

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

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**FORM 8-K**

CURRENT REPORT

PURSUANT TO SECTION 13 OR 15 (d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported) February 9, 2011

**The Allstate Corporation**

(Exact name of registrant as specified in charter)

**Delaware**  
(State or other  
jurisdiction of incorporation)

**1-11840**  
(Commission  
File Number)

**36-3871531**  
(IRS Employer  
Identification No.)

**2775 Sanders Road, Northbrook, Illinois**  
(Address of principal executive offices)

**60062**  
(Zip Code)

Registrant's telephone number, including area code **(847) 402-5000**

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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**Section 2. – Financial Information**

**Item 2.02. Results of Operations and Financial Condition.**

On February 9, 2011, the registrant issued a press release announcing its financial results for the fourth quarter of 2010, and the availability of the registrant's fourth quarter investor supplement on the registrant's web site. The press release and the investor supplement are furnished as Exhibits 99.1 and 99.2 to this report. The information contained in the press release and the investor supplement are furnished and not filed pursuant to instruction B.2 of Form 8-K.

**Section 9. – Financial Statements and Exhibits**

**Item 9.01. Financial Statements and Exhibits.**

(d) Exhibits

- 99.1 Registrant's press release dated February 9, 2011
- 99.2 Fourth quarter 2010 Investor Supplement of The Allstate Corporation

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

THE ALLSTATE CORPORATION  
(registrant)

By /s/ Samuel H. Pilch  
Name: Samuel H. Pilch  
Title: Controller





# NEWS

FOR IMMEDIATE RELEASE

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## Allstate Reports Operating Results Within Outlook and Improved Book Value per Share for 2010

NORTHBROOK, Ill., February 9, 2011 – The Allstate Corporation (NYSE: ALL) today reported financial results for the fourth quarter and full year 2010:

The Allstate Corporation Consolidated Highlights						
(\$ in millions, except per share amounts and ratios)	Three months ended December 31,			Twelve months ended December 31,		
	2010	2009	% Change	2010	2009	% Change
Consolidated revenues	\$8,087	\$ 8,058	0.4	\$31,400	\$ 32,013	(1.9)
Net income	296	518	(42.9)	928	854	8.7
Net income per diluted share	0.55	0.96	(42.7)	1.71	1.58	8.2
Operating income*	271	592	(54.2)	1,539	1,881	(18.2)
Operating income per diluted share*	0.50	1.09	(54.1)	2.84	3.48	(18.4)
Book value per share				35.32	30.84	14.5
Book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities*				34.26	32.62	5.0
Catastrophe losses	537	328	63.7	2,207	2,069	6.7
Property-Liability combined ratio	100.8	93.2	7.6 pts	98.1	96.2	1.9 pts
Property-Liability combined ratio excluding the effect of catastrophes and prior year reserve reestimates ("underlying combined ratio")*	92.0	88.1	3.9 pts	89.6	88.1	1.5 pts

\* Measures used in this release that are not based on accounting principles generally accepted in the United States of America ("non-GAAP") are defined and reconciled to the most directly comparable GAAP measure and operating measures are defined in the "Definitions of Non-GAAP and Operating Measures" section of this document.

"Allstate made continued progress on our business strategies in 2010 to position the company for long-term growth," said Thomas J. Wilson, chairman, president and chief executive officer of The Allstate Corporation. "Allstate Protection's profitability was within our annual outlook for the year but continued to be negatively impacted by high catastrophe losses and increased frequency of auto insurance claims. While we were able to increase auto insurance new business levels at the end of the year, this was not enough to offset lower customer renewals reflecting actions to maintain auto profitability in several large states. Allstate Financial successfully completed the 'Focus to Win' restructuring and is shifting its focus to underwritten products sold through Allstate agencies and the workplace. We also recently announced our intentions to wind down Allstate Bank. Our investment strategies were well timed and executed as we continued to stay long corporate credit while reducing our municipal bond and real estate portfolios. As a result, total investment returns were good although investment income was down for the year reflecting lower interest rates.

"Net income was \$928 million for the year and book value per share at December 31, 2010 was 14.5% higher than prior year end," continued Wilson. "In November we commenced a \$1 billion share repurchase program and acquired 5.2 million of our outstanding shares for \$160 million by the end of the year. Total shareholder return for 2010 was 8.8%. We have the operating expertise, business platform and financial strength to continue to improve shareholder value in 2011."

### Consolidated Financial Results

Net income for the 2010 year was \$928 million, or \$1.71 per diluted share, compared to \$854 million in 2009. The increase was due to improved investment results and higher operating income from Allstate Financial, partially offset by lower Property-Liability operating income. Total operating income was \$1.5 billion, or \$2.84 per diluted share, in 2010 compared to \$1.9 billion, or \$3.48 per diluted share, in 2009.

Allstate's fourth quarter 2010 net income was \$296 million, or \$0.55 per diluted share, compared to \$518 million, or \$0.96 per diluted share, in the fourth quarter of 2009. Total operating income was \$271 million, or \$0.50 per diluted share, in the fourth quarter of 2010 compared to \$592 million, or \$1.09 per diluted share, in the same period of 2009.

### Property-Liability 2010 Underlying Combined Ratio Within Full Year Outlook

Allstate's Property-Liability business produced an underlying combined ratio of 89.6 for 2010, within the company's full-year outlook range of 88 to 90 announced at the beginning of 2010. The recorded combined ratio for the year was 98.1, 1.9 points higher than 2009. Management's priority is to maintain the profitability of the auto business and improve homeowners profitability, which results in an outlook for the 2011 underlying combined ratio of 88 to 91.

The Property-Liability underlying combined ratio was 92.0 in the fourth quarter of 2010 compared to 88.1 in the same period of 2009, primarily due to increased claim frequencies and a higher expense ratio. The recorded combined ratio was 100.8 for the fourth quarter of 2010, compared to 93.2 for the fourth quarter of 2009.

Catastrophe losses remained high, reinforcing the importance of Allstate's strategy to improve the profitability of the homeowners business. Catastrophe losses were \$537 million during the fourth quarter of 2010, reflecting 20 events, including an Arizona hailstorm with estimated losses of \$355 million. This compares to catastrophe losses of \$328 million for the fourth quarter of 2009. Catastrophe losses added 8.3 points to the combined ratio during the fourth quarter of 2010.

Allstate brand standard auto premiums written declined 0.4% for the fourth quarter of 2010 compared to the prior year fourth quarter. This decline was driven by a 1.5% decline in policies in force, reflecting a 0.4 point decline in retention to 88.4%, partly offset by a 7.8% increase in new issued applications. Profitability actions in several large states were the primary cause of the decline in retention. Average premium was consistent with the fourth quarter of

2009. The Allstate brand standard auto combined ratio was 99.7, an increase of 6.0 points from the fourth quarter of 2009, due to increasing claim frequencies and, to a lesser extent, higher expenses which were primarily related to the successful Mayhem advertising campaign.

Allstate brand homeowners premiums written for the fourth quarter of 2010 increased 2.2% compared to the same period a year ago, as a 7.1% increase in average premium was partly offset by a 4.1% decline in policies in force. Rate increases averaging 7.4% in 10 states were approved during the fourth quarter, as Allstate took actions to improve homeowners returns. The Allstate brand homeowners combined ratio was 102.0 in the fourth quarter of 2010 compared to 89.0 in the fourth quarter a year ago, primarily due to higher catastrophe losses and lower favorable prior year reserve reestimates. Favorable prior year reserve reestimates not related to catastrophe losses were \$7 million in the fourth quarter of 2010 compared to \$37 million in the prior year quarter.

#### **Allstate Financial Makes Progress on Strategy, Improves Results in 2010**

Allstate Financial made significant progress during 2010 on its goals to produce higher returns, reduce concentrations in products with returns dependent on investment spread and serve its customers by focusing on Allstate agencies and Allstate Benefits (formerly, the Allstate Workplace Division). In keeping with these goals, this week Allstate announced its intention to wind down the Allstate Bank.

Consistent with this strategy, premiums and contract charges on mortality and morbidity (underwritten) products increased 9.0% when compared to the fourth quarter of 2009, while premiums and deposits\* on

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annuities declined by 47.7% compared to the prior year quarter.

Allstate Financial operating income was \$104 million in the fourth quarter of 2010 compared to \$95 million in the prior year fourth quarter. The increase was due to a higher benefit spread and lower amortization of deferred acquisition costs (DAC), partly offset by higher operating costs and expenses. The benefit spread increased 27.0% from the 2009 fourth quarter due to growth in Allstate Benefits and non-recurring benefit costs recorded in the 2009 quarter. DAC amortization declined primarily due to lower gross profits on fixed annuities. Operating costs and expenses rose due primarily to litigation costs in 2010 and an increase in certain acquisition-related expenses related to growth at Allstate Benefits. For the year, Allstate Financial generated operating income of \$476 million, an increase of \$136 million from 2009.

Net income of \$76 million in the fourth quarter of 2010, versus a net loss of \$137 million in the 2009 quarter, reflected lower after-tax net realized capital losses.

#### **Allstate's Investment Portfolio Ends 2010 in a Strong Position**

Allstate continues to proactively manage its investment portfolio with the goal of reducing risk and optimizing returns. During 2010, the declining yield environment contributed to strong investment returns, but also decreased net investment income. Net investment income of \$4.1 billion for 2010 was a decrease from 2009 of 7.7%.

As part of the risk reduction strategy, Allstate reduced its municipal fixed income securities and commercial real estate by \$5.5 billion and \$2.3 billion of amortized cost, respectively, during 2010. During the fourth quarter, municipal fixed income securities declined by \$165 million and commercial real estate declined by \$248 million as a result of sales, collections and purchases of new positions.

Allstate's consolidated investment portfolio was \$100.5 billion at December 31, 2010, \$650 million higher than the end of 2009, as strong investment returns more than offset impacts from risk reduction actions and reductions in Allstate Financial's contractholder funds. The portfolio declined \$1.7 billion during the fourth quarter of 2010, as rising interest rates lowered the fixed income portfolio valuations, yet were partly offset by increased equity valuations. The net unrealized capital gain totaled \$1.4 billion, pre-tax, at December 31, 2010 compared to a \$2.7 billion pre-tax gain at September 30, 2010. For the year, this was an improvement of \$3.7 billion from a net unrealized capital loss of \$2.3 billion, pre-tax, at the end of 2009.

Net investment income was \$998 million for the fourth quarter of 2010. This was a 0.7% decline from the third quarter of 2010 and a 7.2% decline from the fourth quarter of 2009, due to reinvestment at lower interest rates, risk reduction actions and lower contractholder funds.

Net realized capital gains for the fourth quarter of 2010 were \$116 million, pre-tax, a reversal from the net realized capital loss of \$33 million, pre-tax, in the prior year fourth quarter. The improvement was the result of lower other-than-temporary impairment losses and higher derivative gains, partly offset by lower gains on sales. Other-than-temporary impairment losses of \$273 million for the fourth quarter of 2010 were comprised of impairment write-downs of \$198 million and write-downs related to the company's intent to sell certain securities in future periods of \$75 million, both primarily related to real estate and municipal bond exposures.

Derivative net gains of \$179 million in the fourth quarter of 2010 were primarily driven by Allstate's risk management actions and exposures embedded in fixed income securities. Rising interest rates and equity markets during the quarter resulted in derivative gains of \$129 million from the interest rate hedging programs and \$55 million from equity exposures embedded in fixed income securities.

#### **Book Value per Share Increased 14.5% During 2010**

"The combination of an improved net unrealized position and net income increased book value per share by 14.5% during 2010," said Don Civgin, senior vice president and chief financial officer. "During the fourth quarter, we repurchased \$160 million of our stock as part of the \$1 billion share repurchase program."

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Book value per share totaled \$35.32 at December 31, 2010 compared to \$35.48 at September 30, 2010 and \$30.84 at December 31, 2009. Fourth quarter 2010 book value per share declined from the third quarter of 2010, as lower shareholders' equity was partly offset by the impact of the share repurchase program.

Statutory surplus at December 31, 2010 was an estimated \$15.3 billion for Allstate Insurance Company, including \$3.3 billion at Allstate Life Insurance Company. This compares to Allstate Insurance Company statutory surplus of \$15.2 billion at September 30, 2010 and \$15.0 billion at December 31, 2009. Deployable assets at the holding company level increased to \$3.8 billion at December 31, 2010, and reflected \$700 million of dividends from Allstate Insurance Company during the fourth quarter and \$1.3 billion during 2010.

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Visit [www.allstateinvestors.com](http://www.allstateinvestors.com) to view additional information about Allstate's fourth quarter results, including a webcast of its quarterly conference call and the presentation discussed on the call. The conference call will be held at 9 a.m. ET on Thursday, February 10, 2011.

The Allstate Corporation (NYSE: ALL) is the nation's largest publicly held personal lines insurer. Widely known through the "You're In Good Hands With Allstate" slogan, Allstate is reinventing protection and retirement to help nearly 16 million households insure what they have today and better prepare for

**THE ALLSTATE CORPORATION AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF OPERATIONS**

(\$ in millions, except per share data)

	Three months ended December 31,		Twelve months ended December 31,	
	2010	2009	2010	2009
	(unaudited)		(unaudited)	
<b>Revenues</b>				
Property-liability insurance premiums	\$ 6,442	\$ 6,517	\$ 25,957	\$ 26,194
Life and annuity premiums and contract charges	531	498	2,168	1,958
Net investment income	998	1,076	4,102	4,444
Realized capital gains and losses:				
Total other-than-temporary impairment losses	(300)	(641)	(937)	(2,376)
Portion of loss recognized in other comprehensive income	27	156	(64)	457
Net other-than-temporary impairment losses recognized in earnings	(273)	(485)	(1,001)	(1,919)
Sales and other realized capital gains and losses	389	452	174	1,336
Total realized capital gains and losses	116	(33)	(827)	(583)
	8,087	8,058	31,400	32,013
<b>Costs and expenses</b>				
Property-liability insurance claims and claims expense	4,842	4,451	18,951	18,746
Life and annuity contract benefits	443	441	1,815	1,617
Interest credited to contractholder funds	449	490	1,807	2,126
Amortization of deferred policy acquisition costs	1,065	1,105	4,034	4,754
Operating costs and expenses	835	760	3,281	3,007
Restructuring and related charges	(3)	18	30	130
Interest expense	92	101	367	392
	7,723	7,366	30,285	30,772
(Loss) gain on disposition of operations	(1)	1	11	7
<b>Income from operations before income tax expense</b>	363	693	1,126	1,248
Income tax expense	67	175	198	394
<b>Net income</b>	\$ 296	\$ 518	\$ 928	\$ 854
<b>Earnings per share:</b>				
<b>Net income per share - Basic</b>	\$ 0.55	\$ 0.96	\$ 1.72	\$ 1.58
<b>Weighted average shares - Basic</b>	539.5	539.9	540.3	539.6
<b>Net income per share - Diluted</b>	\$ 0.55	\$ 0.96	\$ 1.71	\$ 1.58
<b>Weighted average shares - Diluted</b>	542.0	542.1	542.5	540.9
<b>Cash dividends declared per share</b>	\$ 0.20	\$ 0.20	\$ 0.80	\$ 0.80

**THE ALLSTATE CORPORATION  
SEGMENT RESULTS**

(\$ in millions, except ratios)

	Three months ended December 31,		Twelve months ended December 31,	
	2010	2009	2010	2009
<b>Property-Liability</b>				
Premiums written	\$ 6,242	\$ 6,277	\$ 25,907	\$ 25,971
Premiums earned	\$ 6,442	\$ 6,517	\$ 25,957	\$ 26,194
Claims and claims expense	(4,842)	(4,451)	(18,951)	(18,746)
Amortization of deferred policy acquisition costs	(924)	(957)	(3,678)	(3,789)
Operating costs and expenses	(726)	(648)	(2,800)	(2,559)
Restructuring and related charges	1	(17)	(33)	(105)
Underwriting (loss) income	(49)	444	495	995
Net investment income	291	324	1,189	1,328
Periodic settlements and accruals on non-hedge derivative instruments	(3)	(2)	(7)	(10)
Income tax expense on operations	(33)	(212)	(423)	(555)
Operating income	206	554	1,254	1,758
Realized capital gains and losses, after-tax	54	151	(207)	(222)
(Loss) gain on disposition of operations, after-tax	(1)	--	3	--
Reclassification of periodic settlements and accruals on non-hedge derivative instruments, after-tax	1	2	4	7
Net income	\$ 260	\$ 707	\$ 1,054	\$ 1,543
Catastrophe losses	\$ 537	\$ 328	\$ 2,207	\$ 2,069
<b>Operating ratios:</b>				
Claims and claims expense ratio	75.2	68.3	73.0	71.6
Expense ratio	25.6	24.9	25.1	24.6
Combined ratio	100.8	93.2	98.1	96.2
Effect of catastrophe losses on combined ratio	8.3	5.0	8.5	7.9
Effect of prior year reserve reestimates on combined ratio	0.1	(0.4)	(0.6)	(0.4)
Effect of catastrophe losses included in prior year reserve reestimates on combined ratio	(0.4)	(0.5)	(0.6)	(0.6)
Effect of Discontinued Lines and Coverages on combined ratio	0.1	0.1	0.1	0.1

Allstate Financial				
Investments	\$ 61,582	\$ 62,216	\$ 61,582	\$ 62,216
Premiums and deposits	\$ 962	\$ 1,156	\$ 4,096	\$ 5,121
Premiums and contract charges	\$ 531	\$ 498	\$ 2,168	\$ 1,958
Net investment income	692	737	2,853	3,064
Periodic settlements and accruals on non-hedge derivative instruments	13	14	51	14
Contract benefits	(443)	(441)	(1,815)	(1,617)
Interest credited to contractholder funds	(439)	(479)	(1,798)	(2,038)
Amortization of deferred policy acquisition costs	(86)	(90)	(286)	(437)
Operating costs and expenses	(115)	(105)	(469)	(430)
Restructuring and related charges	2	(1)	3	(25)
Income tax expense on operations	(51)	(38)	(231)	(149)
Operating income	104	95	476	340
Realized capital gains and losses, after-tax	23	(178)	(337)	(417)
DAC and DSI amortization relating to realized capital gains and losses, after-tax	(43)	(45)	(34)	(177)
DAC and DSI unlocking relating to realized capital gains and losses, after-tax	--	--	(18)	(224)
Reclassification of periodic settlements and accruals on non-hedge derivative instruments, after-tax	(8)	(9)	(33)	(9)
Gain on disposition of operations, after-tax	--	--	4	4
Net income (loss)	\$ 76	\$ (137)	\$ 58	\$ (483)
<b>Corporate and Other</b>				
Net investment income	\$ 15	\$ 15	\$ 60	\$ 52
Operating costs and expenses	(86)	(108)	(379)	(410)
Income tax benefit on operations	32	36	128	141
Operating loss	(39)	(57)	(191)	(217)
Realized capital gains and losses, after-tax	(1)	5	7	11
Net loss	\$ (40)	\$ (52)	\$ (184)	\$ (206)
<b>Consolidated net income</b>	\$ 296	\$ 518	\$ 928	\$ 854

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**THE ALLSTATE CORPORATION AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**

(\$ in millions, except par value data)

	December 31, 2010	December 31, 2009
	(unaudited)	
<b>Assets</b>		
Investments:		
Fixed income securities, at fair value (amortized cost \$78,786 and \$81,243)	\$ 79,612	\$ 78,766
Equity securities, at fair value (cost \$4,228 and \$4,845)	4,811	5,024
Mortgage loans	6,679	7,935
Limited partnership interests	3,816	2,744
Short-term, at fair value (amortized cost \$3,279 and \$3,056)	3,279	3,056
Other	2,286	2,308
Total investments	100,483	99,833
Cash	562	612
Premium installment receivables, net	4,839	4,839
Deferred policy acquisition costs	4,769	5,470
Reinsurance recoverables, net	6,552	6,355
Accrued investment income	809	864
Deferred income taxes	784	1,870
Property and equipment, net	921	990
Goodwill	874	875
Other assets	1,605	1,872
Separate Accounts	8,676	9,072
<b>Total assets</b>	\$ 130,874	\$ 132,652
<b>Liabilities</b>		
Reserve for property-liability insurance claims and claims expense	\$ 19,468	\$ 19,167
Reserve for life-contingent contract benefits	13,482	12,910
Contractholder funds	48,195	52,582
Unearned premiums	9,800	9,822
Claim payments outstanding	737	742
Other liabilities and accrued expenses	5,564	5,726
Long-term debt	5,908	5,910
Separate Accounts	8,676	9,072
<b>Total liabilities</b>	111,830	115,931
<b>Equity</b>		
Preferred stock, \$1 par value, 25 million shares authorized, none issued	--	--
Common stock, \$.01 par value, 2.0 billion shares authorized and 900 million issued, 533 million and 537 million shares outstanding	9	9
Additional capital paid-in	3,176	3,172
Retained income	31,969	31,492
Deferred ESOP expense	(44)	(47)
Treasury stock, at cost (367 million and 363 million shares)	(15,910)	(15,828)
Accumulated other comprehensive income:		
Unrealized net capital gains and losses:		
Unrealized net capital losses on fixed income securities with OTTI	(190)	(441)
Other unrealized net capital gains and losses	1,089	(1,072)
Unrealized adjustment to DAC, DSI and insurance reserves	36	643
Total unrealized net capital gains and losses	935	(870)
Unrealized foreign currency translation adjustments	69	46
Unrecognized pension and other postretirement benefit cost	(1,188)	(1,282)
Total accumulated other comprehensive loss	(184)	(2,106)
<b>Total shareholders' equity</b>	19,016	16,692
Noncontrolling interest	28	29
<b>Total equity</b>	19,044	16,721
<b>Total liabilities and equity</b>	\$ 130,874	\$ 132,652

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**THE ALLSTATE CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**

(\$ in millions)

	Twelve months ended December 31,	
	2010	2009
<b>Cash flows from operating activities</b>	(unaudited)	
Net income	\$ 928	\$ 854
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation, amortization and other non-cash items	94	(91)
Realized capital gains and losses	827	583
Gain on disposition of operations	(11)	(7)
Interest credited to contractholder funds	1,807	2,126
Changes in:		
Policy benefits and other insurance reserves	238	(577)
Unearned premiums	(40)	(247)
Deferred policy acquisition costs	(94)	514
Premium installment receivables, net	10	26
Reinsurance recoverables, net	(265)	(85)
Income taxes	200	1,660
Other operating assets and liabilities	(5)	(455)
Net cash provided by operating activities	<u>3,689</u>	<u>4,301</u>
<b>Cash flows from investing activities</b>		
Proceeds from sales		
Fixed income securities	22,881	21,359
Equity securities	4,349	6,894
Limited partnership interests	505	369
Mortgage loans	124	340
Other investments	121	520
Investment collections		
Fixed income securities	5,147	5,556
Mortgage loans	1,076	1,764
Other investments	137	117
Investment purchases		
Fixed income securities	(25,745)	(29,573)
Equity securities	(3,564)	(8,496)
Limited partnership interests	(1,342)	(784)
Mortgage loans	(120)	(26)
Other investments	(181)	(64)
Change in short-term investments, net	(382)	5,981
Change in other investments, net	(519)	(340)
Disposition of operations	7	12
Purchases of property and equipment, net	(162)	(189)
Net cash provided by investing activities	<u>2,332</u>	<u>3,440</u>
<b>Cash flows from financing activities</b>		
Proceeds from issuance of long-term debt	--	1,003
Repayment of long-term debt	(2)	(752)
Contractholder fund deposits	2,980	4,150
Contractholder fund withdrawals	(8,470)	(11,406)
Dividends paid	(430)	(542)
Treasury stock purchases	(152)	(4)
Shares reissued under equity incentive plans, net	28	3
Excess tax benefits on share-based payment arrangements	(7)	(5)
Other	(18)	9
Net cash used in financing activities	<u>(6,071)</u>	<u>(7,544)</u>
<b>Net (decrease) increase in cash</b>	<u>(50)</u>	<u>197</u>
<b>Cash at beginning of period</b>	<u>612</u>	<u>415</u>
<b>Cash at end of period</b>	<u>\$ 562</u>	<u>\$ 612</u>

**Definitions of Non-GAAP and Operating Measures**

We believe that investors' understanding of Allstate's performance is enhanced by our disclosure of the following non-GAAP and operating financial measures. Our methods for calculating these measures may differ from those used by other companies and therefore comparability may be limited.

**Operating income (loss)** is net income (loss), excluding:

- realized capital gains and losses, after-tax, except for periodic settlements and accruals on non-hedge derivative instruments, which are reported with realized capital gains and losses but included in operating income (loss),
- amortization of DAC and DSI, to the extent they resulted from the recognition of certain realized capital gains and losses,
- gain (loss) on disposition of operations, after-tax, and
- adjustments for other significant non-recurring, infrequent or unusual items, when (a) the nature of the charge or gain is such that it is reasonably unlikely to recur within two years, or (b) there has been no similar charge or gain within the prior two years.

