

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

PURSUANT TO SECTION 13 OR 15 (d) OF THE
SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported) February 6, 2013

The Allstate Corporation

(Exact name of registrant as specified in charter)

Delaware
(State or other
jurisdiction of incorporation)

1-11840
(Commission
File Number)

36-3871531
(IRS Employer
Identification No.)

2775 Sanders Road, Northbrook, Illinois
(Address of principal executive offices)

60062
(Zip Code)

Registrant's telephone number, including area code **(847) 402-5000**

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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Section 2. – Financial Information

Item 2.02. Results of Operations and Financial Condition.

On February 6, 2013, the registrant issued a press release announcing its financial results for the fourth quarter of 2012, and the availability of the registrant's fourth quarter investor supplement on the registrant's web site. The press release and the investor supplement are furnished as Exhibits 99.1 and 99.2 to this report. The information contained in the press release and the investor supplement are furnished and not filed pursuant to instruction B.2 of Form 8-K.

Section 9. – Financial Statements and Exhibits

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

99.1	Registrant's press release dated February 6, 2013
99.2	Fourth quarter 2012 Investor Supplement of The Allstate Corporation

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

THE ALLSTATE CORPORATION
(registrant)

By /s/ Samuel H. Pilch
Name: Samuel H. Pilch
Title: Senior Group Vice President
and Controller

Dated: February 6, 2013

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FOR IMMEDIATE RELEASE

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Allstate Reports Strong 2012 Earnings and Increases Cash Returns to Shareholders

NORTHBROOK, Ill., February 6, 2013 – The Allstate Corporation (NYSE: ALL) today reported financial results for the fourth quarter and full year 2012:

The Allstate Corporation Consolidated Highlights						
(\$ in millions, except per share amounts and ratios)	Three months ended December 31,			Twelve months ended December 31,		
	2012	2011	% Change	2012	2011	% Change
Consolidated revenues	\$ 8,547	\$ 8,236	3.8	\$ 33,315	\$ 32,654	2.0
Net income	394	712	(44.7)	2,306	787	193.0
Net income per diluted share	0.81	1.40	(42.1)	4.68	1.50	212.0
Operating income*	289	735	(60.7)	2,148	662	224.5
Operating income per diluted share*	0.59	1.45	(59.3)	4.36	1.27	243.3
Book value per share				42.39	36.18	17.2
Book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities*				37.14	33.58	10.6
Catastrophe losses	1,061	66	NM	2,345	3,815	(38.5)
Property-Liability combined ratio	101.7	90.9	10.8 pts	95.5	103.4	(7.9)pts
Property-Liability combined ratio excluding the effect of catastrophes, prior year reserve reestimates, business combination expenses and the amortization of purchased intangible assets ("underlying combined ratio")*	86.7	90.7	(4.0)pts	87.2	89.3	(2.1)pts

NM = not meaningful

* Measures used in this release that are not based on accounting principles generally accepted in the United States of America ("non-GAAP") are defined and reconciled to the most directly comparable GAAP measure in the "Definitions of Non-GAAP Measures" section of this document.

"Allstate had a good finish to a strong year despite the costs incurred in the fourth quarter related to Superstorm Sandy," said Thomas J. Wilson, chairman, president and chief executive officer of The Allstate Corporation. "Our strategy of providing differentiated products to four consumer segments while improving returns is working. The Allstate branded business maintained strong auto profitability, dramatically improved returns in homeowners and began to reduce the negative impact on policies in force related to profit improvement actions. Esurance, Encompass and Allstate Financial maintained their growth trajectories by staying focused on targeted customer value propositions. Proactive investment actions resulted in total returns of over 7 percent for the year. Overall premiums increased and net and operating income more than doubled in 2012 versus 2011. As a result, book value per share increased to \$42.39, a 17.2 percent increase for the year," continued Wilson.

"The board's confidence in the execution of this strategy enabled us to raise the cash returned to shareholders. The quarterly dividend was increased by 13.6 percent from the prior quarter's dividend to \$0.25 per share. An additional \$1 billion share repurchase program was also approved, which will be implemented in conjunction with a repurchase program funded with hybrid debt announced in December," concluded Wilson.

Consolidated Financial Results

Net income for 2012 was \$2.31 billion, or \$4.68 per diluted share, compared to \$787 million, or \$1.50 per diluted share in 2011. The increase was primarily due to higher property-liability and Allstate Financial operating income, partially offset by lower net realized capital gains. Total 2012 operating income was \$2.15 billion, or \$4.36 per diluted share, an increase from 2011 of \$1.49 billion, or \$3.09 per diluted share. The increase in operating income was driven primarily by a substantial reduction in catastrophe losses and an improvement in the underlying property-liability combined ratio.

For the fourth quarter of 2012, net income was \$394 million, or \$0.81 per diluted share, compared to \$712 million, or \$1.40 per diluted share in 2011. Operating income was \$289 million, or \$0.59 per diluted share, compared to \$735 million, or \$1.45 per diluted share in the fourth quarter of 2011. Catastrophe losses primarily attributable to Sandy drove the decline in net and operating income for the quarter, partially offset by a 4.0 point improvement in the underlying combined ratio.

Property-Liability Underlying Combined Ratio Finished Better Than the Full-Year Outlook; Progress on Customer-Focused Strategy

In 2012, Allstate continued to execute on its strategy to offer unique products to different customer segments while achieving its priorities of maintaining auto margins, improving homeowners returns and growing insurance premiums. For the year, total property-liability net written premium was \$27.03 billion, an increase of 4.0% over 2011. The increase was primarily the result of our acquisition of Esurance to serve the self-directed customer segment. In the customer segments that prefer local advice and assistance, the Allstate brand increased less than a percent in 2012, while Encompass grew premiums by 5% for the year. Overall unit growth was negative for 2012, reflecting declines in Allstate brand auto and homeowners due to pricing and underwriting actions to improve auto returns in New York and Florida, as well as actions to improve returns in homeowners. The unit decline was partially offset by growth in Esurance, up 30.9%, and Encompass, up 5.6% from year-end 2011. Esurance surpassed \$1 billion in net written premium for 2012.

In 2012, property-liability recorded a combined ratio of 95.5, a 7.9 point improvement from the 2011 combined ratio of 103.4. Results benefited from reduced catastrophe losses and an improved underlying combined ratio compared to 2011. The 2012 underlying combined ratio was 87.2, better than the 88-91 outlook range established at the beginning of the year. The positive effects of rate and underwriting actions exceeding the loss trends in auto and property as well as the favorable effects of milder weather were the primary drivers of this result. Allstate brand standard auto produced an underlying combined ratio of 94.0 compared to 95.3 in 2011. On a recorded basis, the combined ratio for Allstate brand standard auto was 96.1, a 0.4 point increase from 2011, primarily due to losses from Sandy. Allstate brand homeowners had a recorded combined ratio of 88.0 and an underlying combined ratio of 65.1, both significantly improved from 2011 levels. This improvement is the result of profit improvement actions and favorable weather, which reduced claim frequencies below expected levels. Other personal lines, which include Emerging Businesses and Encompass, also achieved margin improvements. Esurance recorded a combined ratio of 119.9 with an underlying combined ratio of 108.2 as we continue to invest in growth while monitoring the profitability of acquired business. Maintaining auto profitability and improving homeowners returns remain priorities in 2013.

In the fourth quarter, total net written premium of \$6.64 billion grew 3.3% compared to prior year. In the consumer segment served by the Allstate brand, total net premium written grew 1.9% over the fourth quarter of 2011, with standard auto and homeowners increasing 1.6% and 3.4% compared to prior year, respectively, on the strength of higher average premiums and a 4.6% increase in Emerging Businesses. Net written premium for Encompass, which serves consumers who desire advice but are less brand-focused, increased 8.2% in the quarter on stronger sales of package policies. In the self-directed consumer segment, Esurance posted an approximate 30% increase over Q4 2011 on an acquisition date-adjusted basis for net written premium.

The fourth quarter 2012 property-liability underlying combined ratio was 86.7, versus 90.7 in the fourth quarter of 2011, driven by improvements in auto and homeowners. The fourth quarter 2012 recorded combined ratio was 101.7 and included 10 catastrophe events estimated to cost \$1.16 billion, offset by favorable reserve reestimates of prior catastrophe losses worth \$103 million, \$80 million of which were for pre-2012 catastrophe events. The loss estimate for Sandy was updated from an initial estimate of \$1.075 billion to \$1.117 billion. Of the increase, approximately \$22 million was due to higher losses not covered by

our reinsurance programs, with the balance resulting from claim expenses not recoverable under the National Flood Insurance Program, additional reinsurance premiums and Fair Plan assessments.

The underlying property-liability combined ratio is expected to be between 88 and 90 for 2013. This reflects the goal of maintaining auto margins and the improvements in homeowners profitability, while reflecting the adverse impact on claim frequencies from more severe weather.

Allstate Financial Posted Strong Sales of Underwritten Products; Operating Income Increased

Allstate Financial continued with its strategy to grow underwritten products sold through Allstate agencies and Allstate Benefits, further reduce its concentration in spread-based products and improve returns. In 2012, issued life insurance policies written through Allstate agencies increased 9.3% for the year. Allstate Benefits, the worksite voluntary employee benefits business, had a successful annual enrollment season, with new business written premiums increasing 6.5% for the year. Total premiums and contract charges on underwritten products of \$2.18 billion increased 3.8% compared to 2011. The actions to reduce the spread-based business resulted in a \$3.01 billion decline in contractholder funds to \$39.32 billion at year-end 2012.

Net income for 2012 decreased to \$541 million from \$590 million in 2011 due to after-tax realized capital losses of \$8 million in 2012 compared to gains of \$250 million in 2011, partially offset by a reserve release in 2012 associated with a non-routine valuation adjustment for derivatives embedded in equity-indexed annuities and an increase in operating income to \$529 million. Despite the increase in operating income, higher capital levels resulted in an operating income return on attributed equity of 8.0%, down slightly from 2011 level of 8.3%. Allstate Financial paid \$357 million of dividends and repayments of surplus notes during 2012 to the parent and its affiliates. Further reducing the size and improving returns of the spread-based businesses through operational and financial actions are priorities in 2013.

In the fourth quarter of 2012, premiums and contract charges of \$566 million were slightly less than in the fourth quarter of 2011 as a 4.9% increase in underwritten products was more than offset by a decline in annuities. Operating income in the quarter was \$144 million, a \$14 million increase from the 2011 quarter, due to higher investment spread and lower expenses, partially offset by a decrease in benefit spread. The increase in investment spread was primarily driven by higher income on limited partnership investments, including the 2012 reclassification of equity method limited partnership income from realized capital gains to net investment income, as well as lower crediting rates, partially offset by the impact of the continued reduction in spread-based business in force. The decline in the benefit spread was primarily due to the fourth quarter 2011 impact of a \$38 million pre-tax reserve release associated with a contract modification at Allstate Benefits.

Proactive Investment Decisions Delivered Strong Investment Results

Allstate delivered solid total returns of 7.3% in 2012, driven by increases in fixed income and equity appreciation, and higher limited partnership income. The impact of lower interest income caused by low interest rates and risk mitigation programs partially offset these increases. We maintained our credit exposure but began reducing interest rate risk and shifted a greater mix of our holdings to direct ownership of assets. The interest-rate risk reduction is focused on the property-liability portfolio and entails the sale of long-duration municipal and corporate bonds with reinvestment primarily in shorter duration fixed income securities. This move better positions the portfolio to withstand a rise in interest rates but will negatively impact investment income in 2013.

Allstate's consolidated investment portfolio increased to \$97.28 billion at December 31, 2012 compared to \$95.62 billion at December 31, 2011, as investment returns and operating cash flow more than offset the impact of the managed reduction in Allstate Financial's liabilities. Pre-tax net unrealized capital gains were \$5.55 billion at December 31, 2012 compared to \$2.88 billion at December 31, 2011, resulting from tighter credit spreads, lower interest rates, and higher equity values.

For the fourth quarter of 2012, net investment income totaled \$1.03 billion and the total portfolio yield was 4.7%, higher than both the prior quarter and the fourth quarter of 2011. Excluding limited partnership results, fourth quarter 2012 net investment income increased compared to the prior quarter but was lower than in the fourth quarter of 2011, consistent with the reduction in Allstate Financial's liabilities and lower market yields. Net investment income was \$4.01 billion for 2012, consistent with 2011. Investment income and fixed income portfolio yields will be pressured by reinvestment in the current low interest rate environment, actions to reduce interest rate risk and the reduction in Allstate Financial's liabilities.

Realized capital gains were \$327 million in 2012 compared to \$503 million in 2011 as lower trading gains were only partially offset by a reduction in impairment losses from the prior year. Pre-tax net realized capital gains for the fourth quarter of 2012 were \$204 million compared to pre-tax net realized capital gains of \$86 million for the prior year quarter. Realized capital gains in the fourth quarter 2012 comprise sales related to the interest-rate risk reduction in our property-liability portfolio.

Focus on Capital Management Continues

"Continuing our record of proactive capital management, in 2012 we completed a \$1 billion share repurchase and initiated a \$1 billion share repurchase to be funded with hybrid debt to further optimize our capital structure. In January 2013, we issued \$500 million of 5.10% fixed-to-floating rate subordinated debentures," said Steve Shebik, chief financial officer. "Today the Board took additional actions to improve shareholder value by increasing the quarterly dividend to \$0.25 and authorizing an additional \$1 billion repurchase program expected to be completed by March 2014, bringing the total buyback authorization to \$2.0 billion. We repurchased 4.6 million shares at a cost of \$182 million in the fourth quarter, bringing the total for 2012 to 26.7 million shares repurchased for \$910 million. Allstate's earnings, portfolio valuation growth and these repurchases increased book value per diluted share by 17.2% to \$42.39 at year-end 2012."

Allstate will pay a quarterly dividend of \$0.25 on each outstanding share of the Corporation's common stock, payable in cash on April 1, 2013 to shareholders of record at the close of business on February 28, 2013.

Statutory surplus at December 31, 2012 was an estimated \$17.2 billion for the combined insurance operating companies. Property-liability surplus was an estimated \$13.7 billion, with Allstate Financial companies accounting for the remainder. This compared to combined insurance companies' surplus at September 30, 2012 of \$17.0 billion and December 31, 2011 of \$15.6 billion. Deployable assets at the holding company level totaled \$2.06 billion at year-end 2012.

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Visit www.allstateinvestors.com to view additional information about Allstate's results, including a webcast of its quarterly conference call and the presentation discussed on the call. The conference call will be held at 9 a.m. ET on Thursday, February 7.

The Allstate Corporation (NYSE: ALL) is the nation's largest publicly held personal lines insurer, serving approximately 16 million households through its Allstate, Encompass, Esurance and Answer Financial brand names and Allstate Financial business segment. Allstate branded insurance products (auto, home, life and retirement) and services are offered through Allstate agencies, independent agencies, and Allstate exclusive financial representatives, as well as via www.allstate.com, www.allstate.com/financial and 1-800 Allstate®, and are widely known through the slogan "You're In Good Hands With Allstate®."

THE ALLSTATE CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS

(\$ in millions, except per share data)

Three months ended		Twelve months ended	
December 31,		December 31,	
2012	2011	2012	2011

	(unaudited)		(unaudited)	
Revenues				
Property-liability insurance premiums	\$ 6,744	\$ 6,605	\$ 26,737	\$ 25,942
Life and annuity premiums and contract charges	566	570	2,241	2,238
Net investment income	1,033	975	4,010	3,971
Realized capital gains and losses:				
Total other-than-temporary impairment losses	(44)	(128)	(239)	(563)
Portion of loss recognized in other comprehensive income	(10)	4	6	(33)
Net other-than-temporary impairment losses recognized in earnings	(54)	(124)	(233)	(596)
Sales and other realized capital gains and losses	258	210	560	1,099
Total realized capital gains and losses	204	86	327	503
	<u>8,547</u>	<u>8,236</u>	<u>33,315</u>	<u>32,654</u>
Costs and expenses				
Property-liability insurance claims and claims expense	5,042	4,198	18,484	20,161
Life and annuity contract benefits	464	430	1,818	1,761
Interest credited to contractholder funds	357	405	1,316	1,645
Amortization of deferred policy acquisition costs	947	981	3,884	3,971
Operating costs and expenses	1,095	1,083	4,118	3,739
Restructuring and related charges	9	16	34	44
Interest expense	92	92	373	367
	<u>8,006</u>	<u>7,205</u>	<u>30,027</u>	<u>31,688</u>
Gain (loss) on disposition of operations	3	3	18	(7)
Income from operations before income tax expense	<u>544</u>	<u>1,034</u>	<u>3,306</u>	<u>959</u>
Income tax expense	150	322	1,000	172
Net income	<u>\$ 394</u>	<u>\$ 712</u>	<u>\$ 2,306</u>	<u>\$ 787</u>
Earnings per share:				
Net income per share - Basic	<u>\$ 0.82</u>	<u>1.41</u>	<u>\$ 4.71</u>	<u>\$ 1.51</u>
Weighted average shares - Basic	<u>482.2</u>	<u>504.5</u>	<u>489.4</u>	<u>520.7</u>
Net income per share - Diluted	<u>\$ 0.81</u>	<u>\$ 1.40</u>	<u>\$ 4.68</u>	<u>\$ 1.50</u>
Weighted average shares - Diluted	<u>487.0</u>	<u>506.8</u>	<u>493.0</u>	<u>523.1</u>
Cash dividends declared per share	<u>\$ 0.22</u>	<u>\$ 0.21</u>	<u>\$ 0.88</u>	<u>\$ 0.84</u>

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**THE ALLSTATE CORPORATION
SEGMENT RESULTS**

(\$ in millions, except ratios)

	Three months ended December 31,		Twelve months ended December 31,	
	2012	2011	2012	2011
Property-Liability				
Premiums written	\$ 6,637	\$ 6,426	\$ 27,027	\$ 25,980
Premiums earned	\$ 6,744	\$ 6,605	\$ 26,737	\$ 25,942
Claims and claims expense	(5,042)	(4,198)	(18,484)	(20,161)
Amortization of deferred policy acquisition costs	(870)	(880)	(3,483)	(3,477)
Operating costs and expenses	(939)	(913)	(3,536)	(3,143)
Restructuring and related charges	(9)	(13)	(34)	(43)
Underwriting (loss) income*	(116)	601	1,200	(882)
Net investment income	362	309	1,326	1,201
Periodic settlements and accruals on non-hedge derivative instruments	(2)	(3)	(6)	(15)
Business combination expenses and the amortization of purchased intangible assets	25	49	124	49
Income tax (expense) benefit on operations	(69)	(302)	(819)	18
Operating income	200	654	1,825	371
Realized capital gains and losses, after-tax	96	7	221	54
Reclassification of periodic settlements and accruals on non-hedge derivative instruments, after-tax		2	3	10
Business combination expenses and the amortization of purchased intangible assets, after-tax	(16)	(32)	(81)	(32)
Net income	\$ 280	\$ 631	\$ 1,968	\$ 403
Catastrophe losses	\$ 1,061	\$ 66	\$ 2,345	\$ 3,815
Operating ratios:				
Claims and claims expense ratio	74.8	63.5	69.1	77.7
Expense ratio	26.9	27.4	26.4	25.7
Combined ratio	101.7	90.9	95.5	103.4
Effect of catastrophe losses on combined ratio	15.7	1.0	8.8	14.7
Effect of prior year reserve reestimates on combined ratio	(2.3)	(2.0)	(2.5)	(1.3)
Effect of catastrophe losses included in prior year reserve reestimates on combined ratio	(1.2)	(0.5)	(1.5)	(0.5)
Effect of business combination expenses and the amortization of purchased intangible assets on combined ratio	0.4	0.7	0.5	0.2
Effect of Discontinued Lines and Coverages on combined ratio	--	--	0.2	0.1
Allstate Financial				
Investments	\$ 56,999	\$ 57,373	\$ 56,999	\$ 57,373
Premiums and contract charges	\$ 566	\$ 570	\$ 2,241	\$ 2,238
Net investment income	665	656	2,647	2,716
Periodic settlements and accruals on non-hedge derivative instruments	10	16	55	70
Contract benefits	(464)	(430)	(1,818)	(1,761)
Interest credited to contractholder funds	(347)	(385)	(1,434)	(1,617)
Amortization of deferred policy acquisition costs	(71)	(78)	(350)	(343)
Operating costs and expenses	(152)	(159)	(576)	(555)
Restructuring and related charges	--	(3)	--	(1)
Income tax expense on operations	(63)	(57)	(236)	(240)
Operating income	144	130	529	507
Realized capital gains and losses, after-tax	37	43	(8)	250
Valuation changes on embedded derivatives that are not hedged, after-tax	(6)	(13)	82	(12)
DAC and DSI amortization relating to realized capital gains and losses and valuation changes on embedded derivatives that are not hedged, after-tax	(4)	(16)	(42)	(108)
DAC and DSI unlocking relating to realized capital gains and losses, after-tax	--	--	4	3
Reclassification of periodic settlements and accruals on non-hedge derivative instruments, after-tax	(7)	(10)	(36)	(45)
Gain (loss) on disposition of operations, after-tax	2	1	12	(5)
Net income	\$ 166	\$ 135	\$ 541	\$ 590
Corporate and Other				
Net investment income	\$ 6	\$ 10	\$ 37	\$ 54
Operating costs and expenses	(96)	(88)	(379)	(393)
Income tax benefit on operations	35	29	136	123
Operating loss	(55)	(49)	(206)	(216)

Realized capital gains and losses, after-tax	3	5	3	20
Business combination expenses, after-tax	-	(10)	--	(10)
Net loss	(52)	(54)	(203)	(206)
Consolidated net income	<u>\$ 394</u>	<u>\$ 712</u>	<u>\$ 2,306</u>	<u>\$ 787</u>

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THE ALLSTATE CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

(\$ in millions, except par value data)

	December 31, 2012	December 31, 2011
	(unaudited)	
Assets		
Investments:		
Fixed income securities, at fair value (amortized cost \$71,915 and \$73,379)	\$ 77,017	\$ 76,113
Equity securities, at fair value (cost \$3,577 and \$4,203)	4,037	4,363
Mortgage loans	6,570	7,139
Limited partnership interests	4,922	4,697
Short-term, at fair value (amortized cost \$2,336 and \$1,291)	2,336	1,291
Other	2,396	2,015
Total investments	<u>97,278</u>	<u>95,618</u>
Cash	806	776
Premium installment receivables, net	5,051	4,920
Deferred policy acquisition costs	3,621	3,871
Reinsurance recoverables, net	8,767	7,251
Accrued investment income	781	826
Deferred income taxes	--	722
Property and equipment, net	989	914
Goodwill	1,240	1,242
Other assets	1,804	2,069
Separate Accounts	6,610	6,984
Total assets	<u>\$ 126,947</u>	<u>\$ 125,193</u>
Liabilities		
Reserve for property-liability insurance claims and claims expense	\$ 21,288	\$ 20,375
Reserve for life-contingent contract benefits	14,895	14,406
Contractholder funds	39,319	42,332
Unearned premiums	10,375	10,057
Claim payments outstanding	797	827
Deferred income taxes	597	--
Other liabilities and accrued expenses	6,429	5,978
Long-term debt	6,057	5,908
Separate Accounts	6,610	6,984
Total liabilities	<u>106,367</u>	<u>106,867</u>
Equity		
Preferred stock, \$1 par value, 25 million shares authorized, none issued	--	--
Common stock, \$.01 par value, 2.0 billion shares authorized and 900 million issued, 479 million and 501 million shares outstanding	9	9
Additional capital paid-in	3,162	3,189
Retained income	33,783	31,909
Deferred ESOP expense	(41)	(43)
Treasury stock, at cost (421 million and 399 million shares)	(17,508)	(16,795)
Accumulated other comprehensive income:		
Unrealized net capital gains and losses:		
Unrealized net capital losses on fixed income securities with OTTI	(11)	(174)
Other unrealized net capital gains and losses	3,614	2,041
Unrealized adjustment to DAC, DSI and insurance reserves	(769)	(467)
Total unrealized net capital gains and losses	<u>2,834</u>	<u>1,400</u>
Unrealized foreign currency translation adjustments	70	56
Unrecognized pension and other postretirement benefit cost	(1,729)	(1,427)
Total accumulated other comprehensive income	<u>1,175</u>	<u>29</u>
Total shareholders' equity	<u>20,580</u>	<u>18,298</u>
Noncontrolling interest	--	28
Total equity	<u>20,580</u>	<u>18,326</u>
Total liabilities and equity	<u>\$ 126,947</u>	<u>\$ 125,193</u>

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THE ALLSTATE CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS

(\$ in millions)

	Twelve months ended December 31,	
	2012	2011
	(unaudited)	
Cash flows from operating activities		
Net income	\$ 2,306	\$ 787
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation, amortization and other non-cash items	388	252
Realized capital gains and losses	(327)	(503)
(Gain) loss on disposition of operations	(18)	7
Interest credited to contractholder funds	1,316	1,645
Changes in:		
Policy benefits and other insurance reserves	214	(77)
Unearned premiums	306	37
Deferred policy acquisition costs	(18)	177
Premium installment receivables, net	(125)	33
Reinsurance recoverables, net	(1,560)	(716)
Income taxes	698	133
Other operating assets and liabilities	(126)	154
Net cash provided by operating activities	<u>3,054</u>	<u>1,929</u>
Cash flows from investing activities		
Proceeds from sales:		
Fixed income securities	18,872	29,436
Equity securities	1,495	2,012
Limited partnership interests	1,398	1,000
Mortgage loans	14	97
Other investments	148	164
Investment collections:		
Fixed income securities	5,417	4,951
Mortgage loans	1,064	634
Other investments	128	123
Investment purchases:		
Fixed income securities	(22,658)	(27,896)
Equity securities	(671)	(1,824)
Limited partnership interests	(1,524)	(1,696)

Mortgage loans	(525)	(1,241)
Other investments	(665)	(204)
Change in short-term investments, net	(698)	2,182
Change in other investments, net	58	(415)
Purchases of property and equipment, net	(285)	(246)
Disposition (acquisition) of operations, net of cash acquired	13	(916)
Net cash provided by investing activities	<u>1,581</u>	<u>6,161</u>
Cash flows from financing activities		
Proceeds from issuance of long-term debt	493	7
Repayment of long-term debt	(352)	(7)
Contractholder fund deposits	2,158	2,176
Contractholder fund withdrawals	(5,519)	(8,680)
Dividends paid	(534)	(435)
Treasury stock purchases	(913)	(953)
Shares reissued under equity incentive plans, net	85	19
Excess tax benefits on share-based payment arrangements	10	(5)
Other	(33)	2
Net cash used in financing activities	<u>(4,605)</u>	<u>(7,876)</u>
Net increase in cash	<u>30</u>	<u>214</u>
Cash at beginning of period	<u>776</u>	<u>562</u>
Cash at end of period	<u>\$ 806</u>	<u>\$ 776</u>

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Definitions of Non-GAAP Measures

We believe that investors' understanding of Allstate's performance is enhanced by our disclosure of the following non-GAAP measures. Our methods for calculating these measures may differ from those used by other companies and therefore comparability may be limited.

