

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**FORM 8-K**

**CURRENT REPORT**

**PURSUANT TO SECTION 13 OR 15 (d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

Date of report (Date of earliest event reported): July 30, 2014

**THE ALLSTATE CORPORATION**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other  
jurisdiction of incorporation)

**1-11840**  
(Commission  
File Number)

**36-3871531**  
(IRS Employer  
Identification No.)

**2775 Sanders Road, Northbrook, Illinois**  
(Address of principal executive offices)

**60062**  
(Zip Code)

Registrant's telephone number, including area code **(847) 402-5000**

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

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**Section 2 – Financial Information**

**Item 2.02. Results of Operations and Financial Condition.**

On July 30, 2014, the registrant issued a press release announcing its financial results for the second quarter of 2014, and the availability of the registrant's second quarter investor supplement on the registrant's web site. The press release and the investor supplement are furnished as Exhibits 99.1 and 99.2 to this report. The information contained in the press release and the investor supplement are furnished and not filed pursuant to instruction B.2 of Form 8-K.

**Section 9 – Financial Statements and Exhibits**

**Item 9.01. Financial Statements and Exhibits.**

(d) Exhibits

- 99.1 Registrant's press release dated July 30, 2014
- 99.2 Second quarter 2014 Investor Supplement of The Allstate Corporation

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**THE ALLSTATE CORPORATION**  
(Registrant)

By: /s/ Samuel H. Pilch  
Name: Samuel H. Pilch  
Title: Senior Group Vice President and Controller

Date: July 30, 2014



## FOR IMMEDIATE RELEASE

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## Allstate's Strategy and Operating Performance Drive Strong Financial Results

NORTHBROOK, Ill., July 30, 2014 – The Allstate Corporation (NYSE: ALL) today reported financial results for the second quarter of 2014. The financial highlights were:

The Allstate Corporation Consolidated Highlights						
(\$ millions, except per share amounts and ratios)	Three months ended June 30,			Six months ended June 30,		
	2014	2013	% / pts Change	2014	2013	% / pts Change
<b>Consolidated revenues</b>	<b>\$ 8,860</b>	<b>\$ 8,787</b>	<b>0.8</b>	<b>\$17,544</b>	<b>\$17,250</b>	<b>1.7</b>
<b>Net income available to common shareholders</b>	<b>614</b>	<b>434</b>	<b>41.5</b>	<b>1,201</b>	<b>1,143</b>	<b>5.1</b>
<b>per diluted common share</b>	<b>1.39</b>	<b>0.92</b>	<b>51.1</b>	<b>2.69</b>	<b>2.39</b>	<b>12.6</b>
<b>Operating income*</b>	<b>445</b>	<b>529</b>	<b>(15.9)</b>	<b>1,033</b>	<b>1,176</b>	<b>(12.2)</b>
<b>per diluted common share*</b>	<b>1.01</b>	<b>1.12</b>	<b>(9.8)</b>	<b>2.31</b>	<b>2.46</b>	<b>(6.1)</b>
<b>Return on common shareholders' equity</b>						
<b>Net income available to common shareholders</b>				<b>11.4%</b>	<b>11.6%</b>	<b>(0.2) pts</b>
<b>Operating income *</b>				<b>13.7%</b>	<b>12.3%</b>	<b>1.4 pts</b>
<b>Book value per common share</b>				<b>47.97</b>	<b>41.63</b>	<b>15.2</b>
<b>Book value per common share, excluding the impact of unrealized net capital gains and losses on fixed income securities*</b>				<b>44.13</b>	<b>38.47</b>	<b>14.7</b>
<b>Property-Liability combined ratio</b>						
<b>Recorded</b>	<b>97.4</b>	<b>96.1</b>	<b>1.3 pts</b>	<b>96.1</b>	<b>94.7</b>	<b>1.4 pts</b>
<b>Underlying combined ratio* (excludes catastrophes, prior year reserve reestimates and amortization of purchased intangibles)</b>	<b>84.7</b>	<b>86.9</b>	<b>(2.2) pts</b>	<b>86.6</b>	<b>87.3</b>	<b>(0.7) pts</b>
<b>Catastrophe losses</b>	<b>936</b>	<b>647</b>	<b>44.7</b>	<b>1,381</b>	<b>1,006</b>	<b>37.3</b>

\* Measures used in this release that are not based on accounting principles generally accepted in the United States of America ("non-GAAP") are defined and reconciled to the most directly comparable GAAP measure in the "Definitions of Non-GAAP Measures" section of this document.

"Allstate delivered strong results in the second quarter through continued focus on our five 2014 operating priorities," said Thomas J. Wilson, chairman, president and chief executive officer of The Allstate Corporation. "Allstate Protection net written premiums increased by 5.5% and consolidated net income was \$614 million for the quarter. Operating income was \$1.01 per share, despite pre-tax catastrophe losses of \$936 million. Policies in force grew in all three underwriting brands, led by increased momentum in the Allstate brand. Esurance's substantial net written premium growth continued at 15.3% over the prior year quarter; but the rate of increase declined compared to prior quarters as we took actions to improve returns. The property-liability underlying combined ratio was 84.7 for the quarter, achieving our goal of maintaining profitability with first half results better than the full year outlook of 87 to 89. Proactively managing risk and returns of the investment portfolio generated good results as lower interest income was offset by excellent limited partnership returns.

"We also made continued progress on creating shareholder value through strategic initiatives and capital management," Wilson said. "Allstate's telematics offering continues to grow rapidly and the customer value proposition is being expanded. The dispositions of Lincoln Benefit Life and Sterling Collision Centers were completed in the quarter. Shareholders were also provided strong cash returns with dividends and share repurchases, which totaled \$1.37 billion for the first half of the year."

### Second Quarter 2014 Financial Results

- Allstate's focus on growth produced positive results in the second quarter. Premium growth was driven by all three brands which underwrite insurance; Allstate brand premiums increased 5.0%, Encompass premiums improved 8.3% and Esurance premiums climbed 15.3%, compared to second quarter 2013. Allstate Financial premiums and contract charges of \$518 million declined by 10.5% for the second quarter of 2014 from the year-earlier period due to the sale of Lincoln Benefit Life.
- Second quarter 2014 net income available to common shareholders was \$614 million, or \$1.39 per diluted common share, compared to \$434 million, or \$0.92 per diluted common share in the second quarter of 2013. The quarterly comparison was affected by a second quarter 2013 after-tax loss of \$312 million on extinguishment of debt.
- Operating income was \$445 million, or \$1.01 per diluted common share in the second quarter of 2014, compared to \$529 million, or \$1.12 per diluted common share in the same period of 2013. The decrease in operating income was driven by catastrophe losses of \$936 million, pre-tax, which were 44.7% higher than in the second quarter of 2013.

- The property-liability combined ratio was 97.4 for the second quarter of 2014, 1.3 points higher than the prior year quarter due to higher catastrophe losses. The underlying combined ratio of 84.7 for the second quarter was 2.2 points lower than in the same period of last year.
- Allstate Financial's net income declined \$45 million in the second quarter of 2014 to \$145 million compared to the second quarter of 2013. An increase in operating income was more than offset by realized capital losses versus realized capital gains in the second quarter of 2013 and an increase to the loss on disposition of Lincoln Benefit Life. Operating income increased 5.1% to \$165 million from the same quarter a year ago as strong improvement in investment and benefit spreads and a decrease in operating expenses more than offset the absence of earnings on the disposed Lincoln Benefit Life business.
- Total net investment income was \$898 million in the second quarter of 2014, and included \$195 million from limited partnership interests and \$36 million related to prepayment fee income and litigation proceeds.

## 2014 Operating Priorities

**Grow insurance policies in force.** Allstate Protection insurance policies in force increased by 735,000, or 2.2% in the second quarter of 2014 versus the same period of last year.

- The Allstate brand, which serves consumers who prefer local advice from Allstate agencies and a wide range of products, grew insurance policies in force by 1.5% in the second quarter of 2014 compared to the prior year quarter. This growth was driven by a 450,000 policy increase in Allstate auto, 2.3% higher than the second quarter of 2013, and a 37,000 increase in other personal lines, 0.9% higher than the second quarter of 2013. The rate of decline in homeowners continued to decelerate, as there were 28,000 fewer policies in force, or 0.5% less than the second quarter of 2013.
- Esurance, serving the self-directed consumer segment, grew insurance policies in force by 17.5%, or 213,000 policies in the second quarter of 2014 versus the second quarter of 2013. Esurance's rate of policy growth has slowed from prior periods, reflecting the impact of profit improvement actions designed to improve the loss ratio.
- Encompass, which serves brand-neutral consumers who value local advice, grew insurance policies in force by 4.8%, or 59,000 policies, in the second quarter of 2014 compared with the same quarter of 2013.

**Maintain the underlying combined ratio.** The property-liability underlying combined ratio of 84.7 in the second quarter of 2014 was 2.2 points better than in the prior year quarter. Underlying loss costs improved in the second quarter of 2014 after increasing due to severe weather in the first quarter of 2014.

- The Allstate brand combined ratio was 95.4 in the second quarter, with an underlying combined ratio of 83.0, 2.4 points lower than in the prior year quarter. Allstate brand **auto** had a second quarter 2014 combined ratio of 95.4 and an underlying combined ratio of 91.8, 2.3 points lower than in the prior year quarter. Allstate brand **homeowners** recorded a combined ratio of 98.6 and an underlying combined ratio of 60.2, 2.5 points lower than in the second quarter of 2013.
- Esurance recorded a second quarter 2014 combined ratio of 112.3 and an underlying combined ratio of 107.7, 5.2 points lower than prior year, reflecting the impact of ongoing profit improvement actions. The Esurance loss ratio was 75.4 for the second quarter of 2014, a 4.5 point decline from the same period of 2013. Esurance continues to adjust pricing and underwriting to ensure growth generates long-term profitability.
- In the Encompass brand, the second quarter combined ratio was 119.2, 16.8 points higher than the second quarter of 2013, due to higher catastrophe losses. The underlying combined ratio of 94.8 was 2.1 points higher than the second quarter of 2013. The Encompass team continues to implement pricing and underwriting changes to ensure it achieves desired returns.

**Proactively manage our investments to generate attractive risk-adjusted returns.** Net investment income was 8.7% lower in the second quarter of 2014 compared with the same period a year ago. Continued strong limited partnership returns were more than offset by the divestiture of \$12 billion of investments associated with Lincoln Benefit Life and lower reinvestment yields in the Allstate Protection portfolio.

- The annualized portfolio yield in the second quarter of 2014 was 4.7%, an increase from the prior year quarter, as strong limited partnership results more than offset the lower contribution from the interest-bearing portfolio. Portfolio total return for the second quarter of 2014 was 2.2%, reflecting improved fixed income valuations and positive equity market performance.
- Limited partnership interests contributed income of \$195 million in the second quarter, 54.8% higher than the prior year quarter, reflecting continued favorable valuations and strong cash distributions.
- Allstate's consolidated investment portfolio totaled \$82.6 billion at June 30, 2014 compared to \$81.2 billion at December 31, 2013, which excluded Lincoln Benefit Life investments held for sale. The higher portfolio value reflected increased fixed income valuations due to a decrease in interest rates in 2014.

**Operational priorities.** Allstate continues to make progress on streamlining and modernizing its operating model to deliver improved customer service and build long-term growth platforms.

- Allstate agency capacity is growing, reflecting an increase in the number and size of agencies.
- Allstate Financial operating expenses are declining, as operations are downsized to reflect the Lincoln Benefit Life sale and ongoing operational simplification.
- Allstate is strategically investing in telematics and broadening the value proposition for the connected consumer.
- Esurance continues to expand its product suite, offering auto insurance in 43 states, renters insurance in 18 states, motorcycle insurance in nine states and homeowners insurance in seven states as of June 2014.

## Strong Capital Position

"We continue to build Allstate's financial strength and strategic flexibility," said Steve Shebik, chief financial officer. "During the second quarter, Allstate repaid \$300 million of 6.20% senior notes and issued \$250 million of 6.25% noncumulative perpetual preferred stock. Book value per diluted common share reached \$47.97 at June 30, 2014, an increase of 15.2% from a year ago. Our operating income return on equity was a strong 13.7% in the second quarter on a trailing twelve month basis, lower than the full year 2013 of 14.5%, reflecting higher catastrophes and higher equity resulting from pension benefit changes made last year."

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During the second quarter, Allstate repurchased \$142 million of common stock through open market purchases. The \$2.5 billion share repurchase program announced in February is 40% complete as of June 30, 2014. Statutory surplus at June 30, 2014 was an estimated \$18.0 billion for the combined insurance operating companies, an increase of \$1.0 billion from June 30, 2013. Property-liability statutory surplus was an estimated \$15.2 billion of this total, with Allstate Financial companies accounting for the remainder. During the second quarter, Allstate Life Insurance Company distributed \$700 million in a return of capital to Allstate Insurance Company.

Visit [www.allstateinvestors.com](http://www.allstateinvestors.com) to view additional information about Allstate's results, including a webcast of its quarterly conference call and the presentation discussed on the call. The conference call will be held at 9 a.m. ET on Thursday, July 31.

The Allstate Corporation (NYSE: ALL) is the nation's largest publicly held personal lines insurer, protecting approximately 16 million households from life's uncertainties through its Allstate, Encompass, Esurance and Answer Financial brand names and Allstate Financial business segment. Allstate is widely known through the slogan "You're In Good Hands With Allstate®." The Allstate brand's network of small businesses offers auto, home, life and retirement products and services to customers in the United States and Canada.

Financial information, including material announcements about The Allstate Corporation, is routinely posted on [www.allstateinvestors.com](http://www.allstateinvestors.com).

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### THE ALLSTATE CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(\$ in millions, except per share data)

	Three months ended June 30,		Six months ended June 30,	
	2014	2013	2014	2013
	(unaudited)		(unaudited)	
<b>Revenues</b>				
Property-liability insurance premiums	\$ 7,204	\$ 6,862	\$ 14,268	\$ 13,632
Life and annuity premiums and contract charges	518	579	1,125	1,158
Net investment income	898	984	1,857	1,967
Realized capital gains and losses:				
Total other-than-temporary impairment losses	(44)	(55)	(124)	(82)
Portion of loss recognized in other comprehensive income	(1)	(5)	(2)	(15)
Net other-than-temporary impairment losses recognized in earnings	(45)	(60)	(126)	(97)
Sales and other realized capital gains and losses	285	422	420	590
Total realized capital gains and losses	240	362	294	493
	<u>8,860</u>	<u>8,787</u>	<u>17,544</u>	<u>17,250</u>
<b>Costs and expenses</b>				
Property-liability insurance claims and claims expense	5,142	4,741	9,901	9,201
Life and annuity contract benefits	413	471	901	929
Interest credited to contractholder funds	212	311	519	656
Amortization of deferred policy acquisition costs	1,035	961	2,070	1,907
Operating costs and expenses	1,023	1,090	2,117	2,192
Restructuring and related charges	4	20	10	46
Loss on extinguishment of debt	1	480	1	480
Interest expense	84	99	171	197
	<u>7,914</u>	<u>8,173</u>	<u>15,690</u>	<u>15,608</u>
Gain (loss) on disposition of operations	9	--	(50)	2
<b>Income from operations before income tax expense</b>	<u>955</u>	<u>614</u>	<u>1,804</u>	<u>1,644</u>
Income tax expense	310	180	559	501
<b>Net income</b>	<u>645</u>	<u>434</u>	<u>1,245</u>	<u>1,143</u>
Preferred stock dividends	31	--	44	--
<b>Net income available to common shareholders</b>	<u>\$ 614</u>	<u>\$ 434</u>	<u>\$ 1,201</u>	<u>\$ 1,143</u>
<b>Earnings per common share:</b>				
<b>Net income available to common shareholders per common share – Basic</b>	<u>\$ 1.41</u>	<u>\$ 0.93</u>	<u>\$ 2.73</u>	<u>\$ 2.42</u>
<b>Weighted average common shares – Basic</b>	<u>434.3</u>	<u>468.3</u>	<u>440.4</u>	<u>471.9</u>

Net income available to common shareholders per common share – Diluted	\$	<u>1.39</u>	\$	<u>0.92</u>	\$	<u>2.69</u>	\$	<u>2.39</u>
Weighted average common shares – Diluted		<u>440.7</u>		<u>473.8</u>		<u>446.8</u>		<u>477.3</u>
Cash dividends declared per common share	\$	<u>0.28</u>	\$	<u>0.25</u>	\$	<u>0.56</u>	\$	<u>0.50</u>

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THE ALLSTATE CORPORATION  
BUSINESS RESULTS

(\$ in millions, except ratios)

	Three months ended June 30,		Six months ended June 30,	
	2014	2013	2014	2013
<b>Property-Liability</b>				
Premiums written	\$ 7,547	\$ 7,151	\$ 14,516	\$ 13,776
Premiums earned	\$ 7,204	\$ 6,862	\$ 14,268	\$ 13,632
Claims and claims expense	(5,142)	(4,741)	(9,901)	(9,201)
Amortization of deferred policy acquisition costs	(969)	(890)	(1,930)	(1,761)
Operating costs and expenses	(901)	(943)	(1,869)	(1,900)
Restructuring and related charges	(3)	(19)	(7)	(43)
Underwriting income*	189	269	561	727
Net investment income	351	343	663	684
Periodic settlements and accruals on non-hedge derivative instruments	(3)	(2)	(6)	(3)
Amortization of purchased intangible assets	17	20	34	41
Income tax expense on operations	(190)	(197)	(420)	(460)
Operating income	364	433	832	989
Realized capital gains and losses, after-tax	161	197	195	270
Gain (loss) on disposition of operations, after-tax	38	(1)	38	(1)
Reclassification of periodic settlements and accruals on non-hedge derivative instruments, after-tax	2	1	4	2
Amortization of purchased intangible assets, after-tax	(11)	(13)	(22)	(27)
Net income available to common shareholders	\$ 554	\$ 617	\$ 1,047	\$ 1,233
Catastrophe losses	\$ 936	\$ 647	\$ 1,381	\$ 1,006
Operating ratios:				
Claims and claims expense ratio	71.4	69.1	69.4	67.5
Expense ratio	26.0	27.0	26.7	27.2
Combined ratio	97.4	96.1	96.1	94.7
Effect of catastrophe losses on combined ratio	13.0	9.4	9.7	7.4
Effect of prior year reserve reestimates on combined ratio	(0.1)	(0.8)	(0.1)	(0.7)
Effect of catastrophe losses included in prior year reserve reestimates on combined ratio	0.5	(0.3)	0.3	(0.4)
Effect of amortization of purchased intangible assets on combined ratio	0.3	0.3	0.2	0.3
Effect of Discontinued Lines and Coverages on combined ratio	0.1	0.1	0.1	0.1
<b>Allstate Financial</b>				
Premiums and contract charges	\$ 518	\$ 579	\$ 1,125	\$ 1,158
Net investment income	538	633	1,178	1,268
Periodic settlements and accruals on non-hedge derivative instruments	(1)	5	(1)	15
Contract benefits	(413)	(471)	(901)	(929)
Interest credited to contractholder funds	(208)	(315)	(499)	(651)
Amortization of deferred policy acquisition costs	(65)	(65)	(139)	(141)
Operating costs and expenses	(112)	(140)	(230)	(288)
Restructuring and related charges	(1)	(1)	(3)	(3)
Income tax expense on operations	(91)	(68)	(176)	(128)
Operating income	165	157	354	301
Realized capital gains and losses, after-tax	(6)	37	(6)	49
Valuation changes on embedded derivatives that are not hedged, after-tax	(3)	3	(14)	(3)
DAC and DSI amortization relating to realized capital gains and losses and valuation changes on embedded derivatives that are not hedged, after-tax	--	(4)	--	(3)
Reclassification of periodic settlements and accruals on non-hedge derivative instruments, after-tax	1	(4)	1	(10)
(Loss) gain on disposition of operations, after-tax	(12)	1	(28)	2
Net income available to common shareholders	\$ 145	\$ 190	\$ 307	\$ 336
<b>Corporate and Other</b>				
Net investment income	\$ 9	\$ 8	\$ 16	\$ 15
Operating costs and expenses	(94)	(106)	(189)	(201)
Income tax benefit on operations	32	37	64	72
Preferred stock dividends	(31)	--	(44)	--
Operating loss	(84)	(61)	(153)	(114)
Realized capital gains and losses, after-tax	(1)	--	--	--
Loss on extinguishment of debt, after-tax	--	(312)	--	(312)
Net loss available to common shareholders	\$ (85)	\$ (373)	\$ (153)	\$ (426)
<b>Consolidated net income available to common shareholders</b>	\$ 614	\$ 434	\$ 1,201	\$ 1,143

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THE ALLSTATE CORPORATION AND SUBSIDIARIES  
CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

(\$ in millions, except par value data)

	June 30, 2014	December 31, 2013
<b>Assets</b>	(unaudited)	
Investments:		
Fixed income securities, at fair value (amortized cost \$59,447 and \$59,008)	\$ 62,634	\$ 60,910
Equity securities, at fair value (cost \$4,658 and \$4,473)	5,394	5,097

Mortgage loans	4,174	4,721
Limited partnership interests	4,309	4,967
Short-term, at fair value (amortized cost \$2,914 and \$2,393)	2,914	2,393
Other	3,138	3,067
<b>Total investments</b>	<b>82,563</b>	<b>81,155</b>
Cash	889	675
Premium installment receivables, net	5,384	5,237
Deferred policy acquisition costs	3,377	3,372
Reinsurance recoverables, net	7,500	7,621
Accrued investment income	611	624
Property and equipment, net	990	1,024
Goodwill	1,219	1,243
Other assets	2,920	1,937
Separate Accounts	4,780	5,039
Assets held for sale	--	15,593
<b>Total assets</b>	<b>\$ 110,233</b>	<b>\$ 123,520</b>
<b>Liabilities</b>		
Reserve for property-liability insurance claims and claims expense	\$ 22,317	\$ 21,857
Reserve for life-contingent contract benefits	12,688	12,386
Contractholder funds	23,472	24,304
Unearned premiums	11,217	10,932
Claim payments outstanding	851	631
Deferred income taxes	1,146	635
Other liabilities and accrued expenses	5,044	5,156
Long-term debt	5,846	6,201
Separate Accounts	4,780	5,039
Liabilities held for sale	--	14,899
<b>Total liabilities</b>	<b>87,361</b>	<b>102,040</b>
<b>Equity</b>		
Preferred stock and additional capital paid-in, \$1 par value, 72.2 thousand and 32.3 thousand shares issued and outstanding, \$1,805 and \$807.5 aggregate liquidation preference	1,746	780
Common stock, \$.01 par value, 900 million issued, 434 million and 449 million shares outstanding	9	9
Additional capital paid-in	3,035	3,143
Retained income	36,532	35,580
Deferred ESOP expense	(31)	(31)
Treasury stock, at cost (466 million and 451 million shares)	(19,985)	(19,047)
Accumulated other comprehensive income:		
Unrealized net capital gains and losses:		
Unrealized net capital gains and losses on fixed income securities with OTTI	72	50
Other unrealized net capital gains and losses	2,461	1,698
Unrealized adjustment to DAC, DSI and insurance reserves	(383)	(102)
<b>Total unrealized net capital gains and losses</b>	<b>2,150</b>	<b>1,646</b>
Unrealized foreign currency translation adjustments	35	38
Unrecognized pension and other postretirement benefit cost	(619)	(638)
<b>Total accumulated other comprehensive income</b>	<b>1,566</b>	<b>1,046</b>
<b>Total shareholders' equity</b>	<b>22,872</b>	<b>21,480</b>
<b>Total liabilities and shareholders' equity</b>	<b>\$ 110,233</b>	<b>\$ 123,520</b>

**THE ALLSTATE CORPORATION AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

(\$ in millions)

	Six months ended	
	June 30,	
	2014	2013
	(unaudited)	
<b>Cash flows from operating activities</b>		
Net income	\$ 1,245	\$ 1,143
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation, amortization and other non-cash items	189	180
Realized capital gains and losses	(294)	(493)
Loss on extinguishment of debt	1	480
Loss (gain) on disposition of operations	50	(2)
Interest credited to contractholder funds	519	656
Changes in:		
Policy benefits and other insurance reserves	103	(607)
Unearned premiums	287	165
Deferred policy acquisition costs	(77)	(107)
Premium installment receivables, net	(152)	(81)
Reinsurance recoverables, net	(39)	327
Income taxes	(195)	283
Other operating assets and liabilities	(436)	(391)
<b>Net cash provided by operating activities</b>	<b>1,201</b>	<b>1,553</b>
<b>Cash flows from investing activities</b>		
Proceeds from sales:		
Fixed income securities	14,205	10,461
Equity securities	2,744	1,742
Limited partnership interests	802	438
Mortgage loans	10	20
Other investments	81	38
Investment collections:		
Fixed income securities	1,730	3,658

Mortgage loans	726	475
Other investments	107	171
Investment purchases		
Fixed income securities	(15,802)	(10,637)
Equity securities	(2,668)	(2,010)
Limited partnership interests	(653)	(477)
Mortgage loans	(109)	(314)
Other investments	(395)	(538)
Change in short-term investments, net	(60)	(423)
Change in other investments, net	49	91
Purchases of property and equipment, net	(124)	(43)
Disposition of operations	378	--
Net cash provided by investing activities	<u>1,021</u>	<u>2,652</u>
<b>Cash flows from financing activities</b>		
Change in short-term debt	--	500
Proceeds from issuance of long-term debt	--	1,481
Repayment of long-term debt	(355)	(2,540)
Proceeds from issuance of preferred stock	965	278
Contractholder fund deposits	666	1,119
Contractholder fund withdrawals	(1,922)	(4,273)
Dividends paid on common stock	(238)	(119)
Dividends paid on preferred stock	(25)	--
Treasury stock purchases	(1,257)	(897)
Shares reissued under equity incentive plans, net	149	60
Excess tax benefits on share-based payment arrangements	18	29
Other	(9)	(15)
Net cash used in financing activities	<u>(2,008)</u>	<u>(4,377)</u>
<b>Net increase (decrease) in cash</b>	<u>214</u>	<u>(172)</u>
<b>Cash at beginning of period</b>	<u>675</u>	<u>806</u>
<b>Cash at end of period</b>	<u>\$ 889</u>	<u>\$ 634</u>

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#### Definitions of Non-GAAP Measures

We believe that investors' understanding of Allstate's performance is enhanced by our disclosure of the following non-GAAP measures. Our methods for calculating these measures may differ from those used by other companies and therefore comparability may be limited.

**Operating income** is net income available to common shareholders, excluding:

- realized capital gains and losses, after-tax, except for periodic settlements and accruals on non-hedge derivative instruments, which are reported with realized capital gains and losses but included in operating income,
- valuation changes on embedded derivatives that are not hedged, after-tax,
- amortization of deferred policy acquisition costs (DAC) and deferred sales inducements (DSI), to the extent they resulted from the recognition of certain realized capital gains and losses or valuation changes on embedded derivatives that are not hedged, after-tax,
- amortization of purchased intangible assets, after-tax,
- gain (loss) on disposition of operations, after-tax, and
- adjustments for other significant non-recurring, infrequent or unusual items, when (a) the nature of the charge or gain is such that it is reasonably unlikely to recur within two years, or (b) there has been no similar charge or gain within the prior two years.

Net income available to common shareholders is the GAAP measure that is most directly comparable to operating income.

We use operating income as an important measure to evaluate our results of operations. We believe that the measure provides investors with a valuable measure of the company's ongoing performance because it reveals trends in our insurance and financial services business that may be obscured by the net effect of realized capital gains and losses, valuation changes on embedded derivatives that are not hedged, amortization of purchased intangible assets, gain (loss) on disposition of operations and adjustments for other significant non-recurring, infrequent or unusual items. Realized capital gains and losses, valuation changes on embedded derivatives that are not hedged and gain (loss) on disposition of operations may vary significantly between periods and are generally driven by business decisions and external economic developments such as capital market conditions, the timing of which is unrelated to the insurance underwriting process. Consistent with our intent to protect results or earn additional income, operating income includes periodic settlements and accruals on certain derivative instruments that are reported in realized capital gains and losses because they do not qualify for hedge accounting or are not designated as hedges for accounting purposes. These instruments are used for economic hedges and to replicate fixed income securities, and by including them in operating income, we are appropriately reflecting their trends in our performance and in a manner consistent with the economically hedged investments, product attributes (e.g. net investment income and interest credited to contractholder funds) or replicated investments. Amortization of purchased intangible assets is excluded because it relates to the acquisition purchase price and is not indicative of our underlying insurance business results or trends. Non-recurring items are excluded because, by their nature, they are not indicative of our business or economic trends. Accordingly, operating income excludes the effect of items that tend to be highly variable from period to period and highlights the results from ongoing operations and the underlying profitability of our business. A byproduct of excluding these items to determine operating income is the transparency and understanding of their significance to net income variability and profitability while recognizing these or similar items may recur in subsequent periods. Operating income is used by management along with the other components of net income available to common shareholders to assess our performance. We use adjusted measures of operating income and operating income per diluted common share in incentive compensation. Therefore, we believe it is useful for investors to evaluate net income available to common shareholders, operating income and their components separately and in the aggregate when reviewing and evaluating our performance. We note that investors, financial analysts, financial and business media organizations and rating agencies utilize operating income results in their evaluation of our and our industry's financial performance and in their investment decisions, recommendations and communications as it represents a reliable, representative and consistent measurement of the industry and the company and management's performance. We note that the price to earnings multiple commonly used by insurance investors as a forward-looking valuation technique uses operating income as the denominator. Operating income should not be considered a substitute for net income available to common shareholders and does not reflect the overall profitability of our business.