Net income (loss) is the GAAP measure that is most directly comparable to operating income (loss).

We use operating income (loss) as an important measure to evaluate our results of operations. We believe that the measure provides investors with a valuable measure of the company's ongoing performance because it reveals trends in our insurance and financial services business that may be obscured by the net effect of realized capital gains and losses, gain (loss) on disposition of operations and adjustments for other significant non-recurring, infrequent or unusual items. Realized capital gains and losses and gain (loss) on disposition of operations may vary significantly between periods and are generally driven by business decisions and external economic developments such as capital market conditions, the timing of which is unrelated to the insurance underwriting process. Consistent with our intent to protect results or earn additional income, operating income (loss) includes periodic settlements and accruals on certain derivative instruments that are reported in realized capital gains and losses because they do not qualify for hedge accounting or are not designated as hedges for accounting purposes. These instruments are used for economic hedges and to replicate fixed income securities, and by including them in operating income (loss), we are appropriately reflecting their trends in our performance and in a manner consistent with the economically hedged investments, product attributes (e.g., net investment income and interest credited to contractholder funds) or replicated investments. Non-recurring items are excluded because, by their nature, they are not indicative of our business or economic trends. Accordingly, operating income (loss) excludes the effect of items that tend to be highly variable from period to period and highlights the results from ongoing operations and the underlying profitability of our business. A byproduct of excluding these items to determine operating income is the transparency and understanding of their significance to net income variability and profitability while recognizing these or similar items may recur in subsequent periods. Operating income (loss) is used by management along with the other components of net income (loss) to assess our performance. We use adjusted measures of operating income (loss) and operating income (loss) per diluted share in incentive compensation. Therefore, we believe it is useful for investors to evaluate net income (loss), operating income (loss) and their components separately and in the aggregate when reviewing and evaluating our performance. We note that investors, financial analysts, financial and business media organizations and rating agencies utilize operating income results in their evaluation of our and our industry's financial performance and in their investment decisions, recommendations and communications as it represents a reliable, representative and consistent measurement of the industry and the company and management's performance. We note that the price to earnings multiple commonly used by insurance investors as a forward-looking valuation technique uses operating income (loss) as the denominator. Operating income (loss) should not be considered as a substitute for net income (loss) and does not reflect the overall profitability of our business.

The following tables reconcile operating income and net income (loss) for the three months and twelve months ended December 31, 2010 and 2009.

	For the three months ended December 31,		Property-Liability		Allstate Financial		Consolidated		Per diluted share	
	2010	2009	2010	2009	2010	2009	2010	2009	2010	2009
<b>Operating income</b>	\$ 206	\$ 554	\$ 104	\$ 95	\$ 271	\$ 592	\$ 0.50	\$ 1.09		

Realized capital gains and losses	82	235	36	(275)	116	(33)		
Income tax (expense) benefit	(28)	(84)	(13)	97	(40)	11		
Realized capital gains and losses, after-tax DAC and DSI amortization relating to realized capital gains and losses, after-tax	54	151	23	(178)	76	(22)	0.14	(0.04)
Reclassification of periodic settlements and accruals on non-hedge derivative instruments, after-tax	--	--	(43)	(45)	(43)	(45)	(0.08)	(0.08)
Loss on disposition of operations, after-tax	1	2	(8)	(9)	(7)	(7)	(0.01)	(0.01)
	(1)	--	--	--	(1)	--	--	--
<b>Net income (loss)</b>	<b>\$ 260</b>	<b>\$ 707</b>	<b>\$ 76</b>	<b>\$ (137)</b>	<b>\$ 296</b>	<b>\$ 518</b>	<b>\$ 0.55</b>	<b>\$ 0.96</b>

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For the twelve months ended December 31,	Property-Liability		Allstate Financial		Consolidated		Per diluted share	
	2010	2009	2010	2009	2010	2009	2010	2009
	(\$ in millions, except per share data)							
<b>Operating income</b>	\$ 1,254	\$ 1,758	\$ 476	\$ 340	\$ 1,539	\$ 1,881	\$ 2.84	\$ 3.48
Realized capital gains and losses	(321)	(168)	(517)	(431)	(827)	(583)		
Income tax benefit (expense)	114	(54)	180	14	290	(45)		
Realized capital gains and losses, after-tax DAC and DSI amortization relating to realized capital gains and losses, after-tax	(207)	(222)	(337)	(417)	(537)	(628)	(0.99)	(1.16)
DAC and DSI unlocking relating to realized capital gains and losses, after-tax	--	--	(34)	(177)	(34)	(177)	(0.06)	(0.33)
Reclassification of periodic settlements and accruals on non-hedge derivative instruments, after-tax	--	--	(18)	(224)	(18)	(224)	(0.03)	(0.42)
Gain on disposition of operations, after-tax	4	7	(33)	(9)	(29)	(2)	(0.06)	--
	3	--	4	4	7	4	0.01	0.01
<b>Net income (loss)</b>	<b>\$ 1,054</b>	<b>\$ 1,543</b>	<b>\$ 58</b>	<b>\$ (483)</b>	<b>\$ 928</b>	<b>\$ 854</b>	<b>\$ 1.71</b>	<b>\$ 1.58</b>

**Underwriting income (loss)** is calculated as premiums earned, less claims and claims expense ("losses"), amortization of DAC, operating costs and expenses and restructuring and related charges as determined using GAAP. Management uses this measure in its evaluation of the results of operations to analyze the profitability of our Property-Liability insurance operations separately from investment results. It is also an integral component of incentive compensation. It is useful for investors to evaluate the components of income separately and in the aggregate when reviewing performance. Net income (loss) is the most directly comparable GAAP measure. Underwriting income (loss) should not be considered as a substitute for net income (loss) and does not reflect the overall profitability of our business. A reconciliation of Property-Liability underwriting income (loss) to net income (loss) is provided in the "Segment Results" page.

**Combined ratio excluding the effect of catastrophes and prior year reserve reestimates ("underlying combined ratio")** is a non-GAAP ratio, which is computed as the difference between three GAAP operating ratios: the combined ratio, the effect of catastrophes on the combined ratio and the effect of prior year non-catastrophe reserve reestimates on the combined ratio. The most directly comparable GAAP measure is the combined ratio. We believe that this ratio is useful to investors and it is used by management to reveal the trends in our Property-Liability business that may be obscured by catastrophe losses and prior year reserve reestimates. These catastrophe losses cause our loss trends to vary significantly between periods as a result of their incidence of occurrence and magnitude, and can have a significant impact on the combined ratio. Prior year reserve reestimates are caused by unexpected loss development on historical reserves. We believe it is useful for investors to evaluate these components separately and in the aggregate when reviewing our underwriting performance. We also provide it to facilitate a comparison to our outlook on the combined ratio excluding the effect of catastrophe losses and prior year reserve reestimates. The combined ratio excluding the effect of catastrophes and prior year reserve reestimates should not be considered a substitute for the combined ratio and does not reflect the overall underwriting profitability of our business. A reconciliation of the combined ratio excluding the effect of catastrophes and prior year reserve reestimates to the combined ratio is provided in the following table.

	Three months ended December 31,		Twelve months ended December 31,	
	2010	2009	2010	2009
<b>Combined ratio excluding the effect of catastrophes and prior year reserve reestimates ("underlying combined ratio")</b>	92.0	88.1	89.6	88.1
Effect of catastrophe losses	8.3	5.0	8.5	7.9
Effect of prior year non-catastrophe reserve reestimates	0.5	0.1	--	0.2
<b>Combined ratio</b>	<b>100.8</b>	<b>93.2</b>	<b>98.1</b>	<b>96.2</b>
Effect of prior year catastrophe reserve reestimates	(0.4)	(0.5)	(0.6)	(0.6)

In this news release, we provide our outlook range on the 2011 combined ratio excluding the effect of catastrophe losses and prior year reserve reestimates. A reconciliation of this measure to the combined ratio is not possible on a forward-looking basis because it is not possible to provide a reliable forecast of catastrophes. Future prior year reserve reestimates are expected to be zero because reserves are determined based on our best estimate of ultimate loss reserves as of the reporting date.

**Book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities**, is a ratio that uses a non-GAAP measure. It is calculated by dividing shareholders' equity after excluding the impact of unrealized net capital gains and losses on fixed income securities and related DAC, DSI and life insurance reserves by total shares outstanding plus dilutive potential shares outstanding. Book value per share is the most directly comparable GAAP measure.

We use the trend in book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities, in conjunction with book value per share to identify and analyze the change in net worth attributable to management efforts between periods. We believe the non-GAAP ratio is useful to investors because it eliminates the effect of items that can fluctuate significantly from period to period and are generally driven by economic developments, primarily capital market conditions, the magnitude and timing of which are generally not influenced by management, and we believe it enhances understanding and comparability of performance by highlighting underlying business activity and profitability drivers. We note that book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities, is a measure commonly used by insurance investors as a valuation technique. Book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities, should not be

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considered as a substitute for book value per share, and does not reflect the recorded net worth of our business. The following table shows the reconciliation.

(\$ in millions, except per share data)	As of December 31,	
	2010	2009
<b>Book value per share</b>		
Numerator:		
Shareholders' equity	\$ 19,016	\$ 16,692
Denominator:		
Shares outstanding and dilutive potential shares outstanding	538.4	541.3
<b>Book value per share</b>	<b>\$ 35.32</b>	<b>\$ 30.84</b>
<b>Book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities</b>		
Numerator:		
Shareholders' equity	\$ 19,016	\$ 16,692
Unrealized net capital gains and losses on fixed income securities	573	(967)
Adjusted shareholders' equity	\$ 18,443	\$ 17,659
Denominator:		
Shares outstanding and dilutive potential shares outstanding	538.4	541.3
<b>Book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities</b>	<b>\$ 34.26</b>	<b>\$ 32.62</b>

**Premiums written** is the amount of premiums charged for policies issued during a fiscal period. Premiums earned is a GAAP measure. Premiums are considered earned and are included in financial results on a pro-rata basis over the policy period. The portion of premiums written applicable to the unexpired terms of the policies is recorded as unearned premiums on our Consolidated Statements of Financial Position. A reconciliation of premiums written to premiums earned is presented in the following table.



(\$ in millions)	Three months ended		Twelve months ended	
	December 31,		December 31,	
	2010	2009	2010	2009
Premiums written	\$ 6,242	\$ 6,277	\$ 25,907	\$ 25,971
Decrease in Property-Liability unearned premiums	203	248	19	200
Other	(3)	(8)	31	23
Premiums earned	\$ 6,442	\$ 6,517	\$ 25,957	\$ 26,194

**Premiums and deposits** is an operating measure that we use to analyze production trends for Allstate Financial sales. It includes premiums on insurance policies and annuities and all deposits and other funds received from customers on deposit-type products including the net new deposits of Allstate Bank, which we account for under GAAP as increases to liabilities rather than as revenue. The following table illustrates where premiums and deposits are reflected in the consolidated financial statements.

(\$ in millions)	Three months ended		Twelve months ended	
	December 31,		December 31,	
	2010	2009	2010	2009
Total premiums and deposits	\$ 962	\$ 1,156	\$ 4,096	\$ 5,121
Deposits to contractholder funds	(683)	(898)	(2,980)	(4,150)
Deposits to separate accounts	(25)	(27)	(101)	(110)
Change in unearned premiums and other adjustments	19	12	123	108
Life and annuity premiums <sup>(1)</sup>	\$ 273	\$ 243	\$ 1,138	\$ 969

<sup>(1)</sup> Life and annuity contract charges in the amount of \$258 million and \$255 million for the three months ended December 31, 2010 and 2009, respectively, and \$1.03 billion and \$989 million for the twelve months ended December 31, 2010 and 2009, respectively, which are also revenues recognized for GAAP, have been excluded from the table above, but are a component of the Consolidated Statements of Operations line item life and annuity premiums and contract charges.

#### Forward-Looking Statements and Risk Factors

This news release contains forward-looking statements about our outlook for the combined ratio excluding the effect of catastrophes and prior year reserve reestimates for 2011. These statements are subject to the Private Securities Litigation Reform Act of 1995 and are based on management's estimates, assumptions and projections. Actual results may differ materially from those projected based on the risk factors described below.

- Premiums written and premiums earned, the denominator of the underlying combined ratio, may be materially less than projected. Policyholder attrition may be greater than anticipated resulting in a lower amount of insurance in force.
- Unanticipated increases in the severity or frequency of standard auto insurance claims may adversely affect our underwriting results. Changes in the severity or frequency of claims may affect the profitability of our Allstate Protection segment. Changes in bodily injury claim severity are driven primarily by inflation in the medical sector of the economy and litigation. Changes in auto physical damage claim severity are driven primarily by inflation in auto repair costs, auto parts prices and used car prices. The short-term level of claim frequency we experience may vary from period to period and may not be sustainable over the longer term. A decline in gas prices, increase in miles driven, and higher unemployment are examples of factors leading to a short-term frequency change. A significant long-term increase in claim frequency could have an adverse effect on our underwriting results.

We undertake no obligation to publicly correct or update any forward-looking statements. This news release contains unaudited financial information.

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# THE ALLSTATE CORPORATION

## Investor Supplement

### Fourth Quarter 2010

The consolidated financial statements and financial exhibits included herein are unaudited. These consolidated financial statements and exhibits should be read in conjunction with the consolidated financial statements and notes thereto included in the most recent Annual Report on Form 10-K and Quarterly Reports on Form 10-Q. The results of operations for interim periods should not be considered indicative of results to be expected for the full year.

Measures used in these financial statements and exhibits that are not based on generally accepted accounting principles ("non-GAAP") and operating measures are denoted with an asterisk (\*) the first time they appear. These measures are defined on the page "Definitions of Non-GAAP and Operating Measures" and non-GAAP measures are reconciled to the most directly comparable GAAP measure herein.



#### THE ALLSTATE CORPORATION

#### Investor Supplement - Fourth Quarter 2010

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**THE ALLSTATE CORPORATION**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**  
(\$ in millions, except per share data)

	Three months ended				Twelve months ended					
	Dec. 31, 2010	Sept. 30, 2010	June 30, 2010	March 31, 2010	Dec. 31, 2009	Sept. 30, 2009	June 30, 2009	March 31, 2009 <sup>(1)</sup>	Dec. 31, 2010	Dec. 31, 2009
<b>Revenues</b>										
Property-liability insurance premiums	\$ 6,442	\$ 6,499	\$ 6,513	\$ 6,503	\$ 6,517	\$ 6,535	\$ 6,560	\$ 6,582	\$ 25,957	\$ 26,194
Life and annuity premiums and contract charges	531	548	545	544	498	482	494	484	2,168	1,958
Net investment income	998	1,005	1,049	1,050	1,076	1,084	1,108	1,176	4,102	4,444
Realized capital gains and losses:										
Total other-than-temporary impairment losses	(300)	(99)	(288)	(250)	(641)	(539)	(471)	(725)	(937)	(2,376)
Portion of loss recognized in other comprehensive income	27	(68)	(18)	(5)	156	147	154	-	(64)	457
Net other-than-temporary impairment losses recognized in earnings	(273)	(167)	(306)	(255)	(485)	(392)	(317)	(725)	(1,001)	(1,919)
Sales and other realized capital gains and losses	389	23	(145)	(93)	452	(127)	645	366	174	1,336
Total realized capital gains and losses	116	(144)	(451)	(348)	(33)	(519)	328	(359)	(827)	(583)
Total revenues	<u>8,087</u>	<u>7,908</u>	<u>7,656</u>	<u>7,749</u>	<u>8,058</u>	<u>7,582</u>	<u>8,490</u>	<u>7,883</u>	<u>31,400</u>	<u>32,013</u>
<b>Costs and expenses</b>										
Property-liability insurance claims and claims expense	4,842	4,603	4,714	4,792	4,451	4,573	5,002	4,720	18,951	18,746
Life and annuity contract benefits	443	445	485	442	441	382	407	387	1,815	1,617
Interest credited to contractholder funds	449	445	450	463	490	496	561	579	1,807	2,126
Amortization of deferred policy acquisition costs	1,065	1,006	949	1,014	1,105	1,023	1,229	1,397	4,034	4,754
Operating costs and expenses	835	828	789	829	760	744	702	801	3,281	3,007
Restructuring and related charges	(3)	9	13	11	18	35	32	45	30	130
Interest expense	92	91	92	92	101	106	97	88	367	392
Total costs and expenses	<u>7,723</u>	<u>7,427</u>	<u>7,492</u>	<u>7,643</u>	<u>7,366</u>	<u>7,359</u>	<u>8,030</u>	<u>8,017</u>	<u>30,285</u>	<u>30,772</u>
(Loss) gain on disposition of operations	(1)	9	2	1	1	2	1	3	11	7
<b>Income (loss) from operations before income tax expense (benefit)</b>	<u>363</u>	<u>490</u>	<u>166</u>	<u>107</u>	<u>693</u>	<u>225</u>	<u>461</u>	<u>(131)</u>	<u>1,126</u>	<u>1,248</u>
<b>Income tax expense (benefit)</b>	<u>67</u>	<u>123</u>	<u>21</u>	<u>(13)</u>	<u>175</u>	<u>4</u>	<u>72</u>	<u>143</u>	<u>198</u>	<u>394</u>
<b>Net income (loss)</b>	<u>\$ 296</u>	<u>\$ 367</u>	<u>\$ 145</u>	<u>\$ 120</u>	<u>\$ 518</u>	<u>\$ 221</u>	<u>\$ 389</u>	<u>\$ (274)</u>	<u>\$ 928</u>	<u>\$ 854</u>
<b>Earnings per share:</b> <sup>(2)(3)</sup>										
<b>Net income (loss) per share - Basic</b>	<u>\$ 0.55</u>	<u>\$ 0.68</u>	<u>\$ 0.27</u>	<u>\$ 0.22</u>	<u>\$ 0.96</u>	<u>\$ 0.41</u>	<u>\$ 0.72</u>	<u>\$ (0.51)</u>	<u>\$ 1.72</u>	<u>\$ 1.58</u>
<b>Weighted average shares - Basic</b>	<u>539.5</u>	<u>540.9</u>	<u>540.7</u>	<u>540.5</u>	<u>539.9</u>	<u>539.9</u>	<u>539.8</u>	<u>538.9</u>	<u>540.3</u>	<u>539.6</u>
<b>Net income (loss) per share - Diluted</b>	<u>\$ 0.55</u>	<u>\$ 0.68</u>	<u>\$ 0.27</u>	<u>\$ 0.22</u>	<u>\$ 0.96</u>	<u>\$ 0.41</u>	<u>\$ 0.72</u>	<u>\$ (0.51)</u>	<u>\$ 1.71</u>	<u>\$ 1.58</u>
<b>Weighted average shares - Diluted</b>	<u>542.0</u>	<u>543.0</u>	<u>543.0</u>	<u>541.8</u>	<u>542.1</u>	<u>541.5</u>	<u>540.6</u>	<u>538.9</u>	<u>542.5</u>	<u>540.9</u>
<b>Cash dividends declared per share</b>	<u>\$ 0.20</u>	<u>\$ 0.20</u>	<u>\$ 0.20</u>	<u>\$ 0.20</u>	<u>\$ 0.20</u>	<u>\$ 0.20</u>	<u>\$ 0.20</u>	<u>\$ 0.20</u>	<u>\$ 0.80</u>	<u>\$ 0.80</u>

<sup>(1)</sup> Income tax expense for the three months ended March 31, 2009 includes expense of \$254 million attributable to an increase in the valuation allowance relating to the deferred tax asset on capital losses recorded in the first quarter of 2009. This valuation allowance was released in connection with the adoption of new OTTI accounting guidance on April 1, 2009; however, the release was recorded as an increase to retained income and therefore did not reverse the amount recorded in income tax expense.

<sup>(2)</sup> As a result of the net loss for the three months ended March 31, 2009, weighted average dilutive potential common shares outstanding resulting from stock options of 0.6 million were not included in the computation of diluted earnings per share since inclusion of these securities would have an anti-dilutive effect. Accordingly, the sum of our income (loss) per share amounts for the quarters of 2009 may not equal the year-to-date per share amount.

<sup>(3)</sup> In accordance with GAAP, the quarter and year-to-date per share amounts are calculated discretely. Therefore, the sum of each quarter may not equal the year-to-date amount.

**THE ALLSTATE CORPORATION**  
**CONTRIBUTION TO INCOME**  
(\$ in millions, except per share data)

	Three months ended				Twelve months ended					
	Dec. 31, 2010	Sept. 30, 2010	June 30, 2010	March 31, 2010	Dec. 31, 2009	Sept. 30, 2009	June 30, 2009	March 31, 2009	Dec. 31, 2010	Dec. 31, 2009
<b>Contribution to income</b>										
Operating income before the impact of restructuring and related charges	\$ 270	\$ 457	\$ 450	\$ 382	\$ 604	\$ 561	\$ 318	\$ 483	\$ 1,559	\$ 1,966
Restructuring and related charges, after-tax	1	(5)	(9)	(7)	(12)	(23)	(21)	(29)	(20)	(85)
Operating income *	271	452	441	375	592	538	297	454	1,539	1,881
Realized capital gains and losses, after-tax	76	(93)	(294)	(226)	(22)	(336)	218	(488)	(537)	(628)
DAC and DSI (amortization) accretion relating to realized capital gains and losses, after-tax	(43)	7	4	(2)	(45)	18	(131)	(19)	(34)	(177)
DAC and DSI unlocking relating to realized capital gains and losses, after-tax	-	-	-	(18)	-	-	-	(224)	(18)	(224)
Reclassification of periodic settlements and accruals on non-hedge derivative instruments, after-tax	(7)	(5)	(7)	(10)	(7)	-	4	1	(29)	(2)
(Loss) gain on disposition of operations, after-tax	(1)	6	1	1	-	1	1	2	7	4
Net income (loss)	<u>\$ 296</u>	<u>\$ 367</u>	<u>\$ 145</u>	<u>\$ 120</u>	<u>\$ 518</u>	<u>\$ 221</u>	<u>\$ 389</u>	<u>\$ (274)</u>	<u>\$ 928</u>	<u>\$ 854</u>
<b>Income per share - Diluted <sup>(1)(2)</sup></b>										
Operating income before the impact of restructuring and related charges	\$ 0.50	\$ 0.84	\$ 0.83	\$ 0.70	\$ 1.11	\$ 1.04	\$ 0.59	\$ 0.90	\$ 2.87	\$ 3.63
Restructuring and related charges, after-tax	-	(0.01)	(0.02)	(0.01)	(0.02)	(0.05)	(0.04)	(0.06)	(0.03)	(0.15)
Operating income	0.50	0.83	0.81	0.69	1.09	0.99	0.55	0.84	2.84	3.48
Realized capital gains and losses, after-tax	0.14	(0.17)	(0.53)	(0.42)	(0.04)	(0.62)	0.40	(0.90)	(0.99)	(1.16)
DAC and DSI (amortization) accretion relating to realized capital gains and losses, after-tax	(0.08)	0.01	-	-	(0.08)	0.04	(0.24)	(0.03)	(0.06)	(0.33)
DAC and DSI unlocking relating to realized capital gains and losses, after-tax	-	-	-	(0.03)	-	-	-	(0.42)	(0.03)	(0.42)
Reclassification of periodic settlements and accruals on non-hedge derivative instruments, after-tax	(0.01)	-	(0.01)	(0.02)	(0.01)	-	0.01	-	(0.06)	-
Gain on disposition of operations, after-tax	-	0.01	-	-	-	-	-	-	0.01	0.01
Net income (loss)	<u>\$ 0.55</u>	<u>\$ 0.68</u>	<u>\$ 0.27</u>	<u>\$ 0.22</u>	<u>\$ 0.96</u>	<u>\$ 0.41</u>	<u>\$ 0.72</u>	<u>\$ (0.51)</u>	<u>\$ 1.71</u>	<u>\$ 1.58</u>
Weighted average shares - Diluted	<u>542.0</u>	<u>543.0</u>	<u>543.0</u>	<u>541.8</u>	<u>542.1</u>	<u>541.5</u>	<u>540.6</u>	<u>538.9</u>	<u>542.5</u>	<u>540.9</u>

<sup>(1)</sup> As a result of the net loss for the three months ended March 31, 2009, weighted average dilutive potential common shares outstanding resulting from stock options of 0.6 million were not included in the computation of diluted earnings per share since inclusion of these securities would have an anti-dilutive effect. Accordingly, the sum of our income (loss) per share amounts for the quarters of 2009 may not equal the year-to-date per share amount.

<sup>(2)</sup> In accordance with GAAP, the quarter and year-to-date per share amounts are calculated discretely. Therefore, the sum of each quarter may not equal the year-to-date amount.