Operating income (loss) is net income (loss), excluding:

- realized capital gains and losses, after-tax, except for periodic settlements and accruals on non-hedge derivative instruments, which are reported with realized capital gains and losses but included in operating income (loss),
- valuation changes on embedded derivatives that are not hedged, after-tax,
- amortization of DAC and deferred sales inducements (DSI), to the extent they resulted from the recognition of certain realized capital gains and losses or valuation changes on embedded derivatives that are not hedged, after-tax,
- business combination expenses and the amortization of purchased intangible assets, after-tax,
- gain (loss) on disposition of operations, after-tax, and
- adjustments for other significant non-recurring, infrequent or unusual items, when (a) the nature of the charge or gain is such that it is reasonably unlikely to recur within two years, or (b) there has been no similar charge or gain within the prior two years.

Net income (loss) is the GAAP measure that is most directly comparable to operating income (loss).

We use operating income (loss) as an important measure to evaluate our results of operations. We believe that the measure provides investors with a valuable measure of the company's ongoing performance because it reveals trends in our insurance and financial services business that may be obscured by the net effect of realized capital gains and losses, valuation changes on embedded derivatives that are not hedged, business combination expenses and the amortization of purchased intangible assets, gain (loss) on disposition of operations and adjustments for other significant non-recurring, infrequent or unusual items. Realized capital gains and losses, valuation changes on embedded derivatives that are not hedged and gain (loss) on disposition of operations may vary significantly between periods and are generally driven by business decisions and external economic developments such as capital market conditions, the timing of which is unrelated to the insurance underwriting process. Consistent with our intent to protect results or earn additional income, operating income (loss) includes periodic settlements and accruals on certain derivative instruments that are reported in realized capital gains and losses because they do not qualify for hedge accounting or are not designated as hedges for accounting purposes. These instruments are used for economic hedges and to replicate fixed income securities, and by including them in operating income (loss), we are appropriately reflecting their trends in our performance and in a manner consistent with the economically hedged investments, product attributes (e.g. net investment income and interest credited to contractholder funds) or replicated investments. Business combination expenses are excluded because they are non-recurring in nature and the amortization of purchased intangible assets is excluded because it relates to the acquisition purchase price and is not indicative of our underlying insurance business results or trends. Non-recurring items are excluded because, by their nature, they are not indicative of our business or economic trends. Accordingly, operating income (loss) excludes the effect of items that tend to be highly variable from period to period and highlights the results from ongoing operations and the underlying profitability of our business. A byproduct of excluding these items to determine operating income (loss) is the transparency and understanding of their significance to net income variability and profitability while recognizing these or similar items may recur in subsequent periods. Operating income (loss) is used by management along with the other components of net income (loss) to assess our performance. We use adjusted measures of operating income (loss) and operating income (loss) per diluted share in incentive compensation. Therefore, we believe it is useful for investors to evaluate net income (loss), operating income (loss) and their components separately and in the aggregate when reviewing and evaluating our performance. We note that investors, financial analysts, financial and business media organizations and rating agencies utilize operating income (loss) results in their evaluation of our and our industry's financial performance and in their investment decisions, recommendations and communications as it represents a reliable, representative and consistent measurement of the industry and the company and management's performance. We note that the price to earnings multiple commonly used by insurance investors as a forward-looking valuation technique uses operating income (loss) as the denominator. Operating income (loss) should not be considered as a substitute for net income (loss) and does not reflect the overall profitability of our business.

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The following tables reconcile operating income and net income.

(\$ in millions, except per share data)

	For the three months ended December 31,							
	Property-Liability		Allstate Financial		Consolidated		Per diluted share	
	2012	2011	2012	2011	2012	2011	2012	2011
Operating income	\$ 200	\$ 654	\$ 144	\$ 130	\$ 289	\$ 735	\$ 0.59	\$ 1.45
Realized capital gains and losses	143	12	56	68	204	86		
Income tax expense	(47)	(5)	(19)	(25)	(68)	(31)		
Realized capital gains and losses, after-tax	96	7	37	43	136	55	0.28	0.11
Valuation changes on embedded derivatives that are not hedged, after-tax	--	--	(6)	(13)	(6)	(13)	(0.01)	(0.03)
DAC and DSI amortization relating to realized capital gains and losses and valuation changes on embedded derivatives that are not hedged, after-tax	--	--	(4)	(16)	(4)	(16)	(0.01)	(0.03)
DAC and DSI unlocking relating to realized capital gains and losses, after-tax	--	--	--	--	--	--	--	--
Reclassification of periodic settlements and accruals on non-hedge derivative instruments, after-tax	--	2	(7)	(10)	(7)	(8)	(0.01)	(0.02)
Business combination expenses and the amortization of purchased intangible assets, after-tax	(16)	(32)	--	--	(16)	(42)	(0.03)	(0.08)
Gain on disposition of operations, after-tax	--	--	2	1	2	1	--	--
Net income	<u>\$ 280</u>	<u>\$ 631</u>	<u>\$ 166</u>	<u>\$ 135</u>	<u>\$ 394</u>	<u>\$ 712</u>	<u>\$ 0.81</u>	<u>\$ 1.40</u>

	For the twelve months ended December 31,							
	Property-Liability		Allstate Financial		Consolidated		Per diluted share	
	2012	2011	2012	2011	2012	2011	2012	2011
Operating income	\$ 1,825	\$ 371	\$ 529	\$ 507	\$ 2,148	\$ 662	\$ 4.36	\$ 1.27
Realized capital gains and losses	335	85	(13)	388	327	503		
Income tax (expense) benefit	(114)	(31)	5	(138)	(111)	(179)		
Realized capital gains and losses, after-tax	221	54	(8)	250	216	324	0.44	0.62
Valuation changes on embedded derivatives that are not hedged, after-tax	--	--	82	(12)	82	(12)	0.17	(0.02)
DAC and DSI amortization relating to realized capital gains and losses and valuation changes on embedded derivatives that are not hedged, after-tax	--	--	(42)	(108)	(42)	(108)	(0.09)	(0.21)
DAC and DSI unlocking relating to realized capital gains and losses, after-tax	--	--	4	3	4	3	0.01	--
Reclassification of periodic settlements and accruals on non-hedge derivative instruments, after-tax	3	10	(36)	(45)	(33)	(35)	(0.07)	(0.07)
Business combination expenses and the amortization of purchased intangible assets, after-tax	(81)	(32)	--	--	(81)	(42)	(0.16)	(0.08)
Gain (loss) on disposition of operations, after-tax	--	--	12	(5)	12	(5)	0.02	(0.01)
Net income	<u>\$ 1,968</u>	<u>\$ 403</u>	<u>\$ 541</u>	<u>\$ 590</u>	<u>\$ 2,306</u>	<u>\$ 787</u>	<u>\$ 4.68</u>	<u>\$ 1.50</u>

Operating income (loss) return on shareholders' equity is a ratio that uses a non-GAAP measure. It is calculated by dividing the rolling 12-month operating income (loss) by the average of shareholders' equity at the beginning and at the end of the 12-months, after excluding the effect of unrealized net capital gains and losses. Return on shareholders' equity is the most directly comparable GAAP measure. We use operating income (loss) as the numerator for the same reasons we use operating income (loss), as discussed above. We use average shareholders' equity excluding the effect of unrealized net capital gains and losses for the denominator as a representation of shareholders' equity primarily attributable to the company's earned and realized business operations because it eliminates the effect of items that are unrealized and vary significantly between periods due to external economic developments such as capital market conditions like changes in equity prices and interest rates, the amount and timing of which are unrelated to the insurance

by management to reveal the trends in our Property-Liability business that may be obscured by catastrophe losses, prior year reserve reestimates, business combination expenses and the amortization of purchased intangible assets. Catastrophe losses cause our loss trends to vary significantly between periods as a result of their incidence of occurrence and magnitude, and can have a significant impact on the combined ratio. Prior year reserve reestimates are caused by unexpected loss development on historical reserves. Business

A reconciliation of the Property-Liability underlying combined ratio to the Property-Liability combined ratio is provided in the following table.

	Three months ended December 31,		Twelve months ended December 31,	
	2012	2011	2012	2011
Combined ratio excluding the effect of catastrophes, prior year reserve reestimates, business combination expenses and the amortization of purchased intangible assets ("underlying combined ratio")	86.7	90.7	87.2	89.3
Effect of catastrophe losses	15.7	1.0	8.8	14.7
Effect of prior year non-catastrophe reserve reestimates	(1.1)	(1.5)	(1.0)	(0.8)
Effect of business combination expenses and the amortization of purchased intangible assets	0.4	0.7	0.5	0.2
Combined ratio	<u>101.7</u>	<u>90.9</u>	<u>95.5</u>	<u>103.4</u>
Effect of prior year catastrophe reserve reestimates	(1.2)	(0.5)	(1.5)	(0.5)

Underwriting margin is calculated as 100% minus the combined ratio.

In this news release, we provide our outlook range on the Property-Liability 2013 underlying combined ratio. A reconciliation of this measure to the combined ratio is not possible on a forward-looking basis because it is not possible to provide a reliable forecast of catastrophes. Future prior year reserve reestimates are expected to be zero because reserves are determined based on our best estimate of ultimate loss reserves as of the reporting date.

A reconciliation of the Allstate brand standard auto underlying combined ratio to the Allstate brand standard auto combined ratio is provided in the following table.

	Three months ended December 31,		Twelve months ended December 31,	
	2012	2011	2012	2011
Underlying combined ratio	94.0	98.4	94.0	95.3
Effect of catastrophe losses	9.3	0.2	3.9	2.6
Effect of prior year non-catastrophe reserve reestimates	(1.6)	(3.1)	(1.8)	(2.2)
Combined ratio	<u>101.7</u>	<u>95.5</u>	<u>96.1</u>	<u>95.7</u>
Effect of prior year catastrophe reserve reestimates	(0.1)	(0.1)	(0.2)	(0.1)

A reconciliation of the Allstate brand homeowners underlying combined ratio to the Allstate brand homeowners combined ratio is provided in the following table.

	Three months ended December 31,		Twelve months ended December 31,	
	2012	2011	2012	2011
Underlying combined ratio	62.4	67.0	65.1	70.9
Effect of catastrophe losses	32.0	3.5	23.2	50.0
Effect of prior year non-catastrophe reserve reestimates	(0.5)	(0.5)	(0.3)	0.7
Combined ratio	<u>93.9</u>	<u>70.0</u>	<u>88.0</u>	<u>121.6</u>
Effect of prior year catastrophe reserve reestimates	(4.5)	(1.9)	(4.9)	(1.9)

A reconciliation of the Encompass brand underlying combined ratio to the Encompass brand combined ratio is provided in the following table.

	Three months ended December 31,		Twelve months ended December 31,	
	2012	2011	2012	2011
Underlying combined ratio	97.1	99.6	96.0	96.8
Effect of catastrophe losses	34.9	4.5	12.6	15.3
Effect of prior year non-catastrophe reserve reestimates	(7.6)	3.4	(2.1)	1.4
Combined ratio	<u>124.4</u>	<u>107.5</u>	<u>106.5</u>	<u>113.5</u>

A reconciliation of the Esurance brand underlying combined ratio to the Esurance brand combined ratio is provided in the following table.

	Three months ended December 31,		Twelve months ended December 31,	
	2012	2011 ^(a)	2012	2011 ^(a)
Underlying combined ratio	107.9	101.0	108.2	101.0
Effect of catastrophe losses	2.3	--	1.6	--
Effect of business combination expenses and the amortization of purchased intangible assets	7.2	20.9	10.1	20.9
Combined ratio	<u>117.4</u>	<u>121.9</u>	<u>119.9</u>	<u>121.9</u>

^(a) Represents period from October 7, 2011 to December 31, 2011.

Book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities, is a ratio that uses a non-GAAP measure. It is calculated by dividing shareholders' equity after excluding the impact of unrealized net capital gains and losses on fixed income securities and related DAC, DSI and life insurance reserves by total shares outstanding plus dilutive potential shares outstanding. We use the trend in book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities, in conjunction with book value per share to identify and analyze the change in net worth attributable to management efforts between periods. We believe the non-GAAP ratio is useful to investors because it eliminates the effect of items that can fluctuate significantly from period to period and are generally driven by economic developments, primarily capital market conditions, the magnitude and timing of which are generally not influenced by management, and we believe it enhances understanding and comparability of performance by highlighting underlying business activity and profitability drivers. We note that book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities, is a measure commonly used by insurance investors as a valuation technique. Book value per share is the most directly comparable GAAP measure. Book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities, should not be considered as a substitute for book value per share, and does not reflect the recorded net worth of our business. The following table shows the reconciliation.

(\$ in millions, except per share data)

	As of December 31,	
	2012	2011
Book value per share		
Numerator:		
Shareholders' equity	\$ 20,580	\$ 18,298
Denominator:		
Shares outstanding and dilutive potential shares outstanding	485.5	505.8
Book value per share	\$ 42.39	\$ 36.18
Book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities		
Numerator:		
Shareholders' equity	\$ 20,580	\$ 18,298
Unrealized net capital gains and losses on fixed income securities	2,549	1,311
Adjusted shareholders' equity	\$ 18,031	\$ 16,987
Denominator:		
Shares outstanding and dilutive potential shares outstanding	485.5	505.8
Book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities	\$ 37.14	\$ 33.58

This news release contains forward-looking statements about our outlook for the Property-Liability combined ratio excluding the effect of catastrophes, prior year reserve reestimates, business combination expenses, and the amortization of purchased intangible assets for 2013. These statements are subject to the Private Securities Litigation Reform Act of 1995 and are based on management's estimates, assumptions and projections. Actual results may differ materially from those projected based on the risk factors described below.

- Premiums written and premiums earned, the denominator of the underlying combined ratio, may be materially less than projected. Policyholder attrition may be greater than anticipated resulting in a lower amount of insurance in force.
- Unanticipated increases in the severity or frequency of standard auto insurance claims may adversely affect our underwriting results. Changes in the severity or frequency of claims may affect the profitability of our Allstate Protection segment. Changes in bodily injury claim severity are driven primarily by inflation in the medical sector of the economy and litigation. Changes in auto physical damage claim severity are driven primarily by inflation in auto repair costs, auto parts prices and used car prices. The short-term level of claim frequency we experience may vary from period to period and may not be sustainable over the longer term. A decline in gas prices, increase in miles driven, and higher unemployment are examples of factors leading to a short-term frequency change. A significant long-term increase in claim frequency could have an adverse effect on our underwriting results.

We undertake no obligation to publicly correct or update any forward-looking statements. This news release contains unaudited financial information.

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THE ALLSTATE CORPORATION

Investor Supplement Fourth Quarter 2012

The consolidated financial statements and financial exhibits included herein are unaudited. These consolidated financial statements and exhibits should be read in conjunction with the consolidated financial statements and notes thereto included in the most recent Annual Report on Form 10-K, the Current Report on Form 8-K filed on May 2, 2012 (retrospective adoption of deferred acquisition costs "DAC") and Quarterly Reports on Form 10-Q. The results of operations for interim periods should not be considered indicative of results to be expected for the full year.

Measures used in these financial statements and exhibits that are not based on generally accepted accounting principles ("non-GAAP") are denoted with an asterisk (*) the first time they appear. These measures are defined on the page "Definitions of Non-GAAP Measures" and are reconciled to the most directly comparable GAAP measure herein.



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THE ALLSTATE CORPORATION
CONSOLIDATED STATEMENTS OF OPERATIONS
 (\$ in millions, except per share data)

	Three months ended				Twelve months ended					
	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012	Dec. 31, 2011	Sept. 30, 2011	June 30, 2011	March 31, 2011	Dec. 31, 2012	Dec. 31, 2011
Revenues										
Property-liability insurance premiums	\$ 6,744	\$ 6,697	\$ 6,666	\$ 6,630	\$ 6,605	\$ 6,432	\$ 6,457	\$ 6,448	\$ 26,737	\$ 25,942
Life and annuity premiums and contract charges	566	563	559	553	570	552	547	569	2,241	2,238
Net investment income	1,033	940	1,026	1,011	975	994	1,020	982	4,010	3,971
Realized capital gains and losses:										
Total other-than-temporary impairment losses	(44)	(39)	(69)	(87)	(128)	(197)	(82)	(156)	(239)	(563)
Portion of loss recognized in other comprehensive income	(10)	(7)	19	4	4	(6)	(4)	(27)	6	(33)
Net other-than-temporary impairment losses recognized in earnings	(54)	(46)	(50)	(83)	(124)	(203)	(86)	(183)	(233)	(596)
Sales and other realized capital gains and losses	258	(26)	77	251	210	467	143	279	560	1,099
Total realized capital gains and losses	204	(72)	27	168	86	264	57	96	327	503
Total revenues	8,547	8,128	8,278	8,362	8,236	8,242	8,081	8,095	33,315	32,654
Costs and expenses										
Property-liability insurance claims and claims expense	5,042	4,293	4,810	4,339	4,198	5,132	6,355	4,476	18,484	20,161
Life and annuity contract benefits	464	453	462	439	430	455	422	454	1,818	1,761
Interest credited to contractholder funds	357	215	366	378	405	405	417	418	1,316	1,645
Amortization of deferred policy acquisition costs	947	1,016	942	979	981	1,046	960	984	3,884	3,971
Operating costs and expenses	1,095	1,010	996	1,017	1,083	888	868	900	4,118	3,739
Restructuring and related charges	9	9	10	6	16	8	11	9	34	44
Interest expense	92	93	93	95	92	92	91	92	373	367
Total costs and expenses	8,006	7,089	7,679	7,253	7,205	8,026	9,124	7,333	30,027	31,688
Gain (loss) on disposition of operations	3	9	3	3	3	3	7	(20)	18	(7)
Income (loss) from operations before income tax expense (benefit)	544	1,048	602	1,112	1,034	219	(1,036)	742	3,306	959
Income tax expense (benefit)	150	325	179	346	322	44	(412)	218	1,000	172
Net income (loss)	\$ 394	\$ 723	\$ 423	\$ 766	\$ 712	\$ 175	\$ (624)	\$ 524	\$ 2,306	\$ 787
Earnings per share: ⁽¹⁾										
Net income (loss) per share - Basic	\$ 0.82	\$ 1.49	\$ 0.86	\$ 1.54	\$ 1.41	\$ 0.34	\$ (1.19)	\$ 0.99	\$ 4.71	\$ 1.51
Weighted average shares - Basic	482.2	485.9	490.6	498.7	504.5	512.0	523.1	531.0	489.4	520.7
Net income (loss) per share - Diluted ⁽²⁾	\$ 0.81	\$ 1.48	\$ 0.86	\$ 1.53	\$ 1.40	\$ 0.34	\$ (1.19)	\$ 0.98	\$ 4.68	\$ 1.50
Weighted average shares - Diluted ⁽²⁾	487.0	489.9	493.8	501.5	506.8	514.2	523.1	533.6	493.0	523.1
Cash dividends declared per share	\$ 0.22	\$ 0.22	\$ 0.22	\$ 0.22	\$ 0.21	\$ 0.21	\$ 0.21	\$ 0.21	\$ 0.88	\$ 0.84

⁽¹⁾ In accordance with GAAP, the quarter and year-to-date per share amounts are calculated discretely. Therefore, the sum of each quarter may not equal the year-to-date amount.

⁽²⁾ As a result of the net loss for the three-months ended June 30, 2011, weighted average dilutive potential common shares outstanding resulting from 2.1 million stock options and 0.5 million restricted stock units (non-participating) were not included in the computation of diluted earnings per share in that quarter, since inclusion of these securities would have an anti-dilutive effect.

THE ALLSTATE CORPORATION
CONTRIBUTION TO INCOME
 (\$ in millions, except per share data)

	Three months ended				Twelve months ended					
	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012	Dec. 31, 2011	Sept. 30, 2011	June 30, 2011	March 31, 2011	Dec. 31, 2012	Dec. 31, 2011
Contribution to income										
Operating income (loss) before the impact of restructuring and related charges	\$ 295	\$ 723	\$ 438	\$ 714	\$ 746	\$ 85	\$ (640)	\$ 500	\$ 2,170	\$ 691
Restructuring and related charges, after-tax	(6)	(6)	(6)	(4)	(11)	(5)	(7)	(6)	(22)	(29)
Operating income (loss) *	289	717	432	710	735	80	(647)	494	2,148	662
Realized capital gains and losses, after-tax	136	(47)	17	110	55	170	36	63	216	324
Valuation changes on embedded derivatives that are not hedged, after-tax	(6)	97	(3)	(6)	(13)	(4)	(3)	8	82	(12)
DAC and DSI amortization relating to realized capital gains and losses and valuation changes on embedded derivatives that are not hedged, after-tax	(4)	(28)	-	(10)	(16)	(65)	(5)	(22)	(42)	(108)
DAC and DSI unlocking relating to realized capital	-	4	-	-	-	-	-	3	4	3

Investments						Reserve for property-liability insurance claims and claims expense	\$ 21,288	\$ 20,197	\$ 20,395	\$ 20,283	\$ 20,375
Fixed income securities, at fair value (amortized cost \$71,915, \$72,432, \$73,925, \$74,060 and \$73,379)	\$ 77,017	\$ 77,729	\$ 77,926	\$ 77,223	\$ 76,113	Reserve for life-contingent contract benefits					
Equity securities, at fair value (cost \$3,577, \$3,429, \$3,430, \$3,430 and \$4,203)	4,037	3,876	3,681	3,847	4,363	Contractholder funds	14,895	14,900	14,640	14,296	14,406
Mortgage loans	6,570	6,904	6,928	7,167	7,139	Unearned premiums	39,319	40,110	40,832	41,603	42,332
Limited partnership interests	4,922	4,974	4,694	4,637	4,697	Claim payments outstanding	10,375	10,494	10,085	9,888	10,057
Short-term, at fair value (amortized cost \$2,336, \$2,825, \$1,867, \$1,886 and \$1,291)	2,336	2,825	1,867	1,886	1,291	Deferred income taxes	797	763	813	750	827
Other	2,396	2,208	2,224	2,249	2,015	Other liabilities and accrued expenses	597	689	53	-	-
Total investments	97,278	98,516	97,320	97,009	95,618	Long-term debt	6,429	6,121	6,394	6,490	5,978
						Separate Accounts	6,057	6,057	6,058	6,058	5,908
						Total liabilities	6,610	6,820	6,790	7,355	6,984
						Equity	106,367	106,151	106,060	106,723	106,867
						Common stock, 479 million, 483 million, 486 million, 493 million and 501 million shares outstanding	9	9	9	9	9
						Additional capital paid-in	3,162	3,154	3,154	3,151	3,189
						Retained income	33,783	33,496	32,880	32,565	31,909
						Deferred ESOP expense	(41)	(41)	(41)	(41)	(43)
						Treasury stock, at cost (421 million, 417 million, 414 million, 407 million and 399 million shares)	(17,508)	(17,368)	(17,272)	(17,034)	(16,795)
						Accumulated other comprehensive income:					
						Unrealized net capital gains and losses:					
						Unrealized net capital losses on fixed income securities with other-than-temporary impairments	(11)	(42)	(105)	(100)	(174)
Cash	806	642	571	577	776	Other unrealized net capital gains and losses	3,614	3,765	2,859	2,412	2,041
Premium installment receivables, net	5,051	5,108	4,929	4,908	4,920	Unrealized adjustment to DAC, DSI and insurance reserves					
Deferred policy acquisition costs	3,621	3,578	3,644	3,716	3,871	Total unrealized net capital gains and losses	(769)	(843)	(684)	(438)	(467)
Reinsurance recoverables, net ⁽¹⁾	8,767	7,278	7,120	7,118	7,251	Unrealized foreign currency translation adjustments	2,834	2,880	2,070	1,874	1,400
Accrued investment income	781	835	846	846	826	Unrecognized pension and other postretirement benefit cost	70	70	58	65	56
Deferred income taxes	-	-	-	201	722	Total accumulated other comprehensive income (loss)	(1,729)	(1,363)	(1,383)	(1,407)	(1,427)
Property and equipment, net	989	928	909	912	914	Total shareholders' equity	20,580	20,837	19,475	19,182	18,298
Goodwill	1,240	1,242	1,242	1,242	1,242	Noncontrolling interest	-	-	-	28	28
Other assets	1,804	2,041	2,164	2,049	2,069	Total equity	20,580	20,837	19,475	19,210	18,326
Separate Accounts	6,610	6,820	6,790	7,355	6,984	Total liabilities and equity	\$ 126,947	\$ 126,988	\$ 125,535	\$ 125,933	\$ 125,193
Total assets	\$ 126,947	\$ 126,988	\$ 125,535	\$ 125,933	\$ 125,193						

⁽¹⁾ Reinsurance recoverables of unpaid losses related to Property-Liability were \$4,010 million, \$2,651 million, \$2,544 million, \$2,571 million and \$2,588 million as of December 31, 2012, September 30, 2012, June 30, 2012, March 31, 2012 and December 31, 2011, respectively.