The following table reconciles operating income and net income available to common shareholders.

(\$ in millions, except per share data)

	For the three months ended June 30,							
	Property-Liability		Allstate Financial		Consolidated		Per diluted common share	
	2014	2013	2014	2013	2014	2013	2014	2013
<b>Operating income</b>	\$ 364	\$ 433	\$ 165	\$ 157	\$ 445	\$ 529	\$ 1.01	\$ 1.12
Realized capital gains and losses, after-tax	161	197	(6)	37	154	234	0.35	0.50
Valuation changes on embedded derivatives that are not hedged, after-tax	--	--	(3)	3	(3)	3	(0.01)	0.01
DAC and DSI amortization relating to realized capital gains and losses and valuation changes on embedded derivatives that are not hedged, after-tax	--	--	--	(4)	--	(4)	--	(0.01)
Reclassification of periodic settlements and accruals on non-hedge derivative instruments, after-tax	2	1	1	(4)	3	(3)	0.01	(0.01)



Amortization of purchased intangible assets, after-tax	(11)	(13)	--	--	(11)	(13)	(0.03)	(0.03)
Gain (loss) on disposition of operations, after-tax	38	(1)	(12)	1	26	--	0.06	--
Loss on extinguishment of debt, after-tax	--	--	--	--	--	(312)	--	(0.66)
<b>Net income available to common shareholders</b>	<u>\$ 554</u>	<u>\$ 617</u>	<u>\$ 145</u>	<u>\$ 190</u>	<u>\$ 614</u>	<u>\$ 434</u>	<u>\$ 1.39</u>	<u>\$ 0.92</u>

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(\$ in millions, except per share data)

	For the six months ended June 30,							
	Property-Liability		Allstate Financial		Consolidated		Per diluted common share	
	2014	2013	2014	2013	2014	2013	2014	2013
<b>Operating income</b>	\$ 832	\$ 989	\$ 354	\$ 301	\$ 1,033	\$ 1,176	\$ 2.31	\$ 2.46
Realized capital gains and losses, after-tax	195	270	(6)	49	189	319	0.43	0.67
Valuation changes on embedded derivatives that are not hedged, after-tax	--	--	(14)	(3)	(14)	(3)	(0.03)	(0.01)
DAC and DSI amortization relating to realized capital gains and losses and valuation changes on embedded derivatives that are not hedged, after-tax	--	--	--	(3)	--	(3)	--	(0.01)
Reclassification of periodic settlements and accruals on non-hedge derivative instruments, after-tax	4	2	1	(10)	5	(8)	0.01	(0.02)
Amortization of purchased intangible assets, after-tax	(22)	(27)	--	--	(22)	(27)	(0.05)	(0.05)
Gain (loss) on disposition of operations, after-tax	38	(1)	(28)	2	10	1	0.02	--
Loss on extinguishment of debt, after-tax	--	--	--	--	--	(312)	--	(0.65)
<b>Net income available to common shareholders</b>	<u>\$ 1,047</u>	<u>\$ 1,233</u>	<u>\$ 307</u>	<u>\$ 336</u>	<u>\$ 1,201</u>	<u>\$ 1,143</u>	<u>\$ 2.69</u>	<u>\$ 2.39</u>

**Operating income return on common shareholders' equity** is a ratio that uses a non-GAAP measure. It is calculated by dividing the rolling 12-month operating income by the average of common shareholders' equity at the beginning and at the end of the 12-months, after excluding the effect of unrealized net capital gains and losses. Return on common shareholders' equity is the most directly comparable GAAP measure. We use operating income as the numerator for the same reasons we use operating income, as discussed above. We use average common shareholders' equity excluding the effect of unrealized net capital gains and losses for the denominator as a representation of common shareholders' equity primarily attributable to the company's earned and realized business operations because it eliminates the effect of items that are unrealized and vary significantly between periods due to external economic developments such as capital market conditions like changes in equity prices and interest rates, the amount and timing of which are unrelated to the insurance underwriting process. We use it to supplement our evaluation of net income available to common shareholders and return on common shareholders' equity because it excludes the effect of items that tend to be highly variable from period to period. We believe that this measure is useful to investors and that it provides a valuable tool for investors when considered along with net income return on common shareholders' equity because it eliminates the after-tax effects of realized and unrealized net capital gains and losses that can fluctuate significantly from period to period and that are driven by economic developments, the magnitude and timing of which are generally not influenced by management. In addition, it eliminates non-recurring items that are not indicative of our ongoing business or economic trends. A byproduct of excluding the items noted above to determine operating income return on common shareholders' equity from return on common shareholders' equity is the transparency and understanding of their significance to return on common shareholders' equity variability and profitability while recognizing these or similar items may recur in subsequent periods. Therefore, we believe it is useful for investors to have operating income return on common shareholders' equity and return on common shareholders' equity when evaluating our performance. We note that investors, financial analysts, financial and business media organizations and rating agencies utilize operating income return on common shareholders' equity results in their evaluation of our and our industry's financial performance and in their investment decisions, recommendations and communications as it represents a reliable, representative and consistent measurement of the industry and the company and management's utilization of capital. Operating income return on common shareholders' equity should not be considered a substitute for return on common shareholders' equity and does not reflect the overall profitability of our business.

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The following tables reconcile return on common shareholders' equity and operating income return on common shareholders' equity.

(\$ in millions)	For the twelve months ended June 30,	
	2014	2013
<b>Return on common shareholders' equity</b>		
Numerator:		
Net income available to common shareholders	\$ <u>2,321</u>	\$ <u>2,260</u>
Denominator:		
Beginning common shareholders' equity	\$ 19,591	\$ 19,475
Ending common shareholders' equity <sup>(1)</sup>	21,126	19,591
Average common shareholders' equity	\$ <u>20,359</u>	\$ <u>19,533</u>
Return on common shareholders' equity	<u>11.4%</u>	<u>11.6%</u>
<b>Operating income return on common shareholders' equity</b>		
Numerator:		
Operating income	\$ <u>2,527</u>	\$ <u>2,182</u>
Denominator:		
Beginning common shareholders' equity	\$ 19,591	\$ 19,475
Unrealized net capital gains and losses	1,651	2,070
Adjusted beginning common shareholders' equity	17,940	17,405
Ending common shareholders' equity	21,126	19,591
Unrealized net capital gains and losses	2,150	1,651
Adjusted ending common shareholders' equity	18,976	17,940
Average adjusted common shareholders' equity	\$ <u>18,458</u>	\$ <u>17,673</u>
Operating income return on common shareholders' equity	<u>13.7%</u>	<u>12.3%</u>

<sup>(1)</sup> Excludes equity related to preferred stock of \$1,746 million and \$278 million as of June 30, 2014 and 2013, respectively.

**Underwriting income** is calculated as premiums earned, less claims and claims expense ("losses"), amortization of DAC, operating costs and expenses and restructuring and related charges as determined using GAAP. Management uses this measure in its evaluation of the results of operations to analyze the profitability of our Property-Liability insurance operations separately from investment results. It is also an integral component of incentive compensation. It is useful for investors to evaluate the components of income separately and in the aggregate when reviewing performance. Net income available to common shareholders is the most directly comparable GAAP measure. Underwriting income should not be considered a substitute for net income available to common shareholders and does not reflect the overall profitability of our business. A reconciliation of Property-Liability underwriting income to net income available to common shareholders is provided in the "Business Results" page.

**Combined ratio excluding the effect of catastrophes, prior year reserve reestimates and amortization of purchased intangible assets ("underlying combined ratio")** is a non-GAAP ratio, which is computed as the difference between four GAAP operating ratios: the combined ratio, the effect of catastrophes on the combined ratio, the effect of prior year non-catastrophe reserve reestimates on the combined ratio, and the effect of amortization of purchased intangible assets on the combined ratio. We believe that this ratio is useful to investors and it is used by management to reveal the trends in our Property-Liability business that may be obscured by catastrophe losses, prior year reserve reestimates and amortization of purchased intangible assets. Catastrophe losses cause our loss trends to vary significantly between periods as a result of their incidence of occurrence and magnitude, and can have a significant impact on the combined ratio. Prior year reserve reestimates are caused by unexpected loss development on historical reserves. Amortization of purchased intangible assets relates to the acquisition purchase price and is not indicative of our underlying insurance business results or trends. We believe it is useful for investors to evaluate these components separately and in the aggregate when reviewing our underwriting performance. We also provide it to facilitate a comparison to our outlook on the underlying combined ratio. The most directly comparable GAAP measure is the combined ratio. The underlying combined ratio should not be considered a substitute for the combined ratio and does not reflect the overall underwriting profitability of our business.

The following table reconciles the Property-Liability underlying combined ratio to the Property-Liability combined ratio.

	Three months ended June 30,		Six months ended June 30,	
	2014	2013	2014	2013
<b>Combined ratio excluding the effect of catastrophes, prior year reserve reestimates and amortization of purchased intangible assets ("underlying combined ratio")</b>	84.7	86.9	86.6	87.3
Effect of catastrophe losses	13.0	9.4	9.7	7.4
Effect of prior year non-catastrophe reserve reestimates	(0.6)	(0.5)	(0.4)	(0.3)
Effect of amortization of purchased intangible assets	0.3	0.3	0.2	0.3
<b>Combined ratio</b>	<u>97.4</u>	<u>96.1</u>	<u>96.1</u>	<u>94.7</u>
Effect of prior year catastrophe reserve reestimates	<u>0.5</u>	<u>(0.3)</u>	<u>0.3</u>	<u>(0.4)</u>

Underwriting margin is calculated as 100% minus the combined ratio.

In this news release, we provide our outlook range on the Property-Liability 2014 underlying combined ratio. A reconciliation of this measure to the combined ratio is not possible on a forward-looking basis because it is not possible to provide a reliable forecast of catastrophes. Future prior year reserve reestimates are expected to be zero because reserves are determined based on our best estimate of ultimate loss reserves as of the reporting date.

The following table reconciles the Allstate brand underlying combined ratio to the Allstate brand combined ratio.

	Three months ended June 30,		Six months ended June 30,	
	2014	2013	2014	2013
<b>Underlying combined ratio</b>	83.0	85.4	84.7	85.8
Effect of catastrophe losses	13.1	9.8	9.8	7.7
Effect of prior year non-catastrophe reserve reestimates	(0.7)	(0.7)	(0.5)	(0.5)
<b>Combined ratio</b>	<u>95.4</u>	<u>94.5</u>	<u>94.0</u>	<u>93.0</u>
Effect of prior year catastrophe reserve reestimates	<u>0.6</u>	<u>(0.2)</u>	<u>0.4</u>	<u>(0.2)</u>

The following table reconciles the Allstate brand auto underlying combined ratio to the Allstate brand auto combined ratio.

	Three months ended June 30,		Six months ended June 30,	
	2014	2013	2014	2013
<b>Underlying combined ratio</b>	91.8	94.1	92.8	93.6
Effect of catastrophe losses	4.1	1.9	2.3	1.5
Effect of prior year non-catastrophe reserve reestimates	(0.5)	(1.3)	(0.7)	(0.8)
<b>Combined ratio</b>	<u>95.4</u>	<u>94.7</u>	<u>94.4</u>	<u>94.3</u>
Effect of prior year catastrophe reserve reestimates	<u>(0.1)</u>	<u>(0.5)</u>	<u>--</u>	<u>(0.9)</u>

The following table reconciles the Allstate brand homeowners underlying combined ratio to the Allstate brand homeowners combined ratio.

	Three months ended June 30,		Six months ended June 30,	
	2014	2013	2014	2013
<b>Underlying combined ratio</b>	60.2	62.7	63.0	64.2
Effect of catastrophe losses	38.7	32.5	30.0	25.6
Effect of prior year non-catastrophe reserve reestimates	(0.3)	--	(0.1)	0.4
<b>Combined ratio</b>	<u>98.6</u>	<u>95.2</u>	<u>92.9</u>	<u>90.2</u>
Effect of prior year catastrophe reserve reestimates	<u>2.4</u>	<u>1.0</u>	<u>1.5</u>	<u>1.4</u>

The following table reconciles the Encompass brand underlying combined ratio to the Encompass brand combined ratio.

	Three months ended June 30,		Six months ended June 30,	
	2014	2013	2014	2013
<b>Underlying combined ratio</b>	94.8	92.7	93.3	95.2
Effect of catastrophe losses	23.7	10.1	17.5	7.4
Effect of prior year non-catastrophe reserve reestimates	0.7	(0.4)	0.1	(0.3)
<b>Combined ratio</b>	<u>119.2</u>	<u>102.4</u>	<u>110.9</u>	<u>102.3</u>
Effect of prior year catastrophe reserve reestimates	<u>0.3</u>	<u>(1.0)</u>	<u>--</u>	<u>(0.8)</u>

The following table reconciles the Esurance brand underlying combined ratio to the Esurance brand combined ratio.

	Three months ended		Six months ended	
	June 30,		June 30,	
	2014	2013	2014	2013
<b>Underlying combined ratio</b>	107.7	112.9	115.7	111.6
Effect of catastrophe losses	2.7	1.6	1.6	1.4
Effect of prior year non-catastrophe reserve reestimates	(1.4)	--	(1.1)	--
Effect of amortization of purchased intangible assets	3.3	5.2	3.3	5.3
<b>Combined ratio</b>	<u>112.3</u>	<u>119.7</u>	<u>119.5</u>	<u>118.3</u>

**Book value per common share, excluding the impact of unrealized net capital gains and losses on fixed income securities**, is a ratio that uses a non-GAAP measure. It is calculated by dividing common shareholders' equity after excluding the impact of unrealized net capital gains and losses on fixed income securities and related DAC, DSI and life insurance reserves by total common shares outstanding plus dilutive potential common shares outstanding. We use the trend in book value per common share, excluding the impact of unrealized net capital gains and losses on fixed income securities, in conjunction with book value per common share to identify and analyze the change in net worth attributable to management efforts between periods. We believe the non-GAAP ratio is useful to investors because it eliminates the effect of items that can fluctuate significantly from period to period and are generally driven by economic developments, primarily capital market conditions, the magnitude and timing of which are generally not influenced by management, and we believe it enhances understanding and comparability of performance by highlighting underlying business activity and profitability drivers. We note that book value per common share, excluding the impact of unrealized net capital gains and losses on fixed income securities, is a measure commonly used by insurance investors as a valuation technique. Book value per common share is the most directly comparable GAAP measure. Book value per common share, excluding the impact of unrealized net capital gains and losses on fixed income securities, should not be considered a substitute for book value per common share, and does not reflect the recorded net worth of our business. The following table shows the reconciliation.

(\$ in millions, except per share data)

	As of June 30,	
	2014	2013
<b>Book value per common share</b>		
Numerator:		
Common shareholders' equity	\$ 21,126	\$ 19,591
Denominator:		
Common shares outstanding and dilutive potential common shares outstanding	440.4	470.6
Book value per common share	\$ 47.97	\$ 41.63
<b>Book value per common share, excluding the impact of unrealized net capital gains and losses on fixed income securities</b>		
Numerator:		
Common shareholders' equity	\$ 21,126	\$ 19,591
Unrealized net capital gains and losses on fixed income securities	1,690	1,489
Adjusted common shareholders' equity	\$ 19,436	\$ 18,102
Denominator:		
Common shares outstanding and dilutive potential common shares outstanding	440.4	470.6
Book value per common share, excluding the impact of unrealized net capital gains and losses on fixed income securities	\$ 44.13	\$ 38.47

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#### Forward-Looking Statements and Risk Factors

This news release contains forward-looking statements about our outlook for the Property-Liability combined ratio excluding the effect of catastrophes, prior year reserve reestimates and amortization of purchased intangible assets for 2014. These statements are subject to the Private Securities Litigation Reform Act of 1995 and are based on management's estimates, assumptions and projections. Actual results may differ materially from those projected based on the risk factors described below.

- Premiums written and premiums earned, the denominator of the underlying combined ratio, may be materially less than projected. Policyholder attrition may be greater than anticipated resulting in a lower amount of insurance in force.
- Unanticipated increases in the severity or frequency of auto insurance claims may adversely affect our underwriting results. Changes in the severity or frequency of claims may affect the profitability of our Allstate Protection segment. Changes in bodily injury claim severity are driven primarily by inflation in the medical sector of the economy and litigation. Changes in auto physical damage claim severity are driven primarily by inflation in auto repair costs, auto parts prices and used car prices. The short-term level of claim frequency we experience may vary from period to period and may not be sustainable over the longer term. A decline in gas prices, increase in miles driven, and higher unemployment are examples of factors leading to a short-term frequency change. A significant long-term increase in claim frequency could have an adverse effect on our underwriting results.

We undertake no obligation to publicly correct or update any forward-looking statements. This news release contains unaudited financial information.

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# THE ALLSTATE CORPORATION

## Investor Supplement Second Quarter 2014

The consolidated financial statements and financial exhibits included herein are unaudited. These consolidated financial statements and exhibits should be read in conjunction with the consolidated financial statements and notes thereto included in the most recent Annual Report on Form 10-K and Quarterly Reports on Form 10-Q. The results of operations for interim periods should not be considered indicative of results to be expected for the full year.

Measures used in these financial statements and exhibits that are not based on generally accepted accounting principles ("non-GAAP") are denoted with an asterisk (\*) the first time they appear. These measures are defined on the page "Definitions of Non-GAAP Measures" and are reconciled to the most directly comparable generally accepted accounting principles ("GAAP") measure herein.



**Allstate**<sup>®</sup>  
You're in good hands.

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**THE ALLSTATE CORPORATION**  
**Investor Supplement - Second Quarter 2014**  
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**THE ALLSTATE CORPORATION**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**  
(\$ in millions, except per share data)

	Three months ended				Six months ended			
	June 30, 2014	March 31, 2014	Dec. 31, 2013	Sept. 30, 2013	June 30, 2013	March 31, 2013	June 30, 2014	June 30, 2013
<b>Revenues</b>								
Property-liability insurance premiums	\$ 7,204	\$ 7,064	\$ 7,014	\$ 6,972	\$ 6,862	\$ 6,770	\$ 14,268	\$ 13,632
Life and annuity premiums and contract charges	518	607	610	584	579	579	1,125	1,158
Net investment income	898	959	1,026	950	984	983	1,857	1,967
Realized capital gains and losses:								
Total other-than-temporary impairment losses	(44)	(80)	(29)	(96)	(55)	(27)	(124)	(82)
Portion of loss recognized in other comprehensive income	(1)	(1)	(1)	8	(5)	(10)	(2)	(15)
Net other-than-temporary impairment losses recognized in earnings	(45)	(81)	(30)	(88)	(60)	(37)	(126)	(97)
Sales and other realized capital gains and losses	285	135	172	47	422	168	420	590
Total realized capital gains and losses	240	54	142	(41)	362	131	294	493
Total revenues	<u>8,860</u>	<u>8,684</u>	<u>8,792</u>	<u>8,465</u>	<u>8,787</u>	<u>8,463</u>	<u>17,544</u>	<u>17,250</u>
<b>Costs and expenses</b>								
Property-liability insurance claims and claims expense	5,142	4,759	4,283	4,427	4,741	4,460	9,901	9,201
Life and annuity contract benefits	413	488	490	498	471	458	901	929
Interest credited to contractholder funds	212	307	305	317	311	345	519	656
Amortization of deferred policy acquisition costs	1,035	1,035	1,069	1,026	961	946	2,070	1,907
Operating costs and expenses	1,023	1,094	1,258	937	1,090	1,102	2,117	2,192
Restructuring and related charges	4	6	11	13	20	26	10	46
Loss on extinguishment of debt	1	-	2	9	480	-	1	480
Interest expense	84	87	87	83	99	98	171	197
Total costs and expenses	<u>7,914</u>	<u>7,776</u>	<u>7,505</u>	<u>7,310</u>	<u>8,173</u>	<u>7,435</u>	<u>15,690</u>	<u>15,608</u>
Gain (loss) on disposition of operations	9	(59)	(44)	(646)	-	2	(50)	2
<b>Income from operations before income tax expense</b>	955	849	1,243	509	614	1,030	1,804	1,644
Income tax expense	310	249	422	193	180	321	559	501
<b>Net income</b>	<u>\$ 645</u>	<u>\$ 600</u>	<u>\$ 821</u>	<u>\$ 316</u>	<u>\$ 434</u>	<u>\$ 709</u>	<u>\$ 1,245</u>	<u>\$ 1,143</u>
Preferred stock dividends	31	13	11	6	-	-	44	-
<b>Net income available to common shareholders</b>	<u>\$ 614</u>	<u>\$ 587</u>	<u>\$ 810</u>	<u>\$ 310</u>	<u>\$ 434</u>	<u>\$ 709</u>	<u>\$ 1,201</u>	<u>\$ 1,143</u>
<b>Earnings per common share: <sup>(1)</sup></b>								
Net income available to common shareholders per common share -	\$ 1.41	\$ 1.31	\$ 1.79	\$ 0.67	\$ 0.93	\$ 1.49	\$ 2.73	\$ 2.42

<b>Basic</b>								
<b>Weighted average common shares - Basic</b>	<u>434.3</u>	<u>446.4</u>	<u>452.8</u>	<u>461.1</u>	<u>468.3</u>	<u>475.4</u>	<u>440.4</u>	<u>471.9</u>
<b>Net income available to common shareholders per common share - Diluted</b>	<u>\$ 1.39</u>	<u>\$ 1.30</u>	<u>\$ 1.76</u>	<u>\$ 0.66</u>	<u>\$ 0.92</u>	<u>\$ 1.47</u>	<u>\$ 2.69</u>	<u>\$ 2.39</u>
<b>Weighted average common shares - Diluted</b>	<u>440.7</u>	<u>452.8</u>	<u>459.6</u>	<u>467.1</u>	<u>473.8</u>	<u>480.8</u>	<u>446.8</u>	<u>477.3</u>
<b>Cash dividends declared per common share</b>	<u>\$ 0.28</u>	<u>\$ 0.28</u>	<u>\$ 0.25</u>	<u>\$ 0.25</u>	<u>\$ 0.25</u>	<u>\$ 0.25</u>	<u>\$ 0.56</u>	<u>\$ 0.50</u>

<sup>(1)</sup> In accordance with GAAP, the quarter and year-to-date per share amounts are calculated discretely. Therefore, the sum of each quarter may not equal the year-to-date amount.

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**THE ALLSTATE CORPORATION**  
**CONTRIBUTION TO INCOME**  
(\$ in millions, except per share data)

	Three months ended				Six months ended			
	June 30, 2014	March 31, 2014	Dec. 31, 2013	Sept. 30, 2013	June 30, 2013	March 31, 2013	June 30, 2014	June 30, 2013
<b>Contribution to income</b>								
Operating income before the impact of restructuring and related charges	\$ 448	\$ 592	\$ 789	\$ 721	\$ 542	\$ 664	\$ 1,040	\$ 1,206
Restructuring and related charges, after-tax	<u>(3)</u>	<u>(4)</u>	<u>(8)</u>	<u>(8)</u>	<u>(13)</u>	<u>(17)</u>	<u>(7)</u>	<u>(30)</u>
Operating income *	445	588	781	713	529	647	1,033	1,176
Realized capital gains and losses, after-tax	154	35	94	(28)	234	85	189	319
Valuation changes on embedded derivatives that are not hedged, after-tax	(3)	(11)	(3)	(10)	3	(6)	(14)	(3)
DAC and DSI amortization relating to realized capital gains and losses and valuation changes on embedded derivatives that are not hedged, after-tax	-	-	(3)	1	(4)	1	-	(3)
DAC and DSI unlocking relating to realized capital gains and losses, after-tax	-	-	-	7	-	-	-	-
Reclassification of periodic settlements and accruals on non-hedge derivative instruments, after-tax	3	2	1	-	(3)	(5)	5	(8)
Amortization of purchased intangible assets, after-tax	(11)	(11)	(15)	(13)	(13)	(14)	(22)	(27)
Gain (loss) on disposition of operations, after-tax	26	(16)	(44)	(472)	-	1	10	1
Loss on extinguishment of debt, after-tax	-	-	(1)	(6)	(312)	-	-	(312)
Postretirement benefits curtailment gain, after-tax	-	-	-	118	-	-	-	-
Net income available to common shareholders	<u>\$ 614</u>	<u>\$ 587</u>	<u>\$ 810</u>	<u>\$ 310</u>	<u>\$ 434</u>	<u>\$ 709</u>	<u>\$ 1,201</u>	<u>\$ 1,143</u>
<b>Income per common share - Diluted <sup>(1)</sup></b>								
Operating income before the impact of restructuring and related charges	\$ 1.02	\$ 1.31	\$ 1.72	\$ 1.54	\$ 1.14	\$ 1.38	\$ 2.33	\$ 2.53
Restructuring and related charges, after-tax	<u>(0.01)</u>	<u>(0.01)</u>	<u>(0.02)</u>	<u>(0.01)</u>	<u>(0.02)</u>	<u>(0.03)</u>	<u>(0.02)</u>	<u>(0.07)</u>
Operating income	1.01	1.30	1.70	1.53	1.12	1.35	2.31	2.46
Realized capital gains and losses, after-tax	0.35	0.08	0.21	(0.06)	0.50	0.18	0.43	0.67
Valuation changes on embedded derivatives that are not hedged, after-tax	(0.01)	(0.02)	(0.01)	(0.02)	0.01	(0.02)	(0.03)	(0.01)
DAC and DSI amortization relating to realized capital gains and losses and valuation changes on embedded derivatives that are not hedged, after-tax	-	-	(0.01)	-	(0.01)	-	-	(0.01)
DAC and DSI unlocking relating to realized capital gains and losses, after-tax	-	-	-	0.01	-	-	-	-
Reclassification of periodic settlements and accruals on non-hedge derivative instruments, after-tax	0.01	-	-	-	(0.01)	(0.01)	0.01	(0.02)
Amortization of purchased intangible assets, after-tax	(0.03)	(0.02)	(0.03)	(0.03)	(0.03)	(0.03)	(0.05)	(0.05)
Gain (loss) on disposition of operations, after-tax	0.06	(0.04)	(0.10)	(1.01)	-	-	0.02	-
Loss on extinguishment of debt, after-tax	-	-	-	(0.01)	(0.66)	-	-	(0.65)
Postretirement benefits curtailment gain, after-tax	-	-	-	0.25	-	-	-	-

Net income available to common shareholders	\$ <u>1.39</u>	\$ <u>1.30</u>	\$ <u>1.76</u>	\$ <u>0.66</u>	\$ <u>0.92</u>	\$ <u>1.47</u>	\$ <u>2.69</u>	\$ <u>2.39</u>
Weighted average common shares - Diluted	<u>440.7</u>	<u>452.8</u>	<u>459.6</u>	<u>467.1</u>	<u>473.8</u>	<u>480.8</u>	<u>446.8</u>	<u>477.3</u>

<sup>(1)</sup> In accordance with GAAP, the quarter and year-to-date per share amounts are calculated discretely. Therefore, the sum of each quarter may not equal the year-to-date amount.

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**THE ALLSTATE CORPORATION**  
**REVENUES**  
(\$ in millions)

	Three months ended				Six months ended			
	June 30, 2014	March 31, 2014	Dec. 31, 2013	Sept. 30, 2013	June 30, 2013	March 31, 2013	June 30, 2014	June 30, 2013
<b>Property-Liability</b>								
Property-Liability insurance premiums	\$ 7,204	\$ 7,064	\$ 7,014	\$ 6,972	\$ 6,862	\$ 6,770	\$ 14,268	\$ 13,632
Net investment income	351	312	382	309	343	341	663	684
Realized capital gains and losses	250	53	128	(26)	305	112	303	417
<b>Total Property-Liability revenues</b>	<b>7,805</b>	<b>7,429</b>	<b>7,524</b>	<b>7,255</b>	<b>7,510</b>	<b>7,223</b>	<b>15,234</b>	<b>14,733</b>
<b>Allstate Financial</b>								
Life and annuity premiums and contract charges	518	607	610	584	579	579	1,125	1,158
Net investment income	538	640	637	633	633	635	1,178	1,268
Realized capital gains and losses	(10)	1	14	(16)	57	19	(9)	76
<b>Total Allstate Financial revenues</b>	<b>1,046</b>	<b>1,248</b>	<b>1,261</b>	<b>1,201</b>	<b>1,269</b>	<b>1,233</b>	<b>2,294</b>	<b>2,502</b>
<b>Corporate and Other</b>								
Service fees <sup>(1)</sup>	1	2	3	3	2	1	3	3
Net investment income	9	7	7	8	8	7	16	15
Realized capital gains and losses	-	-	-	1	-	-	-	-
<b>Total Corporate and Other revenues before reclassification of services fees</b>	<b>10</b>	<b>9</b>	<b>10</b>	<b>12</b>	<b>10</b>	<b>8</b>	<b>19</b>	<b>18</b>
Reclassification of service fees <sup>(1)</sup>	(1)	(2)	(3)	(3)	(2)	(1)	(3)	(3)
<b>Total Corporate and Other revenues</b>	<b>9</b>	<b>7</b>	<b>7</b>	<b>9</b>	<b>8</b>	<b>7</b>	<b>16</b>	<b>15</b>
<b>Consolidated revenues</b>	<b>\$ 8,860</b>	<b>\$ 8,684</b>	<b>\$ 8,792</b>	<b>\$ 8,465</b>	<b>\$ 8,787</b>	<b>\$ 8,463</b>	<b>\$ 17,544</b>	<b>\$ 17,250</b>

<sup>(1)</sup> For presentation in the Consolidated Statements of Operations, service fees of the Corporate and Other segment are reclassified to Operating costs and expenses.