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**THE ALLSTATE CORPORATION**  
**REVENUES**  
(\$ in millions)

	Three months ended				Twelve months ended					
	Dec. 31, 2010	Sept. 30, 2010	June 30, 2010	March 31, 2010	Dec. 31, 2009	Sept. 30, 2009	June 30, 2009	March 31, 2009	Dec. 31, 2010	Dec. 31, 2009
<b>Property-Liability</b>										
Property-liability insurance premiums	\$ 6,442	\$ 6,499	\$ 6,513	\$ 6,503	\$ 6,517	\$ 6,535	\$ 6,560	\$ 6,582	\$ 25,957	\$ 26,194

Net investment income	291	284	310	304	324	326	334	344	1,189	1,328
Realized capital gains and losses	82	(107)	(106)	(190)	235	(290)	201	(314)	(321)	(168)
Total Property-Liability revenues	6,815	6,676	6,717	6,617	7,076	6,571	7,095	6,612	26,825	27,354
<b>Allstate Financial</b>										
Life and annuity premiums and contract charges	531	548	545	544	498	482	494	484	2,168	1,958
Net investment income	692	707	723	731	737	744	764	819	2,853	3,064
Realized capital gains and losses	36	(38)	(353)	(162)	(275)	(234)	121	(43)	(517)	(431)
Total Allstate Financial revenues	1,259	1,217	915	1,113	960	992	1,379	1,260	4,504	4,591
<b>Corporate and Other</b>										
Service fees <sup>(1)</sup>	3	2	3	3	2	3	1	3	11	9
Net investment income	15	14	16	15	15	14	10	13	60	52
Realized capital gains and losses	(2)	1	8	4	7	5	6	(2)	11	16
Total Corporate and Other revenues before reclassification of services fees	16	17	27	22	24	22	17	14	82	77
Reclassification of service fees	(3)	(2)	(3)	(3)	(2)	(3)	(1)	(3)	(11)	(9)
Total Corporate and Other revenues	13	15	24	19	22	19	16	11	71	68
<b>Consolidated revenues</b>	<b>\$ 8,087</b>	<b>\$ 7,908</b>	<b>\$ 7,656</b>	<b>\$ 7,749</b>	<b>\$ 8,058</b>	<b>\$ 7,582</b>	<b>\$ 8,490</b>	<b>\$ 7,883</b>	<b>\$ 31,400</b>	<b>\$ 32,013</b>

<sup>(1)</sup> For presentation in the Consolidated Statements of Operations, service fees of the Corporate and Other segment are reclassified to Operating costs and expenses.

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**THE ALLSTATE CORPORATION**  
**CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**  
(\$ in millions)

	Dec. 31, 2010	Sept. 30, 2010	June 30, 2010	March 31, 2010	Dec. 31, 2009
<b>Assets</b>					
Investments					
Fixed income securities, at fair value (amortized cost \$78,786, \$80,786, \$81,425, \$82,486 and \$81,243)	\$ 79,612	\$ 83,193	\$ 81,925	\$ 81,284	\$ 78,766
Equity securities, at fair value (cost \$4,228, \$3,447, \$3,356, \$3,436 and \$4,845)	4,811	3,707	3,254	3,807	5,024
Mortgage loans	6,679	6,961	7,173	7,639	7,935
Limited partnership interests	3,816	3,454	3,119	2,802	2,744
Short-term, at fair value (amortized cost \$3,279, \$2,776, \$2,414, \$2,482 and \$3,056)	3,279	2,776	2,414	2,482	3,056
Other	2,286	2,123	2,058	2,209	2,308
Total investments	100,483	102,214	99,943	100,223	99,833
Cash	562	500	711	704	612
Premium installment receivables, net	4,839	4,981	4,830	4,823	4,839
Deferred policy acquisition costs	4,769	4,671	5,003	5,186	5,470
Reinsurance recoverables, net <sup>(1)</sup>	6,552	6,597	6,537	6,415	6,355
Accrued investment income	809	847	851	904	864
Deferred income taxes	784	670	1,301	1,440	1,870
Property and equipment, net	921	922	935	954	990
Goodwill	874	874	874	874	875
Other assets	1,605	1,799	1,822	1,804	1,872
Separate Accounts	8,676	8,459	8,003	9,059	9,072
Total assets	\$ 130,874	\$ 132,534	\$ 130,810	\$ 132,386	\$ 132,652
<b>Liabilities</b>					
Reserve for property-liability insurance claims and claims expense	\$ 19,468	\$ 19,294	\$ 19,434	\$ 19,420	\$ 19,167
Reserve for life-contingent contract benefits	13,482	13,955	13,483	13,052	12,910
Contractholder funds	48,195	48,936	49,443	51,027	52,582
Unearned premiums	9,800	10,001	9,684	9,575	9,822
Claim payments outstanding	737	733	733	763	742
Other liabilities and accrued expenses	5,564	5,945	6,054	5,992	5,726
Long-term debt	5,908	5,909	5,909	5,910	5,910
Separate Accounts	8,676	8,459	8,003	9,059	9,072
Total liabilities	111,830	113,232	112,743	114,798	115,931
<b>Equity</b>					
Common stock, 533 million, 538 million, 538 million, 538 million and 537 million shares outstanding	9	9	9	9	9
Additional capital paid-in	3,176	3,165	3,155	3,152	3,172
Retained income	31,969	31,781	31,552	31,514	31,492
Deferred ESOP expense	(44)	(45)	(44)	(44)	(47)
Treasury stock, at cost (367 million, 362 million, 362 million, 362 million and	(15,910)	(15,755)	(15,760)	(15,782)	(15,828)

363 million)

Accumulated other comprehensive income:

Unrealized net capital gains and losses:

Unrealized net capital losses on fixed income securities with other-than-temporary impairment	(190)	(200)	(332)	(384)	(441)
Other unrealized net capital gains and losses	1,089	1,919	588	(172)	(1,072)
Unrealized adjustment to DAC, DSI and insurance reserves	36	(427)	72	472	643
Total unrealized net capital gains and losses	935	1,292	328	(84)	(870)
Unrealized foreign currency translation adjustments	69	54	43	60	46
Unrecognized pension and other postretirement benefit cost	(1,188)	(1,227)	(1,244)	(1,265)	(1,282)
Total accumulated other comprehensive (loss) income	(184)	119	(873)	(1,289)	(2,106)
Total shareholders' equity	19,016	19,274	18,039	17,560	16,692
Noncontrolling interest	28	28	28	28	29
Total equity	19,044	19,302	18,067	17,588	16,721
Total liabilities and equity	\$ 130,874	\$ 132,534	\$ 130,810	\$ 132,386	\$ 132,652

(1) Reinsurance recoverables of unpaid losses related to Property-Liability were \$2,072 million, \$2,095 million, \$2,176 million, \$2,162 million and \$2,139 million at December 31, 2010, September 30, 2010, June 30, 2010, March 31, 2010 and December 31, 2009, respectively.

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**THE ALLSTATE CORPORATION  
BOOK VALUE PER SHARE**  
(\$ in millions, except per share data)

	Dec. 31, 2010	Sept. 30, 2010	June 30, 2010	March 31, 2010	Dec. 31, 2009	Sept. 30, 2009	June 30, 2009	March 31, 2009
<b>Book value per share</b>								
Numerator:								
Shareholders' equity	\$ 19,016	\$ 19,274	\$ 18,039	\$ 17,560	\$ 16,692	\$ 17,505	\$ 15,068	\$ 12,242
Denominator:								
Shares outstanding and dilutive potential shares outstanding	538.4	543.3	542.7	544.3	541.3	542.1	540.6	540.5
Book value per share	\$ 35.32	\$ 35.48	\$ 33.24	\$ 32.26	\$ 30.84	\$ 32.29	\$ 27.87	\$ 22.65
<b>Book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities *</b>								
Numerator:								
Shareholders' equity	\$ 19,016	\$ 19,274	\$ 18,039	\$ 17,560	\$ 16,692	\$ 17,505	\$ 15,068	\$ 12,242
Unrealized net capital gains and losses on fixed income securities	573	1,138	398	(309)	(967)	(81)	(1,988)	(3,314)
Adjusted shareholders' equity	\$ 18,443	\$ 18,136	\$ 17,641	\$ 17,869	\$ 17,659	\$ 17,586	\$ 17,056	\$ 15,556
Denominator:								
Shares outstanding and dilutive potential shares outstanding	538.4	543.3	542.7	544.3	541.3	542.1	540.6	540.5
Book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities	\$ 34.26	\$ 33.38	\$ 32.51	\$ 32.83	\$ 32.62	\$ 32.44	\$ 31.55	\$ 28.78

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**THE ALLSTATE CORPORATION  
RETURN ON SHAREHOLDERS' EQUITY**  
(\$ in millions)

Twelve months ended

	Dec. 31, 2010	Sept. 30, 2010	June 30, 2010	March 31, 2010	Dec. 31, 2009	Sept. 30, 2009	June 30, 2009	March 31, 2009
<b>Return on Shareholders' Equity</b>								
Numerator:								
Net income (loss) (1)	\$ 928	\$ 1,150	\$ 1,004	\$ 1,248	\$ 854	\$ (793)	\$ (1,937)	\$ (2,301)
Denominator:								
Beginning shareholders' equity	\$ 16,692	\$ 17,505	\$ 15,068	\$ 12,242	\$ 12,641	\$ 16,938	\$ 19,709	\$ 20,303
Ending shareholders' equity	19,016	19,274	18,039	17,560	16,692	17,505	15,068	12,242

Average shareholders' equity <sup>(2)</sup>	\$ 17,854	\$ 18,390	\$ 16,554	\$ 14,901	\$ 14,667	\$ 17,222	\$ 17,389	\$ 16,273
Return on shareholders' equity	5.2 %	6.3 %	6.1 %	8.4 %	5.8 %	(4.6) %	(11.1) %	(14.1) %
<b>Operating Income Return on Shareholders' Equity *</b>								
Numerator:								
Operating income <sup>(1)</sup>	\$ 1,539	\$ 1,860	\$ 1,946	\$ 1,802	\$ 1,881	\$ 1,807	\$ 1,079	\$ 1,465
Denominator:								
Beginning shareholders' equity	\$ 16,692	\$ 17,505	\$ 15,068	\$ 12,242	\$ 12,641	\$ 16,938	\$ 19,709	\$ 20,303
Unrealized net capital gains and losses	(870)	112	(2,112)	(3,767)	(3,738)	(1,475)	(274)	(280)
Adjusted beginning shareholders' equity	17,562	17,393	17,180	16,009	16,379	18,413	19,983	20,583
Ending shareholders' equity	19,016	19,274	18,039	17,560	16,692	17,505	15,068	12,242
Unrealized net capital gains and losses	935	1,292	328	(84)	(870)	112	(2,112)	(3,767)
Adjusted ending shareholders' equity	18,081	17,982	17,711	17,644	17,562	17,393	17,180	16,009
Average adjusted shareholders' equity <sup>(2)</sup>	\$ 17,822	\$ 17,688	\$ 17,446	\$ 16,827	\$ 16,971	\$ 17,903	\$ 18,582	\$ 18,296
Operating income return on shareholders' equity	8.6 %	10.5 %	11.2 %	10.7 %	11.1 %	10.1 %	5.8 %	8.0 %

<sup>(1)</sup> Net income (loss) and operating income reflect a trailing twelve-month period.

<sup>(2)</sup> Average shareholders' equity and average adjusted shareholders' equity are determined using a two-point average, with the beginning and ending shareholders' equity and adjusted shareholders' equity, respectively, for the twelve-month period as data points.

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**THE ALLSTATE CORPORATION**  
**DEBT TO CAPITAL**  
(\$ in millions)

	Dec. 31, 2010	Sept. 30, 2010	June 30, 2010	March 31, 2010	Dec. 31, 2009	Sept. 30, 2009	June 30, 2009	March 31, 2009
<b>Debt</b>								
Long-term debt	5,908	\$ 5,909	\$ 5,909	\$ 5,910	\$ 5,910	\$ 6,661	\$ 6,658	\$ 5,659
<b>Capital resources</b>								
Debt	\$ 5,908	\$ 5,909	\$ 5,909	\$ 5,910	\$ 5,910	\$ 6,661	\$ 6,658	\$ 5,659
Shareholders' equity								
Common stock	9	9	9	9	9	9	9	9
Additional capital paid-in	3,176	3,165	3,155	3,152	3,172	3,160	3,144	3,129
Retained income	31,969	31,781	31,552	31,514	31,492	31,083	30,969	29,825
Deferred ESOP expense	(44)	(45)	(44)	(44)	(47)	(47)	(47)	(46)
Treasury stock	(15,910)	(15,755)	(15,760)	(15,782)	(15,828)	(15,832)	(15,835)	(15,836)
Unrealized net capital gains and losses	935	1,292	328	(84)	(870)	112	(2,112)	(3,767)
Unrealized foreign currency translation adjustments	69	54	43	60	46	42	17	(3)
Unrecognized pension and other postretirement benefit cost	(1,188)	(1,227)	(1,244)	(1,265)	(1,282)	(1,022)	(1,077)	(1,069)
Total shareholders' equity	19,016	19,274	18,039	17,560	16,692	17,505	15,068	12,242
Total capital resources	\$ 24,924	\$ 25,183	\$ 23,948	\$ 23,470	\$ 22,602	\$ 24,166	\$ 21,726	\$ 17,901
<b>Ratio of debt to shareholders' equity</b>	31.1 %	30.7 %	32.8 %	33.7 %	35.4 %	38.1 %	44.2 %	46.2 %
<b>Ratio of debt to capital resources</b>	23.7 %	23.5 %	24.7 %	25.2 %	26.1 %	27.6 %	30.6 %	31.6 %

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**THE ALLSTATE CORPORATION**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(\$ in millions)

Three months ended

Twelve months ended

	Dec. 31, 2010	Sept. 30, 2010	June 30, 2010	March 31, 2010	Dec. 31, 2009	Sept. 30, 2009	June 30, 2009	March 31, 2009	Dec. 31, 2010	Dec. 31, 2009
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>										
Net income (loss)	\$ 296	\$ 367	\$ 145	\$ 120	\$ 518	\$ 221	\$ 389	\$ (274)	\$ 928	\$ 854
Adjustments to reconcile net income (loss) to net cash provided by operating activities:										
Depreciation, amortization and other non-cash items	39	29	10	16	(4)	(1)	(12)	(74)	94	(91)
Realized capital gains and losses	(116)	144	451	348	33	519	(328)	359	827	583
Loss (gain) on disposition of operations	1	(9)	(2)	(1)	(1)	(2)	(1)	(3)	(11)	(7)
Interest credited to contractholder funds	449	445	450	463	490	496	561	579	1,807	2,126
Changes in:										
Policy benefits and other insurance reserves	95	(163)	118	188	(117)	(312)	96	(244)	238	(577)
Unearned premiums	(212)	307	126	(261)	(253)	289	47	(330)	(40)	(247)
Deferred policy acquisition costs	44	(68)	(100)	30	43	(77)	167	381	(94)	514
Premium installment receivables, net	147	(146)	(15)	24	134	(163)	(16)	71	10	26
Reinsurance recoverables, net	(36)	(23)	(134)	(72)	16	32	(52)	(81)	(265)	(85)
Income taxes	22	104	1	73	485	(184)	(84)	1,443	200	1,660
Other operating assets and liabilities	(63)	(58)	80	36	(558)	215	193	(305)	(5)	(455)
Net cash provided by operating activities	666	929	1,130	964	786	1,033	960	1,522	3,689	4,301
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>										
Proceeds from sales										
Fixed income securities	5,536	8,231	4,184	4,930	5,261	7,242	4,373	4,483	22,881	21,359
Equity securities	87	1,216	1,056	1,990	2,258	1,089	1,675	1,872	4,349	6,894
Limited partnership interests	118	109	132	146	76	79	60	154	505	369
Mortgage loans	3	77	41	3	200	(1)	129	12	124	340
Other investments	23	36	25	37	91	167	246	16	121	520
Investment collections										
Fixed income securities	1,475	1,281	1,269	1,122	1,609	1,289	1,455	1,203	5,147	5,556
Mortgage loans	292	146	375	263	671	495	126	472	1,076	1,764
Other investments	41	52	26	18	18	34	34	31	137	117
Investment purchases										
Fixed income securities	(5,033)	(8,812)	(4,801)	(7,099)	(6,879)	(10,270)	(6,999)	(5,425)	(25,745)	(29,573)
Equity securities	(843)	(1,220)	(945)	(556)	(2,505)	(1,784)	(2,274)	(1,933)	(3,564)	(8,496)
Limited partnership interests	(302)	(424)	(431)	(185)	(110)	(406)	(124)	(144)	(1,342)	(784)
Mortgage loans	(65)	(45)	(9)	(1)	(3)	(9)	(4)	(10)	(120)	(26)
Other investments	(82)	(20)	(36)	(43)	(10)	(13)	(41)	-	(181)	(64)
Change in short-term investments, net	(486)	(335)	28	411	544	2,270	2,460	707	(382)	5,981
Change in other investments, net	(55)	(336)	(79)	(49)	(196)	(64)	(32)	(48)	(519)	(340)
Disposition of operations	-	7	-	-	-	-	-	12	7	12
Purchases of property and equipment, net	(48)	(45)	(45)	(24)	(46)	(39)	(51)	(53)	(162)	(189)
Net cash provided by (used in) investing activities	661	(82)	790	963	979	79	1,033	1,349	2,332	3,440
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>										
Proceeds from issuance of long-term debt	-	-	-	-	-	3	1,000	-	-	1,003
Repayment of long-term debt	(1)	-	(1)	-	(751)	-	(1)	-	(2)	(752)
Contractholder fund deposits	683	730	739	828	898	802	1,152	1,298	2,980	4,150
Contractholder fund withdrawals	(1,691)	(1,667)	(2,543)	(2,569)	(1,921)	(1,749)	(4,159)	(3,577)	(8,470)	(11,406)
Dividends paid	(108)	(107)	(108)	(107)	(108)	(107)	(107)	(220)	(430)	(542)
Treasury stock purchases	(147)	-	-	(5)	(1)	-	-	(3)	(152)	(4)
Shares reissued under equity incentive plans, net	2	1	11	14	1	2	-	-	28	3
Excess tax benefits on share-based payment arrangements	-	(3)	(2)	(2)	1	-	-	(6)	(7)	(5)
Other	(3)	(12)	(9)	6	1	(3)	(48)	59	(18)	9
Net cash used in financing activities	(1,265)	(1,058)	(1,913)	(1,835)	(1,880)	(1,052)	(2,163)	(2,449)	(6,071)	(7,544)
<b>NET INCREASE (DECREASE) IN CASH</b>	62	(211)	7	92	(115)	60	(170)	422	(50)	197
<b>CASH AT BEGINNING OF PERIOD</b>	500	711	704	612	727	667	837	415	612	415
<b>CASH AT END OF PERIOD</b>	\$ 562	\$ 500	\$ 711	\$ 704	\$ 612	\$ 727	\$ 667	\$ 837	\$ 562	\$ 612



**THE ALLSTATE CORPORATION**  
**ANALYSIS OF DEFERRED POLICY ACQUISITION COSTS**  
(\$ in millions)

**Change in Deferred Policy Acquisition Costs**  
**For the three months ended December 31, 2010**

	Beginning balance Sept. 30, 2010	Acquisition costs deferred	Amortization before adjustments <sup>(1) (2)</sup>	Accretion (amortization) relating to realized capital gains and losses <sup>(2)</sup>	Amortization acceleration charged to income <sup>(2)</sup>	Effect of unrealized capital gains and losses	Ending balance Dec. 31, 2010
<b>Property-Liability</b>	\$ 1,406	\$ 895	\$ (924)	\$ -	\$ -	\$ -	\$ 1,377
<b>Allstate Financial:</b>							
Traditional life and accident and health	677	44	(28)	-	-	-	693
Interest-sensitive life	2,113	76	(48)	(3)	-	127	2,265
Fixed annuity	471	8	(9)	(52)	-	13	431
Other	4	-	(1)	-	-	-	3
Sub-total	3,265	128	(86)	(55)	-	140	3,392
<b>Consolidated</b>	<b>\$ 4,671</b>	<b>\$ 1,023</b>	<b>\$ (1,010)</b>	<b>\$ (55)</b>	<b>\$ -</b>	<b>\$ 140</b>	<b>\$ 4,769</b>

**Change in Deferred Policy Acquisition Costs**  
**For the three months ended December 31, 2009**

	Beginning balance Sept. 30, 2009	Acquisition costs deferred	Amortization before adjustments <sup>(1) (2)</sup>	Accretion (amortization) relating to realized capital gains and losses <sup>(2)</sup>	Amortization acceleration charged to income <sup>(2)</sup>	Effect of unrealized capital gains and losses	Ending balance Dec. 31, 2009
<b>Property-Liability</b>	\$ 1,446	921	\$ (957)	\$ -	\$ -	\$ -	\$ 1,410
<b>Allstate Financial:</b>							
Traditional life and accident and health	628	49	(27)	-	-	-	650
Interest-sensitive life	2,214	71	(40)	4	-	(3)	2,246
Fixed annuity	2,623	22	(23)	(62)	-	(1,401)	1,159
Other	5	-	-	-	-	-	5
Sub-total	5,470	142	(90)	(58)	-	(1,404)	4,060
<b>Consolidated</b>	<b>\$ 6,916</b>	<b>\$ 1,063</b>	<b>\$ (1,047)</b>	<b>\$ (58)</b>	<b>\$ -</b>	<b>\$ (1,404)</b>	<b>\$ 5,470</b>

<sup>(1)</sup> Amortization before adjustments reflects total DAC amortization before amortization/accretion related to realized capital gains and losses and amortization acceleration/deceleration charged/credited to income.

<sup>(2)</sup> Included as a component of amortization of DAC on the Consolidated Statements of Operations.

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**THE ALLSTATE CORPORATION**  
**ANALYSIS OF DEFERRED POLICY ACQUISITION COSTS**  
(\$ in millions)

**Change in Deferred Policy Acquisition Costs**  
**For the twelve months ended December 31, 2010**

**Reconciliation of Deferred Policy**  
**Acquisition Costs as of December 31, 2010**

	Beginning balance Dec. 31, 2009	Acquisition costs deferred	Amortization before adjustments <sup>(1) (2)</sup>	Accretion (amortization) relating to realized capital gains and losses <sup>(2)</sup>	Amortization deceleration (acceleration) credited (charged)	Effect of unrealized capital gains and losses	Ending balance Dec. 31, 2010	DAC before impact of unrealized capital gains and losses	Impact of unrealized capital gains and losses	DAC after impact of unrealized capital gains and losses
<b>Property-Liability</b>	\$ 1,410	\$ 3,645	\$ (3,678)	\$ -	\$ -	\$ -	\$ 1,377	\$ 1,377	\$ -	\$ 1,377
<b>Allstate Financial:</b>										
Traditional life and accident and health	650	156	(113)	-	-	-	693	693	-	693
Interest-sensitive life	2,246	275	(140)	15	13	(144)	2,265	2,312	(47)	2,265
Fixed annuity	1,159	52	(71)	(57)	(1)	(651)	431	309	122	431
Other	5	-	(2)	-	-	-	3	3	-	3
Sub-total	4,060	483	(326)	(42)	12	(795)	3,392	3,317	75	3,392
<b>Consolidated</b>	<b>\$ 5,470</b>	<b>\$ 4,128</b>	<b>\$ (4,004)</b>	<b>\$ (42)</b>	<b>\$ 12</b>	<b>\$ (795)</b>	<b>\$ 4,769</b>	<b>\$ 4,694</b>	<b>\$ 75</b>	<b>\$ 4,769</b>

**Change in Deferred Policy Acquisition Costs**  
**For the twelve months ended December 31, 2009**

**Reconciliation of Deferred Policy**  
**Acquisition Costs as of December 31, 2009**

	Beginning balance before	Impact of adoption of new OTTI accounting	Effect of unrealized capital	Acquisition costs	Amortization before	Amortization relating to realized capital gains and	Amortization deceleration (acceleration) credited (charged)	Effect of unrealized capital gains	Ending balance	DAC before impact of unrealized capital gains	Impact of unrealized capital gains	DAC after impact of unrealized capital gains
<b>Property-Liability</b>	\$ 1,410	\$ -	\$ -	\$ 3,645	\$ (3,678)	\$ -	\$ -	\$ -	\$ 1,377	\$ 1,377	\$ -	\$ 1,377
<b>Allstate Financial:</b>												
Traditional life and accident and health	650	-	-	156	(113)	-	-	-	693	693	-	693
Interest-sensitive life	2,246	-	-	275	(140)	15	13	(144)	2,265	2,312	(47)	2,265
Fixed annuity	1,159	-	-	52	(71)	(57)	(1)	(651)	431	309	122	431
Other	5	-	-	-	(2)	-	-	-	3	3	-	3
Sub-total	4,060	-	-	483	(326)	(42)	12	(795)	3,392	3,317	75	3,392
<b>Consolidated</b>	<b>\$ 5,470</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 4,128</b>	<b>\$ (4,004)</b>	<b>\$ (42)</b>	<b>\$ 12</b>	<b>\$ (795)</b>	<b>\$ 4,769</b>	<b>\$ 4,694</b>	<b>\$ 75</b>	<b>\$ 4,769</b>

	Dec. 31, 2008	unrealized impact <sup>(2)</sup>	gains and losses <sup>(4)</sup>	deferred	adjustments	losses <sup>(2)</sup>	to income <sup>(2)</sup>	and losses	Dec. 31, 2009	and losses	and losses	and losses
<b>Property-Liability</b>	\$ 1,453	\$ -	\$ -	\$ 3,746	\$ (3,789)	\$ -	\$ -	\$ -	\$ 1,410	\$ 1,410	\$ -	\$ 1,410
<b>Allstate Financial:</b>												
Traditional life and accident and health	595	-	-	162	(107)	-	-	-	650	650	-	650
Interest-sensitive life	2,449	(6)	6	230	(176)	(4)	12	(265)	2,246	2,149	97	2,246
Fixed annuity	4,037	(170)	170	103	(186)	(212)	(289)	(2,294)	1,159	386	773	1,159
Other	8	-	-	-	(3)	-	-	-	5	5	-	5
Sub-total	7,089	(176)	176	495	(472)	(216)	(277)	(2,559)	4,060	3,190	870	4,060
<b>Consolidated</b>	<b>\$ 8,542</b>	<b>\$ (176)</b>	<b>\$ 176</b>	<b>\$ 4,241</b>	<b>\$ (4,261)</b>	<b>\$ (216)</b>	<b>\$ (277)</b>	<b>\$ (2,559)</b>	<b>\$ 5,470</b>	<b>\$ 4,600</b>	<b>\$ 870</b>	<b>\$ 5,470</b>

- (1) Amortization before adjustments reflects total DAC amortization before amortization/accretion related to realized capital gains and losses and amortization acceleration/deceleration charged/credited to income.
- (2) Included as a component of amortization of DAC on the Consolidated Statements of Operations.
- (3) The adoption of new accounting guidance for the recognition of other-than-temporary impairments of fixed income securities ("new OTTI accounting") resulted in an adjustment to DAC to reverse previously recorded DAC accretion related to realized capital losses that were reclassified to other comprehensive income upon adoption on April 1, 2009. The adjustment was recorded as a reduction of the DAC balance and retained earnings.
- (4) The adoption of new OTTI accounting resulted in an adjustment to DAC due to the change in unrealized capital gains and losses balance that occurred upon adoption on April 1, 2009 when previously recorded realized capital losses were reclassified to other comprehensive income. The adjustment was recorded as an increase of the DAC balance and unrealized net capital gains and losses.

