PRE-TAX YIELDS <sup>(2)</sup></b>					
Fixed income securities	4.8 %	5.0 %	4.9 %	4.9 %	4.8 %
Equity securities	2.6	6.2	4.5	5.2	3.9
Mortgage loans	6.2	5.9	5.5	5.3	5.2
Limited partnership interests	6.1	8.9	2.4	8.8	16.0
Total portfolio	5.0	5.2	4.9	5.0	5.2
<b>REALIZED CAPITAL GAINS AND LOSSES (PRE-TAX) BY ASSET TYPE</b>					
Fixed income securities	\$ (18)	\$ 54	\$ (59)	\$ (5)	\$ (49)
Equity securities	1	1	(1)	-	-
Mortgage loans	31	3	(3)	9	(1)
Limited partnership interests	-	(1)	-	2	(1)
Derivatives and other	5	(1)	7	2	30
Total	\$ 19	\$ 56	\$ (56)	\$ 8	\$ (21)
<b>REALIZED CAPITAL GAINS AND LOSSES (PRE-TAX) BY TRANSACTION TYPE</b>					
Impairment write-downs	\$ (2)	\$ (13)	\$ (12)	\$ (6)	\$ (20)
Change in intent write-downs	(7)	-	(1)	-	(16)
Net other-than-temporary impairment losses recognized in earnings	(9)	(13)	(13)	(6)	(36)
Sales	21	69	(51)	10	(8)
Valuation of derivative	(4)	(10)	(3)	(11)	8



instruments	11	10	11	15	15
Settlements of derivative instruments					
Total	\$ 19	\$ 56	\$ (56)	\$ 8	\$ (21)
<b>AVERAGE INVESTMENT BALANCES</b> (in billions) <sup>(3)</sup>	\$ 53.2	\$ 53.7	\$ 54.5	\$ 55.0	\$ 55.3

- (1) As of March 31, 2013, Allstate Financial has commitments to invest in additional limited partnership interests totaling \$946 million.
- (2) Pre-tax yields are calculated as annualized investment income before investment expense (including dividend income in the case of equity securities) divided by the average of investment balances at the end of each quarter during the year. Investment balances, for purposes of the pre-tax yield calculation, exclude unrealized capital gains and losses.
- (3) Average investment balances for the quarter are calculated as the average of the current and prior quarter investment balances. Year-to-date average investment balances are calculated as the average of investment balances at the end of each quarter during the year. For purposes of the average investment balances calculation, unrealized capital gains and losses are excluded.

**THE ALLSTATE CORPORATION**  
**INVESTMENT RESULTS**  
(in millions)

As of or three months ended

	March 31, 2013	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012	Dec. 31, 2011	Sept. 30, 2011	June 30, 2011	March 31, 2011
<b>Consolidated investment portfolio</b>									
Core debt <sup>(1)</sup>	\$ 87,890	\$ 88,194	\$ 89,558	\$ 88,836	\$ 88,390	\$ 86,481	\$ 88,889	\$ 89,861	\$ 91,015
Equity/owned <sup>(2)</sup>	9,492	9,084	8,958	8,484	8,619	9,137	8,636	9,428	8,596
Total	\$ 97,382	\$ 97,278	\$ 98,516	\$ 97,320	\$ 97,009	\$ 95,618	\$ 97,525	\$ 99,289	\$ 99,611
<b>Consolidated portfolio total return<sup>(3)</sup></b>									
Core debt	0.8 %	0.8 %	2.2 %	1.8 %	1.4 %	1.5 %	1.8 %	2.0 %	1.1 %
Equity/owned	0.4	0.3	0.2	-	0.6	0.3	(0.7)	0.2	0.4
<b>Consolidated portfolio total return</b>									
Income	1.0 %	1.1 %	1.0 %	1.0 %	1.0 %	1.0 %	1.0 %	1.0 %	1.0 %
Valuation	0.2	-	1.4	0.8	1.0	0.8	0.1	1.2	0.5
<b>Consolidated net investment income</b>									
Core debt	\$ 847	\$ 867	\$ 885	\$ 891	\$ 878	\$ 899	\$ 936	\$ 966	\$ 950
Equity/owned	136	166	55	135	133	76	58	54	32
Total	\$ 983	\$ 1,033	\$ 940	\$ 1,026	\$ 1,011	\$ 975	\$ 994	\$ 1,020	\$ 982
<b>Consolidated core debt pre-tax yield<sup>(4)</sup></b>	4.3 %	4.4 %	4.4 %	4.4 %	4.4 %	4.4 %	4.5 %	4.5 %	4.4 %
<b>Property-Liability net investment income</b>									
Core debt excluding prepayment premiums and litigation proceeds	\$ 224	\$ 234	\$ 251	\$ 258	\$ 252	\$ 253	\$ 263	\$ 271	\$ 260
Prepayment premiums and litigation proceeds	15	10	7	3	-	-	-	-	-
Total core debt	239	244	258	261	252	253	263	271	260
Equity/owned	102	118	41	91	61	56	35	39	24
Total	341	362	299	352	313	309	298	310	284
Less: prepayment premiums and litigation proceeds	15	10	7	3	-	-	-	-	-
Total excluding prepayment premiums and litigation proceeds	\$ 326	\$ 352	\$ 292	\$ 349	\$ 313	\$ 309	\$ 298	\$ 310	\$ 284
<b>Property-Liability core debt pre-tax yield</b>	3.5 %	3.6 %	3.8 %	3.8 %	3.8 %	3.9 %	4.0 %	4.1 %	4.0 %
<b>Property-Liability core debt pre-tax yield excluding prepayment premiums and litigation proceeds</b>	3.3 %	3.5 %	3.7 %	3.8 %	3.8 %	3.9 %	4.0 %	4.1 %	4.0 %
<b>Allstate Financial net investment income</b>									
Core debt excluding prepayment premiums and litigation proceeds	\$ 574	\$ 590	\$ 601	\$ 612	\$ 616	\$ 636	\$ 659	\$ 679	\$ 676
Prepayment premiums and litigation proceeds	27	27	17	7	-	-	-	-	-
Total core debt	601	617	618	619	616	636	659	679	676
Equity/owned	34	48	14	44	71	20	23	15	8