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**THE ALLSTATE CORPORATION**  
**CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**  
(\$ in millions)

	June 30, 2014	March 31, 2014	Dec. 31, 2013	Sept. 30, 2013	June 30, 2013		June 30, 2014	March 31, 2014	Dec. 31, 2013	Sept. 30, 2013	June 30, 2013
<b>Assets</b>						<b>Liabilities</b>					
Investments						Reserve for property-liability insurance claims and claims expense	\$ 22,317	\$ 21,985	\$ 21,857	\$ 20,983	\$ 20,989
Fixed income securities, at fair value (amortized cost \$59,447, \$58,587, \$59,008, \$58,129 and \$68,475)	62,634	\$ 61,161	\$ 60,910	\$ 60,295	\$ 71,039	Reserve for life-contingent contract benefits	12,688	12,435	12,386	12,590	14,242
Equity securities, at fair value (cost \$4,658, \$4,575, \$4,473, \$4,370 and \$4,237)	5,394	5,297	5,097	4,812	4,505	Contractholder funds	23,472	23,989	24,304	24,476	36,357
Mortgage loans	4,174	4,472	4,721	4,817	6,413	Unearned premiums	11,217	10,821	10,932	11,016	10,510
Limited partnership interests <sup>(2)</sup>	4,309	5,024	4,967	5,091	4,941	Claim payments outstanding	851	785	631	702	745
Short-term, at fair value (amortized cost \$2,914, \$2,573,						Deferred income taxes	1,146	886	635	440	250
						Other liabilities and accrued expenses	5,044	5,566	5,156	5,245	6,055
						Short-term debt	-	-	-	-	500
						Long-term debt	5,846	6,200	6,201	6,217	5,475
						Separate Accounts	4,780	4,878	5,039	4,928	6,488

	\$2,393, \$2,694 and \$2,646)	2,914	2,573	2,393	2,694	2,646	Liabilities held for sale	-	14,641	14,899	14,908	-
Other Total investments		<u>3,138</u>	<u>3,163</u>	<u>3,067</u>	<u>2,774</u>	<u>2,771</u>	Total liabilities	<u>87,361</u>	<u>102,186</u>	<u>102,040</u>	<u>101,505</u>	<u>101,611</u>
		82,563	81,690	81,155	80,483	92,315	<b>Equity</b>					
							Preferred stock and additional capital paid-in, 72.2 thousand, 62.2 thousand, 32.3 thousand, 26.9 thousand and 11.5 thousand outstanding	1,746	1,505	780	650	278
							Common stock, 434 million, 434 million, 449 million, 456 million, and 465 million shares outstanding	9	9	9	9	9
							Additional capital paid-in	3,035	3,017	3,143	3,127	3,105
							Retained income	36,532	36,041	35,580	34,885	34,691
							Deferred ESOP expense	(31)	(31)	(31)	(39)	(39)
							Treasury stock, at cost (466 million, 466 million, 451 million, 444 million and 435 million)	(19,985)	(19,922)	(19,047)	(18,662)	(18,225)
							Accumulated other comprehensive income:					
							Unrealized net capital gains and losses:					
							Unrealized net capital gains and losses on fixed income securities with other-than-temporary impairments	72	66	50	33	36
							Other unrealized net capital gains and losses	2,461	2,271	1,698	1,804	1,794
Cash	889	1,170	675	1,069	634		Unrealized adjustment to DAC, DSI and insurance reserves	(383)	(246)	(102)	(123)	(179)
Premium installment receivables, net	5,384	5,271	5,237	5,341	5,116		Total unrealized net capital gains and losses	2,150	2,091	1,646	1,714	1,651
Deferred policy acquisition costs	3,377	3,316	3,372	3,286	3,914		Unrealized foreign currency translation adjustments	35	22	38	50	37
Reinsurance recoverables, net <sup>(1)</sup>	7,500	7,512	7,621	6,938	8,346		Unrecognized pension and other postretirement benefit cost	(619)	(627)	(638)	(954)	(1,638)
Accrued investment income	611	610	624	617	773		Total accumulated other comprehensive income	1,566	1,486	1,046	810	50
Property and equipment, net	990	1,024	1,024	993	971		Total shareholders' equity	22,872	22,105	21,480	20,780	19,869
Goodwill	1,219	1,243	1,243	1,243	1,239		Total liabilities and shareholders' equity	\$ 110,233	\$ 124,291	\$ 123,520	\$ 122,285	\$ 121,480
Other assets <sup>(2)</sup>	2,920	2,187	1,937	1,810	1,684							
Separate Accounts	4,780	4,878	5,039	4,928	6,488							
Assets held for sale	-	15,390	15,593	15,577	-							
Total assets	\$ 110,233	\$ 124,291	\$ 123,520	\$ 122,285	\$ 121,480							

<sup>(1)</sup> Reinsurance recoverables of unpaid losses related to Property-Liability were \$4,695, \$4,671 million, \$4,664 million, \$3,652 million and \$3,613 million as of June 30, 2014, March 31, 2014, December 31, 2013, September 30, 2013 and June 30, 2013, respectively.

<sup>(2)</sup> Tax credit funds, which totaled \$592 million as of June 30, 2014, were reclassified from limited partnership interests to other assets as of June 30, 2014.

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**THE ALLSTATE CORPORATION**  
**BOOK VALUE PER COMMON SHARE**  
(\$ in millions, except per share data)

	June 30, 2014	March 31, 2014	Dec. 31, 2013	Sept. 30, 2013	June 30, 2013	March 31, 2013
<b>Book value per common share</b>						
Numerator:						
Common shareholders' equity <sup>(1)</sup>	\$ 21,126	\$ 20,600	\$ 20,700	\$ 20,130	\$ 19,591	\$ 20,619
Denominator:						
Common shares outstanding and dilutive potential common shares outstanding	440.4	441.1	456.9	462.9	470.6	474.4
Book value per common share	\$ 47.97	\$ 46.70	\$ 45.31	\$ 43.49	\$ 41.63	\$ 43.46
<b>Book value per common share, excluding the impact of unrealized net capital gains and losses on fixed income securities *</b>						
Numerator:						
Common shareholders' equity	\$ 21,126	\$ 20,600	\$ 20,700	\$ 20,130	\$ 19,591	\$ 20,619
Unrealized net capital gains and losses on fixed income securities	1,690	1,640	1,258	1,445	1,489	2,486
Adjusted common shareholders' equity	\$ 19,436	\$ 18,960	\$ 19,442	\$ 18,685	\$ 18,102	\$ 18,133
Denominator:						
Common shares outstanding and dilutive potential common shares outstanding	440.4	441.1	456.9	462.9	470.6	474.4
Book value per common share, excluding the impact of unrealized net capital gains and losses on fixed income securities	\$ 44.13	\$ 42.98	\$ 42.55	\$ 40.37	\$ 38.47	\$ 38.22

<sup>(1)</sup> Excludes equity related to preferred stock of \$1,746 million, \$1,505 million, \$780 million, \$650 million and \$278 million as of June 30, 2014, March 31, 2014, December 31, 2013, September 30, 2013 and June 30, 2013, respectively.

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**THE ALLSTATE CORPORATION**  
**RETURN ON COMMON SHAREHOLDERS' EQUITY**  
(\$ in millions)

Twelve months ended

	June 30, 2014	March 31, 2014	Dec. 31, 2013	Sept. 30, 2013	June 30, 2013	March 31, 2013
<b>Return on Common Shareholders' Equity</b>						
Numerator:						
Net income available to common shareholders <sup>(1)</sup>	\$ <u>2,321</u>	\$ <u>2,141</u>	\$ <u>2,263</u>	\$ <u>1,847</u>	\$ <u>2,260</u>	\$ <u>2,249</u>
Denominator:						
Beginning common shareholders' equity	\$ 19,591	\$ 20,619	\$ 20,580	\$ 20,837	\$ 19,475	\$ 19,182
Ending common shareholders' equity	21,126	20,600	20,700	20,130	19,591	20,619
Average common shareholders' equity <sup>(2)</sup>	\$ <u>20,359</u>	\$ <u>20,610</u>	\$ <u>20,640</u>	\$ <u>20,484</u>	\$ <u>19,533</u>	\$ <u>19,901</u>
Return on common shareholders' equity	<u>11.4 %</u>	<u>10.4 %</u>	<u>11.0 %</u>	<u>9.0 %</u>	<u>11.6 %</u>	<u>11.3 %</u>
<b>Operating Income Return on Common Shareholders' Equity *</b>						
Numerator:						
Operating income <sup>(1)</sup>	\$ <u>2,527</u>	\$ <u>2,611</u>	\$ <u>2,670</u>	\$ <u>2,178</u>	\$ <u>2,182</u>	\$ <u>2,085</u>
Denominator:						
Beginning common shareholders' equity	\$ 19,591	\$ 20,619	\$ 20,580	\$ 20,837	\$ 19,475	\$ 19,182
Unrealized net capital gains and losses	1,651	2,905	2,834	2,880	2,070	1,874
Adjusted beginning common shareholders' equity	<u>17,940</u>	<u>17,714</u>	<u>17,746</u>	<u>17,957</u>	<u>17,405</u>	<u>17,308</u>
Ending common shareholders' equity	21,126	20,600	20,700	20,130	19,591	20,619
Unrealized net capital gains and losses	2,150	2,091	1,646	1,714	1,651	2,905
Adjusted ending common shareholders' equity	<u>18,976</u>	<u>18,509</u>	<u>19,054</u>	<u>18,416</u>	<u>17,940</u>	<u>17,714</u>
Average adjusted common shareholders' equity <sup>(2)</sup>	\$ <u>18,458</u>	\$ <u>18,112</u>	\$ <u>18,400</u>	\$ <u>18,187</u>	\$ <u>17,673</u>	\$ <u>17,511</u>
Operating income return on common shareholders' equity	<u>13.7 %</u>	<u>14.4 %</u>	<u>14.5 %</u>	<u>12.0 %</u>	<u>12.3 %</u>	<u>11.9 %</u>

<sup>(1)</sup> Net income available to common shareholders and operating income reflect a trailing twelve-month period.

<sup>(2)</sup> Average common shareholders' equity and average adjusted common shareholders' equity are determined using a two-point average, with the beginning and ending common shareholders' equity and adjusted common shareholders' equity, respectively, for the twelve-month period as data points.

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**THE ALLSTATE CORPORATION**  
**DEBT TO CAPITAL**  
(\$ in millions)

	June 30, 2014	March 31, 2014	Dec. 31, 2013	Sept. 30, 2013	June 30, 2013	March 31, 2013
<b>Debt</b>						
Short-term debt	\$ -	\$ -	\$ -	\$ -	\$ 500	\$ -
Long-term debt	5,846	6,200	6,201	6,217	5,475	6,556
Total debt	<u>\$ 5,846</u>	<u>\$ 6,200</u>	<u>\$ 6,201</u>	<u>\$ 6,217</u>	<u>\$ 5,975</u>	<u>\$ 6,556</u>
<b>Capital resources</b>						
Debt	\$ 5,846	\$ 6,200	\$ 6,201	\$ 6,217	\$ 5,975	\$ 6,556
Shareholders' equity						
Preferred stock and additional capital paid-in	1,746	1,505	780	650	278	-
Common stock	9	9	9	9	9	9
Additional capital paid-in	3,035	3,017	3,143	3,127	3,105	3,028
Retained income	36,532	36,041	35,580	34,885	34,691	34,375
Deferred ESOP expense	(31)	(31)	(31)	(39)	(39)	(39)
Treasury stock	(19,985)	(19,922)	(19,047)	(18,662)	(18,225)	(18,033)
Unrealized net capital gains and losses	2,150	2,091	1,646	1,714	1,651	2,905
Unrealized foreign currency translation adjustments	35	22	38	50	37	58

Unrecognized pension and other postretirement benefit cost	(619)	(627)	(638)	(954)	(1,638)	(1,684)
Total shareholders' equity	22,872	22,105	21,480	20,780	19,869	20,619
Total capital resources	\$ 28,718	\$ 28,305	\$ 27,681	\$ 26,997	\$ 25,844	\$ 27,175
Ratio of debt to shareholders' equity	25.6 %	28.0 %	28.9 %	29.9 %	30.1 %	31.8 %
Ratio of debt to capital resources	20.4 %	21.9 %	22.4 %	23.0 %	23.1 %	24.1 %

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**THE ALLSTATE CORPORATION**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(\$ in millions)

	Three months ended				Six months ended			
	June 30, 2014	March 31, 2014	Dec. 31, 2013	Sept. 30, 2013	June 30, 2013	March 31, 2013	June 30, 2014	June 30, 2013
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>								
Net income	\$ 645	\$ 600	\$ 821	\$ 316	\$ 434	\$ 709	\$ 1,245	\$ 1,143
Adjustments to reconcile net income to net cash provided by operating activities:								
Depreciation, amortization and other non-cash items	91	98	122	66	93	87	189	180
Realized capital gains and losses	(240)	(54)	(142)	41	(362)	(131)	(294)	(493)
Loss on extinguishment of debt	1	-	2	9	480	-	1	480
(Gain) loss on disposition of operations	(9)	59	44	646	-	(2)	50	(2)
Interest credited to contractholder funds	212	307	305	317	311	345	519	656
Changes in:								
Policy benefits and other insurance reserves	121	(18)	732	(180)	(93)	(514)	103	(607)
Unearned premiums	379	(92)	(68)	505	311	(146)	287	165
Deferred policy acquisition costs	(80)	3	(60)	(101)	(77)	(30)	(77)	(107)
Premium installment receivables, net	(106)	(46)	95	(219)	(59)	(22)	(152)	(81)
Reinsurance recoverables, net	6	(45)	(1,023)	(33)	(79)	406	(39)	327
Income taxes	(127)	(68)	118	172	6	277	(195)	283
Other operating assets and liabilities	(166)	(270)	225	(21)	(152)	(239)	(436)	(391)
Net cash provided by operating activities	727	474	1,171	1,518	813	740	1,201	1,553
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>								
Proceeds from sales								
Fixed income securities	7,722	6,483	5,889	4,893	4,987	5,474	14,205	10,461
Equity securities	1,416	1,328	942	489	1,532	210	2,744	1,742
Limited partnership interests	564	238	369	238	278	160	802	438
Mortgage loans	-	10	4	-	18	2	10	20
Other investments	51	30	58	55	23	15	81	38
Investment collections								
Fixed income securities	881	849	1,029	1,221	1,913	1,745	1,730	3,658
Mortgage loans	402	324	237	308	238	237	726	475
Other investments	57	50	62	42	117	54	107	171
Investment purchases								
Fixed income securities	(9,550)	(6,252)	(7,442)	(6,008)	(4,553)	(6,084)	(15,802)	(10,637)
Equity securities	(1,338)	(1,330)	(1,112)	(555)	(1,693)	(317)	(2,668)	(2,010)
Limited partnership interests	(376)	(277)	(401)	(434)	(222)	(255)	(653)	(477)
Mortgage loans	(107)	(2)	(115)	(109)	(239)	(75)	(109)	(314)
Other investments	(152)	(243)	(204)	(342)	(342)	(196)	(395)	(538)
Change in short-term investments, net	(249)	189	117	(121)	385	(808)	(60)	(423)
Change in other investments, net	13	36	5	1	57	34	49	91
Purchases of property and equipment, net	(69)	(55)	(91)	(73)	17	(60)	(124)	(43)
Disposition and acquisition of operations	380	(2)	-	(24)	-	-	378	-
Net cash provided by (used in) investing activities	(355)	1,376	(653)	(419)	2,516	136	1,021	2,652
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>								
Change in short-term debt	-	-	-	(500)	500	-	-	500
Proceeds from issuance of long-term debt	-	-	4	786	989	492	-	1,481
Repayment of long-term debt	(354)	(1)	(22)	(65)	(2,540)	-	(355)	(2,540)
Proceeds from issuance of preferred stock	240	725	130	373	278	-	965	278
Contractholder fund deposits	263	403	566	489	528	591	666	1,119
Contractholder fund withdrawals	(838)	(1,084)	(1,098)	(1,185)	(3,014)	(1,259)	(1,922)	(4,273)
Dividends paid on common stock	(125)	(113)	(115)	(118)	(119)	-	(238)	(119)
Dividends paid on preferred stock	(13)	(12)	(6)	-	-	-	(25)	-
Treasury stock purchases	(142)	(1,115)	(449)	(488)	(158)	(739)	(1,257)	(897)
Shares reissued under equity incentive plans, net	72	77	62	48	43	17	149	60
Excess tax benefits on share-based payment arrangements	5	13	5	4	6	23	18	29
Other	(3)	(6)	(2)	5	(28)	13	(9)	(15)
Net cash used in financing activities	(895)	(1,113)	(925)	(651)	(3,515)	(862)	(2,008)	(4,377)
Cash classified as held for sale	242	(242)	13	(13)	-	-	-	-

NET INCREASE (DECREASE) IN CASH  
CASH AT BEGINNING OF PERIOD  
CASH AT END OF PERIOD

(281)	495	(394)	435	(186)	14	214	(172)
1,170	675	1,069	634	820	806	675	806
<u>\$ 889</u>	<u>\$ 1,170</u>	<u>\$ 675</u>	<u>\$ 1,069</u>	<u>\$ 634</u>	<u>\$ 820</u>	<u>\$ 889</u>	<u>\$ 634</u>

8

**THE ALLSTATE CORPORATION**  
**ANALYSIS OF DEFERRED POLICY ACQUISITION COSTS**  
(\$ in millions)

**Change in Deferred Policy Acquisition Costs**  
**For the three months ended June 30, 2014**

	Beginning balance March 31, 2014	DAC classified as held for sale beginning balance	Total DAC including those classified as held for sale	Acquisition costs deferred	Amortization before adjustments	Amortization relating to realized capital gains and losses and valuation changes on embedded derivatives that are not hedged <sup>(2)</sup>	Effect of unrealized capital gains and losses	DAC sold in LBL disposition	Ending balance June 30, 2014
<b>Property-Liability</b>	\$ 1,626	\$ -	\$ 1,626	\$ 1,047	\$ (969)	\$ -	\$ -	\$ -	\$ 1,704
<b>Allstate Financial:</b>									
Traditional life and accident and health	714	13	727	42	(29)	-	-	(13)	727
Interest-sensitive life	934	674	1,608	28	(35)	(2)	(26)	(674)	899
Fixed annuity	42	27	69	-	(1)	1	(2)	(20)	47
Subtotal	<u>1,690</u>	<u>714</u>	<u>2,404</u>	<u>70</u>	<u>(65)</u>	<u>(1)</u>	<u>(28)</u>	<u>(707)</u>	<u>1,673</u>
<b>Consolidated</b>	<u>\$ 3,316</u>	<u>\$ 714</u>	<u>\$ 4,030</u>	<u>\$ 1,117</u>	<u>\$ (1,034)</u>	<u>\$ (1)</u>	<u>\$ (28)</u>	<u>\$ (707)</u>	<u>\$ 3,377</u>

**Change in Deferred Policy Acquisition Costs**  
**For the three months ended June 30, 2013**

	Beginning balance March 31, 2013	Acquisition costs deferred	Amortization before adjustments	Amortization relating to realized capital gains and losses and valuation changes on embedded derivatives that are not hedged <sup>(2)</sup>	Effect of unrealized capital gains and losses	Ending balance June 30, 2013
<b>Property-Liability</b>	\$ 1,398	\$ 953	\$ (890)	\$ -	\$ -	\$ 1,461
<b>Allstate Financial:</b>						
Traditional life and accident and health	681	39	(26)	-	-	694
Interest-sensitive life	1,549	37	(35)	(3)	159	1,707
Fixed annuity	32	7	(4)	(3)	20	52
Subtotal	<u>2,262</u>	<u>83</u>	<u>(65)</u>	<u>(6)</u>	<u>179</u>	<u>2,453</u>
<b>Consolidated</b>	<u>\$ 3,660</u>	<u>\$ 1,036</u>	<u>\$ (955)</u>	<u>\$ (6)</u>	<u>\$ 179</u>	<u>\$ 3,914</u>

(1) Amortization before adjustments reflects total DAC amortization before amortization/accretion related to realized capital gains and losses and valuation changes on embedded derivatives that are not hedged and amortization acceleration/deceleration for changes in assumptions.

(2) Included as a component of amortization of DAC on the Consolidated Statements of Operations.

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(\$ in millions)

	Change in Deferred Policy Acquisition Costs For the six months ended June 30, 2014									Reconciliation of Deferred Policy Acquisition Costs as of June 30, 2014		
	Beginning balance Dec. 31, 2013	DAC classified as held for sale beginning balance	Total DAC including those classified as held for sale	Acquisition costs deferred <sup>(2)</sup>	Amortization before adjustments <sup>(1)(2)</sup>	Amortization relating to realized capital gains and losses and valuation changes on embedded derivatives that are not hedged <sup>(2)</sup>	Effect of unrealized capital gains and losses	DAC sold in LBL disposition	Ending balance June 30, 2014	DAC before	Impact of	DAC after
										impact of unrealized capital gains and losses	unrealized capital gains and losses	unrealized capital gains and losses
<b>Property-Liability</b>	\$ 1,625	\$ -	\$ 1,625	\$ 2,009	\$ (1,930)	\$ -	\$ -	\$ -	\$ 1,704	\$ 1,704	\$ -	\$ 1,704
<b>Allstate Financial:</b>												
Traditional life and accident and health	711	13	724	81	(65)	-	-	(13)	727	727	-	727
Interest-sensitive life	991	700	1,691	56	(69)	(4)	(101)	(674)	899	1,068	(169)	899
Fixed annuity	45	30	75	-	(5)	3	(6)	(20)	47	58	(11)	47
Subtotal	1,747	743	2,490	137	(139)	(1)	(107)	(707)	1,673	1,853	(180)	1,673
<b>Consolidated</b>	\$ 3,372	\$ 743	\$ 4,115	\$ 2,146	\$ (2,069)	\$ (1)	\$ (107)	\$ (707)	\$ 3,377	\$ 3,557	\$ (180)	\$ 3,377

	Change in Deferred Policy Acquisition Costs For the six months ended June 30, 2013						Reconciliation of Deferred Policy Acquisition Costs as of June 30, 2013			
	Beginning balance Dec. 31, 2012	Acquisition costs deferred <sup>(2)</sup>	Amortization before adjustments <sup>(1)(2)</sup>	Amortization relating to realized capital gains and losses and valuation changes on embedded derivatives that are not hedged <sup>(2)</sup>	Effect of unrealized capital gains and losses	Ending balance June 30, 2013	DAC before impact of	Impact of	DAC after	
							unrealized capital gains and losses	unrealized capital gains and losses	unrealized capital gains and losses	
<b>Property-Liability</b>	\$ 1,396	\$ 1,826	\$ (1,761)	\$ -	\$ -	\$ 1,461	\$ 1,461	\$ -	\$ 1,461	
<b>Allstate Financial:</b>										
Traditional life and accident and health	671	78	(55)	-	-	694	694	-	694	
Interest-sensitive life	1,529	95	(79)	(3)	165	1,707	1,888	(181)	1,707	
Fixed annuity	25	12	(7)	(2)	24	52	62	(10)	52	
Subtotal	2,225	185	(141)	(5)	189	2,453	2,644	(191)	2,453	
<b>Consolidated</b>	\$ 3,621	\$ 2,011	\$ (1,902)	\$ (5)	\$ 189	\$ 3,914	\$ 4,105	\$ (191)	\$ 3,914	

- (1) Amortization before adjustments reflects total DAC amortization before amortization/accretion related to realized capital gains and losses and valuation changes on embedded derivatives that are not hedged and amortization acceleration/deceleration for changes in assumptions.  
(2) Included as a component of amortization of DAC on the Consolidated Statements of Operations.  
(3) Annual deferred costs in 2013 included agent compensation of approximately \$2.9 billion compared to an average annual cost of \$2.7 billion in the three preceding years. The 2014 agent compensation plan is resulting in total compensation in line with 2013. Agent compensation was recognized at an increasing level during 2013 as more agents met the success factors.

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**THE ALLSTATE CORPORATION  
PROPERTY-LIABILITY RESULTS**  
(\$ in millions, except ratios)

	Three months ended				Six months ended			
	June 30, 2014	March 31, 2014	Dec. 31, 2013	Sept. 30, 2013	June 30, 2013	March 31, 2013	June 30, 2014	June 30, 2013
Premiums written	\$ 7,547	\$ 6,969	\$ 6,950	\$ 7,438	\$ 7,151	\$ 6,625	\$ 14,516	\$ 13,776
(Increase) decrease in unearned premiums	(397)	112	84	(518)	(293)	155	(285)	(138)
Other	54	(17)	(20)	52	4	(10)	37	(6)
Premiums earned	7,204	7,064	7,014	6,972	6,862	6,770	14,268	13,632
Claims and claims expense	(5,142)	(4,759)	(4,283)	(4,427)	(4,741)	(4,460)	(9,901)	(9,201)
Amortization of deferred policy acquisition costs	(969)	(961)	(984)	(929)	(890)	(871)	(1,930)	(1,761)
Operating costs and expenses	(901)	(968)	(942)	(910)	(943)	(957)	(1,869)	(1,900)
Restructuring and related charges	(3)	(4)	(11)	(9)	(19)	(24)	(7)	(43)
Underwriting income *	189	372	794	697	269	458	561	727
Net investment income	351	312	382	309	343	341	663	684
Periodic settlements and accruals on non-hedge derivative instruments	(3)	(3)	(2)	(2)	(2)	(1)	(6)	(3)
Amortization of purchased intangible assets	17	17	23	21	20	21	34	41
Income tax expense on operations	(190)	(230)	(404)	(340)	(197)	(263)	(420)	(460)
Operating income	364	468	793	685	433	556	832	989
Realized capital gains and losses, after-tax	161	34	86	(17)	197	73	195	270
Reclassification of periodic settlements and accruals on non-hedge derivative instruments, after-tax	2	2	1	1	1	1	4	2
Amortization of purchased intangible	(11)	(11)	(15)	(13)	(13)	(14)	(22)	(27)

assets, after-tax								
Gain (loss) on disposition of operations, after-tax	<u>38</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>(1)</u>	<u>-</u>	<u>38</u>	<u>(1)</u>
Net income available to common shareholders	<u>\$ 554</u>	<u>\$ 493</u>	<u>\$ 865</u>	<u>\$ 656</u>	<u>\$ 617</u>	<u>\$ 616</u>	<u>\$ 1,047</u>	<u>\$ 1,233</u>
Catastrophe losses	<u>\$ 936</u>	<u>\$ 445</u>	<u>\$ 117</u>	<u>\$ 128</u>	<u>\$ 647</u>	<u>\$ 359</u>	<u>\$ 1,381</u>	<u>\$ 1,006</u>
Operating ratios								
Claims and claims expense ("loss") ratio	<u>71.4</u>	<u>67.4</u>	<u>61.1</u>	<u>63.5</u>	<u>69.1</u>	<u>65.9</u>	<u>69.4</u>	<u>67.5</u>
Expense ratio	<u>26.0</u>	<u>27.3</u>	<u>27.6</u>	<u>26.5</u>	<u>27.0</u>	<u>27.3</u>	<u>26.7</u>	<u>27.2</u>
Combined ratio	<u>97.4</u>	<u>94.7</u>	<u>88.7</u>	<u>90.0</u>	<u>96.1</u>	<u>93.2</u>	<u>96.1</u>	<u>94.7</u>
Combined ratio excluding the effect of catastrophes *	<u>84.4</u>	<u>88.4</u>	<u>87.0</u>	<u>88.2</u>	<u>86.7</u>	<u>87.9</u>	<u>86.4</u>	<u>87.3</u>
Effect of catastrophe losses on combined ratio	<u>13.0</u>	<u>6.3</u>	<u>1.7</u>	<u>1.8</u>	<u>9.4</u>	<u>5.3</u>	<u>9.7</u>	<u>7.4</u>
Combined ratio	<u>97.4</u>	<u>94.7</u>	<u>88.7</u>	<u>90.0</u>	<u>96.1</u>	<u>93.2</u>	<u>96.1</u>	<u>94.7</u>
Combined ratio excluding the effect of catastrophes, prior year reserve reestimates and amortization of purchased intangible assets ("underlying")	<u>84.7</u>	<u>88.4</u>	<u>87.5</u>	<u>86.9</u>	<u>86.9</u>	<u>87.7</u>	<u>86.6</u>	<u>87.3</u>
Effect of catastrophe losses on combined ratio	<u>13.0</u>	<u>6.3</u>	<u>1.7</u>	<u>1.8</u>	<u>9.4</u>	<u>5.3</u>	<u>9.7</u>	<u>7.4</u>
Effect of prior year reserve reestimates on combined ratio	<u>(0.1)</u>	<u>(0.2)</u>	<u>(0.9)</u>	<u>0.5</u>	<u>(0.8)</u>	<u>(0.6)</u>	<u>(0.1)</u>	<u>(0.7)</u>
Effect of catastrophe losses included in prior year reserve reestimates on combined ratio	<u>(0.5)</u>	<u>-</u>	<u>0.1</u>	<u>0.5</u>	<u>0.3</u>	<u>0.5</u>	<u>(0.3)</u>	<u>0.4</u>
Effect of amortization of purchased intangible assets on combined ratio	<u>0.3</u>	<u>0.2</u>	<u>0.3</u>	<u>0.3</u>	<u>0.3</u>	<u>0.3</u>	<u>0.2</u>	<u>0.3</u>
Combined ratio	<u>97.4</u>	<u>94.7</u>	<u>88.7</u>	<u>90.0</u>	<u>96.1</u>	<u>93.2</u>	<u>96.1</u>	<u>94.7</u>
Effect of restructuring and related charges on combined ratio	<u>-</u>	<u>0.1</u>	<u>0.2</u>	<u>0.1</u>	<u>0.3</u>	<u>0.4</u>	<u>-</u>	<u>0.3</u>
Effect of Discontinued Lines and Coverages on combined ratio	<u>0.1</u>	<u>-</u>	<u>-</u>	<u>1.9</u>	<u>0.1</u>	<u>-</u>	<u>0.1</u>	<u>0.1</u>