**THE ALLSTATE CORPORATION
BOOK VALUE PER SHARE**
(\$ in millions, except per share data)

	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012	Dec. 31, 2011	Sept. 30, 2011	June 30, 2011	March 31, 2011
Book value per share								
Numerator:								
Shareholders' equity	\$ 20,580	\$ 20,837	\$ 19,475	\$ 19,182	\$ 18,298	\$ 17,732	\$ 18,382	\$ 18,898
Denominator:								
Shares outstanding and dilutive potential shares outstanding	485.5	488.7	490.2	497.3	505.8	509.0	522.0	529.0
Book value per share	\$ 42.39	\$ 42.64	\$ 39.73	\$ 38.57	\$ 36.18	\$ 34.84	\$ 35.21	\$ 35.72
Book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities *								
Numerator:								
Shareholders' equity	\$ 20,580	\$ 20,837	\$ 19,475	\$ 19,182	\$ 18,298	\$ 17,732	\$ 18,382	\$ 18,898
Unrealized net capital gains and losses on fixed income securities	2,549	2,602	1,919	1,620	1,311	1,136	1,091	671
Adjusted shareholders' equity	\$ 18,031	\$ 18,235	\$ 17,556	\$ 17,562	\$ 16,987	\$ 16,596	\$ 17,291	\$ 18,227
Denominator:								
Shares outstanding and dilutive potential shares outstanding	485.5	488.7	490.2	497.3	505.8	509.0	522.0	529.0
Book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities	\$ 37.14	\$ 37.31	\$ 35.81	\$ 35.31	\$ 33.58	\$ 32.61	\$ 33.12	\$ 34.46

**THE ALLSTATE CORPORATION
RETURN ON SHAREHOLDERS' EQUITY**
(\$ in millions)

	Twelve months ended							
	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012	Dec. 31, 2011	Sept. 30, 2011	June 30, 2011	March 31, 2011
Return on Shareholders' Equity								
Numerator:								
Net income ⁽¹⁾	\$ 2,306	\$ 2,624	\$ 2,076	\$ 1,029	\$ 787	\$ 368	\$ 554	\$ 1,315
Denominator:								
Beginning shareholders' equity	\$ 18,298	\$ 17,732	\$ 18,382	\$ 18,898	\$ 18,617	\$ 18,887	\$ 17,619	\$ 17,104
Ending shareholders' equity	20,580	20,837	19,475	19,182	18,298	17,732	18,382	18,898
Average shareholders' equity ⁽²⁾	\$ 19,439	\$ 19,285	\$ 18,929	\$ 19,040	\$ 18,458	\$ 18,310	\$ 18,001	\$ 18,001
Return on shareholders' equity	11.9 %	13.6 %	11.0 %	5.4 %	4.3 %	2.0 %	3.1 %	7.3 %
Operating Income Return on Shareholders' Equity *								
Numerator:								
Operating income ⁽¹⁾	\$ 2,148	\$ 2,594	\$ 1,957	\$ 878	\$ 662	\$ 189	\$ 555	\$ 1,632
Denominator:								
Beginning shareholders' equity	\$ 18,298	\$ 17,732	\$ 18,382	\$ 18,898	\$ 18,617	\$ 18,887	\$ 17,619	\$ 17,104
Unrealized net capital gains and losses	1,400	1,065	1,475	1,072	948	1,313	312	(145)
Adjusted beginning shareholders' equity	16,898	16,667	16,907	17,826	17,669	17,574	17,307	17,249
Ending shareholders' equity	20,580	20,837	19,475	19,182	18,298	17,732	18,382	18,898
Unrealized net capital gains and losses	2,834	2,880	2,070	1,874	1,400	1,065	1,475	1,072
Adjusted ending shareholders' equity	17,746	17,957	17,405	17,308	16,898	16,667	16,907	17,826
Average adjusted shareholders' equity ⁽²⁾	\$ 17,322	\$ 17,312	\$ 17,156	\$ 17,567	\$ 17,284	\$ 17,121	\$ 17,107	\$ 17,538
Operating income return on shareholders' equity	12.4 %	15.0 %	11.4 %	5.0 %	3.8 %	1.1 %	3.2 %	9.3 %

⁽¹⁾ Net income and operating income reflect a trailing twelve-month period.
⁽²⁾ Average shareholders' equity and average adjusted shareholders' equity are determined using a two-point average, with the beginning and ending shareholders' equity and adjusted shareholders' equity, respectively, for the twelve-month period as data points.

THE ALLSTATE CORPORATION
DEBT TO CAPITAL
(\$ in millions)

	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012	Dec. 31, 2011	Sept. 30, 2011	June 30, 2011	March 31, 2011
Debt								
Long-term debt	\$ 6,057	\$ 6,057	\$ 6,058	\$ 6,058	\$ 5,908	\$ 5,907	\$ 5,907	\$ 5,908
Capital resources								
Debt	\$ 6,057	\$ 6,057	\$ 6,058	\$ 6,058	\$ 5,908	\$ 5,907	\$ 5,907	\$ 5,908
Shareholders' equity								
Common stock	9	9	9	9	9	9	9	9
Additional capital paid-in	3,162	3,154	3,154	3,151	3,189	3,177	3,165	3,156
Retained income	33,783	33,496	32,880	32,565	31,909	31,303	31,237	31,971
Deferred ESOP expense	(41)	(41)	(41)	(41)	(43)	(43)	(43)	(42)
Treasury stock	(17,508)	(17,368)	(17,272)	(17,034)	(16,795)	(16,693)	(16,387)	(16,173)
Unrealized net capital gains and losses	2,834	2,880	2,070	1,874	1,400	1,065	1,475	1,072
Unrealized foreign currency translation adjustments	70	70	58	65	56	49	82	78
Unrecognized pension and other postretirement benefit cost	(1,729)	(1,363)	(1,383)	(1,407)	(1,427)	(1,135)	(1,156)	(1,173)
Total shareholders' equity	20,580	20,837	19,475	19,182	18,298	17,732	18,382	18,898
Total capital resources	\$ 26,637	\$ 26,894	\$ 25,533	\$ 25,240	\$ 24,206	\$ 23,639	\$ 24,289	\$ 24,806
Ratio of debt to shareholders' equity	<u>29.4 %</u>	<u>29.1 %</u>	<u>31.1 %</u>	<u>31.6 %</u>	<u>32.3 %</u>	<u>33.3 %</u>	<u>32.1 %</u>	<u>31.3 %</u>
Ratio of debt to capital resources	<u>22.7 %</u>	<u>22.5 %</u>	<u>23.7 %</u>	<u>24.0 %</u>	<u>24.4 %</u>	<u>25.0 %</u>	<u>24.3 %</u>	<u>23.8 %</u>

THE ALLSTATE CORPORATION
CONSOLIDATED STATEMENTS OF CASH FLOWS
(\$ in millions)

	Three months ended								Twelve months ended	
	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012	Dec. 31, 2011	Sept. 30, 2011	June 30, 2011	March 31, 2011	Dec. 31, 2012	Dec. 31, 2011
CASH FLOWS FROM OPERATING ACTIVITIES										
Net income (loss)	\$ 394	\$ 723	\$ 423	\$ 766	\$ 712	\$ 175	\$ (624)	\$ 524	\$ 2,306	\$ 787
Adjustments to reconcile net income (loss) to net cash provided by operating activities:										
Depreciation, amortization and other non-cash items	95	92	105	96	103	60	58	31	388	252
Realized capital gains and losses	(204)	72	(27)	(168)	(86)	(264)	(57)	(96)	(327)	(503)
(Gain) loss on disposition of operations	(3)	(9)	(3)	(3)	(3)	(3)	(7)	20	(18)	7
Interest credited to contractholder funds	357	215	366	378	405	405	417	418	1,316	1,645
Changes in:										
Policy benefits and other insurance reserves	983	(392)	(31)	(346)	(623)	(119)	723	(58)	214	(77)
Unearned premiums	(115)	394	207	(180)	(183)	307	161	(248)	306	37
Deferred policy acquisition costs	(31)	7	(46)	52	48	69	(7)	67	(18)	177
Premium installment receivables, net	53	(169)	(28)	19	191	(136)	(25)	3	(125)	33
Reinsurance recoverables, net	(1,421)	(166)	(30)	57	(441)	(235)	77	(117)	(1,560)	(716)
Income taxes	29	328	8	333	316	43	(429)	203	698	133
Other operating assets and liabilities	299	(251)	23	(197)	(181)	109	247	(21)	(126)	154
Net cash provided by operating activities	436	844	967	807	258	411	534	726	3,054	1,929
CASH FLOWS FROM INVESTING ACTIVITIES										
Proceeds from sales:										
Fixed income securities	4,920	4,034	4,229	5,689	5,520	9,776	5,777	8,363	18,872	29,436
Equity securities	150	70	216	1,059	896	262	212	642	1,495	2,012
Limited partnership interests	331	271	393	403	238	427	222	113	1,398	1,000
Mortgage loans	3	-	5	6	23	9	39	26	14	97
Other investments	44	16	52	36	15	40	46	63	148	164
Investment collections:										
Fixed income securities	1,525	1,751	1,175	966	1,087	1,479	1,184	1,201	5,417	4,951
Mortgage loans	382	224	288	170	143	183	220	88	1,064	634
Other investments	58	31	16	23	18	13	15	77	128	123
Investment purchases:										
Fixed income securities	(5,849)	(4,464)	(5,337)	(7,008)	(5,996)	(7,966)	(3,727)	(10,207)	(22,658)	(27,896)
Equity securities	(286)	(95)	(162)	(128)	(758)	(285)	(637)	(144)	(671)	(1,824)
Limited partnership interests	(292)	(568)	(346)	(318)	(537)	(394)	(431)	(334)	(1,524)	(1,696)
Mortgage loans	(53)	(205)	(51)	(216)	(345)	(360)	(510)	(26)	(525)	(1,241)
Other investments	(390)	(32)	(80)	(163)	(5)	(53)	(88)	(58)	(665)	(204)
Change in short-term investments, net	586	(892)	(13)	(379)	2,118	(1,102)	(483)	1,649	(698)	2,182
Change in other investments, net	64	51	(48)	(9)	(58)	(187)	(51)	(119)	58	(415)
Purchases of property and equipment, net	(109)	(60)	(65)	(51)	(86)	(54)	(58)	(48)	(285)	(246)
Disposition (acquisition) of operations, net of cash acquired	-	13	1	(1)	(917)	2	-	(1)	13	(916)

Net cash provided by investing activities	1,084	145	273	79	1,356	1,790	1,730	1,285	1,581	6,161
CASH FLOWS FROM FINANCING ACTIVITIES										
Proceeds from issuance of long-term debt	-	-	-	493	7	-	-	-	493	7
Repayment of long-term debt	(1)	-	(1)	(350)	(6)	-	(1)	-	(352)	(7)
Contractholder fund deposits	587	566	520	485	570	486	524	596	2,158	2,176
Contractholder fund withdrawals	(1,581)	(1,273)	(1,366)	(1,299)	(2,241)	(1,931)	(2,386)	(2,122)	(5,519)	(8,680)
Dividends paid	(212)	(107)	(109)	(106)	(108)	(109)	(111)	(107)	(534)	(435)
Treasury stock purchases	(184)	(146)	(274)	(309)	(95)	(314)	(239)	(305)	(913)	(953)
Shares reissued under equity incentive plans, net	25	34	11	15	1	1	8	9	85	19
Excess tax benefits on share-based payment arrangements	3	3	5	(1)	(1)	(1)	-	(3)	10	(5)
Other	7	5	(32)	(13)	9	-	(7)	-	(33)	2
Net cash used in financing activities	<u>(1,356)</u>	<u>(918)</u>	<u>(1,246)</u>	<u>(1,085)</u>	<u>(1,864)</u>	<u>(1,868)</u>	<u>(2,212)</u>	<u>(1,932)</u>	<u>(4,605)</u>	<u>(7,876)</u>
NET INCREASE (DECREASE) IN CASH	164	71	(6)	(199)	(250)	333	52	79	30	214
CASH AT BEGINNING OF PERIOD	642	571	577	776	1,026	693	641	562	776	562
CASH AT END OF PERIOD	<u>\$ 806</u>	<u>\$ 642</u>	<u>\$ 571</u>	<u>\$ 577</u>	<u>\$ 776</u>	<u>\$ 1,026</u>	<u>\$ 693</u>	<u>\$ 641</u>	<u>\$ 806</u>	<u>\$ 776</u>

8

THE ALLSTATE CORPORATION
ANALYSIS OF DEFERRED POLICY ACQUISITION COSTS
(\$ in millions)

Change in Deferred Policy Acquisition Costs
For the three months ended December 31, 2012

	Beginning balance September 30, 2012	Acquisition costs deferred	Amortization before adjustments ^{(1) (2)}	Amortization relating to realized capital gains and losses and valuation changes on embedded derivatives that are not hedged ⁽²⁾	Amortization (acceleration) deceleration for changes in assumptions ⁽²⁾	Effect of unrealized capital gains and losses	Ending balance December 31, 2012
Property-Liability	\$ 1,400	\$ 866	\$ (870)	\$ -	\$ -	\$ -	\$ 1,396
Allstate Financial:							
Traditional life and accident and health	654	44	(27)	-	-	-	671
Interest-sensitive life	1,504	59	(41)	(6)	-	13	1,529
Fixed annuity	20	7	(3)	-	-	1	25
Subtotal	<u>2,178</u>	<u>110</u>	<u>(71)</u>	<u>(6)</u>	<u>-</u>	<u>14</u>	<u>2,225</u>
Consolidated	<u>\$ 3,578</u>	<u>\$ 976</u>	<u>\$ (941)</u>	<u>\$ (6)</u>	<u>\$ -</u>	<u>\$ 14</u>	<u>\$ 3,621</u>

Change in Deferred Policy Acquisition Costs
For the three months ended December 31, 2011

	Beginning balance September 30, 2011	Acquisition costs deferred	Amortization before adjustments ^{(1) (2)}	Amortization relating to realized capital gains and losses and valuation changes on embedded derivatives that are not hedged ⁽²⁾	Amortization (acceleration) deceleration for changes in assumptions ⁽²⁾	Effect of unrealized capital gains and losses	Ending balance December 31, 2011
Property-Liability	\$ 1,342	\$ 886	\$ (880)	\$ -	\$ -	\$ -	\$ 1,348
Allstate Financial:							
Traditional life and accident and health	602	39	(25)	-	-	-	616
Interest-sensitive life	1,702	49	(41)	(6)	-	(6)	1,698
Fixed annuity	243	4	(12)	(17)	-	(9)	209
Subtotal	<u>2,547</u>	<u>92</u>	<u>(78)</u>	<u>(23)</u>	<u>-</u>	<u>(15)</u>	<u>2,523</u>
Consolidated	<u>\$ 3,889</u>	<u>\$ 978</u>	<u>\$ (958)</u>	<u>\$ (23)</u>	<u>\$ -</u>	<u>\$ (15)</u>	<u>\$ 3,871</u>

⁽¹⁾ Amortization before adjustments reflects total DAC amortization before amortization/accretion related to realized capital gains and losses and valuation changes on embedded derivatives that are not hedged and amortization acceleration/deceleration for changes in assumptions.

⁽²⁾ Included as a component of amortization of DAC on the Consolidated Statements of Operations.

9

THE ALLSTATE CORPORATION
ANALYSIS OF DEFERRED POLICY ACQUISITION COSTS
(\$ in millions)

Change in Deferred Policy Acquisition Costs
For the twelve months ended December 31, 2012

Reconciliation of Deferred Policy Acquisition Costs as of December 31, 2012

	Beginning balance Dec. 31, 2011	Acquisition costs deferred	Amortization before adjustments ^{(1) (2)}	Amortization relating to realized capital gains and losses and valuation changes on embedded derivatives that are not hedged ⁽²⁾	Amortization (acceleration) deceleration for changes in assumptions ⁽²⁾	Effect of unrealized capital gains and losses	Ending balance Dec. 31, 2012	DAC before impact of unrealized capital gains and losses	Impact of unrealized capital gains and losses	DAC after impact of unrealized capital gains and losses
Property-Liability	\$ 1,348	\$ 3,531	\$ (3,483)	\$ -	\$ -	\$ -	\$ 1,396	\$ 1,396	\$ -	\$ 1,396
Allstate Financial:										
Traditional life and	616	154	(99)	-	-	-	671	671	-	671

accident and health										
Interest-sensitive life	1,698	192	(186)	(18)	(30)	(127)	1,529	1,875	(346)	1,529
Fixed annuity	209	25	(25)	(39)	(4)	(141)	25	59	(34)	25
Subtotal	2,523	371	(310)	(57)	(34)	(268)	2,225	2,605	(380)	2,225
Consolidated	\$ 3,871	\$ 3,902	\$ (3,793)	\$ (57)	\$ (34)	\$ (268)	\$ 3,621	\$ 4,001	\$ (380)	\$ 3,621

**Change in Deferred Policy Acquisition Costs
For the twelve months ended December 31, 2011**

**Reconciliation of Deferred Policy
Acquisition Costs as of December 31, 2011**

	Beginning balance Dec. 31, 2010	Acquisition costs deferred	Amortization before adjustments ⁽¹⁾⁽²⁾	Amortization relating to realized capital gains and losses and valuation changes on embedded derivatives that are not hedged ⁽²⁾	Amortization (acceleration) deceleration for changes in assumptions ⁽²⁾	Effect of unrealized capital gains and losses	Ending balance Dec. 31, 2011	DAC before impact of unrealized capital gains and losses	Impact of unrealized capital gains and losses	DAC after impact of unrealized capital gains and losses
Property-Liability	\$ 1,321	\$ 3,504	\$ (3,477)	\$ -	\$ -	\$ -	\$ 1,348	\$ 1,348	\$ -	\$ 1,348
Allstate Financial:										
Traditional life and accident and health	573	133	(90)	-	-	-	616	616	-	616
Interest-sensitive life	1,917	178	(186)	(21)	(12)	(178)	1,698	1,917	(219)	1,698
Fixed annuity	369	22	(55)	(135)	5	3	209	102	107	209
Subtotal	2,859	333	(331)	(156)	(7)	(175)	2,523	2,635	(112)	2,523
Consolidated	\$ 4,180	\$ 3,837	\$ (3,808)	\$ (156)	\$ (7)	\$ (175)	\$ 3,871	\$ 3,983	\$ (112)	\$ 3,871

(1) Amortization before adjustments reflects total DAC amortization before amortization/accretion related to realized capital gains and losses and valuation changes on embedded derivatives that are not hedged and amortization acceleration/deceleration for changes in assumptions.

(2) Included as a component of amortization of DAC on the Consolidated Statements of Operations.

**THE ALLSTATE CORPORATION
HISTORICAL CONSOLIDATED OPERATING
AND FINANCIAL POSITION DATA
(\$ in millions except per share data)**

As of or for the Year Ended December 31,

Consolidated statements of operations data:

	2012	2011	2010	2009	2008
Insurance premiums and contract charges	\$ 28,978	\$ 28,180	\$ 28,125	\$ 28,152	\$ 28,862
Net investment income	4,010	3,971	4,102	4,444	5,622
Realized capital gains and losses	327	503	(827)	(583)	(5,090)
Total revenues	\$ 33,315	\$ 32,654	\$ 31,400	\$ 32,013	\$ 29,394
Operating income	\$ 2,148	\$ 662	\$ 1,506	\$ 1,880	\$ 1,730
Realized capital gains and losses, after-tax	216	324	(537)	(628)	(3,311)
Valuation changes on embedded derivatives that are not hedged, after-tax	82	(12)	-	-	-
DAC and DSI (amortization) accretion relating to realized capital gains and losses and valuation changes on embedded derivatives that are not hedged, after-tax	(42)	(108)	(29)	(153)	333
DAC and DSI unlocking relating to realized capital gains and losses, after-tax	4	3	(12)	(219)	(203)
Non-recurring items, after-tax ⁽¹⁾	-	-	-	-	(80)
Reclassification of periodic settlements and accruals on non-hedge derivative instruments, after-tax	(33)	(35)	(29)	(2)	(14)
Business combination expenses and the amortization of purchased intangible assets, after-tax	(81)	(42)	-	-	-
Gain (loss) on disposition of operations, after-tax	12	(5)	12	10	3
Net income (loss)	\$ 2,306	\$ 787	\$ 911	\$ 888	\$ (1,542)

Income per share - Diluted

Operating income	\$ 4.36	\$ 1.27	\$ 2.78	\$ 3.48	\$ 3.16
Realized capital gains and losses, after-tax	0.44	0.62	(0.99)	(1.16)	(6.04)
Valuation changes on embedded derivatives that are not hedged, after-tax	0.17	(0.02)	-	-	-
DAC and DSI (amortization) accretion relating to realized capital gains and losses and valuation changes on embedded derivatives that are not hedged, after-tax	(0.09)	(0.21)	(0.05)	(0.29)	0.61
DAC and DSI unlocking relating to realized capital gains and losses, after-tax	0.01	-	(0.02)	(0.41)	(0.37)
Non-recurring items, after-tax ⁽¹⁾	-	-	-	-	(0.15)
Reclassification of periodic settlements and accruals on non-hedge derivative instruments, after-tax	(0.07)	(0.07)	(0.06)	-	(0.02)
Business combination expenses and the amortization of purchased intangible assets, after-tax	(0.16)	(0.08)	-	-	-
Gain (loss) on disposition of operations, after-tax	0.02	(0.01)	0.02	0.02	-
Net income (loss)	\$ 4.68	\$ 1.50	\$ 1.68	\$ 1.64	\$ (2.81)
Net income (loss) per share - Basic	\$ 4.71	\$ 1.51	\$ 1.69	\$ 1.65	\$ (2.81)

Consolidated statements of financial position data:

Investments	\$ 97,278	\$ 95,618	\$ 100,483	\$ 99,833	\$ 95,998
Total assets	126,947	125,193	130,500	132,209	134,351
Reserves for claims and claims expense, life-contingent contract benefits and contractholder funds	75,502	77,113	81,113	84,659	90,750
Debt	6,057	5,908	5,908	5,910	5,659
Shareholders' equity	20,580	18,298	18,617	16,184	12,121
Book value per share	42.39	36.18	34.58	29.90	22.51

Operating ratios:

Annual statutory premiums written to surplus ratio (U.S. property-liability operations)	1.6x	1.6x	1.6x	1.7x	1.9x
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Other operating data:

Total employees ⁽²⁾	38,500	37,300	35,200	36,000	38,500
Total Allstate agencies ⁽²⁾⁽³⁾	11,200	11,900	13,400	14,200	14,700

(1) During the fourth quarter of 2008, for traditional life insurance and immediate annuities with life contingencies, an aggregate premium deficiency of \$123 million, pre-tax (\$80 million, after-tax) resulted primarily from an experience study indicating that the annuitants on certain life-contingent contracts are projected to live longer than we anticipated when the contracts were issued, and, to a lesser degree, a reduction in the related investment portfolio yield. The deficiency was recorded through a reduction in deferred acquisition costs.

(2) Rounded to the nearest hundred.

(3) Total Allstate agencies represents exclusive Allstate agencies and financial representatives in the United States and Canada.