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**THE ALLSTATE CORPORATION**  
**HISTORICAL CONSOLIDATED OPERATING**  
**AND FINANCIAL POSITION DATA**  
(\$ in millions except per share data)

	At or for the Year Ended December 31,				
	2010	2009	2008	2007	2006
<b>Consolidated statements of operations data:</b>					
Insurance premiums and contract charges	\$ 28,125	\$ 28,152	\$ 28,862	\$ 29,099	\$ 29,333
Net investment income	4,102	4,444	5,622	6,435	6,177
Realized capital gains and losses	(827)	(583)	(5,090)	1,235	286
Total revenues	<u>\$ 31,400</u>	<u>\$ 32,013</u>	<u>\$ 29,394</u>	<u>\$ 36,769</u>	<u>\$ 35,796</u>
Operating income	\$ 1,539	\$ 1,881	\$ 1,758	\$ 3,863	\$ 4,888
Realized capital gains and losses, after-tax	(537)	(628)	(3,311)	798	186
DAC and DSI (amortization) accretion relating to realized capital gains and losses, after-tax	(34)	(177)	385	12	36
DAC and DSI unlocking relating to realized capital gains and losses, after-tax	(18)	(224)	(274)	-	-
Non-recurring items, after-tax <sup>(1)</sup>	-	-	(219)	-	(18)
Reclassification of periodic settlements and accruals on non-hedge derivative instruments, after-tax	(29)	(2)	(14)	(29)	(36)
Gain (loss) on disposition of operations, after-tax	7	4	(4)	(8)	(63)
Net income (loss)	<u>\$ 928</u>	<u>\$ 854</u>	<u>\$ (1,679)</u>	<u>\$ 4,636</u>	<u>\$ 4,993</u>
<b>Income per share - Diluted</b>					
Operating income	\$ 2.84	\$ 3.48	\$ 3.21	\$ 6.47	\$ 7.66
Realized capital gains and losses, after-tax	(0.99)	(1.16)	(6.04)	1.33	0.29
DAC and DSI (amortization) accretion relating to realized capital gains and losses, after-tax	(0.06)	(0.33)	0.70	0.02	0.06
DAC and DSI unlocking relating to realized capital gains and losses, after-tax	(0.03)	(0.42)	(0.50)	-	-
Non-recurring items, after-tax <sup>(1)</sup>	-	-	(0.40)	-	(0.03)
Reclassification of periodic settlements and accruals on non-hedge derivative instruments, after-tax	(0.06)	-	(0.02)	(0.05)	(0.05)
Gain (loss) on disposition of operations, after-tax	0.01	0.01	(0.01)	(0.01)	(0.10)
Net income (loss)	<u>\$ 1.71</u>	<u>\$ 1.58</u>	<u>\$ (3.06)</u>	<u>\$ 7.76</u>	<u>\$ 7.83</u>
Net income (loss) per share - Basic	<u>\$ 1.72</u>	<u>\$ 1.58</u>	<u>\$ (3.06)</u>	<u>\$ 7.80</u>	<u>\$ 7.88</u>
<b>Consolidated statements of financial position data:</b>					
Investments	\$ 100,483	\$ 99,833	\$ 95,998	\$ 118,980	\$ 119,757
Total assets	130,874	132,652	134,798	156,408	157,554
Reserves for claims and claims expense, life-contingent contract benefits and contractholder funds	81,145	84,659	90,750	94,052	93,683
Debt	5,908	5,910	5,659	5,640	4,662
Shareholders' equity	19,016	16,692	12,641	21,851	21,846
Book value per share	35.32	30.84	23.47	38.54	34.80
<b>Operating ratios:</b>					
Annual statutory premiums written to surplus ratio (U.S. property-liability operations)	1.6x	1.7x	1.9x	1.5x	1.4x
<b>Other operating data:</b>					
Total employees (excluding agents) <sup>(2)</sup>	35,200	36,000	38,500	38,400	37,200
Total Allstate agencies <sup>(2)</sup>	13,400	14,200	14,700	15,000	14,800

- (1) During the fourth quarter of 2008, for traditional life insurance and immediate annuities with life contingencies, an aggregate premium deficiency of \$336 million, pre-tax (\$219 million, after-tax) resulted primarily from an experience study indicating that the annuitants on certain life-contingent contracts are projected to live longer than we anticipated when the contracts were issued, and, to a lesser degree, a reduction in the related investment portfolio yield. The deficiency was recorded through a reduction in deferred acquisition costs.
- (2) Rounded to the nearest hundred.

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**THE ALLSTATE CORPORATION**  
**PROPERTY-LIABILITY RESULTS**  
(\$ in millions, except ratios)

Three months ended							Twelve months ended			
Dec. 31, 2010	Sept. 30, 2010	June 30, 2010	March 31, 2010	Dec. 31, 2009	Sept. 30, 2009	June 30, 2009	March 31, 2009	Dec. 31, 2010	Dec. 31, 2009	

Premiums written *	\$ 6,242	\$ 6,767	\$ 6,640	\$ 6,258	\$ 6,277	\$ 6,810	\$ 6,615	\$ 6,269	\$ 25,907	\$ 25,971
Decrease (increase) in unearned premiums	203	(319)	(110)	245	248	(315)	(70)	337	19	200
Other	(3)	51	(17)	-	(8)	40	15	(24)	31	23
Premiums earned	6,442	6,499	6,513	6,503	6,517	6,535	6,560	6,582	25,957	26,194
Claims and claims expense	(4,842)	(4,603)	(4,714)	(4,792)	(4,451)	(4,573)	(5,002)	(4,720)	(18,951)	(18,746)
Amortization of deferred policy acquisition costs	(924)	(915)	(914)	(925)	(957)	(943)	(940)	(949)	(3,678)	(3,789)
Operating costs and expenses	(726)	(706)	(664)	(704)	(648)	(642)	(591)	(678)	(2,800)	(2,559)
Restructuring and related charges	1	(9)	(14)	(11)	(17)	(31)	(30)	(27)	(33)	(105)
Underwriting (loss) income *	(49)	266	207	71	444	346	(3)	208	495	995
Net investment income	291	284	310	304	324	326	334	344	1,189	1,328
Periodic settlements and accruals on non-hedge derivative instruments	(3)	(2)	(1)	(1)	(2)	(2)	(3)	(3)	(7)	(10)
Income tax expense on operations	(33)	(154)	(148)	(88)	(212)	(169)	(39)	(135)	(423)	(555)
Operating income	206	394	368	286	554	501	289	414	1,254	1,758
Realized capital gains and losses, after-tax	54	(69)	(69)	(123)	151	(188)	131	(316)	(207)	(222)
(Loss) gain on disposition of operations, after-tax	(1)	4	-	-	-	-	-	-	3	-
Reclassification of periodic settlements and accruals on non-hedge derivative instruments, after-tax	1	2	-	1	2	1	2	2	4	7
Net income	<u>\$ 260</u>	<u>\$ 331</u>	<u>\$ 299</u>	<u>\$ 164</u>	<u>\$ 707</u>	<u>\$ 314</u>	<u>\$ 422</u>	<u>\$ 100</u>	<u>\$ 1,054</u>	<u>\$ 1,543</u>
Catastrophe losses	<u>\$ 537</u>	<u>\$ 386</u>	<u>\$ 636</u>	<u>\$ 648</u>	<u>\$ 328</u>	<u>\$ 407</u>	<u>\$ 818</u>	<u>\$ 516</u>	<u>\$ 2,207</u>	<u>\$ 2,069</u>
Operating ratios *										
Claims and claims expense ("loss") ratio	75.2	70.8	72.4	73.7	68.3	70.0	76.2	71.7	73.0	71.6
Expense ratio <sup>(1)</sup>	25.6	25.1	24.4	25.2	24.9	24.7	23.8	25.1	25.1	24.6
Combined ratio	<u>100.8</u>	<u>95.9</u>	<u>96.8</u>	<u>98.9</u>	<u>93.2</u>	<u>94.7</u>	<u>100.0</u>	<u>96.8</u>	<u>98.1</u>	<u>96.2</u>
Combined ratio excluding the effect of catastrophes *	92.5	90.0	87.0	88.9	88.2	88.5	87.5	89.0	89.6	88.3
Effect of catastrophe losses on combined ratio *	8.3	5.9	9.8	10.0	5.0	6.2	12.5	7.8	8.5	7.9
Combined ratio	<u>100.8</u>	<u>95.9</u>	<u>96.8</u>	<u>98.9</u>	<u>93.2</u>	<u>94.7</u>	<u>100.0</u>	<u>96.8</u>	<u>98.1</u>	<u>96.2</u>
Combined ratio excluding the effect of catastrophes and prior year reserve reestimates ("underlying") *	92.0	89.2	88.1	89.1	88.1	88.0	87.2	88.9	89.6	88.1
Effect of catastrophe losses on combined ratio *	8.3	5.9	9.8	10.0	5.0	6.2	12.5	7.8	8.5	7.9
Effect of prior year reserve reestimates on combined ratio *	0.1	0.2	(2.3)	(0.4)	(0.4)	(0.7)	0.3	(0.8)	(0.6)	(0.4)
Effect of catastrophe losses included in prior year reserve reestimates on combined ratio	0.4	0.6	1.2	0.2	0.5	1.2	-	0.9	0.6	0.6
Combined ratio	<u>100.8</u>	<u>95.9</u>	<u>96.8</u>	<u>98.9</u>	<u>93.2</u>	<u>94.7</u>	<u>100.0</u>	<u>96.8</u>	<u>98.1</u>	<u>96.2</u>
Effect of restructuring and related charges on combined ratio *	-	0.1	0.2	0.2	0.3	0.5	0.5	0.4	0.1	0.4
Effect of Discontinued Lines and Coverages on combined ratio	<u>0.1</u>	<u>0.3</u>	<u>-</u>	<u>0.1</u>	<u>0.1</u>	<u>0.3</u>	<u>-</u>	<u>0.1</u>	<u>0.1</u>	<u>0.1</u>

<sup>(1)</sup> The increase in the expense ratio in the three and twelve months ended December 31, 2010 compared to the same periods of 2009 was primarily due to higher marketing expenditures, partially offset by reduced guaranty fund accrual levels. Excluding restructuring, the expense ratio in the twelve months ended December 31, 2010 was also impacted by increases in net costs of employee benefits, partially offset by improved operational efficiencies.

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**THE ALLSTATE CORPORATION**  
**HISTORICAL PROPERTY-LIABILITY RESULTS**  
(\$ in millions)

	Twelve months ended December 31,				
	2010	2009	2008	2007	2006
Premiums written	\$ 25,907	\$ 25,971	\$ 26,584	\$ 27,183	\$ 27,526
Decrease (increase) in unearned premium	19	200	383	17	(354)
Other	31	23	-	33	197
Premiums earned	25,957	26,194	26,967	27,233	27,369
Claims and claims expense	(18,951)	(18,746)	(20,064)	(17,667)	(16,017)
Amortization of deferred policy acquisition costs	(3,678)	(3,789)	(3,975)	(4,121)	(4,131)
Operating costs and expenses	(2,800)	(2,559)	(2,742)	(2,634)	(2,567)
Restructuring and related charges	(33)	(105)	(22)	(27)	(157)
Underwriting income	<u>495</u>	<u>995</u>	<u>164</u>	<u>2,784</u>	<u>4,497</u>
Net investment income	1,189	1,328	1,674	1,972	1,854
Periodic settlement and accruals on non-hedge derivative instruments	(7)	(10)	1	-	-
Income tax expense on operations	(423)	(555)	(401)	(1,413)	(1,963)
Operating income	1,254	1,758	1,438	3,343	4,388

Realized capital gains and losses, after-tax	(207)	(222)	(1,209)	915	227
Gain (loss) on disposition of operations, after-tax	3	-	-	-	(1)
Reclassification of periodic settlements and accruals on non-hedge derivative instruments, after-tax	4	7	(1)	-	-
Net income	<u>\$ 1,054</u>	<u>\$ 1,543</u>	<u>\$ 228</u>	<u>\$ 4,258</u>	<u>\$ 4,614</u>
Catastrophe losses	<u>\$ 2,207</u>	<u>\$ 2,069</u>	<u>\$ 3,342</u>	<u>\$ 1,409</u>	<u>\$ 810</u>
Operating ratios					
Loss ratio	73.0	71.6	74.4	64.9	58.5
Expense ratio	25.1	24.6	25.0	24.9	25.1
Combined ratio	<u>98.1</u>	<u>96.2</u>	<u>99.4</u>	<u>89.8</u>	<u>83.6</u>
Combined ratio excluding the effect of catastrophes	89.6	88.3	87.0	84.6	80.6
Effect of catastrophe losses on combined ratio	8.5	7.9	12.4	5.2	3.0
Combined ratio	<u>98.1</u>	<u>96.2</u>	<u>99.4</u>	<u>89.8</u>	<u>83.6</u>
Combined ratio excluding the effect of catastrophes and prior year reserve reestimates ("underlying")	89.6	88.1	86.8	85.7	83.3
Effect of catastrophe losses on combined ratio	8.5	7.9	12.4	5.2	3.0
Effect of prior year reserve reestimates on combined ratio	(0.6)	(0.4)	0.7	(0.6)	(3.5)
Effect of catastrophe losses included in prior year reserve reestimate on combined ratio	0.6	0.6	(0.5)	(0.5)	0.8
Combined ratio	<u>98.1</u>	<u>96.2</u>	<u>99.4</u>	<u>89.8</u>	<u>83.6</u>
Effect of restructuring and related charges on combined ratio	<u>0.1</u>	<u>0.4</u>	<u>0.1</u>	<u>0.1</u>	<u>0.6</u>
Effect of Discontinued Lines and Coverages on the combined ratio	<u>0.1</u>	<u>0.1</u>	<u>0.1</u>	<u>0.2</u>	<u>0.5</u>

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**THE ALLSTATE CORPORATION**  
**PROPERTY-LIABILITY UNDERWRITING RESULTS BY AREA OF BUSINESS**  
(\$ in millions)

	Three months ended				Twelve months ended					
	Dec. 31, 2010	Sept. 30, 2010	June 30, 2010	March 31, 2010	Dec. 31, 2009	Sept. 30, 2009	June 30, 2009	March 31, 2009	Dec. 31, 2010	Dec. 31, 2009
<b>Property-Liability Underwriting Summary</b>										
Allstate Protection	\$ (45)	\$ 287	\$ 209	\$ 75	\$ 449	\$ 363	\$ 1	\$ 214	\$ 526	\$ 1,027
Discontinued Lines and Coverages	(4)	(21)	(2)	(4)	(5)	(17)	(4)	(6)	(31)	(32)
Underwriting (loss) income	<u>\$ (49)</u>	<u>\$ 266</u>	<u>\$ 207</u>	<u>\$ 71</u>	<u>\$ 444</u>	<u>\$ 346</u>	<u>\$ (3)</u>	<u>\$ 208</u>	<u>\$ 495</u>	<u>\$ 995</u>
<b>Allstate Protection Underwriting Summary</b>										
Premiums written	<u>\$ 6,241</u>	<u>\$ 6,767</u>	<u>\$ 6,640</u>	<u>\$ 6,258</u>	<u>\$ 6,277</u>	<u>\$ 6,810</u>	<u>\$ 6,615</u>	<u>\$ 6,270</u>	<u>\$ 25,906</u>	<u>\$ 25,972</u>
Premiums earned	\$ 6,441	\$ 6,498	\$ 6,513	\$ 6,503	\$ 6,517	\$ 6,535	\$ 6,560	\$ 6,583	\$ 25,955	\$ 26,195
Claims and claims expense	(4,838)	(4,582)	(4,713)	(4,790)	(4,448)	(4,557)	(5,000)	(4,717)	(18,923)	(18,722)
Amortization of deferred policy acquisition costs	(924)	(915)	(914)	(925)	(957)	(943)	(940)	(949)	(3,678)	(3,789)
Operating costs and expenses	(725)	(705)	(663)	(702)	(646)	(641)	(589)	(676)	(2,795)	(2,552)
Restructuring and related charges	1	(9)	(14)	(11)	(17)	(31)	(30)	(27)	(33)	(105)
Underwriting (loss) income	<u>\$ (45)</u>	<u>\$ 287</u>	<u>\$ 209</u>	<u>\$ 75</u>	<u>\$ 449</u>	<u>\$ 363</u>	<u>\$ 1</u>	<u>\$ 214</u>	<u>\$ 526</u>	<u>\$ 1,027</u>
Catastrophe losses	<u>\$ 537</u>	<u>\$ 386</u>	<u>\$ 636</u>	<u>\$ 648</u>	<u>\$ 328</u>	<u>\$ 407</u>	<u>\$ 818</u>	<u>\$ 516</u>	<u>\$ 2,207</u>	<u>\$ 2,069</u>
Operating ratios										
Loss ratio	75.1	70.5	72.4	73.6	68.2	69.7	76.2	71.6	72.9	71.5
Expense ratio	25.6	25.1	24.4	25.2	24.9	24.7	23.8	25.1	25.1	24.6
Combined ratio	<u>100.7</u>	<u>95.6</u>	<u>96.8</u>	<u>98.8</u>	<u>93.1</u>	<u>94.4</u>	<u>100.0</u>	<u>96.7</u>	<u>98.0</u>	<u>96.1</u>
Effect of catastrophe losses on combined ratio	<u>8.3</u>	<u>5.9</u>	<u>9.8</u>	<u>10.0</u>	<u>5.0</u>	<u>6.2</u>	<u>12.5</u>	<u>7.8</u>	<u>8.5</u>	<u>7.9</u>
Effect of restructuring and related charges on combined ratio	<u>-</u>	<u>0.1</u>	<u>0.2</u>	<u>0.2</u>	<u>0.3</u>	<u>0.5</u>	<u>0.5</u>	<u>0.4</u>	<u>0.1</u>	<u>0.4</u>
<b>Discontinued Lines and Coverages Underwriting Summary</b>										
Premiums written	<u>\$ 1</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ (1)</u>	<u>\$ 1</u>	<u>\$ (1)</u>
Premiums earned	\$ 1	\$ 1	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (1)	\$ 2	\$ (1)
Claims and claims expense	(4)	(21)	(1)	(2)	(3)	(16)	(2)	(3)	(28)	(24)
Operating costs and expenses	(1)	(1)	(1)	(2)	(2)	(1)	(2)	(2)	(5)	(7)
Underwriting loss	<u>\$ (4)</u>	<u>\$ (21)</u>	<u>\$ (2)</u>	<u>\$ (4)</u>	<u>\$ (5)</u>	<u>\$ (17)</u>	<u>\$ (4)</u>	<u>\$ (6)</u>	<u>\$ (31)</u>	<u>\$ (32)</u>
Effect of Discontinued Lines and Coverages on the Property-Liability combined ratio	<u>0.1</u>	<u>0.3</u>	<u>-</u>	<u>0.1</u>	<u>0.1</u>	<u>0.3</u>	<u>-</u>	<u>0.1</u>	<u>0.1</u>	<u>0.1</u>

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**HISTORICAL PROPERTY-LIABILITY  
UNDERWRITING RESULTS BY AREA OF BUSINESS**  
(\$ in millions)

	Twelve months ended December 31,				
	2010	2009	2008	2007	2006
<b>Property-Liability Underwriting Summary</b>					
Allstate Protection	\$ 526	\$ 1,027	\$ 189	\$ 2,838	\$ 4,636
Discontinued Lines and Coverages	(31)	(32)	(25)	(54)	(139)
Underwriting income	<u>\$ 495</u>	<u>\$ 995</u>	<u>\$ 164</u>	<u>\$ 2,784</u>	<u>\$ 4,497</u>
<b>Allstate Protection Underwriting Summary</b>					
Premiums written	\$ 25,906	\$ 25,972	\$ 26,584	\$ 27,183	\$ 27,525
Premiums earned	\$ 25,955	\$ 26,195	\$ 26,967	\$ 27,232	\$ 27,366
Claims and claims expense	(18,923)	(18,722)	(20,046)	(17,620)	(15,885)
Amortization of deferred policy acquisition costs	(3,678)	(3,789)	(3,975)	(4,121)	(4,131)
Operating costs and expenses	(2,795)	(2,552)	(2,735)	(2,626)	(2,557)
Restructuring and related charges	(33)	(105)	(22)	(27)	(157)
Underwriting income	<u>\$ 526</u>	<u>\$ 1,027</u>	<u>\$ 189</u>	<u>\$ 2,838</u>	<u>\$ 4,636</u>
Catastrophe losses	<u>\$ 2,207</u>	<u>\$ 2,069</u>	<u>\$ 3,342</u>	<u>\$ 1,409</u>	<u>\$ 810</u>
Operating ratios					
Loss ratio	72.9	71.5	74.3	64.7	58.1
Expense ratio	25.1	24.6	25.0	24.9	25.0
Combined ratio	<u>98.0</u>	<u>96.1</u>	<u>99.3</u>	<u>89.6</u>	<u>83.1</u>
Effect of catastrophe losses on combined ratio	<u>8.5</u>	<u>7.9</u>	<u>12.4</u>	<u>5.2</u>	<u>3.0</u>
Effect of restructuring and related charges on combined ratio	<u>0.1</u>	<u>0.4</u>	<u>0.1</u>	<u>0.1</u>	<u>0.6</u>
<b>Discontinued Lines and Coverages Underwriting Summary</b>					
Premiums written	\$ 1	\$ (1)	\$ -	\$ -	\$ 1
Premiums earned	\$ 2	\$ (1)	\$ -	\$ 1	\$ 3
Claims and claims expense	(28)	(24)	(18)	(47)	(132)
Operating costs and expenses	(5)	(7)	(7)	(8)	(10)
Underwriting loss	<u>\$ (31)</u>	<u>\$ (32)</u>	<u>\$ (25)</u>	<u>\$ (54)</u>	<u>\$ (139)</u>
Effect of Discontinued Lines and Coverages on the Property-Liability combined ratio	<u>0.1</u>	<u>0.1</u>	<u>0.1</u>	<u>0.2</u>	<u>0.5</u>

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**THE ALLSTATE CORPORATION  
PROPERTY-LIABILITY PREMIUMS WRITTEN BY MARKET SEGMENT**  
(\$ in millions)