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**THE ALLSTATE CORPORATION**  
**PROPERTY-LIABILITY UNDERWRITING RESULTS BY AREA OF BUSINESS**  
(\$ in millions)

	Three months ended				Six months ended			
	June 30, 2014	March 31, 2014	Dec. 31, 2013	Sept. 30, 2013	June 30, 2013	March 31, 2013	June 30, 2014	June 30, 2013
<b>Property-Liability Underwriting Summary</b>								
Allstate Protection	\$ 192	\$ 375	\$ 795	\$ 831	\$ 273	\$ 462	\$ 567	\$ 735
Discontinued Lines and Coverages	<u>(3)</u>	<u>(3)</u>	<u>(1)</u>	<u>(134)</u>	<u>(4)</u>	<u>(4)</u>	<u>(6)</u>	<u>(8)</u>
Underwriting income	<u>\$ 189</u>	<u>\$ 372</u>	<u>\$ 794</u>	<u>\$ 697</u>	<u>\$ 269</u>	<u>\$ 458</u>	<u>\$ 561</u>	<u>\$ 727</u>
<b>Allstate Protection Underwriting Summary</b>								
Premiums written	<u>\$ 7,547</u>	<u>\$ 6,969</u>	<u>\$ 6,950</u>	<u>\$ 7,438</u>	<u>\$ 7,151</u>	<u>\$ 6,625</u>	<u>\$ 14,516</u>	<u>\$ 13,776</u>
Premiums earned	\$ 7,204	\$ 7,064	\$ 7,014	\$ 6,972	\$ 6,862	\$ 6,770	\$ 14,268	\$ 13,632
Claims and claims expense	(5,140)	(4,756)	(4,282)	(4,292)	(4,738)	(4,457)	(9,896)	(9,195)
Amortization of deferred policy acquisition costs	(969)	(961)	(984)	(929)	(890)	(871)	(1,930)	(1,761)
Operating costs and expenses	(900)	(968)	(942)	(911)	(942)	(956)	(1,868)	(1,898)
Restructuring and related charges	<u>(3)</u>	<u>(4)</u>	<u>(11)</u>	<u>(9)</u>	<u>(19)</u>	<u>(24)</u>	<u>(7)</u>	<u>(43)</u>
Underwriting income	<u>\$ 192</u>	<u>\$ 375</u>	<u>\$ 795</u>	<u>\$ 831</u>	<u>\$ 273</u>	<u>\$ 462</u>	<u>\$ 567</u>	<u>\$ 735</u>
Catastrophe losses	<u>\$ 936</u>	<u>\$ 445</u>	<u>\$ 117</u>	<u>\$ 128</u>	<u>\$ 647</u>	<u>\$ 359</u>	<u>\$ 1,381</u>	<u>\$ 1,006</u>
Operating ratios								
Loss ratio	<u>71.3</u>	<u>67.3</u>	<u>61.1</u>	<u>61.6</u>	<u>69.0</u>	<u>65.9</u>	<u>69.3</u>	<u>67.4</u>
Expense ratio	<u>26.0</u>	<u>27.4</u>	<u>27.6</u>	<u>26.5</u>	<u>27.0</u>	<u>27.3</u>	<u>26.7</u>	<u>27.2</u>
Combined ratio	<u>97.3</u>	<u>94.7</u>	<u>88.7</u>	<u>88.1</u>	<u>96.0</u>	<u>93.2</u>	<u>96.0</u>	<u>94.6</u>
Effect of catastrophe losses on combined ratio	<u>13.0</u>	<u>6.3</u>	<u>1.7</u>	<u>1.8</u>	<u>9.4</u>	<u>5.3</u>	<u>9.7</u>	<u>7.4</u>

Effect of restructuring and related charges on combined ratio	<u>-</u>	<u>0.1</u>	<u>0.2</u>	<u>0.1</u>	<u>0.3</u>	<u>0.4</u>	<u>-</u>	<u>0.3</u>
Effect of amortization of purchased intangible assets on combined ratio	<u>0.2</u>	<u>0.2</u>	<u>0.3</u>	<u>0.3</u>	<u>0.3</u>	<u>0.3</u>	<u>0.2</u>	<u>0.3</u>
<b>Discontinued Lines and Coverages Underwriting Summary</b>								
Premiums written	\$ <u>-</u>	\$ <u>-</u>	\$ <u>-</u>	\$ <u>-</u>	\$ <u>-</u>	\$ <u>-</u>	\$ <u>-</u>	\$ <u>-</u>
Premiums earned	\$ <u>-</u>	\$ <u>-</u>	\$ <u>-</u>	\$ <u>-</u>	\$ <u>-</u>	\$ <u>-</u>	\$ <u>-</u>	\$ <u>-</u>
Claims and claims expense	<u>(2)</u>	<u>(3)</u>	<u>(1)</u>	<u>(135)</u>	<u>(3)</u>	<u>(3)</u>	<u>(5)</u>	<u>(6)</u>
Operating costs and expenses	<u>(1)</u>	<u>-</u>	<u>-</u>	<u>1</u>	<u>(1)</u>	<u>(1)</u>	<u>(1)</u>	<u>(2)</u>
Underwriting loss	\$ <u>(3)</u>	\$ <u>(3)</u>	\$ <u>(1)</u>	\$ <u>(134)</u>	\$ <u>(4)</u>	\$ <u>(4)</u>	\$ <u>(6)</u>	\$ <u>(8)</u>
Effect of Discontinued Lines and Coverages on the Property-Liability combined ratio	<u>0.1</u>	<u>-</u>	<u>-</u>	<u>1.9</u>	<u>0.1</u>	<u>-</u>	<u>0.1</u>	<u>0.1</u>
<b>Underwriting Income by Brand</b>								
Allstate brand	\$ 299	\$ 478	\$ 814	\$ 871	\$ 346	\$ 520	\$ 777	\$ 866
Encompass brand	(59)	(8)	41	19	(7)	(6)	(67)	(13)
Esurance brand	(45)	(93)	(56)	(54)	(61)	(47)	(138)	(108)
Answer Financial	(3)	(2)	(4)	(5)	(5)	(5)	(5)	(10)
Underwriting income	\$ <u>192</u>	\$ <u>375</u>	\$ <u>795</u>	\$ <u>831</u>	\$ <u>273</u>	\$ <u>462</u>	\$ <u>567</u>	\$ <u>735</u>

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**THE ALLSTATE CORPORATION**  
**PROPERTY-LIABILITY PREMIUMS WRITTEN BY BRAND**  
(\$ in millions)

	Three months ended				Six months ended			
	June 30, 2014	March 31, 2014	Dec. 31, 2013	Sept. 30, 2013	June 30, 2013	March 31, 2013	June 30, 2014	June 30, 2013
<b>Allstate brand <sup>(1)</sup></b>								
Auto	\$ 4,375	\$ 4,292	\$ 4,147	\$ 4,280	\$ 4,170	\$ 4,155	\$ 8,667	\$ 8,325
Homeowners	1,765	1,342	1,549	1,779	1,693	1,268	3,107	2,961
Other personal lines	416	351	368	417	406	348	767	754
Commercial lines	130	116	119	114	121	112	246	233
Other business lines	180	176	157	161	151	133	356	284
	<u>6,866</u>	<u>6,277</u>	<u>6,340</u>	<u>6,751</u>	<u>6,541</u>	<u>6,016</u>	<u>13,143</u>	<u>12,557</u>
<b>Encompass brand</b>								
Auto	176	151	155	172	167	147	327	314
Homeowners	136	110	115	129	120	97	246	217
Other personal lines	29	25	25	28	28	23	54	51
	<u>341</u>	<u>286</u>	<u>295</u>	<u>329</u>	<u>315</u>	<u>267</u>	<u>627</u>	<u>582</u>
<b>Esurance brand</b>								
Auto	338	404	315	357	294	342	742	636
Homeowners	1	1	-	-	-	-	2	-
Other personal lines	1	1	-	1	1	-	2	1
	<u>340</u>	<u>406</u>	<u>315</u>	<u>358</u>	<u>295</u>	<u>342</u>	<u>746</u>	<u>637</u>
<b>Allstate Protection</b>	7,547	6,969	6,950	7,438	7,151	6,625	14,516	13,776
<b>Discontinued Lines and Coverages</b>	-	-	-	-	-	-	-	-
<b>Property-Liability</b>	\$ <u>7,547</u>	\$ <u>6,969</u>	\$ <u>6,950</u>	\$ <u>7,438</u>	\$ <u>7,151</u>	\$ <u>6,625</u>	\$ <u>14,516</u>	\$ <u>13,776</u>
<b>Allstate Protection</b>								
Auto	\$ 4,889	\$ 4,847	\$ 4,617	\$ 4,809	\$ 4,631	\$ 4,644	\$ 9,736	\$ 9,275
Homeowners	1,902	1,453	1,664	1,908	1,813	1,365	3,355	3,178
Other personal lines	446	377	393	446	435	371	823	806
Commercial lines	130	116	119	114	121	112	246	233
Other business lines	180	176	157	161	151	133	356	284
	<u>\$ 7,547</u>	<u>\$ 6,969</u>	<u>\$ 6,950</u>	<u>\$ 7,438</u>	<u>\$ 7,151</u>	<u>\$ 6,625</u>	<u>\$ 14,516</u>	<u>\$ 13,776</u>
<sup>(1)</sup> Canada premiums included in Allstate brand								
Auto	\$ 250	\$ 180	\$ 199	\$ 225	\$ 245	\$ 184	\$ 430	\$ 429
Homeowners	63	40	50	58	59	38	103	97
Other personal lines	15	11	13	14	15	13	26	28

**THE ALLSTATE CORPORATION  
PROPERTY-LIABILITY  
IMPACT OF NET RATE CHANGES APPROVED ON PREMIUMS WRITTEN**

	Three months ended June 30, 2014 <sup>(1)</sup>			Three months ended March 31, 2014			Three months ended December 31, 2013		
	Number of states	Countrywide (%) <sup>(4)</sup>	State specific (%) <sup>(5)</sup>	Number of states	Countrywide (%) <sup>(4)</sup>	State specific (%) <sup>(5)</sup>	Number of states	Countrywide (%) <sup>(4)</sup>	State specific (%) <sup>(5)</sup>
<b>Allstate brand</b>									
Auto <sup>(2)</sup>	25 <sup>(6)</sup>	-	(0.2)	19	0.8	2.5	24	0.8	2.6
Homeowners	11 <sup>(7)</sup>	0.4	5.7	8 <sup>(7)</sup>	0.2	2.3	21	1.5	4.5
<b>Encompass brand</b>									
Auto	12	2.4	7.6	2	0.5	4.9	11	2.1	6.6
Homeowners	12	1.5	7.8	1	-	2.5	14	2.7	6.4
<b>Esurance brand</b>									
Auto	15	1.7	4.4	17	2.2	8.2	16	1.1	5.5
	Three months ended September 30, 2013			Three months ended June 30, 2013			Three months ended March 31, 2013		
	Number of states	Countrywide (%) <sup>(4)</sup>	State specific (%) <sup>(5)</sup>	Number of states	Countrywide (%) <sup>(4)</sup>	State specific (%) <sup>(5)</sup>	Number of states	Countrywide (%) <sup>(4)</sup>	State specific (%) <sup>(5)</sup>
<b>Allstate brand</b>									
Auto <sup>(2)</sup>	12	0.7	3.1	15	0.1	0.5	15	0.3	1.8
Homeowners	3	0.3	6.8	8	0.5	6.2	16	1.3	4.8
<b>Encompass brand</b>									
Auto	9	1.4	5.7	14	1.6	4.8	5	0.8	5.6
Homeowners	11	1.4	6.9	15	1.9	4.8	3	1.4	7.0
<b>Esurance brand</b>									
Auto	14	1.1	5.2	15	1.7	4.7	11	0.9	4.2

<sup>(1)</sup> Rate changes include changes approved based on our net cost of reinsurance. These rate changes do not reflect initial rates filed for insurance subsidiaries initially writing business. Based on historical premiums written in those states, rate changes approved for the three month period ending June 30, 2014 are estimated to total \$68 million. Rate changes do not include rating plan enhancements, including the introduction of discounts and surcharges, that result in no change in the overall rate level in the state. Allstate Brand rate changes exclude Canada and specialty auto in periods prior to first quarter 2014. In 2013, the Ontario government gave the Financial Services Commission of Ontario the authority to implement an average reduction of premium rates by 15%. The rate reductions are effective on new business beginning May 2014 and renewal contracts beginning July 2014 and represent an overall decrease of approximately 14%. This will reduce expected premiums written by approximately \$35 million and premiums earned by approximately \$11 million in 2014.

<sup>(2)</sup> Impacts of Allstate brand auto effective rate changes as a percentage of total countrywide prior year-end premiums written were 1.1%, 0.5%, 0.5%, 0.7%, 0.2% and 0.5% for the three months ended June 30, 2014, March 31, 2014, December 31, 2013, September 30, 2013, June 30, 2013 and March 31, 2013, respectively. Rate changes are included in the effective calculations in the period the rate change is effective for renewal contracts. Therefore, the Canada rate changes referred to in Note 1 will be included in the effective calculations in third quarter 2014.

<sup>(3)</sup> Impacts of Allstate brand homeowners effective rate changes as a percentage of total countrywide prior year-end premiums written were 0.5%, 1.3%, 0.4%, 0.3%, 1.2% and 1.7% for the three months ended June 30, 2014, March 31, 2014, December 31, 2013, September 30, 2013, June 30, 2013 and March 31, 2013, respectively.

<sup>(4)</sup> Represents the impact in the states where rate changes were approved during the period as a percentage of total countrywide prior year-end premiums written.

<sup>(5)</sup> Represents the impact in the states where rate changes were approved during the period as a percentage of its respective total prior year-end premiums written in those states.

<sup>(6)</sup> Includes three Canadian provinces for auto.

<sup>(7)</sup> Includes two and one Canadian provinces for homeowners for the three months ended June, 30, 2014 and March 31, 2014, respectively.

<sup>(8)</sup> Excluding Canada, countrywide rate changes were 0.5% for the three months ended June 30, 2014.

**THE ALLSTATE CORPORATION  
POLICIES IN FORCE AND OTHER STATISTICS**

	June 30, 2014	March 31, 2014	Dec. 31, 2013	Sept. 30, 2013	June 30, 2013	March 31, 2013
<b>Policies in Force (in thousands) <sup>(1)</sup></b>						
<b>Allstate Brand</b>						
Auto	19,605	19,413	19,362	19,247	19,155	19,020
Homeowners	6,069	6,063	6,077	6,077	6,097	6,136
Landlord	738	740	742	742	744	748
Renter	1,421	1,402	1,385	1,371	1,364	1,364
Condominium	648	646	645	641	640	639
Other	1,245	1,244	1,252	1,260	1,267	1,273

Other personal lines	4,052	4,032	4,024	4,014	4,015	4,024
Commercial lines	313	305	301	295	291	286
Other business lines	972	991	989	996	997	1,001
Excess and surplus	25	23	22	20	18	15
Total	31,036	30,827	30,775	30,649	30,573	30,482
<b>Encompass Brand</b>						
Auto	788	778	774	767	752	737
Homeowners	364	359	356	350	341	333
Other personal lines	124	124	125	124	124	121
Total	1,276	1,261	1,255	1,241	1,217	1,191
<b>Esurance Brand</b>						
Auto	1,399	1,375	1,286	1,254	1,207	1,151
Homeowners	2	1	-	-	-	-
Other personal lines	30	26	20	16	11	7
Total	1,431	1,402	1,306	1,270	1,218	1,158
<b>Total Policies in Force</b>	<b>33,743</b>	<b>33,490</b>	<b>33,336</b>	<b>33,160</b>	<b>33,008</b>	<b>32,831</b>
<b>Other Customer Relationships</b>						
Good Hands Roadside Members (in thousands) <sup>(2)</sup>	1,871	1,734	1,585	1,439	1,272	1,099
<b>Non-Proprietary Premiums (\$ in millions)</b>						
Ivantage <sup>(3)</sup>	\$ 1,414	\$ 1,396	\$ 1,394	\$ 1,389	\$ 1,363	\$ 1,310
Answer Financial <sup>(4)</sup>	125	139	118	122	111	126

<sup>(1)</sup> Policies in Force: Policy counts are based on items rather than customers. A multi-car customer would generate multiple item (policy) counts, even if all cars were insured under one policy. Allstate Dealer Services (service contracts and other products sold in conjunction with auto lending and vehicle sales transactions) and Partnership Marketing Group (roadside assistance products) statistics are not included in total policies in force since these are not meaningful. Additionally, non-proprietary products offered by Ivantage (insurance agency) and Answer Financial (independent insurance agency) are not included.

<sup>(2)</sup> Membership provides pay on demand access to roadside services. Fees for three months ended June 30, 2014 were \$196 thousand.

<sup>(3)</sup> Represents non-proprietary premiums under management as of the end of the period related to personal and commercial line products offered by Ivantage when an Allstate product is not available. Premiums under management are reported on a one month delay. Premiums are estimates and are reported by entities which have brokering arrangements with Allstate. Fees for the three months ended June 30, 2014 were \$18.1 million.

<sup>(4)</sup> Represents non-proprietary premiums written for the period. Fees for the three months ended June 30, 2014 were \$17.2 million.

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**THE ALLSTATE CORPORATION**  
**ALLSTATE BRAND PROFITABILITY MEASURES**  
(\$ in millions, except ratios)

	Three months ended				Six months ended			
	June 30, 2014	March 31, 2014	Dec. 31, 2013	Sept. 30, 2013	June 30, 2013	March 31, 2013	June 30, 2014	June 30, 2013
Net premiums written	\$ 6,866	\$ 6,277	\$ 6,340	\$ 6,751	\$ 6,541	\$ 6,016	\$ 13,143	\$ 12,557
Net premiums earned								
Auto	4,297	4,209	4,186	4,165	4,133	4,094	8,506	8,227
Homeowners	1,594	1,580	1,574	1,568	1,525	1,516	3,174	3,041
Other personal lines <sup>(1)</sup>	387	385	384	384	380	379	772	759
Commercial lines	121	110	115	114	113	114	231	227
Other business lines <sup>(2)</sup>	131	133	126	124	115	106	264	221
Total	6,530	6,417	6,385	6,355	6,266	6,209	12,947	12,475
Incurred losses								
Auto	3,011	2,858	2,876	2,857	2,843	2,774	5,869	5,617
Homeowners	1,212	994	656	645	1,084	914	2,206	1,998
Other personal lines	226	279	187	221	239	247	505	486
Commercial lines	78	81	77	70	69	61	159	130
Other business lines	64	63	58	60	49	47	127	96
Total	4,591	4,275	3,854	3,853	4,284	4,043	8,866	8,327
Expenses								
Auto	1,089	1,075	1,114	1,068	1,069	1,068	2,164	2,137
Homeowners	359	385	393	379	368	376	744	744
Other personal lines	105	108	115	108	113	115	213	228
Commercial lines	35	34	37	34	33	34	69	67
Other business lines	52	62	58	42	53	53	114	106
Total	1,640	1,664	1,717	1,631	1,636	1,646	3,304	3,282
Underwriting income (loss)								
Auto	197	276	196	240	221	252	473	473
Homeowners	23	201	525	544	73	226	224	299
Other personal lines	56	(2)	82	55	28	17	54	45
Commercial lines	8	(5)	1	10	11	19	3	30
Other business lines	15	8	10	22	13	6	23	19
Total	299	478	814	871	346	520	777	866



Loss ratio	70.3	66.6	60.4	60.6	68.4	65.1	68.5	66.7
Expense ratio	25.1	26.0	26.9	25.7	26.1	26.5	25.5	26.3
Combined ratio	95.4	92.6	87.3	86.3	94.5	91.6	94.0	93.0
Effect of catastrophe losses on combined ratio	13.1	6.4	1.8	1.7	9.8	5.5	9.8	7.7
Effect of prior year reserve reestimates on combined ratio	(0.1)	(0.2)	(0.6)	(1.4)	(0.9)	(0.6)	(0.1)	(0.7)
Effect of advertising expenses on combined ratio	2.7	2.4	2.3	2.7	3.2	2.7	2.6	3.0
Combined ratio excluding the effect of catastrophes and prior year reserve reestimates ("underlying")	83.0	86.4	86.1	85.4	85.4	86.2	84.7	85.8
Effect of catastrophe losses	13.1	6.4	1.8	1.7	9.8	5.5	9.8	7.7
Effect of prior year non-catastrophe reserve reestimates	(0.7)	(0.2)	(0.6)	(0.8)	(0.7)	(0.1)	(0.5)	(0.5)
Combined ratio	95.4	92.6	87.3	86.3	94.5	91.6	94.0	93.0

(1) Other personal lines include renter, condominium, landlord and other personal lines.

(2) Other business lines include Allstate Roadside Services, Allstate Dealer Services and other business lines.

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**THE ALLSTATE CORPORATION  
ALLSTATE BRAND STATISTICS <sup>(1)</sup>**

	Three months ended				Six months ended			
	June 30, 2014	March 31, 2014	Dec. 31, 2013	Sept. 30, 2013	June 30, 2013	March 31, 2013	June 30, 2014	June 30, 2013
<b>New Issued Applications</b> (in thousands) <sup>(2)</sup>								
Auto	770	714	664	720	709	656	1,484	1,365
Homeowners	192	154	157	180	167	121	346	288
<b>Average Premium - Gross Written</b> (\$) <sup>(3)</sup>								
Auto	478	473	473	467	466	464	475	465
Homeowners	1,135	1,137	1,126	1,119	1,109	1,104	1,136	1,107
<b>Average Premium - Net Earned</b> (\$) <sup>(4)</sup>								
Auto	441	435	434	433	433	430	438	432
Homeowners	1,045	1,034	1,029	1,024	990	976	1,040	983
<b>Renewal Ratio</b> (%) <sup>(5)</sup>								
Auto	89.1	89.0	88.7	88.7	88.6	88.4	89.1	88.5
Homeowners	88.3	88.2	88.1	88.0	87.5	87.2	88.3	87.3
<b>Bodily Injury Claim Frequency</b> (% change year-over-year)								
Auto	(2.8)	(0.3)	(1.7)	0.8	(1.1)	(2.4)	(1.6)	(1.7)
<b>Property Damage Claim Frequency</b> (% change year-over-year)								
Auto	(2.4)	5.1	1.4	0.6	(0.3)	(0.7)	1.2	(0.5)
<b>Auto Paid Severity</b> (% change year-over-year)								
Bodily injury	1.3	0.7	2.0	2.3	4.1	6.7	1.0	5.4
Property damage	4.4	2.7	3.2	0.8	3.7	(0.2)	3.5	1.7
<b>Homeowners Excluding Catastrophe Losses</b> (% change year-over-year)								
Claim frequency	2.3	6.1	(2.2)	(1.1)	0.6	1.2	4.2	0.9
Claim severity	5.5	8.3	0.2	(2.2)	1.3	(0.2)	6.9	0.5

(1) Statistics presented for Allstate brand exclude excess and surplus lines.

(2) New Issued Applications: Item counts of automobiles or homeowners insurance applications for insurance policies that were issued during the period, regardless of whether the customer was previously insured by another Allstate Protection brand. Does not include automobiles that are added by existing customers.

(3) Average Premium - Gross Written: Gross premiums written divided by issued item count. Gross premiums written include the impacts from discounts, surcharges and ceded reinsurance premiums and exclude the impacts from mid-term premium adjustments and premium refund accruals. Average premiums represent the appropriate policy term for each line, which is 6 months for auto and 12 months for homeowners.

(4) Average Premium - Net Earned: Earned premium divided by average policies in force for the period. Earned premium includes the impacts from mid-term premium adjustments and ceded reinsurance, but does not include impacts of premium refund accruals. Average premiums represent the appropriate policy term for each line, which is 6 months for auto and 12 months for homeowners.

(5) Renewal ratio: Renewal policies issued during the period, based on contract effective dates, divided by the total policies issued 6 months prior for auto or 12 months prior for homeowners.