	635	665	632	663	687	656	682	694	684
Total									
Less: prepayment premiums and litigation proceeds	27	27	17	7	-	-	-	-	-
Total excluding prepayment premiums and litigation proceeds	\$ 608	\$ 638	\$ 615	\$ 656	\$ 687	\$ 656	\$ 682	\$ 694	\$ 684
<b>Allstate Financial core debt pre-tax yield</b>	4.9 %	5.0 %	4.9 %	4.9 %	4.8 %	4.8 %	4.9 %	4.9 %	4.8 %
<b>Allstate Financial core debt pre-tax yield excluding prepayment premiums and litigation proceeds</b>	4.7 %	4.8 %	4.8 %	4.8 %	4.8 %	4.8 %	4.9 %	4.9 %	4.8 %

(1) Includes fixed income securities, mortgage loans, short-term and other investments.

(2) Includes limited partnership interests, equity securities and real estate.

(3) Total return on investment portfolio is calculated from GAAP results including the total of net investment income, realized capital gains and losses, the change in unrealized net capital gains and losses, and the change in the difference between fair value and carrying value of mortgage loans and cost method limited partnerships, divided by the average fair value balances.

(4) Pre-tax core debt yield is calculated as annualized core debt investment income before investment expense divided by the average of core debt investment balances at the end of each quarter during the year. Core debt investment balances, for purposes of the pre-tax yield calculation, exclude unrealized capital gains and losses.

47

## Definitions of Non-GAAP Measures

We believe that investors' understanding of Allstate's performance is enhanced by our disclosure of the following non-GAAP measures. Our methods for calculating these measures may differ from those used by other companies and therefore comparability may be limited.

**Operating income (loss)** is net income (loss), excluding:

- realized capital gains and losses, after-tax, except for periodic settlements and accruals on non-hedge derivative instruments, which are reported with realized capital gains and losses but included in operating income (loss),
- valuation changes on embedded derivatives that are not hedged, after-tax,
- amortization of deferred acquisition costs ("DAC") and deferred sales inducements ("DSI"), to the extent they resulted from the recognition of certain realized capital gains and losses or valuation changes on embedded derivatives that are not hedged, after-tax,
- business combination expenses and the amortization of purchased intangible assets, after-tax,
- gain (loss) on disposition of operations, after-tax, and
- adjustments for other significant non-recurring, infrequent or unusual items, when (a) the nature of the charge or gain is such that it is reasonably unlikely to recur within two years, or (b) there has been no similar charge or gain within the prior two years.