	Three months ended				Twelve months ended					
	Dec. 31, 2010	Sept. 30, 2010	June 30, 2010	March 31, 2010	Dec. 31, 2009	Sept. 30, 2009	June 30, 2009	March 31, 2009	Dec. 31, 2010	Dec. 31, 2009
<b>Allstate brand<sup>(1)</sup></b>										
Standard auto	\$ 3,843	\$ 4,028	\$ 3,948	\$ 4,023	\$ 3,860	\$ 4,049	\$ 3,876	\$ 3,978	\$ 15,842	\$ 15,763
Non-standard auto	203	223	220	237	219	235	232	241	883	927
Auto	<u>4,046</u>	<u>4,251</u>	<u>4,168</u>	<u>4,260</u>	<u>4,079</u>	<u>4,284</u>	<u>4,108</u>	<u>4,219</u>	<u>16,725</u>	<u>16,690</u>
Involuntary auto	22	18	25	16	15	13	15	12	81	55
Commercial lines	120	130	137	131	128	132	147	143	518	550
Homeowners	1,389	1,610	1,565	1,189	1,359	1,573	1,532	1,171	5,753	5,635
Other personal lines	408	468	457	399	410	460	451	391	1,732	1,712
	<u>5,985</u>	<u>6,477</u>	<u>6,352</u>	<u>5,995</u>	<u>5,991</u>	<u>6,462</u>	<u>6,253</u>	<u>5,936</u>	<u>24,809</u>	<u>24,642</u>
<b>Encompass brand</b>										
Standard auto	149	166	169	160	171	208	217	204	644	800
Non-standard auto	1	1	1	3	3	6	5	8	6	22
Auto	<u>150</u>	<u>167</u>	<u>170</u>	<u>163</u>	<u>174</u>	<u>214</u>	<u>222</u>	<u>212</u>	<u>650</u>	<u>822</u>
Involuntary auto	2	3	3	2	2	2	3	3	10	10
Homeowners	85	98	94	80	89	110	112	97	357	408
Other personal lines	19	22	21	18	21	22	25	22	80	90
	<u>256</u>	<u>290</u>	<u>288</u>	<u>263</u>	<u>286</u>	<u>348</u>	<u>362</u>	<u>334</u>	<u>1,097</u>	<u>1,330</u>
<b>Allstate Protection</b>	6,241	6,767	6,640	6,258	6,277	6,810	6,615	6,270	25,906	25,972
<b>Discontinued Lines and Coverages</b>	1	-	-	-	-	-	-	(1)	1	(1)
<b>Property-Liability</b>	<u>\$ 6,242</u>	<u>\$ 6,767</u>	<u>\$ 6,640</u>	<u>\$ 6,258</u>	<u>\$ 6,277</u>	<u>\$ 6,810</u>	<u>\$ 6,615</u>	<u>\$ 6,269</u>	<u>\$ 25,907</u>	<u>\$ 25,971</u>
<b>Allstate Protection</b>										
Standard auto	\$ 3,992	\$ 4,194	\$ 4,117	\$ 4,183	\$ 4,031	\$ 4,257	\$ 4,093	\$ 4,182	\$ 16,486	\$ 16,563

Non-standard auto	204	224	221	240	222	241	237	249	889	949
Auto	4,196	4,418	4,338	4,423	4,253	4,498	4,330	4,431	17,375	17,512
Involuntary auto	24	21	28	18	17	15	18	15	91	65
Commercial lines	120	130	137	131	128	132	147	143	518	550
Homeowners	1,474	1,708	1,659	1,269	1,448	1,683	1,644	1,268	6,110	6,043
Other personal lines	427	490	478	417	431	482	476	413	1,812	1,802
	<u>\$ 6,241</u>	<u>\$ 6,767</u>	<u>\$ 6,640</u>	<u>\$ 6,258</u>	<u>\$ 6,277</u>	<u>\$ 6,810</u>	<u>\$ 6,615</u>	<u>\$ 6,270</u>	<u>\$ 25,906</u>	<u>\$ 25,972</u>

(1) Allstate brand premiums written, excluding Allstate Canada, by the direct channel totaled \$184 million, \$195 million, \$181 million, \$185 million, \$161 million, \$169 million, \$146 million and \$146 million for the three months ended December 31, 2010, September 30, 2010, June 30, 2010, March 31, 2010, December 31, 2009, September 30, 2009, June 30, 2009 and March 31, 2009, respectively. Allstate brand premiums written by the direct channel totaled \$745 million and \$622 million for the twelve months ended December 31, 2010 and December 31, 2009, respectively. The decline in growth rate in the three months and twelve months ended December 31, 2010, compared to the growth rate in the three months and nine months ended September 30, 2010 was impacted by profitability management actions taken in New York, Florida, California and North Carolina. The direct channel includes call centers and the internet.

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**THE ALLSTATE CORPORATION**  
**ALLSTATE PROTECTION MARKET SEGMENT ANALYSIS**  
(\$ in millions)

	Three months ended December 31,															
	2010	2009	2010	2009	2010	2009	2010	2009	2010	2009	2010	2009	2010	2009	2010	2009
	Premiums earned		Incurred losses		Incurred catastrophe losses		Expenses		Loss ratio <sup>(2)</sup>		Effect of catastrophe losses on the loss ratio		Expense ratio		Effect of pre-tax reserve reestimates on the combined ratio	
<b>Allstate brand</b>																
Standard auto	\$ 3,941	\$ 3,944	\$ 2,941	\$ 2,729	\$ 32	\$ (12)	\$ 990	\$ 965	74.6	69.2	0.8	(0.3)	25.1	24.5	(1.2)	(0.7)
Non-standard auto	216	231	150	160	1	1	38	58	69.4	69.3	0.5	0.4	17.6	25.1	(1.4)	0.4
Auto	4,157	4,175	3,091	2,889	33	(11)	1,028	1,023	74.4	69.2	0.8	(0.3)	24.7	24.5	(1.2)	(0.6)
Homeowners	1,431	1,411	1,113	919	434	290	346	337	77.8	65.1	30.3	20.6	24.2	23.9	(1.8)	(3.3)
Other personal lines <sup>(1)</sup>	573	591	431	394	52	39	194	169	75.2	66.7	9.1	6.6	33.9	28.6	14.0	9.0
Total Allstate brand	6,161	6,177	4,635	4,202	519	318	1,568	1,529	75.2	68.0	8.4	5.1	25.5	24.8	0.1	(0.3)
<b>Encompass brand</b>																
Standard auto	164	205	125	159	2	(1)	45	52	76.2	77.5	1.2	(0.5)	27.5	25.4	(6.1)	(0.5)
Non-standard auto	1	5	1	4	-	-	2	2	100.0	80.0	-	-	200.0	40.0	-	(20.0)
Auto	165	210	126	163	2	(1)	47	54	76.3	77.6	1.2	(0.5)	28.5	25.7	(6.1)	(1.0)
Homeowners	93	104	60	60	15	10	28	31	64.5	57.7	16.1	9.6	30.1	29.8	5.4	(3.8)
Other personal lines <sup>(1)</sup>	22	26	17	23	1	1	5	6	77.3	88.4	4.5	3.8	22.7	23.1	-	(7.7)
Total Encompass brand	280	340	203	246	18	10	80	91	72.5	72.3	6.4	2.9	28.6	26.8	(1.8)	(2.4)
<b>Allstate Protection</b>	<u>\$ 6,441</u>	<u>\$ 6,517</u>	<u>\$ 4,838</u>	<u>\$ 4,448</u>	<u>\$ 537</u>	<u>\$ 328</u>	<u>\$ 1,648</u>	<u>\$ 1,620</u>	75.1	68.2	8.3	5.0	25.6	24.9	-	(0.4)
	Twelve months ended December 31,															
	2010	2009	2010	2009	2010	2009	2010	2009	2010	2009	2010	2009	2010	2009	2010	2009
	Premiums earned		Incurred losses		Incurred catastrophe losses		Expenses		Loss ratio <sup>(2)</sup>		Effect of catastrophe losses on the loss ratio		Expense ratio		Effect of pre-tax reserve reestimates on the combined ratio	
<b>Allstate brand</b>																
Standard auto	\$ 15,814	\$ 15,735	\$ 11,186	\$ 10,912	\$ 153	\$ 187	\$ 3,914	\$ 3,823	70.7	69.3	1.0	1.2	24.8	24.3	(0.9)	(0.3)
Non-standard auto	896	939	602	630	3	7	215	230	67.2	67.1	0.3	0.7	24.0	24.5	(3.6)	(1.6)
Auto	16,710	16,674	11,788	11,542	156	194	4,129	4,053	70.6	69.2	0.9	1.2	24.7	24.3	(1.1)	(0.4)
Homeowners	5,693	5,633	4,672	4,484	1,782	1,636	1,338	1,296	82.1	79.6	31.3	29.0	23.5	23.0	(0.3)	(2.6)
Other personal lines <sup>(1)</sup>	2,348	2,402	1,559	1,617	170	169	696	695	66.4	67.3	7.2	7.0	29.6	29.0	0.7	3.5
Total Allstate brand	24,751	24,709	18,019	17,643	2,108	1,999	6,163	6,044	72.8	71.4	8.5	8.1	24.9	24.5	(0.7)	(0.5)
<b>Encompass brand</b>																
Standard auto	716	907	540	684	6	3	198	236	75.4	75.4	0.8	0.3	27.7	26.0	-	0.7
Non-standard auto	9	27	9	20	-	-	5	10	100.0	74.1	-	-	55.6	37.0	-	(11.1)
Auto	725	934	549	704	6	3	203	246	75.7	75.4	0.8	0.3	28.0	26.3	-	0.3
Homeowners	385	444	286	293	89	65	117	129	74.3	66.0	23.1	14.6	30.4	29.0	(1.3)	(4.3)
Other personal lines <sup>(1)</sup>	94	108	69	82	4	2	23	27	73.4	75.9	4.3	1.9	24.5	25.0	(1.1)	5.6
Total Encompass brand	1,204	1,486	904	1,079	99	70	343	402	75.1	72.6	8.2	4.7	28.5	27.1	(0.5)	(0.7)
<b>Allstate Protection</b>	<u>\$ 25,955</u>	<u>\$ 26,195</u>	<u>\$ 18,923</u>	<u>\$ 18,722</u>	<u>\$ 2,207</u>	<u>\$ 2,069</u>	<u>\$ 6,506</u>	<u>\$ 6,446</u>	72.9	71.5	8.5	7.9	25.1	24.6	(0.7)	(0.5)

(1) Other personal lines includes commercial, condominium, renters, involuntary auto and other personal lines.

**THE ALLSTATE CORPORATION**  
**ALLSTATE PROTECTION HISTORICAL MARKET SEGMENT ANALYSIS**  
(\$ in millions)

	Three months ended December 31, 2010				Three months ended September 30, 2010				Three months ended June 30, 2010				Three months ended March 31, 2010			
	Premiums earned	Loss ratio	Effect of CAT losses on loss ratio	Expense ratio	Premiums earned	Loss ratio	Effect of CAT losses on loss ratio	Expense ratio	Premiums earned	Loss ratio	Effect of CAT losses on loss ratio	Expense ratio	Premiums earned	Loss ratio	Effect of CAT losses on loss ratio	Expense ratio
<b>Allstate brand</b>																
Standard auto	\$ 3,941	74.6	0.8	25.1	\$ 3,961	68.7	0.4	24.5	\$ 3,969	70.1	2.0	24.4	\$ 3,943	69.4	0.7	25.0
Non-standard auto	<u>216</u>	<u>69.4</u>	<u>0.5</u>	<u>17.6</u>	<u>222</u>	<u>61.7</u>	-	<u>27.5</u>	<u>228</u>	<u>68.9</u>	0.4	<u>26.3</u>	<u>230</u>	<u>68.7</u>	0.4	<u>24.3</u>
Auto	4,157	74.4	0.8	24.7	4,183	68.4	0.4	24.6	4,197	70.1	1.9	24.5	4,173	69.4	0.7	25.0
Homeowners	1,431	77.8	30.3	24.2	1,430	80.5	23.1	24.2	1,416	82.6	34.7	21.8	1,416	87.5	37.1	23.8
Other personal lines <sup>(1)</sup>	<u>573</u>	<u>75.2</u>	<u>9.1</u>	<u>33.9</u>	<u>591</u>	<u>61.4</u>	<u>4.4</u>	<u>27.3</u>	<u>592</u>	<u>65.7</u>	<u>8.3</u>	<u>28.4</u>	<u>592</u>	<u>63.5</u>	<u>7.3</u>	<u>29.2</u>
Total Allstate brand	6,161	75.2	8.4	25.5	6,204	70.5	6.0	24.8	6,205	72.5	10.0	24.3	6,181	73.0	9.7	25.1
<b>Encompass brand</b>																
Standard auto	164	76.2	1.2	27.5	173	75.7	0.6	30.1	185	73.0	0.5	27.0	194	76.8	1.0	26.3
Non-standard auto	<u>1</u>	<u>100.0</u>	-	<u>200.0</u>	<u>2</u>	<u>100.0</u>	-	<u>50.0</u>	<u>2</u>	<u>100.0</u>	-	<u>50.0</u>	<u>4</u>	<u>100.0</u>	-	<u>25.0</u>
Auto	165	76.3	1.2	28.5	175	76.0	0.6	30.3	187	73.2	0.5	27.3	198	77.3	1.0	26.2
Homeowners	93	64.5	16.1	30.1	96	63.5	13.5	32.3	96	64.6	15.6	30.2	100	103.0	46.0	29.0
Other personal lines <sup>(1)</sup>	<u>22</u>	<u>77.3</u>	<u>4.5</u>	<u>22.7</u>	<u>23</u>	<u>60.9</u>	-	<u>30.4</u>	<u>25</u>	<u>64.0</u>	-	<u>20.0</u>	<u>24</u>	<u>91.7</u>	<u>12.5</u>	<u>25.0</u>
Total Encompass brand	280	72.5	6.4	28.6	294	70.7	4.8	31.0	308	69.8	5.2	27.6	322	86.4	15.8	27.0
<b>Allstate Protection</b>	<u>\$ 6,441</u>	<u>75.1</u>	<u>8.3</u>	<u>25.6</u>	<u>\$ 6,498</u>	<u>70.5</u>	<u>5.9</u>	<u>25.1</u>	<u>\$ 6,513</u>	<u>72.4</u>	<u>9.8</u>	<u>24.4</u>	<u>\$ 6,503</u>	<u>73.6</u>	<u>10.0</u>	<u>25.2</u>
	Three months ended December 31, 2009				Three months ended September 30, 2009				Three months ended June 30, 2009				Three months ended March 31, 2009			
	Premiums earned	Loss ratio	Effect of CAT losses on loss ratio	Expense ratio	Premiums earned	Loss ratio	Effect of CAT losses on loss ratio	Expense ratio	Premiums earned	Loss ratio	Effect of CAT losses on loss ratio	Expense ratio	Premiums earned	Loss ratio	Effect of CAT losses on loss ratio	Expense ratio
<b>Allstate brand</b>																
Standard auto	\$ 3,944	69.2	(0.3)	24.5	\$ 3,946	68.6	1.3	24.1	\$ 3,928	70.7	2.1	24.2	\$ 3,917	68.8	1.6	24.5
Non-standard auto	<u>231</u>	<u>69.3</u>	<u>0.4</u>	<u>25.1</u>	<u>231</u>	<u>63.6</u>	<u>0.4</u>	<u>25.6</u>	<u>240</u>	<u>67.1</u>	<u>1.3</u>	<u>23.7</u>	<u>237</u>	<u>68.4</u>	<u>0.8</u>	<u>23.6</u>
Auto	4,175	69.2	(0.3)	24.5	4,177	68.4	1.3	24.1	4,168	70.6	2.1	24.1	4,154	68.8	1.6	24.5
Homeowners	1,411	65.1	20.6	23.9	1,396	75.4	22.3	22.9	1,409	95.1	45.8	21.2	1,417	82.7	27.5	24.1
Other personal lines <sup>(1)</sup>	<u>591</u>	<u>66.7</u>	<u>6.6</u>	<u>28.6</u>	<u>601</u>	<u>64.1</u>	<u>4.0</u>	<u>31.6</u>	<u>600</u>	<u>72.5</u>	<u>9.8</u>	<u>25.3</u>	<u>610</u>	<u>66.1</u>	<u>7.7</u>	<u>30.1</u>
Total Allstate brand	6,177	68.0	5.1	24.8	6,174	69.5	6.3	24.6	6,177	76.3	12.8	23.6	6,181	71.7	8.1	25.0
<b>Encompass brand</b>																
Standard auto	205	77.5	(0.5)	25.4	221	76.9	0.5	25.4	234	73.5	0.4	26.1	247	74.1	0.8	27.1
Non-standard auto	<u>5</u>	<u>80.0</u>	-	<u>40.0</u>	<u>6</u>	<u>66.7</u>	-	<u>50.0</u>	<u>7</u>	<u>85.7</u>	-	<u>28.6</u>	<u>9</u>	<u>66.7</u>	-	<u>33.3</u>
Auto	210	77.6	(0.5)	25.7	227	76.6	0.4	26.0	241	73.9	0.4	26.1	256	73.8	0.8	27.4
Homeowners	104	57.7	9.6	29.8	108	67.6	15.7	29.6	114	76.3	22.8	28.1	118	61.9	10.2	28.8
Other personal lines <sup>(1)</sup>	<u>26</u>	<u>88.4</u>	<u>3.8</u>	<u>23.1</u>	<u>26</u>	<u>65.4</u>	-	<u>26.9</u>	<u>28</u>	<u>71.4</u>	<u>3.6</u>	<u>25.0</u>	<u>28</u>	<u>78.6</u>	-	<u>25.0</u>
Total Encompass brand	340	72.3	2.9	26.8	361	73.1	5.0	27.2	383	74.4	7.3	26.6	402	70.7	3.5	27.6
<b>Allstate Protection</b>	<u>\$ 6,517</u>	<u>68.2</u>	<u>5.0</u>	<u>24.9</u>	<u>\$ 6,535</u>	<u>69.7</u>	<u>6.2</u>	<u>24.7</u>	<u>\$ 6,560</u>	<u>76.2</u>	<u>12.5</u>	<u>23.8</u>	<u>\$ 6,583</u>	<u>71.6</u>	<u>7.8</u>	<u>25.1</u>

(1) Other personal lines includes commercial, condominium, renters, involuntary auto and other personal lines.

**THE ALLSTATE CORPORATION**  
**PROPERTY-LIABILITY**  
**HISTORICAL IMPACT OF NET RATE CHANGES APPROVED ON PREMIUMS WRITTEN**

	Three months ended December 31, 2010 <sup>(1)</sup>			Three months ended September 30, 2010			Three months ended June 30, 2010			Three months ended March 31, 2010		
	Number of states	Countrywide (%) <sup>(4)</sup>	State specific (%) <sup>(5)</sup>	Number of states	Countrywide (%) <sup>(4)</sup>	State specific (%) <sup>(5)</sup>	Number of states	Countrywide (%) <sup>(4)</sup>	State specific (%) <sup>(5)</sup>	Number of states	Countrywide (%) <sup>(4)</sup>	State specific (%) <sup>(5)</sup>
<b>Allstate brand</b>												
Standard auto <sup>(2)</sup>	14 <sup>(6)</sup>	0.4	1.3	21 <sup>(7)</sup>	0.5	2.8	32 <sup>(6)(7)</sup>	0.2	0.5	8	0.3	2.9
Non-standard auto	2	0.4	3.2	4	0.7	5.8	5 <sup>(6)</sup>	2.7	10.9	1	0.9	22.1
Auto	14 <sup>(6)</sup>	0.4	1.4	24	0.5	2.9	33 <sup>(6)</sup>	0.3	0.9	9	0.3	3.3
Homeowners <sup>(3)</sup>	10	3.2	7.4	15	1.0	4.2	14 <sup>(6)</sup>	2.0	11.3	6	0.9	7.4
<b>Encompass brand</b>												
Standard auto	6	0.1	1.1	12	(0.1)	(1.3)	10	(0.1)	(0.5)	6	1.5	7.1
Non-standard auto	-	-	-	-	-	-	-	-	-	-	-	-
Auto	6	0.1	1.1	12	(0.1)	(1.3)	10	(0.1)	(0.5)	6	1.4	7.1
Homeowners	5	0.1	0.8	8 <sup>(6)</sup>	-	(0.1)	7	-	(0.3)	5	0.7	5.2
	Three months ended December 31, 2009			Three months ended September 30, 2009			Three months ended June 30, 2009			Three months ended March 31, 2009		
	Number of states	Countrywide (%) <sup>(4)</sup>	State specific (%) <sup>(5)</sup>	Number of states	Countrywide (%) <sup>(4)</sup>	State specific (%) <sup>(5)</sup>	Number of states	Countrywide (%) <sup>(4)</sup>	State specific (%) <sup>(5)</sup>	Number of states	Countrywide (%) <sup>(4)</sup>	State specific (%) <sup>(5)</sup>
<b>Allstate brand</b>												
Standard auto <sup>(2)</sup>	15	1.5	5.5	15	1.4	6.5	12	0.8	4.3	18 <sup>(6)</sup>	0.9	3.3
Non-standard auto	4	1.1	9.4	4	1.2	5.5	2	0.1	3.2	4	0.1	1.6
Auto	17	1.5	5.6	17	1.4	6.4	13	0.8	4.3	19 <sup>(6)</sup>	0.9	3.3
Homeowners <sup>(3)</sup>	22	1.9	6.5	19 <sup>(6)</sup>	2.4	6.9	16	1.7	13.3	14	2.5	7.4
<b>Encompass brand</b>												
Standard auto	11	1.3	9.5	13	1.6	9.6	8	1.0	8.3	24	3.7	8.1
Non-standard auto	-	-	-	-	-	-	-	-	-	1	0.9	31.7
Auto	11	1.3	9.5	13	1.6	9.6	8	0.9	8.3	25	3.6	8.1
Homeowners	10	0.6	7.9	17	2.0	4.8	10 <sup>(6)</sup>	0.5	5.7	18	1.6	6.7

(1) Rate changes include changes approved based on our net cost of reinsurance. These rate changes do not reflect initial rates filed for insurance subsidiaries initially writing business. Based on historical premiums written in those states, rate changes approved for the three month period ending December 31, 2010 are estimated to total \$251 million. Rate changes do not include rating plan enhancements, including the introduction of discounts and surcharges, that result in no change in the overall rate level in the state.

(2) Impacts of Allstate brand standard auto effective rate changes as a percentage of total countrywide prior year-end premiums written were 0.6%, 0.2%, (0.1)%, 1.5%, 1.6%, 0.5%, 0.6% and 0.7% for the three months ended December 31, 2010, September 30, 2010, June 30, 2010, March 31, 2010, December 31, 2009, September 30, 2009, June 30, 2009 and March 31, 2009, respectively.

(3) Impacts of Allstate brand homeowners effective rate changes as a percentage of total countrywide prior year-end premiums written were 2.5% 1.0%, 1.7%, 1.5%, 1.5%, 2.4%, 1.7% and 1.7% for the three months ended December 31, 2010, September 30, 2010, June 30, 2010, March 31, 2010, December 31, 2009, September 30, 2009, June 30, 2009 and March 31, 2009, respectively.









Bodily injury claim frequency	7.5	7.3	3.9	5.4	14.4	20.1	14.2	5.9	6.0	13.1
Property damage claim frequency	2.2	3.6	1.8	-	7.7	10.9	5.3	1.7	1.9	5.9
Paid severity - bodily injury	(0.2)	1.1	(1.0)	(1.3)	(4.9)	(0.9)	0.9	2.1	(0.3)	(0.7)
Paid severity - property damage	(1.7)	1.0	(1.5)	0.4	0.1	(1.0)	0.5	(2.4)	(0.5)	(0.7)

(1) Measures and statistics presented for Allstate brand exclude the Company's Canadian operations and specialty auto.

(2) Refer to the Allstate Brand Domestic Operating Measures and Statistics page for descriptions of these measures.