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**THE ALLSTATE CORPORATION**  
**ENCOMPASS BRAND PROFITABILITY MEASURES AND STATISTICS**  
(\$ in millions, except ratios)

	Three months ended				Six months ended			
	June 30, 2014	March 31, 2014	Dec. 31, 2013	Sept. 30, 2013	June 30, 2013	March 31, 2013	June 30, 2014	June 30, 2013
Net premiums written	\$ 341	\$ 286	\$ 295	\$ 329	\$ 315	\$ 267	\$ 627	\$ 582
Net premiums earned								
Auto	\$ 162	\$ 161	\$ 155	\$ 158	\$ 158	\$ 155	\$ 323	\$ 313
Homeowners	120	117	114	111	105	100	237	205
Other personal lines	26	26	25	26	24	25	52	49
Total	<u>308</u>	<u>304</u>	<u>294</u>	<u>295</u>	<u>287</u>	<u>280</u>	<u>612</u>	<u>567</u>
Incurred losses								
Auto	\$ 134	\$ 114	\$ 114	\$ 112	\$ 117	\$ 117	\$ 248	\$ 234
Homeowners	118	86	48	63	69	62	204	131
Other personal lines	21	21	-	13	21	20	42	41
Total	<u>273</u>	<u>221</u>	<u>162</u>	<u>188</u>	<u>207</u>	<u>199</u>	<u>494</u>	<u>406</u>
Expenses								
Auto	\$ 50	\$ 48	\$ 49	\$ 47	\$ 48	\$ 47	\$ 98	\$ 95
Homeowners	37	35	35	34	33	32	72	65
Other personal lines	7	8	7	7	6	8	15	14
Total	<u>94</u>	<u>91</u>	<u>91</u>	<u>88</u>	<u>87</u>	<u>87</u>	<u>185</u>	<u>174</u>
Underwriting income (loss)								
Auto	\$ (22)	\$ (1)	\$ (8)	\$ (1)	\$ (7)	\$ (9)	\$ (23)	\$ (16)
Homeowners	(35)	(4)	31	14	3	6	(39)	9
Other personal lines	(2)	(3)	18	6	(3)	(3)	(5)	(6)
Total	<u>(59)</u>	<u>(8)</u>	<u>41</u>	<u>19</u>	<u>(7)</u>	<u>(6)</u>	<u>(67)</u>	<u>(13)</u>
Loss ratio	88.7	72.7	55.1	63.7	72.1	71.1	80.7	71.6
Expense ratio	30.5	29.9	31.0	29.9	30.3	31.0	30.2	30.7
Combined ratio	<u>119.2</u>	<u>102.6</u>	<u>86.1</u>	<u>93.6</u>	<u>102.4</u>	<u>102.1</u>	<u>110.9</u>	<u>102.3</u>
Effect of catastrophe losses on combined ratio	23.7	11.2	0.3	5.8	10.1	4.6	17.5	7.4
Effect of prior year reserve reestimates on combined ratio	1.0	(0.7)	(7.5)	(5.1)	(1.4)	(0.7)	0.1	(1.1)
Effect of advertising expenses on combined ratio	0.6	0.7	0.3	-	0.7	0.7	0.7	0.7
Combined ratio excluding the effect of catastrophes and prior year reserve reestimates ("underlying")	94.8	91.8	91.8	92.5	92.7	97.9	93.3	95.2
Effect of catastrophe losses	23.7	11.2	0.3	5.8	10.1	4.6	17.5	7.4
Effect of prior year non-catastrophe reserve reestimates	0.7	(0.4)	(6.0)	(4.7)	(0.4)	(0.4)	0.1	(0.3)
Total	<u>119.2</u>	<u>102.6</u>	<u>86.1</u>	<u>93.6</u>	<u>102.4</u>	<u>102.1</u>	<u>110.9</u>	<u>102.3</u>
Policies in Force (in thousands)								
Auto	788	778	774	767	752	737	788	752
Homeowners	364	359	356	350	341	333	364	341
Other personal lines	124	124	125	124	124	121	124	124
Total	<u>1,276</u>	<u>1,261</u>	<u>1,255</u>	<u>1,241</u>	<u>1,217</u>	<u>1,191</u>	<u>1,276</u>	<u>1,217</u>
New Issued Applications (in thousands)								
Auto	40	33	36	43	41	35	73	76
Homeowners	20	17	18	22	22	17	37	39
Average Premium - Gross Written (\$)								
Auto	888	893	886	879	872	882	890	877
Homeowners	1,437	1,440	1,392	1,390	1,362	1,346	1,438	1,355
Renewal Ratio (%)								
Auto	80.3	79.2	79.1	79.4	78.4	77.8	79.8	78.1
Homeowners	86.2	86.6	86.2	87.4	86.4	86.1	86.4	86.3

**THE ALLSTATE CORPORATION**  
**ESURANCE PROFITABILITY MEASURES AND STATISTICS**

	Three months ended				Six months ended			
	June 30, 2014	March 31, 2014	Dec. 31, 2013	Sept. 30, 2013	June 30, 2013	March 31, 2013	June 30, 2014	June 30, 2013
(\$ in millions)								
Net premiums written	\$ 340	\$ 406	\$ 315	\$ 358	\$ 295	\$ 342	\$ 746	\$ 637

Net premiums earned									
Auto	\$ 365	\$ 342	\$ 334	\$ 322	\$ 308	\$ 281	\$ 707	\$ 589	
Other personal lines	<u>1</u>	<u>1</u>	<u>1</u>	<u>-</u>	<u>1</u>	<u>-</u>	<u>2</u>	<u>1</u>	
	366	343	335	322	309	281	709	590	
Incurred losses									
Auto	\$ 275	\$ 260	\$ 266	\$ 251	\$ 246	\$ 215	\$ 535	\$ 461	
Other personal lines	<u>1</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>1</u>	<u>-</u>	<u>1</u>	<u>1</u>	
	276	260	266	251	247	215	536	462	
Expenses									
Auto	\$ 135	\$ 174	\$ 123	\$ 125	\$ 122	\$ 113	\$ 309	\$ 235	
Other personal lines	<u>-</u>	<u>2</u>	<u>2</u>	<u>-</u>	<u>1</u>	<u>-</u>	<u>2</u>	<u>1</u>	
	135	176	125	125	123	113	311	236	
Underwriting loss									
Auto	\$ (45)	\$ (92)	\$ (55)	\$ (54)	\$ (60)	\$ (47)	\$ (137)	\$ (107)	
Other personal lines	<u>-</u>	<u>(1)</u>	<u>(1)</u>	<u>-</u>	<u>(1)</u>	<u>-</u>	<u>(1)</u>	<u>(1)</u>	
	(45)	(93)	(56)	(54)	(61)	(47)	(138)	(108)	
Loss ratio	75.4	75.8	79.4	78.0	79.9	76.5	75.6	78.3	
Expense ratio	36.9	51.3	37.3	38.8	39.8	40.2	43.9	40.0	
Combined ratio	<u>112.3</u>	<u>127.1</u>	<u>116.7</u>	<u>116.8</u>	<u>119.7</u>	<u>116.7</u>	<u>119.5</u>	<u>118.3</u>	
Effect of catastrophe losses on combined ratio	2.7	0.3	0.3	0.6	1.6	1.1	1.6	1.4	
Effect of prior year reserve reestimates on combined ratio	(1.4)	(0.9)	-	-	-	-	(1.1)	-	
Effect of amortization of purchased intangible assets on combined ratio	3.3	3.5	4.5	4.7	5.2	5.3	3.3	5.3	
Effect of advertising expenses on combined ratio	14.5	28.3	12.8	14.6	16.2	16.0	21.2	16.1	
Combined ratio excluding the effect of catastrophes, prior year reserve reestimates, and amortization of purchased intangible assets ("underlying")	107.7	124.2	111.9	111.5	112.9	110.3	115.7	111.6	
Effect of catastrophe losses	2.7	0.3	0.3	0.6	1.6	1.1	1.6	1.4	
Effect of prior year non-catastrophe reserve reestimates	(1.4)	(0.9)	-	-	-	-	(1.1)	-	
Effect of amortization of purchased intangible assets	3.3	3.5	4.5	4.7	5.2	5.3	3.3	5.3	
Combined ratio	<u>112.3</u>	<u>127.1</u>	<u>116.7</u>	<u>116.8</u>	<u>119.7</u>	<u>116.7</u>	<u>119.5</u>	<u>118.3</u>	
Policies in Force (in thousands)									
Auto	1,399	1,375	1,286	1,254	1,207	1,151	1,399	1,207	
Homeowners	2	1	-	-	-	-	2	-	
Other personal lines	<u>30</u>	<u>26</u>	<u>20</u>	<u>16</u>	<u>11</u>	<u>7</u>	<u>30</u>	<u>11</u>	
	1,431	1,402	1,306	1,270	1,218	1,158	1,431	1,218	
New Issued Applications (in thousands)									
Auto	177	221	162	188	175	222	398	397	
Homeowners	1	1	-	-	-	-	2	-	
Other personal lines	<u>10</u>	<u>10</u>	<u>7</u>	<u>7</u>	<u>6</u>	<u>5</u>	<u>20</u>	<u>11</u>	
	188	232	169	195	181	227	420	408	
Average Premium - Gross Written (\$)									
Auto	497	504	483	480	481	494	503	487	
Homeowners	822	691	752	-	-	-	805	-	
Renewal Ratio (%)									
Auto	80.1	80.4	80.1	79.9	81.7	81.2	80.3	81.5	

**THE ALLSTATE CORPORATION  
AUTO PROFITABILITY MEASURES**

(\$ in millions)	Three months ended				Six months ended			
	June 30, 2014	March 31, 2014	Dec. 31, 2013	Sept. 30, 2013	June 30, 2013	March 31, 2013	June 30, 2014	June 30, 2013
Net premiums written								
Allstate brand	\$ 4,375	\$ 4,292	\$ 4,147	\$ 4,280	\$ 4,170	\$ 4,155	\$ 8,667	\$ 8,325
Encompass brand	176	151	155	172	167	147	327	314
Esurance brand	<u>338</u>	<u>404</u>	<u>315</u>	<u>357</u>	<u>294</u>	<u>342</u>	<u>742</u>	<u>636</u>
	4,889	4,847	4,617	4,809	4,631	4,644	9,736	9,275
Net premiums earned								
Allstate brand	\$ 4,297	\$ 4,209	\$ 4,186	\$ 4,165	\$ 4,133	\$ 4,094	\$ 8,506	\$ 8,227
Encompass brand	162	161	155	158	158	155	323	313

Esurance brand	365	342	334	322	308	281	707	589
	4,824	4,712	4,675	4,645	4,599	4,530	9,536	9,129
Incurring losses								
Allstate brand	\$ 3,011	\$ 2,858	\$ 2,876	\$ 2,857	\$ 2,843	\$ 2,774	\$ 5,869	\$ 5,617
Encompass brand	134	114	114	112	117	117	248	234
Esurance brand	275	260	266	251	246	215	535	461
	3,420	3,232	3,256	3,220	3,206	3,106	6,652	6,312
Expenses								
Allstate brand	\$ 1,089	\$ 1,075	\$ 1,114	\$ 1,068	\$ 1,069	\$ 1,068	\$ 2,164	\$ 2,137
Encompass brand	50	48	49	47	48	47	98	95
Esurance brand	135	174	123	125	122	113	309	235
	1,274	1,297	1,286	1,240	1,239	1,228	2,571	2,467
Underwriting income								
Allstate brand	\$ 197	\$ 276	\$ 196	\$ 240	\$ 221	\$ 252	\$ 473	\$ 473
Encompass brand	(22)	(1)	(8)	(1)	(7)	(9)	(23)	(16)
Esurance brand	(45)	(92)	(55)	(54)	(60)	(47)	(137)	(107)
	130	183	133	185	154	196	313	350
Loss ratio								
Allstate brand	70.1	67.9	68.7	68.6	68.8	67.7	69.0	68.3
Encompass brand	82.7	70.8	73.6	70.9	74.0	75.5	76.8	74.8
Esurance brand	75.3	76.0	79.7	78.0	79.9	76.5	75.7	78.3
Allstate Protection	70.9	68.6	69.6	69.3	69.7	68.6	69.7	69.2
Expense ratio								
Allstate brand	25.3	25.5	26.6	25.6	25.9	26.1	25.4	26.0
Encompass brand	30.9	29.8	31.6	29.7	30.4	30.3	30.3	30.3
Esurance brand	37.0	50.9	36.8	38.8	39.6	40.2	43.7	39.9
Allstate Protection	26.4	27.5	27.6	26.7	27.0	27.1	27.0	27.0
Combined ratio								
Allstate brand	95.4	93.4	95.3	94.2	94.7	93.8	94.4	94.3
Encompass brand	113.6	100.6	105.2	100.6	104.4	105.8	107.1	105.1
Esurance brand	112.3	126.9	116.5	116.8	119.5	116.7	119.4	118.2
Allstate Protection	97.3	96.1	97.2	96.0	96.7	95.7	96.7	96.2
Effect of catastrophe losses on combined ratio								
Allstate brand	4.1	0.4	-	0.8	1.9	1.1	2.3	1.5
Encompass brand <sup>(1)</sup>	9.3	0.6	(0.6)	1.9	0.6	(0.6)	5.0	-
Esurance brand	2.7	0.3	0.3	0.6	1.6	1.1	1.6	1.4
Effect of prior year reserve reestimates on combined ratio								
Allstate brand	(0.6)	(0.9)	(0.9)	(0.8)	(1.8)	(1.6)	(0.7)	(1.7)
Encompass brand	(3.7)	(4.3)	(4.5)	(7.6)	(3.2)	(3.9)	(4.0)	(3.5)
Esurance brand	(1.4)	(0.9)	-	-	-	-	(1.1)	-
Effect of amortization of purchased intangible assets on combined ratio								
Esurance brand	3.3	3.5	4.5	4.7	5.2	5.3	3.3	5.3
Allstate brand combined ratio excluding the effect of catastrophes and prior year reserve reestimates ("underlying")	91.8	93.8	95.9	94.3	94.1	93.2	92.8	93.6
Effect of catastrophe losses on combined ratio	4.1	0.4	-	0.8	1.9	1.1	2.3	1.5
Effect of prior year non-catastrophe reserve reestimates on combined ratio	(0.5)	(0.8)	(0.6)	(0.9)	(1.3)	(0.5)	(0.7)	(0.8)
Allstate brand combined ratio	95.4	93.4	95.3	94.2	94.7	93.8	94.4	94.3
Effect of catastrophe losses included in prior year reserve reestimates on combined ratio	(0.1)	(0.1)	(0.3)	0.1	(0.5)	(1.1)	-	(0.9)

<sup>(1)</sup> Catastrophe losses increased during the first quarter of 2014 and first six months of 2014 as a result of several catastrophes in areas where Encompass has a concentration of policyholders.

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### THE ALLSTATE CORPORATION HOMEOWNERS PROFITABILITY MEASURES

(\$ in millions)	Three months ended				Six months ended			
	June 30,	March 31,	Dec. 31,	Sept. 30,	June 30,	March 31,	June 30,	June 30,
	2014	2014	2013	2013	2013	2013	2014	2013
Net premiums written								
Allstate brand	\$ 1,765	\$ 1,342	\$ 1,549	\$ 1,779	\$ 1,693	\$ 1,268	\$ 3,107	\$ 2,961
Encompass brand	136	110	115	129	120	97	246	217
Esurance brand	1	1	-	-	-	-	2	-
	1,902	1,453	1,664	1,908	1,813	1,365	3,355	3,178
Net premiums earned								
Allstate brand	\$ 1,594	\$ 1,580	\$ 1,574	\$ 1,568	\$ 1,525	\$ 1,516	\$ 3,174	\$ 3,041
Encompass brand	120	117	114	111	105	100	237	205
	1,714	1,697	1,688	1,679	1,630	1,616	3,411	3,246
Incurring losses								
Allstate brand	\$ 1,212	\$ 994	\$ 656	\$ 645	\$ 1,084	\$ 914	\$ 2,206	\$ 1,998
Encompass brand	118	86	48	63	69	62	204	131
	1,330	1,080	704	708	1,153	976	2,410	2,129
Expenses								



Allstate brand	27.1	28.0	29.9	28.1	29.7	30.3	27.6	30.1
Encompass brand	26.9	30.7	28.0	26.9	25.0	32.0	28.8	28.5
Esurance brand	-	200.0	200.0	-	100.0	-	100.0	100.0
Allstate Protection	27.1	28.7	30.2	28.0	29.6	30.4	27.9	30.0
Combined ratio								
Allstate brand	85.5	100.5	78.6	85.7	92.6	95.5	93.0	94.1
Encompass brand	107.7	111.5	28.0	76.9	112.5	112.0	109.6	112.2
Esurance brand	100.0	200.0	200.0	-	200.0	-	150.0	200.0
Allstate Protection	87.0	101.5	75.9	85.1	94.1	96.5	94.2	95.3
Effect of catastrophe losses on combined ratio								
Allstate brand	12.4	12.7	1.0	(0.3)	8.7	4.7	12.6	6.7
Encompass brand	7.7	11.5	-	(3.8)	12.5	8.0	9.6	10.2
Esurance brand	-	-	-	-	-	-	-	-
Effect of prior year reserve reestimates on combined ratio								
Allstate brand	(3.4)	3.9	-	2.6	4.2	0.3	0.3	2.2
Encompass brand	3.8	-	(40.0)	(11.5)	8.3	12.0	1.9	10.2
Esurance brand	-	-	-	-	-	-	-	-

(1) Other personal lines include renter, condominium, landlord and other personal lines. Profitability measures for commercial and other business lines can be found on the Allstate Brand Profitability Measures page.

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**THE ALLSTATE CORPORATION**  
**HOMEOWNERS SUPPLEMENTAL INFORMATION**  
(\$ in millions)

Six months ended June 30, 2014

Primary Exposure Groupings <sup>(1)</sup>	Earned premiums	Incurred losses	Loss ratios	Catastrophe losses	Effect of catastrophes on loss ratio	Number of catastrophes	Premium rate changes <sup>(3)</sup>	
							Number of states	Annual impact of rate changes on state specific premiums written
Florida	\$ 69	\$ 35	50.7%	\$ -	-			
Other hurricane exposure states	1,788	1,249	69.9%	558	31.2%			
Total hurricane exposure states <sup>(2)</sup>	1,857	1,284	69.1%	558	30.0%	7	2.4%	
Other catastrophe exposure states <sup>(4)</sup>	1,554	1,126	72.5%	481	31.0%	18	6.8%	
Total	\$ 3,411	\$ 2,410	70.7%	\$ 1,039	30.5%	42	25	4.7%

**(1) Basis of Presentation**

This homeowners supplemental information schedule displays financial results for the homeowners business (defined to include standard homeowners, scheduled personal property and other than primary residence lines). Each state in which the Company writes business has been categorized into one of two exposure groupings (Hurricane or Other). Hurricane exposure states are comprised of those states in which hurricanes are the primary catastrophe exposure. However, the catastrophe losses for these states include losses due to other kinds of catastrophes. A catastrophe is defined by Allstate as an event that produces pre-tax losses before reinsurance in excess of \$1 million, and involves multiple first party policyholders, or an event that produces a number of claims in excess of a preset per-event threshold of average claims in a specific area, occurring within a certain amount of time following the event.

(2) Hurricane exposure states include the following coastal locations: Alabama, Connecticut, Delaware, Florida, Georgia, Louisiana, Maine, Maryland, Massachusetts, Mississippi, New Hampshire, New Jersey, New York, North Carolina, Pennsylvania, Rhode Island, South Carolina, Texas, Virginia and Washington, D.C.

(3) Represents the impact in the states where rate changes were approved during the year as a percentage of total prior year-end premiums written in those states.

(4) Includes Canada

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**THE ALLSTATE CORPORATION**  
**CATASTROPHE LOSSES BY BRAND**  
(\$ in millions)

	Three months ended				Six months ended			
	June 30, 2014	March 31, 2014	Dec. 31, 2013	Sept. 30, 2013	June 30, 2013	March 31, 2013	June 30, 2014	June 30, 2013
<b>Allstate brand</b>								
Auto	\$ 178	\$ 16	\$ 1	\$ 35	\$ 79	\$ 43	\$ 194	\$ 122
Homeowners	617	336	112	74	496	284	953	780
Other personal lines	48	49	4	(1)	33	18	97	51
Commercial lines	10	9	(2)	1	5	(2)	19	3
Other business lines	-	-	-	-	-	-	-	-
Total	853	410	115	109	613	343	1,263	956

<b>Encompass brand</b>									
Auto	15	1	(1)	3	1	(1)	16	-	
Homeowners	56	30	2	15	25	12	86	37	
Other personal lines	2	3	-	(1)	3	2	5	5	
Total	<u>73</u>	<u>34</u>	<u>1</u>	<u>17</u>	<u>29</u>	<u>13</u>	<u>107</u>	<u>42</u>	
<b>Esurance brand</b>									
Auto	10	1	1	2	5	3	11	8	
Other personal lines	-	-	-	-	-	-	-	-	
Total	<u>10</u>	<u>1</u>	<u>1</u>	<u>2</u>	<u>5</u>	<u>3</u>	<u>11</u>	<u>8</u>	
<b>Allstate Protection</b>	<u>\$ 936</u>	<u>\$ 445</u>	<u>\$ 117</u>	<u>\$ 128</u>	<u>\$ 647</u>	<u>\$ 359</u>	<u>\$ 1,381</u>	<u>\$ 1,006</u>	
<b>Allstate Protection</b>									
Auto	\$ 203	\$ 18	\$ 1	\$ 40	\$ 85	\$ 45	\$ 221	\$ 130	
Homeowners	673	366	114	89	521	296	1,039	817	
Other personal lines	50	52	4	(2)	36	20	102	56	
Commercial lines	10	9	(2)	1	5	(2)	19	3	
Other business lines	-	-	-	-	-	-	-	-	
	<u>\$ 936</u>	<u>\$ 445</u>	<u>\$ 117</u>	<u>\$ 128</u>	<u>\$ 647</u>	<u>\$ 359</u>	<u>\$ 1,381</u>	<u>\$ 1,006</u>	

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**THE ALLSTATE CORPORATION**  
**PROPERTY-LIABILITY**  
**EFFECT OF CATASTROPHE LOSSES ON THE COMBINED RATIO**  
(\$ in millions, except ratios)

	Effect of all catastrophe losses on the Property-Liability					Premiums earned year-to- date	Total catastrophe losses by year	Excludes the effect of catastrophe losses relating to earthquakes and hurricanes	
	combined ratio							Total catastrophe	Effect on the Property- Liability
	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Year			losses by year	combined ratio
2005	2.5	2.2	69.4	9.6	21.0	\$ 27,039	\$ 5,674	\$ 460	1.7
2006	1.6	3.7	2.5	4.1	3.0	27,369	810	1,044	3.8
2007	2.4	6.3	5.0	7.0	5.2	27,233	1,409	1,336	4.9
2008	8.4	10.3	26.8	3.9	12.4	26,967	3,342	1,876	7.0
2009	7.8	12.5	6.2	5.0	7.9	26,194	2,069	2,159	8.2
2010	10.0	9.8	5.9	8.3	8.5	25,957	2,207	2,272	8.8
2011	5.2	36.2	16.7	1.0	14.7	25,942	3,815	3,298	12.7
2012	3.9	12.3	3.1	15.7	8.8	26,737	2,345	1,324	5.0
2013	5.3	9.4	1.8	1.7	4.5	27,618	1,251	1,352	4.9
2014	6.3	13.0	-	-	-	14,268	1,381	1,388	9.7
Average	5.3	11.5	15.3	6.2	9.5				6.5

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**THE ALLSTATE CORPORATION**  
**CATASTROPHE BY SIZE OF EVENT**  
(\$ in millions, except ratios)

Three months ended June 30, 2014

Size of catastrophe	Number of events		Claims and claims expense		Combined ratio impact	Average catastrophe loss per event
Greater than \$250 million	-	- %	\$ -	- %	-	\$ -
\$101 million to \$250 million	2	6.9	322	34.4	4.5	161
\$50 million to \$100 million	3	10.3	208	22.2	2.9	69
Less than \$50 million	24	82.8	347	37.1	4.8	14
Total	<u>29</u>	<u>100.0 %</u>	<u>877</u>	<u>93.7</u>	<u>12.2</u>	<u>30</u>
Prior year reserve reestimates			36	3.8	0.5	
Prior quarter reserve reestimates			23	2.5	0.3	
Total catastrophe losses			<u>\$ 936</u>	<u>100.0 %</u>	<u>13.0</u>	

Six months ended June 30, 2014

Size of catastrophe	Number of events		Claims and claims expense		Combined ratio impact	Average catastrophe loss per event
Greater than \$250 million	1	2.4 %	\$ 258	18.7 %	1.8	\$ 258
\$101 million to \$250 million	2	4.8	322	23.3	2.3	161
\$50 million to \$100 million	4	9.5	293	21.2	2.0	73

Less than \$50 million	35	83.3	470	34.0	3.3	13
Total	<u>42</u>	<u>100.0</u> %	1,343	<u>97.2</u>	<u>9.4</u>	32
Prior year reserve reestimates			38	2.8	0.3	
Total catastrophe losses			<u>\$ 1,381</u>	<u>100.0</u> %	<u>9.7</u>	

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**THE ALLSTATE CORPORATION**  
**PROPERTY-LIABILITY**  
**EFFECT OF PRIOR YEAR RESERVE REESTIMATES ON THE COMBINED RATIO**  
(\$ in millions, except ratios)

	Three months ended				Six months ended			
	June 30, 2014	March 31, 2014	Dec. 31, 2013	Sept. 30, 2013	June 30, 2013	March 31, 2013	June 30, 2014	June 30, 2013
<b>Prior Year Reserve Reestimates</b> <sup>(1)</sup>								
Auto	\$ (36)	\$ (48)	\$ (44)	\$ (44)	\$ (79)	\$ (70)	\$ (84)	\$ (149)
Homeowners	41	18	(10)	(51)	15	41	59	56
Other personal lines	(12)	15	(10)	7	18	4	3	22
Commercial lines	(1)	(1)	1	(13)	(14)	(10)	(2)	(24)
Other business lines	-	-	-	-	(1)	(3)	-	(4)
Allstate Protection	(8)	(16)	(63)	(101)	(61)	(38)	(24)	(99)
Discontinued Lines and Coverages	2	3	1	135	3	3	5	6
Property-Liability	<u>\$ (6)</u>	<u>\$ (13)</u>	<u>\$ (62)</u>	<u>\$ 34</u>	<u>\$ (58)</u>	<u>\$ (35)</u>	<u>\$ (19)</u>	<u>\$ (93)</u>
Allstate brand <sup>(2)</sup>	\$ (6)	\$ (11)	\$ (41)	\$ (86)	\$ (57)	\$ (36)	\$ (17)	\$ (93)
Encompass brand <sup>(2)</sup>	3	(2)	(22)	(15)	(4)	(2)	1	(6)
Esurance brand	(5)	(3)	-	-	-	-	(8)	-
Allstate Protection <sup>(2)</sup>	<u>\$ (8)</u>	<u>\$ (16)</u>	<u>\$ (63)</u>	<u>\$ (101)</u>	<u>\$ (61)</u>	<u>\$ (38)</u>	<u>\$ (24)</u>	<u>\$ (99)</u>
<b>Effect of Prior Year Reserve Reestimates on Combined Ratio</b> <sup>(1)(3)</sup>								
Auto	(0.5)	(0.7)	(0.5)	(0.6)	(1.2)	(1.0)	(0.6)	(1.1)
Homeowners	0.6	0.3	(0.2)	(0.7)	0.2	0.6	0.4	0.4
Other personal lines	(0.2)	0.2	(0.2)	0.1	0.3	-	-	0.2
Commercial lines	-	-	-	(0.2)	(0.2)	(0.2)	-	(0.2)
Other business lines	-	-	-	-	-	-	-	-
Allstate Protection	(0.1)	(0.2)	(0.9)	(1.4)	(0.9)	(0.6)	(0.2)	(0.7)
Discontinued Lines and Coverages	-	-	-	1.9	0.1	-	0.1	-
Property-Liability	<u>(0.1)</u>	<u>(0.2)</u>	<u>(0.9)</u>	<u>0.5</u>	<u>(0.8)</u>	<u>(0.6)</u>	<u>(0.1)</u>	<u>(0.7)</u>
Allstate brand <sup>(2)</sup>	(0.1)	(0.2)	(0.6)	(1.2)	(0.8)	(0.5)	(0.1)	(0.7)
Encompass brand <sup>(2)</sup>	0.1	-	(0.3)	(0.2)	(0.1)	(0.1)	-	-
Esurance brand	(0.1)	-	-	-	-	-	(0.1)	-
Allstate Protection	<u>(0.1)</u>	<u>(0.2)</u>	<u>(0.9)</u>	<u>(1.4)</u>	<u>(0.9)</u>	<u>(0.6)</u>	<u>(0.2)</u>	<u>(0.7)</u>

<sup>(1)</sup> Favorable reserve reestimates are shown in parentheses.

<sup>(2)</sup> Unfavorable (favorable) reserve reestimates included in catastrophe losses for Allstate brand, Encompass brand and Allstate Protection totaled \$35 million, \$1 million and \$36 million and (\$15) million, (\$3) million and (\$18) million, respectively, in the three months ended June 30, 2014 and 2013, respectively.

Unfavorable (favorable) reserve reestimates included in catastrophe losses for Allstate brand, Encompass brand and Allstate Protection totaled \$38 million, \$0 million and \$38 million and (\$46) million, (\$4) million and (\$50) million, respectively, in the six months ended June 30, 2014 and 2013, respectively.

<sup>(3)</sup> Calculated using Property-Liability premiums earned for the respective period.