THE ALLSTATE CORPORATION
PROPERTY-LIABILITY RESULTS
(\$ in millions, except ratios)

	Three months ended								Twelve months ended	
	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012	Dec. 31, 2011	Sept. 30, 2011	June 30, 2011	March 31, 2011	Dec. 31, 2012	Dec. 31, 2011
Premiums written	\$ 6,637	\$ 7,063	\$ 6,864	\$ 6,463	\$ 6,426	\$ 6,728	\$ 6,611	\$ 6,215	\$ 27,027	\$ 25,980
Decrease (increase) in unearned premiums	120	(411)	(198)	167	174	(276)	(165)	234	(322)	(33)
Other	(13)	45	-	-	5	(20)	11	(1)	32	(5)
Premiums earned	6,744	6,697	6,666	6,630	6,605	6,432	6,457	6,448	26,737	25,942
Claims and claims expense	(5,042)	(4,293)	(4,810)	(4,339)	(4,198)	(5,132)	(6,355)	(4,476)	(18,484)	(20,161)
Amortization of deferred policy acquisition costs	(870)	(870)	(865)	(878)	(880)	(866)	(867)	(864)	(3,483)	(3,477)
Operating costs and expenses	(939)	(866)	(847)	(884)	(913)	(735)	(726)	(769)	(3,536)	(3,143)
Restructuring and related charges	(9)	(9)	(10)	(6)	(13)	(8)	(11)	(11)	(34)	(43)
Underwriting (loss) income *	(116)	659	134	523	601	(309)	(1,502)	328	1,200	(882)
Net investment income	362	299	352	313	309	298	310	284	1,326	1,201
Periodic settlements and accruals on non-hedge derivative instruments	(2)	(1)	(2)	(1)	(3)	(5)	(3)	(4)	(6)	(15)
Business combination expenses and the amortization of purchased intangible assets	25	26	26	47	49	-	-	-	124	49
Income tax (expense) benefit on operations	(69)	(316)	(153)	(281)	(302)	38	463	(181)	(819)	18
Operating income (loss)	200	667	357	601	654	22	(732)	427	1,825	371
Realized capital gains and losses, after-tax	96	(11)	12	124	7	15	(6)	38	221	54
Reclassification of periodic settlements and accruals on non-hedge derivative instruments, after-tax	-	1	1	1	2	4	1	3	3	10
Business combination expenses and the amortization of purchased intangible assets, after-tax	(16)	(18)	(16)	(31)	(32)	-	-	-	(81)	(32)
Net income (loss)	\$ 280	\$ 639	\$ 354	\$ 695	\$ 631	\$ 41	\$ (737)	\$ 468	\$ 1,968	\$ 403
Catastrophe losses	\$ 1,061	\$ 206	\$ 819	\$ 259	\$ 66	\$ 1,077	\$ 2,339	\$ 333	\$ 2,345	\$ 3,815
Operating ratios										
Claims and claims expense ("loss") ratio	74.8	64.1	72.2	65.4	63.5	79.8	98.4	69.4	69.1	77.7
Expense ratio	26.9	26.1	25.8	26.7	27.4	25.0	24.9	25.5	26.4	25.7
Combined ratio	101.7	90.2	98.0	92.1	90.9	104.8	123.3	94.9	95.5	103.4
Combined ratio excluding the effect of catastrophes *	86.0	87.1	85.7	88.2	89.9	88.1	87.1	89.7	86.7	88.7
Effect of catastrophe losses on combined ratio	15.7	3.1	12.3	3.9	1.0	16.7	36.2	5.2	8.8	14.7
Combined ratio	101.7	90.2	98.0	92.1	90.9	104.8	123.3	94.9	95.5	103.4
Combined ratio excluding the effect of catastrophes, prior year reserve reestimates, business combination expenses and the amortization of purchased intangible assets ("underlying")	86.7	87.8	86.3	88.1	90.7	89.2	87.5	89.9	87.2	89.3
Effect of catastrophe losses on combined ratio	15.7	3.1	12.3	3.9	1.0	16.7	36.2	5.2	8.8	14.7
Effect of prior year reserve reestimates on combined ratio	(2.3)	(2.2)	(2.4)	(3.1)	(2.0)	(1.8)	(0.7)	(0.7)	(2.5)	(1.3)
Effect of catastrophe losses included in prior year reserve reestimates on combined ratio	1.2	1.1	1.4	2.5	0.5	0.7	0.3	0.5	1.5	0.5
Effect of business combination expenses and the amortization of purchased intangible assets on combined ratio	0.4	0.4	0.4	0.7	0.7	-	-	-	0.5	0.2
Combined ratio	101.7	90.2	98.0	92.1	90.9	104.8	123.3	94.9	95.5	103.4
Effect of restructuring and related charges on combined ratio	0.1	0.1	0.2	0.1	0.2	0.1	0.2	0.2	0.1	0.2
Effect of Discontinued Lines and Coverages on combined ratio	-	0.7	0.1	-	-	0.2	0.1	0.1	0.2	0.1

THE ALLSTATE CORPORATION
HISTORICAL PROPERTY-LIABILITY RESULTS
(\$ in millions)

	Twelve months ended December 31,				
	2012	2011	2010	2009	2008
Premiums written	\$ 27,027	\$ 25,980	\$ 25,907	\$ 25,971	\$ 26,584
(Increase) decrease in unearned premium	(322)	(33)	19	200	383
Other	32	(5)	31	23	-
Premiums earned	26,737	25,942	25,957	26,194	26,967
Claims and claims expense	(18,484)	(20,161)	(18,951)	(18,746)	(20,064)

Amortization of deferred policy acquisition costs	(3,483)	(3,477)	(3,517)	(3,615)	(3,796)
Operating costs and expenses	(3,536)	(3,143)	(2,962)	(2,728)	(2,919)
Restructuring and related charges	(34)	(43)	(33)	(105)	(22)
Underwriting income (loss)	<u>1,200</u>	<u>(882)</u>	<u>494</u>	<u>1,000</u>	<u>166</u>
Net investment income	1,326	1,201	1,189	1,328	1,674
Periodic settlement and accruals on non-hedge derivative instruments	(6)	(15)	(7)	(10)	1
Business combination expenses and the amortization of purchased intangible assets	124	49	-	-	-
Income tax (expense) benefit on operations	(819)	18	(423)	(557)	(401)
Operating income	<u>1,825</u>	<u>371</u>	<u>1,253</u>	<u>1,761</u>	<u>1,440</u>
Realized capital gains and losses, after-tax	221	54	(207)	(222)	(1,209)
Reclassification of periodic settlements and accruals on non-hedge derivative instruments, after-tax	3	10	4	7	(1)
Business combination expenses and the amortization of purchased intangible assets, after-tax	(81)	(32)	-	-	-
Gain on disposition of operations, after-tax	-	-	3	-	-
Net income	<u>\$ 1,968</u>	<u>\$ 403</u>	<u>\$ 1,053</u>	<u>\$ 1,546</u>	<u>\$ 230</u>
Catastrophe losses	<u>\$ 2,345</u>	<u>\$ 3,815</u>	<u>\$ 2,207</u>	<u>\$ 2,069</u>	<u>\$ 3,342</u>
Operating ratios					
Loss ratio	69.1	77.7	73.0	71.6	74.4
Expense ratio	26.4	25.7	25.1	24.6	25.0
Combined ratio	<u>95.5</u>	<u>103.4</u>	<u>98.1</u>	<u>96.2</u>	<u>99.4</u>
Combined ratio excluding the effect of catastrophes	86.7	88.7	89.6	88.3	87.0
Effect of catastrophe losses on combined ratio	8.8	14.7	8.5	7.9	12.4
Combined ratio	<u>95.5</u>	<u>103.4</u>	<u>98.1</u>	<u>96.2</u>	<u>99.4</u>
Combined ratio excluding the effect of catastrophes, prior year reserve reestimates, business combination expenses and the amortization of purchased intangible assets ("underlying")	87.2	89.3	89.6	88.1	86.8
Effect of catastrophe losses on combined ratio	8.8	14.7	8.5	7.9	12.4
Effect of prior year reserve reestimates on combined ratio	(2.5)	(1.3)	(0.6)	(0.4)	0.7
Effect of catastrophe losses included in prior year reserve reestimate on combined ratio	1.5	0.5	0.6	0.6	(0.5)
Effect of business combination expenses and the amortization of purchased intangible assets on combined ratio	0.5	0.2	-	-	-
Combined ratio	<u>95.5</u>	<u>103.4</u>	<u>98.1</u>	<u>96.2</u>	<u>99.4</u>
Effect of restructuring and related charges on combined ratio	<u>0.1</u>	<u>0.2</u>	<u>0.1</u>	<u>0.4</u>	<u>0.1</u>
Effect of Discontinued Lines and Coverages on the combined ratio	<u>0.2</u>	<u>0.1</u>	<u>0.1</u>	<u>0.1</u>	<u>0.1</u>

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THE ALLSTATE CORPORATION
PROPERTY-LIABILITY UNDERWRITING RESULTS BY AREA OF BUSINESS
(\$ in millions)

	Three months ended				Twelve months ended					
	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012	Dec. 31, 2011	Sept. 30, 2011	June 30, 2011	March 31, 2011	Dec. 31, 2012	Dec. 31, 2011
Property-Liability Underwriting Summary										
Allstate Protection	\$ (112)	\$ 701	\$ 138	\$ 526	\$ 604	\$ (297)	\$ (1,498)	\$ 334	\$ 1,253	\$ (857)
Discontinued Lines and Coverages	(4)	(42)	(4)	(3)	(3)	(12)	(4)	(6)	(53)	(25)
Underwriting (loss) income	<u>\$ (116)</u>	<u>\$ 659</u>	<u>\$ 134</u>	<u>\$ 523</u>	<u>\$ 601</u>	<u>\$ (309)</u>	<u>\$ (1,502)</u>	<u>\$ 328</u>	<u>\$ 1,200</u>	<u>\$ (882)</u>
Allstate Protection Underwriting Summary										
Premiums written	<u>\$ 6,636</u>	<u>\$ 7,064</u>	<u>\$ 6,864</u>	<u>\$ 6,462</u>	<u>\$ 6,426</u>	<u>\$ 6,728</u>	<u>\$ 6,611</u>	<u>\$ 6,216</u>	<u>\$ 27,026</u>	<u>\$ 25,981</u>
Premiums earned	\$ 6,745	\$ 6,696	\$ 6,666	\$ 6,630	\$ 6,604	\$ 6,432	\$ 6,457	\$ 6,449	\$ 26,737	\$ 25,942
Claims and claims expense	(5,038)	(4,251)	(4,808)	(4,336)	(4,195)	(5,121)	(6,352)	(4,472)	(18,433)	(20,140)
Amortization of deferred policy acquisition costs	(870)	(870)	(865)	(878)	(880)	(866)	(867)	(864)	(3,483)	(3,477)
Operating costs and expenses	(940)	(865)	(845)	(884)	(912)	(734)	(725)	(768)	(3,534)	(3,139)
Restructuring and related charges	(9)	(9)	(10)	(6)	(13)	(8)	(11)	(11)	(34)	(43)
Underwriting (loss) income	<u>\$ (112)</u>	<u>\$ 701</u>	<u>\$ 138</u>	<u>\$ 526</u>	<u>\$ 604</u>	<u>\$ (297)</u>	<u>\$ (1,498)</u>	<u>\$ 334</u>	<u>\$ 1,253</u>	<u>\$ (857)</u>
Catastrophe losses	<u>\$ 1,061</u>	<u>\$ 206</u>	<u>\$ 819</u>	<u>\$ 259</u>	<u>\$ 66</u>	<u>\$ 1,077</u>	<u>\$ 2,339</u>	<u>\$ 333</u>	<u>\$ 2,345</u>	<u>\$ 3,815</u>
Operating ratios										
Loss ratio	74.7	63.5	72.1	65.4	63.5	79.6	98.4	69.3	68.9	77.6
Expense ratio	27.0	26.0	25.8	26.7	27.4	25.0	24.8	25.5	26.4	25.7
Combined ratio	<u>101.7</u>	<u>89.5</u>	<u>97.9</u>	<u>92.1</u>	<u>90.9</u>	<u>104.6</u>	<u>123.2</u>	<u>94.8</u>	<u>95.3</u>	<u>103.3</u>
Effect of catastrophe losses on combined ratio	<u>15.7</u>	<u>3.1</u>	<u>12.3</u>	<u>3.9</u>	<u>1.0</u>	<u>16.7</u>	<u>36.2</u>	<u>5.2</u>	<u>8.8</u>	<u>14.7</u>
Effect of restructuring and related charges on combined ratio	<u>0.1</u>	<u>0.1</u>	<u>0.2</u>	<u>0.1</u>	<u>0.2</u>	<u>0.1</u>	<u>0.2</u>	<u>0.2</u>	<u>0.1</u>	<u>0.2</u>
Effect of business combination expenses and the amortization of purchased intangible assets on combined ratio	<u>0.4</u>	<u>0.4</u>	<u>0.4</u>	<u>0.7</u>	<u>0.7</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>0.5</u>	<u>0.2</u>
Discontinued Lines and Coverages Underwriting Summary										
Premiums written	<u>\$ 1</u>	<u>\$ (1)</u>	<u>\$ -</u>	<u>\$ 1</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ (1)</u>	<u>\$ 1</u>	<u>\$ (1)</u>
Premiums earned	\$ (1)	\$ 1	\$ -	\$ -	\$ 1	\$ -	\$ -	\$ (1)	\$ -	\$ -
Claims and claims expense	(4)	(42)	(2)	(3)	(3)	(11)	(3)	(4)	(51)	(21)
Operating costs and expenses	<u>1</u>	<u>(1)</u>	<u>(2)</u>	<u>-</u>	<u>(1)</u>	<u>(1)</u>	<u>(1)</u>	<u>(1)</u>	<u>(2)</u>	<u>(4)</u>

Underwriting loss

Effect of Discontinued Lines and Coverages on the Property-Liability combined ratio

\$ (4)	\$ (42)	\$ (4)	\$ (3)	\$ (3)	\$ (12)	\$ (4)	\$ (6)	\$ (53)	\$ (25)
-	0.7	0.1	-	-	0.2	0.1	0.1	0.2	0.1

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THE ALLSTATE CORPORATION
HISTORICAL PROPERTY-LIABILITY
UNDERWRITING RESULTS BY AREA OF BUSINESS
(\$ in millions)

Twelve months ended December 31,

	2012	2011	2010	2009	2008
Property-Liability Underwriting Summary					
Allstate Protection	\$ 1,253	\$ (857)	\$ 525	\$ 1,032	\$ 191
Discontinued Lines and Coverages	(53)	(25)	(31)	(32)	(25)
Underwriting income (loss)	\$ 1,200	\$ (882)	\$ 494	\$ 1,000	\$ 166
Allstate Protection Underwriting Summary					
Premiums written	\$ 27,026	\$ 25,981	\$ 25,906	\$ 25,972	\$ 26,584
Premiums earned	\$ 26,737	\$ 25,942	\$ 25,955	\$ 26,195	\$ 26,967
Claims and claims expense	(18,433)	(20,140)	(18,923)	(18,722)	(20,046)
Amortization of deferred policy acquisition costs	(3,483)	(3,477)	(3,517)	(3,615)	(3,796)
Operating costs and expenses	(3,534)	(3,139)	(2,957)	(2,721)	(2,912)
Restructuring and related charges	(34)	(43)	(33)	(105)	(22)
Underwriting income (loss)	\$ 1,253	\$ (857)	\$ 525	\$ 1,032	\$ 191
Catastrophe losses	\$ 2,345	\$ 3,815	\$ 2,207	\$ 2,069	\$ 3,342
Operating ratios					
Loss ratio	68.9	77.6	72.9	71.5	74.3
Expense ratio	26.4	25.7	25.1	24.6	25.0
Combined ratio	95.3	103.3	98.0	96.1	99.3
Effect of catastrophe losses on combined ratio	8.8	14.7	8.5	7.9	12.4
Effect of restructuring and related charges on combined ratio	0.1	0.2	0.1	0.4	0.1
Effect of business combination expenses and the amortization of purchased intangible assets on combined ratio	0.5	0.2	-	-	-
Discontinued Lines and Coverages Underwriting Summary					
Premiums written	\$ 1	\$ (1)	\$ 1	\$ (1)	\$ -
Premiums earned	\$ -	\$ -	\$ 2	\$ (1)	\$ -
Claims and claims expense	(51)	(21)	(28)	(24)	(18)
Operating costs and expenses	(2)	(4)	(5)	(7)	(7)
Underwriting loss	\$ (53)	\$ (25)	\$ (31)	\$ (32)	\$ (25)
Effect of Discontinued Lines and Coverages on the Property-Liability combined ratio	0.2	0.1	0.1	0.1	0.1

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THE ALLSTATE CORPORATION
PROPERTY-LIABILITY PREMIUMS WRITTEN BY MARKET SEGMENT
(\$ in millions)

	Three months ended				Twelve months ended					
	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012	Dec. 31, 2011	Sept. 30, 2011	June 30, 2011	March 31, 2011	Dec. 31, 2012	Dec. 31, 2011
Allstate brand ⁽¹⁾										
Standard auto	\$ 3,872	\$ 3,988	\$ 3,903	\$ 3,937	\$ 3,812	\$ 3,996	\$ 3,911	\$ 3,984	\$ 15,700	\$ 15,703
Non-standard auto	159	176	174	189	174	194	197	210	698	775
Auto	4,031	4,164	4,077	4,126	3,986	4,190	4,108	4,194	16,398	16,478
Involuntary auto	15	17	21	20	17	17	21	19	73	74
Commercial lines	112	110	120	112	111	116	125	120	454	472
Homeowners	1,477	1,686	1,639	1,258	1,428	1,634	1,606	1,225	6,060	5,893
Other personal lines	467	508	494	435	446	489	478	413	1,904	1,826
	6,102	6,485	6,351	5,951	5,988	6,446	6,338	5,971	24,889	24,743
Encompass brand										
Standard auto	153	163	160	142	147	159	154	144	618	604
Non-standard auto	-	-	-	-	-	-	-	1	-	1
Auto	153	163	160	142	147	159	154	145	618	605
Involuntary auto	1	2	3	2	1	2	3	3	8	9
Homeowners	101	108	104	85	89	100	94	79	398	362
Other personal lines	23	24	22	20	20	21	22	18	89	81
	278	297	289	249	257	282	273	245	1,113	1,057
Esurance brand										
Standard auto	256	282	224	262	181	-	-	-	1,024	181
Allstate Protection	6,636	7,064	6,864	6,462	6,426	6,728	6,611	6,216	27,026	25,981

Discontinued Lines and Coverages	1	(1)	-	1	-	-	(1)	1	(1)	
Property-Liability	\$ 6,637	\$ 7,063	\$ 6,864	\$ 6,463	\$ 6,426	\$ 6,728	\$ 6,611	\$ 6,215	\$ 27,027	\$ 25,980
Allstate Protection										
Standard auto	\$ 4,281	\$ 4,433	\$ 4,287	\$ 4,341	\$ 4,140	\$ 4,155	\$ 4,065	\$ 4,128	\$ 17,342	\$ 16,488
Non-standard auto	159	176	174	189	174	194	197	211	698	776
Auto	4,440	4,609	4,461	4,530	4,314	4,349	4,262	4,339	18,040	17,264
Involuntary auto	16	19	24	22	18	19	24	22	81	83
Commercial lines	112	110	120	112	111	116	125	120	454	472
Homeowners	1,578	1,794	1,743	1,343	1,517	1,734	1,700	1,304	6,458	6,255
Other personal lines	490	532	516	455	466	510	500	431	1,993	1,907
	\$ 6,636	\$ 7,064	\$ 6,864	\$ 6,462	\$ 6,426	\$ 6,728	\$ 6,611	\$ 6,216	\$ 27,026	\$ 25,981
⁽¹⁾ Canada premiums included in Allstate brand	\$ 253	\$ 279	\$ 291	\$ 218	\$ 227	\$ 261	\$ 272	\$ 194	\$ 1,041	\$ 954

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THE ALLSTATE CORPORATION
ALLSTATE BRAND PREMIUMS WRITTEN ⁽¹⁾
(\$ in millions)

	Three months ended					Twelve months ended				
	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012	Dec. 31, 2011	Sept. 30, 2011	June 30, 2011	March 31, 2011	Dec. 31, 2012	Dec. 31, 2011
Allstate Auto Home and Agencies										
Standard auto	\$ 3,833	\$ 3,932	\$ 3,828	\$ 3,887	\$ 3,777	\$ 3,944	\$ 3,840	\$ 3,938	\$ 15,480	\$ 15,499
Non-standard auto	155	170	167	185	171	187	188	205	677	751
Auto	3,988	4,102	3,995	4,072	3,948	4,131	4,028	4,143	16,157	16,250
Involuntary auto	15	17	21	20	17	17	21	19	73	74
Homeowners	1,477	1,686	1,639	1,258	1,428	1,634	1,606	1,225	6,060	5,893
Other personal lines	9	12	12	8	9	11	11	8	41	39
	5,489	5,817	5,667	5,358	5,402	5,793	5,666	5,395	22,331	22,256
Emerging Businesses ⁽²⁾										
Specialty auto ⁽³⁾	\$ 43	\$ 62	\$ 82	\$ 54	\$ 38	\$ 59	\$ 80	\$ 51	\$ 241	\$ 228
Auto	43	62	82	54	38	59	80	51	241	228
Landlord	137	140	132	123	136	136	128	120	532	520
Renters	52	62	54	50	50	58	52	45	218	205
Condominium	47	50	49	41	45	48	47	38	187	178
Other property	102	126	136	100	98	129	137	104	464	468
Specialty property	338	378	371	314	329	371	364	307	1,401	1,371
Consumer household ⁽⁴⁾	381	440	453	368	367	430	444	358	1,642	1,599
Allstate Roadside Services	75	74	71	76	73	74	76	75	296	298
Allstate Dealer Services	45	44	40	37	35	33	27	23	166	118
Other personal lines ⁽⁵⁾	458	496	482	427	437	478	467	405	1,863	1,787
Commercial lines	112	110	120	112	111	116	125	120	454	472
	613	668	684	593	586	653	672	576	2,558	2,487
Allstate brand ⁽¹⁾										
Standard auto	\$ 3,872	\$ 3,988	\$ 3,903	\$ 3,937	\$ 3,812	\$ 3,996	\$ 3,911	\$ 3,984	\$ 15,700	\$ 15,703
Non-standard auto	159	176	174	189	174	194	197	210	698	775
Auto	4,031	4,164	4,077	4,126	3,986	4,190	4,108	4,194	16,398	16,478
Involuntary auto	15	17	21	20	17	17	21	19	73	74
Commercial lines	112	110	120	112	111	116	125	120	454	472
Homeowners	1,477	1,686	1,639	1,258	1,428	1,634	1,606	1,225	6,060	5,893
Other personal lines	467	508	494	435	446	489	478	413	1,904	1,826
	\$ 6,102	\$ 6,485	\$ 6,351	\$ 5,951	\$ 5,988	\$ 6,446	\$ 6,338	\$ 5,971	\$ 24,889	\$ 24,743

⁽¹⁾ Allstate brand is comprised of Allstate Auto Home and Agencies and Emerging Businesses.

⁽²⁾ Emerging Businesses include Consumer Household (specialty auto products including motorcycle, trailer, motor home and off-road vehicle insurance policies and specialty property products including renter, landlord, boat, umbrella, manufactured home and condominium insurance policies), Allstate Roadside Services (roadside assistance products), Allstate Dealer Services (guaranteed automobile protection and vehicle service products sold primarily through auto dealers), Vantage (insurance agency) and Commercial Lines (commercial products for small business owners).

⁽³⁾ Specialty auto is reported in Allstate brand auto.

⁽⁴⁾ Consumer household includes specialty auto and specialty property.

⁽⁵⁾ Emerging Businesses other personal lines include specialty property (landlord, renter, condominium and other property), Allstate Roadside Services and Allstate Dealer Services.

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THE ALLSTATE CORPORATION
PROPERTY-LIABILITY
IMPACT OF NET RATE CHANGES APPROVED ON PREMIUMS WRITTEN

	Three months ended December 31, 2012 ⁽¹⁾			Three months ended September 30, 2012			Three months ended June 30, 2012		
	Number of states	Countrywide (%) ⁽⁴⁾	State specific (%) ⁽⁵⁾	Number of states	Countrywide (%) ⁽⁴⁾	State specific (%) ⁽⁵⁾	Number of states	Countrywide (%) ⁽⁴⁾	State specific (%) ⁽⁵⁾
Allstate brand									
Standard auto ⁽²⁾	15	0.8	2.9	13	0.3	1.8	19	1.5	4.4
Non-standard auto	4	0.4	5.9	4	0.2	5.8	1	0.3	7.5

Auto	17	0.8	3.0	15	0.3	1.8	19	1.4	4.4
Homeowners ⁽³⁾	20	2.3	6.2	10	0.8	7.3	7	1.2	10.2
Encompass brand									
Standard auto	21	1.7	4.3	3	0.7	4.5	14	1.6	4.2
Non-standard auto	-	-	-	-	-	-	-	-	-
Auto	21	1.7	4.3	3	0.7	4.5	14	1.6	4.2
Homeowners	20	3.0	5.8	5 ⁽⁶⁾	0.3	2.5	14	1.8	5.4
Esurance brand									
Standard auto	21	2.0	4.4	7	1.2	4.2	23	(0.1)	(0.1)

	Three months ended March 31, 2012			Three months ended December 31, 2011			Three months ended September 30, 2011		
	Number of states	Countrywide (%) ⁽⁴⁾	State specific (%) ⁽⁵⁾	Number of states	Countrywide (%) ⁽⁴⁾	State specific (%) ⁽⁵⁾	Number of states	Countrywide (%) ⁽⁴⁾	State specific (%) ⁽⁵⁾
Allstate brand									
Standard auto ⁽²⁾	10	0.5	5.4	12 ⁽⁶⁾	0.7	3.9	10 ⁽⁷⁾	0.9	7.3
Non-standard auto	4	0.2	1.4	5 ⁽⁶⁾	1.1	6.5	3	0.9	11.5
Auto	13	0.5	5.1	16 ⁽⁶⁾	0.8	4.0	13	0.9	7.4
Homeowners ⁽³⁾	13	2.0	7.9	17	2.9	7.8	15	2.3	13.9
Encompass brand									
Standard auto	2	0.1	3.2	7	1.8	6.5	8	0.7	3.9
Non-standard auto	-	-	-	-	-	-	-	-	-
Auto	2	0.1	3.2	7	1.8	6.5	8	0.7	3.9
Homeowners	5	0.9	5.3	8	0.8	4.6	7	0.7	3.0
Esurance brand									
Standard auto	6	1.3	8.6	n/a	n/a	n/a	-	-	-

- (1) Rate changes include changes approved based on our net cost of reinsurance. These rate changes do not reflect initial rates filed for insurance subsidiaries initially writing business. Based on historical premiums written in those states, rate changes approved for the three month and twelve month period ending December 31, 2012 are estimated to total \$304 million and \$950 million, respectively. Rate changes do not include rating plan enhancements, including the introduction of discounts and surcharges, that result in no change in the overall rate level in the state. Rate changes also exclude Canadian operations, specialty auto, and excess and surplus homeowners lines.
- (2) Impacts of Allstate brand standard auto effective rate changes as a percentage of total countrywide prior year-end premiums written were 0.6%, 1.1%, 0.9%, 0.4%, 1.2% and 1.6% for the three months ended December 31, 2012, September 30, 2012, June 30, 2012, March 31, 2012, December 31, 2011 and September 30, 2011, respectively.
- (3) Impacts of Allstate brand homeowners effective rate changes as a percentage of total countrywide prior year-end premiums written were 1.0%, 0.7%, 2.0%, 3.6%, 2.6% and 1.1% for the three months ended December 31, 2012, September 30, 2012, June 30, 2012, March 31, 2012, December 31, 2011 and September 30, 2011, respectively.
- (4) Represents the impact in the states where rate changes were approved during the period as a percentage of total countrywide prior year-end premiums written.
- (5) Represents the impact in the states where rate changes were approved during the period as a percentage of its respective total prior year-end premiums written in those states.
- (6) Includes Washington, D.C.
- (7) Includes the impact of a 9.9% average rate increase in New York in the third quarter of 2011.
- (8) Includes the impact of a 8.0% rate increase in Florida and a 1.2% rate increase in New York in the fourth quarter of 2011.
- n/a Not available.