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### THE ALLSTATE CORPORATION HOMEOWNERS PROFITABILITY MEASURES

	Three months ended								Twelve months ended	
	Dec. 31, 2010	Sept. 30, 2010	June 30, 2010	March 31, 2010	Dec. 31, 2009	Sept. 30, 2009	June 30, 2009	March 31, 2009	Dec. 31, 2010	Dec. 31, 2009
<b>Homeowners</b>										
(\$ in millions)										
Net premiums written										
Allstate brand	\$ 1,389	\$ 1,610	\$ 1,565	\$ 1,189	\$ 1,359	\$ 1,573	\$ 1,532	\$ 1,171	\$ 5,753	\$ 5,635
Encompass brand	85	98	94	80	89	110	112	97	357	408
	<u>1,474</u>	<u>1,708</u>	<u>1,659</u>	<u>1,269</u>	<u>1,448</u>	<u>1,683</u>	<u>1,644</u>	<u>1,268</u>	<u>6,110</u>	<u>6,043</u>
Net premiums earned										
Allstate brand	\$ 1,431	\$ 1,430	\$ 1,416	\$ 1,416	\$ 1,411	\$ 1,396	\$ 1,409	\$ 1,417	\$ 5,693	\$ 5,633
Encompass brand	93	96	96	100	104	108	114	118	385	444
	<u>1,524</u>	<u>1,526</u>	<u>1,512</u>	<u>1,516</u>	<u>1,515</u>	<u>1,504</u>	<u>1,523</u>	<u>1,535</u>	<u>6,078</u>	<u>6,077</u>
Incurred losses										
Allstate brand	\$ 1,113	\$ 1,151	\$ 1,169	\$ 1,239	\$ 919	\$ 1,053	\$ 1,340	\$ 1,172	\$ 4,672	\$ 4,484
Encompass brand	60	61	62	103	60	73	87	73	286	293
	<u>1,173</u>	<u>1,212</u>	<u>1,231</u>	<u>1,342</u>	<u>979</u>	<u>1,126</u>	<u>1,427</u>	<u>1,245</u>	<u>4,958</u>	<u>4,777</u>
Expenses										
Allstate brand	\$ 346	\$ 346	\$ 309	\$ 337	\$ 337	\$ 319	\$ 299	\$ 341	\$ 1,338	\$ 1,296
Encompass brand	28	31	29	29	31	32	32	34	117	129
	<u>374</u>	<u>377</u>	<u>338</u>	<u>366</u>	<u>368</u>	<u>351</u>	<u>331</u>	<u>375</u>	<u>1,455</u>	<u>1,425</u>
Underwriting Income										
Allstate brand	\$ (28)	\$ (67)	\$ (62)	\$ (160)	\$ 155	\$ 24	\$ (230)	\$ (96)	\$ (317)	\$ (147)
Encompass brand	5	4	5	(32)	13	3	(5)	11	(18)	22
	<u>(23)</u>	<u>(63)</u>	<u>(57)</u>	<u>(192)</u>	<u>168</u>	<u>27</u>	<u>(235)</u>	<u>(85)</u>	<u>(335)</u>	<u>(125)</u>
Loss ratio										
Allstate brand	77.8	80.5	82.6	87.5	65.1	75.4	95.1	82.7	82.1	79.6
Encompass brand	64.5	63.5	64.6	103.0	57.7	67.6	76.3	61.9	74.3	66.0
Allstate Protection	77.0	79.4	81.4	88.5	64.6	74.9	93.7	81.1	81.6	78.6
Expense ratio										
Allstate brand	24.2	24.2	21.8	23.8	23.9	22.9	21.2	24.1	23.5	23.0
Encompass brand	30.1	32.3	30.2	29.0	29.8	29.6	28.1	28.8	30.4	29.0
Allstate Protection	24.5	24.7	22.4	24.2	24.3	23.3	21.7	24.4	23.9	23.5
Combined ratio										
Allstate brand	102.0	104.7	104.4	111.3	89.0	98.3	116.3	106.8	105.6	102.6
Encompass brand	94.6	95.8	94.8	132.0	87.5	97.2	104.4	90.7	104.7	95.0
Allstate Protection	101.5	104.1	103.8	112.7	88.9	98.2	115.4	105.5	105.5	102.1
Effect of catastrophe losses on loss ratio										
Allstate brand	30.3	23.1	34.7	37.1	20.6	22.3	45.8	27.5	31.3	29.0
Encompass brand	16.1	13.5	15.6	46.0	9.6	15.7	22.8	10.2	23.1	14.6
Effect of pre-tax reserve reestimates on combined ratio										
Allstate brand	(1.8)	5.2	(4.2)	(0.4)	(3.3)	(5.2)	(0.9)	(1.2)	(0.3)	(2.6)
Encompass brand	5.4	(7.3)	(1.0)	(2.0)	(3.8)	(1.9)	1.8	(12.7)	(1.3)	(4.3)

#### Allstate brand homeowners domestic operating measures <sup>(1)</sup>

	Dec. 31, 2010	Sept. 30, 2010	June 30, 2010	March 31, 2010	Dec. 31, 2009	Sept. 30, 2009	June 30, 2009	March 31, 2009	Dec. 31, 2010	Dec. 31, 2009
<b>Operating measures <sup>(2)</sup></b>										
Policies in force (in thousands)	6,690	6,740	6,821	6,886	6,973	7,027	7,104	7,181	6,690	6,973
New issued applications (in thousands)	126	140	151	119	136	148	145	127	536	556
Average premium - gross written (\$)	963	953	933	921	899	889	879	861	943	883
Average premium - net earned (\$)	825	821	803	795	785	771	768	771	811	773
Renewal ratio (%)	88.5	88.6	88.3	88.0	88.4	88.5	88.0	87.5	88.4	88.1
<b>Loss trends</b>										
(% change year-over-year)										
Claim frequency excluding catastrophe losses	(8.5)	(2.3)	1.7	5.1	13.9	13.5	3.9	5.1	(1.1)	9.0
Claim severity excluding catastrophe losses	4.1	2.1	(0.7)	(2.1)	(8.5)	9.0	7.0	3.2	1.6	3.0

(1) Measures presented for Allstate brand exclude the Company's Canadian operations.

(2) Refer to the Allstate Brand Domestic Operating Measures and Statistics page for descriptions of these measures.

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Florida	\$ 74	\$ 73	98.6%	\$ 8	10.8%			
Other hurricane exposure states	3,117	2,416	77.5%	809	26.0%			
Total hurricane exposure states <sup>(2)</sup>	3,191	2,489	78.0%	817	25.6%	17	10.3%	
Other catastrophe exposure states	2,887	2,469	85.5%	1,054	36.5%	24	8.2%	
Total	\$ 6,078	\$ 4,958	81.6%	\$ 1,871	30.8%	90	41	9.6%

Primary Exposure Groupings <sup>(1)</sup>	1992 to 2010 Historical Information					1992 to 2010 Historical Information (Adjusted for Industry Reinsurance or Insurance Mechanism)					Number of catastrophes
	Earned premiums	Incurred losses	Loss ratios	Catastrophe losses	Effect of catastrophes on loss ratio	Earned premiums <sup>(4)</sup>	Incurred losses <sup>(3)</sup>	Loss ratios <sup>(3)</sup>	Catastrophe losses <sup>(3)</sup>	Effect of catastrophes on loss ratio <sup>(3)</sup>	
Florida	\$ 3,637	\$ 5,109	140.5%	\$ 3,560	97.9%	\$ 3,746	\$ 3,328	88.8%	\$ 1,778	47.5%	
Other hurricane exposure states	41,697	33,381	80.1%	11,766	28.2%	41,765	33,313	79.8%	11,698	28.0%	
Total hurricane exposure states <sup>(2)</sup>	45,334	38,490	84.9%	15,326	33.8%	45,511	36,641	80.5%	13,476	29.6%	
Other catastrophe exposure states	38,784	29,451	75.9%	9,277	23.9%	38,785	27,609	71.2%	7,436	19.2%	
Total	\$ 84,118	\$ 67,941	80.8%	\$ 24,603	29.2%	\$ 84,296	\$ 64,250	76.2%	\$ 20,912	24.8%	1,273

#### **(1) Basis of Presentation**

This homeowners supplemental information schedule displays financial results for the homeowners business (defined to include standard homeowners, scheduled personal property and other than primary residence lines) for the period 1992 through 2010. The premiums and losses are presented on a GAAP basis with adjustments as indicated in Notes 3 and 4. Each state in which the Company writes business has been categorized into one of two exposure groupings (Hurricane or Other). Hurricane exposure states are comprised of those states in which hurricanes are the primary catastrophe exposure. However, the catastrophe losses for these states include losses due to other kinds of catastrophes. A catastrophe is defined by Allstate as an event that produces pre-tax losses before reinsurance in excess of \$1 million, and involves multiple first party policyholders, or an event that produces a number of claims in excess of a preset per-event threshold of average claims in a specific area, occurring within a certain amount of time following the event.

#### **(2) Hurricane Exposure States**

Hurricane exposure states include the following coastal locations: Alabama, Connecticut, Delaware, Florida, Georgia, Louisiana, Maine, Maryland, Massachusetts, Mississippi, New Hampshire, New Jersey, New York, North Carolina, Pennsylvania, Rhode Island, South Carolina, Texas, Virginia and Washington, D.C.

#### **(3) Incurred Losses**

Incurred losses (which include catastrophe losses) and Catastrophe losses, exclude the effects of those events for which the exposure is now covered, at least in part, by permanent industry reinsurance or insurance mechanism (i.e., Florida Hurricane Catastrophe Fund ("FHCF"), California Earthquake Authority) or with Hawaii hurricanes, coverage is being brokered to a non-affiliated insurance company. Mechanisms such as the FHCF and external reinsurance are available and are reflected in our capital structure and help mitigate exposure to these types of events. For the period 1992 - 2010, Incurred losses and Catastrophe losses for the Hurricane exposure states were adjusted to exclude \$1.8 billion for losses related to Hurricane Andrew. Incurred losses and Catastrophe losses for the Other catastrophe exposure states were adjusted to exclude an additional \$1.8 billion for losses related to certain California earthquakes and Hawaii hurricanes. Subsequent catastrophes of a similar magnitude are not excluded from the exhibit. Through the use of the insurance mechanisms, Allstate may have a contingent liability for industry assessments and losses exceeding the claims paying capacity of these mechanisms as discussed in the Annual Report on Form 10-K.

#### **(4) Earned Premiums**

Earned premiums for the Hurricane exposure locations was adjusted to add back premium ceded to third party reinsurers of \$178 million for hurricane reinsurance purchased in Florida, the Northeast and other states during the period 1992 to 2005. These programs support management actions that address hurricane exposures. Mechanisms such as the FHCF and external reinsurance are available and are reflected in our capital structure because they help mitigate exposure to these types of events, but no impact is reflected in earned premiums above.

#### **(5) Premium Rate Changes**

Represents the impact in the states where rate changes were approved during the year as a percentage of total prior year-end premiums written in those states.

### THE ALLSTATE CORPORATION PROPERTY-LIABILITY EFFECT OF CATASTROPHE LOSSES ON THE COMBINED RATIO ( \$ in millions, except ratios )

	Effect of all catastrophe losses on the Property-Liability					Premiums earned year-to-date	Total catastrophe losses by year	Excludes the effect of catastrophe losses relating to earthquakes and hurricanes		Effect on the Property- Liability combined ratio	
	combined ratio							catastrophe losses by year	catastrophe losses by year		Effect on the Property- Liability combined ratio
	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Year						
1992 <sup>(3)</sup>	3.2	7.1	48.7	25.5	21.2	\$ 15,542	\$ 3,301	\$ 680	4.4		
1993 <sup>(3)</sup>	5.8	3.0	1.2	3.8	3.4	16,039	547	607	3.8		
1994 <sup>(3)</sup>	27.4	4.4	9.5	7.3	12.0	16,513	1,989	529	3.2		
1995	4.0	7.8	3.8	5.0	5.2	17,540	905	683	3.9		
1996	5.1	6.0	6.4	3.8	5.4	18,366	983	837	4.6		
1997	2.4	2.6	2.6	0.3	2.0	18,604	365	325	1.7		
1998	2.5	6.3	3.9	3.4	4.0	19,307	780	615	3.2		
1999	2.6	5.6	5.4	2.7	4.1	20,112	816	623	3.1		
2000	7.0	6.7	1.7	2.3	4.4	21,871	967	930	4.3		
2001	1.5	9.8	2.5	2.4	4.0	22,197	894	763	3.4		
2002	1.9	5.0	1.6	4.0	3.1	23,361	731	638	2.7		
2003	2.2	9.2	6.1	6.5	6.0	24,677	1,489	1,256	5.1		
2004	1.6	3.8	26.0	6.2	9.5	25,989	2,468	467	1.8		
2005	2.5	2.2	69.4	9.6	21.0	27,039	5,674	460	1.7		
2006	1.6	3.7	2.5	4.1	3.0	27,369	810	1,044	3.8		
2007	2.4	6.3	5.0	7.0	5.2	27,233	1,409	1,336	4.9		

2008	8.4	10.3	26.8	3.9	12.4	26,967	3,342	1,876	7.0
2009	7.8	12.5	6.2	5.0	7.9	26,194	2,069	2,159	8.2
2010	10.0	9.8	5.9	8.3	8.5	25,957	2,207	2,272	8.8
Average <sup>(2)</sup>	5.0	6.6	12.9	5.7	7.5				4.3

Excludes the effect of catastrophe losses relating to Hurricane Andrew, California Earthquakes, and Hawaii Hurricanes <sup>(1)</sup>

	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Year	Premiums earned year-to-date	Total catastrophe losses by year
1992 <sup>(3)</sup>	3.2	7.0	4.5	2.9	4.4	\$ 15,542	\$ 681
1993 <sup>(3)</sup>	5.6	3.0	1.5	5.1	3.8	16,039	607
1994 <sup>(3)</sup>	5.1	3.8	1.7	2.5	3.2	16,513	535
1995	4.0	7.7	1.8	5.0	4.6	17,540	843
1996	5.1	6.0	6.4	3.8	5.4	18,366	991
1997	2.4	2.6	1.8	0.3	1.8	18,604	329
1998	2.0	6.3	3.9	2.2	3.6	19,307	695
1999	2.6	5.6	5.4	2.3	3.9	20,112	790
2000	7.0	6.7	1.5	1.8	4.3	21,871	930
2001	1.5	8.1	2.5	1.7	3.5	22,197	769
2002	1.8	5.0	1.6	3.6	3.0	23,361	706
2003	2.1	9.0	6.1	6.4	5.9	24,677	1,458
2004	1.6	3.8	26.0	6.2	9.5	25,989	2,468
2005	2.5	2.2	69.4	9.6	21.0	27,039	5,674
2006	1.6	3.7	2.5	4.1	3.0	27,369	810
2007	2.4	6.3	5.0	7.0	5.2	27,233	1,409
2008	8.4	10.3	26.8	3.9	12.4	26,967	3,342
2009	7.8	12.5	6.2	5.0	7.9	26,194	2,069
2010	10.0	9.8	5.9	8.3	8.5	25,957	2,207
Average <sup>(2)</sup>	4.1	6.4	10.8	4.5	6.5		

<sup>(1)</sup> The effect of Catastrophe losses on the combined ratio is presented excluding the effects of those events for which the exposure is now covered by an industry reinsurance or insurance mechanism (i.e., Florida Hurricane Catastrophe Fund and California Earthquake Authority) or with Hawaii hurricanes, coverage is being brokered to a non-affiliated insurance company (see the "Commitments, Guarantees and Contingent Liabilities" footnote to the Consolidated Financial Statements).

<sup>(2)</sup> The effect of Catastrophes and Catastrophes excluding extraordinary catastrophes on the Combined Ratio calculated as an average for all periods since 1992.

<sup>(3)</sup> The years 1992-1994 have been adjusted to exclude the premiums earned of the PMI Group, a mortgage guarantee insurer that was sold in 1995.

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**THE ALLSTATE CORPORATION**  
**ALLSTATE PROTECTION HISTORICAL CATASTROPHE BY SIZE OF EVENT**  
(\$ in millions, except ratios)

Three months ended December 31, 2010

Size of catastrophe	Number of events	Claim and claim expense	Combined ratio impact	Average catastrophe loss per event
Greater than \$250 million	1	5.0 % \$ 355	66.1 % 5.5	\$ 355
\$101 million to \$250 million	-	-	-	-
\$50 million to \$100 million	-	-	-	-
Less than \$50 million	19	95.0 % 169	31.5 % 2.6	9
Total	20	100.0 % 524	97.6 % 8.1	26
Prior year reserve reestimates		(23)	(4.3)	(0.4)
Prior quarter reserve reestimates		36	6.7	0.6
Total catastrophe losses		\$ 537	100.0 % 8.3	

Twelve months ended December 31, 2010

Size of catastrophe	Number of events	Claim and claim expense	Combined ratio impact	Average catastrophe loss per event
Greater than \$250 million	1	1.1 % \$ 355	16.1 % 1.4	\$ 355
\$101 million to \$250 million	4	4.4 % 610	27.6 % 2.3	153
\$50 million to \$100 million	8	8.9 % 511	23.2 % 2.0	64
Less than \$50 million	77	85.6 % 894	40.5 % 3.4	12
Total	90	100.0 % 2,370	107.4 % 9.1	26
Prior year reserve reestimates		(163)	(7.4)	(0.6)
Total catastrophe losses		\$ 2,207	100.0 % 8.5	

1995 through December 2010

Size of catastrophe	Principal state with loss	Number of events	Claim and claim expense	Combined ratio impact	Average catastrophe loss per event
Greater than \$250 million <sup>(1)</sup>					
Hurricane Katrina - 2005	LA		\$ 3,592	13.9 % 1.0	\$ 3,592
Hurricane Rita - 2005	TX		891	3.4 % 0.2	891
Hurricane Ike - 2008	TX		864	3.3 % 0.2	864
Hurricane Ivan - 2004	FL		632	2.4 % 0.2	632
Hurricane Charley - 2004	FL		605	2.3 % 0.2	605
Hurricane Frances - 2004	FL		550	2.1 % 0.1	550
Hurricane Wilma - 2005	FL		539	2.1 % 0.1	539
Arizona Hail - 2010	AZ		355	1.4 % 0.1	355
Hurricane Jeanne - 2004	FL		337	1.3 % 0.1	337
October 2003 Fires	CA		300	1.2 % 0.1	300
Hurricane Gustav - 2008	LA		273	1.1 % 0.1	273
Greater than \$250 million		11	8,938	34.5 % 2.4	813
\$101 million to \$250 million		20	3,079	11.9 % 0.8	154
\$50 million to \$100 million		55	3,813	14.7 % 1.0	69
Less than \$50 million		998	10,079	38.9 % 2.7	10
Total		1,084	\$ 25,909	100.0 % 6.9	24

(1) Catastrophe claims and claims expense of \$2.26 billion related to Hurricane Andrew of 1992 and \$2.08 billion related to the Northridge earthquake of 1994, which were incurred prior to 1995, are excluded from the table above.

**THE ALLSTATE CORPORATION  
PROPERTY-LIABILITY  
EFFECT OF PRE-TAX PRIOR YEAR RESERVE REESTIMATES ON THE COMBINED RATIO**  
(\$ in millions, except ratios)

	Three months ended				Twelve months ended					
	Dec. 31, 2010	Sept. 30, 2010	June 30, 2010	March 31, 2010	Dec. 31, 2009	Sept. 30, 2009	June 30, 2009	March 31, 2009	Dec. 31, 2010	Dec. 31, 2009
<b>Pre-tax Reserve Reestimates <sup>(1)</sup></b>										
Auto	\$ (59)	\$ (40)	\$ (85)	\$ 5	\$ (29)	\$ 11	\$ (4)	\$ (35)	\$ (179)	\$ (57)
Homeowners	(21)	67	(61)	(8)	(50)	(75)	(11)	(32)	(23)	(168)
Other personal lines	80	(38)	(5)	(22)	51	(3)	32	9	15	89
Allstate Protection <sup>(2)</sup>	-	(11)	(151)	(25)	(28)	(67)	17	(58)	(187)	(136)
Discontinued Lines and Coverages	3	22	1	2	3	15	3	3	28	24
Property-Liability	<u>\$ 3</u>	<u>\$ 11</u>	<u>\$ (150)</u>	<u>\$ (23)</u>	<u>\$ (25)</u>	<u>\$ (52)</u>	<u>\$ 20</u>	<u>\$ (55)</u>	<u>\$ (159)</u>	<u>\$ (112)</u>
Allstate brand	\$ 5	\$ -	\$ (152)	\$ (34)	\$ (20)	\$ (74)	\$ 9	\$ (41)	\$ (181)	\$ (126)
Encompass brand	(5)	(11)	1	9	(8)	7	8	(17)	(6)	(10)
Allstate Protection <sup>(2)</sup>	<u>\$ -</u>	<u>\$ (11)</u>	<u>\$ (151)</u>	<u>\$ (25)</u>	<u>\$ (28)</u>	<u>\$ (67)</u>	<u>\$ 17</u>	<u>\$ (58)</u>	<u>\$ (187)</u>	<u>\$ (136)</u>
<b>Effect of Pre-tax Reserve Reestimates on Combined Ratio <sup>(1)</sup></b>										
Auto	(0.9)	(0.6)	(1.3)	0.1	(0.4)	0.2	-	(0.5)	(0.7)	(0.2)
Homeowners	(0.3)	1.0	(0.9)	(0.1)	(0.8)	(1.2)	(0.2)	(0.5)	(0.1)	(0.6)
Other personal lines	1.2	(0.6)	(0.1)	(0.4)	0.8	-	0.5	0.1	0.1	0.3
Allstate Protection <sup>(2)</sup>	-	(0.2)	(2.3)	(0.4)	(0.4)	(1.0)	0.3	(0.9)	(0.7)	(0.5)
Discontinued Lines and Coverages	0.1	0.4	-	-	-	0.3	-	0.1	0.1	0.1
Property-Liability	<u>0.1</u>	<u>0.2</u>	<u>(2.3)</u>	<u>(0.4)</u>	<u>(0.4)</u>	<u>(0.7)</u>	<u>0.3</u>	<u>(0.8)</u>	<u>(0.6)</u>	<u>(0.4)</u>
Allstate brand	0.1	-	(2.3)	(0.5)	(0.3)	(1.1)	0.2	(0.6)	(0.7)	(0.5)
Encompass brand	(0.1)	(0.2)	-	0.1	(0.1)	0.1	0.1	(0.3)	-	-
Allstate Protection <sup>(2)</sup>	<u>-</u>	<u>(0.2)</u>	<u>(2.3)</u>	<u>(0.4)</u>	<u>(0.4)</u>	<u>(1.0)</u>	<u>0.3</u>	<u>(0.9)</u>	<u>(0.7)</u>	<u>(0.5)</u>

(1) Favorable reserve reestimates are shown in parentheses.

(2) Favorable reserve reestimates included in catastrophe losses totaled \$23 million and \$30 million in the three months ended December 31, 2010 and 2009, respectively. Favorable reserve reestimates included in catastrophe losses totaled \$163 million and \$169 million in the twelve months ended December 31, 2010 and 2009, respectively.

**THE ALLSTATE CORPORATION  
PROPERTY-LIABILITY  
HISTORICAL PRE-TAX PRIOR YEAR RESERVE REESTIMATES <sup>(1)</sup>**  
(\$ in millions)

	Twelve months ended December 31,				
	2010	2009	2008	2007	2006
Allstate brand	\$ (181)	\$ (126)	\$ 155	\$ (167)	\$ (1,085)
Encompass brand	(6)	(10)	(3)	(52)	(18)
Allstate Protection	(187)	(136)	152	(219)	(1,103)
Discontinued Lines and Coverages	28	24	18	47	132
Property-Liability	<u>\$ (159)</u>	<u>\$ (112)</u>	<u>\$ 170</u>	<u>\$ (172)</u>	<u>\$ (971)</u>
Effect of Property-Liability pre-tax reserve reestimates on the combined ratio	<u>(0.6)</u>	<u>(0.4)</u>	<u>0.7</u>	<u>(0.6)</u>	<u>(3.5)</u>

(1) Favorable reserve reestimates are shown in parentheses.

**THE ALLSTATE CORPORATION**  
**HISTORICAL PROPERTY-LIABILITY LOSS RESERVES**  
(\$ in millions)

Twelve months ended December 31,

(net of reinsurance)	2010	2009	2008	2007	2006
Net reserve for claims and claims expense, beginning of year	\$ 17,028	\$ 17,182	\$ 16,660	\$ 16,610	\$ 18,931
Claims and claims expense					
Provision attributable to the current year	19,110	18,858	19,894	17,839	16,988
Change in provision attributable to prior years <sup>(1)</sup>	(159)	(112)	170	(172)	(971)
Total claims and claims expense	<u>18,951</u>	<u>18,746</u>	<u>20,064</u>	<u>17,667</u>	<u>16,017</u>
Payments					
Claims and claims expense attributable to current year	(12,012)	(11,906)	(12,658)	(10,933)	(10,386)
Claims and claims expense attributable to prior years	(6,571)	(6,994)	(6,884)	(6,684)	(7,952)
Total payments	<u>(18,583)</u>	<u>(18,900)</u>	<u>(19,542)</u>	<u>(17,617)</u>	<u>(18,338)</u>
Net <sup>(2)</sup> reserve for claims and claims expense, end of year	<u>\$ 17,396</u>	<u>\$ 17,028</u>	<u>\$ 17,182</u>	<u>\$ 16,660</u>	<u>\$ 16,610</u>
Percent change in loss reserves	2.2 %	(0.9) %	3.1 %	0.3 %	(12.3) %
<sup>(1)</sup> Reserve reestimates due to:					
Asbestos and environmental claims	\$ 23	\$ 5	\$ 8	\$ 80	\$ 96
All other property-liability claims	(182)	(117)	162	(252)	(1,067)
Change in pre-tax reserve	<u>\$ (159)</u>	<u>\$ (112)</u>	<u>\$ 170</u>	<u>\$ (172)</u>	<u>\$ (971)</u>

<sup>(2)</sup> Net reserves for claims and claims expense are net of expected reinsurance recoveries of \$2.07 billion, \$2.14 billion, \$2.27 billion, \$2.21 billion and \$2.26 billion at December 31, 2010, 2009, 2008, 2007 and 2006, respectively.