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**THE ALLSTATE CORPORATION**  
**ASBESTOS AND ENVIRONMENTAL RESERVES**  
(\$ in millions)

	Three months ended			Twelve months ended December 31,				
	June 30, 2014	March 31, 2014	2013	2012	2011	2010	2009	
<b>(net of reinsurance)</b>								
<b>Asbestos claims</b>								
Beginning reserves	\$ 993	\$ 1,017	\$ 1,026	\$ 1,078	\$ 1,100	\$ 1,180	\$ 1,228	



Incurring claims and claims expense	-	-	74	26	26	5	(8)
Claims and claims expense paid	(17)	(24)	(83)	(78)	(48)	(85)	(40)
Ending reserves	\$ 976	\$ 993	\$ 1,017	\$ 1,026	\$ 1,078	\$ 1,100	\$ 1,180
Claims and claims expense paid as a percent of ending reserves	1.7%	2.4%	8.2%	7.6%	4.5%	7.7%	3.4%
<b>Environmental claims</b>							
Beginning reserves	\$ 204	\$ 208	\$ 193	\$ 185	\$ 201	\$ 198	\$ 195
Incurring claims and claims expense	-	-	30	22	-	18	13
Claims and claims expense paid	(3)	(4)	(15)	(14)	(16)	(15)	(10)
Ending reserves	\$ 201	\$ 204	\$ 208	\$ 193	\$ 185	\$ 201	\$ 198
Claims and claims expense paid as a percent of ending reserves	1.5%	2.0%	7.2%	7.3%	8.6%	7.5%	5.1%

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**THE ALLSTATE CORPORATION**  
**ALLSTATE PERSONAL LINES PROFITABILITY MEASURES <sup>(1)</sup>**  
(\$ in millions, except ratios and policies in force)

	Three months ended				Six months ended			
	June 30, 2014	March 31, 2014	Dec. 31, 2013	Sept. 30, 2013	June 30, 2013	March 31, 2013	June 30, 2014	June 30, 2013
<b>Net premiums written</b>								
Auto	\$ 4,375	\$ 4,292	\$ 4,147	\$ 4,280	\$ 4,170	\$ 4,155	\$ 8,667	\$ 8,325
Homeowners	1,765	1,342	1,549	1,779	1,693	1,268	3,107	2,961
Landlord	137	126	138	143	135	124	263	259
Renter	72	59	58	69	59	53	131	112
Condominium	61	48	52	58	55	45	109	100
Other	146	118	120	147	157	126	264	283
Other personal lines	416	351	368	417	406	348	767	754
<b>Total</b>	<b>6,556</b>	<b>5,985</b>	<b>6,064</b>	<b>6,476</b>	<b>6,269</b>	<b>5,771</b>	<b>12,541</b>	<b>12,040</b>
<b>Net premiums earned</b>								
Auto	\$ 4,297	\$ 4,209	\$ 4,186	\$ 4,165	\$ 4,133	\$ 4,094	\$ 8,506	\$ 8,227
Homeowners	1,594	1,580	1,574	1,568	1,525	1,516	3,174	3,041
Other personal lines	387	385	384	384	380	379	772	759
<b>Total</b>	<b>6,278</b>	<b>6,174</b>	<b>6,144</b>	<b>6,117</b>	<b>6,038</b>	<b>5,989</b>	<b>12,452</b>	<b>12,027</b>
<b>Incurring losses</b>								
Auto	\$ 3,011	\$ 2,858	\$ 2,876	\$ 2,857	\$ 2,843	\$ 2,774	\$ 5,869	\$ 5,617
Homeowners	1,212	994	656	645	1,084	914	2,206	1,998
Other personal lines	226	279	187	221	239	247	505	486
<b>Total</b>	<b>4,449</b>	<b>4,131</b>	<b>3,719</b>	<b>3,723</b>	<b>4,166</b>	<b>3,935</b>	<b>8,580</b>	<b>8,101</b>
<b>Expenses</b>								
Auto	\$ 1,089	\$ 1,075	\$ 1,114	\$ 1,068	\$ 1,069	\$ 1,068	\$ 2,164	\$ 2,137
Homeowners	359	385	393	379	368	376	744	744
Other personal lines	105	108	115	108	113	115	213	228
<b>Total</b>	<b>1,553</b>	<b>1,568</b>	<b>1,622</b>	<b>1,555</b>	<b>1,550</b>	<b>1,559</b>	<b>3,121</b>	<b>3,109</b>
<b>Underwriting income (loss)</b>								
Auto	\$ 197	\$ 276	\$ 196	\$ 240	\$ 221	\$ 252	\$ 473	\$ 473
Homeowners	23	201	525	544	73	226	224	299
Other personal lines	56	(2)	82	55	28	17	54	45
<b>Total</b>	<b>276</b>	<b>475</b>	<b>803</b>	<b>839</b>	<b>322</b>	<b>495</b>	<b>751</b>	<b>817</b>
<b>Loss ratio</b>	<b>70.9</b>	<b>66.9</b>	<b>60.5</b>	<b>60.9</b>	<b>69.0</b>	<b>65.7</b>	<b>68.9</b>	<b>67.4</b>
<b>Expense ratio</b>	<b>24.7</b>	<b>25.4</b>	<b>26.4</b>	<b>25.4</b>	<b>25.7</b>	<b>26.0</b>	<b>25.1</b>	<b>25.8</b>
<b>Combined ratio</b>	<b>95.6</b>	<b>92.3</b>	<b>86.9</b>	<b>86.3</b>	<b>94.7</b>	<b>91.7</b>	<b>94.0</b>	<b>93.2</b>
<b>Effect of catastrophe losses on combined ratio</b>	<b>13.4</b>	<b>6.5</b>	<b>1.9</b>	<b>1.8</b>	<b>10.1</b>	<b>5.8</b>	<b>10.0</b>	<b>7.9</b>
<b>Effect of prior year reserve reestimates on combined ratio</b>	<b>(0.1)</b>	<b>(0.2)</b>	<b>(0.7)</b>	<b>(1.2)</b>	<b>(0.7)</b>	<b>(0.4)</b>	<b>(0.1)</b>	<b>(0.5)</b>
<b>Combined ratio excluding the effect of catastrophes and prior year reserve reestimates</b>	<b>82.8</b>	<b>86.0</b>	<b>85.7</b>	<b>85.2</b>	<b>85.1</b>	<b>85.9</b>	<b>84.4</b>	<b>85.5</b>
<b>Effect of catastrophe losses</b>	<b>13.4</b>	<b>6.5</b>	<b>1.9</b>	<b>1.8</b>	<b>10.1</b>	<b>5.8</b>	<b>10.0</b>	<b>7.9</b>
<b>Effect of prior year non-catastrophe reserve reestimates</b>	<b>(0.6)</b>	<b>(0.2)</b>	<b>(0.7)</b>	<b>(0.7)</b>	<b>(0.5)</b>	<b>-</b>	<b>(0.4)</b>	<b>(0.2)</b>
<b>Combined ratio</b>	<b>95.6</b>	<b>92.3</b>	<b>86.9</b>	<b>86.3</b>	<b>94.7</b>	<b>91.7</b>	<b>94.0</b>	<b>93.2</b>
<b>Policies in Force (in thousands)</b>								
Auto	19,605	19,413	19,362	19,247	19,155	19,020	19,605	19,155
Homeowners	6,069	6,063	6,077	6,077	6,097	6,136	6,069	6,097
Other personal lines	4,052	4,032	4,024	4,014	4,015	4,024	4,052	4,015

Excess and surplus	25	23	22	20	18	15	25	18
Total	29,751	29,531	29,485	29,358	29,285	29,195	29,751	29,285

(1) Allstate Personal Lines comprise Allstate brand auto, homeowners and other personal lines. Allstate Protection segment comprises Allstate Personal Lines; Business to Business-Encompass, Commercial and Other Business Lines; Esurance; and Answer Financial.

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**THE ALLSTATE CORPORATION**  
**BUSINESS TO BUSINESS - ENCOMPASS, COMMERCIAL AND OTHER BUSINESS LINES PROFITABILITY MEASURES**  
(\$ in millions, except ratios and policies in force)

	Three months ended				Six months ended			
	June 30, 2014	March 31, 2014	Dec. 31, 2013	Sept. 30, 2013	June 30, 2013	March 31, 2013	June 30, 2014	June 30, 2013
Net premiums written								
Auto	\$ 176	\$ 151	\$ 155	\$ 172	\$ 167	\$ 147	\$ 327	\$ 314
Homeowners	136	110	115	129	120	97	246	217
Other personal lines	29	25	25	28	28	23	54	51
Subtotal - Encompass	341	286	295	329	315	267	627	582
Commercial lines	130	116	119	114	121	112	246	233
Allstate Roadside Services	94	97	88	91	88	82	191	170
Allstate Dealer Services	86	79	69	70	63	51	165	114
Other business lines	180	176	157	161	151	133	356	284
Total	651	578	571	604	587	512	1,229	1,099
Net premiums earned								
Auto	\$ 162	\$ 161	\$ 155	\$ 158	\$ 158	\$ 155	\$ 323	\$ 313
Homeowners	120	117	114	111	105	100	237	205
Other personal lines	26	26	25	26	24	25	52	49
Subtotal - Encompass	308	304	294	295	287	280	612	567
Commercial lines	121	110	115	114	113	114	231	227
Other business lines	131	133	126	124	115	106	264	221
Total	560	547	535	533	515	500	1,107	1,015
Incurred losses								
Auto	\$ 134	\$ 114	\$ 114	\$ 112	\$ 117	\$ 117	\$ 248	\$ 234
Homeowners	118	86	48	63	69	62	204	131
Other personal lines	21	21	-	13	21	20	42	41
Subtotal - Encompass	273	221	162	188	207	199	494	406
Commercial lines	78	81	77	70	69	61	159	130
Other business lines	64	63	58	60	49	47	127	96
Total	415	365	297	318	325	307	780	632
Expenses								
Auto	\$ 50	\$ 48	\$ 49	\$ 47	\$ 48	\$ 47	\$ 98	\$ 95
Homeowners	37	35	35	34	33	32	72	65
Other personal lines	7	8	7	7	6	8	15	14
Subtotal - Encompass	94	91	91	88	87	87	185	174
Commercial lines	35	34	37	34	33	34	69	67
Other business lines	52	62	58	42	53	53	114	106
Total	181	187	186	164	173	174	368	347
Underwriting income (loss)								
Auto	\$ (22)	\$ (1)	\$ (8)	\$ (1)	\$ (7)	\$ (9)	\$ (23)	\$ (16)
Homeowners	(35)	(4)	31	14	3	6	(39)	9
Other personal lines	(2)	(3)	18	6	(3)	(3)	(5)	(6)
Subtotal - Encompass	(59)	(8)	41	19	(7)	(6)	(67)	(13)
Commercial lines	8	(5)	1	10	11	19	3	30
Other business lines	15	8	10	22	13	6	23	19
Total	(36)	(5)	52	51	17	19	(41)	36
Loss ratio	74.1	66.7	55.5	59.7	63.1	61.4	70.5	62.3
Expense ratio	32.3	34.2	34.8	30.7	33.6	34.8	33.2	34.2
Combined ratio	106.4	100.9	90.3	90.4	96.7	96.2	103.7	96.5
Effect of catastrophe losses on combined ratio	14.8	7.9	(0.2)	3.4	6.6	2.2	11.4	4.4
Effect of prior year reserve reestimates on combined ratio	0.3	(0.6)	(3.9)	(5.3)	(3.7)	(3.0)	(0.1)	(3.3)
Effect of amortization of purchased intangible assets (1)	0.2	0.2	0.4	-	-	-	0.2	-



	2014	2013	Change	LBL results	excl.LBL	2014	2013	Change	LBL results	excl.LBL
Premiums and contract charges	\$ 518	\$ 579	\$ (61)	\$ 82	\$ 21	\$ 1,125	\$ 1,158	\$ (33)	\$ 82	\$ 49
Net investment income	538	633	(95)	136	41	1,178	1,268	(90)	136	46
Periodic settlements and accruals on non-hedge derivative instruments	(1)	5	(6)	-	(6)	(1)	15	(16)	-	(16)
Contract benefits	(413)	(471)	58	(62)	(4)	(901)	(929)	28	(62)	(34)
Interest credited to contractholder funds	(208)	(315)	107	(85)	22	(499)	(651)	152	(85)	67
Amortization of deferred policy acquisition costs	(65)	(65)	-	(11)	(11)	(139)	(141)	2	(11)	(9)
Operating costs and expenses	(112)	(140)	28	(13)	15	(230)	(288)	58	(13)	45
Restructuring and related charges	(1)	(1)	-	-	-	(3)	(3)	-	-	-
Income tax expense on operations	(91)	(68)	(23)	(16)	(39)	(176)	(128)	(48)	(16)	(64)
<b>Operating income</b>	<b>165</b>	<b>157</b>	<b>8</b>	<b>31</b>	<b>39</b>	<b>354</b>	<b>301</b>	<b>53</b>	<b>31</b>	<b>84</b>
Realized capital gains and losses, after-tax	(6)	37	(43)	-	(43)	(6)	49	(55)	-	(55)
Valuation changes on embedded derivatives that are not hedged, after-tax	(3)	3	(6)	(2)	(8)	(14)	(3)	(11)	(2)	(13)
DAC and DSI amortization relating to realized capital gains and losses and valuation changes on embedded derivatives that are not hedged, after-tax	-	(4)	4	(1)	3	-	(3)	3	(1)	2
DAC and DSI unlocking relating to realized capital gains and losses, after-tax	-	-	-	-	-	-	-	-	-	-
Reclassification of periodic settlements and accruals on non-hedge derivative instruments, after-tax	1	(4)	5	-	5	1	(10)	11	-	11
(Loss) gain on disposition of operations, after-tax	(12)	1	(13)	-	(13)	(28)	2	(30)	-	(30)
<b>Net income (loss) available to common shareholders</b>	<b>\$ 145</b>	<b>\$ 190</b>	<b>\$ (45)</b>	<b>\$ 28</b>	<b>\$ (17)</b>	<b>\$ 307</b>	<b>\$ 336</b>	<b>\$ (29)</b>	<b>\$ 28</b>	<b>\$ (1)</b>

(1) As a result of LBL disposition on April 1, 2014, Allstate Financial results no longer include LBL beginning in the second quarter of 2014. To assist with comparison of Allstate Financial results between periods, estimated results of LBL business for the second quarter of 2013 were excluded in this presentation.

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**THE ALLSTATE CORPORATION**  
**ESTIMATED RESULTS OF DISPOSED LBL BUSINESS**  
(\$ in millions)

	Three months ended				
	March 31, 2014	Dec. 31, 2013	Sept. 30, 2013	June 30, 2013	March 31, 2013
Premiums and contract charges	\$ 85	\$ 89	\$ 83	\$ 82	\$ 87
Net investment income (1)	126	126	135	136	141
Contract benefits	(65)	(46)	(65)	(62)	(44)
Interest credited to contractholder funds	(80)	(83)	(80)	(85)	(97)
Amortization of deferred policy acquisition costs	(6)	(17)	22	(11)	(23)
Operating costs and expenses	(8)	(7)	(11)	(13)	(16)
Income tax expense on operations	(18)	(21)	(29)	(16)	(16)
<b>Operating income</b>	<b>34</b>	<b>41</b>	<b>55</b>	<b>31</b>	<b>32</b>
Realized capital gains and losses, after-tax	-	-	-	-	-
Valuation changes of equity-indexed annuity forward starting options, after-tax	(6)	(6)	(8)	(2)	(6)
DAC and DSI amortization relating to non-operating items, after tax	-	(1)	1	(1)	1
DAC and DSI unlocking relating to realized capital gains and losses, after-tax	-	-	6	-	-
<b>Net income</b>	<b>\$ 28</b>	<b>\$ 34</b>	<b>\$ 54</b>	<b>\$ 28</b>	<b>\$ 27</b>
Benefit spread	\$ (1)	\$ 19	\$ (4)	\$ (4)	\$ 15
Investment spread	46	43	55	51	44
Surrender charges and contract maintenance expense fees	21	24	22	24	28

(1) Net investment income included investment expenses of \$5 million in each quarter of 2013 and \$4 million in first quarter 2014. These expenses are not expected to be eliminated in connection with the LBL sale.

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Twelve months ended

	June 30, 2014	March 31, 2014	Dec. 31, 2013	Sept. 30, 2013	June 30, 2013	March 31, 2013
<b>Return on Attributed Equity</b>						
Numerator:						
Net income available to common shareholders <sup>(1)</sup>	\$ 66	\$ 111	\$ 95	\$ 142	\$ 633	\$ 575
Denominator:						
Beginning attributed equity <sup>(2)</sup>	\$ 8,224	\$ 8,617	\$ 8,446	\$ 8,291	\$ 7,737	\$ 7,475
Ending attributed equity	7,262	7,812	7,273	7,819	8,224	8,617
Average attributed equity <sup>(3)</sup>	\$ 7,743	\$ 8,215	\$ 7,860	\$ 8,055	\$ 7,981	\$ 8,046
Return on attributed equity	0.9 %	1.4 %	1.2 %	1.8 %	7.9 %	7.1 %
<b>Operating Income Return on Attributed Equity</b>						
Numerator:						
Operating income <sup>(1)</sup>	\$ 641	\$ 633	\$ 588	\$ 572	\$ 542	\$ 523
Denominator:						
Beginning attributed equity <sup>(2)</sup>	\$ 8,224	\$ 8,617	\$ 8,446	\$ 8,291	\$ 7,737	\$ 7,475
Unrealized net capital gains and losses	1,120	1,702	1,678	1,666	1,240	1,073
Adjusted ending attributed equity	7,104	6,915	6,768	6,625	6,497	6,402
Ending attributed equity	7,262	7,812	7,273	7,819	8,224	8,617
Unrealized net capital gains and losses	1,285	1,280	946	1,076	1,120	1,702
Adjusted ending attributed equity	5,977	6,532	6,327	6,743	7,104	6,915
Average adjusted attributed equity <sup>(3)</sup>	\$ 6,541	\$ 6,724	\$ 6,548	\$ 6,684	\$ 6,801	\$ 6,659
Operating income return on attributed equity	9.8 %	9.4 %	9.0 %	8.6 %	8.0 %	7.9 %

(1) Net income available to common shareholders and operating income reflect a trailing twelve-month period.

(2) Allstate Financial attributed equity is the sum of equity for Allstate Life Insurance Company and the applicable equity for Allstate Financial Insurance Holdings Corporation.

(3) Average attributed equity and average adjusted attributed equity are determined using a two-point average, with the beginning and ending attributed equity and adjusted attributed equity, respectively, for the twelve-month period as data points.

**THE ALLSTATE CORPORATION**  
**ALLSTATE FINANCIAL PREMIUMS AND CONTRACT CHARGES**  
(\$ in millions)

	Three months ended				Six months ended			
	June 30, 2014	March 31, 2014	Dec. 31, 2013	Sept. 30, 2013	June 30, 2013	March 31, 2013	June 30, 2014	June 30, 2013
<b>PREMIUMS AND CONTRACT CHARGES - BY PRODUCT</b>								
<b>Underwritten Products</b>								
Traditional life insurance premiums	\$ 125	\$ 127	\$ 136	\$ 120	\$ 119	\$ 116	\$ 252	\$ 235
Accident and health insurance premiums	187	195	181	180	179	180	382	359
Interest-sensitive life insurance contract charges	202	274	273	272	268	273	476	541
	514	596	590	572	566	569	1,110	1,135
<b>Annuities</b>								
Immediate annuities with life contingencies premiums	-	5	15	6	9	7	5	16
Other fixed annuity contract charges	4	6	5	6	4	3	10	7
	4	11	20	12	13	10	15	23
Total	\$ 518	\$ 607	\$ 610	\$ 584	\$ 579	\$ 579	\$ 1,125	\$ 1,158
<b>PREMIUMS AND CONTRACT CHARGES - BY DISTRIBUTION CHANNEL</b>								
Allstate agencies <sup>(1)</sup>	\$ 285	\$ 291	\$ 294	\$ 283	\$ 281	\$ 276	\$ 576	\$ 557

Workplace enrolling agents	203	204	195	195	189	188	407	377
Other <sup>(2)</sup>	30	112	121	106	109	115	142	224
Total	\$ 518	\$ 607	\$ 610	\$ 584	\$ 579	\$ 579	\$ 1,125	\$ 1,158
<b>PREMIUMS AND CONTRACT CHARGES - BY PRODUCT INCLUDED IN LINCOLN BENEFIT LIFE COMPANY SALE <sup>(3)</sup></b>								
<b>Underwritten Products</b>								
Traditional life insurance premiums	\$ -	\$ 6	\$ 7	\$ 4	\$ 6	\$ 5	\$ 6	\$ 11
Accident and health insurance premiums	-	6	7	6	5	6	6	11
Interest-sensitive life insurance contract charges	-	71	73	71	70	74	71	144
	-	83	87	81	81	85	83	166
<b>Annuities</b>								
Immediate annuities with life contingencies premiums	-	-	-	-	-	-	-	-
Other fixed annuity contract charges	-	2	2	2	1	2	2	3
	-	2	2	2	1	2	2	3
Total	\$ -	\$ 85	\$ 89	\$ 83	\$ 82	\$ 87	\$ 85	\$ 169
<b>ISSUED LIFE INSURANCE POLICIES BY DISTRIBUTION CHANNEL <sup>(4)</sup></b>								
Allstate agencies <sup>(1)</sup>	32,625	31,220	42,286	35,537	34,074	36,421	63,845	70,495
Other	-	-	146	447	618	879	-	1,497
Total	32,625	31,220	42,432	35,984	34,692	37,300	63,845	71,992
<b>ALLSTATE BENEFITS NEW BUSINESS WRITTEN PREMIUMS <sup>(5)</sup></b>								
	\$ 58	\$ 52	\$ 164	\$ 59	\$ 64	\$ 52	\$ 110	\$ 116

<sup>(1)</sup> Includes products directly sold through call centers and internet.

<sup>(2)</sup> Primarily represents independent master brokerage agencies, and to a lesser extent, specialized brokers.

<sup>(3)</sup> Amounts are included in section above. On April 1, 2014, the sale of LBL was completed.

<sup>(4)</sup> Excludes Allstate Benefits and non-proprietary products.

<sup>(5)</sup> New business written premiums reflect annualized premiums at initial customer enrollment (including new accounts and new employees or policies of existing accounts), reduced by an estimate for certain policies that are expected to lapse. A significant portion of Allstate Benefits business is seasonally written in the fourth quarter during many clients' annual employee benefits enrollment.

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**THE ALLSTATE CORPORATION  
CHANGE IN CONTRACTHOLDER FUNDS  
(\$ in millions)**

	Three months ended				Six months ended			
	June 30, 2014	March 31, 2014	Dec. 31, 2013	Sept. 30, 2013	June 30, 2013	March 31, 2013	June 30, 2014	June 30, 2013
<b>Contractholders funds, beginning balance</b>	\$ 23,989	\$ 24,304	\$ 24,476	\$ 36,357	\$ 38,807	\$ 39,319	\$ 24,304	\$ 39,319
<b>Contractholders funds classified as held for sale, beginning balance</b>	10,661	10,945	11,283	-	-	-	10,945	-
<b>Total contractholders funds, including those classified as held for sale</b>	34,650	35,249	35,759	36,357	38,807	39,319	35,249	39,319
<b>Deposits</b>								
Interest-sensitive life insurance	246	318	334	330	328	386	564	568
Fixed annuities	56	127	276	218	281	287	183	714
Total deposits	302	445	610	548	609	673	747	1,282
<b>Interest credited</b>								
	212	308	310	321	314	350	520	664
<b>Benefits, withdrawals, maturities and other adjustments</b>								
Benefits	(289)	(380)	(349)	(392)	(399)	(395)	(669)	(794)
Surrenders and partial withdrawals	(554)	(712)	(756)	(807)	(845)	(891)	(1,266)	(1,736)
Maturities of and interest payments on institutional products	-	-	-	(1)	(1,797)	(1)	-	(1,798)
Contract charges	(199)	(281)	(282)	(279)	(274)	(277)	(480)	(551)
Net transfers from separate accounts	1	3	4	2	5	1	4	6
Other adjustments	11	18	(47)	10	(63)	28	29	(35)
Total benefits, withdrawals, maturities and other	(1,030)	(1,352)	(1,430)	(1,467)	(3,373)	(1,535)	(2,382)	(4,908)

adjustments								
Contractholder funds sold in LBL disposition	(10,662)	-	-	-	-	-	(10,662)	-
Contractholder funds classified as held for sale, ending balance	-	(10,661)	(10,945)	(11,283)	-	-	-	-
<b>Contractholder funds, ending balance</b>	<b>\$ 23,472</b>	<b>\$ 23,989</b>	<b>\$ 24,304</b>	<b>\$ 24,476</b>	<b>\$ 36,357</b>	<b>\$ 38,807</b>	<b>\$ 23,472</b>	<b>\$ 36,357</b>

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**THE ALLSTATE CORPORATION**  
**ALLSTATE FINANCIAL ANALYSIS OF NET INCOME**  
(\$ in millions)

	Three months ended				Six months ended			
	June 30, 2014	March 31, 2014	Dec. 31, 2013	Sept. 30, 2013	June 30, 2013	March 31, 2013	June 30, 2014	June 30, 2013
<b>Benefit spread</b>								
Premiums	\$ 312	\$ 327	\$ 332	\$ 306	\$ 307	\$ 303	\$ 639	\$ 610
Cost of insurance contract charges <sup>(1)</sup>	135	187	184	182	179	180	322	359
Contract benefits excluding the implied interest on immediate annuities with life contingencies <sup>(2)</sup>	(283)	(358)	(359)	(365)	(341)	(325)	(641)	(666)
Total benefit spread	<u>164</u>	<u>156</u>	<u>157</u>	<u>123</u>	<u>145</u>	<u>158</u>	<u>320</u>	<u>303</u>
<b>Investment spread</b>								
Net investment income	538	640	637	633	633	635	1,178	1,268
Implied interest on immediate annuities with life contingencies <sup>(2)</sup>	(130)	(130)	(131)	(133)	(130)	(133)	(260)	(263)
Interest credited to contractholder funds	(212)	(307)	(305)	(317)	(311)	(345)	(519)	(656)
Total investment spread	<u>196</u>	<u>203</u>	<u>201</u>	<u>183</u>	<u>192</u>	<u>157</u>	<u>399</u>	<u>349</u>
Surrender charges and contract maintenance expense fees <sup>(1)</sup>	71	93	94	96	93	96	164	189
Realized capital gains and losses	(10)	1	14	(16)	57	19	(9)	76
Amortization of deferred policy acquisition costs	(66)	(74)	(85)	(97)	(71)	(75)	(140)	(146)
Operating costs and expenses	(112)	(118)	(145)	(132)	(140)	(148)	(230)	(288)
Restructuring and related charges	(1)	(2)	-	(4)	(1)	(2)	(3)	(3)
(Loss) gain on disposition of operations	(8)	(59)	(44)	(646)	1	2	(67)	3
Income tax (expense) benefit	(89)	(38)	(73)	133	(86)	(61)	(127)	(147)
<b>Net income (loss) available to common shareholders</b>	<b>\$ 145</b>	<b>\$ 162</b>	<b>\$ 119</b>	<b>\$ (360)</b>	<b>\$ 190</b>	<b>\$ 146</b>	<b>\$ 307</b>	<b>\$ 336</b>
<b>Benefit spread by product group</b>								
Life insurance	\$ 86	\$ 74	\$ 101	\$ 60	\$ 75	\$ 86	\$ 160	\$ 161
Accident and health insurance	97	102	78	85	86	89	199	175
Annuities	(19)	(20)	(22)	(22)	(16)	(17)	(39)	(33)
Total benefit spread	<u>\$ 164</u>	<u>\$ 156</u>	<u>\$ 157</u>	<u>\$ 123</u>	<u>\$ 145</u>	<u>\$ 158</u>	<u>\$ 320</u>	<u>\$ 303</u>
<b>Investment spread by product group</b>								
Annuities and institutional products	\$ 98	\$ 110	\$ 95	\$ 100	\$ 88	\$ 59	\$ 208	\$ 147
Life insurance	26	30	28	25	25	27	56	52
Accident and health insurance	4	7	6	6	7	6	11	13
Net investment income on investments supporting capital	72	73	75	69	67	74	145	141
Investment spread before valuation changes on embedded derivatives that are not hedged	200	220	204	200	187	166	420	353
Valuation changes on derivatives embedded in equity-indexed annuity contracts that are not hedged	(4)	(17)	(3)	(17)	5	(9)	(21)	(4)
Total investment spread	<u>\$ 196</u>	<u>\$ 203</u>	<u>\$ 201</u>	<u>\$ 183</u>	<u>\$ 192</u>	<u>\$ 157</u>	<u>\$ 399</u>	<u>\$ 349</u>
<sup>(1)</sup> <b>Reconciliation of contract charges</b>								
Cost of insurance contract charges	\$ 135	\$ 187	\$ 184	\$ 182	\$ 179	\$ 180	\$ 322	\$ 359
Surrender charges and contract maintenance expense fees	71	93	94	96	93	96	164	189
Total contract charges	<u>\$ 206</u>	<u>\$ 280</u>	<u>\$ 278</u>	<u>\$ 278</u>	<u>\$ 272</u>	<u>\$ 276</u>	<u>\$ 486</u>	<u>\$ 548</u>
<sup>(2)</sup> <b>Reconciliation of contract benefits</b>								
Contract benefits excluding the implied interest on immediate annuities with life contingencies	\$ (283)	\$ (358)	\$ (359)	\$ (365)	\$ (341)	\$ (325)	\$ (641)	\$ (666)
Implied interest on immediate annuities with life contingencies	(130)	(130)	(131)	(133)	(130)	(133)	(260)	(263)
Total contract benefits	<u>\$ (413)</u>	<u>\$ (488)</u>	<u>\$ (490)</u>	<u>\$ (498)</u>	<u>\$ (471)</u>	<u>\$ (458)</u>	<u>\$ (901)</u>	<u>\$ (929)</u>

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**THE ALLSTATE CORPORATION**  
**ALLSTATE FINANCIAL WEIGHTED AVERAGE INVESTMENT SPREADS**

	Three months ended June 30, 2014 <sup>(1)</sup>			Three months ended June 30, 2013		
	Weighted average investment yield	Weighted average interest crediting rate	Weighted average investment spreads	Weighted average investment yield	Weighted average interest crediting rate	Weighted average investment spreads
Interest-sensitive life insurance	5.3 %	4.0 %	1.3 %	5.1 %	3.8 %	1.3 %
Deferred fixed annuities and institutional products	4.4	2.8	1.6	4.7	2.9	1.8
Immediate fixed annuities with and without life contingencies	8.0	5.9	2.1	6.8	6.0	0.8
Investments supporting capital, traditional life and other products	4.8	n/a	n/a	3.8	n/a	n/a
	Six months ended June 30, 2014 <sup>(1)</sup>			Six months ended June 30, 2013		
	Weighted average investment yield	Weighted average interest crediting rate	Weighted average investment spreads	Weighted average investment yield	Weighted average interest crediting rate	Weighted average investment spreads
Interest-sensitive life insurance	5.3 %	3.9 %	1.4 %	5.2 %	3.9 %	1.3 %
Deferred fixed annuities and institutional products	4.4	2.9	1.5	4.6	3.0	1.6
Immediate fixed annuities with and without life contingencies	7.8	6.0	1.8	6.5	6.0	0.5
Investments supporting capital, traditional life and other products	4.4	n/a	n/a	4.0	n/a	n/a

<sup>(1)</sup> For purposes of these calculations, investments, reserves and contractholder funds classified as held for sale were included for periods prior to April 1, 2014.