THE ALLSTATE CORPORATION
ALLSTATE BRAND PROFITABILITY MEASURES
(\$ in millions, except ratios)

	Three months ended								Twelve months ended	
	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012	Dec. 31, 2011	Sept. 30, 2011	June 30, 2011	March 31, 2011	Dec. 31, 2012	Dec. 31, 2011
Net premiums written	\$ 6,102	\$ 6,485	\$ 6,351	\$ 5,951	\$ 5,988	\$ 6,446	\$ 6,338	\$ 5,971	\$ 24,889	\$ 24,743
Net premiums earned										
Standard auto	\$ 3,921	\$ 3,910	\$ 3,909	\$ 3,897	\$ 3,897	\$ 3,916	\$ 3,938	\$ 3,928	\$ 15,637	\$ 15,679
Non-standard auto	171	177	184	183	186	196	205	210	715	797
Auto	4,092	4,087	4,093	4,080	4,083	4,112	4,143	4,138	16,352	16,476
Homeowners	1,514	1,499	1,487	1,480	1,468	1,462	1,457	1,448	5,980	5,835
Other personal lines	600	591	583	583	587	590	587	588	2,357	2,352
Total	6,206	6,177	6,163	6,143	6,138	6,164	6,187	6,174	24,689	24,663
Incurred losses										
Standard auto	\$ 2,988	\$ 2,617	\$ 2,734	\$ 2,713	\$ 2,713	\$ 2,712	\$ 2,882	\$ 2,760	\$ 11,052	\$ 11,067
Non-standard auto	104	103	112	123	110	112	142	136	442	500
Auto	3,092	2,720	2,846	2,836	2,823	2,824	3,024	2,896	11,494	11,567
Homeowners	1,045	735	1,218	836	657	1,587	2,493	983	3,834	5,720
Other personal lines	429	416	369	314	351	450	590	396	1,528	1,787
Total	4,566	3,871	4,433	3,986	3,831	4,861	6,107	4,275	16,856	19,074
Expenses										
Standard auto	\$ 1,001	\$ 977	\$ 1,000	\$ 998	\$ 1,008	\$ 973	\$ 989	\$ 973	\$ 3,976	\$ 3,943
Non-standard auto	45	43	42	44	49	48	47	48	174	192
Auto	1,046	1,020	1,042	1,042	1,057	1,021	1,036	1,021	4,150	4,135
Homeowners	377	358	342	351	370	341	324	340	1,428	1,375
Other personal lines	216	182	164	178	212	167	164	203	740	746
Total	1,639	1,560	1,548	1,571	1,639	1,529	1,524	1,564	6,318	6,256
Underwriting income (loss)										
Standard auto	\$ (68)	\$ 316	\$ 175	\$ 186	\$ 176	\$ 231	\$ 67	\$ 195	\$ 609	\$ 669
Non-standard auto	22	31	30	16	27	36	16	26	99	105
Auto	(46)	347	205	202	203	267	83	221	708	774
Homeowners	92	406	(73)	293	441	(466)	(1,360)	125	718	(1,260)
Other personal lines	(45)	(7)	50	91	24	(27)	(167)	(11)	89	(181)
Total	1	746	182	586	668	(226)	(1,444)	335	1,515	(667)
Loss ratio	73.6	62.7	71.9	64.9	62.4	78.9	98.7	69.2	68.3	77.3
Expense ratio	26.4	25.2	25.1	25.6	26.7	24.8	24.6	25.4	25.6	25.4
Combined ratio	100.0	87.9	97.0	90.5	89.1	103.7	123.3	94.6	93.9	102.7
Effect of catastrophe losses on combined ratio	15.5	3.1	12.9	4.1	0.9	16.3	36.8	5.1	8.9	14.8
Effect of prior year reserve reestimates on combined ratio	(2.2)	(2.9)	(2.5)	(3.3)	(2.3)	(2.1)	(0.8)	(0.8)	(2.7)	(1.5)
Effect of business combination expenses and the amortization of purchased intangible	0.1	0.1	0.1	0.1	0.1	-	-	-	0.1	-

assets on combined ratio										
Effect of advertising expenses on combined ratio	2.5	2.4	2.9	3.1	4.2	2.8	2.6	2.2	2.7	3.0
Combined ratio excluding the effect of catastrophes, prior year reserve reestimates, business combination expenses, and the amortization of purchased intangible assets ("underlying")	85.3	86.7	85.1	87.0	89.9	88.7	87.1	89.7	86.0	88.9
Effect of catastrophe losses	15.5	3.1	12.9	4.1	0.9	16.3	36.8	5.1	8.9	14.8
Effect of prior year non-catastrophe reserve reestimates	(0.9)	(2.0)	(1.1)	(0.7)	(1.8)	(1.3)	(0.6)	(0.2)	(1.1)	(1.0)
Effect of business combination expenses and the amortization of purchased intangible assets	0.1	0.1	0.1	0.1	0.1	-	-	-	0.1	-
Combined ratio	<u>100.0</u>	<u>87.9</u>	<u>97.0</u>	<u>90.5</u>	<u>89.1</u>	<u>103.7</u>	<u>123.3</u>	<u>94.6</u>	<u>93.9</u>	<u>102.7</u>

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THE ALLSTATE CORPORATION
ENCOMPASS BRAND PROFITABILITY MEASURES
(\$ in millions, except ratios)

	Three months ended				Twelve months ended					
	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012	Dec. 31, 2011	Sept. 30, 2011	June 30, 2011	March 31, 2011	Dec. 31, 2012	Dec. 31, 2011
Net premiums written	\$ 278	\$ 297	\$ 289	\$ 249	\$ 257	\$ 282	\$ 273	\$ 245	\$ 1,113	\$ 1,057
Net premiums earned										
Standard auto	\$ 153	\$ 152	\$ 153	\$ 151	\$ 151	\$ 154	\$ 155	\$ 160	\$ 609	\$ 620
Non-standard auto	-	-	-	-	-	-	1	1	-	2
Auto	153	152	153	151	151	154	156	161	609	622
Homeowners	98	96	93	92	92	91	91	91	379	365
Other personal lines	24	23	23	23	22	23	23	23	93	91
Total	275	271	269	266	265	268	270	275	1,081	1,078
Incurred losses										
Standard auto	\$ 118	\$ 121	\$ 125	\$ 118	\$ 129	\$ 135	\$ 122	\$ 121	\$ 482	\$ 507
Non-standard auto	(2)	(2)	-	-	-	1	1	1	(4)	3
Auto	116	119	125	118	129	136	123	122	478	510
Homeowners	121	56	62	51	56	109	98	60	290	323
Other personal lines	20	13	10	20	22	15	24	15	63	76
Total	257	188	197	189	207	260	245	197	831	909
Expenses										
Standard auto	\$ 47	\$ 45	\$ 42	\$ 43	\$ 44	\$ 44	\$ 44	\$ 45	\$ 177	\$ 177
Non-standard auto	1	-	-	-	-	1	-	1	1	2
Auto	48	45	42	43	44	45	44	46	178	179
Homeowners	31	30	28	28	29	28	28	28	117	113
Other personal lines	6	7	7	5	5	6	7	5	25	23
Total	85	82	77	76	78	79	79	79	320	315
Underwriting income (loss)										
Standard auto	\$ (12)	\$ (14)	\$ (14)	\$ (10)	\$ (22)	\$ (25)	\$ (11)	\$ (6)	\$ (50)	\$ (64)
Non-standard auto	1	2	-	-	-	(2)	-	(1)	3	(3)
Auto	(11)	(12)	(14)	(10)	(22)	(27)	(11)	(7)	(47)	(67)
Homeowners	(54)	10	3	13	7	(46)	(35)	3	(28)	(71)
Other personal lines	(2)	3	6	(2)	(5)	2	(8)	3	5	(8)
Total	(67)	1	(5)	1	(20)	(71)	(54)	(1)	(70)	(146)
Loss ratio	93.5	69.4	73.3	71.0	78.1	97.0	90.7	71.7	76.9	84.3
Expense ratio	30.9	30.2	28.6	28.6	29.4	29.5	29.3	28.7	29.6	29.2
Combined ratio	<u>124.4</u>	<u>99.6</u>	<u>101.9</u>	<u>99.6</u>	<u>107.5</u>	<u>126.5</u>	<u>120.0</u>	<u>100.4</u>	<u>106.5</u>	<u>113.5</u>
Effect of catastrophe losses on combined ratio	34.9	5.5	6.7	2.6	4.5	26.5	24.1	6.2	12.6	15.3
Effect of prior year reserve reestimates on combined ratio	(8.4)	(3.7)	(3.7)	(0.8)	3.4	1.5	(0.7)	1.5	(4.2)	1.4
Effect of advertising expenses on combined ratio	0.7	-	0.4	0.8	-	-	-	0.4	0.5	0.1
Combined ratio excluding the effect of catastrophes and prior year reserve reestimates ("underlying")	97.1	93.4	97.0	96.6	99.6	98.5	96.3	93.1	96.0	96.8
Effect of catastrophe losses	34.9	5.5	6.7	2.6	4.5	26.5	24.1	6.2	12.6	15.3
Effect of prior year non-catastrophe reserve reestimates	(7.6)	0.7	(1.8)	0.4	3.4	1.5	(0.4)	1.1	(2.1)	1.4
Combined ratio	<u>124.4</u>	<u>99.6</u>	<u>101.9</u>	<u>99.6</u>	<u>107.5</u>	<u>126.5</u>	<u>120.0</u>	<u>100.4</u>	<u>106.5</u>	<u>113.5</u>

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THE ALLSTATE CORPORATION
ESURANCE BRAND PROFITABILITY MEASURES AND STATISTICS

(\$ in millions)	Three months ended				Twelve months ended	
	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012	Dec. 31, (1) 2011	Dec. 31, (3) 2011
Net premiums written	\$ 256	\$ 282	\$ 224	\$ 262	\$ 181	\$ 1,024
Net premiums earned						
Standard auto	\$ 264	\$ 248	\$ 234	\$ 221	\$ 201	\$ 967

combined ratio										
Allstate brand	(1.7)	(3.2)	(2.0)	(1.2)	(3.2)	(3.3)	(2.2)	(0.4)	(2.0)	(2.3)
Encompass brand	(14.4)	0.7	-	0.7	-	6.5	-	3.1	(3.3)	2.4
Esurance brand	-	-	-	-	-	-	-	-	-	-
Effect of business combination expenses and the amortization of purchased intangible assets on combined ratio Esurance brand	7.2	8.1	8.1	18.1	20.9	-	-	-	10.1	20.9
Allstate brand combined ratio excluding the effect of catastrophes and prior year reserve reestimates ("underlying")	94.0	93.7	93.4	94.9	98.4	94.4	93.7	94.8	94.0	95.3
Effect of catastrophe losses on combined ratio	9.3	1.3	3.9	1.2	0.2	2.9	6.7	0.5	3.9	2.6
Effect of prior year non-catastrophe reserve reestimates on combined ratio	(1.6)	(3.1)	(1.8)	(0.9)	(3.1)	(3.2)	(2.1)	(0.3)	(1.8)	(2.2)
Allstate brand combined ratio	<u>101.7</u>	<u>91.9</u>	<u>95.5</u>	<u>95.2</u>	<u>95.5</u>	<u>94.1</u>	<u>98.3</u>	<u>95.0</u>	<u>96.1</u>	<u>95.7</u>
Effect of catastrophe losses included in prior year reserve reestimates on combined ratio	<u>(0.1)</u>	<u>(0.1)</u>	<u>(0.2)</u>	<u>(0.3)</u>	<u>(0.1)</u>	<u>(0.1)</u>	<u>(0.1)</u>	<u>(0.1)</u>	<u>(0.2)</u>	<u>(0.1)</u>

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THE ALLSTATE CORPORATION
ALLSTATE BRAND STANDARD AUTO LOSS RATIO OF TOP 5 STATES

	Three months ended				Twelve months ended					
	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012	Dec. 31, 2011	Sept. 30, 2011	June 30, 2011	March 31, 2011	Dec. 31, 2012	Dec. 31, 2011
Allstate brand standard auto loss ratio ⁽¹⁾										
California	71.2	68.8	71.6	78.4	75.3	73.9	67.9	75.1	72.5	73.0
Florida	72.5	65.6	66.6	71.3	68.6	70.4	73.6	77.3	69.0	72.6
New York ⁽²⁾	135.2	67.8	67.7	65.2	78.4	83.9	68.2	80.1	83.6	77.6
Pennsylvania	71.0	71.9	70.3	72.7	70.4	70.0	74.9	71.3	71.5	71.6
Texas	66.8	62.5	81.5	74.5	61.9	64.8	75.0	60.7	71.3	65.6
All other states & Canada	68.8	67.0	68.7	67.6	68.3	66.0	74.7	67.6	68.0	69.1
Total Allstate brand standard auto	76.2	66.9	69.9	69.6	69.6	69.3	73.2	70.3	70.7	70.6

⁽¹⁾ Loss ratios include prior year reserve reestimates.

⁽²⁾ Excluding the impact of Sandy, loss ratios in New York for the three months and twelve months ended December 31, 2012 were 71.0 and 67.9, respectively.

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THE ALLSTATE CORPORATION
NON-STANDARD AUTO PROFITABILITY MEASURES

(\$ in millions)	Three months ended				Twelve months ended					
	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012	Dec. 31, 2011	Sept. 30, 2011	June 30, 2011	March 31, 2011	Dec. 31, 2012	Dec. 31, 2011
Net premiums written										
Allstate brand	\$ 159	\$ 176	\$ 174	\$ 189	\$ 174	\$ 194	\$ 197	\$ 210	\$ 698	\$ 775
Encompass brand	-	-	-	-	-	-	-	1	-	1
	<u>159</u>	<u>176</u>	<u>174</u>	<u>189</u>	<u>174</u>	<u>194</u>	<u>197</u>	<u>211</u>	<u>698</u>	<u>776</u>
Net premiums earned										
Allstate brand	\$ 171	\$ 177	\$ 184	\$ 183	\$ 186	\$ 196	\$ 205	\$ 210	\$ 715	\$ 797
Encompass brand	-	-	-	-	-	-	1	1	-	2
	<u>171</u>	<u>177</u>	<u>184</u>	<u>183</u>	<u>186</u>	<u>196</u>	<u>206</u>	<u>211</u>	<u>715</u>	<u>799</u>
Incurred losses										
Allstate brand	\$ 104	\$ 103	\$ 112	\$ 123	\$ 110	\$ 112	\$ 142	\$ 136	\$ 442	\$ 500
Encompass brand	(2)	(2)	-	-	-	1	1	1	(4)	3
	<u>102</u>	<u>101</u>	<u>112</u>	<u>123</u>	<u>110</u>	<u>113</u>	<u>143</u>	<u>137</u>	<u>438</u>	<u>503</u>
Expenses										
Allstate brand	\$ 45	\$ 43	\$ 42	\$ 44	\$ 49	\$ 48	\$ 47	\$ 48	\$ 174	\$ 192
Encompass brand	1	-	-	-	-	1	-	1	1	2
	<u>46</u>	<u>43</u>	<u>42</u>	<u>44</u>	<u>49</u>	<u>49</u>	<u>47</u>	<u>49</u>	<u>175</u>	<u>194</u>
Underwriting Income										
Allstate brand	\$ 22	\$ 31	\$ 30	\$ 16	\$ 27	\$ 36	\$ 16	\$ 26	\$ 99	\$ 105
Encompass brand	1	2	-	-	-	(2)	-	(1)	3	(3)
	<u>23</u>	<u>33</u>	<u>30</u>	<u>16</u>	<u>27</u>	<u>34</u>	<u>16</u>	<u>25</u>	<u>102</u>	<u>102</u>
Loss ratio										
Allstate brand	60.8	58.2	60.9	67.2	59.1	57.1	69.3	64.8	61.8	62.8
Encompass brand	-	-	-	-	-	-	100.0	100.0	-	150.0
Allstate Protection	59.6	57.1	60.9	67.2	59.1	57.7	69.4	64.9	61.2	63.0
Expense ratio										
Allstate brand	26.3	24.3	22.8	24.1	26.4	24.5	22.9	22.8	24.4	24.0
Encompass brand	-	-	-	-	-	-	-	100.0	-	100.0
Allstate Protection	26.9	24.3	22.8	24.1	26.4	25.0	22.8	23.3	24.5	24.2
Combined ratio										
Allstate brand	87.1	82.5	83.7	91.3	85.5	81.6	92.2	87.6	86.2	86.8
Encompass brand	-	-	-	-	-	-	100.0	200.0	-	250.0
Allstate Protection	86.5	81.4	83.7	91.3	85.5	82.7	92.2	88.2	85.7	87.2
Effect of catastrophe losses on combined ratio										
Allstate brand	0.6	1.1	1.6	-	-	0.5	3.9	-	0.8	1.1
Encompass brand	-	-	-	-	-	-	-	-	-	-
Effect of prior year reserve reestimates on combined ratio										
Allstate brand	(7.0)	(4.5)	(1.6)	-	(7.0)	(8.7)	(1.0)	(3.3)	(3.2)	(4.9)
Encompass brand	-	-	-	-	-	-	(100.0)	-	-	(50.0)

THE ALLSTATE CORPORATION
AUTO PROFITABILITY MEASURES

(\$ in millions)	Three months ended								Twelve months ended	
	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012	Dec. 31, 2011	Sept. 30, 2011	June 30, 2011	March 31, 2011	Dec. 31, 2012	Dec. 31, 2011
Net premiums written										
Allstate brand	\$ 4,031	\$ 4,164	\$ 4,077	\$ 4,126	\$ 3,986	\$ 4,190	\$ 4,108	\$ 4,194	\$ 16,398	\$ 16,478
Encompass brand	153	163	160	142	147	159	154	145	618	605
Esurance brand	256	282	224	262	181	-	-	-	1,024	181
	4,440	4,609	4,461	4,530	4,314	4,349	4,262	4,339	18,040	17,264
Net premiums earned										
Allstate brand	\$ 4,092	\$ 4,087	\$ 4,093	\$ 4,080	\$ 4,083	\$ 4,112	\$ 4,143	\$ 4,138	\$ 16,352	\$ 16,476
Encompass brand	153	152	153	151	151	154	156	161	609	622
Esurance brand	264	248	234	221	201	-	-	-	967	201
	4,509	4,487	4,480	4,452	4,435	4,266	4,299	4,299	17,928	17,299
Incurred losses										
Allstate brand	\$ 3,092	\$ 2,720	\$ 2,846	\$ 2,836	\$ 2,823	\$ 2,824	\$ 3,024	\$ 2,896	\$ 11,494	\$ 11,567
Encompass brand	116	119	125	118	129	136	123	122	478	510
Esurance brand	215	192	178	161	157	-	-	-	746	157
	3,423	3,031	3,149	3,115	3,109	2,960	3,147	3,018	12,718	12,234
Expenses										
Allstate brand	\$ 1,046	\$ 1,020	\$ 1,042	\$ 1,042	\$ 1,057	\$ 1,021	\$ 1,036	\$ 1,021	\$ 4,150	\$ 4,135
Encompass brand	48	45	42	43	44	45	44	46	178	179
Esurance brand	95	102	95	121	88	-	-	-	413	88
	1,189	1,167	1,179	1,206	1,189	1,066	1,080	1,067	4,741	4,402
Underwriting Income										
Allstate brand	\$ (46)	\$ 347	\$ 205	\$ 202	\$ 203	\$ 267	\$ 83	\$ 221	\$ 708	\$ 774
Encompass brand	(11)	(12)	(14)	(10)	(22)	(27)	(11)	(7)	(47)	(67)
Esurance brand	(46)	(46)	(39)	(61)	(44)	-	-	-	(192)	(44)
	(103)	289	152	131	137	240	72	214	469	663
Loss ratio										
Allstate brand	75.6	66.5	69.5	69.5	69.1	68.7	73.0	70.0	70.3	70.2
Encompass brand	75.8	78.3	81.7	78.1	85.4	88.3	78.9	75.8	78.5	82.0
Esurance brand	81.4	77.4	76.1	72.8	78.1	-	-	-	77.2	78.1
Allstate Protection	75.9	67.6	70.3	70.0	70.1	69.4	73.2	70.2	70.9	70.7
Expense ratio										
Allstate brand	25.5	25.0	25.5	25.5	25.9	24.8	25.0	24.7	25.4	25.1
Encompass brand	31.4	29.6	27.5	28.5	29.2	29.2	28.2	28.5	29.2	28.8
Esurance brand	36.0	41.1	40.6	54.8	43.8	-	-	-	42.7	43.8
Allstate Protection	26.4	26.0	26.3	27.1	26.8	25.0	25.1	24.8	26.5	25.5
Combined ratio										
Allstate brand	101.1	91.5	95.0	95.0	95.0	93.5	98.0	94.7	95.7	95.3
Encompass brand	107.2	107.9	109.2	106.6	114.6	117.5	107.1	104.3	107.7	110.8
Esurance brand	117.4	118.5	116.7	127.6	121.9	-	-	-	119.9	121.9
Allstate Protection	102.3	93.6	96.6	97.1	96.9	94.4	98.3	95.0	97.4	96.2
Effect of catastrophe losses on combined ratio										
Allstate brand	8.9	1.2	3.8	1.2	0.2	2.7	6.6	0.4	3.8	2.5
Encompass brand	9.8	1.3	2.6	0.7	0.7	3.2	3.2	-	3.6	1.8
Esurance brand	2.3	0.8	2.6	0.4	-	-	-	-	1.6	-
Effect of prior year reserve reestimates on combined ratio										
Allstate brand	(1.9)	(3.3)	(2.0)	(1.2)	(3.3)	(3.6)	(2.1)	(0.6)	(2.1)	(2.4)
Encompass brand	(15.0)	(0.7)	(0.7)	0.7	-	6.5	(0.6)	3.1	(3.9)	2.3
Esurance brand	-	-	-	-	-	-	-	-	-	-
Effect of business combination expenses and the amortization of purchased intangible assets on combined ratio										
Esurance brand	7.2	8.1	8.1	18.1	20.9	-	-	-	10.1	20.9

THE ALLSTATE CORPORATION
HOMEOWNERS PROFITABILITY MEASURES

(\$ in millions)	Three months ended								Twelve months ended	
	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012	Dec. 31, 2011	Sept. 30, 2011	June 30, 2011	March 31, 2011	Dec. 31, 2012	Dec. 31, 2011
Net premiums written										
Allstate brand	\$ 1,477	\$ 1,686	\$ 1,639	\$ 1,258	\$ 1,428	\$ 1,634	\$ 1,606	\$ 1,225	\$ 6,060	\$ 5,893
Encompass brand	101	108	104	85	89	100	94	79	398	362
	1,578	1,794	1,743	1,343	1,517	1,734	1,700	1,304	6,458	6,255
Net premiums earned										
Allstate brand	\$ 1,514	\$ 1,499	\$ 1,487	\$ 1,480	\$ 1,468	\$ 1,462	\$ 1,457	\$ 1,448	\$ 5,980	\$ 5,835
Encompass brand	98	96	93	92	92	91	91	91	379	365
	1,612	1,595	1,580	1,572	1,560	1,553	1,548	1,539	6,359	6,200
Incurred losses										
Allstate brand	\$ 1,045	\$ 735	\$ 1,218	\$ 836	\$ 657	\$ 1,587	\$ 2,493	\$ 983	\$ 3,834	\$ 5,720
Encompass brand	121	56	62	51	56	109	98	60	290	323
	1,166	791	1,280	887	713	1,696	2,591	1,043	4,124	6,043
Expenses										
Allstate brand	\$ 377	\$ 358	\$ 342	\$ 351	\$ 370	\$ 341	\$ 324	\$ 340	\$ 1,428	\$ 1,375
Encompass brand	31	30	28	28	29	28	28	28	117	113
	408	388	370	379	399	369	352	368	1,545	1,488
Underwriting Income										
Allstate brand	\$ 92	\$ 406	\$ (73)	\$ 293	\$ 441	\$ (466)	\$ (1,360)	\$ 125	\$ 718	\$ (1,260)
Encompass brand	(54)	10	3	13	7	(46)	(35)	3	(28)	(71)
	38	416	(70)	306	448	(512)	(1,395)	128	690	(1,331)
Loss ratio										
Allstate brand	69.0	49.0	81.9	56.5	44.8	108.6	171.1	67.9	64.1	98.0
Encompass brand	123.5	58.3	66.7	55.4	60.9	119.8	107.7	65.9	76.5	88.5

Allstate Protection	72.3	49.6	81.0	56.4	45.7	109.2	167.4	67.7	64.8	97.5
Expense ratio										
Allstate brand	24.9	23.9	23.0	23.7	25.2	23.3	22.2	23.5	23.9	23.6
Encompass brand	31.6	31.3	30.1	30.5	31.5	30.7	30.8	30.8	30.9	31.0
Allstate Protection	25.3	24.3	23.4	24.1	25.6	23.8	22.7	24.0	24.3	24.0
Combined ratio										
Allstate brand	93.9	72.9	104.9	80.2	70.0	131.9	193.3	91.4	88.0	121.6
Encompass brand	155.1	89.6	96.8	85.9	92.4	150.5	138.5	96.7	107.4	119.5
Allstate Protection	97.6	73.9	104.4	80.5	71.3	133.0	190.1	91.7	89.1	121.5
Effect of catastrophe losses on combined ratio										
Allstate brand	32.0	7.8	40.2	12.6	3.5	55.8	123.2	17.7	23.2	50.0
Encompass brand	77.6	13.5	15.1	6.5	10.9	70.3	61.5	16.5	28.8	39.7
Effect of prior year reserve reestimates on combined ratio										
Allstate brand	(5.0)	(4.3)	(3.5)	(7.9)	(2.4)	-	0.3	(2.7)	(5.2)	(1.2)
Encompass brand	2.0	(8.3)	(4.3)	(2.2)	5.4	(4.4)	(1.1)	1.1	(3.2)	0.3
Allstate brand combined ratio excluding the effect of catastrophes and prior year reserve reestimates ("underlying")	62.4	66.2	64.6	67.0	67.0	73.3	69.4	74.0	65.1	70.9
Effect of catastrophe losses on combined ratio	32.0	7.8	40.2	12.6	3.5	55.8	123.2	17.7	23.2	50.0
Effect of prior year non-catastrophe reserve reestimates on combined ratio	(0.5)	(1.1)	0.1	0.6	(0.5)	2.8	0.7	(0.3)	(0.3)	0.7
Allstate brand combined ratio	<u>93.9</u>	<u>72.9</u>	<u>104.9</u>	<u>80.2</u>	<u>70.0</u>	<u>131.9</u>	<u>193.3</u>	<u>91.4</u>	<u>88.0</u>	<u>121.6</u>
Effect of catastrophe losses included in prior year reserve reestimates on combined ratio	<u>(4.5)</u>	<u>(3.2)</u>	<u>(3.6)</u>	<u>(8.5)</u>	<u>(1.9)</u>	<u>(2.8)</u>	<u>(0.4)</u>	<u>(2.4)</u>	<u>(4.9)</u>	<u>(1.9)</u>

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THE ALLSTATE CORPORATION
PROPERTY-LIABILITY POLICIES IN FORCE

Three months ended

	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012	Dec. 31, 2011	Sept. 30, 2011	June 30, 2011	March 31, 2011
Policies in Force (in thousands) ⁽⁴⁾								
Allstate brand								
Allstate Auto Home and Agencies								
Standard auto	16,929	16,941	17,046	17,080	17,213	17,286	17,420	17,456
Non-standard auto	508	528	551	570	571	599	599	627
Auto	17,437	17,469	17,597	17,650	17,784	17,885	18,019	18,083
Homeowners ⁽²⁾	5,974	6,042	6,147	6,259	6,369	6,459	6,555	6,631
Canada	991	975	956	938	924	911	899	882
Involuntary auto	27	28	29	28	28	32	39	42
Excess and surplus ⁽²⁾	13	12	10	9	-	-	-	-
	<u>24,442</u>	<u>24,526</u>	<u>24,739</u>	<u>24,884</u>	<u>25,105</u>	<u>25,287</u>	<u>25,512</u>	<u>25,638</u>
Emerging Businesses ⁽³⁾								
Renters	1,303	1,300	1,283	1,275	1,262	1,244	1,211	1,177
Condominium	616	615	616	615	615	615	614	612
Landlord	752	754	758	764	771	773	777	780
Other property	1,223	1,230	1,238	1,245	1,257	1,269	1,275	1,280
Specialty property	3,894	3,899	3,895	3,899	3,905	3,901	3,877	3,849
Specialty auto	1,018	1,023	1,010	976	966	972	957	914
Consumer household	4,912	4,922	4,905	4,875	4,871	4,873	4,834	4,763
Commercial lines	283	290	283	281	286	292	299	301
Allstate Roadside Services	1,009	1,025	1,035	1,045	1,043	1,029	1,045	1,039
	<u>6,204</u>	<u>6,237</u>	<u>6,223</u>	<u>6,201</u>	<u>6,200</u>	<u>6,194</u>	<u>6,178</u>	<u>6,103</u>
Total Allstate brand	<u>30,646</u>	<u>30,763</u>	<u>30,962</u>	<u>31,085</u>	<u>31,305</u>	<u>31,481</u>	<u>31,690</u>	<u>31,741</u>
Encompass brand								
Standard auto	708	697	687	676	673	671	672	676
Non-standard auto	-	-	-	-	-	1	3	4
Homeowners	327	320	314	309	306	306	307	310
Specialty auto	23	22	22	21	21	21	21	21
Specialty property	116	114	112	111	111	111	111	112
Involuntary auto	4	5	5	5	5	6	7	7
Total Encompass brand	<u>1,178</u>	<u>1,158</u>	<u>1,140</u>	<u>1,122</u>	<u>1,116</u>	<u>1,116</u>	<u>1,121</u>	<u>1,130</u>
Esurance brand standard auto	<u>1,029</u>	<u>962</u>	<u>892</u>	<u>849</u>	<u>786</u>	-	-	-
Total Policies in Force	<u>32,853</u>	<u>32,883</u>	<u>32,994</u>	<u>33,056</u>	<u>33,207</u>	<u>32,597</u>	<u>32,811</u>	<u>32,871</u>
Other Customer Relationships								
Good Hands Roadside Members (in thousands) ⁽⁴⁾	870	758	656	569	390	129	75	25

- (1) Policies in Force: Policy counts are based on items rather than customers. A multi-car customer would generate multiple item (policy) counts, even if all cars were insured under one policy. Allstate Dealer Services (guaranteed automobile protection and vehicle service products sold primarily through auto dealers) and Partnership Marketing Group (roadside assistance products) statistics are not included in total policies in force since these are not available. Additionally, non-proprietary products offered by Ivtantage (insurance agency) and Answer Financial (independent insurance agency) are not included.
- (2) Beginning in first quarter 2012, excess and surplus lines policies in force are reported separately. Previously, these policy counts were included in the homeowners total. Excess and surplus lines represent policies written by North Light Specialty Insurance Company.
- (3) Emerging Businesses policies in force include statistics for Consumer Household (specialty auto products including motorcycle, trailer, motor home and off-road vehicle insurance policies and specialty property products including renter, landlord, boat, umbrella, manufactured home and condominium insurance policies), Commercial Lines (commercial products for small business owners) and Allstate Roadside Services (roadside assistance products sold by Allstate Motor Club).
- (4) Membership provides pay on demand access to roadside services. Fees for three months ended December 31, 2012 were \$150 thousand.