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**THE ALLSTATE CORPORATION**  
**ASBESTOS AND ENVIRONMENTAL RESERVES**  
(\$ in millions)

(net of reinsurance)	Three months ended				Twelve months ended December 31,				
	Dec. 31, 2010	Sept. 30, 2010	June 30, 2010	March 31, 2010	2010	2009	2008	2007	2006
<b>Asbestos claims</b>									
Beginning reserves	\$ 1,133	\$ 1,142	\$ 1,157	\$ 1,180	\$ 1,180	\$ 1,228	\$ 1,302	\$ 1,375	\$ 1,373
Incurred claims and claims expense	-	5	-	-	5	(8)	8	17	86
Claims and claims expense paid	(33)	(14)	(15)	(23)	(85)	(40)	(82)	(90)	(84)
Ending reserves	<u>\$ 1,100</u>	<u>\$ 1,133</u>	<u>\$ 1,142</u>	<u>\$ 1,157</u>	<u>\$ 1,100</u>	<u>\$ 1,180</u>	<u>\$ 1,228</u>	<u>\$ 1,302</u>	<u>\$ 1,375</u>
Claims and claims expense paid as a percent of ending reserves	3.0%	1.2%	1.3%	2.0%	7.7%	3.4%	6.7%	6.9%	6.1%
<b>Environmental claims</b>									
Beginning reserves	\$ 205	\$ 190	\$ 197	\$ 198	\$ 198	\$ 195	\$ 232	\$ 194	\$ 205
Incurred claims and claims expense	-	18	-	-	18	13	-	63	10
Claims and claims expense paid	(4)	(3)	(7)	(1)	(15)	(10)	(37)	(25)	(21)
Ending reserves	<u>\$ 201</u>	<u>\$ 205</u>	<u>\$ 190</u>	<u>\$ 197</u>	<u>\$ 201</u>	<u>\$ 198</u>	<u>\$ 195</u>	<u>\$ 232</u>	<u>\$ 194</u>
Claims and claims expense paid as a percent of ending reserves	2.0%	1.5%	3.7%	0.5%	7.5%	5.1%	19.0%	10.8%	10.8%

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**THE ALLSTATE CORPORATION**  
**ALLSTATE FINANCIAL RESULTS**  
(\$ in millions)

	Three months ended				Twelve months ended					
	Dec. 31, 2010	Sept. 30, 2010	June 30, 2010	March 31, 2010	Dec. 31, 2009	Sept. 30, 2009	June 30, 2009	March 31, 2009	Dec. 31, 2010	Dec. 31, 2009
Investments	<u>\$ 61,582</u>	<u>\$ 62,915</u>	<u>\$ 61,804</u>	<u>\$ 62,336</u>	<u>\$ 62,216</u>	<u>\$ 61,891</u>	<u>\$ 59,861</u>	<u>\$ 59,576</u>	<u>\$ 61,582</u>	<u>\$ 62,216</u>
Premiums and deposits *	\$ 962	\$ 1,011	\$ 1,018	\$ 1,105	\$ 1,156	\$ 1,033	\$ 1,399	\$ 1,533	\$ 4,096	\$ 5,121
Deposits to contractholder funds	(683)	(730)	(739)	(828)	(898)	(802)	(1,152)	(1,298)	(2,980)	(4,150)
Deposits to separate accounts	(25)	(25)	(25)	(26)	(27)	(27)	(28)	(28)	(101)	(110)
Change in unearned premiums and other adjustments	19	34	32	38	12	28	29	39	123	108
Life and annuity premiums	273	290	286	289	243	232	248	246	1,138	969
Contract charges	258	258	259	255	255	250	246	238	1,030	989



Premiums and contract charges	531	548	545	544	498	482	494	484	2,168	1,958
Net investment income	692	707	723	731	737	744	764	819	2,853	3,064
Periodic settlements and accruals on non-hedge derivative instruments	13	10	11	17	14	2	(3)	1	51	14
Contract benefits	(443)	(445)	(485)	(442)	(441)	(382)	(407)	(387)	(1,815)	(1,617)
Interest credited to contractholder funds	(439)	(446)	(450)	(463)	(479)	(497)	(520)	(542)	(1,798)	(2,038)
Amortization of deferred policy acquisition costs	(86)	(101)	(41)	(58)	(90)	(108)	(130)	(109)	(286)	(437)
Operating costs and expenses <sup>(1)</sup>	(115)	(118)	(116)	(120)	(105)	(99)	(105)	(121)	(469)	(430)
Restructuring and related charges	2	-	1	-	(1)	(4)	(2)	(18)	3	(25)
Income tax expense on operations	(51)	(47)	(63)	(70)	(38)	(43)	(26)	(42)	(231)	(149)
Operating income <sup>(2)</sup>	104	108	125	139	95	95	65	85	476	340
Realized capital gains and losses, after-tax	23	(25)	(230)	(105)	(178)	(151)	82	(170)	(337)	(417)
DAC and DSI (amortization) accretion relating to realized capital gains and losses, after-tax	(43)	7	4	(2)	(45)	18	(131)	(19)	(34)	(177)
DAC and DSI unlocking relating to realized capital gains and losses, after-tax	-	-	-	(18)	-	-	-	(224)	(18)	(224)
Reclassification of periodic settlements and accruals on non-hedge derivative instruments, after-tax	(8)	(7)	(7)	(11)	(9)	(1)	2	(1)	(33)	(9)
Gain on disposition of operations, after-tax	-	2	1	1	-	1	1	2	4	4
Net income (loss)	<u>\$ 76</u>	<u>\$ 85</u>	<u>\$ (107)</u>	<u>\$ 4</u>	<u>\$ (137)</u>	<u>\$ (38)</u>	<u>\$ 19</u>	<u>\$ (327)</u>	<u>\$ 58</u>	<u>\$ (483)</u>

<sup>(1)</sup> Operating costs and expenses increased \$10 million and \$39 million in the three months and twelve months ended December 31, 2010, respectively, compared to the same periods in 2009. The increase in the three months ended December 31, 2010 was primarily due to non-recurring litigation costs, higher non-deferrable commissions related to accident and health insurance business and higher product development costs. The increase in the twelve months ended December 31, 2010 was primarily due to increased non-deferrable acquisition costs, higher product development, marketing and technology costs, increased litigation expenses, lower reinsurance expense allowances resulting from higher retention and increases in the net costs of employee benefits. In the twelve months ended December 31, 2010, these increased costs were partially offset by Allstate Financial expense reduction actions, which resulted in lower employee, professional services and sales support expenses.

<sup>(2)</sup> Operating income in the three months ended June 30, 2010 included a \$7 million after-tax reinsurance recovery and \$5 million after-tax favorable net impact or reserve reestimates. Operating income in the three months ended March 31, 2010 included a \$26 million favorable after-tax DAC unlock.

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**THE ALLSTATE CORPORATION**  
**HISTORICAL ALLSTATE FINANCIAL RESULTS**  
(\$ in millions)

	At or for the Year Ended December 31,				
	2010	2009	2008	2007	2006
Investments	\$ 61,582	\$ 62,216	\$ 61,449	\$ 74,256	\$ 75,951
Premiums and deposits	\$ 4,096	\$ 5,121	\$ 10,952	\$ 9,627	\$ 11,678
Deposits to contractholder funds	(2,980)	(4,150)	(9,984)	(8,632)	(10,066)
Deposits to separate accounts	(101)	(110)	(129)	(136)	(713)
Change in unearned premiums and other adjustments	123	108	104	11	-
Life and annuity premiums	1,138	969	943	870	899
Contract charges	1,030	989	952	996	1,065
Premiums and contract charges	2,168	1,958	1,895	1,866	1,964
Net investment income	2,853	3,064	3,811	4,297	4,173
Periodic settlements and accruals on non-hedge derivative instruments	51	14	20	46	56
Contract benefits	(1,815)	(1,617)	(1,612)	(1,589)	(1,570)
Interest credited to contractholder funds	(1,798)	(2,038)	(2,417)	(2,682)	(2,614)
Operating costs and expenses <sup>(1)</sup>	(755)	(867)	(1,051)	(1,042)	(1,117)
Restructuring and related charges	3	(25)	(1)	(2)	(24)
Income tax expense on operations	(231)	(149)	(207)	(279)	(274)
Operating income	476	340	438	615	594
Realized capital gains and losses, after-tax <sup>(2)</sup>	(389)	(818)	(1,923)	(113)	(14)
Non-recurring items, after-tax <sup>(3)</sup>	-	-	(219)	-	(18)
Reclassification of periodic settlements and accruals on non-hedge derivative instruments, after-tax	(33)	(9)	(13)	(29)	(36)
Gain (loss) on disposition of operations, after-tax	4	4	(4)	(8)	(62)
Net income (loss)	<u>\$ 58</u>	<u>\$ (483)</u>	<u>\$ (1,721)</u>	<u>\$ 465</u>	<u>\$ 464</u>
Life insurance in force, net of reinsurance	<u>\$ 294,125</u>	<u>\$ 281,961</u>	<u>\$ 280,042</u>	<u>\$ 271,035</u>	<u>\$ 254,726</u>

<sup>(1)</sup> Includes amortization expense on DAC, excluding the portion relating to realized capital gains and losses.

<sup>(2)</sup> Includes amortization expense on DAC and DSI relating to realized capital gains and losses, after-tax.

<sup>(3)</sup> During the fourth quarter of 2008, for traditional life insurance and immediate annuities with life contingencies, an aggregate premium deficiency of \$336 million, pre-tax (\$219 million, after-tax) resulted primarily from an experience study indicating that the annuitants on certain life-contingent contracts are projected to live longer than we anticipated when the contracts were issued, and, to a lesser degree, a reduction in the related investment portfolio yield. The deficiency was recorded through a reduction in deferred acquisition costs.

**THE ALLSTATE CORPORATION**  
**ALLSTATE FINANCIAL PREMIUMS, CONTRACT CHARGES AND DEPOSITS**  
(\$ in millions)

	Three months ended								Twelve months ended	
	Dec. 31, 2010	Sept. 30, 2010	June 30, 2010	March 31, 2010	Dec. 31, 2009	Sept. 30, 2009	June 30, 2009	March 31, 2009	Dec. 31, 2010	Dec. 31, 2009
<b>PREMIUMS AND CONTRACT CHARGES - BY PRODUCT</b>										
<b>Underwritten Products</b>										
Traditional life insurance premiums	\$ 103	\$ 107	\$ 104	\$ 106	\$ 104	\$ 103	\$ 100	\$ 100	\$ 420	\$ 407
Accident and health insurance premiums	157	157	151	156	120	114	114	112	621	460
Interest-sensitive life insurance contract charges	251	249	249	242	245	238	235	226	991	944
	<u>511</u>	<u>513</u>	<u>504</u>	<u>504</u>	<u>469</u>	<u>455</u>	<u>449</u>	<u>438</u>	<u>2,032</u>	<u>1,811</u>
<b>Annuities</b>										
Immediate annuities with life contingencies premiums	13	26	31	27	19	15	34	34	97	102
Other fixed annuity contract charges	7	9	10	13	10	12	11	12	39	45
	<u>20</u>	<u>35</u>	<u>41</u>	<u>40</u>	<u>29</u>	<u>27</u>	<u>45</u>	<u>46</u>	<u>136</u>	<u>147</u>
<b>Total</b>	<u>\$ 531</u>	<u>\$ 548</u>	<u>\$ 545</u>	<u>\$ 544</u>	<u>\$ 498</u>	<u>\$ 482</u>	<u>\$ 494</u>	<u>\$ 484</u>	<u>\$ 2,168</u>	<u>\$ 1,958</u>
<b>PREMIUMS AND CONTRACT CHARGES - BY DISTRIBUTION CHANNEL</b>										
Allstate agencies	\$ 253	\$ 247	\$ 247	\$ 246	\$ 249	\$ 239	\$ 240	\$ 237	\$ 993	\$ 965
Workplace enrolling agents	166	166	161	161	126	124	121	119	654	490
Other	112	135	137	137	123	119	133	128	521	503
<b>Total</b>	<u>\$ 531</u>	<u>\$ 548</u>	<u>\$ 545</u>	<u>\$ 544</u>	<u>\$ 498</u>	<u>\$ 482</u>	<u>\$ 494</u>	<u>\$ 484</u>	<u>\$ 2,168</u>	<u>\$ 1,958</u>
<b>PREMIUMS AND DEPOSITS - BY PRODUCT</b>										
Interest-sensitive life insurance	\$ 353	\$ 359	\$ 387	\$ 389	\$ 384	\$ 355	\$ 356	\$ 341	\$ 1,488	\$ 1,436
Fixed annuities	193	249	266	319	369	357	669	669	1,027	2,064
Traditional life and accident and health insurance	277	262	253	256	242	217	215	202	1,048	876
Bank deposits	139	141	112	141	161	104	159	321	533	745
<b>Total</b>	<u>\$ 962</u>	<u>\$ 1,011</u>	<u>\$ 1,018</u>	<u>\$ 1,105</u>	<u>\$ 1,156</u>	<u>\$ 1,033</u>	<u>\$ 1,399</u>	<u>\$ 1,533</u>	<u>\$ 4,096</u>	<u>\$ 5,121</u>

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**THE ALLSTATE CORPORATION**  
**CHANGE IN CONTRACTHOLDER FUNDS**  
(\$ in millions)

	Three months ended								Twelve months ended	
	Dec. 31, 2010	Sept. 30, 2010	June 30, 2010	March 31, 2010	Dec. 31, 2009	Sept. 30, 2009	June 30, 2009	March 31, 2009	Dec. 31, 2010	Dec. 31, 2009
<b>Beginning balance</b>	\$ 48,936	\$ 49,443	\$ 51,027	\$ 52,582	\$ 53,336	\$ 53,999	\$ 56,621	\$ 58,413	\$ 52,582	\$ 58,413
<b>Deposits</b>										
Fixed annuities	180	224	237	291	351	343	635	635	932	1,964
Interest-sensitive life insurance	363	363	391	395	384	355	357	342	1,512	1,438
Bank and other deposits	246	262	234	252	275	208	268	427	994	1,178
<b>Total deposits</b>	<u>789</u>	<u>849</u>	<u>862</u>	<u>938</u>	<u>1,010</u>	<u>906</u>	<u>1,260</u>	<u>1,404</u>	<u>3,438</u>	<u>4,580</u>
<b>Interest credited</b>	439	445	448	462	481	498	515	531	1,794	2,025
<b>Maturities, benefits, withdrawals and other adjustments</b>										
Maturities and retirements of institutional products	(49)	(3)	(827)	(954)	(58)	(212)	(2,552)	(1,951)	(1,833)	(4,773)
Benefits	(365)	(397)	(395)	(395)	(353)	(379)	(406)	(450)	(1,552)	(1,588)
Surrenders and partial withdrawals	(1,305)	(1,295)	(1,355)	(1,248)	(1,540)	(1,184)	(1,235)	(1,213)	(5,203)	(5,172)
Contract charges	(252)	(247)	(243)	(241)	(238)	(232)	(227)	(221)	(983)	(918)
Net transfers from separate accounts	3	3	3	2	3	2	2	4	11	11
Fair value hedge adjustments for institutional products	(23)	24	(74)	(123)	(6)	1	78	(48)	(196)	25
Other adjustments	22	114	(3)	4	(53)	(63)	(57)	152	137	(21)

Total maturities, benefits, withdrawals and other adjustments	(1,969)	(1,801)	(2,894)	(2,955)	(2,245)	(2,067)	(4,397)	(3,727)	(9,619)	(12,436)
<b>Ending balance</b>	<u>\$ 48,195</u>	<u>\$ 48,936</u>	<u>\$ 49,443</u>	<u>\$ 51,027</u>	<u>\$ 52,582</u>	<u>\$ 53,336</u>	<u>\$ 53,999</u>	<u>\$ 56,621</u>	<u>\$ 48,195</u>	<u>\$ 52,582</u>

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**THE ALLSTATE CORPORATION**  
**ALLSTATE FINANCIAL ANALYSIS OF NET INCOME**  
(\$ in millions)

	Three months ended				Twelve months ended					
	Dec. 31, 2010	Sept. 30, 2010	June 30, 2010	March 31, 2010	Dec. 31, 2009	Sept. 30, 2009	June 30, 2009	March 31, 2009	Dec. 31, 2010	Dec. 31, 2009
<b>Benefit spread</b>										
Premiums	\$ 273	\$ 290	\$ 286	\$ 289	\$ 243	\$ 232	\$ 248	\$ 246	\$ 1,138	\$ 969
Cost of insurance contract charges <sup>(1)</sup>	161	161	159	156	158	156	150	152	637	616
Contract benefits excluding the implied interest on immediate annuities with life contingencies <sup>(2)</sup>	(307)	(310)	(346)	(303)	(301)	(243)	(267)	(248)	(1,266)	(1,059)
<b>Total benefit spread</b>	<u>127</u>	<u>141</u>	<u>99</u>	<u>142</u>	<u>100</u>	<u>145</u>	<u>131</u>	<u>150</u>	<u>509</u>	<u>526</u>
<b>Investment spread</b>										
Net investment income	692	707	723	731	737	744	764	819	2,853	3,064
Implied interest on immediate annuities with life contingencies <sup>(2)</sup>	(136)	(135)	(139)	(139)	(140)	(139)	(140)	(139)	(549)	(558)
Interest credited to contractholder funds	(449)	(445)	(450)	(463)	(490)	(496)	(561)	(579)	(1,807)	(2,126)
<b>Total investment spread</b>	<u>107</u>	<u>127</u>	<u>134</u>	<u>129</u>	<u>107</u>	<u>109</u>	<u>63</u>	<u>101</u>	<u>497</u>	<u>380</u>
Surrender charges and contract maintenance expense fees <sup>(1)</sup>	97	97	100	99	97	94	96	86	393	373
Realized capital gains and losses	36	(38)	(353)	(162)	(275)	(234)	121	(43)	(517)	(431)
Amortization of deferred policy acquisition costs	(141)	(91)	(35)	(89)	(148)	(80)	(289)	(448)	(356)	(965)
Operating costs and expenses	(115)	(118)	(116)	(120)	(105)	(99)	(105)	(121)	(469)	(430)
Restructuring and related charges	2	—	1	—	(1)	(4)	(2)	(18)	3	(25)
(Loss) gain on disposition of operations	(1)	4	2	1	1	2	1	3	6	7
Income tax (expense) benefit on operations	(36)	(37)	61	4	87	29	3	(37)	(8)	82
<b>Net income (loss)</b>	<u>\$ 76</u>	<u>\$ 85</u>	<u>\$ (107)</u>	<u>\$ 4</u>	<u>\$ (137)</u>	<u>\$ (38)</u>	<u>\$ 19</u>	<u>\$ (327)</u>	<u>\$ 58</u>	<u>\$ (483)</u>
<b>Benefit spread by product group</b>										
Life insurance	\$ 78	\$ 93	\$ 23	\$ 88	\$ 68	\$ 96	\$ 96	\$ 103	\$ 282	\$ 363
Accident and health insurance	63	65	60	64	47	50	50	49	252	196
Annuities	(14)	(17)	16	(10)	(15)	(1)	(15)	(2)	(25)	(33)
<b>Total benefit spread</b>	<u>\$ 127</u>	<u>\$ 141</u>	<u>\$ 99</u>	<u>\$ 142</u>	<u>\$ 100</u>	<u>\$ 145</u>	<u>\$ 131</u>	<u>\$ 150</u>	<u>\$ 509</u>	<u>\$ 526</u>
<b>Investment spread by product group</b>										
Annuities and institutional products	\$ 31	\$ 44	\$ 54	\$ 50	\$ 45	\$ 44	\$ 3	\$ 34	\$ 179	\$ 126
Life insurance	11	11	6	7	1	(2)	7	(3)	35	3
Allstate Bank products	7	8	8	8	9	8	7	6	31	30
Accident and health insurance	5	5	4	4	3	5	4	4	18	16
Net investment income on investments supporting capital	53	59	62	60	49	54	42	60	234	205
<b>Total investment spread</b>	<u>\$ 107</u>	<u>\$ 127</u>	<u>\$ 134</u>	<u>\$ 129</u>	<u>\$ 107</u>	<u>\$ 109</u>	<u>\$ 63</u>	<u>\$ 101</u>	<u>\$ 497</u>	<u>\$ 380</u>
<b>(1) Reconciliation of contract charges</b>										
Cost of insurance contract charges	\$ 161	\$ 161	\$ 159	\$ 156	\$ 158	\$ 156	\$ 150	\$ 152	\$ 637	\$ 616
Surrender charges and contract maintenance expense fees	97	97	100	99	97	94	96	86	393	373
<b>Total contract charges</b>	<u>\$ 258</u>	<u>\$ 258</u>	<u>\$ 259</u>	<u>\$ 255</u>	<u>\$ 255</u>	<u>\$ 250</u>	<u>\$ 246</u>	<u>\$ 238</u>	<u>\$ 1,030</u>	<u>\$ 989</u>
<b>(2) Reconciliation of contract benefits</b>										
Contract benefits excluding the implied interest on immediate annuities with life contingencies	\$ (307)	\$ (310)	\$ (346)	\$ (303)	\$ (301)	\$ (243)	\$ (267)	\$ (248)	\$ (1,266)	\$ (1,059)
Implied interest on immediate annuities with life contingencies	(136)	(135)	(139)	(139)	(140)	(139)	(140)	(139)	(549)	(558)
<b>Total contract benefits</b>	<u>\$ (443)</u>	<u>\$ (445)</u>	<u>\$ (485)</u>	<u>\$ (442)</u>	<u>\$ (441)</u>	<u>\$ (382)</u>	<u>\$ (407)</u>	<u>\$ (387)</u>	<u>\$ (1,815)</u>	<u>\$ (1,617)</u>

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**THE ALLSTATE CORPORATION**  
**ALLSTATE FINANCIAL WEIGHTED AVERAGE INVESTMENT SPREADS**



Tax-exempt	\$ 9,399	\$ 9,900	\$ 11,804	\$ 13,041	\$ 14,177	\$ 59	\$ 59	\$ 60	\$ 60	\$ 60
Taxable	17,981	18,853	17,097	15,793	13,414	49,130	49,809	50,301	51,392	51,435
Ratio of fair value to amortized cost	100.1%	102.3%	100.9%	99.6%	98.9%	101.5%	103.4%	100.4%	97.8%	95.7%
Equity securities, at cost	\$ 4,043	\$ 3,266	\$ 3,175	\$ 3,253	\$ 4,685	\$ 185	\$ 181	\$ 181	\$ 183	\$ 160
Short-term, at amortized cost	430	454	655	608	503	1,297	1,038	947	1,074	1,697

**CORPORATE AND OTHER**

**CONSOLIDATED**

	Dec. 31, 2010	Sept. 30, 2010	June 30, 2010	March 31, 2010	Dec. 31, 2009	Dec. 31, 2010	Sept. 30, 2010	June 30, 2010	March 31, 2010	Dec. 31, 2009
Fixed income securities, at fair value:										
Tax-exempt	\$ 658	\$ 618	\$ 613	\$ 652	\$ 670	\$ 10,114	\$ 10,968	\$ 12,744	\$ 13,897	\$ 15,028
Taxable	1,607	1,613	1,609	1,589	1,525	69,498	72,225	69,181	67,387	63,738
Equity securities, at fair value	-	-	-	-	-	4,811	3,707	3,254	3,807	5,024
Mortgage loans	-	-	-	-	-	6,679	6,961	7,173	7,639	7,935
Limited partnership interests	36	37	38	35	38	3,816	3,454	3,119	2,802	2,744
Short-term, at fair value	1,552	1,284	812	800	856	3,279	2,776	2,414	2,482	3,056
Other	-	2	2	2	2	2,286	2,123	2,058	2,209	2,308
<b>Total</b>	<b>\$ 3,853</b>	<b>\$ 3,554</b>	<b>\$ 3,074</b>	<b>\$ 3,078</b>	<b>\$ 3,091</b>	<b>\$ 100,483</b>	<b>\$ 102,214</b>	<b>\$ 99,943</b>	<b>\$ 100,223</b>	<b>\$ 99,833</b>
Fixed income securities, at amortized cost:										
Tax-exempt	\$ 637	\$ 585	\$ 582	\$ 619	\$ 632	\$ 10,095	\$ 10,544	\$ 12,446	\$ 13,720	\$ 14,869
Taxable	1,580	1,580	1,581	1,581	1,525	68,691	70,242	68,979	68,766	66,374
Ratio of fair value to amortized cost	102.2%	103.0%	102.7%	101.9%	101.8%	101.0%	103.0%	100.6%	98.5%	97.0%
Equity securities, at cost	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,228	\$ 3,447	\$ 3,356	\$ 3,436	\$ 4,845
Short-term, at amortized cost	1,552	1,284	812	800	856	3,279	2,776	2,414	2,482	3,056