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**THE ALLSTATE CORPORATION**  
**ALLSTATE FINANCIAL SUPPLEMENTAL PRODUCT INFORMATION**  
(\$ in millions)

	As of June 30, 2014		Twelve months ended June 30, 2014	Operating income return on attributed equity (%)					
	Reserves and Contractholder funds	Attributed equity excluding unrealized capital gains/losses <sup>(3)(4)</sup>	Operating income <sup>(5)</sup>	Twelve months ended					
				June 2014	March 2014	Dec. 2013	Sept. 2013	June 2013	March 2013
<b>Underwritten products</b>									
Life insurance	\$ 10,346	\$ 2,712	\$ 250	8.9 %	9.0 %	9.4 %	8.4 %	8.6 %	8.9 %
Accident and health insurance	827	683	95	14.5	14.7	14.8	15.6	15.4	13.5
Subtotal	11,173	3,395	345	9.9	10.1	10.4	9.7	9.8	9.8
<b>Annuities and institutional products:</b>									
Immediate Annuities:									
Sub-standard structured settlements and group pension terminations <sup>(1)</sup>	5,114	892	20	2.0	0.7	(0.5)	(1.4)	(1.8)	(1.9)
Standard structured settlements and SPIA <sup>(2)</sup>	7,760	460	84	16.8	13.2	9.5	7.8	5.5	5.1
Subtotal	12,874	1,352	104	7.1	5.0	3.0	1.7	0.7	0.4
Deferred Annuities	12,023	1,224	189	12.0	12.3	12.0	12.5	11.3	10.9
Institutional products	90	6	3						
Subtotal	24,987	2,582	296	9.6	8.7	7.6	7.4	6.2	6.0
<b>Total Allstate Financial</b>	<b>\$ 36,160</b>	<b>\$ 5,977</b>	<b>\$ 641</b>	<b>9.8</b>	<b>9.4</b>	<b>9.0</b>	<b>8.6</b>	<b>8.0</b>	<b>7.9</b>

	Six months ended June 30, 2014			
	Life insurance	Accident and health insurance	Annuities and institutional products	Allstate Financial
<b>Operating income</b>	\$ 145	\$ 54	\$ 155	\$ 354
Realized capital gains and	2	-	(8)	(6)



losses, after-tax				
Valuation changes on embedded derivatives that are not hedged, after-tax	-	-	(14)	(14)
DAC and DSI amortization relating to realized capital gains and losses and valuation changes on embedded derivatives that are not hedged, after-tax	(3)	-	3	-
DAC and DSI unlocking relating to realized capital gains and losses, after-tax	-	-	-	-
Reclassification of periodic settlements and accruals on non-hedge derivative instruments, after-tax	1	-	-	1
(Loss) gain on disposition of operations, after-tax	(15)	-	(13)	(28)
<b>Net income available to common shareholders</b>	<b>\$ 130</b>	<b>\$ 54</b>	<b>\$ 123</b>	<b>\$ 307</b>

- (1) Structured settlement annuities for annuitants with severe injuries or other health impairments which significantly reduced their life expectancy at the time the annuity was issued and group annuity contracts issued to sponsors of terminated pension plans.
- (2) Life-contingent structured settlement annuities for annuitants with standard life expectancy, period certain structured settlements and single premium immediate annuities with and without life contingencies.
- (3) Total Allstate Financial attributed equity is the sum of equity for Allstate Life Insurance Company and the applicable equity for Allstate Financial Insurance Holdings Corporation, excluding unrealized capital gains and losses.
- (4) Attributed equity is allocated to each product line based on statutory capital adjusted for GAAP reporting differences and the amount of capital held in Allstate Financial may vary from economic capital. The calculation of statutory capital by product incorporates internal factors for invested asset risk, insurance risk (mortality and morbidity), interest rate risk and business risk. Due to the unavailability of final statutory financial statements at the time we release our GAAP financial results, the allocation is derived from prior quarter statutory capital. Statutory capital is adjusted for appropriate GAAP accounting differences. Changes in internal capital factors, investment portfolio mix and risk as well as changes in GAAP and statutory reporting differences will result in changes to the allocation of attributed equity to products.
- (5) Product line operating income includes allocation of income on investments supporting capital. Operating income reflects a trailing twelve-month period.

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**THE ALLSTATE CORPORATION**  
**ALLSTATE FINANCIAL INSURANCE POLICIES AND ANNUITIES IN FORCE <sup>(1)</sup>**  
(in thousands)

	June 30, 2014	March 31, 2014	Dec. 31, 2013	Sept. 30, 2013	June 30, 2013	March 31, 2013
<b>ALLSTATE FINANCIAL INSURANCE POLICIES AND ANNUITIES IN FORCE BY PRODUCT</b>						
<b>Underwritten products</b>						
Life insurance	2,436	2,588	2,567	2,572	2,574	2,572
Accident and health insurance	2,577	2,593	2,342	2,322	2,322	2,338
	5,013	5,181	4,909	4,894	4,896	4,910
<b>Annuities</b>						
Deferred annuities	205	337	346	353	362	373
Immediate annuities	110	111	112	112	113	114
	315	448	458	465	475	487
<b>Total</b>	<b>5,328</b>	<b>5,629</b>	<b>5,367</b>	<b>5,359</b>	<b>5,371</b>	<b>5,397</b>
<b>ALLSTATE FINANCIAL INSURANCE POLICIES AND ANNUITIES IN FORCE BY SOURCE OF BUSINESS</b>						
Allstate Agencies <sup>(2)</sup>	1,895	1,938	1,939	1,938	1,936	1,930
Allstate Benefits	3,010	3,040	2,762	2,741	2,741	2,757
Other <sup>(3)</sup>	423	651	666	680	694	710
<b>Total</b>	<b>5,328</b>	<b>5,629</b>	<b>5,367</b>	<b>5,359</b>	<b>5,371</b>	<b>5,397</b>
<b>INSURANCE POLICIES AND ANNUITIES IN FORCE INCLUDED IN LINCOLN BENEFIT LIFE COMPANY SALE</b>						
Life insurance	-	142	145	148	150	152
Deferred annuities	-	124	128	132	138	144
<b>Total</b>	<b>-</b>	<b>266</b>	<b>273</b>	<b>280</b>	<b>288</b>	<b>296</b>

- (1) Allstate Financial insurance policies and annuities in force reflect the number of contracts in force excluding sold blocks of business that remain on the balance sheet due to the dispositions of the business being effected through reinsurance arrangements. Policy counts associated with our voluntary employee benefits group business reflect certificate counts as opposed to group counts.
- (2) Excludes Allstate Benefits products sold through Allstate Agencies, which are included in the Allstate Benefits line.

**THE ALLSTATE CORPORATION**  
**ALLSTATE LIFE AND RETIREMENT AND ALLSTATE BENEFITS RESULTS AND PRODUCT INFORMATION**  
(\$ in millions)

	For the six months ended June 30, 2014			For the six months ended June 30, 2013		
	Allstate Life and Retirement	Allstate Benefits	Allstate Financial Segment	Allstate Life and Retirement	Allstate Benefits	Allstate Financial Segment
Premiums	\$ 248	\$ 391	\$ 639	\$ 248	\$ 362	\$ 610
Contract charges	437	49	486	502	46	548
Net investment income	1,142	36	1,178	1,233	35	1,268
Periodic settlements and accruals on non-hedge derivative instruments	(1)	-	(1)	15	-	15
Contract benefits	(693)	(208)	(901)	(731)	(198)	(929)
Interest credited to contractholder funds	(481)	(18)	(499)	(634)	(17)	(651)
Amortization of deferred policy acquisition costs	(79)	(60)	(139)	(93)	(48)	(141)
Operating costs and expenses	(129)	(101)	(230)	(192)	(96)	(288)
Restructuring and related charges	(3)	-	(3)	(2)	(1)	(3)
Income tax expense on operations	(145)	(31)	(176)	(99)	(29)	(128)
<b>Operating income</b>	<b>296</b>	<b>58</b>	<b>354</b>	<b>247</b>	<b>54</b>	<b>301</b>
Realized capital gains and losses, after-tax	(6)	-	(6)	50	(1)	49
Valuation changes on embedded derivatives that are not hedged, after-tax	(14)	-	(14)	(3)	-	(3)
DAC and DSI amortization relating to realized capital gains and losses and valuation changes on embedded derivatives that are not hedged, after-tax	-	-	-	(3)	-	(3)
Reclassification of periodic settlements and accruals on non-hedge derivative instruments, after-tax	1	-	1	(10)	-	(10)
(Loss) gain on disposition of operations, after-tax	(28)	-	(28)	2	-	2
<b>Net income</b>	<b>\$ 249</b>	<b>\$ 58</b>	<b>\$ 307</b>	<b>\$ 283</b>	<b>\$ 53</b>	<b>\$ 336</b>
<b>Premiums and Contract Charges - by Product</b>						
<b>Underwritten Product</b>						
Traditional life insurance premiums	\$ 237	\$ 15	\$ 252	\$ 220	\$ 15	\$ 235
Accident and health insurance premiums	6	376	382	12	347	359
Interest-sensitive life insurance contract charges	427	49	476	495	46	541
	<u>670</u>	<u>440</u>	<u>1,110</u>	<u>727</u>	<u>408</u>	<u>1,135</u>
<b>Annuities</b>						
Immediate annuities with life contingencies premiums	5	-	5	16	-	16
Other fixed annuity contract charges	10	-	10	7	-	7
	<u>15</u>	<u>-</u>	<u>15</u>	<u>23</u>	<u>-</u>	<u>23</u>
<b>Total life and annuity premiums and contract charges</b>	<b>\$ 685</b>	<b>\$ 440</b>	<b>\$ 1,125</b>	<b>\$ 750</b>	<b>\$ 408</b>	<b>\$ 1,158</b>
<b>Benefit Spread by Product Group</b>						
Life Insurance	\$ 153	\$ 7	\$ 160	\$ 152	\$ 9	\$ 161
Accident and health insurance	(4)	203	199	(7)	182	175
Annuities	(39)	-	(39)	(33)	-	(33)
<b>Total benefit spread</b>	<b>\$ 110</b>	<b>\$ 210</b>	<b>\$ 320</b>	<b>\$ 112</b>	<b>\$ 191</b>	<b>\$ 303</b>
<b>Investment Spread by Product Group</b>						
Annuities and institutional products	\$ 208	\$ -	\$ 208	\$ 147	\$ -	\$ 147
Life insurance	51	5	56	46	6	52
Accident and health insurance	6	5	11	7	6	13
Net investment income on investments supporting capital	137	8	145	135	6	141
Investment spread before valuation changes on embedded derivatives that are not hedged	402	18	420	335	18	353
Valuation changes on derivatives embedded in equity-indexed annuity contracts that are not hedged	(21)	-	(21)	(4)	-	(4)
<b>Total investment spread</b>	<b>\$ 381</b>	<b>\$ 18</b>	<b>\$ 399</b>	<b>\$ 331</b>	<b>\$ 18</b>	<b>\$ 349</b>

(\$ in millions)

Three months ended

Six months ended

	June 30, 2014	March 31, 2014	Dec. 31, 2013	Sept. 30, 2013	June 30, 2013	March 31, 2013	June 30, 2014	June 30, 2013
Net investment income	\$ 9	\$ 7	\$ 7	\$ 8	\$ 8	\$ 7	\$ 16	\$ 15
Operating costs and expenses	(10)	(8)	(171)	(76)	(8)	3	(18)	(5)
Interest expense	(84)	(87)	(87)	(83)	(98)	(98)	(171)	(196)
Income tax benefit on operations	32	32	90	58	37	35	64	72
Preferred stock dividends	(31)	(13)	(11)	(6)	-	-	(44)	-
Operating loss	(84)	(69)	(172)	(99)	(61)	(53)	(153)	(114)
Realized capital gains and losses, after-tax	(1)	1	(1)	1	-	-	-	-
Loss on extinguishment of debt, after-tax	-	-	(1)	(6)	(312)	-	-	(312)
Postretirement benefits curtailment gain, after-tax	-	-	-	118	-	-	-	-
Net (loss) income available to common shareholders	\$ (85)	\$ (68)	\$ (174)	\$ 14	\$ (373)	\$ (53)	\$ (153)	\$ (426)

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**THE ALLSTATE CORPORATION  
INVESTMENTS**  
(\$ in millions)

**PROPERTY-LIABILITY**

**ALLSTATE FINANCIAL<sup>(1)</sup>**

	June 30, 2014	March 31, 2014	Dec. 31, 2013	Sept. 30, 2013	June 30, 2013	June 30, 2014	March 31, 2014	Dec. 31, 2013	Sept. 30, 2013	June 30, 2013
Fixed income securities, at fair value:										
Tax-exempt	\$ 4,353	\$ 4,618	\$ 4,711	\$ 5,484	\$ 5,754	\$ 2	\$ 2	\$ 2	\$ 1	\$ 2
Taxable	26,091	24,223	24,867	22,920	22,359	29,898	30,057	29,646	30,216	41,347
Equity securities, at fair value	4,072	4,341	4,396	4,156	3,932	1,322	956	701	656	573
Mortgage loans	373	403	429	431	479	3,801	4,069	4,292	4,386	5,934
Limited partnership interests	2,438	2,900	2,898	3,043	2,991	1,866	2,121	2,064	2,044	1,946
Short-term, at fair value	812	894	1,002	1,056	1,182	1,038	870	668	629	821
Other	1,531	1,528	1,335	1,102	813	1,607	1,635	1,732	1,672	1,958
Total	\$ 39,670	\$ 38,907	\$ 39,638	\$ 38,192	\$ 37,510	\$ 39,534	\$ 39,710	\$ 39,105	\$ 39,604	\$ 52,581
Fixed income securities, amortized cost:										
Tax-exempt	\$ 4,238	\$ 4,521	\$ 4,625	\$ 5,367	\$ 5,617	\$ 2	\$ 2	\$ 2	\$ 1	\$ 2
Taxable	25,484	23,696	24,424	22,464	21,930	27,464	28,130	28,295	28,648	39,371
Ratio of fair value to amortized cost	102.4%	102.2%	101.8%	102.1%	102.1%	108.9%	106.8%	104.8%	105.5%	105.0%
Equity securities, at cost	\$ 3,492	\$ 3,737	\$ 3,866	\$ 3,769	\$ 3,702	\$ 1,166	\$ 838	\$ 607	\$ 601	\$ 535
Short-term, amortized cost	812	894	1,002	1,056	1,182	1,038	870	668	629	821

**CORPORATE AND OTHER**

**CONSOLIDATED**

	June 30, 2014	March 31, 2014	Dec. 31, 2013	Sept. 30, 2013	June 30, 2013	June 30, 2014	March 31, 2014	Dec. 31, 2013	Sept. 30, 2013	June 30, 2013
Fixed income securities, at fair value:										
Tax-exempt	\$ 565	\$ 558	\$ 570	\$ 576	\$ 578	\$ 4,920	\$ 5,178	\$ 5,283	\$ 6,061	\$ 6,334
Taxable	1,725	1,703	1,114	1,098	999	57,714	55,983	55,627	54,234	64,705
Equity securities, at fair value	-	-	-	-	-	5,394	5,297	5,097	4,812	4,505
Mortgage loans	-	-	-	-	-	4,174	4,472	4,721	4,817	6,413
Limited partnership interests	5	3	5	4	4	4,309 <sup>(2)</sup>	5,024	4,967	5,091	4,941
Short-term, at fair value	1,064	809	723	1,009	643	2,914	2,573	2,393	2,694	2,646
Other	-	-	-	-	-	3,138	3,163	3,067	2,774	2,771
Total	\$ 3,359	\$ 3,073	\$ 2,412	\$ 2,687	\$ 2,224	\$ 82,563	\$ 81,690	\$ 81,155	\$ 80,483	\$ 92,315
Fixed income securities, amortized cost:										
Tax-exempt	\$ 541	\$ 538	\$ 552	\$ 556	\$ 558	\$ 4,781	\$ 5,061	\$ 5,179	\$ 5,924	\$ 6,177
Taxable	1,718	1,700	1,110	1,093	997	54,666	53,526	53,829	52,205	62,298
Ratio of fair value to amortized cost	101.4%	101.0%	101.3%	101.5%	101.4%	105.4%	104.4%	103.2%	103.7%	103.7%
Equity securities, cost	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,658	\$ 4,575	\$ 4,473	\$ 4,370	\$ 4,237
Short-term, amortized cost	1,064	809	723	1,009	643	2,914	2,573	2,393	2,694	2,646

(1) Excludes investments classified as held for sale that totaled \$11.5 billion, \$12.0 billion and \$12.2 billion as of March 31, 2014, December 31, 2013 and September 30, 2013, respectively.

(2) Tax credit funds, which totaled \$592 million as of June 30, 2014, were reclassified from limited partnership interests to other assets as of June 30, 2014.

**THE ALLSTATE CORPORATION**  
**INVESTMENT PORTFOLIO DETAILS**  
(\$ in millions)

Financial statement classification as of June 30, 2014

	Fixed income securities	Equity securities	Mortgage loans	Limited partnership interests	Short- term	Other <sup>(1)</sup>	Total
<b>Infrastructure and real assets</b>							
Infrastructure and real assets - debt	\$ 10,644	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,644
Infrastructure and real assets - equity	-	741	-	520	-	-	1,261
Infrastructure and real assets - other	-	-	-	-	-	169	169
	<u>10,644</u>	<u>741</u>	<u>-</u>	<u>520</u>	<u>-</u>	<u>169</u>	<u>12,074</u>
<b>Real estate</b>							
Real estate - debt	2,108	-	4,174	-	-	-	6,282
Real estate - equity	-	42	-	1,517	-	112	1,671
	<u>2,108</u>	<u>42</u>	<u>4,174</u>	<u>1,517</u>	<u>-</u>	<u>112</u>	<u>7,953</u>
Consumer goods (cyclical and non-cyclical)	9,764	936	-	-	-	-	10,700
<b>Banking &amp; financial services</b>							
Banking	3,468	219	-	-	-	-	3,687
Financial services	3,056	313	-	-	-	-	3,369
Credit card and student loan ABS	866	-	-	-	-	-	866
Consumer auto ABS	967	-	-	-	-	-	967
	<u>8,357</u>	<u>532</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>8,889</u>
Municipal - General obligation, revenue and taxable	8,561	-	-	-	-	-	8,561
<b>Government &amp; agencies</b>							
U.S. government and agencies	4,853	-	-	-	662	-	5,515
Foreign government	1,394	-	-	-	-	-	1,394
	<u>6,247</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>662</u>	<u>-</u>	<u>6,909</u>
<b>Technology and communications</b>							
Communications	3,129	272	-	-	-	-	3,401
Technology	2,518	474	-	-	-	-	2,992
	<u>5,647</u>	<u>746</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>6,393</u>
Capital goods	4,189	471	-	-	-	-	4,660
<b>Basic &amp; other industries</b>							
Basic industry	2,323	284	-	-	-	-	2,607
Other industries	768	-	-	-	-	-	768
	<u>3,091</u>	<u>284</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>3,375</u>
Transportation	1,634	126	-	-	-	-	1,760
ABS other	2,110	-	-	-	-	-	2,110
Private equity	-	-	-	2,111	-	-	2,111
<b>Emerging markets</b>							
Fixed income funds	-	275	-	-	-	-	275
Foreign government	282	-	-	-	-	-	282
Equity index based funds	-	120	-	-	-	-	120
	<u>282</u>	<u>395</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>677</u>
Other equity market index based funds	-	1,121	-	-	-	-	1,121
Other funds	-	-	-	161	-	-	161
Other	-	-	-	-	2,252	2,857	5,109
<b>Total investments</b>	<u>\$ 62,634</u>	<u>\$ 5,394</u>	<u>\$ 4,174</u>	<u>\$ 4,309</u>	<u>\$ 2,914</u>	<u>\$ 3,138</u>	<u>\$ 82,563</u>

(1) Other includes derivatives, policy loans, agent loans and bank loans.

	June 30, 2014	March 31, 2014	Dec. 31, 2013	Sept. 30, 2013	June 30, 2013	March 31, 2013
<b>Investment position</b>						
Accounting basis						
Cost method	\$ 1,157	\$ 1,346	\$ 1,443	\$ 1,435	\$ 1,441	\$ 1,425
Equity method <sup>(1)</sup>	3,152	3,678	3,524	3,656	3,500	3,506
Total	\$ 4,309	\$ 5,024	\$ 4,967	\$ 5,091	\$ 4,941	\$ 4,931
Cost method-fair value <sup>(2)</sup>	\$ 1,577	\$ 1,764	\$ 1,835	\$ 1,806	\$ 1,795	\$ 1,748
Underlying investment						
Private equity / debt funds	\$ 2,631	\$ 2,674	\$ 2,562	\$ 2,485	\$ 2,457	\$ 2,423
Real estate funds	1,517	1,577	1,687	1,666	1,658	1,635
Other <sup>(3)</sup>	161	773	718	940	826	873
Total	\$ 4,309	\$ 5,024	\$ 4,967	\$ 5,091	\$ 4,941	\$ 4,931
Segment						
Property-Liability	\$ 2,438	\$ 2,900	\$ 2,898	\$ 3,043	\$ 2,991	\$ 2,994
Allstate Financial	1,866	2,121	2,064	2,044	1,946	1,933
Corporate and Other	5	3	5	4	4	4
Total	\$ 4,309	\$ 5,024	\$ 4,967	\$ 5,091	\$ 4,941	\$ 4,931
<b>Total Income</b>						
Accounting basis						
Cost method	\$ 66	\$ 50	\$ 80	\$ 48	\$ 45	\$ 26
Equity method	129	92	122	58	81	81
Total	\$ 195	\$ 142	\$ 202	\$ 106	\$ 126	\$ 107
Underlying investment						
Private equity / debt funds	\$ 123	\$ 106	\$ 140	\$ 68	\$ 58	\$ 68
Real estate funds	55	38	61	49	77	34
Other	17	(2)	1	(11)	(9)	5
Total	\$ 195	\$ 142	\$ 202	\$ 106	\$ 126	\$ 107
Segment						
Property-Liability	\$ 102	\$ 75	\$ 130	\$ 69	\$ 89	\$ 77
Allstate Financial	91	67	71	37	37	30
Corporate and Other	2	-	1	-	-	-
Total	\$ 195	\$ 142	\$ 202	\$ 106	\$ 126	\$ 107

(1) As of June 30, 2014, valuations of EMA limited partnerships include approximately \$564 million of cumulative pre-tax appreciation that has been recognized in earnings but has not been distributed to investors.

(2) The fair value of cost method limited partnerships is determined using reported net asset values of the underlying funds.

(3) In periods prior to June 30, 2014, other included tax credit funds.

**THE ALLSTATE CORPORATION**  
**UNREALIZED NET CAPITAL GAINS AND LOSSES ON SECURITY PORTFOLIO BY TYPE**  
(\$ in millions)

	June 30, 2014			March 31, 2014			December 31, 2013		
	Unrealized net capital gains and losses	Fair value	Fair value as a percent of amortized cost <sup>(1)</sup>	Unrealized net capital gains and losses	Fair value	Fair value as a percent of amortized cost <sup>(1)</sup>	Unrealized net capital gains and losses	Fair value	Fair value as a percent of amortized cost <sup>(1)</sup>
<b>Fixed income securities</b>									
U.S. government and agencies	\$ 146	\$ 4,853	103.1	\$ 132	\$ 3,806	103.6	\$ 122	\$ 2,913	104.4
Municipal	552	8,561	106.9	421	8,716	105.1	277	8,723	103.3
Corporate	2,185	41,467	105.6	1,743	41,159	104.4	1,272	40,603	103.2
Foreign government	107	1,676	106.8	96	1,737	105.9	88	1,824	105.1
Asset-backed securities ("ABS")	40	3,943	101.0	38	3,497	101.1	27	4,518	100.6
Residential mortgage-backed securities ("RMBS")	99	1,362	107.8	93	1,438	106.9	71	1,474	105.1
Commercial mortgage-backed securities	54	746	107.8	47	783	106.4	41	829	105.2

("CMBS")									
Redeemable preferred stock	4	26	118.2	4	25	119.0	4	26	118.2
Total fixed income securities	3,187	62,634	105.4	2,574	61,161	104.4	1,902	60,910	103.2
Equity securities	736	5,394	115.8	722	5,297	115.8	624	5,097	114.0
Short-term investments	-	2,914	100.0	-	2,573	100.0	-	2,393	100.0
Derivatives	(19)	103	n/a	(19)	169	n/a	(18)	269	n/a
EMA limited partnership interests	(5)	n/a	n/a	(4)	n/a	n/a	(3)	n/a	n/a
Investments classified as held for sale	-	n/a	n/a	327	n/a	n/a	190	n/a	n/a
Unrealized net capital gains and losses, pre-tax	\$ 3,899			\$ 3,600			\$ 2,695		
Amounts recognized for:									
Insurance reserves <sup>(3)</sup>	(399)			(134)			-		
DAC and DSI <sup>(4)</sup>	(189)			(245)			(158)		
Amounts recognized	(588)			(379)			(158)		
Deferred income taxes	(1,161)			(1,130)			(891)		
Unrealized net capital gains and losses, after-tax	\$ 2,150			\$ 2,091			\$ 1,646		

	September 30, 2013			June 30, 2013			March 31, 2013		
	Unrealized net capital gains and losses	Fair value	Fair value as a percent of amortized cost <sup>(1)</sup>	Unrealized net capital gains and losses	Fair value	Fair value as a percent of amortized cost <sup>(1)</sup>	Unrealized net capital gains and losses	Fair value	Fair value as a percent of amortized cost <sup>(1)</sup>
Fixed income securities									
U.S. government and agencies	\$ 156	\$ 2,881	105.7	\$ 203	\$ 3,204	106.8	\$ 297	\$ 4,257	107.5
Municipal	365	9,611	103.9	496	10,716	104.9	929	11,862	108.5
Corporate	1,412	39,697	103.7	1,647	47,616	103.6	3,300	49,567	107.1
Foreign government	108	1,939	105.9	125	2,224	106.0	200	2,365	109.2
ABS	32	3,421	100.9	9	3,476	100.3	18	3,597	100.5
RMBS	57	1,844	103.2	62	2,485	102.6	65	2,750	102.4
CMBS	31	875	103.7	18	1,291	101.4	36	1,381	102.7
Redeemable preferred stock	5	27	122.7	4	27	117.4	4	27	117.4
Total fixed income securities	2,166	60,295	103.7	2,564	71,039	103.7	4,849	75,806	106.8
Equity securities	442	4,812	110.1	268	4,505	106.3	662	4,439	117.5
Short-term investments	-	2,694	100.0	-	2,646	100.0	-	3,169	100.0
Derivatives	(19)	217	n/a	(12)	200	n/a	(19)	223	n/a
EMA limited partnership interests	(3)	n/a	n/a	-	n/a	n/a	8	n/a	n/a
Investments classified as held for sale	244	n/a	n/a	-	n/a	n/a	-	n/a	n/a
Unrealized net capital gains and losses, pre-tax	\$ 2,830			\$ 2,820			\$ 5,500		
Amounts recognized for:									
Insurance reserves <sup>(3)</sup>	-			(76)			(623)		
DAC and DSI <sup>(4)</sup>	(189)			(199)			(404)		
Amounts recognized	(189)			(275)			(1,027)		
Deferred income taxes	(927)			(894)			(1,568)		
Unrealized net capital gains and losses, after-tax	\$ 1,714			\$ 1,651			\$ 2,905		

- (1) The comparison of percentages from period to period may be distorted by investment transactions such as sales, purchases and impairment write-downs.
- (2) Unrealized net capital gains and losses for limited partnership interest represent the Company's share of equity method of accounting ("EMA") limited partnerships' other comprehensive income. Fair value and amortized cost are not applicable.
- (3) The insurance reserves adjustment represents the amount by which the reserve balance would increase if the net unrealized gains in the applicable product portfolios were realized and reinvested at current lower interest rates, resulting in a premium deficiency. Although we evaluate premium deficiencies on the combined performance of our life insurance and immediate annuities with life contingencies, the adjustment primarily relates to structured settlement annuities with life contingencies, in addition to annuity buy-outs and certain payout annuities with life contingencies.
- (4) The DAC and DSI adjustment balance represents the amount by which the amortization of DAC and DSI would increase or decrease if the unrealized gains or losses in the respective product portfolios were realized.

**THE ALLSTATE CORPORATION**  
**NET INVESTMENT INCOME, YIELDS AND REALIZED CAPITAL GAINS AND LOSSES (PRE-TAX)**  
(\$ in millions)

	Three months ended				Six months ended			
	June 30, 2014	March 31, 2014	Dec. 31, 2013	Sept. 30, 2013	June 30, 2013	March 31, 2013	June 30, 2014	June 30, 2013
<b>NET INVESTMENT INCOME</b>								
Fixed income securities	\$ 584	\$ 705	\$ 698	\$ 721	\$ 740	\$ 762	\$ 1,289	\$ 1,502
Equity securities	35	28	55	30	39	25	63	64
Mortgage loans	71	81	82	99	93	98	152	191

Limited partnership interests	195	142	202	106	126	107	337	233
Short-term	3	1	1	1	1	2	4	3
Other	44	42	41	44	39	37	86	76
Sub-total	932	999	1,079	1,001	1,038	1,031	1,931	2,069
Less: Investment expense	(34)	(40)	(53)	(51)	(54)	(48)	(74)	(102)
Net investment income	<u>\$ 898</u>	<u>\$ 959</u>	<u>\$ 1,026</u>	<u>\$ 950</u>	<u>\$ 984</u>	<u>\$ 983</u>	<u>\$ 1,857</u>	<u>\$ 1,967</u>
<b>PRE-TAX YIELDS <sup>(1)</sup></b>								
Fixed income securities	4.0 %	4.1 %	4.1 %	4.2 %	4.2 %	4.3 %	4.0 %	4.3 %
Equity securities	3.1	2.5	4.9	2.8	3.9	2.8	2.8	3.3
Mortgage loans	6.6	5.4	5.3	6.2	5.8	6.0	6.0	5.9
Limited partnership interests	16.7	11.4	15.9	8.6	10.2	8.7	14.1	9.4
Total portfolio	4.7	4.5	4.8	4.5	4.6	4.5	4.6	4.5
<b>REALIZED CAPITAL GAINS AND LOSSES (PRE-TAX) BY TRANSACTION TYPE</b>								
Impairment write-downs	\$ (6)	\$ (16)	\$ (11)	\$ (18)	\$ (33)	\$ (10)	\$ (22)	\$ (43)
Change in intent write-downs	(39)	(65)	(19)	(70)	(27)	(27)	(104)	(54)
Net other-than-temporary impairment losses recognized in earnings	(45)	(81)	(30)	(88)	(60)	(37)	(126)	(97)
Sales	290	147	180	59	408	172	437	580
Valuation and Settlements of derivative instruments	(5)	(12)	(8)	(12)	14	(4)	(17)	10
Total	<u>\$ 240</u>	<u>\$ 54</u>	<u>\$ 142</u>	<u>\$ (41)</u>	<u>\$ 362</u>	<u>\$ 131</u>	<u>\$ 294</u>	<u>\$ 493</u>
<b>TOTAL RETURN ON INVESTMENT PORTFOLIO <sup>(2)</sup></b>	2.2 %	2.1 %	1.1 %	1.0 %	(1.5) %	1.2 %	4.3 %	(0.3) %
<b>AVERAGE INVESTMENT BALANCES (in billions) <sup>(3)</sup></b>	<u>\$ 78.5</u>	<u>\$ 78.5</u>	<u>\$ 90.1</u>	<u>\$ 89.7</u>	<u>\$ 90.7</u>	<u>\$ 91.8</u>	<u>\$ 78.6</u>	<u>\$ 91.0</u>

(1) Pre-tax yields are calculated as annualized investment income before investment expense (including dividend income in the case of equity securities) divided by the average of investment balances at the end of each quarter during the year. Investment balances, for purposes of the pre-tax yield calculation, exclude unrealized capital gains and losses. Amounts related to investments classified as held for sale were excluded from the pre-tax yield calculation in 2014 and were included in the pre-tax yield calculation in 2013.