THE ALLSTATE CORPORATION
ALLSTATE BRAND DOMESTIC OPERATING MEASURES AND STATISTICS ⁽¹⁾

	Three months ended				Twelve months ended					
	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012	Dec. 31, 2011	Sept. 30, 2011	June 30, 2011	March 31, 2011	Dec. 31, 2012	Dec. 31, 2011
New Issued Applications (in thousands) ⁽²⁾										
Standard auto	445	460	458	463	451	466	472	519	1,826	1,908
Non-standard auto	53	56	58	79	58	61	59	78	246	256
Auto	498	516	516	542	509	527	531	597	2,072	2,164
Homeowners ⁽³⁾	109	116	116	101	103	116	123	114	442	456
Average Premium - Gross Written (\$) ⁽⁴⁾										
Standard auto	455	450	447	447	450	446	442	439	450	444
Non-standard auto	605	596	601	598	598	586	620	621	600	606
Auto	460	455	452	452	455	451	448	446	455	450
Homeowners	1,104	1,096	1,080	1,065	1,031	1,001	989	975	1,087	999
Average Premium - Net Earned (\$) ⁽⁵⁾										
Standard auto	437	433	433	431	428	429	429	430	433	429
Non-standard auto	544	538	545	542	533	533	573	579	542	555
Auto	440	436	437	434	432	432	434	435	437	433
Homeowners	973	949	925	904	890	871	856	844	937	865
Renewal Ratio (%) ⁽⁶⁾										
Standard auto	89.0	89.0	89.0	88.7	88.8	89.1	89.2	88.9	88.9	89.0
Non-standard auto	70.6	70.1	71.2	69.1	69.7	70.6	70.8	70.4	70.2	70.4
Auto	88.4	88.3	88.3	88.0	88.0	88.4	88.5	88.1	88.2	88.3
Homeowners	87.5	87.2	87.0	87.4	88.1	88.4	88.4	88.3	87.3	88.3
Bodily Injury Claim Frequency (% change year-over-year)										
Standard auto	(2.1)	(1.2)	1.9	(2.1)	(3.5)	(3.3)	(2.3)	3.1	(0.9)	(1.6)
Non-standard auto	(4.0)	1.3	3.2	(1.0)	(0.3)	(5.9)	(2.4)	2.3	(0.1)	(1.6)
Auto	(2.4)	(1.4)	1.6	(2.5)	(3.8)	(3.9)	(2.7)	2.7	(1.2)	(2.0)
Property Damage Claim Frequency (% change year-over-year)										
Standard auto	(3.7)	(1.2)	1.4	(4.1)	(2.6)	(2.6)	(3.9)	1.2	(1.9)	(2.0)
Non-standard auto	(3.7)	(1.9)	0.9	(1.2)	1.1	(2.7)	(1.8)	0.5	(1.4)	(0.7)
Auto	(3.9)	(1.4)	1.1	(4.3)	(2.7)	(2.9)	(4.0)	0.9	(2.1)	(2.2)
Auto Paid Severity (% change year-over-year)										
Bodily injury	5.2	6.8	3.4	1.2	1.9	0.2	0.4	3.6	4.1	1.5
Property damage	0.4	3.9	3.0	4.6	5.8	1.0	1.1	0.8	3.0	2.2
Homeowners Excluding Catastrophe Losses (% change year-over-year)										
Claim frequency	(10.0)	(11.4)	(6.7)	(4.8)	4.5	6.0	(0.8)	1.7	(8.4)	2.9
Claim severity	6.0	5.8	2.0	(0.4)	(1.9)	3.3	3.4	3.5	3.3	2.1

- (1) Measures and statistics presented for Allstate brand exclude the Company's Canadian operations and specialty auto.
- (2) New Issued Applications: Item counts of automobiles or homeowners insurance applications for insurance policies that were issued during the period, regardless of whether the customer was previously insured by another Allstate Protection market segment. Does not include automobiles that are added by existing customers.
- (3) Excess and surplus lines are excluded from homeowners new issued applications. All other homeowners statistics include excess and surplus lines.
- (4) Average Premium - Gross Written: Gross premiums written divided by issued item count. Gross premiums written include the impacts from discounts, surcharges and ceded reinsurance premiums and exclude the impacts from mid-term premium adjustments and premium refund accruals. Average premiums represent the appropriate policy term for each line, which is 6 months for auto and 12 months for homeowners.
- (5) Average Premium - Net Earned: Earned premium divided by average policies in force for the period. Earned premium includes the impacts from mid-term premium adjustments and ceded reinsurance, but does not include impacts of premium refund accruals. Average premiums represent the appropriate policy term for each line, which is 6 months for auto and 12 months for homeowners.
- (6) Renewal ratio: Renewal policies issued during the period, based on contract effective dates, divided by the total policies issued 6 months prior for auto or 12 months prior for homeowners.

THE ALLSTATE CORPORATION
HOMEOWNERS SUPPLEMENTAL INFORMATION
(\$ in millions)

Twelve months ended December 31, 2012

Primary Exposure Groupings ⁽¹⁾	Earned premiums	Incurred losses	Loss ratios	Catastrophe losses	Effect of catastrophes on loss ratio	Number of catastrophes	Premium rate changes ⁽³⁾	
							Number of states	Annual impact of rate changes on state specific premiums written
Florida	\$ 116	\$ 67	57.8%	\$ (11)	-9.5%			
Other hurricane exposure states	3,261	2,148	65.9%	928	28.5%			
Total hurricane exposure states ⁽²⁾	3,377	2,215	65.6%	917	27.2%		20	8.6%
Other catastrophe exposure states	2,982	1,909	64.0%	577	19.3%		30	8.0%
Total	\$ 6,359	\$ 4,124	64.9%	\$ 1,494	23.5%	84	50	8.4%

2003 to 2012 Historical Information

Primary Exposure Groupings ⁽¹⁾	Earned premiums	Incurred losses	Loss ratios	Catastrophe losses	Effect of catastrophes on loss ratio
Florida	\$ 1,665	\$ 2,383	143.1%	\$ 1,499	90.0%
Other hurricane exposure states	30,970	25,311	81.7%	11,670	37.7%
Total hurricane exposure states ⁽²⁾	32,635	27,694	84.9%	13,169	40.4%
Other catastrophe exposure states	28,643	19,760	69.0%	6,701	23.4%
Total	\$ 61,278	\$ 47,454	77.4%	\$ 19,870	32.4%

⁽¹⁾ Basis of Presentation

This homeowners supplemental information schedule displays financial results for the homeowners business (defined to include standard homeowners, scheduled personal property and other than primary residence lines). Each state in which the Company writes business has been categorized into one of two exposure groupings (Hurricane or Other). Hurricane exposure states are comprised of those states in which hurricanes are the primary catastrophe exposure. However, the catastrophe losses for these states include losses due to other kinds of catastrophes. A catastrophe is defined by Allstate as an event that produces pre-tax losses before reinsurance in excess of \$1 million, and involves multiple first party policyholders, or an event that produces a number of claims in excess of a preset per-event threshold of average claims in a specific area, occurring within a certain amount of time following the event.

⁽²⁾ Hurricane Exposure States

Hurricane exposure states include the following coastal locations: Alabama, Connecticut, Delaware, Florida, Georgia, Louisiana, Maine, Maryland, Massachusetts, Mississippi, New Hampshire, New Jersey, New York, North Carolina, Pennsylvania, Rhode Island, South Carolina, Texas, Virginia and Washington, D.C.

⁽³⁾ Premium Rate Changes

Represents the impact in the states where rate changes were approved during the year as a percentage of total prior year-end premiums written in those states.

THE ALLSTATE CORPORATION
PROPERTY-LIABILITY
EFFECT OF CATASTROPHE LOSSES ON THE COMBINED RATIO
(\$ in millions, except ratios)

	Effect of all catastrophe losses on the Property-Liability combined ratio					Premiums earned year-to-date	Total catastrophe losses by year	Excludes the effect of catastrophe losses relating to earthquakes and hurricanes	
	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Year			Total catastrophe losses by year	Effect on the Property-Liability combined ratio
2003	2.2	9.2	6.1	6.5	6.0	\$ 24,677	\$ 1,489	\$ 1,256	5.1
2004	1.6	3.8	26.0	6.2	9.5	25,989	2,468	467	1.8
2005	2.5	2.2	69.4	9.6	21.0	27,039	5,674	460	1.7
2006	1.6	3.7	2.5	4.1	3.0	27,369	810	1,044	3.8
2007	2.4	6.3	5.0	7.0	5.2	27,233	1,409	1,336	4.9
2008	8.4	10.3	26.8	3.9	12.4	26,967	3,342	1,876	7.0
2009	7.8	12.5	6.2	5.0	7.9	26,194	2,069	2,159	8.2
2010	10.0	9.8	5.9	8.3	8.5	25,957	2,207	2,272	8.8
2011	5.2	36.2	16.7	1.0	14.7	25,942	3,815	3,298	12.7
2012	3.9	12.3	3.1	15.7	8.8	26,737	2,345	1,324	5.0
Average	4.6	10.5	16.9	6.8	9.7				5.9

THE ALLSTATE CORPORATION
ALLSTATE PROTECTION CATASTROPHE BY SIZE OF EVENT
(\$ in millions, except ratios)

Size of catastrophe	Number of events		Claim and claim expense		Combined ratio impact	Average catastrophe loss per event
Greater than \$250 million	1	10.0 %	\$ 1,117	105.3 %	16.6	\$ 1,117
\$101 million to \$250 million	-	-	-	-	-	-
\$50 million to \$100 million	-	-	-	-	-	-
Less than \$50 million	9	90.0	47	4.4	0.7	5
Total	10	100.0 %	1,164	109.7	17.3	116
Prior year reserve reestimates			(80)	(7.5)	(1.2)	
Prior quarter reserve reestimates			(23)	(2.2)	(0.4)	
Total catastrophe losses			\$ 1,061	100.0 %	15.7	

Twelve months ended December 31, 2012

Size of catastrophe	Number of events		Claim and claim expense		Combined ratio impact	Average catastrophe loss per event
Greater than \$250 million	1	1.2 %	\$ 1,117	47.6 %	4.2	\$ 1,117
\$101 million to \$250 million	5	5.9	690	29.4	2.6	138
\$50 million to \$100 million	4	4.8	301	12.9	1.1	75
Less than \$50 million	74	88.1	647	27.6	2.4	9
Total	84	100.0 %	2,755	117.5	10.3	33
Prior year reserve reestimates			(410)	(17.5)	(1.5)	
Total catastrophe losses			\$ 2,345	100.0 %	8.8	

2003 through 2012

Size of catastrophe	Principal state with loss	Number of events	Claim and claim expense		Combined ratio impact	Average catastrophe loss per event
Greater than \$250 million						
Hurricane Katrina - 2005	LA		\$ 3,583	14.0 %	1.4	\$ 3,583
Sandy - 2012	NY, NJ		1,117	4.4	0.4	1,117
Hurricane Rita - 2005	TX		891	3.5	0.3	891
Hurricane Ike - 2008	TX		844	3.3	0.3	844
Hurricane Ivan - 2004	FL		630	2.5	0.2	630
Hurricane Charley - 2004	FL		599	2.3	0.2	599
Hurricane Frances - 2004	FL		545	2.1	0.2	545
Hurricane Wilma - 2005	FL		522	2.0	0.2	522
May 2011 Tornadoes	TX, OH, MO		460	1.8	0.2	460
Hurricane Irene - 2011	NY, NJ, MD		417	1.6	0.2	417
Hurricane Jeanne - 2004	FL		334	1.3	0.2	334
October 2003 Fires	CA		300	1.2	0.1	300
April 27th 2011 Tornadoes	AL		299	1.2	0.1	299
Arizona Hail - 2010	AZ		284	1.1	0.1	284
Hurricane Gustav - 2008	LA		268	1.1	0.1	268
Greater than \$250 million		15	11,093	43.4	4.2	740
\$101 million to \$250 million		22	3,439	13.5	1.3	156
\$50 million to \$100 million		55	3,810	14.9	1.5	69
Less than \$50 million		704	7,211	28.2	2.7	10
Total		796	\$ 25,553	100.0 %	9.7	32

THE ALLSTATE CORPORATION
PROPERTY-LIABILITY
EFFECT OF PRIOR YEAR RESERVE REESTIMATES ON THE COMBINED RATIO
(\$ in millions, except ratios)

	Three months ended				Twelve months ended					
	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012	Dec. 31, 2011	Sept. 30, 2011	June 30, 2011	March 31, 2011	Dec. 31, 2012	Dec. 31, 2011
Prior Year Reserve Reestimates ⁽¹⁾										
Auto	\$ (100)	\$ (134)	\$ (83)	\$ (48)	\$ (136)	\$ (136)	\$ (90)	\$ (19)	\$ (365)	\$ (381)
Homeowners	(74)	(72)	(56)	(119)	(30)	(4)	3	(38)	(321)	(69)
Other personal lines	17	15	(22)	(40)	33	12	36	13	(30)	94
Allstate Protection	(157)	(191)	(161)	(207)	(133)	(128)	(51)	(44)	(716)	(356)
Discontinued Lines and Coverages	3	42	3	3	3	11	4	3	51	21
Property-Liability	\$ (154)	\$ (149)	\$ (158)	\$ (204)	\$ (130)	\$ (117)	\$ (47)	\$ (41)	\$ (665)	\$ (335)
Allstate brand ⁽²⁾	\$ (134)	\$ (181)	\$ (151)	\$ (205)	\$ (142)	\$ (132)	\$ (49)	\$ (48)	\$ (671)	\$ (371)
Encompass brand ⁽²⁾	(23)	(10)	(10)	(2)	9	4	(2)	4	(45)	15
Esurance brand	-	-	-	-	-	-	-	-	-	-
Allstate Protection ⁽²⁾	\$ (157)	\$ (191)	\$ (161)	\$ (207)	\$ (133)	\$ (128)	\$ (51)	\$ (44)	\$ (716)	\$ (356)
Effect of Prior Year Reserve Reestimates on Combined Ratio ⁽³⁾⁽³⁾										
Auto	(1.5)	(2.0)	(1.3)	(0.7)	(2.1)	(2.1)	(1.4)	(0.3)	(1.4)	(1.5)
Homeowners	(1.1)	(1.1)	(0.8)	(1.8)	(0.4)	(0.1)	-	(0.6)	(1.2)	(0.3)
Other personal lines	0.3	0.2	(0.3)	(0.6)	0.5	0.2	0.6	0.2	(0.1)	0.4
Allstate Protection	(2.3)	(2.9)	(2.4)	(3.1)	(2.0)	(2.0)	(0.8)	(0.7)	(2.7)	(1.4)
Discontinued Lines and Coverages	-	0.7	-	-	-	0.2	0.1	-	0.2	0.1
Property-Liability	(2.3)	(2.2)	(2.4)	(3.1)	(2.0)	(1.8)	(0.7)	(0.7)	(2.5)	(1.3)

Beginning reserves	\$ 1,050	\$ 1,034	\$ 1,050	\$ 1,078	\$ 1,078	\$ 1,100	\$ 1,180	\$ 1,228	\$ 1,302
Incurring claims and claims expense	-	26	-	-	-	26	26	5	8
Claims and claims expense paid	(24)	(10)	(16)	(28)	(78)	(48)	(85)	(40)	(82)
Ending reserves	\$ 1,026	\$ 1,050	\$ 1,034	\$ 1,050	\$ 1,026	\$ 1,078	\$ 1,100	\$ 1,180	\$ 1,228
Claims and claims expense paid as a percent of ending reserves	2.3%	1.0%	1.5%	2.7%	7.6%	4.5%	7.7%	3.4%	6.7%
Environmental claims									
Beginning reserves	\$ 201	\$ 181	\$ 183	\$ 185	\$ 185	\$ 201	\$ 198	\$ 195	\$ 232
Incurring claims and claims expense	-	22	-	-	-	22	-	18	-
Claims and claims expense paid	(8)	(2)	(2)	(2)	(14)	(16)	(15)	(10)	(37)
Ending reserves	\$ 193	\$ 201	\$ 181	\$ 183	\$ 193	\$ 185	\$ 201	\$ 198	\$ 195
Claims and claims expense paid as a percent of ending reserves	4.1%	1.0%	1.1%	1.1%	7.3%	8.6%	7.5%	5.1%	19.0%

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THE ALLSTATE CORPORATION
ALLSTATE FINANCIAL RESULTS
(\$ in millions)

	Three months ended				Twelve months ended					
	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012	Dec. 31, 2011	Sept. 30, 2011	June 30, 2011	March 31, 2011	Dec. 31, 2012	Dec. 31, 2011
Investments	\$ 56,999	\$ 58,155	\$ 57,734	\$ 57,620	\$ 57,373	\$ 59,068	\$ 59,659	\$ 60,484	\$ 56,999	\$ 57,373
Premiums	\$ 299	\$ 291	\$ 291	\$ 287	\$ 305	\$ 287	\$ 286	\$ 312	\$ 1,168	\$ 1,190
Contract charges	267	272	268	266	265	265	261	257	1,073	1,048
Net investment income	665	632	663	687	656	682	694	684	2,647	2,716
Periodic settlements and accruals on non-hedge derivative instruments	10	15	15	15	16	18	19	17	55	70
Contract benefits	(464)	(453)	(462)	(439)	(430)	(455)	(422)	(454)	(1,818)	(1,761)
Interest credited to contractholder funds	(347)	(357)	(362)	(368)	(385)	(395)	(412)	(425)	(1,434)	(1,617)
Amortization of deferred policy acquisition costs	(71)	(117)	(76)	(86)	(78)	(83)	(87)	(95)	(350)	(343)
Operating costs and expenses	(152)	(147)	(135)	(142)	(159)	(129)	(135)	(132)	(576)	(555)
Restructuring and related charges	-	-	-	-	(3)	-	-	2	-	(1)
Income tax expense on operations	(63)	(39)	(64)	(70)	(57)	(61)	(69)	(53)	(236)	(240)
Operating income	144	97	138	150	130	129	135	113	529	507
Realized capital gains and losses, after-tax	37	(36)	5	(14)	43	142	40	25	(8)	250
Valuation changes on embedded derivatives that are not hedged, after-tax	(6)	97	(3)	(6)	(13)	(4)	(3)	8	82	(12)
DAC and DSI (amortization) accretion relating to realized capital gains and losses and valuation changes on embedded derivatives that are not hedged, after-tax	(4)	(28)	-	(10)	(16)	(65)	(5)	(22)	(42)	(108)
DAC and DSI unlocking relating to realized capital gains and losses, after-tax	-	4	-	-	-	-	-	3	4	3
Reclassification of periodic settlements and accruals on non-hedge derivative instruments, after-tax	(7)	(9)	(10)	(10)	(10)	(12)	(11)	(12)	(36)	(45)
Gain (loss) on disposition of operations, after-tax	2	6	2	2	1	2	5	(13)	12	(5)
Net income	\$ 166	\$ 131	\$ 132	\$ 112	\$ 135	\$ 192	\$ 161	\$ 102	\$ 541	\$ 590

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THE ALLSTATE CORPORATION
HISTORICAL ALLSTATE FINANCIAL RESULTS
(\$ in millions)

	As of or for the Year Ended December 31,				
	2012	2011	2010	2009	2008
Investments	\$ 56,999	\$ 57,373	\$ 61,582	\$ 62,216	\$ 61,449
Premiums	1,168	1,190	1,138	969	943
Contract charges	1,073	1,048	1,030	989	952
Net investment income	2,647	2,716	2,853	3,064	3,811
Periodic settlements and accruals on non-hedge derivative instruments	55	70	51	14	20
Contract benefits	(1,818)	(1,761)	(1,815)	(1,617)	(1,612)
Interest credited to contractholder funds	(1,434)	(1,617)	(1,798)	(2,038)	(2,417)
Amortization of deferred policy acquisition costs	(350)	(343)	(236)	(337)	(440)
Operating costs and expenses	(576)	(555)	(568)	(535)	(657)
Restructuring and related charges	-	(1)	3	(25)	(1)
Income tax expense on operations	(236)	(240)	(214)	(148)	(191)
Operating income	529	507	444	336	408
Realized capital gains and losses, after-tax	(8)	250	(337)	(417)	(2,034)
Valuation changes on embedded derivatives that are not hedged, after-tax	82	(12)	-	-	-
DAC and DSI (amortization) accretion relating to realized capital gains and losses and valuation changes on embedded derivatives that are not hedged, after-tax	(42)	(108)	(29)	(153)	333
DAC and DSI unlocking relating to realized capital gains and losses, after-tax	4	3	(12)	(219)	(203)
Non-recurring items, after-tax ⁽¹⁾	-	-	-	-	(80)
Reclassification of periodic settlements and accruals on non-hedge derivative instruments, after-tax	(36)	(45)	(33)	(9)	(13)
Gain (loss) on disposition of operations, after-tax	12	(5)	9	10	3

Net income (loss) \$ 541 \$ 590 \$ 42 \$ (452) \$ (1,586)

Life insurance in force, net of reinsurance \$ 326,169 ⁽²⁾ \$ 306,397 \$ 294,149 \$ 281,961 \$ 280,042

⁽¹⁾ During the fourth quarter of 2008, for traditional life insurance and immediate annuities with life contingencies, an aggregate premium deficiency of \$123 million, pre-tax (\$80 million, after-tax) resulted primarily from an experience study indicating that the annuitants on certain life-contingent contracts are projected to live longer than we anticipated when the contracts were issued, and, to a lesser degree, a reduction in the related investment portfolio yield. The deficiency was recorded through a reduction in deferred acquisition costs.

⁽²⁾ Estimated using the most available information.