**THE ALLSTATE CORPORATION  
UNREALIZED NET CAPITAL GAINS AND LOSSES ON SECURITY PORTFOLIO BY TYPE  
(\$ in millions)**

	December 31, 2010			September 30, 2010			June 30, 2010		
	Unrealized net capital gains and losses	Fair value	Fair value as a percent of amortized cost <sup>(1)</sup>	Unrealized net capital gains and losses	Fair value	Fair value as a percent of amortized cost <sup>(1)</sup>	Unrealized net capital gains and losses	Fair value	Fair value as a percent of amortized cost <sup>(1)</sup>
Fixed income securities									
U.S. government and agencies	\$ 276	\$ 8,596	103.3	\$ 532	\$ 11,253	105.0	\$ 512	\$ 9,185	105.9
Municipal	(267)	15,934	98.4	402	16,768	102.5	89	18,849	100.5
Corporate	1,395	37,655	103.8	2,334	37,204	106.7	1,445	35,935	104.2
Foreign government	337	3,158	111.9	482	3,428	116.4	350	3,252	112.1
Residential mortgage-backed securities ("RMBS")	(516)	7,993	93.9	(693)	8,499	92.5	(954)	8,961	90.4
Commercial mortgage-backed securities ("CMBS")	(219)	1,994	90.1	(382)	1,993	83.9	(553)	2,132	79.4
Asset-backed securities ("ABS")	(181)	4,244	95.9	(270)	4,010	93.7	(390)	3,572	90.2
Redeemable preferred stock	1	38	102.7	2	38	105.6	1	39	102.6
Total fixed income securities	826	79,612	101.0	2,407	83,193	103.0	500	81,925	100.6
Equity securities	583	4,811	113.8	260	3,707	107.5	(102)	3,254	97.0
Short-term investments	-	3,279	100.0	-	2,776	100.0	-	2,414	100.0
Derivatives	(22)	439	95.2	(17)	318	94.9	2	283	100.7
Unrealized net capital gains and losses, pre-tax	\$ 1,387	\$ 88,141	101.6	\$ 2,650	\$ 89,994	103.0	\$ 400	\$ 87,876	100.5
Amounts recognized for:									
Insurance reserves <sup>(2)</sup>	(41)			(608)			(292)		
DAC and DSI <sup>(3)</sup>	97			(49)			403		
Amounts recognized	56			(657)			111		
Deferred income taxes	(508)			(701)			(183)		
Unrealized net capital gains and losses, after-tax	\$ 935			\$ 1,292			\$ 328		

	March 31, 2010			December 31, 2009			September 30, 2009		
	Unrealized net capital gains and losses	Fair value	Fair value as a percent of amortized cost <sup>(1)</sup>	Unrealized net capital gains and losses	Fair value	Fair value as a percent of amortized cost <sup>(1)</sup>	Unrealized net capital gains and losses	Fair value	Fair value as a percent of amortized cost <sup>(1)</sup>
Fixed income securities									
U.S. government and agencies	\$ 218	\$ 8,422	102.7	\$ 203	\$ 7,536	102.8	\$ 255	\$ 8,132	103.2
Municipal	(256)	20,148	98.7	(403)	21,280	98.1	39	22,167	100.2
Corporate	914	34,499	102.7	345	33,115	101.1	206	32,059	100.6
Foreign government	306	3,314	110.2	291	3,197	110.0	330	2,874	113.0
RMBS	(1,231)	9,112	88.1	(1,500)	7,987	84.2	(1,756)	8,077	82.1



U.S. government and agencies	\$ 8,596	\$ 276	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 8,904	\$ 8,596	\$ 276
Municipal													
Tax exempt	1,384	81	4,357	76	2,454	(7)	1,342	(46)	577	(85)	11,144	10,114	19
Taxable	193	(2)	2,619	(18)	1,110	(38)	495	(74)	137	(47)	7,806	4,554	(179)
Auction rate securities	893	(51)	61	(6)	113	(16)	101	(14)	98	(20)	1,373	1,266	(107)
Sub-total	2,470	28	7,037	52	3,677	(61)	1,938	(134)	812	(152)	20,323	15,934	(267)
Corporate													
Public	1,604	21	2,771	98	7,939	367	8,917	402	1,909	69	22,022	23,140	957
Privately placed	936	14	1,881	50	3,917	169	6,241	174	1,540	31	14,349	14,515	438
Sub-total	2,540	35	4,652	148	11,856	536	15,158	576	3,449	100	36,371	37,655	1,395
Foreign government	1,766	257	479	22	537	36	376	22	-	-	3,270	3,158	337
RMBS													
U.S. government sponsored entities	4,728	147	-	-	-	-	-	-	-	-	4,511	4,728	147
Prime residential mortgage-backed securities	434	4	71	(1)	197	2	8	-	517	(5)	1,302	1,227	-
Alt-A residential mortgage-backed securities	40	(2)	62	(6)	102	(5)	39	(4)	406	(96)	1,003	649	(113)
Subprime residential mortgage-backed securities	88	(3)	297	(67)	89	(23)	98	(24)	817	(433)	2,415	1,389	(550)
Sub-total	5,290	146	430	(74)	388	(26)	145	(28)	1,740	(534)	9,231	7,993	(516)
CMBS	1,134	42	241	(9)	151	(18)	331	(100)	137	(134)	2,227	1,994	(219)
ABS													
Collateralized debt obligations	30	(1)	628	(14)	481	(44)	282	(72)	489	(70)	2,467	1,910	(201)
Consumer and other asset-backed securities	1,343	22	405	3	363	-	198	-	25	(5)	2,329	2,334	20
Sub-total	1,373	21	1,033	(11)	844	(44)	480	(72)	514	(75)	4,796	4,244	(181)
Redeemable preferred stock	-	-	1	-	2	-	30	1	5	-	38	38	1
Total fixed income securities	\$ 23,169	\$ 805	\$ 13,873	\$ 128	\$ 17,455	\$ 423	\$ 18,458	\$ 265	\$ 6,657	\$ (795)	\$ 85,160	\$ 79,612	\$ 826

(1) Securities rated below investment grade comprise securities with a rating of Ba or lower. As of December 31, 2010, 68% of below investment grade gross unrealized losses were concentrated in RMBS, specifically Alt-A and Subprime, CMBS and ABS, specifically cash flow CLO. The fair value of these securities totaled \$1.39 billion, an increase of 7.8%, compared to \$1.29 billion as of December 31, 2009, due to improved valuations resulting from tighter credit spreads driven by lower risk premiums. Gross unrealized losses on these securities totaled \$736 million as of December 31, 2010, a decrease of 42.6%, compared to \$1.28 billion as of December 31, 2009, due to improved valuations, impairment write-downs, sales and principal collections, partially offset by the downgrade of certain securities to below investment grade during 2010.

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**THE ALLSTATE CORPORATION**  
**REALIZED CAPITAL GAINS AND LOSSES BY TRANSACTION TYPE**  
(\$ in millions)

	Three months ended				Twelve months ended					
	Dec. 31, 2010	Sept. 30, 2010	June 30, 2010	March 31, 2010	Dec. 31, 2009	Sept. 30, 2009	June 30, 2009	March 31, 2009	Dec. 31, 2010	Dec. 31, 2009
Impairment write-downs <sup>(1)</sup>	\$ (198)	\$ (137)	\$ (239)	\$ (223)	\$ (270)	\$ (381)	\$ (291)	\$ (620)	\$ (797)	\$ (1,562)
Change in intent write-downs <sup>(2)</sup>	(75)	(30)	(67)	(32)	(215)	(11)	(26)	(105)	(204)	(357)
Net other-than-temporary impairment losses recognized in earnings	(273)	(167)	(306)	(255)	(485)	(392)	(317)	(725)	(1,001)	(1,919)
Sales	134	319	145	88	390	201	263	418	686	1,272
Valuation of derivative instruments	144	(133)	(283)	(155)	166	(269)	367	103	(427)	367
Settlements of derivative instruments	35	(152)	(27)	(30)	(110)	(92)	52	(12)	(174)	(162)
EMA limited partnership income	76	(11)	20	4	6	33	(37)	(143)	89	(141)
Total	\$ 116	\$ (144)	\$ (451)	\$ (348)	\$ (33)	\$ (519)	\$ 328	\$ (359)	\$ (827)	\$ (583)

(1) Beginning April 1, 2009 for fixed income securities, impairment write-downs reflect the credit loss component of issue specific other-than-temporary declines in fair value where the amortized cost basis is not expected to be entirely recovered. For periods prior to April 1, 2009 for fixed income securities and all periods for equity securities, impairment write-downs reflect issue specific other-than-temporary declines in fair value, including instances where the Company could not reasonably assert that the recovery period would be temporary.





Fixed income securities	\$ 614	\$ 631	\$ 646	\$ 652	\$ 657	\$ 654	\$ 658	\$ 699	\$ 2,543	\$ 2,668
Equity securities	2	1	2	1	1	2	1	1	6	5
Mortgage loans	89	92	99	103	109	119	130	136	383	494
Cost limited partnership interests <sup>(1)</sup>	11	3	4	3	2	2	2	2	21	8
Short-term	—	1	—	1	1	2	2	7	2	12
Other	5	3	—	(2)	(4)	(7)	(4)	(1)	6	(16)
Sub-total	721	731	751	758	766	772	789	844	2,961	3,171
Less: Investment expense	(29)	(24)	(28)	(27)	(29)	(28)	(25)	(25)	(108)	(107)
Net investment income	\$ 692	\$ 707	\$ 723	\$ 731	\$ 737	\$ 744	\$ 764	\$ 819	\$ 2,853	\$ 3,064
Net investment income, after-tax	\$ 453	\$ 463	\$ 473	\$ 478	\$ 480	\$ 489	\$ 500	\$ 535	\$ 1,867	\$ 2,004
<b>PRE-TAX YIELDS<sup>(2)</sup></b>										
Fixed income securities	5.0	5.0	5.1	5.1	5.2	5.2	5.3	5.6	5.0	5.3
Equity securities	3.6	2.8	3.5	2.3	3.7	3.1	4.8	2.9	3.1	3.6
Mortgage loans	5.3	5.2	5.4	5.3	5.2	5.3	5.5	5.5	5.3	5.4
Cost limited partnership interests <sup>(3)</sup>	7.0	1.8	3.3	1.9	1.9	1.3	1.5	1.7	3.6	1.6
Total portfolio <sup>(3)(4)</sup>	4.8	4.8	4.8	4.8	4.8	4.8	4.8	5.0	4.8	4.8
<b>REALIZED CAPITAL GAINS AND LOSSES (PRE-TAX) BY ASSET TYPE</b>										
Fixed income securities	\$ (85)	\$ (19)	\$ (177)	\$ (92)	\$ (342)	\$ (64)	\$ 2	\$ 140	\$ (373)	\$ (264)
Equity securities	1	15	20	—	2	1	1	(25)	36	(21)
Mortgage loans	(17)	(1)	(28)	(25)	(30)	(66)	(16)	(32)	(71)	(144)
Limited partnership interests	28	(6)	9	(15)	(26)	(32)	(53)	(171)	16	(282)
Derivatives and other	109	(27)	(177)	(30)	121	(73)	187	45	(125)	280
Total	\$ 36	\$ (38)	\$ (353)	\$ (162)	\$ (275)	\$ (234)	\$ 121	\$ (43)	\$ (517)	\$ (431)
<b>REALIZED CAPITAL GAINS AND LOSSES (PRE-TAX) BY TRANSACTION TYPE</b>										
Impairment write-downs	\$ (134)	\$ (80)	\$ (143)	\$ (144)	\$ (179)	\$ (281)	\$ (204)	\$ (357)	\$ (501)	\$ (1,021)
Change in intent write-downs	(42)	(20)	(57)	(23)	(209)	(1)	(25)	(33)	(142)	(268)
Net other-than-temporary impairment losses recognized in earnings	(176)	(100)	(200)	(167)	(388)	(282)	(229)	(390)	(643)	(1,289)
Sales	68	89	18	44	10	106	163	359	219	638
Valuation of derivative instruments	99	10	(149)	(54)	113	(60)	179	83	(94)	315
Settlements of derivative instruments	14	(34)	(30)	19	11	7	41	(18)	(31)	41
EMA limited partnership income	31	(3)	8	(4)	(21)	(5)	(33)	(77)	32	(136)
Total	\$ 36	\$ (38)	\$ (353)	\$ (162)	\$ (275)	\$ (234)	\$ 121	\$ (43)	\$ (517)	\$ (431)
<b>AVERAGE INVESTED ASSETS (in billions)<sup>(5)</sup></b>	\$ 61.0	\$ 61.4	\$ 62.5	\$ 63.9	\$ 64.5	\$ 65.2	\$ 66.4	\$ 67.7	\$ 62.3	\$ 66.0

(1) At December 31, 2010, Allstate Financial has commitments to invest in additional limited partnership interests totaling \$731 million.

(2) Pre-tax yields are calculated as annualized investment income (including dividend income in the case of equity securities) divided by the average of investment balances at the end of each quarter during the year. Investment balances, for purposes of the pre-tax yield calculation, exclude unrealized capital gains and losses.

(3) To conform to the current period presentation, prior periods have been reclassified.

(4) The pre-tax yield for the total portfolio reflects the yield on total investments. Total investments include fixed income and equity securities, mortgage loans, cost limited partnership interests, short-term and other investments.

(5) Average invested assets for the quarter are calculated as the average of the current and prior quarter invested assets. Year-to-date average invested assets are calculated as the average of invested assets at the end of each quarter during the year. For purposes of the average invested assets calculation, unrealized capital gains and losses are excluded.

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## Definitions of Non-GAAP and Operating Measures

We believe that investors' understanding of Allstate's performance is enhanced by our disclosure of the following non-GAAP financial measures. Our methods for calculating these measures may differ from those used by other companies and therefore comparability may be limited.

**Operating income (loss)** is net income (loss), excluding:

- realized capital gains and losses, after-tax, except for periodic settlements and accruals on non-hedge derivative instruments, which are reported with realized capital gains and losses but included in operating income (loss),
- amortization of DAC and deferred sales inducements ("DSI"), to the extent they resulted from the recognition of certain realized capital gains and losses,
- gain (loss) on disposition of operations, after-tax, and
- adjustments for other significant non-recurring, infrequent or unusual items, when (a) the nature of the charge or gain is such that it is reasonably unlikely to recur within two years, or (b) there has been no similar charge or gain within the prior two years.

Net income (loss) is the GAAP measure that is most directly comparable to operating income (loss). We use operating income (loss) as an important measure to evaluate our results of operations. We believe that the measure provides investors with a valuable measure of the Company's ongoing performance because it reveals trends in our insurance and financial services business that may be obscured by the net effect of realized capital gains and losses, gain (loss) on disposition of operations and adjustments for other significant non-recurring, infrequent or unusual items. Realized capital gains and losses and gain (loss) on disposition of operations may vary significantly between periods and are generally driven by business decisions and external economic developments such as capital market conditions, the timing of which is unrelated to the insurance underwriting process. Consistent with our intent to protect results or earn additional income, operating income (loss) includes periodic settlements and accruals on certain derivative instruments that are reported in realized capital gains and losses because they do not qualify for hedge accounting or are not designated as hedges for accounting purposes. These instruments are used for economic hedges and to replicate fixed income securities, and by including them in operating income (loss), we are appropriately reflecting their trends in our performance and in a manner consistent with the economically hedged investments, product attributes (e.g. net investment income and interest credited to contractholder funds) or replicated investments. Non-recurring items are excluded because, by their nature, they are not indicative of our business or economic trends. Accordingly, operating income (loss) excludes the effect of items that tend to be highly variable from period to period and highlights the results from ongoing operations and the underlying profitability of our business. A byproduct of excluding these items to

determine operating income (loss) is the transparency and understanding of their significance to net income variability and profitability while recognizing these or similar items may recur in subsequent periods. Operating income (loss) is used by management along with the other components of net income (loss) to assess our performance. We use adjusted measures of operating income (loss) and operating income (loss) per diluted share in incentive compensation. Therefore, we believe it is useful for investors to evaluate net income (loss), operating income (loss) and their components separately and in the aggregate when reviewing and evaluating our performance. We note that investors, financial analysts, financial and business media organizations and rating agencies utilize operating income (loss) results in their evaluation of our and our industry's financial performance and in their investment decisions, recommendations and communications as it represents a reliable, representative and consistent measurement of the industry and the Company and management's performance. We note that the price to earnings multiple commonly used by insurance investors as a forward-looking valuation technique uses operating income (loss) as the denominator. Operating income (loss) should not be considered as a substitute for net income (loss) and does not reflect the overall profitability of our business. A reconciliation of operating income (loss) to net income (loss) is provided in the schedule, "Contribution to Income".

**Underwriting income (loss)** is calculated as premiums earned, less claims and claims expense ("losses"), amortization of DAC, operating costs and expenses and restructuring and related charges as determined using GAAP. Management uses this measure in its evaluation of the results of operations to analyze the profitability of our Property-Liability insurance operations separately from investment results. It is also an integral component of incentive compensation. It is useful for investors to evaluate the components of income separately and in the aggregate when reviewing performance. Net income (loss) is the most directly comparable GAAP measure. Underwriting income (loss) should not be considered as a substitute for net income (loss) and does not reflect the overall profitability of our business. A reconciliation of Property-Liability underwriting income (loss) to net income (loss) is provided in the schedule, "Property-Liability Results".

**Combined ratio excluding the effect of catastrophes** is a non-GAAP ratio, which is computed as the difference between two GAAP operating ratios: the combined ratio and the effect of catastrophes on the combined ratio. The most directly comparable GAAP measure is the combined ratio. We believe that this ratio is useful to investors and it is used by management to reveal the trends in our Property-Liability business that may be obscured by catastrophe losses. These catastrophe losses cause our loss trends to vary significantly between periods as a result of their incidence of occurrence and magnitude and can have a significant impact on the combined ratio. We believe it is useful for investors to evaluate these components separately and in the aggregate when reviewing our underwriting performance. The combined ratio excluding the effect of catastrophes should not be considered a substitute for the combined ratio and does not reflect the overall underwriting profitability of our business. A reconciliation of combined ratio excluding the effect of catastrophes to combined ratio is provided in the schedule, "Property-Liability Results".

**Combined ratio excluding the effect of catastrophes and prior year reserve reestimates ("underlying combined ratio")** is a non-GAAP ratio, which is computed as the difference between three GAAP operating ratios: the combined ratio, the effect of catastrophes on the combined ratio and the effect of prior year reserve reestimates on the combined ratio. The most directly comparable GAAP measure is the combined ratio. We believe that this ratio is useful to investors and it is used by management to reveal the trends in our Property-Liability business that may be obscured by catastrophe losses and prior year reserve reestimates. These catastrophe losses cause our loss trends to vary significantly between periods as a result of their incidence of occurrence and magnitude, and can have a significant impact on the combined ratio. Prior year reserve reestimates are caused by unexpected loss development on historical reserves. We believe it is useful for investors to evaluate these components separately and in the aggregate when reviewing our underwriting performance. We also provide it to facilitate a comparison to our outlook on the combined ratio excluding the effect of catastrophe losses and prior year reserve reestimates. The combined ratio excluding the effect of catastrophes and prior year reserve reestimates should not be considered a substitute for the combined ratio and does not reflect the overall underwriting profitability of our business. A reconciliation of the combined ratio excluding the effect of catastrophes and prior year reserve reestimates to combined ratio is provided in the schedule, "Property-Liability Results".

**Operating income return on shareholders' equity** is a ratio that uses a non-GAAP measure. It is calculated by dividing the rolling 12-month operating income by the average of shareholders' equity at the beginning and at the end of the 12-months, after excluding the effect of unrealized net capital gains and losses. Return on shareholders' equity is the most directly comparable GAAP measure. We use operating income as the numerator for the same reasons we use operating income, as discussed above. We use average shareholders' equity excluding the effect of unrealized net capital gains and losses for the denominator as a representation of shareholders' equity primarily attributable to the Company's earned and realized business operations because it eliminates the effect of items that are unrealized and vary significantly between periods due to external economic developments such as capital market conditions like changes in equity prices and interest rates, the amount and timing of which are unrelated to the insurance underwriting process. We use it to supplement our evaluation of net income and return on shareholders' equity because it excludes the effect of items that tend to be highly variable from period to period. We believe that this measure is useful to investors and that it provides a valuable tool for investors when considered along with net income return on shareholders' equity because it eliminates the after-tax effects of realized and unrealized net capital gains and losses that can fluctuate significantly from period to period and that are driven by economic developments, the magnitude and timing of which are generally not influenced by management. In addition, it eliminates non-recurring items that are not indicative of our ongoing business or economic trends. A byproduct of excluding the items noted above to determine operating income return on shareholders' equity from return on shareholders' equity is the transparency and understanding of their significance to return on shareholders' equity variability and profitability while recognizing these or similar items may recur in subsequent periods. Therefore, we believe it is useful for investors to have operating income return on shareholders' equity and return on shareholders' equity when evaluating our performance. We note that investors, financial analysts, financial and business media organizations and rating agencies utilize operating income return on shareholders' equity results in their evaluation of our and our industry's financial performance and in their investment decisions, recommendations and communications as it represents a reliable, representative and consistent measurement of the industry and the company and management's utilization of capital. Operating income return on shareholders' equity should not be considered as a substitute for return on shareholders' equity and does not reflect the overall profitability of our business. A reconciliation of return on shareholders' equity and operating income return on shareholders' equity can be found in the schedule, "Return on Shareholders' Equity".

**Book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities**, is a ratio that uses a non-GAAP measure. It is calculated by dividing shareholders' equity after excluding the impact of unrealized net capital gains and losses on fixed income securities and related DAC, DSI and life insurance reserves by total shares outstanding plus dilutive potential shares outstanding. Book value per share is the most directly comparable GAAP measure. We use the trend in book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities in conjunction with book value per share to identify and analyze the change in net worth attributable to management efforts between periods. We believe the non-GAAP ratio is useful to investors because it eliminates the effect of items that can fluctuate significantly from period to period and are generally driven by economic developments, primarily capital market conditions, the magnitude and timing of which are generally not influenced by management, and we believe it enhances understanding and comparability of performance by highlighting underlying business activity and profitability drivers. We note that book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities, is a measure commonly used by insurance investors as a valuation technique. Book value per share, excluding the impact of unrealized net capital gains and losses on fixed income securities, should not be considered as a substitute for book value per share, and does not reflect the recorded net worth of our business. A reconciliation of book value per share, excluding the impact of unrealized net capital gains on fixed income securities, and book value per share can be found in the schedule, "Book Value per Share".

## Operating Measures

We believe that investors' understanding of Allstate's performance is enhanced by our disclosure of the following operating financial measures. Our method for calculating these measures may differ from those used by other companies and therefore comparability may be limited.

**Premiums written** is the amount of premiums charged for policies issued during a fiscal period. Premiums earned is a GAAP measure. Premiums are considered earned and are included in financial results on a pro-rata basis over the policy period. The portion of premiums written applicable to the unexpired terms of the policies is recorded as unearned premiums on our Consolidated Statements of Financial Position. A reconciliation of premiums written to premiums earned is presented in the schedule, "Property-Liability Results".

**Premiums and deposits** is an operating measure that we use to analyze production trends for Allstate Financial sales. It includes premiums on insurance policies and annuities and all deposits and other funds received from customers on deposit-type products including the net new deposits of Allstate Bank, which we account for under GAAP as increases to liabilities rather than as revenue. An illustration of where premiums and deposits are reflected in the consolidated financial statements is included in the schedule, "Allstate Financial Results".

## Definitions of GAAP Operating Ratios and Impacts of Specific Items on the GAAP Operating Ratios

We use the following operating ratios to measure the profitability of our Property-Liability results. We believe that they enhance an investor's understanding of our profitability. They are calculated as follows:

**Claims and claims expense ("loss") ratio** is the ratio of claims and claims expense to premiums earned. Loss ratios include the impact of catastrophe losses.

**Expense ratio** is the ratio of amortization of DAC, operating costs and expenses and restructuring and related charges to premiums earned.

**Combined ratio** is the ratio of claims and claims expense, amortization of DAC, operating costs and expenses and restructuring and related charges to premiums earned. The combined ratio is the sum of the loss ratio and the expense ratio. The difference between 100% and the combined ratio represents underwriting income (loss) as a percentage of premiums earned.

**Effect of Discontinued Lines and Coverages on combined ratio** is the ratio of claims and claims expense and other costs and expenses in the Discontinued Lines and Coverages segment to Property-Liability premiums earned. The sum of the effect of Discontinued Lines and Coverages on the combined ratio and the Allstate Protection combined ratio is equal to the Property-Liability combined ratio.

**Effect of catastrophe losses on combined ratio** is the percentage of catastrophe losses included in claims and claims expense to premiums earned. This ratio includes prior year reserve reestimates of catastrophe losses.

**Effect of prior year reserve reestimates on combined ratio** is the percentage of prior year reserve reestimates included in claims and claims expense to premiums earned. This ratio includes prior year reserve reestimates of catastrophe losses.

**Effect of pre-tax reserve reestimates on combined ratio** is the percentage of prior year reserve reestimates included in claims and claims expense to premiums earned. This ratio includes prior year reserve reestimates of catastrophe losses.

**Effect of restructuring and related charges on combined ratio** is the percentage of restructuring and related charges to premiums earned.