(2) Total return on investment portfolio is calculated from GAAP results including the total of net investment income, realized capital gains and losses, the change in unrealized net capital gains and losses, and the change in the difference between fair value and carrying value of mortgage loans and cost method limited partnerships, divided by the average fair value balances. Amounts related to investments classified as held for sale were excluded from the total return calculation in 2014 and were included in the total return calculation in 2013.

(3) Average investment balances for the quarter are calculated as the average of the current and prior quarter investment balances. Year-to-date average investment balances are calculated as the average of investment balances at the beginning of the year and the end of each quarter during the year. For purposes of the average investment balances calculation, unrealized capital gains and losses are excluded. Amounts related to investments classified as held for sale were excluded from average investment balances calculation in 2014 and were included in the average investment balances calculation in 2013.

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**THE ALLSTATE CORPORATION**  
**PROPERTY-LIABILITY**  
**NET INVESTMENT INCOME, YIELDS AND REALIZED CAPITAL GAINS AND LOSSES (PRE-TAX)**  
(\$ in millions)

	Three months ended				Six months ended			
	June 30, 2014	March 31, 2014	Dec. 31, 2013	Sept. 30, 2013	June 30, 2013	March 31, 2013	June 30, 2014	June 30, 2013
<b>NET INVESTMENT INCOME</b>								
Fixed income securities:								
Tax-exempt	\$ 29	\$ 31	\$ 35	\$ 44	\$ 53	\$ 61	\$ 60	\$ 114
Taxable	183	184	178	175	178	188	367	366
Equity securities	29	23	51	26	36	23	52	59
Mortgage loans	4	5	4	6	5	5	9	10
Limited partnership interests <sup>(1)</sup>	102	75	130	69	89	77	177	166
Short-term	2	1	1	1	-	1	3	1
Other	19	14	11	11	8	8	33	16
Subtotal	368	333	410	332	369	363	701	732
Less: Investment expense	(17)	(21)	(28)	(23)	(26)	(22)	(38)	(48)
Net investment income	<u>\$ 351</u>	<u>\$ 312</u>	<u>\$ 382</u>	<u>\$ 309</u>	<u>\$ 343</u>	<u>\$ 341</u>	<u>\$ 663</u>	<u>\$ 684</u>
Net investment income, after-tax	<u>\$ 240</u>	<u>\$ 215</u>	<u>\$ 273</u>	<u>\$ 225</u>	<u>\$ 259</u>	<u>\$ 241</u>	<u>\$ 455</u>	<u>\$ 500</u>
<b>PRE-TAX YIELDS <sup>(2)</sup></b>								
Fixed income securities:								
Tax-exempt	2.7 %	2.7 %	2.8 %	3.2 %	3.6 %	3.7 %	2.7 %	3.6 %
Equivalent yield for tax-exempt	3.9	3.9	4.1	4.7	5.2	5.4	3.9	5.2
Taxable	3.0	3.1	3.0	3.2	3.3	3.5	3.0	3.4
Equity securities	3.2	2.5	5.3	2.8	4.0	2.8	2.8	3.4
Mortgage loans	4.9	4.3	4.1	4.4	4.2	4.3	4.6	4.2
Limited partnership interests	15.3	10.3	17.4	9.3	11.8	10.4	12.9	11.1

Total portfolio	3.9	3.5	4.3	3.6	4.0	4.0	3.7	4.0
<b>REALIZED CAPITAL GAINS AND LOSSES (PRE-TAX) BY ASSET TYPE</b>								
Fixed income securities:								
Tax-exempt	\$ 8	\$ 4	\$ 35	\$ 14	\$ 39	\$ 47	\$ 12	\$ 86
Taxable	49	36	44	21	17	43	85	60
Equity securities	225	20	58	(56)	252	28	245	280
Limited partnership interests	(23)	7	(1)	2	(5)	5	(16)	-
Derivatives and other	(9)	(14)	(8)	(7)	2	(11)	(23)	(9)
Total	\$ 250	\$ 53	\$ 128	\$ (26)	\$ 305	\$ 112	\$ 303	\$ 417
<b>REALIZED CAPITAL GAINS AND LOSSES (PRE-TAX) BY TRANSACTION TYPE</b>								
Impairment write-downs	\$ (6)	\$ (12)	\$ (6)	\$ (8)	\$ (17)	\$ (8)	\$ (18)	\$ (25)
Change in intent write-downs	(25)	(60)	(15)	(63)	(26)	(20)	(85)	(46)
Net other-than-temporary impairment losses recognized in earnings	(31)	(72)	(21)	(71)	(43)	(28)	(103)	(71)
Sales	289	139	157	52	346	151	428	497
Valuation and Settlements of derivative instruments	(8)	(14)	(8)	(7)	2	(11)	(22)	(9)
Total	\$ 250	\$ 53	\$ 128	\$ (26)	\$ 305	\$ 112	\$ 303	\$ 417
<b>AVERAGE INVESTMENT BALANCES (in billions) <sup>(3)</sup></b>								
	\$ 38.0	\$ 38.1	\$ 37.9	\$ 37.0	\$ 36.7	\$ 36.5	\$ 38.2	\$ 36.6

- (1) As of June 30, 2014, Property-Liability has commitments to invest in additional limited partnership interests totaling \$1.26 billion.
- (2) Pre-tax yields are calculated as annualized investment income before investment expense (including dividend income in the case of equity securities) divided by the average of investment balances at the end of each quarter during the year. Investment balances, for purposes of the pre-tax yield calculation, exclude unrealized capital gains and losses.
- (3) Average investment balances for the quarter are calculated as the average of the current and prior quarter investment balances. Year-to-date average investment balances are calculated as the average of investment balances at the beginning of the year and the end of each quarter during the year. For purposes of the average investment balances calculation, unrealized capital gains and losses are excluded.

**THE ALLSTATE CORPORATION**  
**ALLSTATE FINANCIAL**  
**NET INVESTMENT INCOME, YIELDS AND REALIZED CAPITAL GAINS AND LOSSES (PRE-TAX)**  
(\$ in millions)

	Three months ended				Six months ended			
	June 30, 2014	March 31, 2014	Dec. 31, 2013	Sept. 30, 2013	June 30, 2013	March 31, 2013	June 30, 2014	June 30, 2013
<b>NET INVESTMENT INCOME</b>								
Fixed income securities	\$ 365	\$ 484	\$ 480	\$ 497	\$ 503	\$ 506	\$ 849	\$ 1,009
Equity securities	6	5	4	4	3	2	11	5
Mortgage loans	67	76	78	93	88	93	143	181
Limited partnership interests <sup>(1)</sup>	91	67	71	37	37	30	158	67
Short-term	1	-	-	-	-	1	1	1
Other	24	26	28	28	30	28	50	58
Subtotal	554	658	661	659	661	660	1,212	1,321
Less: Investment expense	(16)	(18)	(24)	(26)	(28)	(25)	(34)	(53)
Net investment income	\$ 538	\$ 640	\$ 637	\$ 633	\$ 633	\$ 635	\$ 1,178	\$ 1,268
Net investment income, after-tax	\$ 350	\$ 416	\$ 424	\$ 423	\$ 422	\$ 424	\$ 766	\$ 846
<b>PRE-TAX YIELDS <sup>(2)</sup></b>								
Fixed income securities	5.3 %	5.4 %	5.0 %	5.1 %	5.0 %	4.8 %	5.3 %	4.9 %
Equity securities	2.7	2.4	2.8	2.4	3.0	2.6	2.6	2.7
Mortgage loans	6.8	5.5	5.4	6.4	5.9	6.2	6.2	6.0
Limited partnership interests	18.2	12.8	13.8	7.4	7.8	6.1	15.6	6.9
Total portfolio	5.9	5.7	5.3	5.2	5.1	5.0	5.8	5.1
<b>REALIZED CAPITAL GAINS AND LOSSES (PRE-TAX) BY ASSET TYPE</b>								
Fixed income securities	\$ 5	\$ (4)	\$ 8	\$ (12)	\$ 23	\$ (18)	\$ 1	\$ 5
Equity securities	14	2	8	5	31	1	16	32
Mortgage loans	(2)	3	1	(6)	(6)	31	1	25
Limited partnership interests	(28)	(5)	(3)	-	(3)	-	(33)	(3)
Derivatives and other	1	5	-	(3)	12	5	6	17
Total	\$ (10)	\$ 1	\$ 14	\$ (16)	\$ 57	\$ 19	\$ (9)	\$ 76



**REALIZED CAPITAL GAINS AND LOSSES (PRE-TAX) BY TRANSACTION TYPE**

Impairment write-downs	\$ -	\$ (4)	\$ (5)	\$ (10)	\$ (16)	\$ (2)	\$ (4)	\$ (18)
Change in intent write-downs	(14)	(5)	(4)	(7)	(1)	(7)	(19)	(8)
Net other-than-temporary impairment losses recognized in earnings	(14)	(9)	(9)	(17)	(17)	(9)	(23)	(26)
Sales	1	8	23	6	62	21	9	83
Valuation and Settlements of derivative instruments	3	2	-	(5)	12	7	5	19
<b>Total</b>	<b>\$ (10)</b>	<b>\$ 1</b>	<b>\$ 14</b>	<b>\$ (16)</b>	<b>\$ 57</b>	<b>\$ 19</b>	<b>\$ (9)</b>	<b>\$ 76</b>

**AVERAGE INVESTMENT BALANCES (in billions) <sup>(3)</sup>**

	\$ 37.3	\$ 37.7	\$ 49.7	\$ 50.3	\$ 51.9	\$ 53.2	\$ 37.4	\$ 52.3
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- As of June 30, 2014, Allstate Financial has commitments to invest in additional limited partnership interests totaling \$1.28 billion.
- Pre-tax yields are calculated as annualized investment income before investment expense (including dividend income in the case of equity securities) divided by the average of investment balances at the end of each quarter during the year. Investment balances, for purposes of the pre-tax yield calculation, exclude unrealized capital gains and losses. Amounts related to investments classified as held for sale were excluded from the pre-tax yield calculation in 2014 and were included in the pre-tax yield calculation in 2013.
- Average investment balances for the quarter are calculated as the average of the current and prior quarter investment balances. Year-to-date average investment balances are calculated as the average of investment balances at the beginning of the year and the end of each quarter during the year. For purposes of the average investment balances calculation, unrealized capital gains and losses are excluded. Amounts related to investments classified as held for sale were excluded from average investment balances calculation in 2014 and were included in the average investment balances calculation in 2013.

**THE ALLSTATE CORPORATION INVESTMENT RESULTS**  
(\$ in millions)

	Three months ended				Six months ended			
	June 30, 2014	March 31, 2014	Dec. 31, 2013	Sept. 30, 2013	June 30, 2013	March 31, 2013	June 30, 2014	June 30, 2013
<b>Consolidated investment portfolio</b>								
Interest-bearing <sup>(1)</sup>	\$ 72,580	\$ 71,084	\$ 70,796	\$ 70,423	\$ 82,729	\$ 87,890	\$ 72,580	\$ 82,729
Equity/owned <sup>(2)</sup>	9,983	10,606	10,359	10,060	9,586	9,492	9,983	9,586
<b>Total</b>	<b>\$ 82,563</b>	<b>\$ 81,690</b>	<b>\$ 81,155</b>	<b>\$ 80,483</b>	<b>\$ 92,315</b>	<b>\$ 97,382</b>	<b>\$ 82,563</b>	<b>\$ 92,315</b>
<b>Consolidated portfolio total return <sup>(3)</sup></b>								
Interest-bearing	1.8 %	1.7 %	0.6 %	0.8 %	(1.4) %	0.8 %	3.5 %	(0.8) %
Equity/owned	0.4	0.4	0.6	0.3	-	0.4	0.8	0.5
Investment Expenses	-	-	(0.1)	(0.1)	(0.1)	-	-	-
<b>Total</b>	<b>2.2</b>	<b>2.1</b>	<b>1.1</b>	<b>1.0</b>	<b>(1.5)</b>	<b>1.2</b>	<b>4.3</b>	<b>(0.3)</b>
<b>Consolidated portfolio total return <sup>(3)</sup></b>								
Income	1.1 %	1.1 %	1.1 %	1.0 %	1.0 %	1.0 %	2.1 %	2.0 %
Valuation	1.1	1.0	-	-	(2.5)	0.2	2.2	(2.3)
<b>Total</b>	<b>2.2</b>	<b>2.1</b>	<b>1.1</b>	<b>1.0</b>	<b>(1.5)</b>	<b>1.2</b>	<b>4.3</b>	<b>(0.3)</b>
<b>Consolidated net investment income</b>								
Interest-bearing	\$ 695	\$ 824	\$ 819	\$ 861	\$ 868	\$ 895	\$ 1,519	\$ 1,763
Equity/owned	237	175	260	140	170	136	412	306
Investment expenses	(34)	(40)	(53)	(51)	(54)	(48)	(74)	(102)
<b>Total</b>	<b>\$ 898</b>	<b>\$ 959</b>	<b>\$ 1,026</b>	<b>\$ 950</b>	<b>\$ 984</b>	<b>\$ 983</b>	<b>\$ 1,857</b>	<b>\$ 1,967</b>
<b>Consolidated Interest-bearing pre-tax yield <sup>(4)</sup></b>	<b>4.0 %</b>	<b>4.1 %</b>	<b>4.1 %</b>	<b>4.3 %</b>	<b>4.3 %</b>	<b>4.3 %</b>	<b>4.0 %</b>	<b>4.3 %</b>
<b>Property-Liability net investment income</b>								
Interest-bearing excluding prepayment premiums and litigation proceeds	\$ 219	\$ 219	\$ 218	\$ 229	\$ 234	\$ 246	\$ 438	\$ 480
Prepayment premiums and litigation proceeds	12	13	9	4	10	15	25	25
<b>Total Interest-bearing</b>	<b>231</b>	<b>232</b>	<b>227</b>	<b>233</b>	<b>244</b>	<b>261</b>	<b>463</b>	<b>505</b>
Equity/owned	137	101	183	99	125	102	238	227
Less: Investment expenses	(17)	(21)	(28)	(23)	(26)	(22)	(38)	(48)
<b>Total</b>	<b>351</b>	<b>312</b>	<b>382</b>	<b>309</b>	<b>343</b>	<b>341</b>	<b>663</b>	<b>684</b>
Less: prepayment premiums and litigation proceeds	(12)	(13)	(9)	(4)	(10)	(15)	(25)	(25)
<b>Total excluding prepayment premiums and litigation proceeds</b>	<b>\$ 339</b>	<b>\$ 299</b>	<b>\$ 373</b>	<b>\$ 305</b>	<b>\$ 333</b>	<b>\$ 326</b>	<b>\$ 638</b>	<b>\$ 659</b>
<b>Property-Liability interest-bearing pre-</b>	<b>2.9 %</b>	<b>3.0 %</b>	<b>2.9 %</b>	<b>3.1 %</b>	<b>3.2 %</b>	<b>3.5 %</b>	<b>2.9 %</b>	<b>3.4 %</b>

tax yield									
<b>Property-Liability interest-bearing pre-tax yield excluding prepayment premiums and litigation proceeds</b>	2.8 %	2.8 %	2.8 %	3.0 %	3.1 %	3.3 %	2.8 %	3.2 %	
<b>Allstate Financial net investment income</b>									
Interest-bearing excluding prepayment premiums and litigation proceeds	\$ 432	\$ 556	\$ 569	\$ 584	\$ 591	\$ 599	\$ 988	\$ 1,190	
Prepayment premiums and litigation proceeds	24	28	15	32	27	27	52	54	
Total interest-bearing	456	584	584	616	618	626	1,040	1,244	
Equity/owned	98	74	77	43	43	34	172	77	
Less: Investment expenses	(16)	(18)	(24)	(26)	(28)	(25)	(34)	(53)	
Total	538	640	637	633	633	635	1,178	1,268	
Less: prepayment premiums and litigation proceeds	(24)	(28)	(15)	(32)	(27)	(27)	(52)	(54)	
Total excluding prepayment premiums and litigation proceeds	\$ 514	\$ 612	\$ 622	\$ 601	\$ 606	\$ 608	\$ 1,126	\$ 1,214	
<b>Allstate Financial interest-bearing pre-tax yield</b>	5.3 %	5.3 %	5.0 %	5.2 %	5.0 %	4.9 %	5.3 %	5.0 %	
<b>Allstate Financial interest-bearing pre-tax yield excluding prepayment premiums and litigation proceeds</b>	5.0 %	5.0 %	4.8 %	4.9 %	4.8 %	4.7 %	5.0 %	4.8 %	

(1) Includes fixed income securities, mortgage loans, short-term and other investments.

(2) Includes limited partnership interests, equity securities and real estate.

(3) Total return on investment portfolio is calculated from GAAP results including the total of net investment income, realized capital gains and losses, the change in unrealized net capital gains and losses, and the change in the difference between fair value and carrying value of mortgage loans and cost method limited partnerships, divided by the average fair value balances. Amounts related to investments classified as held for sale were excluded from the total return calculation in 2014 and were included in the total return calculation in 2013.

(4) Pre-tax interest-bearing yield is calculated as annualized interest-bearing investment income before investment expense divided by the average of interest-bearing investment balances at the end of each quarter during the year. Interest-bearing investment balances, for purposes of the pre-tax interest-bearing yield calculation, exclude unrealized capital gains and losses. Amounts related to investments classified as held for sale were excluded from the pre-tax interest-bearing yield calculation in 2014 and were included in the pre-tax interest-bearing yield calculation in 2013.

## Definitions of Non-GAAP Measures

We believe that investors' understanding of Allstate's performance is enhanced by our disclosure of the following non-GAAP measures. Our methods for calculating these measures may differ from those used by other companies and therefore comparability may be limited.

**Operating income** is net income available to common shareholders, excluding:

- realized capital gains and losses, after-tax, except for periodic settlements and accruals on non-hedge derivative instruments, which are reported with realized capital gains and losses but included in operating income,
- valuation changes on embedded derivatives that are not hedged, after-tax,
- amortization of deferred acquisition costs ("DAC") and deferred sales inducements ("DSI"), to the extent they resulted from the recognition of certain realized capital gains and losses or valuation changes on embedded derivatives that are not hedged, after-tax,
- amortization of purchased intangible assets, after-tax,
- gain (loss) on disposition of operations, after-tax, and
- adjustments for other significant non-recurring, infrequent or unusual items, when (a) the nature of the charge or gain is such that it is reasonably unlikely to recur within two years, or (b) there has been no similar charge or gain within the prior two years.

Net income available to common shareholders is the GAAP measure that is most directly comparable to operating income. We use operating income as an important measure to evaluate our results of operations. We believe that the measure provides investors with a valuable measure of the Company's ongoing performance because it reveals trends in our insurance and financial services business that may be obscured by the net effect of realized capital gains and losses, valuation changes on embedded derivatives that are not hedged, amortization of purchased intangible assets, gain (loss) on disposition of operations and adjustments for other significant non-recurring, infrequent or unusual items. Realized capital gains and losses, valuation changes on embedded derivatives that are not hedged and gain (loss) on disposition of operations may vary significantly between periods and are generally driven by business decisions and external economic developments such as capital market conditions, the timing of which is unrelated to the insurance underwriting process. Consistent with our intent to protect results or earn additional income, operating income includes periodic settlements and accruals on certain derivative instruments that are reported in realized capital gains and losses because they do not qualify for hedge accounting or are not designated as hedges for accounting purposes. These instruments are used for economic hedges and to replicate fixed income securities, and by including them in operating income, we are appropriately reflecting their trends in our performance and in a manner consistent with the economically hedged investments, product attributes (e.g. net investment income and interest credited to contractholder funds) or replicated investments. Amortization of purchased intangible assets is excluded because it relates to the acquisition purchase price and is not indicative of our underlying insurance business results or trends. Non-recurring items are excluded because, by their nature, they are not indicative of our business or economic trends. Accordingly, operating income excludes the effect of items that tend to be highly variable from period to period and highlights the results from ongoing operations and the underlying profitability of our business. A byproduct of excluding these items to determine operating income is the transparency and understanding of their significance to net income variability and profitability while recognizing these or similar items may recur in subsequent periods. Operating income is used by management along with the other components of net income available to common shareholders to assess our performance. We use adjusted measures of operating income and operating income per diluted common share in incentive compensation. Therefore, we believe it is useful for investors to evaluate net income available to common shareholders, operating income and their components separately and in the aggregate when reviewing and evaluating our

performance. We note that investors, financial analysts, financial and business media organizations and rating agencies utilize operating income results in their evaluation of our and our industry's financial performance and in their investment decisions, recommendations and communications as it represents a reliable, representative and consistent measurement of the industry and the Company and management's performance. We note that the price to earnings multiple commonly used by insurance investors as a forward-looking valuation technique uses operating income as the denominator. Operating income should not be considered as a substitute for net income available to common shareholders and does not reflect the overall profitability of our business. A reconciliation of operating income to net income available to common shareholders is provided in the schedule, "Contribution to Income".

**Underwriting income** is calculated as premiums earned, less claims and claims expense ("losses"), amortization of DAC, operating costs and expenses and restructuring and related charges as determined using GAAP. Management uses this measure in its evaluation of the results of operations to analyze the profitability of our Property-Liability insurance operations separately from investment results. It is also an integral component of incentive compensation. It is useful for investors to evaluate the components of income separately and in the aggregate when reviewing performance. Net income available to common shareholders is the most directly comparable GAAP measure. Underwriting income should not be considered as substitute for net income available to common shareholders and does not reflect the overall profitability of our business. A reconciliation of Property-Liability underwriting income to net income available to common shareholders is provided in the schedule, "Property-Liability Results".

**Combined ratio excluding the effect of catastrophes** is a non-GAAP ratio, which is computed as the difference between two GAAP operating ratios: the combined ratio and the effect of catastrophes on the combined ratio. The most directly comparable GAAP measure is the combined ratio. We believe that this ratio is useful to investors and it is used by management to reveal the trends in our Property-Liability business that may be obscured by catastrophe losses. Catastrophe losses cause our loss trends to vary significantly between periods as a result of their incidence of occurrence and magnitude and can have a significant impact on the combined ratio. We believe it is useful for investors to evaluate these components separately and in the aggregate when reviewing our underwriting performance. The combined ratio excluding the effect of catastrophes should not be considered a substitute for the combined ratio and does not reflect the overall underwriting profitability of our business. A reconciliation of combined ratio excluding the effect of catastrophes to combined ratio is provided in the schedule, "Property-Liability Results".

**Combined ratio excluding the effect of catastrophes, prior year reserve reestimates, amortization of purchased intangible assets ("underlying combined ratio")** is a non-GAAP ratio, which is computed as the difference between four GAAP operating ratios: the combined ratio, the effect of catastrophes on the combined ratio, the effect of prior year reserve reestimates on the combined ratio, the effect of business combination expenses and the amortization of purchased intangible assets on the combined ratio. We believe that this ratio is useful to investors and it is used by management to reveal the trends in our Property-Liability business that may be obscured by catastrophe losses, prior year reserve reestimates and amortization of purchased intangible assets. Catastrophe losses cause our loss trends to vary significantly between periods as a result of their incidence of occurrence and magnitude, and can have a significant impact on the combined ratio. Prior year reserve reestimates are caused by unexpected loss development on historical reserves. Amortization of purchased intangible assets primarily relate to the acquisition purchase price and are not indicative of our underlying insurance business results or trends. We believe it is useful for investors to evaluate these components separately and in the aggregate when reviewing our underwriting performance. We also provide it to facilitate a comparison to our outlook on the underlying combined ratio. The most directly comparable GAAP measure is the combined ratio. The underlying combined ratio should not be considered as a substitute for the combined ratio and does not reflect the overall underwriting profitability of our business. A reconciliation of the underlying combined ratio to combined ratio is provided in the schedules "Allstate Brand Profitability Measures", "Encompass Brand Profitability Measures", "Esurance Brand Profitability Measures", "Auto Profitability Measures", "Homeowners Profitability Measures". "Allstate Personal Lines Profitability Measures" and "Business to Business-Encompass, Commercial and Other Business Lines Profitability Measures".

**Operating income return on common shareholders' equity** is a ratio that uses a non-GAAP measure. It is calculated by dividing the rolling 12-month operating income by the average of common shareholders' equity at the beginning and at the end of the 12-months, after excluding the effect of unrealized net capital gains and losses. Return on common shareholders' equity is the most directly comparable GAAP measure. We use operating income as the numerator for the same reasons we use operating income, as discussed above. We use average common shareholders' equity excluding the effect of unrealized net capital gains and losses for the denominator as a representation of common shareholders' equity primarily attributable to the Company's earned and realized business operations because it eliminates the effect of items that are unrealized and vary significantly between periods due to external economic developments such as capital market conditions like changes in equity prices and interest rates, the amount and timing of which are unrelated to the insurance underwriting process. We use it to supplement our evaluation of net income available to common shareholders and return on common shareholders' equity because it excludes the effect of items that tend to be highly variable from period to period. We believe that this measure is useful to investors and that it provides a valuable tool for investors when considered along with net income return on common shareholders' equity because it eliminates the after-tax effects of realized and unrealized net capital gains and losses that can fluctuate significantly from period to period and that are driven by economic developments, the magnitude and timing of which are generally not influenced by management. In addition, it eliminates non-recurring items that are not indicative of our ongoing business or economic trends. A byproduct of excluding the items noted above to determine operating income return on common shareholders' equity from return on common shareholders' equity is the transparency and understanding of their significance to return on common shareholders' equity variability and profitability while recognizing these or similar items may recur in subsequent periods. Therefore, we believe it is useful for investors to have operating income return on common shareholders' equity and return on common shareholders' equity when evaluating our performance. We note that investors, financial analysts, financial and business media organizations and rating agencies utilize operating income return on common shareholders' equity results in their evaluation of our and our industry's financial performance and in their investment decisions, recommendations and communications as it represents a reliable, representative and consistent measurement of the industry and the company and management's utilization of capital. Operating income return on common shareholders' equity should not be considered as a substitute for return on common shareholders' equity and does not reflect the overall profitability of our business. A reconciliation of return on common shareholders' equity and operating income return on common shareholders' equity can be found in the schedule, "Return on Common Shareholders' Equity".

**Book value per common share, excluding the impact of unrealized net capital gains and losses on fixed income securities**, is a ratio that uses a non-GAAP measure. It is calculated by dividing common shareholders' equity after excluding the impact of unrealized net capital gains and losses on fixed income securities and related DAC, DSI and life insurance reserves by total common shares outstanding plus dilutive potential common shares outstanding. We use the trend in book value per common share, excluding the impact of unrealized net capital gains and losses on fixed income securities, in conjunction with book value per common share to identify and analyze the change in net worth attributable to management efforts between periods. We believe the non-GAAP ratio is useful to investors because it eliminates the effect of items that can fluctuate significantly from period to period and are generally driven by economic developments, primarily capital market conditions, the magnitude and timing of which are generally not influenced by management, and we believe it enhances understanding and comparability of performance by highlighting underlying business activity and profitability drivers. We note that book value per common share, excluding the impact of unrealized net capital gains and losses on fixed income securities, is a measure commonly used by insurance investors as a valuation technique. Book value per common share is the most directly comparable GAAP measure. Book value per common share, excluding the impact of unrealized net capital gains and losses on fixed income securities, should not be considered as a substitute for book

value per common share, and does not reflect the recorded net worth of our business. A reconciliation of book value per common share, excluding the impact of unrealized net capital gains on fixed income securities, and book value per common share can be found in the schedule, "Book Value per Common Share".