ALLSTATE FINANCIAL
RETURN ON ATTRIBUTED EQUITY
(\$ in millions)

Twelve months ended

	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012	Dec. 31, 2011	Sept. 30, 2011	June 30, 2011	March 31, 2011
Return on Attributed Equity								
Numerator:								
Net income ⁽¹⁾	\$ <u>541</u>	\$ <u>510</u>	\$ <u>571</u>	\$ <u>600</u>	\$ <u>590</u>	\$ <u>527</u>	\$ <u>417</u>	\$ <u>141</u>
Denominator:								
Beginning attributed equity ⁽²⁾	\$ 7,230	\$ 7,044	\$ 6,868	\$ 6,568	\$ 6,385	\$ 6,450	\$ 5,895	\$ 5,510
Ending attributed equity	8,446	8,291	7,737	7,475	7,230	7,044	6,868	6,568
Average attributed equity ⁽³⁾	\$ <u>7,838</u>	\$ <u>7,668</u>	\$ <u>7,303</u>	\$ <u>7,022</u>	\$ <u>6,808</u>	\$ <u>6,747</u>	\$ <u>6,382</u>	\$ <u>6,039</u>
Return on attributed equity	<u>6.9</u> %	<u>6.7</u> %	<u>7.8</u> %	<u>8.5</u> %	<u>8.7</u> %	<u>7.8</u> %	<u>6.5</u> %	<u>2.3</u> %
Operating Income Return on Attributed Equity								
Numerator:								
Operating income ⁽¹⁾	\$ <u>529</u>	\$ <u>515</u>	\$ <u>547</u>	\$ <u>544</u>	\$ <u>507</u>	\$ <u>472</u>	\$ <u>447</u>	\$ <u>426</u>
Denominator:								
Beginning attributed equity ⁽²⁾	\$ 7,230	\$ 7,044	\$ 6,868	\$ 6,568	\$ 6,385	\$ 6,450	\$ 5,895	\$ 5,510
Unrealized net capital gains and losses	842	776	792	656	548	685	183	(316)
Adjusted beginning attributed equity	6,388	6,268	6,076	5,912	5,837	5,765	5,712	5,826
Ending attributed equity	8,446	8,291	7,737	7,475	7,230	7,044	6,868	6,568
Unrealized net capital gains and losses	1,678	1,666	1,240	1,073	842	776	792	656
Adjusted ending attributed equity	6,768	6,625	6,497	6,402	6,388	6,268	6,076	5,912
Average adjusted attributed equity ⁽³⁾	\$ <u>6,578</u>	\$ <u>6,447</u>	\$ <u>6,287</u>	\$ <u>6,157</u>	\$ <u>6,113</u>	\$ <u>6,017</u>	\$ <u>5,894</u>	\$ <u>5,869</u>
Operating income return on attributed equity	<u>8.0</u> %	<u>8.0</u> %	<u>8.7</u> %	<u>8.8</u> %	<u>8.3</u> %	<u>7.8</u> %	<u>7.6</u> %	<u>7.3</u> %

- (1) Net income and operating income reflect a trailing twelve-month period.
(2) Allstate Financial attributed equity is the sum of equity for Allstate Life Insurance Company, the applicable equity for American Heritage Life Investment Corporation, and the equity for Allstate Bank. Allstate Bank's equity is zero beginning March 31, 2012.
(3) Average attributed equity and average adjusted attributed equity are determined using a two-point average, with the beginning and ending attributed equity and adjusted attributed equity, respectively, for the twelve-month period as data points.

THE ALLSTATE CORPORATION
ALLSTATE FINANCIAL PREMIUMS AND CONTRACT CHARGES
(\$ in millions)

	Three months ended				Twelve months ended					
	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012	Dec. 31, 2011	Sept. 30, 2011	June 30, 2011	March 31, 2011	Dec. 31, 2012	Dec. 31, 2011
PREMIUMS AND CONTRACT CHARGES - BY PRODUCT										
Underwritten Products										
Traditional life insurance premiums	\$ 123	\$ 117	\$ 117	\$ 113	\$ 113	\$ 111	\$ 109	\$ 108	\$ 470	\$ 441
Accident and health insurance premiums	167	164	160	162	160	160	162	161	653	643
Interest-sensitive life insurance contract charges	265	267	263	260	256	258	253	248	1,055	1,015
	<u>555</u>	<u>548</u>	<u>540</u>	<u>535</u>	<u>529</u>	<u>529</u>	<u>524</u>	<u>517</u>	<u>2,178</u>	<u>2,099</u>
Annuities										
Immediate annuities with life contingencies premiums	9	10	14	12	32	16	15	43	45	106
Other fixed annuity contract charges	2	5	5	6	9	7	8	9	18	33
	<u>11</u>	<u>15</u>	<u>19</u>	<u>18</u>	<u>41</u>	<u>23</u>	<u>23</u>	<u>52</u>	<u>63</u>	<u>139</u>
Total	<u>\$ 566</u>	<u>\$ 563</u>	<u>\$ 559</u>	<u>\$ 553</u>	<u>\$ 570</u>	<u>\$ 552</u>	<u>\$ 547</u>	<u>\$ 569</u>	<u>\$ 2,241</u>	<u>\$ 2,238</u>
PREMIUMS AND CONTRACT CHARGES - BY DISTRIBUTION CHANNEL										
Allstate agencies ⁽¹⁾	\$ 278	\$ 261	\$ 272	\$ 266	\$ 264	\$ 260	\$ 256	\$ 251	\$ 1,077	\$ 1,031
Workplace enrolling agents	180	174	170	170	171	171	169	168	694	679
Other ⁽²⁾	108	128	117	117	135	121	122	150	470	528
Total	<u>\$ 566</u>	<u>\$ 563</u>	<u>\$ 559</u>	<u>\$ 553</u>	<u>\$ 570</u>	<u>\$ 552</u>	<u>\$ 547</u>	<u>\$ 569</u>	<u>\$ 2,241</u>	<u>\$ 2,238</u>
ISSUED LIFE INSURANCE POLICIES BY DISTRIBUTION CHANNEL⁽³⁾										
Allstate agencies ⁽¹⁾	50,428	32,076	30,544	29,714	45,053	30,006	29,794	25,709	142,762	130,562
Other	1,006	766	780	876	812	885	931	981	3,428	3,609
Total	<u>51,434</u>	<u>32,842</u>	<u>31,324</u>	<u>30,590</u>	<u>45,865</u>	<u>30,891</u>	<u>30,725</u>	<u>26,690</u>	<u>146,190</u>	<u>134,171</u>
ALLSTATE BENEFITS NEW BUSINESS WRITTEN PREMIUMS⁽⁴⁾										
	\$ 136	\$ 62	\$ 59	\$ 53	\$ 120	\$ 64	\$ 57	\$ 50	\$ 310	\$ 291

(1) Includes products directly sold through call centers and internet.

(2) Primarily represents independent master brokerage agencies, and to a lesser extent, specialized brokers.

(3) Excludes Allstate Benefits and non-proprietary products.

(4) New business written premiums reflect annualized premiums at initial customer enrollment (including new accounts and new employees or policies of existing accounts), reduced by an estimate for certain policies that are expected to lapse. A significant portion of Allstate Benefits's business is seasonally written in the fourth quarter during many clients' annual employee benefits enrollment.

THE ALLSTATE CORPORATION
CHANGE IN CONTRACTHOLDER FUNDS
(\$ in millions)

	Three months ended				Twelve months ended					
	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012	Dec. 31, 2011	Sept. 30, 2011	June 30, 2011	March 31, 2011	Dec. 31, 2012	Dec. 31, 2011
Beginning balance	\$ 40,110	\$ 40,832	\$ 41,603	\$ 42,332	\$ 43,776	\$ 45,078	\$ 46,834	\$ 48,195	\$ 42,332	\$ 48,195
Deposits										
Fixed annuities	318	272	185	153	228	133	142	164	928	667
Interest-sensitive life insurance	357	323	335	332	325	320	316	330	1,347	1,291
Bank deposits	-	-	-	-	18	33	97	212	-	360
Total deposits	<u>675</u>	<u>595</u>	<u>520</u>	<u>485</u>	<u>571</u>	<u>486</u>	<u>555</u>	<u>706</u>	<u>2,275</u>	<u>2,318</u>
Interest credited	362	213	369	379	406	400	413	410	1,323	1,629
Maturities, benefits, withdrawals and other adjustments										
Benefits	(434)	(341)	(331)	(357)	(326)	(396)	(367)	(372)	(1,463)	(1,461)
Surrenders and partial withdrawals	(1,157)	(941)	(949)	(943)	(1,052)	(1,351)	(1,513)	(1,019)	(3,990)	(4,935)
Bank withdrawals	-	-	-	-	(817)	(162)	(210)	(274)	-	(1,463)
Maturities of and interest payments on institutional products	(48)	(1)	(88)	(1)	(48)	(26)	(306)	(487)	(138)	(867)
Contract charges	(272)	(264)	(266)	(264)	(265)	(257)	(255)	(251)	(1,066)	(1,028)
Net transfers from separate accounts	4	3	2	2	3	3	3	3	11	12
Fair value hedge adjustments for institutional products	-	-	-	-	-	-	-	(34)	-	(34)

Other adjustments	79	14	(28)	(30)	84	1	(76)	(43)	35	(34)
Total maturities, benefits, withdrawals and other adjustments	(1,828)	(1,530)	(1,660)	(1,593)	(2,421)	(2,188)	(2,724)	(2,477)	(6,611)	(9,810)
Ending balance	\$ 39,319	\$ 40,110	\$ 40,832	\$ 41,603	\$ 42,332	\$ 43,776	\$ 45,078	\$ 46,834	\$ 39,319	\$ 42,332

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THE ALLSTATE CORPORATION
ALLSTATE FINANCIAL ANALYSIS OF NET INCOME
(\$ in millions)

	Three months ended				Twelve months ended					
	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012	Dec. 31, 2011	Sept. 30, 2011	June 30, 2011	March 31, 2011	Dec. 31, 2012	Dec. 31, 2011
Benefit spread										
Premiums	\$ 299	\$ 291	\$ 291	\$ 287	\$ 305	\$ 287	\$ 286	\$ 312	\$ 1,168	\$ 1,190
Cost of insurance contract charges ⁽¹⁾	173	180	173	170	168	167	162	162	696	659
Contract benefits excluding the implied interest on immediate annuities with life contingencies ⁽²⁾	(331)	(318)	(326)	(305)	(294)	(320)	(287)	(319)	(1,280)	(1,220)
Total benefit spread	141	153	138	152	179	134	161	155	584	629
Investment spread										
Net investment income	665	632	663	687	656	682	694	684	2,647	2,716
Implied interest on immediate annuities with life contingencies ⁽²⁾	(133)	(135)	(136)	(134)	(136)	(135)	(135)	(135)	(538)	(541)
Interest credited to contractholder funds	(357)	(215)	(366)	(378)	(405)	(405)	(417)	(418)	(1,316)	(1,645)
Total investment spread	175	282	161	175	115	142	142	131	793	530
Surrender charges and contract maintenance expense fees ⁽¹⁾	94	92	95	96	97	98	99	95	377	389
Realized capital gains and losses	56	(56)	8	(21)	68	219	62	39	(13)	388
Amortization of deferred policy acquisition costs	(77)	(146)	(77)	(101)	(101)	(180)	(93)	(120)	(401)	(494)
Operating costs and expenses	(152)	(147)	(135)	(142)	(159)	(129)	(135)	(132)	(576)	(555)
Restructuring and related charges	-	-	-	-	(3)	-	-	2	-	(1)
Gain (loss) on disposition of operations	3	9	3	3	2	4	7	(20)	18	(7)
Income tax expense	(74)	(56)	(61)	(50)	(63)	(96)	(82)	(48)	(241)	(289)
Net income	\$ 166	\$ 131	\$ 132	\$ 112	\$ 135	\$ 192	\$ 161	\$ 102	\$ 541	\$ 590
Benefit spread by product group										
Life insurance	\$ 79	\$ 90	\$ 87	\$ 91	\$ 74	\$ 90	\$ 98	\$ 93	\$ 347	\$ 355
Accident and health insurance	82	76	72	73	114	70	71	74	303	329
Annuities	(20)	(13)	(21)	(12)	(9)	(26)	(8)	(12)	(66)	(55)
Total benefit spread	\$ 141	\$ 153	\$ 138	\$ 152	\$ 179	\$ 134	\$ 161	\$ 155	\$ 584	\$ 629
Investment spread by product group										
Annuities and institutional products	\$ 85	\$ 39	\$ 71	\$ 97	\$ 43	\$ 54	\$ 55	\$ 36	\$ 292	\$ 188
Life insurance	21	23	20	18	12	17	14	11	82	54
Allstate Bank products	-	-	-	-	2	6	6	8	-	22
Accident and health insurance	6	7	6	6	5	4	5	5	25	19
Net investment income on investments supporting capital	72	64	68	64	73	67	66	59	268	265
Investment spread before valuation changes on embedded derivatives that are not hedged	184	133	165	185	135	148	146	119	667	548
Valuation changes on derivatives embedded in equity-indexed annuity contracts that are not hedged	(9)	149	(4)	(10)	(20)	(6)	(4)	12	126	(18)
Total investment spread	\$ 175	\$ 282	\$ 161	\$ 175	\$ 115	\$ 142	\$ 142	\$ 131	\$ 793	\$ 530
⁽¹⁾ Reconciliation of contract charges										
Cost of insurance contract charges	\$ 173	\$ 180	\$ 173	\$ 170	\$ 168	\$ 167	\$ 162	\$ 162	\$ 696	\$ 659
Surrender charges and contract maintenance expense fees	94	92	95	96	97	98	99	95	377	389
Total contract charges	\$ 267	\$ 272	\$ 268	\$ 266	\$ 265	\$ 265	\$ 261	\$ 257	\$ 1,073	\$ 1,048
⁽²⁾ Reconciliation of contract benefits										
Contract benefits excluding the implied interest on immediate annuities with life contingencies	\$ (331)	\$ (318)	\$ (326)	\$ (305)	\$ (294)	\$ (320)	\$ (287)	\$ (319)	\$ (1,280)	\$ (1,220)
Implied interest on immediate annuities with life contingencies	(133)	(135)	(136)	(134)	(136)	(135)	(135)	(135)	(538)	(541)
Total contract benefits	\$ (464)	\$ (453)	\$ (462)	\$ (439)	\$ (430)	\$ (455)	\$ (422)	\$ (454)	\$ (1,818)	\$ (1,761)

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	Three months ended December 31, 2012			Three months ended December 31, 2011		
	Weighted average investment yield	Weighted average interest crediting rate	Weighted average investment spreads	Weighted average investment yield	Weighted average interest crediting rate	Weighted average investment spreads
Interest-sensitive life insurance	5.1 %	4.0 %	1.1 %	5.3 %	4.2 %	1.1 %
Deferred fixed annuities and institutional products	4.8	3.2	1.6	4.5	3.2	1.3
Immediate fixed annuities with and without life contingencies	6.9	6.1	0.8	6.2	6.2	-
Investments supporting capital, traditional life and other products	4.1	n/a	n/a	4.0	n/a	n/a

	Twelve months ended December 31, 2012			Twelve months ended December 31, 2011		
	Weighted average investment yield	Weighted average interest crediting rate	Weighted average investment spreads	Weighted average investment yield	Weighted average interest crediting rate	Weighted average investment spreads
Interest-sensitive life insurance	5.2 %	4.0 %	1.2 %	5.4 %	4.2 %	1.2 %
Deferred fixed annuities and institutional products	4.6	3.2	1.4	4.6	3.3	1.3
Immediate fixed annuities with and without life contingencies	6.9	6.1	0.8	6.3	6.2	0.1
Investments supporting capital, traditional life and other products	4.0	n/a	n/a	3.9	n/a	n/a

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THE ALLSTATE CORPORATION
ALLSTATE FINANCIAL SUPPLEMENTAL PRODUCT INFORMATION
(\$ in millions)

	As of December 31, 2012		Twelve months ended December 31, 2012	Twelve months ended				
	Reserves and Contractholder funds	Attributed equity excluding unrealized capital gains/losses ⁽³⁾	Operating income ⁽⁵⁾	Dec. 2012	Sept. 2012	June 2012	March 2012	Dec. 2011
				Operating income return on attributed equity (%)				
Underwritten products								
Life insurance	\$ 14,317	\$ 2,603	\$ 224	9.0 %	9.0 %	10.8 %	11.3 %	11.2 %
Accident and health insurance	2,013	644	80	12.7	16.6	16.3	15.9	16.2
Subtotal	16,330	3,247	304	9.7	10.6	11.9	12.2	12.3
Annuities and institutional and bank products:								
Deferred Annuities	22,542	1,954	197	9.8	9.1	9.2	9.2	9.2
Immediate Annuities:								
Sub-standard structured settlements and group pension terminations ⁽¹⁾	5,171	1,005	(7)	(0.7)	(0.7)	(0.7)	(1.0)	(2.9)
Standard structured settlements and SPIA ⁽²⁾	8,304	504	39	9.0	5.3	5.3	5.7	(0.3)
Subtotal	13,475	1,509	32	2.4	1.1	1.1	0.9	(2.2)
Institutional products	1,867	58	(4)					
Subtotal	37,884	3,521	225	6.5	5.7	5.9	5.9	4.9
Total Allstate Financial	\$ 54,214	\$ 6,768	\$ 529	8.0	8.0	8.7	8.8	8.3

	Twelve months ended December 31, 2012			
	Life insurance	Accident and health insurance	Annuities and institutional products	Allstate Financial
Operating income	\$ 224	\$ 80	\$ 225	\$ 529
Realized capital gains and losses, after-tax	6	1	(15)	(8)
Valuation changes on embedded derivatives that are not hedged, after-tax	-	-	82	82
DAC and DSI (amortization) accretion relating to realized capital gains and losses and valuation changes on embedded derivatives that are not hedged, after-tax	(11)	-	(31)	(42)
DAC and DSI unlocking relating to realized capital gains and losses, after-tax	4	-	-	4
Reclassification of periodic settlements and accruals on non-hedge derivative instruments, after-tax	1	-	(37)	(36)
Gain on disposition of operations, after-tax	2	-	10	12
Net income	\$ 226	\$ 81	\$ 234	\$ 541

⁽¹⁾ Structured settlement annuities for annuitants with severe injuries or other health impairments which significantly reduced their life expectancy at the time the annuity was issued and group annuity contracts issued to sponsors of terminated pension plans.

⁽²⁾ Life-contingent structured settlement annuities for annuitants with standard life expectancy, period certain structured settlements and single premium immediate annuities with and without life contingencies.

⁽³⁾ Total Allstate Financial attributed equity is the sum of equity for Allstate Life Insurance Company, the applicable equity for American Heritage Life Investment Corporation, and the equity for Allstate Bank. Allstate Bank's equity is zero beginning March 31, 2012.

⁽⁴⁾ Attributed equity is allocated to each product line based on statutory capital adjusted for GAAP reporting differences and the amount of capital held in Allstate Financial may vary from economic capital. The calculation of statutory capital by product incorporates internal factors for invested asset risk, insurance risk (mortality and morbidity), interest rate risk and business risk. Due to the unavailability of final statutory financial statements at the time we release our GAAP financial results, the allocation is derived from average statutory capital over the prior four quarters. Statutory capital is adjusted for appropriate GAAP accounting differences. Changes in internal capital factors, investment portfolio mix and risk as well as changes in GAAP and statutory reporting differences will result in changes to the allocation of attributed equity to products.

⁽⁵⁾ Product line operating income includes allocation of income on investments supporting capital. Operating income reflects a trailing twelve-month period.

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**THE ALLSTATE CORPORATION
CORPORATE AND OTHER RESULTS**
(\$ in millions)

	Three months ended					Twelve months ended				
	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012	Dec. 31, 2011	Sept. 30, 2011	June 30, 2011	March 31, 2011	Dec. 31, 2012	Dec. 31, 2011
Net investment income	\$ 6	\$ 9	\$ 11	\$ 11	\$ 10	\$ 14	\$ 16	\$ 14	\$ 37	\$ 54
Operating costs and expenses	(96)	(90)	(107)	(86)	(88)	(116)	(98)	(91)	(379)	(393)
Income tax benefit on operations	35	34	33	34	29	31	32	31	136	123
Operating loss	(55)	(47)	(63)	(41)	(49)	(71)	(50)	(46)	(206)	(216)
Business combination expenses, after-tax	-	-	-	-	(10)	-	-	-	-	(10)
Realized capital gains and losses, after-tax	3	-	-	-	5	13	2	-	3	20
Net loss	<u>\$ (52)</u>	<u>\$ (47)</u>	<u>\$ (63)</u>	<u>\$ (41)</u>	<u>\$ (54)</u>	<u>\$ (58)</u>	<u>\$ (48)</u>	<u>\$ (46)</u>	<u>\$ (203)</u>	<u>\$ (206)</u>

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**THE ALLSTATE CORPORATION
INVESTMENTS**
(\$ in millions)

	PROPERTY-LIABILITY					ALLSTATE FINANCIAL				
	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012	Dec. 31, 2011	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012	Dec. 31, 2011
Fixed income securities, at fair value:										
Tax-exempt	\$ 7,419	\$ 8,002	\$ 7,915	\$ 7,634	\$ 8,239	\$ 3	\$ 28	\$ 29	\$ 37	\$ 38
Taxable	22,262	21,787	21,578	21,272	19,562	45,793	46,317	46,390	46,232	46,252
Equity securities, at fair value	3,671	3,660	3,470	3,636	4,165	366	216	211	211	198
Mortgage loans	493	498	494	494	474	6,077	6,406	6,434	6,673	6,665
Limited partnership interests	2,991	3,106	2,877	2,889	3,055	1,924	1,860	1,806	1,729	1,612
Short-term, at fair value	912	756	699	608	451	907	1,320	893	681	645
Other	467	200	253	192	52	1,929	2,008	1,971	2,057	1,963
Total	<u>\$ 38,215</u>	<u>\$ 38,009</u>	<u>\$ 37,286</u>	<u>\$ 36,725</u>	<u>\$ 35,998</u>	<u>\$ 56,999</u>	<u>\$ 58,155</u>	<u>\$ 57,734</u>	<u>\$ 57,620</u>	<u>\$ 57,373</u>
Fixed income securities, at amortized cost:										
Tax-exempt	\$ 7,061	\$ 7,616	\$ 7,592	\$ 7,350	\$ 7,935	\$ 3	\$ 28	\$ 29	\$ 36	\$ 37
Taxable	21,311	20,752	20,878	20,742	19,188	42,043	42,495	43,464	43,936	44,259
Ratio of fair value to amortized cost	104.6%	105.0%	103.6%	102.9%	102.5%	108.9%	109.0%	106.7%	105.2%	104.5%
Equity securities, at cost	\$ 3,250	\$ 3,271	\$ 3,270	\$ 3,270	\$ 4,044	\$ 327	\$ 158	\$ 160	\$ 160	\$ 159
Short-term, at amortized cost	912	756	699	608	451	907	1,320	893	681	645
	CORPORATE AND OTHER					CONSOLIDATED				
	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012	Dec. 31, 2011	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012	Dec. 31, 2011
Fixed income securities, at fair value:										
Tax-exempt	\$ 616	\$ 724	\$ 775	\$ 748	\$ 728	\$ 8,038	\$ 8,754	\$ 8,719	\$ 8,419	\$ 9,005
Taxable	924	871	1,239	1,300	1,294	68,979	68,975	69,207	68,804	67,108
Equity securities, at fair value	-	-	-	-	-	4,037	3,876	3,681	3,847	4,363
Mortgage loans	-	-	-	-	-	6,570	6,904	6,928	7,167	7,139
Limited partnership interests	7	8	11	19	30	4,922	4,974	4,694	4,637	4,697
Short-term, at fair value	517	749	275	597	195	2,336	2,825	1,867	1,886	1,291
Other	-	-	-	-	-	2,396	2,208	2,224	2,249	2,015
Total	<u>\$ 2,064</u>	<u>\$ 2,352</u>	<u>\$ 2,300</u>	<u>\$ 2,664</u>	<u>\$ 2,247</u>	<u>\$ 97,278</u>	<u>\$ 98,516</u>	<u>\$ 97,320</u>	<u>\$ 97,009</u>	<u>\$ 95,618</u>
Fixed income securities, at amortized cost:										
Tax-exempt	\$ 580	\$ 684	\$ 739	\$ 714	\$ 689	\$ 7,644	\$ 8,328	\$ 8,360	\$ 8,100	\$ 8,661
Taxable	917	857	1,223	1,282	1,271	64,271	64,104	65,565	65,960	64,718
Ratio of fair value to amortized cost	102.9%	103.5%	102.7%	102.6%	103.2%	107.1%	107.3%	105.4%	104.3%	103.7%
Equity securities, at cost	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,577	\$ 3,429	\$ 3,430	\$ 3,430	\$ 4,203
Short-term, at amortized cost	517	749	275	597	195	2,336	2,825	1,867	1,886	1,291

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**THE ALLSTATE CORPORATION
INVESTMENT PORTFOLIO DETAILS**
(\$ in millions)

Financial statement classification as of December 31, 2012

Fixed income securities	Equity securities	Mortgage loans	Limited partnership interests	Short-term	Other	Total
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	and losses	value	amortized cost ⁽¹⁾	and losses	value	amortized cost ⁽¹⁾	and losses	value	amortized cost ⁽¹⁾
Fixed income securities									
U.S. government and agencies	\$ 282	\$ 5,541	105.4	\$ 349	\$ 6,315	105.8	\$ 337	\$ 4,346	108.4
Municipal	644	13,614	105.0	607	14,241	104.5	554	14,999	103.8
Corporate	2,512	46,331	105.7	2,364	43,581	105.7	2,194	44,529	105.2
Foreign government	195	1,989	110.9	215	2,081	111.5	192	2,133	109.9
ABS	(130)	4,242	97.0	(214)	3,966	94.9	(204)	3,906	95.0
RMBS	(231)	3,728	94.2	(411)	4,121	90.9	(395)	4,632	92.1
CMBS	(111)	1,753	94.0	(178)	1,784	90.9	(221)	1,824	89.2
Redeemable preferred stock	2	25	108.7	2	24	109.1	2	25	108.7
Total fixed income securities	3,163	77,223	104.3	2,734	76,113	103.7	2,459	76,394	103.3
Equity securities	417	3,847	112.2	160	4,363	103.8	(95)	4,157	97.8
Short-term investments	-	1,886	100.0	-	1,291	100.0	-	3,517	100.0
Derivatives	(21)	273	92.9	(17)	168	90.8	(15)	244	94.2
EMA limited partnership interests ⁽²⁾	1	n/a	n/a	2	n/a	n/a	7	n/a	n/a
Unrealized net capital gains and losses, pre-tax	\$ 3,560	\$ 83,229	104.5	\$ 2,879	\$ 81,935	103.6	\$ 2,356	\$ 84,312	102.9
Amounts recognized for:									
Insurance reserves ⁽³⁾	(443)			(594)			(603)		
DAC and DSI ⁽⁴⁾	(230)			(124)			(109)		
Amounts recognized	(673)			(718)			(712)		
Deferred income taxes	(1,013)			(761)			(579)		
Unrealized net capital gains and losses, after-tax	\$ 1,874			\$ 1,400			\$ 1,065		

- ⁽¹⁾ The comparison of percentages from period to period may be distorted by investment transactions such as sales, purchases and impairment write-downs.
- ⁽²⁾ Unrealized net capital gains and losses for limited partnership interest represent the Company's share of Equity Method of Accounting ("EMA") limited partnerships' other comprehensive income. Fair value and amortized cost are not applicable.
- ⁽³⁾ The insurance reserves adjustment represents the amount by which the reserve balance would increase if the net unrealized gains in the applicable product portfolios were realized and reinvested at current lower interest rates, resulting in a premium deficiency. Although we evaluate premium deficiencies on the combined performance of our life insurance and immediate annuities with life contingencies, the adjustment primarily relates to structured settlement annuities with life contingencies, in addition to annuity buy-outs and certain payout annuities with life contingencies.
- ⁽⁴⁾ The DAC and DSI adjustment balance represents the amount by which the amortization of DAC and DSI would increase or decrease if the unrealized gains or losses in the respective product portfolios were realized.