Net income (loss) is the GAAP measure that is most directly comparable to operating income (loss). We use operating income (loss) as an important measure to evaluate our results of operations. We believe that the measure provides investors with a valuable measure of the Company's ongoing performance because it reveals trends in our insurance and financial services business that may be obscured by the net effect of realized capital gains and losses, valuation changes on embedded derivatives that are not hedged, business combination expenses and the amortization of purchased intangible assets, gain (loss) on disposition of operations and adjustments for other significant non-recurring, infrequent or unusual items. Realized capital gains and losses, valuation changes on embedded derivatives that are not hedged and gain (loss) on disposition of operations may vary significantly between periods and are generally driven by business decisions and external economic developments such as capital market conditions, the timing of which is unrelated to the insurance underwriting process. Consistent with our intent to protect results or earn additional income, operating income (loss) includes periodic settlements and accruals on certain derivative instruments that are reported in realized capital gains and losses because they do not qualify for hedge accounting or are not designated as hedges for accounting purposes. These instruments are used for economic hedges and to replicate fixed income securities, and by including them in operating income (loss), we are appropriately reflecting their trends in our performance and in a manner consistent with the economically hedged investments, product attributes (e.g. net investment income and interest credited to contractholder funds) or replicated investments. Business combination expenses are excluded because they are non-recurring in nature and the amortization of purchased intangible assets is excluded because it relates to the acquisition purchase price and is not indicative of our underlying insurance business results or trends. Non-recurring items are excluded because, by their nature, they are not indicative of our business or economic trends. Accordingly, operating income (loss) excludes the effect of items that tend to be highly variable from period to period and highlights the results from ongoing operations and the underlying profitability of our business. A byproduct of excluding these items to determine operating income (loss) is the transparency and understanding of their significance to net income variability and profitability while recognizing these or similar items may recur in subsequent periods. Operating income (loss) is used by management along with the other components of net income (loss) to assess our performance. We use adjusted measures of operating income (loss) and operating income (loss) per diluted share in incentive compensation. Therefore, we believe it is useful for investors to evaluate net income (loss), operating income (loss) and their components separately and in the aggregate when reviewing and evaluating our performance. We note that investors, financial analysts, financial and business media organizations and rating agencies utilize operating income (loss) results in their evaluation of our and our industry's financial performance and in their investment decisions, recommendations and communications as it represents a reliable, representative and consistent measurement of the industry and the Company and management's performance. We note that the price to earnings multiple commonly used by insurance investors as a forward-looking valuation technique uses operating income (loss) as the denominator. Operating income (loss) should not be considered as a substitute for net income (loss) and does not reflect the overall profitability of our business. A reconciliation of operating income (loss) to net income (loss) is provided in the schedule, "Contribution to Income".

**Underwriting income (loss)** is calculated as premiums earned, less claims and claims expense ("losses"), amortization of DAC, operating costs and expenses and restructuring and related charges as determined using GAAP. Management uses this measure in its evaluation of the results of operations to analyze the profitability of our Property-Liability insurance operations separately from investment results. It is also an integral component of incentive compensation. It is useful for investors to evaluate the components of income separately and in the aggregate when reviewing performance. Net income (loss) is the most directly comparable GAAP measure. Underwriting income (loss) should not be considered as a substitute for net income (loss) and does not reflect the overall profitability of our business. A reconciliation of Property-Liability underwriting income (loss) to net income (loss) is provided in the schedule, "Property-Liability Results".

**Combined ratio excluding the effect of catastrophes** is a non-GAAP ratio, which is computed as the difference between two GAAP operating ratios: the combined ratio and the effect of catastrophes on the combined ratio. The most directly comparable GAAP measure is the combined ratio. We believe that this ratio is useful to investors and it is used by management to reveal the trends in our Property-Liability business that may be obscured by catastrophe losses. Catastrophe losses cause our loss trends to vary significantly between periods as a result of their incidence of occurrence and magnitude and can have a significant impact on the combined ratio. We believe it is useful for investors to evaluate these components separately and in the aggregate when reviewing our underwriting performance. The combined ratio excluding the effect of catastrophes should not be considered a substitute for the combined ratio and does not reflect the overall underwriting profitability of our business. A reconciliation of combined ratio excluding the effect of catastrophes to combined ratio is provided in the schedule, "Property-Liability Results".