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THE ALLSTATE CORPORATION
NET INVESTMENT INCOME, YIELDS AND REALIZED CAPITAL GAINS AND LOSSES (PRE-TAX)
(\$ in millions)

	Three months ended				Twelve months ended					
	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012	Dec. 31, 2011	Sept. 30, 2011	June 30, 2011	March 31, 2011	Dec. 31, 2012	Dec. 31, 2011
NET INVESTMENT INCOME										
Fixed income securities	\$ 793	\$ 817	\$ 818	\$ 806	\$ 823	\$ 862	\$ 899	\$ 900	\$ 3,234	\$ 3,484
Equity securities	53	29	24	21	46	23	34	19	127	122
Mortgage loans	97	92	92	93	92	91	87	89	374	359
Limited partnership interests ⁽¹⁾	110	22	107	109	27	33	18	10	348	88
Short-term	2	2	1	1	1	2	1	2	6	6
Other	35	33	34	30	31	27	26	11	132	95
Sub-total	1,090	995	1,076	1,060	1,020	1,038	1,065	1,031	4,221	4,154
Less: Investment expense	(57)	(55)	(50)	(49)	(45)	(44)	(45)	(49)	(211)	(183)
Net investment income	\$ 1,033	\$ 940	\$ 1,026	\$ 1,011	\$ 975	\$ 994	\$ 1,020	\$ 982	\$ 4,010	\$ 3,971
PRE-TAX YIELDS ⁽²⁾										
Fixed income securities	4.4 %	4.5 %	4.4 %	4.4 %	4.5 %	4.6 %	4.6 %	4.6 %	4.4 %	4.6 %
Equity securities	6.1	3.4	2.8	2.2	4.3	2.2	3.3	1.9	3.5	2.9
Mortgage loans	5.7	5.4	5.2	5.2	5.2	5.2	5.2	5.4	5.4	5.3
Limited partnership interests	8.9	1.8	9.2	9.3	7.4	9.4	5.2	2.8	7.3	6.2
Total portfolio	4.7	4.3	4.6	4.6	4.5	4.5	4.5	4.3	4.6	4.4
REALIZED CAPITAL GAINS AND LOSSES (PRE-TAX) BY TRANSACTION TYPE										
Impairment write-downs	\$ (54)	\$ (43)	\$ (49)	\$ (39)	\$ (122)	\$ (190)	\$ (70)	\$ (114)	\$ (185)	\$ (496)
Change in intent write-downs	-	(3)	(1)	(44)	(2)	(13)	(16)	(69)	(48)	(100)
Net other-than-temporary impairment losses recognized in earnings	(54)	(46)	(50)	(83)	(124)	(203)	(86)	(183)	(233)	(596)
Sales	261	(24)	70	229	220	692	141	283	536	1,336
Valuation of derivative instruments	(12)	-	(10)	11	(9)	(254)	(50)	22	(11)	(291)
Settlements of derivative instruments	9	(2)	17	11	(33)	20	(3)	(89)	35	(105)
EMA limited partnership income ⁽³⁾	-	-	-	-	32	9	55	63	-	159
Total	\$ 204	\$ (72)	\$ 27	\$ 168	\$ 86	\$ 264	\$ 57	\$ 96	\$ 327	\$ 503
TOTAL RETURN ON INVESTMENT PORTFOLIO ⁽³⁾⁽⁴⁾	1.1 %	2.4 %	1.8 %	2.0 %	1.8 %	1.1 %	2.2 %	1.5 %	7.3 %	6.6 %
AVERAGE INVESTMENT BALANCES (in billions) ⁽⁴⁾	\$ 92.2	\$ 92.9	\$ 93.2	\$ 93.1	\$ 93.9	\$ 96.0	\$ 97.4	\$ 98.5	\$ 92.7	\$ 96.3

- ⁽¹⁾ Income from EMA limited partnerships is reported in net investment income in 2012 and realized capital gains and losses in 2011.
- ⁽²⁾ Pre-tax yields are calculated as annualized investment income (including dividend income in the case of equity securities) divided by the average of investment balances at the end of each quarter during the year. Investment balances, for purposes of the pre-tax yield calculation, exclude unrealized capital gains and losses. EMA limited partnership interests are included in the 2012 yields since their 2012 income is reported in net investment income.
- ⁽³⁾ Total return on investment portfolio is calculated from GAAP results including the total of net investment income, realized capital gains and losses, the change in unrealized net capital gains and losses, and the change in the difference between fair value and carrying value of mortgage loans and cost method limited partnerships, divided by the average investment balances.
- ⁽⁴⁾ Average investment balances for the quarter are calculated as the average of the current and prior quarter investment balances. Year-to-date average investment balances are calculated

THE ALLSTATE CORPORATION
PROPERTY-LIABILITY
NET INVESTMENT INCOME, YIELDS AND REALIZED CAPITAL GAINS AND LOSSES (PRE-TAX)
(\$ in millions)

	Three months ended								Twelve months ended	
	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012	Dec. 31, 2011	Sept. 30, 2011	June 30, 2011	March 31, 2011	Dec. 31, 2012	Dec. 31, 2011
NET INVESTMENT INCOME										
Fixed income securities:										
Tax-exempt	\$ 71	\$ 81	\$ 82	\$ 87	\$ 96	\$ 100	\$ 108	\$ 111	\$ 321	\$ 415
Taxable	188	194	192	178	170	176	180	169	752	695
Equity securities	49	28	22	19	44	20	32	18	118	114
Mortgage loans	5	5	5	6	4	3	1	-	21	8
Limited partnership interests ^{(1) (2)}	68	11	68	41	12	15	7	5	188	39
Short-term	2	-	1	1	1	1	-	1	4	3
Other	5	4	3	2	1	-	1	1	14	3
Subtotal	388	323	373	334	328	315	329	305	1,418	1,277
Less: Investment expense	(26)	(24)	(21)	(21)	(19)	(17)	(19)	(21)	(92)	(76)
Net investment income	\$ 362	\$ 299	\$ 352	\$ 313	\$ 309	\$ 298	\$ 310	\$ 284	\$ 1,326	\$ 1,201
Net investment income, after-tax	\$ 258	\$ 220	\$ 254	\$ 232	\$ 233	\$ 225	\$ 236	\$ 219	\$ 964	\$ 913
PRE-TAX YIELDS⁽³⁾										
Fixed income securities:										
Tax-exempt	3.9 %	4.2 %	4.4 %	4.6 %	4.6 %	4.6 %	4.9 %	4.8 %	4.3 %	4.8 %
Equivalent yield for tax-exempt	5.7	6.1	6.4	6.7	6.7	6.7	7.1	7.0	6.3	7.0
Taxable	3.6	3.7	3.7	3.6	3.7	3.9	3.8	3.6	3.7	3.8
Equity securities	6.1	3.3	2.7	2.1	4.3	1.9	3.3	1.9	3.5	2.8
Mortgage loans	4.1	4.3	4.2	4.5	4.2	4.5	3.2	6.7	4.3	4.0
Limited partnership interests	8.9	1.5	9.5	5.5	6.3	8.8	4.2	2.9	6.3	5.6
Total portfolio	4.3	3.6	4.2	3.8	4.0	3.9	4.0	3.7	3.9	3.9
REALIZED CAPITAL GAINS AND LOSSES (PRE-TAX) BY ASSET TYPE										
Fixed income securities:										
Tax-exempt	\$ 23	\$ 8	\$ (4)	\$ 25	\$ 5	\$ 30	\$ (16)	\$ (13)	\$ 52	\$ 6
Taxable	98	1	15	(5)	28	119	9	(29)	109	127
Equity securities	25	(14)	13	159	3	(77)	(2)	124	183	48
Limited partnership interests ⁽²⁾	1	-	1	11	33	(3)	20	46	13	96
Derivatives and other	(4)	(11)	(6)	(1)	(57)	(45)	(19)	(71)	(22)	(192)
Total	\$ 143	\$ (16)	\$ 19	\$ 189	\$ 12	\$ 24	\$ (8)	\$ 57	\$ 335	\$ 85
REALIZED CAPITAL GAINS AND LOSSES (PRE-TAX) BY TRANSACTION TYPE										
Impairment write-downs	\$ (41)	\$ (31)	\$ (43)	\$ (19)	\$ (54)	\$ (105)	\$ (27)	\$ (64)	\$ (134)	\$ (250)
Change in intent write-downs	-	(2)	(1)	(28)	(1)	(10)	(11)	(27)	(31)	(49)
Net other-than-temporary impairment losses recognized in earnings	(41)	(33)	(44)	(47)	(55)	(115)	(38)	(91)	(165)	(299)
Sales	187	27	60	237	82	186	29	172	511	469
Valuation of derivative instruments	(2)	3	1	3	(12)	(56)	(12)	26	5	(54)
Settlements of derivative instruments	(1)	(13)	2	(4)	(36)	11	(7)	(95)	(16)	(127)
EMA limited partnership income ⁽²⁾	-	-	-	-	33	(2)	20	45	-	96
Total	\$ 143	\$ (16)	\$ 19	\$ 189	\$ 12	\$ 24	\$ (8)	\$ 57	\$ 335	\$ 85
AVERAGE INVESTMENT BALANCES (in billions)⁽⁴⁾	\$ 36.3	\$ 36.1	\$ 35.8	\$ 35.4	\$ 34.9	\$ 34.9	\$ 35.0	\$ 34.7	\$ 35.9	\$ 34.9

(1) As of December 31, 2012, Property-Liability has commitments to invest in additional limited partnership interests totaling \$1.13 billion.

(2) Income from EMA limited partnerships is reported in net investment income in 2012 and realized capital gains and losses in 2011.

(3) Pre-tax yields are calculated as annualized investment income (including dividend income in the case of equity securities) divided by the average of investment balances at the end of each quarter during the year. Investment balances, for purposes of the pre-tax yield calculation, exclude unrealized capital gains and losses. EMA limited partnership interests are included in the 2012 yields since their 2012 income is reported in net investment income.

(4) Average investment balances for the quarter are calculated as the average of the current and prior quarter investment balances. Year-to-date average investment balances are calculated as the average of investment balances at the beginning of the year and the end of each quarter during the year. For purposes of the average investment balances calculation, unrealized capital gains and losses are excluded.

THE ALLSTATE CORPORATION
ALLSTATE FINANCIAL
NET INVESTMENT INCOME, YIELDS AND REALIZED CAPITAL GAINS AND LOSSES (PRE-TAX)
(\$ in millions)

	Three months ended								Twelve months ended	
	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012	Dec. 31, 2011	Sept. 30, 2011	June 30, 2011	March 31, 2011	Dec. 31, 2012	Dec. 31, 2011
NET INVESTMENT INCOME										
Fixed income securities	\$ 527	\$ 532	\$ 534	\$ 531	\$ 546	\$ 572	\$ 596	\$ 607	\$ 2,124	\$ 2,321
Equity securities	4	1	2	2	2	3	2	1	9	8
Mortgage loans	92	87	87	87	88	88	86	89	353	351
Limited partnership interests ^{(1) (2)}	42	11	39	67	15	18	11	5	159	49

Short-term	-	1	-	-	-	1	-	1	1	2
Other	29	29	29	27	29	26	24	9	114	88
Subtotal	694	661	691	714	680	708	719	712	2,760	2,819
Less: Investment expense	(29)	(29)	(28)	(27)	(24)	(26)	(25)	(28)	(113)	(103)
Net investment income	\$ 665	\$ 632	\$ 663	\$ 687	\$ 656	\$ 682	\$ 694	\$ 684	\$ 2,647	\$ 2,716
Net investment income, after-tax	\$ 440	\$ 420	\$ 437	\$ 455	\$ 431	\$ 448	\$ 455	\$ 449	\$ 1,752	\$ 1,783
PRE-TAX YIELDS ⁽³⁾										
Fixed income securities	5.0 %	4.9 %	4.9 %	4.8 %	4.9 %	5.0 %	5.0 %	5.0 %	4.9 %	5.0 %
Equity securities	6.2	4.5	5.2	3.9	4.6	8.0	2.9	3.3	4.8	4.6
Mortgage loans	5.9	5.5	5.3	5.2	5.3	5.3	5.2	5.4	5.5	5.3
Limited partnership interests	8.9	2.4	8.8	16.0	8.6	10.2	6.3	2.7	8.9	7.0
Total portfolio	5.2	4.9	5.0	5.2	4.9	5.0	4.9	4.8	5.1	4.9
REALIZED CAPITAL GAINS AND LOSSES (PRE-TAX) BY ASSET TYPE										
Fixed income securities	\$ 54	\$ (59)	\$ (5)	\$ (49)	\$ 56	\$ 433	\$ 46	\$ 15	\$ (59)	\$ 550
Equity securities	1	(1)	-	-	-	-	17	(2)	-	15
Mortgage loans	3	(3)	9	(1)	10	(28)	(3)	(4)	8	(25)
Limited partnership interests ⁽²⁾	(1)	-	2	(1)	(1)	11	30	22	-	62
Derivatives and other	(1)	7	2	30	3	(197)	(28)	8	38	(214)
Total	\$ 56	\$ (56)	\$ 8	\$ (21)	\$ 68	\$ 219	\$ 62	\$ 39	\$ (13)	\$ 388
REALIZED CAPITAL GAINS AND LOSSES (PRE-TAX) BY TRANSACTION TYPE										
Impairment write-downs	\$ (13)	\$ (12)	\$ (6)	\$ (20)	\$ (68)	\$ (85)	\$ (43)	\$ (50)	\$ (51)	\$ (246)
Change in intent write-downs	-	(1)	-	(16)	(1)	(3)	(5)	(42)	(17)	(51)
Net other-than-temporary impairment losses recognized in earnings	(13)	(13)	(6)	(36)	(69)	(88)	(48)	(92)	(68)	(297)
Sales	69	(51)	10	(8)	130	485	112	111	20	838
Valuation of derivative instruments	(10)	(3)	(11)	8	3	(198)	(38)	(4)	(16)	(237)
Settlements of derivative instruments	10	11	15	15	3	9	4	6	51	22
EMA limited partnership income ⁽²⁾	-	-	-	-	1	11	32	18	-	62
Total	\$ 56	\$ (56)	\$ 8	\$ (21)	\$ 68	\$ 219	\$ 62	\$ 39	\$ (13)	\$ 388
AVERAGE INVESTMENT BALANCES (in billions) ⁽⁴⁾	\$ 53.7	\$ 54.5	\$ 55.0	\$ 55.3	\$ 56.2	\$ 57.7	\$ 58.8	\$ 60.2	\$ 54.6	\$ 58.2

⁽¹⁾ As of December 31, 2012, Allstate Financial has commitments to invest in additional limited partnership interests totaling \$947 million.

⁽²⁾ Income from EMA limited partnerships is reported in net investment income in 2012 and realized capital gains and losses in 2011.

⁽³⁾ Pre-tax yields are calculated as annualized investment income (including dividend income in the case of equity securities) divided by the average of investment balances at the end of each quarter during the year. Investment balances, for purposes of the pre-tax yield calculation, exclude unrealized capital gains and losses. EMA limited partnership interests are included in the 2012 yields since their 2012 income is reported in net investment income.

⁽⁴⁾ Average investment balances for the quarter are calculated as the average of the current and prior quarter investment balances. Year-to-date average investment balances are calculated as the average of investment balances at the beginning of the year and the end of each quarter during the year. For purposes of the average investment balances calculation, unrealized capital gains and losses are excluded.

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Definitions of Non-GAAP Measures

We believe that investors' understanding of Allstate's performance is enhanced by our disclosure of the following non-GAAP measures. Our methods for calculating these measures may differ from those used by other companies and therefore comparability may be limited.

Operating income (loss) is net income (loss), excluding:

- realized capital gains and losses, after-tax, except for periodic settlements and accruals on non-hedge derivative instruments, which are reported with realized capital gains and losses but included in operating income (loss),
- valuation changes on embedded derivatives that are not hedged, after-tax,
- amortization of deferred acquisition costs ("DAC") and deferred sales inducements ("DSI"), to the extent they resulted from the recognition of certain realized capital gains and losses or valuation changes on embedded derivatives that are not hedged, after-tax,
- business combination expenses and the amortization of purchased intangible assets, after-tax,
- gain (loss) on disposition of operations, after-tax, and
- adjustments for other significant non-recurring, infrequent or unusual items, when (a) the nature of the charge or gain is such that it is reasonably unlikely to recur within two years, or (b) there has been no similar charge or gain within the prior two years.

Net income (loss) is the GAAP measure that is most directly comparable to operating income (loss). We use operating income (loss) as an important measure to evaluate our results of operations. We believe that the measure provides investors with a valuable measure of the Company's ongoing performance because it reveals trends in our insurance and financial services business that may be obscured by the net effect of realized capital gains and losses, valuation changes on embedded derivatives that are not hedged, business combination expenses and the amortization of purchased intangible assets, gain (loss) on disposition of operations and adjustments for other significant non-recurring, infrequent or unusual items. Realized capital gains and losses, valuation changes on embedded derivatives that are not hedged and gain (loss) on disposition of operations may vary significantly between periods and are generally driven by business decisions and external economic developments such as capital market conditions, the timing of which is unrelated to the insurance underwriting process. Consistent with our intent to protect results or earn additional income, operating income (loss) includes periodic settlements and accruals on certain derivative instruments that are reported in realized capital gains and losses because they do not qualify for hedge accounting or are not designated as hedges for accounting purposes. These instruments are used for economic hedges and to replicate fixed income securities, and by including them in operating income (loss), we are appropriately reflecting their trends in our performance and in a manner consistent with the economically hedged investments, product attributes (e.g. net investment income and interest credited to contractholder funds) or replicated investments. Business combination expenses are excluded because they are non-recurring in nature and the amortization of purchased intangible assets is excluded because it relates to the acquisition purchase price and is not indicative of our underlying insurance business results or trends. Non-recurring items are excluded because, by their nature, they are not indicative of our business or economic trends. Accordingly, operating income (loss) excludes the effect of items that tend to be highly variable from period to period and highlights the results from ongoing operations and the underlying profitability of our business. A byproduct of excluding these items to determine operating income (loss) is the transparency and understanding of their significance to net income variability and profitability while recognizing these or similar items may recur in subsequent periods. Operating income (loss) is used by management along with the other components of net income (loss) to assess our performance. We use adjusted measures of operating income (loss) and operating income (loss) per diluted share in incentive compensation. Therefore, we believe it is useful for investors to evaluate net income (loss), operating income (loss) and their components separately and in the aggregate when reviewing and evaluating our performance. We note that investors, financial analysts, financial and business media organizations and rating agencies utilize operating income (loss) results in their evaluation of our and our industry's financial performance and in their investment decisions, recommendations and communications as it represents a reliable, representative and consistent measurement of the industry and the Company and management's performance. We note that the price to earnings multiple commonly used by insurance investors as a forward-looking valuation technique uses operating income (loss) as the denominator. Operating income (loss) should not be considered as a substitute for net income (loss) and does not reflect the overall profitability of our business. A reconciliation of operating income (loss) to net income (loss) is provided in the schedule, "Contribution to Income".

Underwriting income (loss) is calculated as premiums earned, less claims and claims expense ("losses"), amortization of DAC, operating costs and expenses and restructuring and related charges as determined using GAAP. Management uses this measure in its evaluation of the results of operations to analyze the profitability of our Property-Liability insurance operations separately from investment results. It is also an integral component of incentive compensation. It is useful for investors to evaluate the components of income separately and in the aggregate when reviewing performance. Net income (loss) is the most directly comparable GAAP measure. Underwriting income (loss) should not be considered as a substitute for net income (loss) and does not reflect the overall profitability of our business. A reconciliation of Property-Liability underwriting income (loss) to net income (loss) is provided in the schedule, "Property-Liability Results".

Combined ratio excluding the effect of catastrophes is a non-GAAP ratio, which is computed as the difference between two GAAP operating ratios: the combined ratio and the effect of catastrophes on the combined ratio. The most directly comparable GAAP measure is the combined ratio. We believe that this ratio is useful to investors and it is used by management to reveal the trends in our Property-Liability business that may be obscured by catastrophe losses. Catastrophe losses cause our loss trends to vary significantly between periods as a result of their incidence of occurrence and magnitude and can have a significant impact on the combined ratio. We believe it is useful for investors to evaluate these components separately and in the aggregate when reviewing our underwriting performance. The combined ratio excluding the effect of catastrophes should not be considered a substitute for the combined ratio and does not reflect the overall underwriting profitability of our business. A reconciliation of combined ratio excluding the effect of catastrophes to combined ratio is provided in the schedule, "Property-Liability Results".

Combined ratio excluding the effect of catastrophes, prior year reserve reestimates, business combination expenses and the amortization of purchased intangible assets ("underlying combined ratio") is a non-GAAP ratio, which is computed as the difference between four GAAP operating ratios: the combined ratio, the effect of catastrophes on the combined ratio, the effect of prior year reserve reestimates on the combined ratio, the effect of business combination expenses and the amortization of purchased intangible assets on the combined ratio. We believe that this ratio is useful to investors and it is used by management to reveal the trends in our Property-Liability business that may be obscured by catastrophe losses, prior year reserve reestimates, business combination expenses and the amortization of purchased intangible assets. Catastrophe losses cause our loss trends to vary significantly between periods as a result of their incidence of occurrence and magnitude, and can have a significant impact on the combined ratio. Prior year reserve reestimates are caused by unexpected loss development on historical reserves. Business combination expenses and the amortization of purchased intangible assets primarily relate to the acquisition purchase price and are not indicative of our underlying insurance business results or trends. We believe it is useful for investors to evaluate these components separately and in the aggregate when reviewing our underwriting performance. We also provide it to facilitate a comparison to our outlook on the underlying combined ratio. The most directly comparable GAAP measure is the combined ratio. The underlying combined ratio should not be considered as a substitute for the combined ratio and does not reflect the overall underwriting profitability of our business. A reconciliation of the underlying combined ratio to combined ratio is provided in the schedules, "Property-Liability Results", "Standard Auto Profitability Measures", "Homeowners Profitability Measures", "Allstate Brand Profitability Measures", "Encompass Brand Profitability Measures" and "Esurance Brand Profitability Measures".

Operating income return on shareholders' equity is a ratio that uses a non-GAAP measure. It is calculated by dividing the rolling 12-month operating income by the average of shareholders' equity at the beginning and at the end of the 12-months, after excluding the effect of unrealized net capital gains and losses. Return on shareholders' equity is the most directly comparable GAAP measure. We use operating income as the numerator for the same reasons we use operating income, as discussed above. We use average shareholders' equity excluding the effect of unrealized net capital gains and losses for the denominator as a representation of shareholders' equity primarily attributable to the Company's earned and realized business operations because it eliminates the effect of items that are unrealized and vary significantly between periods due to external economic developments such as capital market conditions like changes in equity prices and interest rates, the amount and timing of which are unrelated to the insurance underwriting process. We use it to supplement our evaluation of net income and return on shareholders' equity because it excludes the effect of items that tend to be highly variable from period to period. We believe that this measure is useful to investors and that it provides a valuable tool for investors when considered along with net income return on shareholders' equity because it eliminates the after-tax effects of realized and unrealized net capital gains and losses that can fluctuate significantly from period to period and that are driven by economic developments, the magnitude and timing of which are generally not influenced by management. In addition, it eliminates non-recurring items that are not indicative of our ongoing business or economic trends. A byproduct of excluding the items noted above to determine operating income return on shareholders' equity from return on shareholders' equity is the transparency and understanding of their significance to return on shareholders' equity variability and profitability while recognizing these or similar items may recur in subsequent periods. Therefore, we believe it is useful for investors to have operating income return on shareholders' equity and return on shareholders' equity when evaluating our performance. We note that investors, financial analysts, financial and business media organizations and rating agencies utilize operating income return on shareholders' equity results in their evaluation of our and our industry's financial performance and in their investment decisions, recommendations and communications as it represents a reliable, representative and consistent measurement of the industry and the company and management's utilization of capital. Operating income return on shareholders' equity should not be considered as a substitute for return on shareholders' equity and does not reflect the overall profitability of our business. A reconciliation of return on shareholders' equity and operating income return on shareholders' equity can be found in the schedule, "Return on Shareholders' Equity".

Book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities, is a ratio that uses a non-GAAP measure. It is calculated by dividing shareholders' equity after excluding the impact of unrealized net capital gains and losses on fixed income securities and related DAC, DSI and life insurance reserves by total shares outstanding plus dilutive potential shares outstanding. We use the trend in book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities, in conjunction with book value per share to identify and analyze the change in net worth attributable to management efforts between periods. We believe the non-GAAP ratio is useful to investors because it eliminates the effect of items that can fluctuate significantly from period to period and are generally driven by economic developments, primarily capital market conditions, the magnitude and timing of which are generally not influenced by management, and we believe it enhances understanding and comparability of performance by highlighting underlying business activity and profitability drivers. We note that book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities, is a measure commonly used by insurance investors as a valuation technique. Book value per share is the most directly comparable GAAP measure. Book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities, should not be considered as a substitute for book value per share, and does not reflect the recorded net worth of our business. A reconciliation of book value per share, excluding the impact of unrealized net capital gains on fixed income securities, and book value per share can be found in the schedule, "Book Value per Share".