**Combined ratio excluding the effect of catastrophes, prior year reserve reestimates, business combination expenses and the amortization of purchased intangible assets (“underlying combined ratio”)** is a non-GAAP ratio, which is computed as the difference between four GAAP operating ratios: the combined ratio, the effect of catastrophes on the combined ratio, the effect of prior year reserve reestimates on the combined ratio, the effect of business combination expenses and the amortization of purchased intangible assets on the combined ratio. We believe that this ratio is useful to investors and it is used by management to reveal the trends in our Property-Liability business that may be obscured by catastrophe losses, prior year reserve reestimates, business combination expenses and the amortization of purchased intangible assets. Catastrophe losses cause our loss trends to vary significantly between periods as a result of their incidence of occurrence and magnitude, and can have a significant impact on the combined ratio. Prior year reserve reestimates are caused by unexpected loss development on historical reserves. Business combination expenses and the amortization of purchased intangible assets primarily relate to the acquisition purchase price and are not indicative of our underlying insurance business results or trends. We believe it is useful for investors to evaluate these components separately and in the aggregate when reviewing our underwriting performance. We also provide it to facilitate a comparison to our outlook on the underlying combined ratio. The most directly comparable GAAP measure is the combined ratio. The underlying combined ratio should not be considered as a substitute for the combined ratio and does not reflect the overall underwriting profitability of our business. A reconciliation of the underlying combined ratio to combined ratio is provided in the schedules, “Property-Liability Results”, “Standard Auto Profitability Measures”, “Homeowners Profitability Measures”, “Allstate Brand Profitability Measures”, “Encompass Brand Profitability Measures” and “Esurance Brand Profitability Measures”.

**Operating income return on shareholders’ equity** is a ratio that uses a non-GAAP measure. It is calculated by dividing the rolling 12-month operating income by the average of shareholders’ equity at the beginning and at the end of the 12-months, after excluding the effect of unrealized net capital gains and losses. Return on shareholders’ equity is the most directly comparable GAAP measure. We use operating income as the numerator for the same reasons we use operating income, as discussed above. We use average shareholders’ equity excluding the effect of unrealized net capital gains and losses for the denominator as a representation of shareholders’ equity primarily attributable to the Company’s earned and realized business operations because it eliminates the effect of items that are unrealized and vary significantly between periods due to external economic developments such as capital market conditions like changes in equity prices and interest rates, the amount and timing of which are unrelated to the insurance underwriting process. We use it to supplement our evaluation of net income and return on shareholders’ equity because it excludes the effect of items that tend to be highly variable from period to period. We believe that this measure is useful to investors and that it provides a valuable tool for investors when considered along with net income return on shareholders’ equity because it eliminates the after-tax effects of realized and unrealized net capital gains and losses that can fluctuate significantly from period to period and that are driven by economic developments, the magnitude and timing of which are generally not influenced by management. In addition, it eliminates non-recurring items that are not indicative of our ongoing business or economic trends. A byproduct of excluding the items noted above to determine operating income return on shareholders’ equity from return on shareholders’ equity is the transparency and understanding of their significance to return on shareholders’ equity variability and profitability while recognizing these or similar items may recur in subsequent periods. Therefore, we believe it is useful for investors to have operating income return on shareholders’ equity and return on shareholders’ equity when evaluating our performance. We note that investors, financial analysts, financial and business media organizations and rating agencies utilize operating income return on shareholders’ equity results in their evaluation of our and our industry’s financial performance and in their investment decisions, recommendations and communications as it represents a reliable, representative and consistent measurement of the industry and the company and management’s utilization of capital. Operating income return on shareholders’ equity should not be considered as a substitute for return on shareholders’ equity and does not reflect the overall profitability of our business. A reconciliation of return on shareholders’ equity and operating income return on shareholders’ equity can be found in the schedule, “Return on Shareholders’ Equity”.

**Book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities**, is a ratio that uses a non-GAAP measure. It is calculated by dividing shareholders’ equity after excluding the impact of unrealized net capital gains and losses on fixed income securities and related DAC, DSI and life insurance reserves by total shares outstanding plus dilutive potential shares outstanding. We use the trend in book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities, in conjunction with book value per share to identify and analyze the change in net worth attributable to management efforts between periods. We believe the non-GAAP ratio is useful to investors because it eliminates the effect of items that can fluctuate significantly from period to period and are generally driven by economic developments, primarily capital market conditions, the magnitude and timing of which are generally not influenced by management, and we believe it enhances understanding and comparability of performance by highlighting underlying business activity and profitability drivers. We note that book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities, is a measure commonly used by insurance investors as a valuation technique. Book value per share is the most directly comparable GAAP measure. Book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities, should not be considered as a substitute for book value per share, and does not reflect the recorded net worth of our business. A reconciliation of book value per share, excluding the impact of unrealized net capital gains on fixed income securities, and book value per share can be found in the schedule, “Book Value per Share”.